COVER SHEET

1	5	3	9	3						

S.E.C. Registration Number

HOUSE OF INVESTMENTS INC.

(Company's Full Name)

3/FLOOR GREPALIFE BUILDING 219
SEN. GIL PUYAT AVENUE MAKATI

(Business Address: No. Street City/ Town/ Province)

Mr. Jose Ma. G. Castillo III
Contact Person

815-96-36
Company Telephone Number

AMENDED
SEC FORM 20 - IS
(DEFINITIVE)
FORM TYPE

12 (Month) 31 (Day)
Fiscal Year

07 (Month) 15 (Day)
Annual Meeting

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total Amount of Borrowings

Total No. Of Stockholders

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks= pls. Use black ink for scanning purposes

HI
HOUSE OF INVESTMENTS, INC.
A YGC Member

NOTICE OF ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN that the Annual Stockholders' Meeting of **HOUSE OF INVESTMENTS, INC.** will be held on **Friday, July 15, 2016** at 2:30 P.M. at Rooms 527-528 Yuchengco Institute for Advanced Studies, 5th Floor, Tower II, RCBC Plaza, Ayala Avenue corner Sen. Gil J. Puyat Avenue, Makati City, Philippines.

1. Call to Order
2. Proof of Notice and Certification of a Quorum
3. Approval of the Minutes of the Annual Meeting of the Stockholders held on July 17, 2015
4. Approval of the Management Report and Audited Financial Statements for 2015
5. Ratification and confirmation of the acts, resolutions and proceedings of the Board of Directors, Executive Committee, Other Committees and the Officers of the Company during the year 2015
6. Election of Directors for 2016-2017
7. Appointment of External Auditors
8. Such other business that may properly come before the meeting
9. Adjournment

Only stockholders of record at close of business on **June 15, 2016** shall be entitled to vote at said meeting or any adjournment thereof.

Should you be unable to attend the meeting in person, you may execute the necessary proxy and file the same with the office of the Corporate Secretary at 3/F, Grepalife Bldg., 219 Sen. Gil Puyat Avenue, Makati City, Philippines on or before 10:00 am on July 14, 2016.

For your convenience in registering your attendance, please have available some form of identification such as passport, driver's license or voter's I.D.

Makati City, May 25, 2016.

ATTY. SAMUEL V. TORRES
Corporate Secretary

MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING
OF
HOUSE OF INVESTMENTS, INC.

Date	:	17 July 2015
Time	:	2:30 P.M.
Place	:	Rooms 527-528 YIAS, 5/F Tower II RCBC Plaza, 6819 Ayala Avenue Makati City, Metro Manila

I. CALL TO ORDER.

The Chairman, Ms. Helen Y. Dee, called the meeting to order and asked the Corporate Secretary, Atty. Samuel V. Torres, whether proper notices of the meeting were sent out to the stockholders to which Atty. Torres replied in the affirmative.

As proof, Atty. Torres presented the Certification executed by Mr. Cal Joseph R. Cano, Executive Assistant of Varied Services, Incorporated, certifying to the sending out of notices of the meeting, and an Affidavit of Publication executed by Ms. Rodora R. Beltran, Audit Supervisor of Manila Bulletin, attesting to the publication of the notice in the Manila Bulletin on 17 June 2015.

II. DETERMINATION OF QUORUM.

The Chairman then asked the Corporate Secretary if there was a quorum for the transaction of business, to which the Corporate Secretary certified as follows:

	No. of Common/Preferred Shares
Stockholders Present in Person or By Proxy	409,897,202 (Common) 815,336,947 (Preferred)
Total	1,225,234,149 Shares
Outstanding No. of Shares Entitled to Vote	615,896,757 (Common) 838,517,653 (Preferred)
Total	1,454,414,410 Shares
Percentage of Attendance	84.24%

which was more than two third (2/3) of the outstanding number of shares entitled to vote. Whereupon, the Corporate Secretary certified the presence of a legal quorum and the Chairman declared the agenda open for deliberation.

DIRECTORS PRESENT

1. Ms. Helen Y. Dee – Chairman
   Chairman, Executive Committee
2. Ms. Yvonne S. Yuchengco
3. Mr. Medel T. Nera
4. Atty. Wilfrido E. Sanchez – Chairman, Compensation Committee
   Chairman, Nomination Committee
   Chairman, Good Governance Committee
5. Dr. Reynaldo B. Vea
6. Dr. Roberto F. De Ocampo – Independent Director
   Chairman, Audit Committee
7. Mr. Renato C. Valencia – Independent Director
8. Mr. Antonino L. Alindogan, Jr. – Independent Director
   Chairman, Risk Management Committee
9. Mr. Francisco H. Licuanan III – Independent Director

III. APPROVAL OF THE MINUTES OF THE PREVIOUS ANNUAL STOCKHOLDERS' MEETING

The Minutes of the last Annual Stockholders' Meeting held on 17 July 2014 were presented to the stockholders for approval. On motion duly made and seconded, the reading of the said Minutes was dispensed with and there being no objection or correction to the same, the Minutes were approved to be correct.

IV. APPROVAL OF THE 2014 MANAGEMENT REPORT AND THE AUDITED FINANCIAL STATEMENTS.

The President and CEO, Mr. Medel T. Nera, reported on the various actions, performance and results of the operation of the Company, including that of its subsidiaries, for the one (1) year period ended 31 December 2014. He commenced his President's Report with updates on the Company's stock price, revenues, and net income. He then proceeded to particularly report on the Company's construction (EEI Corporation), education (Malayan Colleges, Inc., Malayan High School of Science, Inc., and Malayan Colleges Laguna, Inc.) and car dealerships (Honda and Isuzu) businesses. Mr. Nera also mentioned the Company's other businesses in the fields of death care, property and project management, renewable energy, pharmaceuticals and consumer finance.

After Mr. Nera concluded his President's Report, the Chairman informed the stockholders that the Board of Directors had earlier approved the declaration of a cash dividend of Php0.065 per common share and Php0.01733 per preferred share, for a total amount of Fifty Four Million Five Hundred Sixty Four Thousand Eight Hundred and 14/100 Pesos (Php54,564,800.14), from the company's unrestricted retained earnings as of 31 December 2014 to the Company's stockholders of record as of 14 August 2015. The payment date is on 09 September 2015.

The Chairman noted that the Company's Management Report and the Audited Financial Statements for year ending 31 December 2014 were sent earlier to the stockholders by mail. She then inquired from the stockholders if there were any questions respecting the same. There being no queries or objections, the Company's Management Report and Audited Financial Statements, as certified by Mr. Michael C. Sabado of SGV & Co., were approved by the stockholders present, upon motion made and duly seconded.

V. RATIFICATION AND CONFIRMATION OF THE ACTS, RESOLUTIONS AND PROCEEDINGS OF THE BOARD OF DIRECTORS, OFFICERS AND VARIOUS COMMITTEES OF THE COMPANY DURING THE YEAR IN REVIEW.

On motion duly made and seconded, the stockholders present ratified and confirmed all the acts, resolutions and proceedings of the Board of Directors, various Committees and Officers of the Company during the year in review under the following resolution.

> "RESOLVED, that all acts, resolutions and proceedings of the Board of Directors, various Committees and Officers of the Company during the preceding year be, as they are hereby affirmed and ratified."

VIII. ELECTION OF DIRECTORS FOR 2015-2016.

The Chairman declared the table open for the election of directors for the ensuing year.

The Corporate Secretary presented the names of the nominees who have accepted their respective nominations, further stating that the Nomination Committee has pre-screened and evaluated their qualifications and have found them to have all the qualifications and none of the disqualifications of a director.

The following stockholders were thereafter elected:

Regular Directors:

1. Amb. Alfonso T. Yuchengco
2. Ms. Helen Y. Dee
3. Ms. Yvonne S. Yuchengco
4. Mr. Medel T. Nera
5. Atty. Wilfrido E. Sanchez
6. Dr. Reynaldo B. Vea

Independent Directors:

7. Mr. Renato C. Valencia
8. Dr. Roberto F. De Ocampo, OBE
9. Mr. Antonino L. Alindogan, Jr.
10. Mr. Francisco H. Licuanan III
11. Mr. Juan B. Santos

IX. APPOINTMENT OF EXTERNAL AUDITOR.

As recommended by the Audit Committee, on motion duly made and seconded, SYCIP GORRES VELAYO & CO. was re-appointed as the external auditor of the Company for the fiscal year ending 31 December 2015 under the following resolution:

> "RESOLVED, that Sycip Gorres Velayo & Co. be re-appointed as the external auditor of the Company for the fiscal year ending 31 December 2015."

X. OTHER MATTERS.

The Chairman inquired if there were any other matters, which the stockholders would like to take up. At this juncture, a stockholder, Mr. Emil Cruz, clarified if Malayan Colleges, Inc. would be accepting students from other schools for its Grades 11 and 12 offering. He was assured that students from other schools would be considered and may be accepted into the said grade levels by Malayan Colleges, Inc.

Another stockholder, Mr. Philip Tan, proceeded to introduce himself and make some suggestions for the Company to consider. He commented that the Company's stock price appear to be undervalued. As such, he suggested for the Company to either increase the cash dividends that it declares or to simply buy-back its own shares. He also noted that the Yuchengco family has been in business in the country for over a 100 years. Mr. Tan then expressed a personal sentiment that he would prefer to see a holding company of the Yuchengco family to be publicly listed as a blue chip company, similar to the holding companies of the Ty, Ayala and Consunji families. The Chairman responded by thanking Mr. Tan for his suggestions and advised that the same are noted.

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XI. ADJOURNMENT.

There being no further business to discuss, the meeting was adjourned at 3:00 p.m. on motion duly made and seconded.

SAMUEL V. TORRES
Corporate Secretary

ATTESTED BY:

HELEN Y. DEE
Chairman

HOUSE OF INVESTMENTS, INC.

PROXY

I, the undersigned holder of shares of stock of House of Investments, Inc. ("Corporation"), do hereby constitute, name and appoint the **Chairman of the Meeting**, or in his absence, **the Secretary of the Meeting**, as my attorney and proxy, to represent me and to vote all the shares registered under my name in the Books of the Corporation at the Annual Meeting of the Stockholders of the Corporation on **July 15, 2016** and any adjournment(s) thereof. In particular, I hereby direct my said proxy to vote on the matters set forth below as I have expressly indicated by marking the same with an "X". **If I fail to indicate my vote on the items specified below, I authorize my proxy full discretion to act and I understand that my proxy shall vote in accordance with the recommendation of the Management. Management recommends a "FOR ALL" vote for proposal 1 and a "FOR" for proposals 2 through 5.**

PROPOSAL	**ACTION**		
	FOR ALL	**WITHHOLD FOR ALL**	**EXCEPTION**
1. Election of Management's Nominees as Directors			
Management Nominees are: 1. Alfonso T. Yuchengco 2. Helen Y. Dee 3. Medel T. Nera 4. Yvonne S. Yuchengco 5. Wilfrido E. Sanchez 6. Reynaldo B. Vea **Independent Directors:** 1. Roberto F. De Ocampo 2. Francisco H. Licuanan III 3. Ermilando D. Napa 4. Juan B. Santos 5. Renato C. Valencia Above nominees except for Mr. Ermilando D. Napa are incumbent directors of the Company. **INSTRUCTIONS:** *To withhold authority to vote for any individual nominee(s) of Management, please mark Exception box and list name(s) under.*			
	FOR	**AGAINST**	**ABSTAIN**
2. Approval of the Minutes of the Annual Stockholders' Meeting held on July 17, 2015.			
3. Approval of the Management Report and Audited Financial Statements for 2015.			
4. Ratification and confirmation of the acts, resolutions and proceedings of the Board of Directors, Executive Committee and the Officers of the Company during the year 2015.			
5. Appointment of SGV as External Auditors			

THIS PROXY, SOLICITED ON BEHALF OF THE INCUMBENT BOARD OF DIRECTORS OF HOUSE OF INVESTMENTS, INC. SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE 10:00 A.M OF JULY 14, 2016, THE DEADLINE FOR SUBMISSION OF PROXIES.

REVOCABILITY OF PROXY

THE SHAREHOLDER MAY REVOKE THE PROXY ISSUED BY HIM AT ANY TIME PRIOR TO ITS USE BY THE PARTY WHO IS THEREBY AUTHORIZED TO EXERCISE THE SAME. THE PERSON SIGNING THE PROXY HAS THE RIGHT TO REVOKE THE PROXY BY ATTENDING THE MEETING IN PERSON OR EXECUTION OF A PROXY AT A LATER DATE.

PERSONS MAKING THE SOLICITATION

THIS PROXY IS SOLICITED ON BEHALF OF THE MANAGEMENT. THE PROXY STATEMENT AND THE ENCLOSED PROXY SHALL BE SENT BY THE SECRETARY OF THE CORPORATION EITHER BY MAIL, POSTAGE PREPAID, OR BY PERSONAL DELIVERY TO EACH STOCKHOLDER AT HIS ADDRESS APPEARING IN THE RECORDS OF THE CORPORATION. DULY EXECUTED PROXIES MAY BE RETURNED BY MAIL, FAX, OR BY HAND TO THE OFFICE OF THE CORPORATE SECRETARY ON OR BEFORE 10:00 A.M. ON JULY 14, 2016.

SOLICITATIONS OF PROXIES WILL BE MAINLY CONDUCTED THROUGH MAIL. IN ADDITION TO SOLICITATION OF THE PROXIES BY MAIL, OFFICERS AND EMPLOYEES OF THE COMPANY MAY ALSO SOLICIT PROXIES PERSONALLY OR BY TELEPHONE. THE COST OF SOLICITATION, APPROXIMATELY ₱ 110,000 WILL BE BORNE BY THE COMPANY.

THERE IS NO MATERIAL CONSIDERATION CONTRACT OR ARRANGEMENT FOR THE SOLICITATION. THE COMPANY IS NOT A PARTY TO ANY ARRANGEMENT OR UNDERSTANDING WITH ANY PERSON WITH RESPECT TO ANY MATTER TO BE ACTED UPON THE MEETING.

THIS PROXY SHALL BE VALID FOR FIVE (5) YEARS FROM THE DATE HEREOF UNLESS OTHERWISE INDICATED IN THE BOX HEREIN PROVIDED:

THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER(S). IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED "FOR" THE ELECTION OF ALL NOMINEES AND FOR SUCH MATTERS AS MAY PROPERLY COME BEFORE THE MEETING, INCLUDING MATTERS WHICH THE SOLICITOR(S) DO NOT KNOW A REASONABLE TIME BEFORE THE SOLICITATION ARE TO BE PRESENTED AT THE MEETING, IN THE MANNER DESCRIBED IN THE INFORMATION STATEMENT AND/OR AS RECOMMENDED BY MANAGEMENT OR THE BOARD OF DIRECTORS.

INTEREST OF CERTAIN PERSONS IN OR OPPOSITION TO MATTERS TO BE ACTED UPON:

1. Except for Alfonso T. Yuchengco, no other current director or officer of the Company, or nominee for election as directors of the Company or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon other than the election to office. Alfonso T. Yuchengco owns 57.16% of the Company's preferred shares.
2. No director has informed the Company in writing that he intends to oppose any action to be taken by the registrant at the meeting.

THIS PROXY SHALL CONFER DISCRETIONARY AUTHORITY TO VOTE WITH RESPECT TO ANY OF THE FOLLOWING MATTERS:

1. MATTERS WHICH THE COMPANY DOES NOT KNOW DURING A REASONABLE TIME BEFORE THIS SOLICITATION ARE TO BE PRESENTED AT THE MEETING.
2. MATTERS INCIDENT TO THE CONDUCT OF THE MEETING.

____________	____________	____________	____________
Printed Name	Signature of Stockholder	No. of Shares	Date

____

Address and Telephone Number

THIS PROXY IS BEING SOLICITED IN BEHALF OF THE MANAGEMENT OF HOUSE OF INVESTMENTS, INC.

Please mail this proxy form to :

THE CORPORATE SECRETARY
House of Investments, Inc.
3/F Grepalife Bldg.
219 Sen. Gil Puyat Avenue OR FAX TO : 816-11-27 / 815-99-81
Makati City Metro Manila

SECURITIES AND EXCHANGE COMMISSION
DEFINITIVE SEC FORM 20-IS
INFORMATION STATEMENT PURSUANT TO SECTION 20
OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

   [ ] Preliminary Information Statement [√] Definitive Information Statement

2. Name of Registrant as specified in its charter **House of Investments, Inc.**

3. **Makati City, Metro Manila, Philippines**
   Province, country or other jurisdiction of incorporation or organization

4. SEC Identification Number **15393**

5. BIR Tax Identification Code **000-463-069-000**

6. **3F, Grepalife Bldg., 219 Sen. Gil J. Puyat Ave., Makati City, Metro Manila, Phil. 1200**
   Address of principal office Postal Code

7. Registrant's telephone number, including area code **(632) 815-9636 to 38**

8. Date, Time and place of the meeting of security holders
   July 15, 2016, 2:30 P.M., Rooms 527-528 Yuchengco Institute for Advanced Studies, 5th Floor, Tower II, RCBC Plaza, Ayala Avenue corner Sen. Gil J. Puyat Avenue, Makati City, Philippines.

9. Approximate date on which the Information Statement is first to be sent or given to security holders June 24, 2016.

10. *In case of Proxy Solicitations*:

    Name of Person Filing the Statement/Solicitor: Atty. Samuel V. Torres
    Address: House of Investments, Inc., 3/F Grepalife Building, 219 Sen. Gil Puyat Avenue, Makati City, Metro Manila
    Telephone No.: 815-96-36

11. Securities registered pursuant to Sections 8 and 12 of the Code (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares Outstanding
Common, P1.50 par value	615,996,114
Preferred, P0.40 par value	776,824,672

Total Debt Outstanding as of March 31, 2016: P24.65 Billion

11. Are any or all of registrant's securities listed on a Stock Exchange?

    Yes (√) No _____ **Common Stocks**

    The **common stock** of the Corporation is listed on the **Philippine Stock Exchange, Inc.**

PART 1

INFORMATION REQUIRED IN INFORMATION STATEMENT

A. GENERAL INFORMATION

Item 1: Date, Time and Place of Meeting of Security Holders:

Date of meeting	:	**July 15, 2016**
Time of meeting	:	**2:30 pm**
Place of meeting	:	**Rooms 527-528 Yuchengco Institute for Advanced Studies 5th Floor, Tower II, RCBC Plaza Ayala Avenue corner Sen. Gil J. Puyat Avenue Makati City, Philippines**
Approximate mailing date of this statement	:	**June 24, 2016**
Registrant's mailing address	:	**3/F, Grepalife Building 219 Sen. Gil J. Puyat Avenue Makati City, Metro Manila, Philippines**

Item 2: Dissenters' Right of Appraisal

Pursuant to Section 81 of the Corporation Code of the Philippines, any stockholder of the Corporation shall have the right to dissent and demand payment of the fair value of his shares on any matter that may be acted upon such as in the following instances.

1. In case any amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholders or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence.

2. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets; and

3. In case of merger or consolidation.

There are no matters in the Agenda that may give rise to a possible exercise of appraisal right by any stockholder.

Item 3: Interest of Certain Persons in or Opposition to Matters to be Acted Upon

a) Except for Alfonso T. Yuchengco, no other current director of officer of the Company, or nominee, for election as directors of the Company or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon other than the election to office. Alfonso T. Yuchengco owns 54.64% of the Company's preferred shares

b) No director has informed the Company in writing that he intends to oppose any action to be taken by the registrant at the meeting.

B. CONTROL AND COMPENSATION INFORMATION

Item 4: Voting Securities and Principal Holders Thereof

(a) Class of Voting shares as of April 30, 2016:

Common Stocks	615,996,114 shares
Preferred Stocks	776,824,672 shares

Both common and preferred shares of the Company's capital stock are entitled to notice and to vote at the Annual Stockholders' Meeting. Each share is entitled to one (1) vote.

(b) Record Date: June 15, 2016

Only stockholders of record at the close of business on **June 15, 2016** are entitled to vote at the meeting either in person or by proxy.

(c) Election of Directors and Cumulative Voting Rights

In all items for approval except election of directors, each share of stock entitles its registered owner to one (1) vote.

In case of election of Directors, each stockholder may vote the number of shares of stock standing in his own name as of the record date of the meeting for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit; Provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Corporation multiplied by the whole number of directors to be elected.

Security Ownership of Certain Beneficial Owners and Management

As of April 30, 2016, HI knows of no one who beneficially owns in excess of 5% of HI's common and preferred stock except as set forth in the tables below:

1. Owners of more than 5% of voting securities as of April 30, 2016.
The following table shows the beneficial owners directly or indirectly owning more than 5% of the Company's capital stock as of April 30, 2016:

COMMON STOCK

SHARE CLASS	NAME AND ADDRESS OF RECORD OWNER	NAME OF BENEFICIAL OWNER & RELATIONSHIP WITH RECORD OWNER	CITIZENSHIP	NUMBER OF SHARES BENEFICIALLY OWNED	% OF TOTAL
Common	**PAN MALAYAN MANAGEMENT & INVESTMENT CORP. (PMMIC)** 48/F, Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City *Principal Stockholder*	A management & Holding company of the family of Sec. Alfonso T. Yuchengco, a director and the father of Ms. Helen Y. Dee, Chairperson. **Ms. Helen Y. Dee** is authorized to direct voting of the shares held by PMMIC.	Filipino	294,758,580	47.84%
Common	**PCD NOMINEE CORP.** *G/F MSE Bldg., 6767Ayala Ave., Makati City*	PCD Nominee Corp. is a wholly owned subsidiary of the Philippine Central Depository, Inc. (PCD). It is the registered owner of the shares in the books of the Company's stock and transfer agent. The beneficial owners of the shares are the PCD Participants, who hold the shares on the on behalf or on behalf of their clients	Filipino Non-Filipino	232,195,137 40,555,875	37.68%[1] 6.58%
Common	**RCBC SECURITIES, INC.** *7/F Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City*	A stockbrokerage unit of Rizal Commercial Banking Corp. (RCBC), a member of the Yuchengco Group of Companies (YGC). **Mr. Raul Ruiz** *VP - Research* is authorized to direct voting of the shares held by RCBC Securities, Inc.	Filipino	90,290,935	14.65%
Common	**BPI SECURITIES CORP.** *8/F BPI Head Office Bldg., Ayala Ave.,cor.Paseo de Roxas Makati City*	A stockbrokerage unit of the Bank of the Philippine Is. (BPI). **Mr. Michaelangelo R. Oyson** *President & CEO* is authorized to direct voting of the shares held by BPI Securities Corp.	Filipino	46,933,319	7.62%

[1] The Company has no record of beneficial owners of shares lodged with PCD. Only RCBC Securities, Inc. and BPI Securities Corp. have shares registered under their names under PCD Nominee Corp. that are equivalent to more than 5% of the voting securities of the Company.

PREFERRED STOCK

SHARE CLASS	NAME AND ADDRESS OF RECORD OWNER	NAME OF BENEFICIAL OWNER & RELATIONSHIP WITH RECORD OWNER	CITIZENSHIP	NUMBER OF SHARES BENEFICIALLY OWNED	% OF TOTAL
Preferred	**YUCHENGCO, ALFONSO T.** 48/F, Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City *Principal Stockholder*	Not Applicable	Filipino	491,594,676	57.16%
Preferred	**PAN MALAYAN MANAGEMENT & INVESTMENT CORP. (PMMIC)** 48/F, Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City	A management & Holding company of the family of Sec. Alfonso T. Yuchengco, a director and the father of Ms. Helen Y. Dee, Chairperson. **Ms. Helen Y. Dee** is authorized to direct voting of the shares held by PMMIC.	Filipino	322,458,738	37.49%

There are no arrangements that may result in change in control.

2. Security Ownership of Management

Securities beneficially owned by the directors, nominees, officers, other than qualifying shares, as of April 30, 2016 according to the records of its stock and transfer agent, Rizal Commercial Banking Corp. (RCBC):

COMMON STOCK

NAME OF BENEFICIAL OWNER	CITIZENSHIP	NATURE OF OWNERSHIP	SHARES OWNED	% OF CLASS
Helen Y. Dee	Filipino	Direct	1,125,345	0.1826%
		Indirect	673,720	0.0858%
Amb. Alfonso T. Yuchengco	Filipino	Direct	794,450	0.1289%
Medel T. Nera	Filipino	Direct	5	0.0000%
Yvonne S Yuchengco	Filipino	Direct	90,255	0.0146%
Atty. Wilfrido E. Sanchez	Filipino	Direct	5	0.0000%
Dr. Reynaldo B. Vea	Filipino	Direct	10	0.0000%
Antonino L. Alindogan, Jr.	Filipino	Direct	500	0.0001%
Francisco H. Licuanan III	Filipino	Direct	500	0.0001%
Ermilando D. Napa	Filipino	Direct	5	0.0000%
Roberto F. de Ocampo	Filipino	Direct	5	0.0000%
Juan B. Santos	Filipino	Direct	5	0.0000%
Renato C. Valencia	Filipino	Direct	1,000	0.0002%
Sub-Total			**2,685,805**	**0.4125%**
Total Common Shares			**615,996,114**	**100%**

PREFERRED STOCK

NAME OF BENEFICIAL OWNER	CITIZENSHIP	NATURE OF OWNERSHIP	SHARES OWNED	% OF CLASS
Amb. Alfonso T. Yuchengco	Filipino	Direct	424,449,007	57.16%
Sub-Total			491,594,676	**57.16%**
Total Preferred Shares			**776,824,672**	**100%**

None of the officers have direct or indirect shares other than those mentioned above.

CHANGES IN CONTROL
There had been no change in control in the Company that had occurred since the beginning of last year.

VOTING TRUST HOLDERS OF 5% AND MORE
There are no shareholdings holding any Voting Trust Agreement or any such similar agreement.

OWNERSHIP OF FOREIGNERS PER CLASS
As of April 30, 2016, there are 42,115,830 shares or 6.83% of the common stock that are held by foreigners. There is no foreign ownership in the preferred stock.

Item 5: Directors and Executive Officers of the Issuer

Board of Directors & Executive Officers

(a.) (1) Directors for 2015-2016

HI's Board of Directors (BOD) has eleven (11) members elected by and from among the stockholders. The Board is accountable for providing overall management and direction of the firm. Board meetings are held on a regular basis or as often as required to discuss HI's operations, business strategy, policies, and other corporate matters.

Except for Mr. Ermilando D. Napa, the following are the names, ages, positions, and period of service of all incumbent directors, executive officers, and all persons nominated or chosen to become such:

DIRECTORS				
NAME	AGE	CITIZENSHIP	POSITION	PERIOD DURING WHICH INDIVIDUAL HAS SERVED
Helen Y. Dee	71	Filipino	Chairperson	Nov. 2001 to present
Alfonso T. Yuchengco	92	Filipino	Director	Sept. 2005 to present
Medel T. Nera	60	Filipino	President & CEO	Jul. 2011 to present
Yvonne S. Yuchengco	61	Filipino	Director	Aug. 2007 to present
Wilfrido E. Sanchez	78	Filipino	Director	2000 to 2008 2009 to present
Reynaldo B. Vea	63	Filipino	Director	2011 to present
Antonino L. Alindogan, Jr.*	77	Filipino	Independent Director	Aug. 2006 to present
Roberto F. De Ocampo	69	Filipino	Independent Director	2000 to present
Ermilando D. Napa*	66	Filipino	Nominee	Not applicable.

DIRECTORS				
NAME	**AGE**	**CITIZENSHIP**	**POSITION**	**PERIOD DURING WHICH INDIVIDUAL HAS SERVED**
Juan B. Santos	75	Filipino	Independent Director	Oct. 2014 to present
Renato C. Valencia	73	Filipino	Independent Director	Mar. 2005 to present
Francisco H. Licuanan III	71	Filipino	Independent Director	Mar. 2006 to present

* Mr. Alindogan will no longer stand for reelection and Mr. Napa has been nominated for election as member of the Board of Directors on July 15, 2016.

EXECUTIVE OFFICERS				
NAME	**AGE**	**CITIZENSHIP**	**POSITION**	**PERIOD DURING WHICH INDIVIDUAL HAS SERVED**
Ms. Gema O. Cheng	51	Filipino	EVP – Chief Operating Officer & Chief Financial Officer	5 months
Mr. Porfirio S. de Guzman, Jr.	77	Filipino	SVP – Internal Audit	1993 to present
Mr. Jose Ma. G. Castillo III	72	Filipino	SVP-Finance & Treasurer, Compliance & Chief Information Officer	1992 to present
Mr. Alexander Anthony G. Galang	55	Filipino	SVP – Internal Audit	Jul. 2009 to present 2004-Jun. 2009 (VP)
Ms. Ruth C. Francisco	53	Filipino	SVP Seconded to Mapua as EVP-CFO	2010 to present
Ms. Ma. Esperanza F. Joven	45	Filipino	VP – Finance	Feb. 2014 to present
Ms. Ma. Elisa E. Delara	46	Filipino	VP - Internal Audit	Jan. 2011 to present
Atty. Maria Eloisa R. Gan	46	Filipino	VP Seconded to Mapua as SVP-Operations	Jul. 2012 to present
Ms. Maria Teresa T. Bautista	43	Filipino	AVP and Corporate Controller	Oct. 2011 to present
Mr. Jose A. Tanjangco III	54	Filipino	AVP and Chief Risk Officer	Dec., 2010 to present
Ms. Sonia P. Villegas	47	Filipino	AVP and Human Resources Head	Dec. 2013 to present

EXECUTIVE OFFICERS				
NAME	**AGE**	**CITIZENSHIP**	**POSITION**	**PERIOD DURING WHICH INDIVIDUAL HAS SERVED**
Ms. Marina B. Bayag	66	Filipino	AVP Seconded to Mapua as Asst. Treasurer	2002 to present
Mr. Aloysius Nathaniel S. Costales	57	Filipino	AVP Seconded to MCL as CFO	Mar. 2010 to present
Atty. Samuel V. Torres	51	Filipino	Corporate Secretary	Mar. 2006 to present
Atty. Ma. Elvira Bernadette G. Gonzalez	39	Filipino	Asst. Corporate Secretary	Jul. 2014 to present

Except for Mr. Juan B. Santos who is currently the Chairman of the Social Security System (SSS), none of the above-mentioned Directors, Independent Directors, and Executive Officers of the Company is appointed to or is an employee of any Government Agency in compliance with Article 9(B) Section 8 of the Philippine Constitution. (Please see Annex 6)

Directors, Nominees and Executive Officers with other Directorship Held in Reporting Companies and Business Experience during the past five (5) years

The information below includes positions currently held by the directors and executive officers, as well as positions held during the past five years.

BOARD OF DIRECTORS

Amb. Alfonso T. Yuchengco	
Ms. Helen Y. Dee	Dr. Roberto F. de Ocampo
Mr. Medel T. Nera	Mr. Ermilando D. Napa
Ms. Yvonne S. Yuchengco	Mr. Francisco H. Licuanan III
Atty. Wilfrido E. Sanchez	Mr. Juan B. Santos
Dr. Reynaldo B. Vea	Mr. Renato C. Valencia

AMB. ALFONSO T. YUCHENGCO (92, Filipino): Director	
Position	**Company**
Chairman	AY Foundation Bantayog ng mga Bayani Confederation of Asia-Pacific Chambers of Commerce and Industries Enrique T. Yuchengco, Inc. GPL Holdings, Inc. Great Life Financial Assurance Corp. Honda Cars Kalookan, Inc. La Salle-FEU MBA-JD Program Malayan Colleges Laguna Inc. Malayan Insurance Co. (HK) Ltd. MICO Equities Pan Malayan Management and Investment Corp.

Position	Company
Chairman	Philippine Ambassadors Foundation Inc. Philippine Integrated Advertising Agency Inc. RCBC Realty Corp. Y Realty Corp. YGC Corporate Services, Inc. Yuchengco Center Yuchengco Group of Companies Yuchengco Museum
Honorary Chairman	Compania Operatta ng Pilipinas, Inc. Rizal Commercial Banking Corp.
CEO	Pan Malayan Management and Investment Corp.
Director	GPL Holdings, Inc. Great Pacific Life Assurance Corp. International Insurance Society (IIS) Malayan Insurance Co., Inc. Malayan Securities Corp. RCBC Land Inc. Sunlife Grepa Financial Inc.
Chairman of Board of Trustees	Bayanihan Folk Arts Foundation, Inc. - Philippine Women's University EEI Corp. Malayan Colleges, Inc. operating under the name Mapua Institute of Technology
Vice Chairman of the Board of Judges	Blessed Teresa of Calcutta Awards
Chairman Emeritus	Philippine Ambassadors Foundation Inc. Philippine Constitutional Association
Member of Board of Governors	Pacific Forum based in Honolulu, Hawaii
Trustee Emeritus	The Asia Society, New York University of San Francisco
Member of the International Advisory Board	University of Alabama - Culverhouse College of Commerce & Business Administration
Member of Advisory Board	University of San Francisco, USA Waseda Institute for Asia Pacific Studies Confederation of Asia-Pacific Chambers of Ritsumeikan Asia Pacific University
President Emeritus	Confederation of Asia-Pacific Chambers of
Member of Board of Trustees	University of St. La Salle
Honorary Member	Dabaw Kaisa Foundation, Inc.
Member of Honors Committee	International Insurance Society (IIS)
Member	International Insurance Society (IIS) Philippines-Japan Society, Inc. Philippines-Japan Economic Cooperation Committee (PHILJEC) University of San Francisco, USA

Position	Company
Council Adviser	Philippines-Japan Society, Inc.
	Philippines-Japan Economic Cooperation Committee (PHILJEC)
Member of Board of Overseas	Columbia University, Business School
Educational Attainment	
Bachelor of Science in Commerce	Far Eastern University, Philippines
Master in Business Administration	Columbia University, New York City, USA
Professor of Accounting	Far Eastern University, Philippines University of the East, Philippines
Honorary Doctorate Degree in Business Management	De la Salle University, Philippines
Distinguished Honorary Professor in Finance and Economics	Shanghai University of Finance and Economics (SUFE) People's Republic of China (PROC)
Distinguished Honorary Professor in Insurance,	University of Alabama, USA
Honorary Doctorate Degree in Humanities	Baguio University, Philippines
Honorary Doctorate Degree in Laws	Waseda University, Japan
Honorary Doctorate Degree in International Relations	Ritsumeikan University, Japan
Honorary Doctorate Degree in Laws	Soka University, Japan
Honorary Doctorate Degree in Humanities	Far Eastern University, Philippines
Honorary Doctorate Degree in Laws	Philippine Women's University
Honorary Doctorate Degree in Humane Letters and Commencement Speaker	University of San Francisco

HELEN Y. DEE (71, Filipino): Chairperson	
Position	**Company**
Chairperson	Financial Brokers Insurance Agency, Inc. HI-Eisai Pharmaceuticals, Inc. Hydee Management & Resources, Inc. La Funeraria Paz Sucat, Inc. Landev Corp. Maibarara Geothermal, Inc. Malayan High School of Science Inc Malayan Insurance Co., Inc. Manila Memorial Park Cemetery, Inc. Mapua Information Technology Center, Inc. Mijo Holdings, Inc. National Reinsurance Corp. of the Philippines Pan Malayan Realty Corp. PetroEnergy Resources Corp. PetroGreen Energy Corp Petrowind Energy Inc RCBC Leasing & Finance Corp.

Position	Company
	RCBC Savings Bank Rizal Commercial Banking Corp. Seafront Resources Corp. Tameena Resources, Inc. Xamdu Motors, Inc.
Vice Chairman	Pan Malayan Management & Investment Corp. West Spring Development Corp.
Director	AY Holdings, Inc. Great Life Financial Assurance Corp. Honda Cars Kalookan, Inc. Honda Cars Philippines, Inc. iPeople, Inc. Isuzu Philippines, Inc. Luisita Industrial Park Corp. Maibarara Geothermal, Inc. Malayan Insurance Co., Inc. MICO Equities, Inc. Nth Milllenium Foundation of the Philippines Inc Pan Malayan Express, Inc. Pan Malayan Management & Investment Corp. Petro Energy Resources Corp. PetroGreen Energy Corp Philippine Integrated Advertising Agency, Inc. Philippine Long Distance Telephone Co. RCBC Forex Brokers Corp. RCBC Realty Corp. Seafront Resources Corp. Sunlife Grepa Financial, Inc. Y Realty Inc
President	Financial Brokers Insurance Agency, Inc. GPL Holdings, Inc. Hydee Management & Resources, Inc. Mijo Holdings, Inc. Moira Management, Inc. Nth Milllenium Foundation of the Philippines Inc YGC Corporate Services, Inc.
Acting President	Rizal Commercial Banking Corp.
CEO	Rizal Commercial Banking Corp. Tameena Resources, Inc.
Board Member	EEI Corp. Rizal Commercial Banking Corp.
Excom Member	Great Life Financial Assurance Corp.

Position	Company
Board Member Trustee	Malayan Colleges Laguna Inc Philippine Business for Education, Inc. Philippine Philharmonic Society Inc
Member	Mapua Board of Trustees Philippine Insurers Club Worlds Presidents Organization
Advisory Board Member	Asean Insurance Council
Treasurer	Business Harmony Realty, Inc. Philippine Philharmonic Society Inc
Chairman of EXCOM	RCBC Forex Brokers Corp.
Educational Attainment	
Masters in Business Administration	De La Salle University
Bachelor of Science in Commerce Major in Administration	Assumption College

MEDEL T. NERA (60, Filipino): Director, President & CEO	
Position	**Company**
Chairman	Greyhounds Security & Investigation Corp. Hexagon Lounge Management Association of the Philippines (Nomination and Election Committee)
President	Honda Cars Kalookan, Inc. RCBC Realty Corp.
Director	CRIBS Foundation, Inc. EEI Corp. EEI Realty Greyhounds Security & Investigation Agency Corp. Hexagon Lounge Hi-Eisai Pharmaceuticals, Inc. Honda Cars Kalookan, Inc. Investment Managers, Inc. iPeople, inc. Landev Corp. Malayan Colleges Laguna, Inc. Manila Memorial Park Cemetery, Inc. People eServe Corp. RCBC Forex RCBC Realty Corp. Rizal Commercial Banking Corp. Seafront Resources Corp. Sino Motors, Inc. YGC Corporate Services, Inc.
Independent Director	National Reinsurance Corp. of the Philippines

Position	Company
Treasurer	CRIBS Foundation, Inc. Seafront Resources Corp.
Nomination Committee Member	Management Association of the Philippines (Nomination and Election Committee)
Election Committee Member	Management Association of the Philippines (Nomination and Election Committee)
Former Senior Partner	Sycip, Gorres, Velayo and Co., CPAs, Financial Services Practice Head
Educational Attainment	
Masters of Business Administration	Stern School of Business, New York University (As an SGV Scholar)
Bachelor of Science in Commerce	Far Eastern University

WILFRIDO E. SANCHEZ (78, Filipino): Director	
Position	**Company**
Tax Counsel	Quiason Makalintal Barot Torres & Ibarra Law Offices
Director	Adventure International Tours, Inc. Amon Trading Corp. Center for Leadership & Change, Inc. EEI Corp. Eton Properties Philippines, Inc. EMCOR, Inc. J-DEL Investment and Management Corp.
Position	**Company**
	JVR Foundation, Inc. Jubilee Shipping Corp. Kawasaki Motor Corp.
Other Positions Held	
Director	K Servico, Inc. LT Group, Inc. Magellan Capital Holdings Corp. PETNET, Inc. Rizal Commercial Banking Corp. Transnational Diversified Corp. Transnational Diversified Group, Inc. Transnational Financial Services, Inc. Universal Robina Corp.
Managing Director	Tax Division, SGV & Co.
Chairman	Taxes & Tariff of the Philippine Committee, American Chamber of Commerce Tax Committee, Philippine Chamber of Commerce
Head	Tax Division, SGV & Co.
	Tax Division, Goh Tab & Go (Singapore)
Legal Researcher	Court of Appeals

Educational Attainment	
Masters of Law	Yale Law School
Bachelor of Laws	Ateneo de Manila University
Bachelor of Arts	Ateneo de Manila University

DR. REYNALDO B. VEA (63, Filipino): Director	
Position	**Company**
President	iPeople, inc. Mapua Institute of Technology Malayan Colleges Mindanao (A Mapua School), Inc. Malayan Colleges Laguna, Inc. Malayan High School of Science Mapua IT Center, Inc. Mapua Techserv
CEO	Mapua Institute of Technology
Trustee	AY Foundation Yuchengco Center of De La Salle University Yuchengco Museum
Other Positions Held	
Director	Grepalife Dollar Bond Fund Grepalife Fixed Income Fund iPeople, inc. Maibarara Geothermal, Inc. National Research Council of the Philippines Petrogreen, Inc.
Director	Petrowind, Inc. Rizal Commercial Banking Corp. Seafront Resources Corp.
Member	Philippine Fullbright Commission UNESCO National Commission
Trustee	Philippine Association Colleges and Universities
Chairman	Committee on Science and Technology in UNESCO National Commission Engineering Sciences and Technology Division, National Academy of Science and Technology Philippine Science High School Foundation, Inc.
Dean	UP College of Engineering
Educational Attainment	
Ph.D. in Engineering	University of California, Berkeley
Master's degree in Naval Architecture and Marine Engineering	Massachusetts Institute of Technology
Bachelor's degree in Mechanical Engineering	University of the Philippines

YVONNE S. YUCHENGCO (61, Filipino): Director	
Position	**Company**
Chairman	First Nationwide Asurance Corp. Malayan Securities Corp. RCBC Capital Corp. The Malayan Plaza Condominium Owners Asso. Inc. XYZ Assets Corp. Y Tower II Office Condominium Corp Yuchengco Tower Office Condominium Corp.
Vice Chairman	Yuchengco Museum, Inc.
President	Alto Pacific Corp. Malayan Insurance Co., Inc. Malayan Securities Corp.
President	MICO Equities, Inc. Philippine Integrated Advertising Agency, Inc. Y Tower II Office Condominium Corp Yuchengco Tower Office Condominium Corp.
Vice President	Pan Managers, Inc.
Director	Alto Pacific Corp. Asia-Pac Reinsurance Co., Ltd. AY Holdings, Inc. Honda Cars Kalookan, Inc. HYDee Management & Resource Corp iPeople, Inc. La Funenaria Paz Sucat, Inc. Luisita Industrial Park Corp. Malayan Colleges, Inc. Malayan Colleges Laguna, Inc. Malayan High School of Science, Inc. Malayan Insurance (H.K.) Malayan Insurance Co., Inc. Malayan International Insurance Corp Manila Memorial Park Cemetery, Inc. MICO Equities, Inc. Mona Lisa Development Corp. National Reinsurance Corp. of the Philippines Pan Malayan Express, Inc. Pan Malayan Management & Investment Corp. Pan Malayan Realty Corp. Pan Managers Inc. Pan Pacific Computer Center, Inc. Petro Energy Resources Corp.

Position	Company
	Philippine Integrated Advertising Agency, Inc. RCBC Capital Corp. Seafront Resources Corp. Shayamala Corp. YGC Corporate Services, Inc.
Treasurer	Honda Cars Kalookan, Inc. Malayan High School of Science, Inc. Mona Lisa Development Corp. Pan Malayan Management & Investment Corp. Pan Managers, Inc. Petro Energy Resources Corp.
Assistant Treasurer	Enrique T. Yuchengco, Inc.
Position	**Company**
Trustee	AY Foundation, Inc. The Malayan Plaza Condominium Owners Association. Inc. Yuchengco Museum, Inc.
Advisory Board Member	Rizal Commercial Banking Corp.
Educational Attainment	
A.B. Interdisciplinary Studies	Ateneo de Manila University

ANTONINO L. ALINDOGAN, JR. (77, Filipino) Independent Director	
Position	**Company**
Chairman	AN-Cor Holdings, Inc. Landrum Holdings, Inc.
President	Landrum Holdings, Inc.
Independent Director	ETON Properties Philippines, Inc. Great Life Financial Assurance LT Group Holdings PAL Holdings, Inc. Philippine Airlines, Inc. RCBC Bankard Serivces Corp. RCBC Forex Brokers Corp. Rizal Commercial Banking Corp.
Other Positions Held	
Chairman	Development Bank of the Philippines
Member of Monetary Board	Bangko Sentral ng Pilipinas
Chairman of AuditCom	Philippine Air Lines
EXCOM Member	Bankard Inc. ETON Properties Phil Inc. Great Life Financial Assurance LT Group Rizal Commercial Banking Corp.
Educational Attainment	

ROBERTO F. DE OCAMPO. (69, Filipino): Independent Director	
Position	**Company**
Chairman	AIM Conference Center Manila (ACCM) Asian Aerospace, Inc. British Alumni Association Centennial Asia Advisors Pte Ltd. (Singapore) Center for Philippine Futuristics Studies and Management Inc. EastBay Resorts, Inc. Foundation for Economic Freedom Hatch Asia, Inc. Intervest Project Inc. (IPI) Libera International Advisory Board (London) MoneyTree Publishing Corp. Philam Asset Management Inc. (PAMI) Philippine Veterans Bank Public Finance Institute of the Philippines Stradcom Corp. Tollways Association of the Philippines
	Agus 3 Hydro Power Corp. La Costa Development Makati Business Club Montalban Methane Power Corp. Seaboard Eastern Insurance Co. Tranzen Group Universal LRT Corp.
CEO	Philippine Veterans Bank
Vice President	Center for Philippine Futuristics Studies and Management Inc.
Director	AB Capital & Investment Corp. Alaska Milk Corp. Bankard, Inc. Beneficial Life Insurance Co., Inc. BOAO Forum for Asia DFNN, Inc. EEI Corp. Global Reporting Initiative (GRI) Governance Commission for Government Owned or Controlled Corp. (GCG) Investment & Capital Corp. of the Philippines (ICCP) Manila Polo Club Pacific Gaming Investments Pte. Ltd. Philippine Phosphate Fertilizer Corp. PHINMA Corp. Psi Technologies, Inc. Rizal Commercial Banking Corp. Robinsons Land Corp. Salcon Power Corp. Thunderbird Resorts, Inc. United Overseas Bank Philippines

Position	Company
Founding Director	Centennial Group (Washington), D.C. Emerging Markets Forum
Founding Trustee	A Life for Others Foundation
Board of Trustees	Angeles University Foundation Asian Institute of Management Children's Hour Navis Investment Partners Ramos Peace and Development Foundation SGV Foundation
Advisory Council Member	Health Justice Philippines
Chairman of Board of Advisers	RFO Center for Public Finance and Regional Economic Cooperation
Board of Advisers Member	AES Corp. (Philippines) Argosy Fund, Inc. Corporate Governance Institute of the Philippines Philippine Cancer Society Philippine Quality & Productivity Movement, Inc Teach for the Philippines
Global Advisory Member	The Conference Board (New York)
EXCOM Chairman	Ramos Peace and Development Foundation
Asia Pacific Group Representing ASEAN Member	Trilateral Commission
Stategic Advisor	Renewable Energy Asia Fund (Berkeley Energy, UK)
Member	CIMB Group International Advisory Panel
Executive Director	AIM – Gov. Jose B. Fernandez Jr. Center for Banking and Finance
Educational Attainment	
Doctorate of Humane Letters (Honoris Causa)	San Beda College
Doctorate in Philosophy in Business Administration (Honoris Causa)	De La Salle University
Doctorate in Laws (Honoris Causa)	Philippine Women’s University
Doctorate in Public Administration (Honoris Causa)	University of Angeles City
Fellow in Developmental Administration (DDA)	London School of Economics
Master in Business Administration (MBA	University of Michigan
Bachelor of Arts - Major in Economics	Ateneo de Manila University

ERMILANDO D. NAPA (65, Filipino): Nominee	
Position	**Company**
Director	CIIF - Oil Mills Group National Reinsurance Corporation of the Philippines Philippine Export – Import Credit Agency

Position	Company
Chairman of the Board	Catanauan Resources & Development Corp. Century Woods, Inc. E & F Holdings, Inc.
Chairman of the Audit Committee	CIIF - Oil Mills Group National Reinsurance Corporation of the Philippines
Group Treasurer	E & F Holdings, Inc.
Member of the Nomination and Compensation Committee	National Reinsurance Corporation of the Philippines
Member of the IT Special Board	National Reinsurance Corporation of the Philippines
Member of the Risk Oversight Committee	National Reinsurance Corporation of the Philippines
Member – Business Development and Finance Committee	CIIF - Oil Mills Group
Member of Interim Governance Board	National Life Insurance Company of the Philippines
Past Positions Held	
President	Trade and Investment Development Corporation (PHILEXIM)
CEO	Manila Consulting & Management Company, Inc. Trade and Investment Development Corporation (PHILEXIM)
Chairman	Manila Consulting & Management Company, Inc.
Vice Chairman	Trade and Investment Development Corporation (PHILEXIM)
Insurance Commission Appointed Conservator	National Life Insurance Corporation of the Philippines
Educational Attainment	
Master in Management	Asian Institute of Management, Philippines
Bachelor of Science in Business Administration	Aquinas University

FRANCISCO H. LICUANAN, III (71, Filipino) Independent Director	
Position	**Company**
Chairman	Battery Park Investments, Inc. Geo State Development Corp. New Pacific Resource Management
President	Innovative Property Solutions, Inc. Stonebridge Corp.
CEO	Battery Park Investments, Inc. Geo State Development Corp. Innovative Property Solutions, Inc. New Pacific Resource Management
Educational Attainment	
Master of Business Administration	Harvard Business School, Cambridge, MA., USA
AB Economics, Cum Laude	Ateneo de Manila University, Philippines

JUAN B. SANTOS (77, Filipino): Independent Director	
Position	**Company**
Chairman	Social Security System
Director	Alaska Milk Corp. First Philippine Holdings Corp. Philex Mining Corp. Philippine Investment Management Philippine Long Distance Telephone Co. Sun Life Grepa Financial, Inc.
Educational Attainment	
Advanced Management	International Institute for Management Developpment (IMD)
Post-graduate Studies on Foreign Trade	Thunderbird School of Global Management
Bachelor of Science Degree in Business Administration	Ateneo de Manila University

RENATO C. VALENCIA (73, Filipino): Independent Director	
Position	**Company**
Chairman	iPeople, Inc
Position	**Company**
Director	Anglo Philippine Holdings Corp. Bases Conversion Development Authority Fort Bonifacio Development Corp. GT Capital Holdings, Inc. iPeople Inc. Malayan Insurance Company, Inc. Metropolitan Bank and Trust Company Philippine Veterans Bank Roxas and Company, Inc. Vulcan Industrial & Mining Corp.
Board Adviser	Philippine Veterans Bank
Member	Financial Executives Institute of the Phil.
Member, Board of Advisors	Coca-Cola FEMSA Asia Division
	East-West Seeds Co., Inc.
Trustee	Ramon Magsaysay Award Foundation
	St. Luke's Medical Center
Consultant	Marsman-Drysdale Group of Companies
	Management Association of the Philippines
Past positions held	
President & CEO	Roxas Holdings, Inc.
Director	Roxas Holdings, Inc.
Educational Attainment	
Master of Business Management	Asian Institute of Management, Makati, Metro Manila
Bachelor of Science in General Engineering	Philippine Military Academy, Baguio City

RESIGNATION OF DIRECTORS

Mr. Alindogan will no longer stand for reelection and Mr. Napa has been nominated for election as member of the Board of Directors on July 15, 2016. No other director has resigned or declined to stand for re-election for the Board of Directors due to any disagreement with the Corporation relative to the Corporation's operations, policies and practices.

ELECTION OF DIRECTORS

The Directors of HI are elected at the annual stockholders' meeting to hold office until the next succeeding annual meeting or until their respective successors have been elected and qualified.

APPOINTMENT OF OFFICERS

Officers are appointed or elected annually by the Board of Directors at its first meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been elected, appointed or shall have qualified.

KEY OFFICERS	POSITION	AGE	CITIZENSHIP
Ms. Helen Y. Dee	Chairperson	71	Filipino
Mr. Medel T. Nera	President & CEO	60	Filipino
Ms. Gema O. Cheng	EVP – COO & CFO	51	Filipino
Mr. Porfirio S. de Guzman, Jr.	SVP – Internal Audit	77	Filipino
Mr. Jose Ma. G. Castillo III	SVP-Finance & Treasurer and Compliance & Chief Information Officer	72	Filipino
Mr. Alexander Anthony G. Galang	SVP – Internal Audit	55	Filipino
Ms. Ruth C. Francisco	SVP Seconded to Mapua as EVP- CFO	53	Filipino
Ms. Ma. Esperanza F. Joven	VP – Finance	45	Filipino
Ms. Ma. Elisa E. Delara	VP - Internal Audit	46	Filipino
Ms. Maria Teresa T. Bautista	AVP and Corporate Controller	43	Filipino
Mr. Jose A. Tanjangco III	AVP and Chief Risk Officer	54	Filipino
Ms. Sonia P. Villegas	AVP and Human Resources Head	47	Filipino
Mr. Aloysius Nathaniel S. Costales	AVP Seconded to MCL as CFO	57	Filipino
Ms. Marina B. Bayag	AVP Seconded to Mapua as Asst. Treasurer	66	Filipino
Atty. Maria Eloisa R. Gan	AVP Seconded to Mapua as VP-Operations	46	Filipino
Atty. Samuel V. Torres	Corporate Secretary	51	Filipino
Atty. Ma. Elvira Bernadette G. Gonzalez	Asst. Corporate Secretary	39	Filipino

For the past ten (10) years, Mrs. Helen Y. Dee, Mr. Porfirio S. de Guzman, Jr., and Mr. Jose Ma. G. Castillo III have been officers of HI and have held the positions indicated opposite their respective names.

Gema O. Cheng, 51, Filipino, joined House of Investments, Inc as the Executive Vice President – Chief Operating Officer and Chief Financial Officer in February, 2016. Prior to joining HI, she was the Senior Vice President for SM Investments Corp. from 2011 to 2016. She was seconded to SM Prime holdings as SVP – Head of Treasury and concurrent Business Unit CFO for Commercial Properties Group and as SVP – Finance to SM Land and its subsidiaries and associates. She was the Chief Financial Officer & Treasurer of Malayan Insurance Co., Inc. (MICO) from 1992 to 2011 where she also held various positions in the subsidiaries of MICO. Ms. Cheng holds a Certificate in Special Studies in Management and Administration from Harvard University and a Bachelor of Arts Degree in Economics from the University of the Philippines – Diliman.

Porfirio S. De Guzman, Jr., 77, Filipino, has been a Senior Vice President for more than ten (10) years. He is a director of Landev Corp., Grepaland, Inc., and Philippine Integrated Advertising Agency. He is the Vice President & Deputy CFO of Pan Malayan Management & Investment Corp., Enrique T. Yuchengco, Inc., and Y Realty Corp. He was a former partner of Sycip Gorres Velayo & Co. Mr. De Guzman holds a Masters Degree in Business Administration Academic Courses from Ateneo De Manila University and Bachelor of Science Degree in Business Administration Major in Accounting from University of the East.

Jose Ma. G. Castillo III, 72, Filipino, has been Senior Vice President, Treasurer, Chief Information Officer, and Compliance Officer of HI and IPO for more than ten (10) years. He is a Director, Chief Financial Officer, and Treasurer of Landev Corp., Greyhounds Security & Investigation Agency Corp., and Mapua Information Technology Center. He is also the Chief Financial Officer and Treasurer of Pan Pacific Computer Center, Inc., and HI-Eisai Pharmaceutical, Inc. He is a Director of Malayan Colleges Laguna, Inc., Zamboanga Industrial Finance Corp., and Manila Memorial Park Inc. He is also the Chief Financial Officer of RCBC Realty Corp. He is the Treasurer of Malayan Colleges Laguna, Inc. and Malayan Colleges Inc. Mr. Castillo holds a Masters Degree in Business Administration from Stern School of Business, New York University and a Bachelor of Science Degree in Chemical Engineering from De La Salle University.

Alexander Anthony G. Galang , 55, Filipino, was appointed as Vice President of HI in 2004 and became a Senior Vice President in 2009. Prior to joining HI, he was Vice President for Audit & Special Projects of Anglo Asian Strategic Management Inc. from 1993-2004, where he also held on concurrent basis the positions of President of Avrion Systems Inc, Deputy Managing Director of Cala Paniman, Inc., Treasury Head of Anglo Asian Holdings Corp., etc.; He was also the former Regional Auditor for Asia and Pacific of Triumph International, Inc. where he was also assigned as the Finance Head of the start-up operations in Triumph International Vietnam, Inc.; He was a Senior International Corporate Auditor of International Semi-Tech Microelectronics, Inc., the then parent company of Singer Sewing Machine Co. USA. Before his international stints, he was an Internal Audit Manager of Honda Philippines, Inc., Finance Comptroller of Midas Touch Foods Corp, et. al., and a Senior Auditor at SGV and Co. CPAs. He is a Certified Public Accountant (CPA) having placed 12th in the 1981 licensure exams. He also holds a global certification as a Certified Fraud Examiner (CFE) and a Certification in Risk Management Assurance (CRMA). Mr. Galang holds a Bachelor of Science Degree in Business Administration Major in Accounting from University of Sto. Tomas.

Ma. Esperanza F. Joven, 45, Filipino, is the Vice President for Finance. She is a member of the Board of Directors of People eServe Corp. and Zamboanga Industrial Finance Corp. She is also the Vice President for Finance and Treasurer of HI-Eisai Pharmaceutical, Inc. and the Vice President for Finance for iPeople, inc. Prior to re-joining HI in 2014, she was the Assistant Vice President for Financial Reporting, Corporate and Investment Bank at J.P.Morgan Chase Bank N.A. She also worked at E*TRADE Information Services LLC as Manager II for Stock Plans where she held the Series 7, 63, and 24 licences with the Financial Industry Regulatory Authority (FINRA), The Nasdaq Stock Market, and 52 states and territories of the United States of America. Ms. Joven is currently an Assistant Professional Lecturer for the Financial Management Department at the College of Business at De La Salle University-Manila. She was also the Program Coordinator for the Master of Science in Computational Finance at the same University from 2009 to 2014. Ms. Joven holds a Masters of Science Degree in Computational Finance and a Bachelor of Science Degree in Applied Mathematics with Specialization in Computer Applications from De La Salle University.

Maria Elisa E. De Lara, 46, Filipino, joined the Company in October 2010 and was appointed as Assistant Vice President for Group Internal Audit effective January 2011. In 2013, she was then promoted to Vice President. She was the Sales and Operations Management Senior Manager from February 2009 to December 2009 and the Compliance and Risk Manager from July 2008 to January 2009 of LF Philippines, Inc., a member of Li & Fung Group of Hong Kong. She was the Financial Controller and a Director of JDH Philippines, Inc., a member of Li & Fung Group of Hong Kong from October 2004 to June 2008. She was a Senior Audit Manager of Isla Lipana & Co., a Philippine member firm of the PwC global network until 2004. She is a Certified Public Accountant and holds a global certification in Risk Management Assurance (CRMA). Ms. De Lara holds a Bachelor of Science Degree in Business Administration Major in Accounting from Philippine Women's University.

Maria Teresa T. Bautista, 43, Filipino, was appointed as Assistant Vice President and Corporate Controller in October 2011. Prior to her appointment, she was the Group Finance Manager of Prime Orion Philippines, Inc. She also worked for over 14 years with the Insular Life Assurance Company, where she specialized in audit, project management, and business analysis. She is a Certified Public Accountant, a Certified Internal Auditor, and holds a Six Sigma Green Belt. Ms. Bautista holds a Bachelor Degree in Accountancy from St. Paul College.

Jose A. Tanjangco III, 54, Filipino, is an Assistant Vice President and Chief Risk Officer of HI effective December 2010. He is also currently a Director of Manila Memorial Park Cemetery, Inc., Zamboanga Industrial Finance Corp. Prior to joining HI, he was an Associate Director at the Philippine Dealing System (PDS) Group of Companies from December 2007 to October 2010. His other previous employers include: Buenaventura Echauz & Partners Financial Services, as Associate; Carlos T. Soriano, as Executive Assistant; and International Container Terminal Services, Inc., as Finance Manager. Mr. Tanjangco holds a Masters Degree in Business Administration from Instituto de Estudios Superiores dela Empresa, Spainand a Bachelor of Arts Degree in Economics from Ateneo De Manila University.

Sonia P. Villegas, 47, Filipino, is an Assistant Vice President for Human Resources since 2013 and was with the Human Resources Department and the Administrative Executive Assistant of the SVP for Finance & Treasurer, Chief Information Officer, Chief Compliance Officer since 2000. She was with the Business Development Department as a Research Assistant from 1990 to 1993. Prior to joining HI, she was the executive assistant to the Dean of College of Computer Institute for Studies and Systems Instructor from 1988-1990. Ms. Villegas holds a Bachelor of Arts Degree in Economics from University of the East.

Ruth C. Francisco, 53, Filipino, is the Senior Vice President for Finance seconded to Malayan Colleges, Inc. as Executive Vice President for Finance and Chief Finance Officer. She is also the Treasurer of the MIT Retirement Fund, Inc. from 2010 up to the present, Malayan Colleges Mindanao (A Mapua School), Inc., and Malayan Colleges Foundation, Inc. Prior to joining HI in 2010, she was the Vice President for Finance and Administration of PhilamCare Health Systems, Inc. Ms. Francisco holds a Masters Degree in Business Administration from Philippine Christian University and a Bachelor of Science Degree in Commerce Major in Accounting from Manuel L. Quezon University.

Aloysius Nathaniel S. Costales, 57, Filipino, is the Assistant Vice President and Deputy CFO/Controller. From March 2010, he has been seconded to the Malayan Colleges Laguna Inc. as Vice President and Chief Finance Officer. Prior to his current position, he was the Internal Audit Manager from March 2002 to March 2010, with brief stints as Acting General

Manager of Greyhounds Security and Investigation Agency Corp. (2009) and as Acting Head of the YGC-Coordinating Center for Procurement (2007). He used to be the Financial Controller of SKF Philippines Inc. (1993-2001) and Finance and Administration Manager of Shoden Philippines, Inc. (1989-1993). He was connected with SyCip, Gorres, Velayo & Co. from 1978 to 1989 as Audit Staff and in 2002 as Consultant. Mr. Costales holds a Bachelor of Science Degree in Commerce Major in Accounting from University of Baguio.

Marina B. Bayag, 66, Filipino, is the Assistant Vice President of House of Investments, Inc. duly seconded to Malayan Colleges, Inc. (operating under the name Mapua Institute of Technology, Inc.). She joined HI in 1975 as Financial Analyst and has held several positions in the organization until she was seconded to Mapua Institute of Technology in 2000 as its Assistant Treasurer for the Mapua Group, namely, Malayan Colleges Laguna, Inc., Malayan High School of Science, Inc., Mapua Information Technology Center, and Mapua Techserv, Inc. Ms. Bayag holds a Bachelor of Science Degree in Commerce Major in Accounting from St. Theresa's College.

Maria Eloisa R. Gan, 46, Filipino, is Vice President – Legal and Administrative Head. From July 2014, she has been seconded to the Mapua Institute of Technology, where she serves as SVP - Operations. She was formerly the Chief Legal and Compliance Officer of Great Life Financial Assurance Corp., head of the Legal Services Division and Assistant Corporate Secretary of Sun Life Grepa Financial, Inc. (formerly Great Pacific Life Assurance Corp.) as well as Assistant Corporate Secretary of Grepalife Asset Management Corp., Grepalife Fixed Income Fund Corp., Grepalife Dollar Bond Fund Corp., and Grepalife Bond Fund Corp. Until September 2005, Atty. Gan was head of the Complaints and Investigations Division, Compliance and Enforcement Department (now the Enforcement and Prosecution Department) of the Securities and Exchange Commission. Ms. Gan holds a Masters Degree in Business Administration from De La Salle University, Juris Doctor of Law Degree from Ateneo De Manila University - School of Law and a Bachelor of Arts Degree in Political Science from University of the Philippines.

Samuel V. Torres, 51, Filipino, is the Corporate Secretary of HI. His other present positions include: General Counsel& Corporate Secretary of Pan Malayan Management & Investment Corp., and Corporate Secretary of RCBC Bankard Services, Inc., Sun Life Grepa Financial, Inc., PetroEnergy Resources Corporation, Seafront Resources Corporation, GPL Cebu Tower Office Condominium Corp., iPeople, inc., RCBC Land, Inc., RCBC Forex Brokers Corp., RCBC Realty Corp., RCBC Securities, Inc., Malayan High School of Science, Inc., Mapua Information Technology Center, Inc., Malayan Colleges, Inc., Malayan Colleges Mindanao (A Mapua School), Inc., GPL Holdings, Petro Energy Resources Corp., Seafront Resources Corp., Pan Pacific Computer Center, Inc., Honda Cars Kalookan, Inc., Hi-Eisai Pharmaceutical, Inc., People eServe Corp., La Funeraria Paz Sucat, Inc., Landev Corp., Pan Malayan Realty Corp., First Nationwide Assurance Corp., Malayan Insurance Co., Inc., Malayan Reinsurance Corp., Malayan Zurich Insurance Corp., MICO Equities, Inc., and Tokio Marine Malayan Insurance Corp. He was formerly the International Counsel, South Pacific for Federal Express Corp. Atty. Torres holds a Bachelor of Laws Degree from Ateneo de Manila University – School of Law and a Bachelor of Science Degree in Business Economics from the University of the Philippines.

Ma. Elvira Bernadette C. Garcia-Gonzalez 39, Filipino, is the Assistant Corporate Secretary. She is also the Assistant General Counsel of Pan Malayan Management & Investment Corp. Her other present positions include being the Assistant Corporate Secretary of iPeople, Inc., Yuchengco Tower Office Condominium Corp., and Y Tower II Office Condominium Corp. She was a former Legal Counsel and Assistant Corporate Secretary of Coca-Cola Bottlers Philippines, Inc. and was also the Assistant Corporate Secretary of Philippine Bottlers, Inc. and Luzviminda Land Holdings, Inc. Atty. Gonzalez holds a Juris

Doctor Degree from Ateneo De Manila University – School of Law and is a graduate of A.B. Political Science from Ateneo de Manila University.

Nominations for Independent Directors and Procedures for Nomination

Following rules and procedures shall apply to the nomination and election of Independent Directors.

a) There shall be at least two (2) independent directors. An independent director is one who is independent of management and free from business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as director, and must possess all of the qualifications, and none of the disqualifications as prescribed by the Bangko Sentral Ng Pilipinas, Securities and Exchange Commission and other regulatory authorities, from time to time.
b) A Nomination Committee composed of at least three (3) members, one of whom is an independent director, shall promulgate the guidelines or criteria to govern the conduct of the nominations:
c) Nomination of independent director shall be conducted by the Nomination Committee prior to the stockholders' meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity by the would-be nominees.
d) The Nomination Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent directors;
e) After the nomination, the Nominations Committee shall prepare a Final List of Candidates which shall contain all the information about all the nominees for independent directors, as required by existing and applicable rules, which list, shall be made available to the Commission and to all stockholders through the filing and distribution of the Information Statement, or in such other reports the Company is required to submit to the Commission. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee;
f) Only nominees whose names appear on the Final List of Candidates shall be eligible for election as Independent Directors. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nominations shall be entertained or allowed on the floor during the actual annual stockholders' meeting.
g) Election of Independent Directors
    - Subject to pertinent existing rules and regulation of SEC, the conduct of the election of independent directors shall be made in accordance with the standard election procedures of the By-laws.
    - It shall be the responsibility of the Chairman of the Meeting to inform all stockholders in attendance of the mandatory requirement of electing independent directors. He shall ensure that independent directors are elected during the stockholders' meeting.
    - Specific slots for independent directors shall not be filled up by unqualified nominees.

In case of failure of elections for independent directors, the Chairman of the Meeting shall call a separate election during the same meeting to fill up the vacancy.

The following were nominated to the position of directors of the Company for the year 2016-2017:

Regular Directors

1) Ms. Helen Y. Dee
2) Sec. Alfonso T. Yuchengco
3) Mr. Medel T. Nera
4) Ms. Yvonne S. Yuchengco
5) Atty. Wilfrido E. Sanchez
6) Dr. Reynaldo B. Vea

Independent Directors

1) Dr. Roberto F. de Ocampo
2) Mr. Ermilando D. Napa
3) Mr. Francisco H. Licuanan III
4) Mr. Juan B. Santos
5) Mr. Renato C. Valencia

The above-mentioned nominees except for Mr. Ermilando D. Napa are all incumbent members of the Board of Directors.

The nominees for independent directors are neither officers nor employees, consultants or retainers, legal or otherwise, of the Company or any of its affiliates, and do not have any relationship with the Company which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director. The nomination committee passed upon their qualifications and found no disqualifications, as provided for in the by-laws and in accordance with SRC Rule 38.

The Company adopted the SEC mandatory Term Limits for Independent Directors of 5-year term, 2-year cool off period, another 5-year term, then permanently barred from servicing as Independent Director of the Company. The nominees for independent directors are within the Term Limits of the SEC Memorandum Circular No. 9, Series of 2011, which took effect on January 1, 2012.

Ms. Virginia Rances, a stockholder of the Company, who is not in any way related to the nominees, nominated Messrs. Roberto F, de Ocampo, Ermilando D. Napa, Francisco H. Licuanan III, Juan B. Santos, and Renato C. Valencia as independent directors.

The Nomination Committee reviews and evaluates the qualifications of all persons nominated as director as well as those to be nominated to other positions requiring appointment by the Board of Directors. With respect to the independent directors, their nomination and qualification by the Nomination Committee were in compliance with the Company's By-Laws, Manual of Corporate, and SRC Rule 38. The directors so nominated possess all the qualifications and none of the disqualifications for independent directors. (Attached as Annexes 1 to 6 are the Certifications of Independent Directors)

HI amended its By-Laws last July 16, 2004 to incorporate the provisions of the Securities Regulation code with respect to independent directors.

Period in Which the Directors and Executive Officers Should Serve

The Directors of the Company are elected at the annual stockholders' meeting to hold office until the next succeeding annual meeting or until their respective successors have been elected and qualified.

Officers are appointed or elected annually by the Board of Directors at its first (organizational) meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been elected, appointed or shall have qualified.

Terms of Office of a Director

Pursuant to the Company By-Laws, the directors who shall be stockholders are elected annually by the stockholders for the term of one year and shall serve until the election and acceptance of their duly qualified successors.

Committee Membership of Directors (2016-2017)

Executive Committee

Helen Y. Dee	Chairman
Medel T. Nera	Member
Wilfrido E. Sanchez	Member
Renato C. Valencia	Member

Compensation Committee

Wilfrido E. Sanchez	Chairman
Renato C. Valencia	Member
Roberto F. de Ocampo	Member

Risk Management Committee

Wilfrido E. Sanchez	Chairman
Ermilando D. Napa	Member
Renato C. Valencia	Member
Yvonne S. Yuchengco	Member

Audit Committee

Roberto F. de Ocampo	Chairman
Wilfrido E. Sanchez	Member
Ermilando D. Napa	Member

Good Governance Committee

Wilfrido E. Sanchez	Chairman
Renato C. Valencia	Member
Ermilando D. Napa	Member

Nomination Committee

Juan B. Santos	Chairman
Roberto F. de Ocampo	Member
Ermilando D. Napa	Member

Significant Employees

There is no person who is not an executive officer that is expected by the issuer to make a significant contribution to the business.

Family Relationships

Mrs. Helen Y. Dee and Ms. Yvonne S. Yuchengco are siblings. They are also the daughters of Amb. Alfonso T. Yuchengco.

Other than what is disclosed above, there are no other family relationships known to the registrant.

Interest on Certain Matters to be Acted Upon

No director or officer of the Company has substantial interest, direct or indirect, in any matter to be acted upon in the meeting.

Certain Relationships and Related Transactions

There is no director, executive officer, nominee for director, beneficial holder, or any family member involved in any business transaction with HI.

Please refer to **Annex B, Note22, pages 61-66**, of the Notes to the Financial Statements for the full details of the Group's related party transactions. As discussed in the notes, in the normal conduct of business, aside from transactions disclosed in Loans Payable and Long-term Debt, other transactions with certain affiliates include sharing in general and administrative expenses and cash advances.

Involvement in Legal Proceedings

The Company is not aware and none of the directors and officers or persons nominated to become directors or officers has informed the Company of the following events during the past five years until April 30, 2016:

(a) any bankruptcy petition filed by or against any business of which any of its director or executive officers was a general partner or executive officer either at the time of bankruptcy or within two (2) years prior to that time.

(b) any conviction by final judgment of any director or senior executive in a criminal proceeding domestic or foreign or being subject to a pending criminal proceeding domestic or foreign, of any director, executive officer or person nominated to be a director

(c) any director or senior executive being subject to any order, judgment or decree not subsequently reversed suspended or vacated of any court of competent jurisdiction, domestic or foreign permanently or temporarily enjoining barring, suspending or otherwise limiting such directors' or executive officer's involvement in any type of business securities, commodities or banking activities

(d) any executive officer or director found by a domestic or foreign court of competent jurisdiction, the Commission or other foreign body or a domestic or foreign Exchange or other organized trading market or self-regulatory organization to have violated a securities or commodities law or regulation and the judgment has not been reversed, suspended, or vacated.

Item 6: Compensation of Directors and Executive Officers

Information as to the aggregate compensation paid or accrued during the last two fiscal years and to be paid in the ensuing fiscal year to the Company's Chief Executive Officer and other officers follows:

NAME AND POSITION	YEAR	SALARY	BONUS	OTHER ANNUAL COMPENSATION
The top 5 executives of the Company are as follows: 1. Medel T. Nera, President & CEO 2. Gema O. Cheng, Executive Vice President, Chief Operating Officer & Chief Financial Officer 3. Profirio S. De Guzman, Jr., SVP-Internal Audit 4. Jose Ma. G Castillo, III, SVP-Finance, Treasurer, Chief Information Officer & Chief Complaince Officer	2016	P27.9M (est)	P0	P0
5. Alexander Anthony G. Galang,	2015	P21.6M	P0	P0
SVP-Internal Audit	2014	P18.6M	P0	P0
All other officers and directors as	2016	P19.5M (est)	P0	P1.2M (est)
group unnamed.	2015	P18.8M	P0	P0.8M
	2014	P19.1M	P0	P0.7M
TOTALS	2016	P47.4 (est)	P0	P1.2M (est)
	2015	40.4M	P0	P0.8M
	2014	37.7M	P0	P0.7M

Directors are paid a per diem of P25,000 for attendance in a Board meeting. Board meetings are scheduled every quarter in a year. A director is also paid a per diem of P10,000 for participation in Audit and Risk committee meetings and P5,000 in other committee meetings..

Item 7: Independent Public Auditors

The Accounting firm of Sycip Gorres Velayo and Company (SGV & Co.), with office address at 6760 Ayala Avenue, SGV Building, Makati City, Philippines, has been the Company's Independent Auditors since the Company's incorporation, and has been recommended to serve as such for the current year.

Pursuant to SRC Rule 68, paragraph 3(b)(iv) and Memorandum Circular No. 8, series of 2003 (Five (5) Year Rotation of External Auditors), the Company has engaged Mr. Michael C. Sabado, as the Engagement Partner of SGV & Co. effective 2013 until 2017.

The engagement of the external auditors was favorably endorsed by the Audit Committee to the Board of Directors. The engagement is ultimately submitted for approval of the stockholders.

Disagreement with Accountants on Accounting and Financial Disclosure
There was no event for the last 5 years where SGV & Co. had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

Attendance of Accountants at the Meeting
Representatives of SGV & Co. are expected to be present at the annual stockholders meeting on July 15, 2016 with the opportunity to make any statement, if they so desire, and will be available to respond to appropriate questions on the Company's financial statements.

External Audit Fees and Services

The Company has engaged SGV & Co. as the external auditor, and is tasked to conduct the financial audit of the Company. For this service, SGV & Co. has billed the company the following amounts:

YEAR	AUDIT FEE BILLING
2015	P2,817,190
2014	P2,774,970
2013	P2,800,374

The Company has not engaged SGV & Co. for any other services aside from its annual audit for the last five (5) years.

Tax Fees

The Company has not engaged the services of the external auditor for tax accounting, compliance, advice, planning and any other form of tax services.

All Other Fees

There are no other fees billed in each of the last two years for the products and services provided by the external auditor, other than the services reported under the items mentioned above.

Item 8: Compensation Plans

No action shall be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

C. ISSUANCE AND EXCHANGE OF SECURITIES

Item 9: Authorization or Issuance of Securities Other than for Exchange
No action is to be taken with respect to the following:

1. modification or exchange of securities
2. financial and other information
3. mergers, consolidation, acquisition and similar matters
4. restatement of accounts

Item 10. Modification or Exchange of Securities
No action is to be taken with respect to the modification of any class of securities of the registrant, or the issuance or authorization for issuance of one class of securities of the registrant in exchange for outstanding securities of another class.

Item 11: Financial and Other Information
The audited financial statements as of December 31, 2015, Management Discussion and Analysis, Market Price of Shares and Dividends and other date related to the Company's financial information are attached hereto as **Annex "B"** and **"Annex A",** respectively.

Item 12: Mergers, Consolidations, Acquisitions and Similar Matters
No action is to be taken with respect to any transaction involving the following:

1. the merger or consolidation of the registrant into or with any other person or of any other person into or with the registrant;
2. the acquisition by the registrant or any of its security holders of securities of another person;
3. the acquisition by the registrant of any other going business or of the assets thereof;
4. the sale or other transfer of all or any substantial part of the assets of the registrant; or
5. the liquidation or dissolution of the registrant.

Item 13: Acquisition or Disposition of Property
No action is to be taken with respect to the acquisition or disposition of any property.

Item 14: Restatement of Accounts
No action is to be taken with respect to the restatement of any asset, capital, or surplus account of the registrant.

D. OTHER MATTERS

Item 15: Action With Regard to Reports

The Minutes of the previous stockholders meeting held on July 17, 2015 and the Management Report as set forth in the Annual Report will be submitted for stockholders approval.

Approval of the July 17, 2015 Minutes constitutes a ratification of the accuracy and faithfulness of the Minutes of the events that transpired during the said meeting, such as (a) 2014 annual report and audited financial statements, (b) ratification of the actions of the Board of Directors, different Committees and Management during the year 2014, (c) election of directors, and (d) appointment of external auditors.

Approval of the Annual Report constitutes a ratification of the Company's performance during the previous calendar years as contained in the Annual Report.

Ratification and confirmation of all the acts, resolutions and proceedings of the Board of Directors, Executive Committee and officers of the Company. This pertains to all acts resolutions, proceedings and approval made by the Board of Directors, Executive Committee and Officers of the Company from the last stockholders' meeting on July 17, 2015 for the period 2015 up to the date of meeting (July 15, 2016). This includes, among others, those that involve the day to day operations, administrations and management of the corporate affairs such as; a) opening of bank accounts/ bank signatories, b) approval of loans, c) declaration of cash dividends, and d) appointment of officers.

Copies of the minutes of the stockholders' meeting shall be given to the stockholders at the meeting.

Item 16: Matters Not Required to be Submitted

Ratification of acts of management and of the Board of Directors referred to in the Notice of the Annual Meeting of Stockholders refers only to acts done in the ordinary course of business and operation of HI, which have been duly disclosed to the SEC and the PSE in accordance with law. Ratification is being sought in the interest of transparency and as a matter of customary practice or procedure undertaken at every annual meeting of HI stockholders.

This pertains to all acts, resolutions, proceedings and approval made by the Board of Directors, Executive Committee and Officers of the Company from the last stockholders' meeting in July 17, 2015 for the period 2015 up to the date of meeting (July 15, 2016). This includes, among others, those that include day to day operations, administration and management of the corporate affairs such as (a) designation of authorized signatories, (b) renewal of credit facilities, (c) new/additional investments, (d) declaration of cash dividends payable to preferred shareholders, (e) sale of company vehicles, (f) conversion of preferred shares to common shares, (g) redemption of preferred shares, (h) acceptance of resignation and election of new members of the Board of Directors, and (i) appointment of new officers.

Copies of the minutes of the stockholders' meeting shall be given to stockholders before the start of meeting.

Item 17: Amendment of Charter, Bylaws or Other Documents

None.

Item 18: Other Proposed Action

The following matters will be submitted to a vote at the meeting:

1. Approval of the Minutes of the Annual Stockholders' Meeting held on July 17, 2015.
2. Approval of the Management Report and the Audited Financial Statements of the Company for the year ended December 31, 2015;
3. Ratification and confirmation of all acts, resolutions and proceedings of the Board of Directors, Executive Committee and Officers of the Company during the year 2015.
4. Election of Directors for 2016-2017.
5. Appointment of External Auditors

Item 19: Voting Procedures

At all elections of Directors, each stockholder may vote the shares registered in his name in person or by proxy for as many persons as there are Directors, or he may cumulate said shares and give one candidate as many votes, as the number of Directors to be elected multiplied by the number of his share, or he may distribute them on the same principle among as many candidates as he shall see fit; provided, however, that the whole number of votes cast by him shall not exceed the number of shares owned by him as shown on the Company's stock transfer books multiplied by the number of Directors to be elected.

The voting procedure for election and approval of corporate action in which Stockholders' approval will be required shall be by "viva voce" unless voting by ballot is decided upon during the meeting. The methods by which vote will be counted, except in cases where voting by ballots is applicable, voting and counting shall be by "viva voce". If by ballot, counting shall be supervised by external auditors.

The Company will not declare stock dividends during the year.

SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in Makati City on May 25, 2016.

House of Investments, Inc.
By:

Atty. Samuel V. Torres
Corporate Secretary

SUBSCRIBED AND SWORN TO BEFORE ME THIS 25 DAY OF MAY 2016 IN THE CITY OF MAKATI AFFIANT EXHIBITED HIS/HER COMMUNITY TAX CERTIFICATE NO. ________ ISSUED ON ________ ISSUED AT ________

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PAGE NO. 54
BOOK NO. 191
SERIES OF 2016

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2016-2017)
IBP NO. 1009530 / CY-2016 / 9-24-15
ROLL NO. 28947/MCLE-4 NO. 0006324/6-19-12
PTR NO. MKT. 5323578/1-4-16 MAKATI CITY

HI

HOUSE OF INVESTMENTS, INC.
A YGC Member
3rd Floor, Grepalife Building, 219 Sen. Gil Puyat Avenue, Makati City

27 May 2016

THE SECURITIES AND EXCHANGE COMMISSION
SEC Building, EDSA, Greenhills
Mandaluyong City, Metro Manila

Attention: **MR. VICENTE GRACIANO P. FELIZMENIO, JR.**
Director, Markets and Securities Regulation Department

Re: **SEC Form 20-IS of House of Investments, Inc. (SEC Reg. No. 15393)**

Gentlemen:

We write in connection with your letter dated May 19, 2016, received on May 24, 2016, requiring the Company to submit proof that Mr. Juan B. Santos may serve as the Company's Independent Director.

We have coordinated with Mr. Santos on the required document. Upon inquiring on the status of the same, we were advised that Mr. Santos is still in the process of securing a written consent or similar document from the Department (Secretary) of Finance (for the Social Security System). Considering such update, we hereby file the Definitive Information Statement with an undertaking to immediately submit to this Honorable Commission the required document as soon as we have received the same.

We trust that herein undertaking will be considered as sufficient compliance with the requirement of this Honorable Commission.

Thank you.

Very truly yours,

SAMUEL V. TORRES
Corporate Secretary

MANAGEMENT REPORT

Financial and Other Information

Audited Financial Statements
The Statement of Management's Responsibility and Consolidated Audited Financial Statements of the Group as at December 31, 2015 are attached hereto as **Annex "B".**

Changes in and Disagreements with Accountants in Accounting and Financial Disclosure
None

Management Discussion and Analysis of Financial Condition and Plan of Operations

Item 1: Description of Business

House of Investments, Inc. (HI) was incorporated in 1959 as an investment bank, the first of such bank to be organized in the Philippines in 1959. However, since investment banking had yet to be developed, HI decided to create its own investments and evolved into an investment holding company with a diversified portfolio.

Throughout its history, HI has successfully acquired, organized, invested, and divested in various corporate institutions and industries while focusing its corporate goal of contributing to the economic development of the country and providing employment while at the same time fostering a corporate culture of integrity and excellence. As of the end of 2015, it has a total consolidated asset base of PhP34.80 billion. Consolidated revenues for 2015 summed to PhP29.10 billion, with consolidated net income of PhP1.37 billion.

Using funding raised through various sources (internally generated cash, equity, debt, or a combination) HI seeks to buy entire businesses (or take majority control in a friendly transaction) with a view towards increasing the returns from such enterprises. By taking control of high return businesses, management seeks to increase the enterprise value of the company as the earnings stream and cash flows from such investments grow.

These returns are then channelled to stockholders primarily through dividends.

HI does have the alternative of exiting investments via sale of such assets. This is also a tool for leaving low-return businesses with the objective of investing additional capital in higher return businesses.

At present, HI's portfolio is organized in seven distinct sectors:

<u>CAR DEALERSHIP</u>
HI operates two car retailing groups: *Honda Cars Quezon City (HCQC Group)* and *Isuzu Manila, Inc. (IMI). HCQC Group* operates five dealerships – Honda Cars Quezon City (HCQC), Honda Cars Manila (HCMA), Honda Cars Marikina (HCMK), Honda Cars Fairview (HCFV), Honda Cars Marcos Highway (HCMH) and one service center in Tandang Sora (HCTS). *IMI* operates four dealerships in Manila (IMI), Commonwealth (ICW), Greenhills (IGH), and Leyte (ILY). HI also owns a majority stake in Honda Cars Kalookan (HKI) that operates two dealerships in Kalookan (HCKI) and Greenhills (HCGH)

CONSTRUCTION
HI owns a majority stake in one of the largest Philippine construction and general contracting firms, EEI Corporation (EEI). EEI has international operations spanning from the Kingdom of Saudi Arabia to Africa and Asia. It is also a market leader in the domestic construction and contracting sector.

EDUCATION AND INFORMATION TECHNOLOGY
HI owns a majority stake in iPeople, inc. (IPO). IPO is the vehicle for our investments in the education and information technology sectors.

Education
IPO (together with HI) wholly owns the Malayan Colleges, Inc. (MCI) which operates under the name of Mapua Institute of Technology. MCI is widely considered to be the leading engineering and I.T. school in the country.

MCI also has two other wholly-owned subsidiaries, the Malayan Colleges Laguna, Inc. (MCL) and the Malayan High School of Science (MHSS).

Information Technology
IPO wholly owns Pan Pacific Computer Center, Inc. (PPCC). PPCC services the I.T. related requirements of the Yuchengco Group of Companies (YGC) and select clients.

AFTERLIFE SERVICES
HI owns material stakes in both Manila Memorial Park Cemetery, Inc. (MMPCI) and La Funeraria Paz-Sucat, Inc. (LFPSI).

MMPCI is the recognized market leader in afterlife services. It sells memorial lots and owns, operates, and maintains memorial parks. LFPSI provides mortuary services to the bereaved and their loved ones.

LEASING AND CONSUMER FINANCE
HI owns 50% of Zamboanga Industrial Finance Corporation (ZIFC). ZIFC provides consumer finance services (personal loans, secured loans, equipment leasing) in Zamboanga City.

PROPERTY MANAGEMENT, PROJECT MANAGEMENT, SECURITY
HI wholly owns Landev Corporation (LANDEV). LANDEV is primarily engaged in property management and project management for the YGC.

Landev owns a subsidiary named Greyhounds Security and Investigation Agency Corporation (GSIA). GSIA provides comprehensive security services to leading installations.

PHARMACEUTICALS
HI owns 50% of HI-Eisai Pharmaceuticals, Inc. which is a joint venture with the Eisai Company of Japan.

HI-ESAI imports pharmaceuticals from Japan which it sells in the Philippine market through established drug distributors.

The operations of each business in the portfolio, along with a discussion of risks and 2015 performance, will be discussed in the appropriate section.

THE HOLDING COMPANY

Executive management monitors the business performance of companies in the portfolio very closely. Through regular review of actual results compared to budgets and previous year performance, HI is able to determine if the Group is able to perform as expected.

In particular, management watches operating metrics very closely and how these impact the financial metrics. By monitoring operating metrics and financial metrics, executive management can always determine whether the capital deployed to various businesses within the portfolio is being used efficiently, and generating returns that meet hurdle rates.

Executive management also engages in a continuous business development program. These business development activities range from assisting portfolio companies in identifying growth opportunities in existing businesses; assisting portfolio businesses by helping them develop new products and services that increase organic growth; or buying entire companies or controlling stakes in companies which show high growth potential and the returns of which meet hurdle rates.

Competition
HI is subject to competition in the segments in which each of its portfolio companies operate. *Please refer to the related section of each business; there is also a discussion of risks each portfolio company faces.*

HI faces competition in some cases when it is in the process of bidding on prospective deals. There are other holding companies or business groups that are very active in expanding their Philippine portfolio of earning assets. In some situations, HI might find itself bidding against such competitors when prime assets of businesses are for sale.

Risks at the Holding Company Level
The following covers the risk management policies at the holding company level. *For a discussion of risks faced by each portfolio company, please refer to the appropriate section in this report.*

Interest Rate Risk
HI is exposed to interest rate risk because it has borrowings from local banks. It is a company policy to use excess liquidity to pay down borrowings in order to decrease financing costs, and reduce exposure to rising interest rates.

It is also a company policy to actively discuss with lending banks on how to lower financing costs. When possible, HI will use lower cost debt to pay down higher cost debt. HI does not have a practice of speculating on the direction of interest rates. The main objective is to lower financing costs as much as possible.

Foreign Exchange Risk
HI's exposure to foreign exchange risk is minimal. The company does have excess funds denominated in U.S. dollars. Where possible and when warranted, it is the company practice to pay dollar liabilities with its excess dollar funds. The company does not speculate on the direction of foreign exchange rates.

Liquidity Risk
HI seeks to manage its liquidity to be able to service maturing debts, finance capital requirements, and pay for existing operations. HI maintains a consistent level of funding to

be able to pay for its day to day operations. HI constantly monitors its projected cash flows through risk meetings that occur on a weekly basis. When major acquisitions are identified, HI assesses market conditions to be able to source the funding as inexpensively as possible.

Credit Risk
HI's holding of cash and short term securities exposes the company to the credit risk of the counterparty. Given HI's diverse body of counterparties, it does not have a concentrated credit risk exposure.

The Group's exposure to credit risk is very minimal because its receivables are mostly from related parties, which are being managed through close account monitoring and limit setting.
Price Risk
Available for sale (AFS) financial instruments are held and are subject to price fluctuation. These securities are vulnerable to price risk due to changes in market values because of specific factors related to these securities, or because of factors related to the overall market for financial assets. These prices change depending on how market participants act in the market.

HI has non-core holdings in its AFS investments. For its non-core holdings, HI's investment policy is to monitor developments in the market and to monitor these securities very closely. The company regularly assesses the opportunity cost of holding these securities. When a more appropriate use of the funds is determined, it is HI's intention to liquefy these investments and put the excess cash to work.

Business Continuity Risk
HI is acutely conscious of the risks posed by natural disasters, acts of God, or other man-made actions that can have an adverse impact on the continuity of regular operations. The firm works to make sure that its business continuity plans are up to date

Succession Risk
HI knows that people are an important resource and that its executive management team is a significant contributor to the value-adding activities of the Company. In order to preserve the management chain of succession and institutional knowledge that comes with it, each member of executive management is accountable for putting a succession plan in place that includes the identification and development of his or her successor.

The respective company presidents, general managers, and chief risk officers of each portfolio company are accountable for making sure that their risk management policies line up with the risk management policies of the holding company. Group internal audit (GIA) provides valuable input to risk management support by conducting regular business unit audits that also incorporate the evaluation of risk management practices.

The Risk Management Committee of the Board meets regularly and exercises and oversight role on executive management who are accountable for managing the risks that arise out of regular business operations.

CAR DIVISIONS

HI operates two car retailing groups: HCQC Group and Isuzu Manila Group. HI also owns 55% of Honda Cars Kalookan, Inc. (HKI)

HONDA CARS QUEZON CITY GROUP AND HONDA CARS KALOOKAN GROUP

HCQC Group has six locations: Quezon Avenue, Manila, Fairview, Marikina, Marcos Highway, and Tandang Sora. HKI has two locations along E. de los Santos Avenue in Balintawak and in Greenhills. Taken together, HI's Honda dealership group is a significant player in the retailing of Honda cars in Metro Manila.

Products & Business Lines

HCQC and HCKI are engaged in retailing new automobiles under the Honda brand. They also generate higher margin revenue through repair services, the sale of replacement and aftermarket parts, and the sale of third party finance and insurance products.

We believe our various income streams help to lower the impact of the cyclicality found in the automotive sector. Revenues from higher margin service and parts sales are typically less cyclical than retail vehicle sales, and generate the largest part of our gross profit. HCQC and HCKI retail a vehicle line up in the passenger cars and commercial vehicle category.

ISUZU MANILA GROUP

IMI Group on the other hand has four locations: Manila, Commonwealth, Greenhills, and Leyte.

IMI represents the Isuzu automobile brand and conducts essentially the same business activities as the other members of HI's car division.

New vehicle unit sales are cyclical. Changes in unit sales are driven by factors like manufacturer incentives, interest rates, fuel prices, unemployment, inflation, weather, the level of personal discretionary spending, credit availability, consumer confidence and others. Car retailers have historically been less vulnerable than car manufacturers and car parts suppliers to declines in new vehicle sales. We believe this is due to the more flexible expense structure of retailers (they don't own the factories) and their diversified revenue streams. Car manufacturers may also offer various dealer incentives which help to decrease earnings volatility for car retailers.

Risk Factors at the Car Divisions

Macro-economic conditions. The Car Divisions' performance is impacted by general economic conditions overall, and in particular, by economic conditions in the markets in which we operate. These economic conditions include: levels of new and used vehicle sales; availability of consumer credit; changes in consumer demand; consumer confidence levels; fuel prices; personal discretionary spending levels; interest rates; and unemployment rates.

Automotive manufacturers exercise significant control over us. Our dealerships operate under a franchise agreement with Honda and with Isuzu. These agreements govern almost every aspect of the operation of our dealerships, and give manufacturers the discretion to terminate or not renew our franchise agreements for a variety of reasons. Without franchise agreements, we would be unable to sell new vehicles or perform manufacturer authorized warranty service. If our franchise agreement with either Honda or Isuzu were to be terminated, we would be materially affected.

Restructuring, bankruptcy or other adverse condition affecting a significant automotive manufacturer or supplier. Our success depends on the overall success of the automotive industry and in particular on the success of Honda and Isuzu. Significant adverse events that interrupt vehicle or parts supply to our dealerships, would likely have a significant and adverse impact on the industry as a whole, including us, particularly if the events relate to any of the manufacturers whose franchises generate a significant percentage of our revenue.

Our business is very competitive. We generally compete with: other franchised automotive dealerships in our markets; private market buyers and sellers of used vehicles; local service and repair shops and parts retailers; and automotive manufacturers (those that own their own dealerships). Buying decisions by consumers when shopping for a vehicle are extremely price sensitive. The level of competition in the market can lead to lower selling prices and related profits

Property loss, business interruption or other liabilities. Our business is subject to substantial risk of loss due to: the significant concentration of property values, including vehicle and parts inventories, at our operating locations; claims by employees, customers, and third parties for personal injury or property damage; and fines and penalties in connection with alleged violations of regulatory requirements.

While we have insurance for many of these risks, we retain risk relating to certain of these perils and certain perils are not covered by our insurance. If we experience significant losses that are not covered by our insurance, whether due to adverse weather conditions or otherwise, or we are required to retain a significant portion of a loss, it could have a significant and adverse effect on us.

Leverage. Our debt from inventory financing exposes us to a number of risks. A significant portion of the cash flow we generate must be used to service the interest and principal payments relating to our various financial commitments. A sustained or significant decrease in our operating cash flows could lead to an inability to meet our debt service requirements.

Availability of financing. Because we finance the majority of our operating and strategic initiatives using a variety of credit facilities, we are dependent on continued availability of these sources of funds. If these agreements are terminated or we are unable to access them because of a breach of financial or operating covenants or otherwise, we will likely be materially affected.

Interest rate variability. The interest rates we are charged on a substantial portion of our debt are variable, increasing or decreasing based on changes in certain published interest rates. Increases to such interest rates would likely result in significantly higher interest expense for us, which would negatively affect our operating results. Because many of our customers finance their vehicle purchases, increased interest rates may also decrease vehicle sales, which would negatively affect our operating results.

Information Technology. Our information systems are fully integrated into our operations. If these systems go down, our business could be significantly disrupted. In addition, to the extent our systems are subject to intentional attacks or unintentional events that allow unauthorized access that disrupts our systems, our business could be significantly disrupted.

Regulatory issues. We are subject to a wide variety of regulatory activities, including: government regulations, claims and legal proceedings. Government regulations affect almost every aspect of our business, including taxation, and the treatment of our employees.

In the event of regulation restricting our ability to generate revenue from arranging financing for our customers, we could be adversely affected. We could also be susceptible to claims or related actions if we fail to operate our business in accordance with applicable laws. Claims arising out of actual or alleged violations of law which may be asserted against our dealers by individuals, through class actions, or by governmental entities in civil or criminal investigations and proceedings, may expose us to substantial monetary damages which may adversely affect us.

Environmental regulations. We are subject to a wide range of environmental laws and regulations, including those governing: discharges into the air and water; the operation and removal of storage tanks; and the use, storage and disposal of hazardous substances. In the normal course of our operations we use, generate and dispose of materials covered by these laws and regulations. We face potentially significant costs relating to claims, penalties and remediation efforts in the event of non-compliance with existing and future laws and regulations.

Accounting rules and regulations. If the Securities and Exchange Commission adopts new accounting standards governed by International Financial Reporting Standards (IFRS) such changes may significantly affect our reported financial position, earnings, and cash flows.

THE CONSTRUCTION SECTOR

EEI CORP. AND SUBSIDIARIES

HI owns a majority stake (54.36%) in one of the largest Philippine construction and general contracting firms, EEI Corporation.

EEI was founded by retired US Navy Officer Ray Parker on April 17, 1931 as Engineering Equipment and Supply Co. (EESCO). It started as a trading establishment with exclusive distributorship in the Philippines for manufacturers of industrial equipment, including tools, materials, and machines used by the local gold mining industry. In the past 83 years, EEI expanded into construction services and the distribution of a broader range of industrial machinery and systems. Today, EEI is one of the country's leading construction companies with a respectable track record in general contracting and specialty works.

Through its long years of working and collaborating with global contractors, EEI has achieved world-calibre project management and execution expertise with the use of better construction technologies in all disciplines of the construction industry.

EEI has worked successfully, with a long track record of successful projects, in the following areas:

- property & building construction (high rise structures, commercial developments, hotels, industrial parks, schools, hospitals, public buildings, and others);
- heavy infrastructure (roads, bridges, seaports, airports, dams and similar structures);
- heavy industry (power plants, oil refineries, cement plants, mining projects, and other installations);
- light industry (manufacturing plants spanning semiconductors, pharmaceuticals, processed foods, automotive assembly; beverages, and similar operations)
- steel fabrication – the company has a world class steel fabrication shop in Bauan, Batangas that provides structures and assemblies for industrial installations and massive infrastructure projects.
- power generation – EEI participates in the power generation business through its subsidiary EEI Power Corporation, which operates a 15-megawatt Heavy Fuel Oil (HFO) power plant in the City of Tagum, Davao del Norte. It also has investments in renewable energy through its 20% participation in Petro Wind Energy, Inc.

Driven by a commitment to Philippine development and to have a greater presence in the economy, EEI has continually strived to expand its core business to a wide array of construction competencies. The company has also ventured into doing construction projects overseas spanning from the Kingdom of Saudi Arabia to Africa and Asia.

<u>Principal Activities</u>

A. Property and Building Construction

Building and property construction are a core competency of EEI. EEI is a leader in the construction of high-rise office buildings, condominiums, hotels & serviced apartments, mixed-use commercial developments, industrial parks, factory buildings, schools, hospitals, and government facilities.

EEI has constructed many landmark structures in the Philippines. EEI continues to build on its expertise in this area. It has forged partnerships with global suppliers to acquire new technology, capabilities, and management practices used in high-rise engineering and construction.

B. Infrastructure

The use of basic public facilities contributes to the development of any economy. Roads and bridges that span the country, seaports and airports which serve as entry and exit points, and dams that harness water for various uses (including power generation) are all vital installations.

EEI has been a leader in building such installations. It has technology and capability to build almost any type of major infrastructure. Aside from building hundreds of kilometres of national highways across the Philippines, EEI are currently working on the following major projects:

- PetroGreen 59 MW Nabas Wind Power Plant
- MNTC Phase 2 Segment 9 Northernlink Expressway
- Manila North Harbor Pier 16
- DOTC/Sumitomo CNS/ATM, Phase 2
- Air Traffic Management (ATM) Package 1
- Saranggani SM 200 Phase 2 Jetty Works for Alson Power Plant
- Caticlan Airport Development Design & Build for Interim Runaway Extension
- Caparispisan Wind Farm Project-Phase 2
- Metro Manila Skyway Section 3 and 4
- Panglao Bohol Airport

C. Light Industry

EEI has built a number of manufacturing installations for both Philippine and multi-national corporations. The firm has built factories for companies in the following sectors: pharmaceuticals, processed foods, automotive assembly, semiconductors, confectionery; carbonated beverages, and alcoholic beverages. EEI has done work for companies like San Miguel, Nestle, Intel, Philips Semiconductors, Ford, Isuzu, Wrigley's, and Coca Cola.

D. Steel Fabrication

EEI has a world-class steel fabrication shop in Bauan, Batangas. The ISO 9001:2008 certified shop is vital to the company's capability to fabricate and erect structures and assemblies for industrial and infrastructure projects.

The Bauan shop has made tanks, silos, pressure vessels, drums, heat exchangers, boiler parts, and other steel structures. It has assembled these together with pumps, motors, and instrumentation equipment for the country's oil and gas plants, power plants, food and beverage plants, breweries, sugar mills, and other manufacturing installations. EEI also exports steel structures and modules to overseas projects.

The Bauan shop has an annual estimated capacity of 30,000 metric tons. It has the latest process tools and machines for bending, rolling, and welding steel. The shop also has heat treatment ovens, and blasting and painting lines. The shop also has its own power sub-station, slipways, and jetty. In-house, non-destructive testing facilities and strict quality control procedures assure clients of the highest quality and satisfaction in fabricated steel products.

The shop has a modular assembly facility for the fabrication and assembly of plant modules. This includes a customs bonded manufacturing warehouse, which allows duty-free entry of materials and tax-free export of finished assemblies. Over many years, the shop has assembled boilers, turbines, and power plant modules which were shipped in entire structures to customers worldwide.

EEI's Bauan shop has earned the distinction from the American Society of Mechanical Engineers (ASME) the right to stamp the ASME seal on pressure vessels, pressure piping, and power boiler parts that it fabricates and assembles. This makes it one of the leaders in the fabrication of mechanical and structural steel assemblies in the Philippines.

E. Power Generation

EEI Power Corporation's (EEIPC) 15-megawatt Heavy Fuel Oil (HFO) power plant in the City of Tagum, Davao del Norte achieved and was granted commercial operations status last December 26, 2013. The plant serves the peaking power requirement of the Davao Del Norte Electric Cooperative (DANECO) under a 10-year Power Supply Agreement (PSA) as approved by the Energy Regulatory Commission (ERC). EEIPC is now registered as an Independent Power Producer (IPP) with the Philippine Department of Energy.

EEI Power Corporation also maintains a big stake in PetroSolar Corporation, which owns one of the largest solar power farms in the Philippines. The solar farm provides 50MW to the Luzon grid and is located in Tarlac City.
This is a significant achievement for EEIPC.

EEI also engages on the general business of generating, transmitting and/or distributing power derived from renewable energy sources such as, but not limited to wind, biomass, hydro, solar, geothermal, ocean, wave and such other renewable sources of power. Incorporated on March 06, 2013 with SEC Reg. No. CS201304226.

F. International Projects

EEI Corporation is the Philippines' most reliable construction company in the international market.

EEI has been providing overseas construction services since 1974 when it first ventured into the United Arab Emirates and the Kingdom of Saudi Arabia. Since then the company has won major contracts for large-scale industrial projects including petroleum refineries, power plants, and industrial installations in Saudi Arabia, Kuwait, Iraq, Algeria, Libya, Brunei, Qatar, Malaysia, and New Caledonia.

In 1983, EEI was awarded a US$186 million subcontract work to build the Mina Abdullah Refinery in Kuwait where it deployed over 8,500 personnel and logged more than 30 million man-hours for the four-year project. Moreover, EEI was the first Philippine contractor in Kuwait that performed fire fighting and reconstruction works for the Kuwait Oil Company with the global engineering company, Bechtel, after the Gulf War in 1991. EEI deployed a Filipino contingent of over 5,000 workers.

EEI maintains its presence in some foreign markets through alliances with domestic partners. In the Kingdom of Saudi Arabia, EEI has forged a joint venture with engineering and construction giant Al-Rushaid Petroleum Investment Group of Companies and formed Al Rushaid Construction Company, Ltd. (ARCC), which has implemented numerous projects in its more than 30 years of existence.

In Saudi Arabia, EEI has undertaken numerous oil and gas refinery projects, gas oil separators, desalination terminals, and tank farms for Saudi Aramco. Recently, ARCC obtained the American Society of Mechanical Engineer (ASME) certification for Pipe Spool Fabrication Plant to apply the “NB” mark and register boiler, pressure vessels, or other pressure retaining items with the National Board in accordance with its provisions and also, authorized to use the “R” symbol for Metallic repairs and/or alterations and extended for field repairs and/or alterations.

The company has a presence in the South Pacific island state of New Caledonia. Since 2006, this subsidiary has been doing construction work in the Inco Goro Nickel Mining Plant, of which several modular plant assemblies were fabricated in the EEI Fabrication Shop in Batangas and shipped to the mining site in New Caledonia.

EEI has established offices in Guam, Papua New Guinea and Singapore.

Risk Factors at the Construction Sector

EEI may experience reduced profits or losses under contracts if costs increase above estimates. We conduct our business under various types of contractual arrangements where costs are estimated in advance. If we fail to accurately estimate the resources and time necessary for these contracts, or fail to complete these contracts within the timeframes and costs we have agreed upon, there could be a material impact on our financial results as well as our reputation.

Risks under our contracts which could result in cost overruns, project delays or other problems can
include:

- Difficulties related to the performance of our subcontractors, suppliers, equipment providers or other third parties;
- Changes in local laws or difficulties in obtaining permits, rights of way or approvals;
- Unanticipated technical problems, including issues with regard to the design or engineering phases of contracts;
- Unforeseen increases in the cost of raw materials, components, equipment, labor, or the inability to timely obtain them;
- Delays caused by weather conditions;
- Incorrect assumptions related to productivity, scheduling estimates or future economic conditions; and
- Project modifications creating unanticipated costs or delays.

Intense competition in the engineering and construction industry could reduce EEI’s market share and profits. We serve markets that are highly competitive and in which a large number of domestic and multinational companies compete. In particular, the engineering and construction markets are highly competitive and require substantial resources and investment in technology and skilled personnel.

Competition also places downward pressure on our contract prices and profit margins. Intense competition is expected to continue in these markets, presenting us with significant challenges in our ability to maintain strong growth rates and acceptable profit margins. If we are unable to meet these competitive challenges, we could lose market share to our competitors and experience an overall reduction in our profits.

EEI’s revenue and earnings are largely dependent on the award of new contracts which we do not directly control. A substantial portion of our revenue and earnings is generated from large-scale and increasingly international project awards. The timing of when project awards will be made is unpredictable and outside of our control.

We operate in highly competitive markets where it is difficult to predict whether and when we will receive awards since these awards and projects often involve complex and lengthy negotiations and bidding processes. These processes can be impacted by a wide variety of factors including governmental approvals, financing contingencies, commodity prices, environmental conditions and overall market and economic conditions.

Global economic conditions will likely affect a portion of our client base, partners, subcontractors, and suppliers and could materially affect our backlog and profits. Current global economic conditions have reduced and continue to negatively impact our client's willingness and ability to fund their projects. These conditions make it difficult for our clients to accurately forecast and plan future business trends and activities, thereby causing our clients to slow or even curb spending on our services, or seek contract terms more favorable to them.

Financial market conditions and adverse credit market conditions could adversely affect our clients', our partners' or our own borrowing capacity, which support the continuation and expansion of projects worldwide, and could result in contract cancellations or suspensions, project delays, payment delays or defaults by our clients. Our ability to expand our business would be limited if, in the future, we are unable to access sufficient credit capacity, including capital market funding, bank credit, such as letters of credit, and surety bonding on favorable terms or at all. These disruptions could materially impact our backlog and profits.

If we experience delays and/or defaults in client payments, we could suffer liquidity problems or we could be unable to recover all expenditures. Because of the nature of our contracts, we sometimes commit resources to projects prior to receiving payments from the client in amounts sufficient to cover expenditures as they are incurred.

In difficult economic times, some of our clients may find it increasingly difficult to pay invoices for our services timely, increasing the risk that our accounts receivable could become uncollectible and ultimately be written off.

Delays in client payments may require us to make a working capital investment, which could impact our cash flows and liquidity. If a client fails to pay invoices on a timely basis or defaults in making its payments on a project in which we have devoted significant resources, there could be a material adverse effect on our results of operations or liquidity.

EEI is vulnerable to the cyclical nature of the markets it serves. The demand for our services and products is dependent upon the existence of projects with engineering, procurement, construction and management needs.

EEI has international operations that are subject to foreign economic and political uncertainties. Unexpected and adverse changes in the foreign countries in which we operate could result in project disruptions, increased cost and potential losses. Our business is subject to fluctuations in demand and to changing international economic and political conditions which are beyond our control. We expect that a significant portion of our revenue and profits will continue to come from international projects for the foreseeable future.

Operating in the international marketplace exposes EEI to a number of special risks including:

- abrupt changes in foreign government policies, regulations or leadership;
- embargoes;
- trade restrictions or restrictions on currency movement;
- tax increases;
- currency exchange rate fluctuations;
- changes in labor conditions and difficulties in staffing and managing international operations;
- international hostilities; and
- local unrest.

Civil strife, acts of war, terrorism and insurrection. In addition, military action or continued unrest, especially in the Middle East, could impact the supply or pricing of oil, disrupt our operations in the region and elsewhere, and increase our security costs. Our level of exposure to these risks will vary with respect to each project, depending on the particular stage of each such project.

To the extent that our international business is affected by unexpected and adverse foreign economic and political conditions, we may experience project disruptions and losses. Project disruptions and losses could significantly reduce our overall revenue and profits.

If EEI guarantees the timely completion or performance standards of a project, it could incur additional cost to cover its guarantee obligations. In some instances and in many of our fixed-price contracts, we guarantee a client that we will complete a project by a scheduled date. We sometimes commit that the project, when completed, will also achieve certain performance standards. If we subsequently fail to complete the project as scheduled, or if the project subsequently fails to meet guaranteed performance standards, we may be held responsible for cost impacts to the client resulting from any delay or the cost to cause the project to achieve the performance standards, generally in the form of contractually agreed-upon liquidated damages. The total cost of the project could exceed our original estimates and we could experience reduced profits or, in some cases, a loss for that project.

EEI can be involved in litigation proceedings, potential liability claims and contract disputes which may reduce its profits. We may be subject to a variety of legal proceedings, liability claims or contract disputes. We engage in engineering and construction activities for large facilities where design, construction or systems failures can result in substantial injury or damage to third parties. In addition, the nature of our business results in clients, subcontractors and vendors occasionally presenting claims against us for recovery of cost they incurred in excess of what they expected to incur, or for which they believe they are not contractually liable. We have been and may in the future be named as a defendant in legal proceedings where parties may make a claim for damages or other remedies with respect to our projects or other matters.

EEI's failure to recover adequately on claims against project owners or subcontractors for payment or performance could have a material effect on its financial results. We occasionally bring claims against project owners for additional costs exceeding the contract price or for amounts not included in the original contract price. Similarly, we present change orders and claims to our clients and subcontractors. If we fail to properly document the nature of claims or change orders, or are otherwise unsuccessful in negotiating a reasonable settlement, we could incur reduced profits, cost overruns and in some cases a loss on the project.

EEI is dependent upon third parties to complete many of its contracts. Much of the work performed under our contracts is actually performed by third-party subcontractors. We also rely on third-party suppliers to provide much of the equipment and materials used for projects. If we are unable to hire qualified subcontractors or find qualified suppliers, our ability to successfully complete a project could be impaired.

The success of EEI's joint venture depends on the satisfactory performance by its joint venture partner of its joint venture obligations. The failure of our joint venture partner to perform its joint venture obligations could impose on us additional financial and performance obligations that could result in reduced profits or, in some cases, significant losses for us with respect to the joint venture.

EEI's businesses could be materially and adversely affected by events outside of its control. Extraordinary or force majeure events beyond our control, such as natural or man-made disasters, could negatively impact our ability to operate. For example, example, from time to time we face unexpected severe weather conditions which may result in weather-related delays. We may remain obligated to perform our services after any such natural or man-made event, unless a force majeure clause or other contractual provision provides us with relief from our contractual obligations.

If we are not able to react quickly to such events, our operations may be significantly affected, which could have a negative impact on our operations. In addition, if we cannot complete our contracts on time, we may be subject to potential liability claims by our clients which may reduce our profits.

EEI's backlog is subject to unexpected adjustments and cancellations and, therefore, may not be a reliable indicator of our future revenue or earnings. Our backlog generally consists of projects for which we have an executed contract or commitment with a client and reflects our expected revenue from the contract or commitment, which is often subject to revision over time. We cannot guarantee that the revenue projected in our backlog will be realized or profitable.

Project cancellations, scope adjustments or deferrals may occur, from time to time, with respect to contracts reflected in our backlog and could reduce the absolute amount of our backlog and the revenue and profits that we actually earn.

EEI's government contracts and contracting rights may be terminated or otherwise adversely impacted at any time. We enter into significant government contracts, from time to time. Government contracts are subject to various uncertainties, restrictions and regulations, including oversight audits by government representatives and profit and cost controls, which could result in withholding or delay of payments to us.

Government contracts are also exposed to uncertainties associated with Congressional funding. Changes in these priorities, which can occur due to policy changes or changes in the economy, are unpredictable and may impact our revenues.

In addition, government contracts are subject to specific regulations. These laws impact how we transact business with our governmental clients and, in some instances, impose significant costs on our business operations. If we fail to comply with any of these regulations, requirements or statutes, our existing government contracts could be terminated, and we could be temporarily suspended or even debarred from government contracting or subcontracting.

EEI could suffer from a temporary liquidity crisis if the financial institutions who hold its cash and investments fail. Our cash balances and short-term investments are maintained in accounts held by major banks and financial institutions located primarily in the Philippines.

Some of our accounts hold deposits that exceed available insurance. Although none of the financial institutions in which we hold our cash and investments have gone into bankruptcy or forced receivership, there remains the risk that this could occur in the future.

EEI's project execution activities may result in liability for faulty engineering services. Because our projects are often large and complicated, our failure to make judgments and recommendations in accordance with applicable professional standards could result in large damages. Our engineering practice involves professional judgments regarding the planning, design, development, construction, operations, and management of industrial facilities and public infrastructure projects. While we do not generally accept liability for consequential damages, and although we have adopted a range of insurance, risk management and risk avoidance programs designed to reduce potential liabilities, a catastrophic event at one of our project sites or completed projects resulting from the services we have performed could result in significant professional or product liability, warranty or other claims against us as well as reputational harm, especially if public safety is impacted.

Changes in EEI's effective tax rate and tax positions may vary. We are subject to income taxes in the Philippines. A change in tax laws, treaties or regulations, or their interpretation, in any country in which we operate could result in a higher tax rate on our earnings, which could have a material impact on our earnings and cash flows from operations.

We are regularly under audit by tax authorities. Although we believe that our tax estimates and tax positions are reasonable, they could be materially affected by many factors including the final outcome of tax audits and related litigation, the introduction of new tax accounting standards, legislation, regulations and related interpretations, our global mix of earnings, the realizability of deferred tax assets and changes in uncertain tax positions. A significant increase in our tax rate could have a material adverse effect on our profitability and liquidity.

Systems and information technology interruption and breaches in data security could adversely impact EEI's ability to operate and its operating results. As a company with international operations, we are heavily reliant on computer, information and communications technology and related systems in order to properly operate. From time to time, we experience system interruptions and delays.
If we are unable to continually add software and hardware, effectively upgrade our systems and network infrastructure and take other steps to improve the efficiency of and protect our systems, systems operation could be interrupted or delayed or our data security could be breached.

In addition, our computer and communications systems and operations could be damaged or interrupted by natural disasters, power loss, telecommunications failures, acts of war or terrorism, acts of God, computer viruses, physical or electronic break-ins and similar events or disruptions.

Any of these or other events could cause system interruption, delays and loss of critical data, could delay or prevent operations including the processing of transactions and reporting of financial results, could result in the unintentional disclosure of client or our information (including proprietary intellectual property) and could adversely affect our operating results. While management has taken steps to address these concerns by implementing sophisticated network security and internal control measures, there can be no assurance that a system failure or loss or data security breach will not materially adversely affect our financial condition and operating results.

EEI may need to raise additional capital in the future for working capital, capital expenditures and/or acquisitions. It may not be able to do so on favorable terms or at all, which would impair its ability to operate its business or achieve its growth objectives. Our ongoing ability to generate cash is important for the funding of our continuing operations and the servicing of our indebtedness. To the extent that existing cash balances and cash flow from operations, together with borrowing capacity under our credit facilities, are insufficient to make future investments, make acquisitions or provide needed working capital, we may require additional financing from other sources.

Our ability to obtain such additional financing in the future will depend in part upon prevailing capital market conditions, as well as conditions in our business and our operating results; and those factors may affect our efforts to arrange additional financing on terms that are acceptable to us.

Foreign exchange risks may affect EEI's ability to realize a profit from certain projects. We do enter into contracts that subject us to currency risk exposure, particularly to the extent contract revenue is denominated in a currency different than the contract costs. We attempt to minimize our exposure from currency risks by entering into hedging instruments, when there is currency risk exposure that is not naturally mitigated via our contracts.

However, these actions may not always eliminate all currency risk exposure. The company does not enter into derivative instruments or hedging activities for speculative purposes. Our operational cash flows and cash balances, though predominately held in Philipppine Pesos, may consist of different currencies at various points in time in order to execute our project contracts globally.

EEI's employees work on projects that are inherently dangerous and a failure to maintain a safe work site could result in significant losses. We often work on large-scale and complex projects, frequently in geographically remote locations. Our project sites can place our employees and others near large equipment, dangerous processes or highly regulated materials, and in challenging environments.

Safety is a primary focus of our business and is critical to our reputation. Often, we are responsible for safety on the project sites where we work. Many of our clients require that we meet certain safety criteria to be eligible to bid on contracts, and some of our contract fees or profits are subject to satisfying safety criteria. Unsafe work conditions also have the potential of increasing employee turnover, increasing project costs and raising our operating costs.

Past and future environmental, safety and health regulations could impose significant additional cost on us that reduce EEI's profits. We are subject to numerous environmental laws and health and safety regulations. Our projects can involve the handling of hazardous and other highly-regulated materials which, if improperly handled or disposed of, could subject us to civil and criminal liabilities.

EEI may be unable to win new contract awards if it cannot provide clients with letters of credit, bonds, or other security or credit enhancements. In certain of our business lines, it is industry practice for customers to require bonds, letters of credit, bank guarantees or other forms of credit enhancement. These bonds, letters of credit or guarantees indemnify our clients if we fail to perform our obligations under our contracts.

Historically, we have had strong surety bonding capacity due to our industry leading credit rating, but, bonding is provided at the surety's sole discretion. With regard to letters of credit, we believe we have adequate capacity under our credit facilities but any amounts required in excess of our credit limits would be at our lenders' sole discretion. Failure to provide credit enhancements on terms required by a client may result in an inability to compete for or win a project.

EEI's continued success requires it to hire and retain qualified personnel. The success of our business is dependent upon being able to attract and retain personnel, including engineers, project management and craft employees around the globe and who have the necessary and required experience and expertise. Competition for these kinds of personnel is intense. In addition, as some of our key personnel approach retirement age, we need to provide for smooth transitions, and our operations and results may be negatively affected if we are not able to do so.

It can be very difficult or expensive to obtain the insurance EEI needs for its business operations. As part of business operations, we maintain insurance both as a corporate risk management strategy and in order to satisfy the requirements of many of our contracts. Although we have in the past been generally able to cover our insurance needs, there can be no assurances that we can secure all necessary or appropriate insurance in the future.

Any acquisitions, dispositions or other investments may present risks or uncertainties. We have made and expect to continue to pursue selective acquisitions or dispositions of businesses, or investments in strategic business opportunities. We cannot assure you that we will be able to locate suitable acquisitions or investments, or that we will be able to consummate any such transactions on terms and conditions acceptable to us, or that such transactions will be successful.

Acquisitions may bring us into businesses we have not previously conducted and expose us to additional business risks that are different from those we have traditionally experienced. We also may encounter difficulties identifying all significant risks during our due diligence activities or integrating acquisitions and successfully managing the growth we expect to experience from these acquisitions.

EEI maintains a workforce based upon current and anticipated workloads. If it does not receive future contract awards or if these awards are delayed, significant cost may result. Our estimates of future performance depend on, among other matters, whether and when we will receive certain new contract awards, including the extent to which we utilize our workforce.

The rate at which we utilize our workforce is impacted by a variety of factors including our ability to manage attrition, our ability to forecast our need for services which allows us to maintain an appropriately sized workforce, our ability to transition employees from completed projects to new projects or between internal business groups, and our need to devote resources to non-chargeable activities such as training or business development.

While our estimates are based upon our good faith judgment, these estimates can be unreliable and may frequently change based on newly available information. In the case of large-scale domestic and international projects where timing is often uncertain, it is particularly difficult to predict whether and when we will receive a contract award.

The uncertainty of contract award timing can present difficulties in matching our workforce size with our contract needs. If an expected contract award is delayed or not received, we could incur cost resulting from reductions in staff or redundancy of facilities that would have the effect of reducing our profits.

THE EDUCATION SECTOR

MALAYAN COLLEGES INC. (OPERATING UNDER THE NAME OF MAPUA INSTITUTE OF TECHNOLOGY)

MCI is widely considered to be the leading and largest private engineering and I.T. school in the country.

Don Tomas Mapúa, the first registered Filipino architect, founded Mapúa Institute of Technology (MIT) on January 25, 1925. MIT has grown to be the Philippines' biggest engineering school, with 33 undergraduate and 22 graduate engineering programs. Mapua now offers the following courses of study:

Engineering & Sciences

- *BS Biological Engineering*
- *BS Chemical Engineering*
- *BS Chemistry*
- *BS Civil Engineering*
- *BS Computer Engineering*
- *BS Electrical Engineering*
- *BS Electronics Engineering*
- *BS Environmental & Sanitary Engineering*
- *BS Geological Science & Engineering*
- *BS Geology*
- *BS Industrial Engineering*
- *BS Manufacturing Engineering*
- *BS Materials Science & Engineering*
- *BS Mechanical Engineering*
- Social Sciences
- *BS Educational Technology*
- *AB Psychology*
- *BS Psychology*
- *BS Technical Communication*

Graduate Studies

- *Graduate Programs*
- *Joint programs*
- *BS-MS Programs*

Engineering Management

- *BS Construction & Engineering Management*
- *BS Management Science and Engineering*
- *BS Service Engineering & Management*

Architecture & Design

- *BS Architecture*
- *BS Industrial Design*
- *BS Interior Design*

Information Technology

- *BS Computer Science*
- *BS Information Systems*
- *BS Information Technology*

Business & Management

- *BS Accountancy*
- *BS Business Administration*
- *BS Entrepreneurship*
- *BS Hotel & Restaurant Management*

Multimedia Arts & Sciences

- *BS Multimedia Arts & Sciences*
- *BS Fine Arts in Digital Cinema*

Continuing Education

Mapua has a student population of about 15,000 spread across two campuses (Intramuros and Makati). It is the first engineering school in East Asia that has received the prestigious accreditation from the Accreditation Board of Engineering and Technology (ABET) in the United States. This means that the graduates from those degree programs which have received ABET accreditation are considered to have received education and training comparable to similar degree programs in the U.S. and Europe which have also received ABET accreditation.

Vision

Mapua shall be among the best universities in the world.

Mission

The Institute shall provide a learning environment in order for its students to acquire the attributes that will make them globally competitive.

The Institute shall engage in economically viable and/or publishable research, development, and innovation.

The Institute shall provide state-of-the-art solutions of the problems of industries and communities.

Core Values

Mapúa Institute of Technology aims at the empowerment of the youth by providing education grounded on academic excellence and strength of character. Students are expected to develop the passion for mental knowledge and meritorious performance as well as the recognition of moral values as essential to growth of character. The integration of humanities and the social sciences into the technical curriculum has paved the way to the achievement of this goal.

Mapúa upholds the reinforcement of time honored values learned in school and at home directed towards the development in the student of a strong moral fiber that will contribute to his/her personal well-being as well as that of other members of society.

MAPÚA emphasizes the importance of the following core values:

- DISCIPLINE
- EXCELLENCE
- COMMITMENT
- INTEGRITY
- RELEVANCE

By ensuring that these core values are learned in the classroom and outside, MAPÚA shall have done its share in producing men and women who lived fulfilled and meaningful lives.

Educational Philosophy

The MAPÚA INSTITUTE OF TECHNOLOGY offers its students professional and advanced scientific and engineering education with a healthy dose of the arts, letters, philosophy and social sciences to form men and women who shall possess not only technological expertise but also the human values and perspective that promote moral development.

Mapúa upholds academic excellence and social responsibility as core values.

Mapúa provides quality academic curricula that are current in content and state-of-the-art in delivery.

Mapúa provides a learning environment that encourages the exercise of creativity and the experience of discovery.

Mapua adheres to a learner-centered, outcomes-based education (OBE) system.

Mapúa captures the full synergy among instruction, research and extension work to heighten the learning experience of its students.

Mapúa builds linkages with industry and government in order to maintain the relevance of its academic programs and to engage in collaborative research.

Integrated Management System Policy

Mapua commits to continually improve the effectiveness of the management system in order to satisfy its clients' expectations as contained in our statement of program educational objectives and student outcomes.

Mapua commits to have a quality management system that is compliant with all statutory, regulatory, and other requirements applicable to the organization's business and environmental dimensions of operations.

Mapua commits to strategic initiatives on pollution prevention, energy conservation, and resource-use optimization.

Integrated Management System Policy

1. Enhance customer satisfaction by managing all related activities and resources efficiently and effectively.
2. Meet the organizational goals through improved teamwork and reinforced interfaces among different departments and functions.
3. Improve the processes for cost effectiveness.
4. Comply with all legal and statutory requirements with regard to the organization's environmental dimensions of operations.
5. Meet the set of goals on pollution prevention, energy conservation, resource-use optimization.

Strategic Objectives

The Future Mapua shall be a digital, research-driven, outcomes-based international domain [D.R.O.I.D.]

Strategic Objective 1. Implement Learner-Centered, Outcomes-Based Education (LC-OBE) to its full promise

Strategic Objective 2. Harness digital education to its full potential

Strategic Objective 3. Heighten research/development/innovation (RDI) and advisory/consultancy capabilities to be a credible international player

Strategic Objective 4. Broaden the international dimension of school operations to global norms

General Objectives

The Institute seeks to become an international Center of Excellence in integrated engineering, architecture and IT education. It seeks to develop young Filipinos into highly competent engineers, architects and IT professionals in order to meet local and global human resource requirements. It seeks to generate new knowledge to heighten the nation's competitiveness in today's knowledge-based and global economy. It seeks to apply knowledge in order to make the world a better place for Filipinos and humankind.

Special Objectives

Aside from the objectives stated above, the Institute declares the following for itself:

1. Develop in the student quality values and attitudes needed to produce moral and ethical professionals.
2. Provide opportunities to develop critical thinking and sound judgment essential in the practice of one's profession.
3. Foster strong ties among the faculty, students and alumni.
4. Develop workable technologies that could tap the potentials of the country's resources.

Its enrolees account for at least 16% of the total student population in B.S. in Chemical (ChE), Civil (CE), Computer (CpE), Electrical (EE), Electronics (ECE), Environmental and Sanitary (EnSE), Industrial (IE), and Mechanical Engineering (ME) programs of the top 10 engineering schools in the country, based on Commission on Higher Education's (CHED) enrolment data.

MIT's program offerings in other fields of study have also expanded particularly in Architecture and Design, Information Technology (IT), Business and Management, Multimedia Arts and Sciences, Social Sciences, and Health Science.

MIT's efforts to continuously improve the quality of its education have been notable. For demonstrating high standards in classroom instruction, research, and extension service, CHED declared the Institute as National Center of Excellence for Chemical Engineering, Civil Engineering, Computer Engineering, Electrical Engineering, Electronics Engineering, Mechanical Engineering, Sanitary Engineering, and Information Technology Education programs and Center of Development for Industrial Engineering program.

Industry partnerships have also been given more focus in the recent years by the Institute. Currently, it has tie-ups with hundreds of local and international educational institutions, organizations, and companies for its faculty development, collaborative researches, and student internships. Such efforts enabled MIT to consistently produce topnotchers in licensure examinations. On record, the Institute's board heroes have reached close to 330 since 2002.

MIT moves to fine-tune its teaching standards with a series of accreditations. The Philippine Association of Colleges and Universities Commission on Accreditation (PACUCOA) affirmed the Institute's high standards in educational operations, granting Level IV accreditation to its CE program and Level II accreditation to its CpE, ME, ChE, EE, ECE, EnSE, and IE programs.

As a move towards realizing its vision to be among the best universities in the world, Mapúa has pursued international accreditation for its academic programs with ABET (Accreditation Board for Engineering and Technology), a non-governmental organization that accredits post-secondary education programs in applied science, computing, engineering, and engineering technology. To date, 10 Mapua programs are now ABET-accredited, namely, ChE CpE, CE, EE, ECE, EnSE, ME, IE, CS and IT.

Mapua has also secured accreditation with the Philippine Technological Council-Accreditation and Certification Board for Engineering and Technology (PTC – ACBET), the sole organization recognized by the CHED and the body of engineering professionals in the country to be the sole signatory-applicant and representative of the Philippine jurisdiction to the Washington Accord. Mapua's EE, ECE, IE, CE ChE, EnSE, CpE and ME programs have all been accorded full accreditation by the PTC-ACBET.

Further, Mapúa has adopted Blackboard Learn, a new learning management system (LMS) for all its schools and departments including its subsidiaries. Blackboard Learn is a tool that provides students and teachers an easy and effective way to access course materials. It gives the capability for asynchronous online collaboration and course delivery, advanced roles and rights management, including the capability to create customized communities of users, library integration, and a centralized content repository with granular control over content objects. This new technology will give way to the standardization of LMS across all programs and departments of the Institute and its subsidiaries.

Mapúa's strategic initiatives to keep up with the demands of the integration is bolstering its research capabilities and students' math and science and technology proficiency. On top of various local and international accreditations, it has put a prime in research and academic and local partnerships. The Institute recently opened a new research building, which houses laboratories, researchers' rooms, and a large working area. This state-of-the-art facility is also home to the Innovation and Technology Support Office, which is responsible for giving strategic direction to the Institute's R&D and to convert outputs into patents, designs, utility models, and even spinoff companies.
In terms of industry-academe linkages, Mapúa doubles its efforts to forge more partnerships intended to give students and professors a better understanding of what companies need and access to the latest technology and equipment.

To expose its engineering students to different technologies and processes employed in other Asian countries, Mapúa initiated international plant visits to Singapore, Taiwan, Thailand, Malaysia, and Hong Kong. In 2015, the Institute was able to send about 300 students for international plant exposure.
Likewise, it has strongly promoted international on-the-job trainings and student exchange programs. To date, Mapua has now over 180 partner companies for OJT (local and international). It has sent over 100 studentsto various universities and partner institutions abroad since the internationalization programs started in 2010.

Alongside its pursuit of academic excellence, MIT also endeavors to be part of the solution to the global issue of climate change. MIT has long been an advocate of environment conservation and engineering for the environment, beginning with the opening of its B.S. Environmental and Sanitary Engineering (EnSE) program in 1958, followed by the opening of its Master of Science in Environmental Engineering program in 2001 and Ph.D. in Environmental Engineering program in 2004. EnSE's curriculum currently includes 17 three-unit courses related to the protection and conservation of the environment and its engineering.

Furthermore, the Institute has also included environmental engineering and environmental science courses in all of its engineering and non-engineering programs, respectively. MIT believes that these courses are enough introductions for all the students to understand the real situation of the environment. It is also believed that these courses are sufficient to train them to be able to design, construct, and implement sustainable solutions to environmental problems.

To complement its instruction, MIT included in its 2010–2020 initiatives the reduction of its carbon footprint. To initiate an institutional effort of carbon footprint reduction (CFR), the Institute formed a core group led by the Subject Chairperson for Chemical Engineering (ChE) Dr. Alvin R. Caparanga.

Some ChE students were commissioned to conduct an initial study to compute the Institute's total carbon footprint. Upon the presentation of results, the CFR committee convened to come up with necessary actions to be taken by the Institute to reduce its carbon footprint, which is mainly produced by its consumption of energy, water, and paper.

Together with the different schools and offices, the CFR committee has gathered best practices for the conservation of its resources. MIT has moved to replace all of its lamps with more energy-efficient ones. This will immediately be followed by the school's replacement of its air-conditioning units. The CFR group is currently in the process of setting targets and monitoring guidelines for this effort, aiming for full implementation in 2016.

Apart from its internal efforts, MIT also has extension services dedicated to address environmental concerns through education. Under its Social Orientation and Community Involvement Program (SOCIP), the Institute has conducted seminars on recycling, energy conservation, and use of renewable energy; information drive about global warming and pollution in the community; and tree-planting and clean-and-green projects in partnership with the government and non-government organizations.

MIT also has three other wholly-owned operating subsidiaries, Malayan Colleges Laguna (MCL), Mapua Information Technology Center (MITC), and the Malayan High School of Science (MHSS). MCI is expanding in Mindanao with the acquisition of a 2.3-hectare property in Davao through its newly incorporated school, Malayan Colleges Mindanao (A Mapua School), Inc.

MIT is offering senior high school starting 2016.

MALAYAN COLLEGES LAGUNA

MCL's campus is located in Cabuyao, Laguna where there are several science and industrial parks. MIT sought to extend the Mapua brand to the south by offering programs in engineering, computer science, information technology, business, accountancy, and hotel & restaurant management to students that prefer to stay closer to home. This move has been successful as the campus now about 5,800 students.

Driven by passion for knowledge MCL seeks to meet the challenges of globalization in order to produce graduates who can exercise their skills in the global labor market. Given its excellent location, the MCL campus gives students the opportunity to train and apprentice in technology-driven companies during their academic years.

With its excellent facilities, technologically advanced and IT integrated curricula, MCL is envisioned to be a Center of Excellence for science and technology education in Southern Luzon.

In November 2006, the Commission on Higher Education (CHED) gave the approval for MCL to offer eight (8) programs of study in Engineering, Information Technology, and Business. This was after MCL's satisfactory compliance with the standards of the CHED's Regional Quality Assurance Team.

Three (3) colleges were established under Malayan Colleges Laguna namely the Mapua Institute of Technology at Laguna, E.T. Yuchengco College of Business at Laguna, and the College of Information Technology.

MCL is offering senior high school starting 2016.

Mission

1. To educate students to have the entry-level technical competencies, soft skills and global perspective as to be the most sought-after graduates by industry worldwide.
2. To produce social wealth from the generation of new knowledge.
3. To help solve industry's and society's problems by the expert application of existing knowledge.

Vision

Malayan Colleges Laguna shall be a global steeple of excellence in professional education and research.

Core Values

Excellence and Virtue

MALAYAN HIGH SCHOOL OF SCIENCE

MHSS is a science and math-oriented high school located in Pandacan, Manila. Modelled after similar but publicly-funded science high schools, MHSS offers a rigorous academic program geared towards graduating hard-working, mathematical and scientific-trained students that will excel in their university studies and beyond. The school is focused on optimizing student to teacher time and currently has more than 300 students.

MHSS is envisioned to be a global Center of Excellence in secondary education with a special focus on science and technology, thus giving the same quality education that its parent school, Mapua, is known for. It has a top-notch faculty, state-of-the-art facilities, and a curriculum that will allow students to "fully express not only their scientific inclinations but also their artistic bent." At its young age, MHSS has already gained recognitions from numerous academic and non-academic events both here and abroad.

MHSS is offering senior high school starting 2016.

Mission & Vision

The Malayan High School of Science shall be a global Center of Excellence in secondary education especially in the area of science and technology.

Program Outcomes

The Malayan High School of Science shall educate its students to have a very strong foundation in the natural sciences and the mathematics; excellent communications skills; a deep appreciation of the most important technologies of the day; an analytical mind and a creative, innovative spirit; awareness of social, global and environmental issues; love of country and humanity.

Core Values

- DISCIPLINE
- EXCELLENCE
- COMMITMENT
- INTEGRITY
- RESPONSIBILITY

MAPUA INFORMATION TECHNOLOY CENTER (MITC)

MITC caters to professionals, career entrants and career shifters who are seeking to enhance their competencies in a short timeframe. MITC is envisioned to become a leader in non-university type education.

MITC offers a wide range of choices to make participants skilled and completely up-to-date professionals. Learning tracks are pursued in cooperation with the best practices in the industry and are geared towards developing skills with high industry demands and certifications in technologies like Cisco, Linux or Java.

VISION:

To be the preferred provider of continuing and alternative learning in the Philippines and in the Southeast Asia Region.

MISSION:

Empower individuals by developing their talents and competencies using innovative teaching-learning methodologies and technologies.

Enhance work quality and engender optimum performance in organizations thru continuing education and lifelong learning.

The faculty and trainers are duly-accredited and certified by global industry partners to assure clients of the finest quality training possible. They are industry practitioners to enable them to know the current trends and practices in the industry.

MITC provides high quality training to the following:

- Corporations
- Non-IT related graduates (Post-graduates) / Career Shifters
- Executives / Professionals

The center offers the following training modules:

- JAVA
- Oracle
- . NET
- Web Development
- Comptia A+
- IT Essentials
- SDLC
- Unix/Linux
- Cisco
- Office Productivity
- Project Management
- SAAD
- Business Analysis
- English in the Workplace
- Other Customized Program

Risk Factors at the Education Sector

Current stockholders of IPO and prospective investors should take into account the following risk factors related to the education business.

The Commission on Higher Education (CHED) regulates our tuition increases at the university level. The CHED routinely sets maximum limits on percentage increases in tuition fees. Therefore, the ability of MCI and MCL to increase tuition fees is constrained by what the CHED policy is at any given time. While miscellaneous fees are not regulated by the CHED, MCI and MCL may not cover the cost increases of operations by raising both tuition and miscellaneous fees. The inability of MCI and MCL to increase tuition fees to cover higher operating costs may pose a risk to profits and cash flows over time.

The Department of Education (DepEd) regulates our tuition increases at the secondary level. MHSSI tuition fees are subject to maximum percentage increase guidelines issued by the DepEd

The government K-12 program change will affect our enrolment levels. The DepEd has begun a government program to increase the total number of years of education at the pre-university level to 12 years from the current 10 years. The addition of two extra years of schooling prior to the university level means that at some point, universities will end up with two academic years of no entering freshman classes.

The prospective reduction of the student population because of the K+12 programme poses a serious short to medium-term risk to IPO profits and cash flows. Both MCI and MCL can offer non-degree, supplemental 12 courses of study to soften the effects of the K-12 program. However, these measures may not offset the entire impact of a loss of two freshman classes.

Some student families are dependent on remittances to fund tuition. A certain portion of the student population depends on family members who are overseas contract workers to pay for their tuition and miscellaneous fees. In the event that there a serious disruption in the size and frequency of inward-bound overseas remittances due to macro-economic or micro-economic conditions beyond our control, this will have an effect on IPO's profits and cash flows.

Students may default on promissory notes. There are some students who cannot afford to make the full payment of tuition and miscellaneous fees during an academic quarter. These students sign a promissory note and are expected to settle their accounts prior to the start of the next academic quarter.
In certain cases, students who have signed promissory notes cannot pay these notes. The schools do not aggressively pursue collection of defaulted student debt, though, the default rate is small. Regardless, the schools face a risk that a rise in student defaults on promissory notes would impact profits and cash flows negatively.

The schools depend on high quality faculty to teach the educational programs. To the extent that they can, the schools at both the university and secondary level recruit faculty with excellent academic credentials and teaching skills. The schools might not be able to recruit the desired faculty due to any number of factors, including mismatches between the desired compensation and offer; competing recruitment from other educational institutions; or candidates seeking opportunities abroad.
The schools also work to retain key faculty in certain academic disciplines in order to maintain continuity and reduce turnover. If recruitment and retention efforts suffer, the quality of teaching and the quality of academic programs might suffer. This might have an adverse impact on enrolment and negatively impact IPO's profit and cash flows.

The schools are vulnerable to sudden changes in the number of matriculating students. Each entering student class has a ripple effect on school operations over the next four to five years. If an entering student class has a smaller size compared to normal student levels, the opportunity cost of not filling up an entering class will be felt by the schools over the tenure of that class of students. A drop in profit from that entering class would be felt over the next four to five years.
Conversely, the increase in profits because of an outsized entering class would be enjoyed over the next four to five years. This is precisely the reason why the Admissions Office

works persistently to recruit students, with the goal of increasing the size of each entering class by a percentage greater than the rate of overall population growth.

MCI has two unions, Faculty Association of MIT (FAMIT) and MIT Labor Union (MITLU). MCI is bound by the collective bargaining agreement (CBA) signed between the institution and the two unions.
MCI negotiates with each union separately. The FAMIT represents the faculty members. The MITLU represents the non-teaching staff. To the extent that unions negotiate CBA's with higher increases over time, this would negatively impact the cost structure of MCI and lower the expected value of its profit and cash flows over time.
In the event that a CBA is not negotiated successfully or there is an issue that results in labor unrest, it could have a material adverse impact on the operations of MCI.

The schools are subject to the regulation, recognition of academic programs, and accreditation procedures of both government, and self-regulating private accreditation organizations. MCI and MCL are governed and regulated by the CHED. MHSS is governed and regulated by the DepEd. In addition, MCI and MCL are also accredited by PACUCOA, the leading accreditation body in the Philippines for colleges and universities. MCI is also accredited by the Accreditation Board ofEngineering & Technology (ABET).

The failure of any of our schools to pass government standards, or to meet accreditation renewal standards, may negatively impact the perception of the quality of our academic programs and facilities. If this happens we might expect our enrolment to materially decrease, which would have an adverse impact to our profits and cash flow.

We may not be able to get CHED recognition for new programs. Both MCI and MCL work actively to stay at the forefront of various academic disciplines. In the event that either one seeks to offer new courses of study, these are subject to CHED recognition.
The inability to get CHED recognition for new programs may affect the perception that MCI or MCL are not at the cutting edge of their academic fields. This would have a negative impact on enrolment.

Both MCI and MCL are subject to swings in public perception of the popularity of certain degree courses. Prospective students and their parents often latch on to degree courses that are popular at any given time (e.g. nursing). The popularity of a certain degree course in general will depend on buzz created in the press; word-of-mouth; and the experience of graduates who are able to get well-paying jobs (particularly of these jobs are located abroad).
If our schools happen to offer "buzz-worthy" courses of study we can expect large enrolment interest in these degree programs. However, if a number of students suddenly decide not to enrol in degree programs which suddenly fall out of fashion, our operations might be significantly affected. Large swings in student enrolment which are caused by shifts in perception regarding certain degree programs can have a large effect on our profitability.

The schools need capital to grow. All of our schools pursue growth opportunities, which may involve any of the following actions: building new teaching and non-teaching facilities at existing campuses; building campuses at new locations; or even buying other schools.
In order to grow, our schools will need to raise funding. This fund raising can arise from the sale of equity, selling debt securities, borrowing from existing debt facilities, or borrowing from new debt facilities.

If we sell new equity, existing stockholders may find their shareholdings diluted. If we fund expansion via borrowing, we will be subject to interest expense, which will lower expectations of profit (all things being equal).

If we increase borrowings, we will also be subject to interest rate risk. An increase in our negative carry will also adversely impact our profitability.

Competition among schools for greater student enrolment is fierce. We compete against an impressive array of non-profit and for-profit schools. The competitors in the elite school level bring a formidable set of resources to the battle: money, facilities, history, tradition, an active alumni base, a spirited student body, established brands, and large marketing budgets.

While Mapua is an established brand, and also has its own impressive set of resources, if it cannot respond appropriately to fierce competition for students, it will lose the battle to increase enrolment. In the event that MCI loses the battle to increase enrolment over a period of time, this will result in lower profit expectations.

Our enrolment might drop due to any number of macro and micro factors. Families of students spend a significant portion of their budget on tuition and school related expenses. In cases where sudden economic shocks result in other expenses claiming a rising share of the family budget (for example, higher fuel prices, higher food prices) a subset of students may be forced to temporarily drop out and continue their education at a later time.
Our schools face the risk that these students might not return either because they have to permanently stop school, or they decide to transfer to another school. In the event that adverse macro-economic or micro-economic factors hit the country, our enrolment may be negatively impacted and this will have a negative effect on our profitability.

We are subject to acts of God. Our schools, like many other enterprises, are subject to adverse occurrences beyond our control, which include (but are not limited to) earthquakes, floods, and similar natural phenomena.
We believe we carry enough insurance to hedge against the monetary damages caused by these events. In the event that the damage to our facilities arising from said events are severe and our insurance is not enough to cover it, our operations and ability to return to normal conditions might be severely affected.

THE INFORMATION TECHNOLOGY SECTOR

IPO owns PPCC. PPCC services the I.T. related requirements of the YGC and select clients. PPCC operates in the following businesses:

- reselling computer hardware and peripherals
- reselling software licenses and packages; and
- providing value-added I.T. services and value-added I.T. services.

Risk Factors at the Information Technology Sector

Current stockholders of IPO and prospective investors should take into account the following risk factors related to the IT business.

Our business may be adversely impacted as a result of changes in demand. Economic and political uncertainty may adversely impact our customers' demand for our services.

Our ability to continue to develop and expand our service offerings to address emerging business demands and technological trends will impact our future growth. If we are not successful in meeting these business challenges, our results of operations and cash flows will be materially and adversely affected. Our ability to implement solutions for our customers incorporating new developments and improvements in technology which translate into productivity improvements for our customers and to develop service offerings that meet the current and prospective customers' needs are critical to our success.

The markets we serve are highly competitive. Our competitors may develop solutions or services which make our offerings obsolete. Our ability to develop and implement up to date solutions utilizing new technologies which meet evolving customer needs in consulting and systems integration and technology outsourcing markets will impact our future revenue growth and earnings.

Our competitors include large, technically competent and well capitalized companies. As a result, the markets which we serve are highly competitive. This competition may place downward pressure on our operating margins. As a result, we may not be able to maintain our current operating margins for technology outsourcing contracts extended or renewed in the future.

Any reductions in margins will require that we effectively manage our cost structure. If we fail to effectively manage our cost structure during periods with declining margins, our results of operations will be adversely affected.

Our customers may experience financial difficulties or may request out-of-scope work, and we may not be able to collect our receivables, materially and adversely affecting our profitability. Our customers' financial condition may change, affecting their ability to pay their obligations and our ability to collect our fees for services rendered. While we may resort to other methods to pursue our claims or collect our receivables, these methods are expensive and time consuming and success is not guaranteed. Failure to collect our receivables or prevail on our claims would have an adverse effect on our profitability.

If we are unable to accurately estimate the cost of services and the timeline for completion of contracts, the profitability of our contracts may be materially and adversely affected. Our commercial contracts are typically awarded on a competitive basis. Our bids are based upon, among other items, the cost to provide the services. To generate an acceptable return on our investment in these contracts, we must be able to accurately estimate our costs to provide the services required by the contract and to complete the contracts in a timely manner.

Our ability to provide our customers with competitive services is dependent on our ability to attract and retain qualified personnel. Our ability to grow and provide our customers with competitive services is partially dependent on our ability to attract and retain highly motivated people with the skills to serve our customers. As we noted above, the markets we serve are highly competitive and competition for skilled employees in the technology markets is intense for both on-shore and offshore locales.

Generally our contracts contain provisions under which a customer may terminate the contract prior to completion. Early contract terminations may materially and adversely affect our revenues and profitability. Our contracts contain provisions by which customers may terminate the contract prior to completion of the term of the contract. These contracts generally allow the customer to terminate the contract for convenience upon providing written notice. We may not be able to replace the revenue and earnings from these contracts in the short-term.

Our performance on contracts, including those on which we have partnered with third parties, may be adversely affected if we or the third parties fail to deliver on commitments. If we or our partners fail to deliver services or products on time, our ability to complete the contract may be adversely affected, which may have a material and adverse impact on our revenue and profitability.

We are subject to acts of God. Like many other enterprises, PPCC is subject to adverse occurrences beyond our control, which include (but are not limited to) earthquakes, floods, and similar natural phenomena.
We believe we carry enough insurance to hedge against the monetary damages caused by these events. In the event that the damage to our facilities arising from said events are severe and our insurance is not enough to cover it, our operations and ability to return to normal conditions might be severely affected.

AFTERLIFE SERVICES

MANILA MEMORIAL PARK CEMETERIES, INC. AND LA FUNERARIA PAZ SUCAT, INC.

HI owns material stakes in both Manila Memorial Park Cemeteries Inc. (MMPCI) and La Funeraria Paz Sucat Inc. (LFPSI).

MMPCI is the recognized market leader in afterlife services. The company sells products to the bereaved who wish to bury their loved ones in seven memorial parks across the Philippines: Sucat, Novaliches, Dasmarinas Cavite, Bulacan, Cebu, and Davao.

MMPCI was the first to recognize the changing customs and habits related to caring for the deceased. It opened the first crematorium in the country in 1985.

The firm also knows that it is important for the families of the departed to know that the memorial parks in which their loved ones rest are well maintained. This is the primary reason why MMPCI's has a separate Perpetual Care Fund (PCF) that provides the earnings to maintain all of the memorial parks. The PCF is a pillar of financial strength.

LFPSI provides mortuary services to the bereaved and their loved ones. The company is located inside the MMPCI Sucat memorial park. It is the recognized market leader for providing mortuary services in the southern metropolis.

Risk Factors at the Afterlife Services Sector

Our Perpetual Care Fund owns investments in equity securities, fixed income securities, and other vehicles which are affected by market conditions that are beyond our control. The Perpetual Care Fund generates income which is used to maintain the memorial parks and facilities. Our earnings and investment gains and losses on these securities held by the PCF are affected by financial market conditions that are beyond our control.

If the investments in our PCF experiences significant declines in subsequent years, there could be insufficient funds in the trusts to cover the costs of delivering services and merchandise or maintaining cemeteries in the future. We may be required to cover any such shortfall with cash flows from operations, which could have a material adverse effect on our financial condition, results of operations, or cash flows.

Our ability to execute our strategic plan depends on many factors, some of which are beyond our control. Our strategic plan is focused on cost management and the continued implementation of key revenue initiatives. Many of the factors that impact our ability to execute our strategic plan, such as the number of deaths and general economic conditions, are beyond our control.

We cannot give assurance that we will be able to execute any, or all of our strategic plans. Failure to execute any, or all of our strategic plans could have a material adverse effect on our financial condition, results of operations, or cash flows.

Changes in operating conditions, such as supply disruptions and labor disputes, could negatively impact our operations. We have a mature workforce with the commensurate fixed costs. Management continuously works to reduce fixed costs. There is always a risk that workers at the memorial parks will respond negatively to management's cost savings initiatives, and stage a labor dispute. This would have a materially negative effect on our operations, and also have a material adverse impact on our financial results.

Our inability to achieve the levels of cost savings, productivity improvements, or earnings growth anticipated by management could affect our financial performance. We operate a mature business in a mature industry. To increase our profit margin and to drive growth in profits, we depend to a certain extent on our ability to implement productivity improvements and cost savings initiatives. If we are not able to meet our productivity and/or our cost savings targets, our performance might be negatively affected.

The mortuary and cemetery industry continues to be increasingly competitive. The mortuary and cemetery industry is characterized by a large number of locally-owned, independent operations. To compete, our mortuary and memorial parks must maintain good reputations and high professional standards, as well as offer attractive products and services at competitive prices.

In addition, we must market the Company in such a manner as to distinguish us from our competitors. We have historically experienced price competition from independent mortuary and cemetery operators, monument dealers, casket retailers, low-cost funeral providers, and other non-traditional providers of services and merchandise. If we are unable to successfully compete, our financial condition, results of operations, and cash flows could be materially adversely affected.

Unfavorable publicity could affect our reputation and business. Since our operations relate to life events involving emotional stress for our client families, our business is dependent on consumer trust and confidence. Unfavorable publicity about our business generally or in relation to any specific location could affect our reputation and consumers' trust and confidence in our products and services, thereby having an adverse impact upon our sales and financial results.

If the number of deaths in our markets declines, the number of funeral services and interments performed by us could decrease and our financial condition, results of operations, and cash flows could be materially adversely affected. We depend on a consistent mortality rate, which leads to a steady flow of business for us. To the extent that people start realizing longer life spans, this might have a negative impact on our operations and financial results.

Our funeral home and mortuary businesses are high fixed-cost businesses. Personnel costs are the largest component of our operating expenses. We must incur many of these costs regardless of the number of funeral services or interments performed. Because we cannot necessarily decrease these costs when we experience lower sales volumes, a sales decline may cause our margin percentages to decline at a greater rate than the decline in revenues.

Compliance with laws, regulations, industry standards, and customs concerning burial procedures and the handling and care of human remains is critical to the continued success of our business.

Litigation and regulatory proceedings regarding these issues could have a material adverse effect on our financial condition, results of operations, and cash flows. We are continually monitoring and reviewing our operations in an effort to ensure that we are in compliance with these laws, regulations, and standards and, where appropriate, taking appropriate corrective action.

A sudden change in the tax law, or sudden change in the interpretation of the tax law by the BIR, may have a material adverse effect on our business. MMP and LFPSI strive towards full tax compliance. However, despite being fully compliant, a sudden change in the tax law or a change in how it is interpreted may result in one or both firms having a tax exposure. Depending on the final resolution of this tax exposure, it may have a material adverse effect on our financial results.

PROPERTY AND PROJECT MANAGEMENT

LANDEV CORPORATION, GREYHOUNDS SECURITY AND INVESTIGATION AGENCY AND RCBC REALTY CORPORATION

HI wholly owns Landev Corporation. Landev Corporation is primarily engaged in property management and project management for the YGC. Its large contracts include:

- property management for RCBC Plaza
- property management for RCBC and RCBC Savings Bank branches nationwide
- project management for the construction of the RCBC Savings Bank Tower in Bonifacio Global City.

Landev owns a subsidiary named Greyhounds Security and Investigation Agency (GSIA). GSIA provides comprehensive security services to leading installations like RCBC Plaza, all RCBC branches, and RCBC Savings Bank branches.

HI owns 10% of RCBC Realty Corporation, which owns the YGC flagship property, RCBC Plaza.

The RCBC Plaza is the biggest and most modern office development in the Philippines today. Inaugurated in 2001, the complex consists of the 46-storey Yuchengco Tower, 41-storey Tower 2, and a three-level podium. Also housed in RCBC Plaza are the 450-seat Carlos P. Romulo Auditorium, Yuchengco Museum, 200-seat chapel, a VIP lounge, banking chambers, convenience and service shops, food court, seven-level basement parking, gym and health spa, and open-air courtyard. YGC members such as the RCBC and AY Foundation hold their offices here.

RCBC Plaza is the first IT zone in Makati designated by the Philippine Economic Zone Auhority.

Risk Factors at the Property Management and Project Management

GENERAL ECONOMIC CONDITIONS

The success of our business is significantly related to general economic conditions and, accordingly, our business could be harmed by an economic slowdown and downturn in commercial real estate asset values, property sales and leasing activities.

Periods of economic weakness or recession, significantly rising interest rates, declining employment levels, declining demand for commercial real estate, falling real estate values, or the public perception that any of these events may occur, may negatively affect the performance of some or all of our business lines.

These economic conditions can result in a general decline in disposition and leasing activity, as well as a general decline in the value of commercial real estate and in rents, which in turn reduces revenue from property management fees and commissions derived from property sales and leasing.

CLIENT FINANCIAL DISTRESS

If we experience defaults by multiple clients or counterparties, it could adversely affect our business. We could be adversely affected by the actions and deteriorating financial condition and results of operations of certain of our clients or counterparties if that led to losses or defaults by one or more of them, which in turn, could have a material adverse effect on our results of operations and financial condition.

Any of our clients may experience a downturn in their business that may weaken their results of operations and financial condition. As a result, a client may fail to make payments when due, become insolvent or declare bankruptcy. Any client bankruptcy or insolvency, or the failure of any client to make payments when due, could result in material losses to our company. A client bankruptcy would delay or preclude full collection of amounts owed to us.

Additionally, certain corporate services and property management client agreements require that we advance payroll and other vendor costs on behalf of clients. If such a client were to file bankruptcy or otherwise fail, we may not be able to obtain reimbursement for those costs or for the severance obligations we would incur as a result of the loss of the client.

IMPORTANCE OF KEY PERSONNEL

Our success depends upon the retention of our senior management, as well as our ability to attract and retain qualified and experienced employees. The departure of any of our key employees or the loss of a significant number of key revenue producers, if we are unable to quickly hire and integrate qualified replacements, could cause our business, financial condition and results of operations to suffer.

In addition, the growth of our business is largely dependent upon our ability to attract and retain qualified support personnel in all areas of our business. Competition for these personnel is intense and we may not be able to successfully recruit, integrate or retain sufficiently qualified personnel. If we are unable to attract and retain these qualified personnel, our growth may be limited and our business and operating results could suffer.

LITIGATION RISK

We are subject to substantial litigation risks and may face significant liabilities and damage to our professional reputation as a result of litigation allegations and negative publicity.

In our property management business, we hire and supervise third-party contractors to provide construction services for our managed properties. While our role is limited to that of an agent for the owner, we may be subject to claims for construction defects or other similar actions.

COMPETITION

We have numerous significant competitors and potential future competitors, some of which may have greater financial and operational resources than we do.

We compete across a variety of business disciplines within the commercial real estate services industry, including commercial property and corporate facilities management, occupier and property/agency leasing, and property sales.

We face competition from other commercial real estate service providers, including outsourcing companies that traditionally competed in limited portions of our facilities management business and have recently expanded their offerings, in-house corporate real estate departments, and developers.

Some of these firms may have greater financial resources than we do. In addition, future changes in laws could lead to the entry of other competitors. Although many of our competitors are smaller than us, some of these competitors are larger on a local or regional basis. We are also subject to competition from other large national and multinational firms that have similar service competencies to ours.

In general, there can be no assurance that we will be able to compete effectively, to maintain current fee levels or margins, or maintain or increase our market share.

TAXATION
Landev strives towards full tax compliance. However, despite being fully compliant, a sudden change in the tax law or a change in how it is interpreted may result in one or both firms having a tax exposure. Depending on the final resolution of this tax exposure, it may have a material adverse effect on our financial results.

REGULATORY RISK
If we fail to comply with laws and regulations applicable to us in our role as a property/facility manager, we may incur significant financial penalties.

ENVIRONMENTAL LIABILITY
We may be subject to environmental liability as a result of our role as a property or facility manager or developer of real estate. Various laws and regulations impose liability on real property owners or operators for the cost of investigating, cleaning up or removing contamination caused by hazardous or toxic substances at a property.

In our role as a property or facility manager, we could be held liable as an operator for such costs. This liability may be imposed without regard to the legality of the original actions and without regard to whether we knew of, or were responsible for, the presence of the hazardous or toxic substances.

If we fail to disclose environmental issues, we could also be liable to a buyer or lessee of a property. If we incur any such liability, our business could suffer significantly as it could be difficult for us to sell such properties. Additionally, liabilities incurred to comply with more stringent future environmental requirements could adversely affect any or all of our lines of business.

Risk Factors at the Security Agency

Additional Financing
We believe that our existing funds, cash generated from operations, and existing sources of and access to financing are adequate to satisfy our working capital, capital expenditures and debt service requirements for the foreseeable future. However, we cannot assure you that this will be the case, and we may be required to obtain additional financing to maintain and expand our existing operations. The failure by us to obtain such financing, if needed, would have a material adverse effect upon our business, financial condition and results of operations.

Competition
Our assumptions regarding projected results depend largely upon our ability to retain substantially all of our current customers and obtain new customers. Retention is affected by several factors including, but not limited to, regulatory limitations, the quality of the services that we provide, the quality and pricing of comparable services offered by competitors and continuity of our management and non-management personnel. Our ability to gain or maintain sales, gross margins and/or employees may be limited as a result of actions by our competitors.

Service Contracts
Our largest expenses are for payroll and related taxes and employee benefits. Competitive pressures in the security services sector may prevent us from increasing our billing rates on contract anniversary or renewal dates. Our profitability will be adversely affected if, due to inflation or other causes, including increases in statutory payroll taxes, we are compelled to increase the wages, salaries and related benefits of our employees in amounts that exceed the amount that we can pass on to our customers through increased billing rates charged under our service contracts.

Liability
In many cases, our security services contracts require us to indemnify our customers or may otherwise subject us to additional liability for events occurring on customer premises. We maintain insurance programs that we believe provide appropriate coverage for certain liability risks, including personal injury, death and property damage.

Insurance may not be adequate to cover all potential claims or damages. If a plaintiff brings a successful claim against us for punitive damages in excess of our insurance coverage, then we could incur substantial liabilities that would have a material adverse effect on our business, financial condition and results of operations.

Staffing
Our business involves the labor-intensive delivery of security services. We derive our revenues through the services rendered by our employees. Our future performance depends in large part upon our ability to attract, train, motivate and retain our skilled operational and administrative staff.

The loss of the services of, or the failure to recruit, the required complement of operational and administrative staff would have a material adverse effect on our business, financial condition and results of operations, including our ability to secure and complete security service contracts.

Additionally, if we do not successfully manage our existing operational and administrative staff, we may not be able to achieve the anticipated gross margins, service quality, overtime levels and other performance measures that are important to our business, financial condition and results of operations.

Changes in Accounting Standards and Taxation Requirements
New accounting standards or pronouncements that become applicable to us and our financial statements from time to time, and changes in the interpretation of existing standards and pronouncements, could have a significant effect on our reported results for the affected periods.

We are also subject various taxes in the numerous Philippine jurisdictions from which we generate revenues. Increases in tax rates or a change in the interpretation of the tax laws may result in a downward adjustment in our business operations and performance.

Cost Management
Our ability to realize expectations will be largely dependent upon management and our ability to maintain or increase gross margins, which in turn will be determined in large part by management's ability to control our expenses.

Certain costs are not within the control of management, and margins may be adversely affected by a number of items, including litigation expenses, fees incurred in connection with extraordinary business transactions, inflation, labor unrest, increased payroll and related costs.

Our business, financial condition and results of operations will be adversely affected if the costs associated with these items are greater than we anticipate.

Collection of Accounts Receivable
Our business efficiency is highly dependent on our ability to manage our working capital well. If we experience delays in collections of accounts receivable, there will be a major impact on the availability of funding for our day to day operations. Any default by one or more of our significant customers due to bankruptcy or otherwise could have a material adverse impact on our liquidity, results of operations and financial condition.

Loss of Large Customers
Our success depends in part upon retaining our large security service customers. Security services companies such as ours face the risk of losing customers as a result of the expiration or termination of a contract, or as a result of a merger or acquisition or business failure involving our large customers, or the selection by such customers of another provider of security services.

We generate a significant portion of our revenues from large security services customers. We cannot assure you that we will be able to retain all or a substantial portion of our long-term or significant customers or develop relationships with new significant customers in the future.

Loss of Key Management Personnel
Our success depends to a significant extent upon the continuing efforts and abilities of our key executive officers and senior management personnel several of whom have worked in our industry for decades. The loss or unavailability of any such key executives or senior management personnel, due to retirement, resignation or otherwise could have a material adverse effect on our business, financial condition and results of operations.

Changes in Technology
Technological change that provides alternatives to security officer services or that decrease the number of security officers required to effectively perform their services may decrease our customers' demand for our security officer services.

If such technologies become available generally for use in the industry, these technologies may be proprietary in nature and not be available for use by us in servicing our customers. Even if these technologies are available for use by us, we may not be able to successfully integrate such technologies into our business or we may be less successful in doing so than our competitors or new entrants in the industry. A decrease in the demand for our security officer services or our inability to effectively utilize such technologies may adversely affect our business, financial condition and results of operations.

Regulation
We are subject to a large number national and local laws and regulations that apply to security agencies and their guards. Any liability we may have from our failure to comply with these regulations may materially and adversely affect our business by restricting our operations and subjecting us to potential penalties.

Catastrophic Events
We might be exposed to potential claims for catastrophic events, such as acts of terrorism, or based upon allegations that we failed to perform our services in accordance with contractual or industry standards. We believe we carry enough insurance coverage to cover these possible adverse events. In the event that our losses from an event are larger than our coverage, we will have a negative impact on our financial condition and performance results.

PHARMACEUTICALS SECTOR

HI-EISAI PHARMACEUTICALS

HI owns 50% of HI-Eisai Pharmaceuticals, which is a joint venture with the Eisai Company of Japan.

HI-ESAI imports pharmaceuticals from Japan which it sells in the Philippine market through established drug distributors. Its drugs are targeted towards the needs of the aged. HI-Eisai sells drugs that combat cancer, gastritis, ulcer, and Alzheimer's disease.

Risk Factors at the Pharmaceutical Sector

HI-Eisai Pharmaceuticals is subject to a number of risk factors. These factors could impair our growth and ability to compete or otherwise cause a material adverse effect on our business, financial position and results of operations.

Our future revenue growth and profitability are dependent upon our ability to introduce new products on a timely basis in relation to our competitors' product introductions. Our failure to do so successfully could have a material adverse effect on our market share and profitability.

Our future revenues and profitability will depend, to an extent, upon our ability to introduce new drugs from the pipeline of Eisai Corporation of Japan.

The development and commercialization process, particularly with regard to new drugs, also requires substantial time, effort and financial resources. If Eisai Corporation is not successful in commercializing any of such products on a timely basis, this might have an adverse effect on our business.

Our approved products may not achieve expected levels of market acceptance, which could have a material adverse effect on our profitability, business, financial position and results of operations. Even if we are able to obtain regulatory approvals to distribute new pharmaceutical products, generic or branded, the success of those products is dependent upon market acceptance.

Levels of market acceptance for our new products could be impacted by several factors, including but not limited to:

- the availability of alternative products from our competitors;
- the price of our products relative to that of our competitors;
- the timing of our market entry;
- the ability to market our products effectively to the retail level; and
- the acceptance of our products by government and private formularies.

Some of these factors are not within our control. Additionally, continuing studies of the proper utilization, safety and efficacy of pharmaceutical products are being conducted by the industry, government agencies and others. Such studies, which increasingly employ sophisticated methods and techniques, can call into question the utilization, safety and efficacy of previously marketed products. These situations, should they occur, could have a material adverse effect on our profitability, business, financial position and results of operations.

Our business is highly dependent upon market perceptions of us, our brands and the safety and quality of our products. Our business or brands could be subject to negative publicity, which could have a material adverse effect on our business, financial position and results of operations. Market perceptions of our business are very important to us, especially market perceptions of our brands and the safety and quality of our products.

If we, or our brands, suffer from negative publicity, or if any of our products or similar products which other companies distribute are subject to market withdrawal or recall or are proven to be, or are claimed to be, harmful to consumers, then this could have a material adverse effect on our business, financial position and results of operations.

Also, because we are dependent on market perceptions, negative publicity associated with product quality, illness or other adverse effects resulting from, or perceived to be resulting from, our products could have a material adverse impact on our business, financial position and results of operations.

The illegal distribution and sale by third parties of counterfeit versions of our products or of stolen products could have a negative impact on our reputation and a material adverse effect on our business, financial position and results of operations. The drug supply has been increasingly challenged by the vulnerability of distribution channels to illegal counterfeiting and the presence of counterfeit products in a growing number of markets.

The World Health Organization ("WHO") estimates that more than 10% of medications being sold globally are counterfeit. Third parties may illegally distribute and sell counterfeit versions of our products, which do not meet the rigorous manufacturing and testing standards that our products undergo. Counterfeit products are frequently unsafe or ineffective, and can be potentially life-threatening.

However, to distributors and users, counterfeit products may be visually indistinguishable from the authentic version. Reports of adverse reactions to counterfeit drugs or increased levels of counterfeiting could materially affect patient confidence in the authentic product. It is possible that adverse events caused by unsafe counterfeit products will mistakenly be attributed to the authentic product.

In addition, thefts of inventory at warehouses, plants or while in-transit, which are not properly stored and which are sold through unauthorized channels could adversely impact patient safety, our reputation and our business. Public loss of confidence in the integrity of pharmaceutical products as a result of counterfeiting or theft could have a material adverse effect on our business, financial position and results of operations.

If we or any partner fail to adequately protect or enforce our intellectual property rights, then we could lose sales to generic copies of our branded products. These risks could cause a material adverse effect on our business, financial position and results of operations. Our success, particularly in our specialty business, depends in part on our ability to obtain, maintain and enforce patents, and protect trade secrets, know-how and other proprietary information.

Our ability to commercialize any branded product successfully will largely depend upon our ability to obtain and maintain patents of sufficient scope to prevent third-parties from developing substantially equivalent products. In the absence of patent and trade secret protection, competitors may adversely affect our branded products business by independently developing and marketing substantially equivalent products.

Any challenge to, or invalidation or circumvention of, our patents or patent applications would be costly, would require significant time and attention of our management, could cause a material adverse effect on our business, financial position and results of operations. It is also possible that we could incur substantial costs if we are required to initiate litigation against others to protect or enforce our intellectual property rights.

We face vigorous competition from other pharmaceutical manufacturers that threatens the commercial acceptance and pricing of our products. Such competition could have a material adverse effect on our business, financial position and results of operations. The pharmaceutical industry is highly competitive. We face competition from many U.S. and foreign manufacturers. Our competitors may be able to develop products and processes competitive with or superior to our own for many reasons. This could have a material adverse effect on our business, financial position and results of operations.

Movements in foreign currency exchange rates could have a material adverse effect on our business, financial position and results of operations. We import our supply of pharmaceuticals for sale, the payment of which is made in dollars. If the dollar appreciates significantly against the Philippine Peso, our cost of products for sale will increase. This poses a risk to our gross profit and overall profitability.

We have a contractual relationship with one pharmaceutical distributor. If we run into contractual disagreements which we cannot settle amicably, this may affect our ability to sell our drugs at the retail level. We maintain a distributorship agreement with Zuellig, a major drug distributor. This has been a mutually beneficial business partnership. If in the future HI-Eisai cannot maintain this relationship with Zuellig, this could result in operational issues which would interrupt the smooth distribution of our drugs down to the retail level. Such an event would have an impact on our market share, and overall profitability.

We may experience declines in the sales volume and prices of our products as the result of the dominance of our major customer in the retail pharmacy sector. All of our sales are to one drug distributor who happens to distribute our products to the dominant retail pharmacy in the Philippines. These customers represent an essential part of the distribution chain of pharmaceutical products.

This means that at the retail pharmacy level, the customer has purchasing leverage and consequently increases the pricing pressure facing our business. Any major disagreements with our distributor or our major retail pharmacy customer may have a material adverse effect on our business, financial position and results of operations.

Because the pharmaceutical industry is heavily regulated, we face significant costs and uncertainties associated with our efforts to comply with applicable regulations. Should we fail to comply, we could experience material adverse effects on our business, financial position and results of operations. The pharmaceutical industry is subject to regulation by various governmental authorities. For instance, we must comply with requirements of the BFAD (Bureau of Food and Drugs) and similar requirements of similar agencies in our other markets with respect to the quality, safety, labelling, sale, distribution, marketing, advertising, promotion, and development of pharmaceutical products.

Failure to comply with regulations of the BFAD and other regulators could result in fines, unanticipated compliance expenditures, rejection or delay in approval of applications, recall or seizure of products, total or partial suspension of production and/or distribution, our inability to sell products, the return by customers of our products, suspension of the applicable regulator's review of our submissions, enforcement actions, injunctions and criminal prosecution.

Under certain circumstances, the regulators may also have the authority to revoke previously granted drug approvals. Although we have internal regulatory compliance programs and policies and have had a favorable compliance history, there is no guarantee that these programs, as currently designed, will meet regulatory agency standards in the future.

Additionally, despite our efforts at compliance, there is no guarantee that we may not be deemed to be deficient in some manner in the future. If we were deemed to be deficient in any significant way, or if any of the noted risks occur, our business, financial position and results of operations could be materially affected.

Legislative or regulatory programs that may influence prices of pharmaceutical products could have a material adverse effect on our business, financial position and results of operations. Current or future laws and regulations may influence the prices of drugs and, therefore, could adversely affect the prices that we receive for our products. An example of these includes the laws enacted to provide special discounts to senior citizens as well as to elevate the visibility of generic drugs. Laws like these will have a continuing major impact on our operations and profitability.

Government mandated discounts are essentially government mandated price reductions. When such price cuts occur, pharmaceutical companies have generally experienced significant declines in revenues and profitability and uncertainties continue to exist within the market. Such price reductions could have an adverse effect on our business.

Our future success is highly dependent on our continued ability to attract and retain key personnel. Any failure to attract and retain key personnel could have a material adverse effect on our business, financial position and results of operations. It is important that we attract and retain qualified personnel in order to compete effectively. If we fail to attract and retain key technical or management personnel, it could have a material adverse effect on our business, financial position and results of operations.

We are subject to acts of God and other natural phenomena which might disrupt our operations and capability to sell our drugs. Inclement weather has the potential to disrupt our logistics and overall operations.

If the intercompany terms of cross border arrangements we have among our subsidiaries are determined to be inappropriate, our tax liability may increase, which could have a material adverse effect on our business, financial position and results of operations. We have potential tax exposures resulting from the varying application of statutes, regulations and interpretations which include exposures on intercompany terms of cross border arrangements among our subsidiaries in relation to various aspects of our business, including manufacturing, marketing, sales and delivery functions.

Although our cross border arrangements between affiliates are based upon internationally accepted standards, local tax authorities may disagree with and subsequently challenge the amount of profits taxed which may result in increased tax liability, including accrued interest and penalties, which would cause our tax expense to increase. This could have a material adverse effect on our business, financial position and results of operations.

Changes in income tax laws and tax rulings may have a significantly adverse impact on our effective tax rate and income tax expense, which could have a material adverse effect on our business, financial position and results of operations.

Item 2: Properties

The office space used by HI belongs to an affiliate. As a holding company, HI does not use large amounts of office space. The car division uses leased properties to sell and service vehicles. Each dealership site has lease contracts with their respective landlords. The only exception to this is the property used by Honda Cars Quezon Avenue – this is owned by HI. The following summarizes information on HI and subsidiaries real property ownership as of December 31, 2015.

PROPERTY DESCRIPTION	DATE ACQUIRED	AREA (SQ. M.)	TYPE
HOUSE OF INVESTMENTS			
Quezon Avenue	2002	4,604	Industrial
Talayan, Q.C.	2002	2,700	Warehouse
EEI CORPORATION			
Baguio City	1985	688	Residential
Majada, Canlubang, Laguna	1998	29,481	Equipment yard
Lemery, Batangas	1997	391,500	Industrial
Golden Haven Memorial - Las Pinas	2003	166	Memorial Lot
Bigte, Norzagaray, Bulacan	2006	13,614	Agricultural
Minuyan, SJdelMonte, Bulacan	2006	102,633	Cogon Land/Agricultural
Bigte, SJdelMonte, Bulacan	2006	51,241	Agricultural
Minuyan, SJdelMonte, Bulacan	2006	133,371	Agricultural
Minuyan, SJdelMonte, Bulacan	2006	73,361	Agricultural
Bauan, Batangas	2007	119,858	Fabrication Shop
EEI CONSTRUCTION AND MARINE, INC.			
Silang, Cavite	2010	21,197	Fabrication Shop
EEI REALTY CORPORATION			
Trece Martires, Cavite	1995	581,122	Residential
Calamba, Laguna	1995-96	28,078	Residential
Marikina - Suburbia East	1999	3,314	Residential
Ayala Greenfield	2003	820	Residential
EQUIPMENT ENGINEERS			
Irisan, Benguet	2009	3,201	Residential
Itogon, Benguet	2006	2,376	Residential
MALAYAN COLLEGES, INC.			
Intramuros, Manila	1999	17,997	School campus
Intramuros, Manila	2013	513.5	Vacant lot for expansion
Sen. Gil Puyat Ave., Makati	2001	8,371	School campus
Paco, Manila	2002	3,624	School campus
MALAYAN COLLEGES, LAGUNA			
Cabuyao, Laguna	2010	60,000	School campus
Cabuyao, Laguna	2012	14,640	Vacant lot for expansion
MALAYAN COLLEGES, LAGUNA			
Matina, Davao	2015	23,000	Vacant lot for expansion

The following details the properties that House of Investments and subsidiaries have leased:

PROPERTY DESCRIPTION	LOCATION	AREA (IN SQM)	LEASE EXPIRATION
HOUSE OF INVESTMENTS			
2-storey building	Paco, Manila	6,432	2016
2-storey building	Paco, Manila	6,147	2016
2-storey building	Marikina	1,650	2020
2-storey building	Commonwealth, QC	2,754	2020
2-storey building	Commonwealth, QC	1,576	2021
1-storey building	Marcos Highway	2,500	2023
2-storey building	Greenhills	2,573	2028
HONDA CARS KALOOKAN, INC.			
3-storey building	EDSA, Caloocan	4,566	2018
1-storey building	Q.C.	3,198	2022

Certain properties, machinery, equipment, and other fixed assets of the group are used to secure its loans payable and long-term debt from various banks and other financial institutions. These consist mainly of mortgages on various assets of MCI, EEI, and HI.

For additional details on the Group's loans payable and long-term debt and the corresponding encumbrances on their assets, refer to the notes related to loans payable, and to the notes related to long term debt in the Consolidated Financial Statements.

The principal assets reflected in the consolidated balance sheets are registered mainly under HI's main subsidiaries that are engaged in construction and infrastructure, education, and car dealership. As a holding company, HI's indirect ownership on the said properties covers/applies only to the extent of, and is limited by the amount of holdings it has in these subsidiaries.

No property is intended to be acquired within the next twelve months.

Item 3 – Legal Proceedings

EEI has substantial claims against various parties in connection with completed projects. The majority of these claims came from EEI's various claims for cost of variation orders, time extension, and loss and expense due to prolongation and disturbance costs. Any recoveries from these claims will be reported as income in the year when the recoverability of the claims is determined to be probable.

There are pending legal cases against EEI that are being contested by EEI and its legal counsel. Management and its legal counsel believe that the final resolutions of these cases will not have a material effect on the financial position and results of operations of EEI.

MCI is facing various labor lawsuits and disputes. There are other suits and claims filed for or against certain subsidiaries. Management believes that these suits and claims will ultimately be settled in the normal course of operations and will not adversely affect the subsidiaries' financial position and operating results.

Item 4 - Submission of Matters to a Vote of Security Holders

There were no matters in the July 17, 2015 annual stockholders' meeting that required the vote of Company's stockholders owning more than 2/3 of the outstanding number of shares entitled to vote.

1. **Management Discussion and Analysis of Financial Condition and Results of Operations**

CONSOLIDATED RESULTS

Year 2015 vs. Year 2014

INCOME STATEMENT

For the year ending December 2015, the Group posted a net income after tax of P1.37 billion vis-à-vis P1.96 billion in 2014. The decline of 30% is attributable to losses incurred by ARCC, an associate of EEI Group, in two of its projects, the Naptha and Aromatics (Saipem) and the Petro-Rabigh II Mitsubishi Hitachi Power Systems, Ltd. The share of EEI in the net loss amounted to P0.84 billion, which is equivalent to 49% of its share in ARCC, as compared to the reported share in net earnings of P0.44 billion in 2014.

Total revenues increased by 18%, from P24.72 billion to P29.10 billion. Sales of services improved by11%, due to increase in EEI's on-going domestic projects. Increase in sale of goods of 46% is primarily attributable to higher number of sales of vehicles against last year. Revenues from schools went up by 8%, from P2.08 billion to P2.24 billion. This is a combined result of increase in number of students with slight increase in tuition fees. Interest and discounts slightly increased by 1%, representing interest earnings of Zamboanga Industrial Financing Corporation (ZIFC). Income from dividends went up from P0.04 billion to P0.05 billion.

Other Income increased from P0.34 billion to P0.39 billion due to increase in (a) dealers' income attributable to higher number of vehicle units sold; (b) insurance renewal income and; (c) gain on redemption of preferred shares. The equity in net earnings of associates significantly dropped by P1.3 billion primarily due to losses incurred by ARCC

General and administrative expenses increased by 12% due to higher cost of depreciation pertaining to newly constructed school buildings, increased cost in advertising and promotions, higher commission in relation to increased sales and higher local business taxes.

Interest and finance charges are higher this year because of additional loans availed by the Group to finance its operation and capital expenditures.

BALANCE SHEET

Consolidated total assets stood at P34.68 billion against P28.81 billion last year.

Total current assets increased by 20%. Cash and cash equivalents are higher from last year by P0.18 billion or 8%. Receivables are up from P6.83 billion to P7.49 billion because of heavy construction activity from EEI, increased in revenues from schools and car dealerships. Costs and estimated earnings in excess of billings on uncompleted contracts are significantly higher due to cost incurrence of major on-going domestic projects of EEI. Inventories increased in relation to higher volume of vehicle units sold as of yearend by the car dealerships. Receivable from related parties pertains mainly to receivables of EEI for manpower services. Prepaid expenses and other current assets increased primarily due to prepaid taxes from EEI in relation to increase in progress billings for the year. Financial asset at FVPL pertains to the schools' investment in UITF.

Investments in associates and joint ventures increased due to additional investments of Parent Company in Petroenergy (PERC) and; investments of EEI Power Corporation (EEIPC) on PetroSolar Corporation (PSC) and Petro Wind Energy Inc. (PWEI). Increase in available for sale securities is mainly attributable to investment of EEIPC for a 10% equity share in PetroGreen Energy Corporation (PGEC) amounting to P0.24 billion. However, this was offset by the redemption of the Parent Company of its preferred shares in RRC and reduction in investment of EEI in Brightnote Assets Corporation due to decrease in authorized capital stock. Property and equipment went up due to (a) EEI's acquisition of various machinery, tools and construction equipment, transportation and service equipment, furniture and fixtures and, (b) construction of new school buildings and renovation of research and admissions building under iPeople group. Other noncurrent assets went down due to payment of account of EEI Retirement Fund Inc. amounting to P0.12 billion.

Consolidated total liabilities increased from P16.06 billion to P20.62 billion.

Total current liabilities rose by P3.85 billion. Loans payable increased due to loan availment made by the Group for the year. Accounts payable and accrued expenses increased by 20% primarily because of higher project costs and heightened construction activity in EEI. Billings in excess of costs and estimated earnings on uncompleted contracts also increased due contract deposits from newly awarded projects and unrecouped down payments from various on-going domestic projects. Increase in unearned tuition fees is a timing factor as enrolment for the next academic quarter started in December 2015. Income tax payable decreased because of lower taxable income from EEI's foreign subsidiary. Due to related parties pertains mainly to obligations of the Group to its affiliates. Customers' deposits dropped significantly by 59% due to applications of advance payments to progress billings of EEI.

Total noncurrent liabilities increased by P0.707 billion, from P3.07 billion to P3.78 billion. Long-term debt relatively increased as EEI took out an additional loan to finance its new projects. Lease liability which pertains to EEI's obligation to RCBC Leasing and Finance Corporation relative to purchase of various machinery and construction equipment under financial lease, was fully paid at the end of the year. Accrued retirement liability increased due to unfunded obligation of the Group to its employees' retirement fund, wherein, the liability of the Group exceeds the plan assets of the fund. Deferred tax liabilities increased relative to higher valuation on the value of the land.

Total consolidated equity rose from P12.75 billion to P14.18 billion, of which P9.43 billion is attributable to Parent Company. Decrease in preferred stock reflects regular redemption of the Parent Company's preferred shares. Equity reserve on acquisition of non-controlling interest represents difference in par value and acquisition cost of additional EEI shares purchased by the Parent Company. Revaluation increment significantly increased due to higher valuation of land accounts. Net unrealized gains on available-for-sale securities decrease due to the decline in fair market value of quoted available-for-sale securities. Decrease in re-measurement losses on net retirement liability pertains to the actual return on plan assets, actuarial changes arising from changes in financial and geographical assumptions, and experience adjustments. Change in cumulative translation adjustment represents exchange differences arising from the translation of financial statements of the foreign subsidiary, EEI BVI, whose functional currency is the United States dollar and foreign associate, ARCC with functional currency of Saudi Arabia Riyal.

Total consolidated retained earnings increased from P6.23 billion to P7.19 billion.

CONSOLIDATED RESULTS – Year 2014 vs. year 2013

INCOME STATEMENT

For the year ending December 2014, the Group posted a net income after tax of P1.96 billion vis-à-vis P1.83 billion in 2013. The growth of 7% is attributable to increase in local production of the Group's construction segment, robust increase in revenues of the education segment and improvement in Car dealerships combined with lower expenses for the period.

Total revenues have significantly increased by 39%, from P17.74 billion to P24.72 billion. Sales of services improved by 60%. This is largely contributed to increase in EEI's local construction projects. Increase in sale of goods of 8% is primarily attributable to higher number of sales of vehicles. Revenues from schools went up by 12%, from P1.85 billion to P2.07 billion. This is a combined result of increase in number of students and minimal increase in fees. Interest and discounts is up by 7%, representing interest earnings of Zamboanga Industrial Financing Corporation (ZIFC). Income from dividends is down from P0.317billion to P0.035 billion.

Other Income last year includes gain on sale of available-for-sale securities and investment on an associate and, recovery of inventory losses which were provided for in previous years. Equity in net earnings of associates increased by 8%, mainly because of higher intake from PetroEnergy Resources Corporation (PERC) and RCBC Realty Corporation (RRC), which the Parent Company has 22.41% and 10% ownership, respectively.

General and administrative expenses dropped by 6% as the Group continuously control and manage its expenses. Interest and finance charges are significantly higher this year because of additional loans availed by EEI to finance its new and on-going domestic projects.

BALANCE SHEET

Consolidated total assets stood at P28.81 billion against P22.87 billion last year.

Total current assets increased by 45%. Cash and cash equivalents are slightly higher by 2% or P0.050 billion from last year, from P2.11 billion to P2.16 billion. Receivables are up from P4.53 billion to P6.83 billion because of higher level of sales from EEI, the schools and the car dealerships. Costs and estimated earnings in excess of billings on uncompleted contracts are significantly higher because of new domestic projects of EEI. Inventories are also higher, which are primarily from the car dealerships. Receivable from related parties are lower because of increased collections of Parent Company from its affiliates. Prepaid expenses and other current assets increased primarily due to reclassification of EEI's receivable from EEI Retirement Fund Inc. (EEIRFI) amounting to P117 million, from other non-current assets to other current assets, as collections are expected to come within the following year. Increase is also attributable to unutilized prepaid and input taxes. Financial asset at FVPL pertains to the schools' investment in UITFs.

The increase in investments in associates and joint venture represents additional investments made by the Group. Available for sale securities (AFS) decrease mainly due to reclassification of investment of EEI in Philippine Hybrid Energy Systems Inc. to other receivables. Property and equipment includes cost to renovate and construction of new school buildings. Other noncurrent assets include receivable from EEI Retirement Fund, Inc., which was restructured in 2013 with payment terms longer than previously agreed.

Consolidated total liabilities increased from P12.06 billion to P16.06 billion.

Total current liabilities rose by P4.19 billion. Accounts payable and accrued expenses represent primarily obligations to contractors and suppliers relative to the renovation and construction of new school buildings and project related costs of EEI. Billings in excess of costs and estimated earnings on uncompleted contracts also increased due to on-going and new domestic projects of EEI. Loans payable and current portion of long term debt also increased as EEI took out new loans to finance its new projects. Increase in unearned tuition fees is a timing factor as enrolment for the next academic quarter started in December 2014. Income tax payable is lower because of lower taxable income from EEI's foreign subsidiary. Due to related parties dropped because of accelerated payment of obligations to affiliates. Increase in customers' deposits pertain to advance payment received by EEI on its on-going Nabas Wind Power Plant project.

Total noncurrent liabilities dropped by P0.195 billion, from P3.26 billion to P3.07 billion as the Group consistently paid down its loans. Decrease in lease liability represents substantial reduction on obligation of EEI to RCBC Leasing Corporation relative to acquisition of various machinery and construction equipment. Accrued retirement liability decreased due to change in actuarial basis of valuation for the year. Deferred tax liabilities increased relative to higher valuation on the value of the land.

Total equity before non-controlling interest grew by 19%, from P6.88 billion to P8.21 billion.

CONSOLIDATED RESULTS – Year 2013 vs. year 2012

INCOME STATEMENT

Total consolidated net income grew by 17.57% from restated net income of P1.56 billion in 2012 to P1.83 billion this year.

Total revenues dropped from P20.62 billion to P17.74 billion this year or 14% lower than last year. Sales of services went down due to concluded offshore projects of EEI in Singapore and New Caledonia, which contributed largely to its income last year. Sale of goods dropped by 5% due to lower auto sales from Honda Cars Quezon City, Honda Cars Kalookan, and Isuzu Manila. However, this was softened by a significant increase in dividend income from an investment in affiliate, which brought in a P308 million additional income.

Revenues from school and related operations showed a 7% growth, from P1.74 billion to P1.85 billion this year. Increase is attributable to increase in student enrolment coupled by minimal increase in fees.

Interest revenues increased from P3.43 million in 2012 to P10.84 million this year. This represents primarily interest earnings of Zamboanga Industrial Financing Corp.

Costs of sales and services dropped by 16% from P17.54 billion to P14.74 billion in 2013. Reduced costs of services were primarily driven by lower costs pertaining to local construction contracts of EEI. Costs of goods sold went down by 4% due to lower sales volume compared to previous year.

Costs of school and related operations were up by 10% due to higher personnel and student related expenses. Increase in compensation and benefits were due to adjustments provided in CBA agreement signed with the faculty and non-teaching staff. While student related expenses are volume driven.

General and administrative expenses went up by 7% due to increase in rent and utilities, depreciation, and taxes and licenses. Taxes and licenses were higher by 10% due to increase in local business taxes paid in 2013 and settlement of prior years' business taxes.

Other Income grew by 77%, from P333.33 million to P590.50 million. Increase was driven by higher commission income, gain on sale of AFS securities, investment property, and recovery of inventory losses which were provided for in previous years.

Equity in net earnings of associates also showed a growth of 28%, from P475.70 million in 2012 to P610.31 million this year. This was driven by additional equity earnings from new investments in RCBC Realty Corp. (RRC) and Petro Energy Resources Corp. (PERC), and higher intake of EEI from Al Rushaid Construction Company Ltd. (ARCC), a joint venture construction company for construction projects in Saudi Arabia.

Interest and finance charges were higher by 13% due to mainly due to additional loans taken on during the year by the Group.

BALANCE SHEET

Total assets grew by 15%, from P19.96 billion in 2012 to P22.94 billion this year.

Total current assets slightly grew by 3%. Cash and cash equivalents were almost the same as last year. Accounts receivable was reduced by 4% as EEI collected its outstanding receivables and retention from Singapore projects. Costs and estimated earnings in excess of billings on uncompleted contracts represent costs incurred on major on-going domestic projects. Inventories are lower by 5% as car dealerships managed its stock due to lower unit sales. Due from related parties are significantly higher due to outstanding receivables of GAIC Manpower Services Inc (GAMSI), a subsidiary of EEI, from entities outside the Group but under common control of Pan Malayan Management and Investment Corp. Prepaid expenses and other current assets were reduced by 46% mainly because of reclassification of the retirement fund of EEI to non-current assets. Financial asset at FVPL represents investment of schools in UITF.

Total non-current assets increased by 28% primarily because of reclassification of EEI's retirement fund from current to non-current. Increase was also driven by new and additional investments in associates and joint ventures of the Group. House of Investments (HI) invested in PERC and RRC, whereas EEI put in additional investments in ARCC and invested in Petro Wind Energy Inc. Investment properties decreased by 13% due to sale of EEI of condominium units and parking lot. Goodwill dropped by 8% due to write down of goodwill from Honda Quezon City. Significant change in other noncurrent assets represents the retirement fund of EEI.
Total liabilities of the Group rose from P10.91 billion to P12.13 billion, or 11% higher than 2012.

Total current liabilities were down by 8% due to settlement of current portion of long term debt, current portion of lease liability and income tax payable. Billings in excess of costs and estimated earnings on uncompleted contracts dropped significantly by 51% due to completion of several major projects of EEI. Unearned tuition fees were lower compared to 2012 because of lower number of enrolees who advanced their tuition fees for January to March 2014 school term. Loans payable went up by 66% because of additional loans taken in by the Group to refinance high interest bearing loans.

Total noncurrent liabilities are significantly higher compared to previous year, from P1.20 billion to P3.19 billion, primarily because of long term debts availed by the Group to finance new projects and developments, which increased to P2.70 billion from P0.81 billion. Retirement liability increased due to change in defined benefit obligation.

Total equity before non-controlling interest grew by 22%, mainly because of increase in retained earnings, net of dividends declared.

Financial Ratios

Below are the financial ratios that are relevant to the Group's for the year ended December 31, 2015:

Financial ratios		**2015**	2014
Current ratio *Indicates the Group's ability to pay short-term obligation*	Current Assets Current Liabilities	**1.08:1**	1.17:1
Solvency Ratio *Shows how likely a company will be to continue meeting its debt obligations*	Net Income+Depreciation Total liabilities	**0.10:1**	0.16:1
Debt-to-equity ratio *Measures the Group's leverage*	Total Debt Total Equity	**1.45:1**	1.26:1
Asset to Equity Ratio *Measures the group's leverage and long-term solvency*	Total Assets Total Equity	**2.45:1**	2.26:1
Interest Rate Coverage *Shows how easily a company can pay interest on outstanding debt*	EBIT* Interest Expense	**7.26:1**	10.29:1
Return on Assets *Measure the ability to utilize the Group's assets to create profits*	Net Income Average Total Assets	**4.30%**	7.58%
Return on Equity *Reflects how much the Group's has earned on the funds invested by the stockholders*	Net Income Average Total Equity	**10.15%**	16.62%

**Earnings before interest and taxes*

Current Ratio provides the liquidity position of the business by comparing current assets to current liabilities. The current ratio decreased from 1.17:1 in 2014 to 1.08:1 due to additional loan borrowings of the Group to finance its operations for 2015.

Total Debt-to-Equity Ratio is total debt divided by total equity. This ratio measures the Group's leverage. The total debt-to-equity ratio of the Group is 1.26:1 for 2014 and 1.45:1 for 2015. This increase as the Group availed new loans.

Return on Assets measures the ability to utilize the Group's assets to create profits. The Group's return on assets for year 2015 decreased to 4.30%, from 7.58% in 2014. This has decreased because of the decline in the bottom line against last year.

The above-mentioned ratios are applicable to the Group as a whole.

(i) *There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.*

The registrant does not have, nor anticipates having, within the next 12 months, any cash flow or liquidity problems.

The registrant is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments.

There are no significant amounts of the registrant's trade payables that have not been paid within the stated trade terms.

The Company depends on cash flow from operations and dividends for liquidity

(ii) *There are no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation*

(iii) *There are no off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.*

(iv) *Below are the material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures.*

EEI Corp., a major subsidiary under the HI Group, continues to have a strong construction pipeline domestically. Major additions to its project pipeline will require additional investments in new capital equipment in order for EEI to be able to deliver its projects to its customers.

EEI expects to be able to pay for its capital equipment acquisitions through a combination of internally generated funds, and new borrowings.

One of the Group's major subsidiaries under iPeople, Malayan Colleges Inc. (operating under the Mapua Institute of Technology) or MCI recently completed a two-phase redevelopment project of its Intramuros campus. The purpose of this redevelopment project is to update the facilities for the benefit of the current and entering students.

This redevelopment project has two major phases. First, was the renovation and update of the existing gym. This was completed and turned over in May 2014. Second, was the construction of the new Research and Administration building that will house additional offices and laboratories, the Admissions Office, the Placement Office, and the Corporate Communications Office. Construction commenced in May 2014 and was completed in 2015.

iPeople, inc. and the Malayan Colleges, Inc. used internally generated funds for this redevelopment project.

Construction of the Engineering Building of Malayan Colleges Laguna, Inc. was completed in middle of Q3 2015.

MCI is also expanding in Mindanao with the acquisition of a 2.3-hectare property in Davao through its newly incorporated school, Malayan Colleges Mindanao (A Mapua School), Inc. in the last quarter of 2015.

(v) *Below are the known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.*

For iPeople inc., the introduction of K Plus 12 Program of the DepEd in 2016 will affect the profit and cash flow of tertiary education institutions.

iPeople inc. stresses that the impact of K Plus12 will be felt in the 2016-2017 school year. In the next quarter term, it will not have an effect on the enrolment in our schools.

Malayan Colleges, Inc., and Malayan Colleges Laguna, Inc. have already received approval of their respective applications with the DepEd to offer Grades 11 and 12 in 2016 and 2017, respectively, to mitigate the expected slowdown in enrollment at the collegiate level due to the K+12 implementation.

Also, as a strategic response to the K Plus 12 developments, iPeople is actively seeking acquisition targets that would fit in with its current education portfolio. These targets can include for profit secondary schools, for profit colleges, or for profit universities.

he Car Divisions benefited from new product introductions by Honda and Isuzu in 2015. Due to the launch of updated variants, plus the introduction of new models last year, Honda and Isuzu unit sales at our car dealerships increased significantly.

(vi) *There are no significant elements of income or loss that did not arise from the registrant's continuing operations.*

MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS' MATTERS

a. Market for Issuer's common equity and related stockholder matters

The common stock (PSE: HI) is traded on the Philippine Stock Exchange. The market price of HI's common stock as of May 23, 2016 (latest practicable trading date) is at P6.21 for high and P6.20 for low.

PERIOD	STOCK PRICE HIGH	LOW
2016 First Quarter	6.24	5.18
2015 Fourth Quarter	6.00	5,30
2015 Third Quarter	6.74	5.93
2015 Second Quarter	7.50	6.01
2015 First Quarter	6.49	5.50
2014 Fourth Quarter	6.36	5.90
2014 Third Quarter	6.39	5.30
2014 Second Quarter	6.68	5.70
2014 First Quarter	6.49	6.37

Stockholders

The top 20 owners of common stock as of April 30, 2016 are as follows:

STOCKHOLDER	COMMON SHARES	% OF TOTAL
Pan Malayan Management & Investment Corp.	294,758,580	47.85%
PCD Nominee Corp. (Fil.)	232,195,137	37.69%
PCD Nominee Corp. (Non-Fil.)	40,555,875	6.58%
A.T. Yuchengco, Inc.	7,036,070	1.14%
GDSK Development Corp.	5,064,840	0.82%
Go Soc & Sons And Sy Gui Huat, Inc.	4,019,890	0.65%
Y Realty Corporation	3,545,890	0.58%
Malayan Securities Corp.	2,790,000	0.45%
Seafront Resources Corp.	2,484,000	0.40%
Meer, Alberto M.	2,217,030	0.36%
Rcbc Ta#76-299-7	1,791,000	0.29%
Enrique T. Yuchengco, Inc.	1,211,360	0.20%
Yu, John Peter C. Yu &/Or Juan G.	1,080,000	0.18%
Cheng, Berck Y.	850,000	0.14%
Villonco, Vicente S.	803,800	0.13%
RP Land Development Corp.	726,720	0.12%
Lim, Tek Hui	627,000	0.10%
EBC Securities Corp.	485,320	0.08%
Dee, Helen Y. ITF: Michelle	482,240	0.08%
Bardey, John C.	476,230	0.08%
SUB TOTAL	**603,200,982**	**97.92%**
Others	12,795,132	2.08%
TOTAL	**615,996,114**	**100.00%**

HI has a total of 401 common shareholders owning a total of 615,296,114 shares as of April 30, 2016.

Top 20 owners of preferred stock as of April 30, 2016.

STOCKHOLDER	PREFERRED SHARES	% OF TOTAL
Yuchengco, Alfonso T.	424,449,007	54.64%
Pan Malayan Mgt. & Invt Corp.	291,402,057	0.00%
Alfonso T. Yuchengco, Inc.	19,799,148	0.00%
Enrique T. Yuchengco, Inc.	18,698,548	0.00%
Gomez, Eriberto H.	10,898,391	0.00%
Siguion-Reyna, Leonardo	2,159,350	0.00%
Alvendia Jr., Carmelino P.	1,492,499	0.00%
RP Land Development Corp.	1,353,850	0.00%
Rosario, Rodolfo P. Del	830,969	0.00%
Tantuco, Eloisa G.	621,877	0.00%
Wilson, Isabel Caro	617,572	0.00%
Jaka Investment Corp.	334,211	0.00%
Padilla, Alexander A.	269,061	0.00%
Padilla, Felipe A.	254,038	0.00%
Padilla, Francisco A.	254,038	0.00%
Padilla, Mercedes A.	254,038	0.00%

STOCKHOLDER	PREFERRED SHARES	% OF TOTAL
Villonco, Romeo	178,585	0.00%
Chan, Frederick	172,771	0.00%
Galvez, Maria Rosario P.	169,358	0.00%
Padilla Jr., Ambrosio	169,358	0.00%
SUB TOTAL	**774,378,726**	**54.64%**
Others	2,445,946	2.06%
TOTAL	776,824,672	100.00%

HI has a total of 48 preferred shareholders owning a total of 776,824,672 shares as of April 30, 2016.

Dividends

In accordance with the Corporation Code of the Philippines, HI intends to declare dividends (either in cash or stock or both) in the future. Common and preferred stockholders of HI are entitled to receive a proportionate share in cash dividends that may be declared by the Board of Directors out of surplus profits derived from HI's operations after satisfying the cumulative interest of preferred shares.

The same right exists with respect to a stock dividend of which the declaration is subject to the approval of stockholders representing at least two-thirds (2/3) of the outstanding shares entitled to vote. The amount will depend on HI's profits and its capital expenditure and investment requirements at the relevant time.

The company has declared cash dividends as follows:

YEAR	DIVIDEND PER COMMON SHARE	DIVIDEND PER PREFERRED SHARE	TOTAL AMOUNT
Q1 2016	N/A	P0.00356	P2.76 MM
Q4 2015	N/A	P0.00386	P2.95 MM
Q3 2015	N/A	P0.00370	P3.16 MM
Q2 2015	P0.065	P0.00386	P57.87 MM
Q1 2015	N/A	P0.00395	P2.98 MM
Q4 2014	N/A	P0.03286	P2.90 MM
Q3 2014	N/A	P0.00326	P2.95 MM
Q2 2014	P0.065	P0.00327	P56.13 MM
Q1 2014	N/A	P0.00305	P2.90 MM
Q4 2013	N/A	P0.00200	P1.95 MM
Q3 2013	N/A	P0.00270	P2.71 MM
Q2 2013	P0.060	P0.01838	P55.85 MM
Q1 2013	N/A	P0.00206	P2.17 MM

HI has not identified any restriction that limits the ability to pay dividends on common equity or that are likely to do so in the future.

b. Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

There was no sale of unregistered securities and no recent issuance of securities in 2015.

Description of Registrant's Securities: Common Stock and Preferred Stock

The equity capital structure of the firm as of April 30, 2016 is shown below:

	Common Stock	Preferred Stock
Authorized Capital	1,250,000,000	2,500,000,000
Issued	616,296,114	786,743,253
Paid Up Capital	P923,994,171	P318,697,391
Par Value	P1.50	P0.40
Features	**Common Stock**	**Preferred Stock**
Dividends		
General	Dividends shall be declared only from the surplus profits and shall be payable at such time and in such manner and in such amounts as the Board of Directors shall determine. No dividends shall be declared which will impair the capital of the company.	
Other Features	Not Applicable	• Entitled to dividends at the rate of average 91-day T-Bill plus two percent; • Fully participating as to distribution of dividends
Voting	All common and preferred shareholders shall have voting rights	
Liquidation Rights	Not Applicable	All preferred shareholders shall have preferences as to assets upon dissolution of the Parent Company over common shareholders.
Conversion	Not Applicable	Convertible into common shares at the option of the holders thereof from the date of issue at the conversion rate of 3 and 3/4 preferred shares to 1 common share for a price of Php1.5 per common share subject to adjustments
Redemption and Sinking Fund Provision	Not Applicable	Redeemable at any one time or from time to time, at the option of the BOD of the Parent Company, subject to availability of funds HI shall provide for a sinking fund
Pre-emption Rights	All stockholders shall have no pre-emptive rights with respect to any shares of any other class or series of the present capital or on future or subsequent increases in capital	

CORPORATE GOVERNANCE

(a) Evaluation System to Measure Compliance with Manual on Corporate Governance

Compliance with SEC Memorandum Circular No. 6 dated June 22, 2009 as well as all relevant Philippine Stock Exchange Circulars on Corporate Governance have been monitored.

The Company has already submitted its revised corporate governance manual and complied with the leading practices and principles on good corporate governance.

The Company also complied with the appropriate self-rating assessment and performance evaluation to determine and measure the compliance with the Manual.

(b) Measures Undertaken to Fully Comply with Leading Practices on Corporate Governance

The Company has exerted best efforts to comply with the provisions in its Manual on Corporate Governance. To ensure that leading practices on corporate governance are fully observed, the following steps have been undertaken:

1) Attendance of each Director on all the Board of Directors' Meeting are monitored and recorded.
2) All financial reports were reviewed by the Audit Committee before being finalized and thereafter endorsed to the Board of Directors for approval and submission to pertinent offices.
3) Other systems and measures have been undertaken such as observance of the Code of Ethics, Financial and Manpower Audit, providing seminars and conferences to comply with all relevant laws, regulations and codes of business practices. The Company maintains its system of check and balance.

(c) Deviation from the Manual on Corporate Governance

There is no known deviation from the Manual on Corporate Governance.

(d) Plans to Improve Corporate Governance

In order to improve Company's adherence to the leading practices in good corporate governance, the Company's Top Management was required to attend a seminar on Corporate Governance conducted by an entity accredited with the Securities and Exchange Commission. Further, the Company continuously monitors all relevant PSE and SEC Circulars on Corporate Governance that maybe used to improve its Manual on Corporate Governance.

UNDERTAKING

The Management shall provide without charge to each shareholder a copy of the Company's Annual Report on SEC Form 17-A upon written request addressed to:

The Office of the Corporate Secretary
House of Investments, Inc.
3/F GPL Building
219 Sen. Gil J. Puyat Ave., Makati City
Metro Manila 1200 Philippines

ANNEX 1

CERTIFICATION OF INDEPENDENT DIRECTORS

I, RENATO C. VALENCIA, Filipino, of legal age and a resident of No. 331 Ma. Cristina Road, Ayala Alabang Village, Muntinlupa City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an independent director of **HOUSE OF INVESTMENTS, INC.**

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Please see attached		

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of HOUSE OF INVESTMENTS, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.

5. I shall inform the corporate secretary of HOUSE OF INVESTMENTS, INC. of any changes in the abovementioned information within five days from its occurrence.

Done this 20 JAN 2016 day of January 2016 at Makati City, Metro Manila, Philippines.

RENATO C. VALENCIA
Affiant

SUBSCRIBED AND SWORN to before me this 20 JAN 2016 day of January, 2016 at Makati City, affiant personally appeared before me and exhibited to me his Tax Identification No. (TIN) 118-457-420 and Social Security System (SSS) ID No. 03-26735839.

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2015-2016)
IBP NO. 1009530 / CY-2016 / 9-24-15
ROLL NO. 28947/MCLE-4 NO. 0006324/6-19-12
PTR NO. MKT. 5323573/1-4-16 MAKATI CITY

Doc. No. 364;
Page No. 74;
Book No. 340;
Series of 2016.

ANNEX A: COMPANY/ORGANIZATION AFFILIATIONS

Nr	Company/Organization	Position/Relationship	Period of Service/Status
1	Anglo Phil., Inc.	D	2006 to date
2	Aquaworld Corporation	I, D	Inactive
3	Asia Pacific Network Holdings	I,S,D, Vice Chair	Inactive
4	CNP Worldwide, Inc.	I,S,D, Chair	Inactive
5	Far East Savings Bank, Inc.	I, D	1997-98/acquired by BPI
6	Golden Paradise Ents. Inc.	D	not operational
7	Grepalife Dollar Bond Fund Corp	I, D	2006 to 2011
8	Grepalife Fixed Income Fund Corp.	D	2006 to 2011
9	House of Investments, Inc.	D	March 17, 2005 to date
10	Hypercash Payment Systems, Inc.	I, S, D, Chair	Inactive
11	Icash, Inc.	D	not operational
12	Independent Insight, Inc.	I, S, D, Vice Chair	June 27, 2001 to Oct. 2011
13	Intervest Consulting Group	I, S, D	Inactive
14	i-People, Inc.	D, Chair	June 26, 2006 to date
15	Malayan Insurance Co., Inc.	D	2006 to date
16	Metropolitan Bank & Trust Company	D	November 1998 to date
17	My PaySwitch, Inc.	I, S, D, Pres.	Pre-Operating
18	NG.com, Inc.	I, S, D	Inactive
19	Philippine Coca Cola System Council	D	May 2, 2007 to Oct. 2011
20	Point Lobo Int'l Corp.	D, Pres.	Inactive
21	Reliant Ventures Holdings, Inc.	I, S, D, Chair	Inactive
22	Roxas & Co.	D	2006; 2010 to Oct. 18, 2015
23	Roxas Holdings, Inc.	D	2006; 2010 to Oct. 18, 2015
24	Triple Top AIM, Inc.	I, S, D	Inactive

N.B. I (Incorporator); S (Stockholder); D (Director)

January 2016

ANNEX 2

CERTIFICATION OF INDEPENDENT DIRECTORS

I, ANTONINO L. ALINDOGAN, JR., Filipino, of legal age and a resident of No. 400 Molave Cor. Dao Street, Ayala Alabang Village, Alabang, Muntinlupa City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am an independent director of **HOUSE OF INVESTMENTS, INC.**

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
An-Cor Holdings, Inc.	Chairman of the Board	July 20, 2005 to Present
Philippine Airlines, Inc.	Independent Director	August 2006 to Present
PAL Holdings, Inc.	Independent Director	August 31, 2007 to Present
ETON Properties (Phils.), Inc.	Independent Director	April 19, 2007 to Present
Rizal Commercial Banking Corp.	Independent Director	November 12,2007 to Present
LANDRUM Holdings, Inc.	Chairman/President	January 1, 2010 to Present
Great Life Financial Assurance Corp.	Independent Director	July 2012 to Present
L.T. Group, Inc.	Independent Director	July 31, 2012 to Present
RCBC Bankard Services Corp.	Independent Director	December 13, 2013 to Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of HOUSE OF INVESTMENTS, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code.

5. I shall inform the corporate secretary of HOUSE OF INVESTMENTS, INC. of any changes in the abovementioned information within five days from its occurrence.

Done this ____ day of 21 JAN 2016, 2016 at Makati City, Metro Manila, Philippines.

ANTONINO L. ALINDOGAN, JR.
Affiant

21 JAN 2016

SUBSCRIBED AND SWORN to before me this _______ day of ______________, 2016 at Makati City, affiant exhibiting to me his Passport No. EB7378497 issued at Manila and valid until February 12, 2018, as competent evidence of his identity.

Doc. No. 91 ;
Page No. 20 ;
Book No. 341 ;
Series of 2016.

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2015-2016)
IBP NO. 1009530 / CY-2016 / 9-24-15
ROLL NO. 28947/MCLE-4 NO. 0006324/6-19-12
PTR NO. MKT. 5328578/1-4-16 MAKATI CITY

ANNEX 3

CERTIFICATION OF INDEPENDENT DIRECTOR

I, Roberto F. de Ocampo, Filipino, of legal age and a resident of 121 Victoria St., Magallanes Village, Makati City, after having duly sworn to in accordance with law do hereby declare that:

1. I am an Independent Director of **HOUSE OF INVESTMENTS;**

2. I am affiliated with the following companies or organizations:

NAME OF OFFICE	POSITION	DATE ASSUMED
RFO Center for Public Finance and Regional Economic Cooperation	Chairman of the Board of Advisors	2006
Philippine Veterans Bank	Chairman and CEO	2013
MoneyTree Publishing Inc.	Chairman	2007
Stradcom Corporation	Chairman	2003
Tollways Association of the Philippines	Chairman	2003
Public Finance Institute of the Philippines	Chairman	2007
Intervest Project Inc. (IPI)	Chairman	2013
British Alumni Association	Chairman	
AIM - AIM Conference Center Manila (ACCM)	Chairman	
Libera International Advisory Board (London)	Chairman	2013
Foundation for Economic Freedom	Chairman	2012
Philam Asset Management Inc. (PAMI)	Chairman	2014
Multi-Sector Governance Council of Governance Commission for Government Owned or Controlled Corporations	Chairman	2015
Center for Philippine Futuristics Studies and Management Inc.	Chairman	2010
Centennial Asia Advisors Pte Ltd. (Singapore)	Chairman	
Tranzen Group	Vice-Chairman	2008
Montalban Methane Power Corporation	Vice-Chairman	2007
Agus 3 Hydro Power Corporation	Vice-Chairman	2007
La Costa Development	Vice-Chairman	2007
Makati Business Club	Vice-Chairman	2006
AIM – Gov. Jose B. Fernandez Jr. Center for Banking and Finance	Executive Director	2004
Centennial Group (Washington), D.C.	Founding Director	1999
Emerging Markets Forum	Founding Director	2005
Pacific Gaming Investments Pte. Ltd.	Independent Director	2010
Alaska Milk Corp.	Independent Director	1999
Bankard, Inc.	Independent Director	2006
EEI Corporation	Independent Director	2005
House of Investments	Independent Director	2000

Beneficial Life Insurance Co., Inc.	Independent Director	2008
Robinsons Land Corporation	Independent Director	2003
Salcon Power Corporation	Independent Director	2002
DFNN Inc.	Independent Director	1999
PHINMA Corporation	Independent Director	2009
Investment & Capital Corporation of the Philippines (ICCP)	Independent Director	2011
Global Reporting Initiative (GRI) - Amsterdam	Director	2013
A Life for Others Foundation	Founding Trustee	2010
Health Justice Philippines	Member, Advisory Council	2010
Philippine Business for the Environment (PBE)	Board Member	2015
The Conference Board (New York)	Member, Global Advisory Board	2004
Argosy Fund, Inc.	Member, Board of Advisers	1998
Corporate Governance Institute of the Philippines	Member, Board of Advisers	2004
AES Corporation (Philippines)	Member, Board of Advisers	2008
Teach for the Philippines	Member, Board of Advisers	2001
Philippine Cancer Society	Member, Board of Advisers	1998
Ramos Peace and Development Foundation	Member, Board of Trustees	1999
Children's Hour	Member, Board of Trustees	
SGV Foundation	Member, Board of Trustees	1999
Trilateral Commission	Member, Asia Pacific Group Representing ASEAN	2000
Renewable Energy Asia Fund (Berkeley Energy, UK)	Strategic Advisor	2008
Philippine Quality & Productivity Movement, Inc.	Member, Board of Advisers	2012
CIMB Group International Advisory Panel	Member	2013

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code.

5. I shall inform the Corporate Secretary of **HOUSE OF INVESTMENTS**, of any changes in the abovementioned information within five days from its occurrence.

Done, this 04th day of January, 2016 at Makati City, Metro Manila.

Affiant

20 JAN 2016

SUBSCRIBED AND SWORN to before me this ____ day of ______________ at CITY OF MAKATI, affiant personally appeared before me and exhibited to me his Passport Number EB3584163 issued at DFA Manila on 07 September 2011.

Doc. No. 385;
Page No. 78;
Book No. 340;
Series of 2016.

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2015-2016)
IBP NO. 1009530 ; CY-2016 / 9-24-15
ROLL NO. 28947/MCLE NO. 0006324/6-19-12
PTR NO. MKT. 5323578/1-4-16 MAKATI CITY

ANNEX 4

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **FRANCISCO H. LICUANAN III**, Filipino, of legal age and a resident of No. 5 Bonifacio Place, Ayala Heights, Diliman, Quezon City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am an independent director of **House of Investments, Inc.**

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Philippine Hoteliers Inc.	Director	1985 to Present
Eltrio Food Corporation	Director and Corp. Secretary	1995 to Present
JG Food Ventures	Stockholder	1996 to Present
Lucky Trin Food Ventures	Stockholder	1997 to Present
Innovative Property Solutions, Inc.	Chairman/President & CEO and Stockholder	October 2005 to Present
Lucky Fort Food Ventures Inc.	Stockholder	2006 to Present
GeoEstate Development Corp.	Chairman/CEO and Stockholder	October 2006 to Present
Coca-Cola Bottlers Phils./ Coca-Cola Export Corp.(Phils.)	Member, Advisory Board	April 2007 to Present
Battery Park Investments Inc.	Chairman/CEO and Stockholder	May 2007 to Present
New Pacific Resources Management (SVP-AMC), Inc.	Chairman/CEO and Stockholder	July 2007 to Present
Stonebridge Corporation	President	November 2013 to Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code.

5. I shall inform the corporate secretary of **HOUSE OF INVESTMENTS, INC.** of any changes in the abovementioned information within five days from its occurrence.

Done this 20 JAN 2016 day of January 2016, at Makati City, Metro Manila.

FRANCISCO H. LICUANAN III
Affiant

SUBSCRIBED AND SWORN to before me this 20 JAN 2016 day of January 2016 at Makati City, the affiant personally appeared before me and exhibit to me his Passport No. EC4095479, issued on May 05, 2015, issued at Manila, as competent evidence of his identity.

Doc. No. 203;
Page No. 72;
Book No. 340;
Series of 2016.

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2015-2016)

ANNEX 5

CERTIFICATION OF INDEPENDENT DIRECTOR

I, **JUAN B. SANTOS**, Filipino, of legal age and a resident of 2420 Bougainvilla Street, Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am an independent director of **House of Investments, Inc.**

2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
SOCIAL SECURITY SYSTEM/COMMISION	Chairman	Aug. 2010 to present
Philex Mining Corporation	Director (SSS Nominee)	Sept. 2010 to present
Philippine Long Distance Tel. Co.	Director (SSS Nominee)	Jan. 2011 to present
Sun Life Grepa Financial, Inc.	Director	Oct. 2006 to present
Alaska Milk Corporation	Director	May 2007 to present
First Philippine Holdings Corp.	Director	June 2009 to present
Philippine Investment Mgt (PHINMA)	Director	Aug. 2014 to present
East-West Seeds Co., Inc.	Advisory Board	2008 to present
Coca-Cola FEMSA Philippines	Advisory Board	Sept. 2013 to present
St. Luke's Medical Center	Trustee	Aug. 2005 to present
Marsman-Drysdale Group	Consultant	Sept. 2007 to present
Mitsubishi Motor Philipines Corp.	Consultant	Jan. 2015 to present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.

4. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code.

5. I shall inform the corporate secretary of **HOUSE OF INVESTMENTS, INC.** of any changes in the abovementioned information within five days from its occurrence.

Done this 21 JAN 2016 day of January 2016, at Makati City, ~~Metro~~ Manila.

JUAN B. SANTOS
Affiant

21 JAN 2016

SUBSCRIBED AND SWORN to before me this _____ day of ________________ at Makati City, the affiant personally appeared before me and exhibit to me his Philippiine Passport no. EB8773428, issued on 24 July 2013, issued at Manila, Philippines, as competent evidence of his identity.

Doc. No. 92 ;
Page No. 20 ;
Book No. 341 ;
Series of 2015.

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY
APPT. NO. M-23 (2015-2016)
IBP NO. 1009530 / CY-2016 / 9-24-15
ROLL NO. 28947/MCLE-4 NO. 0006324/6-19-14
PTR NO. MKT. 5323578/1-4-16 MAKATI CITY

ANNEX 6

HI
HOUSE OF INVESTMENTS, INC.
A YGC Member
3rd Floor, Grepalife Building, 219 Sen. Gil Puyat Avenue, Makati City

18 May 2016

THE SECURITIES AND EXCHANGE COMMISSION
SEC Building, EDSA, Greenhills
Mandaluyong City, Metro Manila

Attention: **MR. VICENTE GRACIANO P. FELIZMENIO, JR.**
Director, Markets and Securities Regulation Department

Re: **SEC Form 20-IS of House of Investments. Inc. (SEC Reg. No. 15393)**

Gentlemen:

In compliance with the requirements of the Securities Regulation Code relative to the filing of SEC Form 20-IS of the House of Investments, Inc. (the "Company"), we hereby certify that except for Mr. Juan B. Santos, an independent director of the Company who is also currently the Chairman of the Social Security System, none of the Company's incumbent directors and executive officers or nominees for election to the Board of Directors during the Annual Stockholders' Meeting on 15 July 2016 are government employees.

We trust that the foregoing sufficiently complies with this Honorable Commission's requirements.

Very truly yours,

SAMUEL V. TORRES
Corporate Secretary

HOUSE OF INVESTMENTS, INC.
A YGC Member

ANNEX "A"

HOUSE OF INVESTMENTS, INC. AND SUBSIDIAIRES

Consolidated Financial Statements
December 31, 2015 and 2014

and

Report of Independent Auditors

HI

HOUSE OF INVESTMENTS, INC.

A YGC Member

SECURITIES AND EXCHAGE COMMISSION
SEC Building, EDSA Greenhills
Mandaluyong, Metro Manila

STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of House of Investments, Inc. and Subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements for the years ended December 31, 2015, 2014 and 2013, including the additional components attached therein, in accordance with Philippine Financial Reporting Standards. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

SyCip Gorres Velayo & Co., the independent auditors, appointed by the stockholders has examined the consolidated financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

HELEN Y. DEE
Chairman of the Board

MEDEL T. NERA
Chief Executive Officer

SUBSCRIBED AND SWORN TO BEFORE ME THIS DAY OF 20 APR 2016 IN THE CITY OF MAKATI AFFIANT EXHIBITED HIS/ HER COMMUNITY TAX CERTIFICATE NO. ______ ISSUED ON ______ ISSUED AT ______

JOSE MARI G. CASTILLO III
Senior Vice President for Finance & Treasurer

Signed this 31st day of March, 2016

DOC NO. 399
PAGE NO. 81

RUBEN T.M. RAMIREZ
NOTARY PUBLIC
UNTIL DEC. 31, 2017
2734 M. AURORA ST., MAKATI CITY

SyCip Gorres Velayo & Co.
6760 Ayala Avenue
1226 Makati City
Philippines

Tel: (632) 891 0307
Fax: (632) 819 0872
ey.com/ph

BOA/PRC Reg. No. 0001,
December 14, 2015, valid until December 31, 2018
SEC Accreditation No. 0012-FR-4 (Group A),
November 10, 2015, valid until November 9, 2018

INDEPENDENT AUDITORS' REPORT

The Stockholders and the Board of Directors
House of Investments, Inc.
3rd Floor, Grepalife Building
219 Sen. Gil J. Puyat Avenue
Makati City, Metro Manila

We have audited the accompanying consolidated financial statements of House of Investments, Inc. and its subsidiaries, which comprise the consolidated statements of financial position as at December 31, 2015 and 2014, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2015, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of House of Investments, Inc. and its subsidiaries as at December 31, 2015 and 2014, and their financial performance and their cash flows for each of the three years in the period ended December 31, 2015 in accordance with Philippine Financial Reporting Standards.

SYCIP GORRES VELAYO & CO.

Michael C. Sabado
Partner
CPA Certificate No. 89336
SEC Accreditation No. 0664-AR-2 (Group A),
March 26, 2014, valid until March 25, 2017
Tax Identification No. 160-302-865
BIR Accreditation No. 08-001998-73-2015,
February 27, 2015, valid until February 26, 2018
PTR No. 5321688, January 4, 2016, Makati City

April 8, 2016

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	December 31	
	2015	2014
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 6, 22 and 37)	**₱2,339,213,766**	₱2,161,107,813
Accounts receivable (Notes 8, 22 and 37)	**7,493,009,471**	6,830,291,831
Current portion of loans receivable (Notes 7 and 37)	**10,171,347**	11,973,267
Costs and estimated earnings in excess of billings on uncompleted contracts (Note 9)	**5,946,503,761**	4,119,775,819
Inventories (Note 10)	**1,306,249,637**	1,049,522,172
Receivables from related parties (Note 22)	**54,237,550**	33,261,248
Prepaid expenses and other current assets (Note 11)	**999,907,927**	943,531,851
Financial asset at FVPL	**8,205,773**	8,021,630
Total Current Assets	**18,157,499,232**	15,157,485,631
Noncurrent Assets		
Investments in associates and joint venture (Notes 13 and 35)	**4,363,583,861**	3,898,284,355
Available-for-sale financial assets (Notes 12 and 37)	**634,649,043**	484,239,518
Investment properties (Note 16)	**236,543,500**	260,296,107
Property and equipment (Note 14)		
At cost	**6,139,779,993**	5,128,036,611
At revalued amount	**4,093,370,740**	2,836,565,819
Loans receivable - net of current portion (Notes 7 and 37)	**3,491,253**	4,626,258
Deferred tax assets - net (Note 32)	**327,616,788**	135,804,217
Goodwill (Note 15)	**471,357,459**	471,357,459
Retirement asset (Note 31)	**17,407,863**	47,110,578
Other noncurrent assets - net (Notes 17and 22)	**352,996,768**	389,076,762
Total Noncurrent Assets	**16,640,797,268**	13,655,397,684
Total Assets	**₱34,798,296,500**	₱28,812,883,315
LIABILITIES AND EQUITY		
Current Liabilities		
Loans payable (Notes 19, 22 and 37)	**₱4,160,000,000**	₱3,520,400,000
Accounts payable and accrued expenses (Notes 18, 22 and 37)	**7,013,515,433**	5,857,615,373
Current portion of long-term debt (Notes 20, 22 and 37)	**498,897,436**	368,983,029
Billings in excess of costs and estimated earnings on uncompleted contracts (Note 9)	**4,983,318,365**	3,040,698,597
Unearned tuition fees	**12,453,843**	10,157,488
Income tax payable (Note 32)	**153,665,698**	133,470,587
Due to related parties (Notes 22 and 37)	**3,444,000**	16,463,980
Customers' deposits	**18,903,474**	45,597,223
Total Current Liabilities	**16,844,198,249**	12,993,386,277
Noncurrent Liabilities		
Long-term debt - net of current portion (Notes 20, 22 and 37)	**3,263,461,807**	2,795,336,097
Lease liability - net of current portion (Notes 34 and 37)	**–**	281,259
Retirement liability (Note 31)	**218,006,352**	154,257,671
Deferred tax liabilities - net (Note 32)	**297,549,580**	121,922,794
Total Noncurrent Liabilities	**3,779,017,739**	3,071,797,821
Total Liabilities	**20,623,215,988**	16,065,184,098

(Forward)

	December 31	
	2015	2014
Equity		
Attributable to equity holders of the Parent Company		
Preferred stock (Note 38)	**₱310,729,869**	₱344,007,243
Common stock (Note 38)	**921,836,572**	921,687,536
Additional paid-in capital	**154,578,328**	154,578,328
Equity reserve on acquisition of noncontrolling interest (Note 2)	**(179,954,180)**	(9,700,617)
Revaluation increment on land - net (Note 14)	**876,113,387**	420,309,754
Unrealized gain on available-for-sale financial assets (Note 12)	**86,516,972**	105,648,267
Remeasurement gain (loss) on net retirement liability	**(31,137,535)**	31,298,374
Cumulative translation adjustments (Notes 13 and 40):		
Subsidiaries	**43,073,447**	56,807,369
Associate	**56,984,111**	(44,905,259)
Retained earnings (Note 39)	**7,190,445,946**	6,234,678,662
	9,429,186,917	8,214,409,657
Noncontrolling interest (Note 35)	**4,745,893,595**	4,533,289,560
Total Equity	**14,175,080,512**	12,747,699,217
	₱34,798,296,500	₱28,812,883,315

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31		
	2015	2014	2013
REVENUES (Note 36)			
Sales of services - net	**₱19,717,643,889**	₱17,741,410,985	₱11,086,638,781
Sales of goods - net	**7,074,703,794**	4,855,065,068	4,476,930,830
School and related operations	**2,244,097,295**	2,076,758,318	1,850,441,868
Interest and discounts	**11,737,198**	11,574,832	10,839,465
Dividends	**51,448,085**	35,055,218	317,226,790
	29,099,630,261	24,719,864,421	17,742,077,734
COSTS OF SALES AND SERVICES (Note 24)			
Cost of services (Note 26)	**17,200,378,185**	15,758,154,328	9,606,196,558
Cost of goods sold (Notes 10 and 25)	**6,629,847,421**	4,529,466,153	4,171,149,443
Tuition and Other Fees (Note 27)	**1,162,344,131**	1,057,421,020	961,978,397
	24,992,569,737	21,345,041,501	14,739,324,398
GROSS PROFIT	**4,107,060,524**	3,374,822,920	3,002,753,336
OTHER INCOME - Net (Notes 2 and 23)	**392,352,168**	337,676,958	590,491,118
EQUITY IN NET EARNINGS (LOSSES) OF ASSOCIATES AND JOINT VENTURE (Notes 13 and 35)	**(632,845,100)**	659,772,494	610,307,799
GENERAL AND ADMINISTRATIVE EXPENSES (Note 28)	**(1,839,336,067)**	(1,647,628,164)	(1,747,635,702)
INTEREST AND FINANCE CHARGES (Notes 19, 20, 22, 30 and 36)	**(279,299,855)**	(260,423,483)	(167,787,622)
INCOME BEFORE INCOME TAX	**1,747,931,670**	2,464,220,725	2,288,128,929
PROVISION FOR INCOME TAX (Notes 32 and 36)	**381,438,736**	506,549,360	455,469,537
NET INCOME	**₱1,366,492,934**	₱1,957,671,365	₱1,832,659,392
Net income attributable to:			
Equity holders of the Parent Company (Notes 33 and 35)	**₱1,022,731,322**	₱1,268,099,877	₱1,189,694,820
Noncontrolling interest in consolidated subsidiaries	**343,761,612**	689,571,488	642,964,572
	₱1,366,492,934	₱1,957,671,365	₱1,832,659,392
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY (Note 33)			
BASIC	**₱1.6166**	₱2.0137	₱1.8898
DILUTED	**₱1.2425**	₱1.5003	₱1.3679

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

	Years Ended December 31		
	2015	2014	2013
REVENUES (Note 36)			
Sales of services - net	**₱19,717,643,889**	₱17,741,410,985	₱11,086,638,781
Sales of goods - net	**7,074,703,794**	4,855,065,068	4,476,930,830
School and related operations	**2,244,097,295**	2,076,758,318	1,850,441,868
Interest and discounts	**11,737,198**	11,574,832	10,839,465
Dividends	**51,448,085**	35,055,218	317,226,790
	29,099,630,261	24,719,864,421	17,742,077,734
COSTS OF SALES AND SERVICES (Note 24)			
Cost of services (Note 26)	**17,200,378,185**	15,758,154,328	9,606,196,558
Cost of goods sold (Notes 10 and 25)	**6,629,847,421**	4,529,466,153	4,171,149,443
Tuition and other fees (Note 27)	**1,162,344,131**	1,057,421,020	961,978,397
	24,992,569,737	21,345,041,501	14,739,324,398
GROSS PROFIT	**4,107,060,524**	3,374,822,920	3,002,753,336
OTHER INCOME - Net (Notes 2 and 23)	**392,352,168**	337,676,958	590,491,118
EQUITY IN NET EARNINGS (LOSSES) OF ASSOCIATES AND JOINT VENTURE (Notes 13 and 35)	**(632,845,100)**	659,772,494	610,307,799
GENERAL AND ADMINISTRATIVE EXPENSES (Note 28)	**(1,839,336,067)**	(1,647,628,164)	(1,747,635,702)
INTEREST AND FINANCE CHARGES (Notes 19, 20, 22, 30 and 35)	**(279,299,855)**	(260,423,483)	(167,787,622)
INCOME BEFORE INCOME TAX	**1,747,931,670**	2,464,220,725	2,288,128,929
PROVISION FOR INCOME TAX (Notes 32 and 36)	**381,438,736**	506,549,360	455,469,537
NET INCOME	**₱1,366,492,934**	₱1,957,671,365	₱1,832,659,392
Net income attributable to:			
Equity holders of the Parent Company (Notes 33 and 35)	**₱1,022,731,322**	₱1,268,099,877	₱1,189,694,820
Noncontrolling interest in consolidated subsidiaries	**343,761,612**	689,571,488	642,964,572
	₱1,366,492,934	₱1,957,671,365	₱1,832,659,392
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY (Note 33)			
BASIC	**₱1.6166**	₱2.0137	₱1.8898
DILUTED	**₱1.2425**	₱1.5003	₱1.3679

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended December 31		
	2015	2014	2013
NET INCOME	**₱1,366,492,934**	₱1,957,671,365	₱1,832,659,392
OTHER COMPREHENSIVE INCOME			
Other comprehensive income (loss) to be reclassified to profit or loss in subsequent periods:			
Cumulative translation adjustments in:			
Subsidiaries	**59,704,394**	(1,029,659)	58,491,259
Joint venture	**101,874,343**	13,572,971	98,362,303
Net unrealized gain (loss) on available-for-sale securities (Note 12)	**(23,276,461)**	13,890,441	(1,691,512)
Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods:			
Revaluation increment on land (Note 14)	**819,570,401**	108,223,602	96,603,874
Remeasurement gains (losses) on net retirement liability (Note 31)	**(108,280,558)**	240,610,016	(61,453,242)
Income tax effect on retirement and revaluation of land	**(146,541,075)**	(85,346,421)	3,781,926
Total other comprehensive income	**703,051,044**	289,920,950	194,094,608
TOTAL COMPREHENSIVE INCOME	**₱2,069,543,978**	₱2,247,592,315	₱2,026,754,000
Total comprehensive income attributable to:			
Equity holders of the Parent Company	**₱1,487,399,345**	₱1,447,405,067	₱1,326,158,263
Noncontrolling interest in consolidated subsidiaries	**582,144,633**	800,187,248	700,595,737
	₱2,069,543,978	₱2,247,592,315	₱2,026,754,000

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Attributable to the Group											
	Preferred Stock (Note 38)	Common Stock (Note 38)	Additional Paid-in Capital	Equity Reserve on Acquisition of Noncontrolling Interest (Note 2)	Revaluation Increment on Land - Net (Note 14)	Cumulative Translation Adjustment (Notes 13 and 41)	Net Accumulated Unrealized Gain on Available-for-Sale Securities (Note 12)	Remeasurement losses on Net Retirement Liability (Note 31)	Retained Earnings (Note 39)	Total	Attributable to Noncontrolling Interest (NCI) (Note 35)	Total
	For the Year Ended December 31, 2015											
Balances as at January 1, 2015	**₱344,007,243**	**₱921,687,536**	**₱154,578,328**	**(₱9,700,617)**	**₱420,309,754**	**₱11,902,110**	**₱105,648,267**	**₱31,298,374**	**₱6,234,678,662**	**₱8,214,409,657**	**₱4,533,289,560**	**₱12,747,699,217**
Redemption of preferred shares	**(33,128,338)**	–	–	–	–	–	–	–	–	**(33,128,338)**	–	**(33,128,338)**
Conversion of preferred shares	**(149,036)**	**149,036**	–	–	–	–	–	–	–	–	–	–
Acquisition of noncontrolling interest	–	–	–	**(170,253,563)**	–	**703,870**	**378,626**	**(3,358,642)**	–	**(172,529,709)**	**(209,075,726)**	**(381,605,435)**
	310,729,869	**921,836,572**	**154,578,328**	**(179,954,180)**	**420,309,754**	**12,605,980**	**106,026,893**	**27,939,732**	**6,234,678,662**	**8,008,751,610**	**4,324,213,834**	**12,332,965,444**
Net income	–	–	–	–	–	–	–	–	**1,022,731,322**	**1,022,731,322**	**343,761,612**	**1,366,492,934**
Other comprehensive income (loss)	–	–	–	–	**455,803,633**	**87,451,578**	**(19,509,921)**	**(59,077,267)**	–	**464,668,023**	**238,383,021**	**703,051,044**
Total comprehensive income (loss)	–	–	–	–	**455,803,633**	**87,451,578**	**(19,509,921)**	**(59,077,267)**	**1,022,731,322**	**1,487,399,345**	**582,144,633**	**2,069,543,978**
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	**(66,964,038)**	**(66,964,038)**	–	**(66,964,038)**
Share of NCI on dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	**(160,464,872)**	**(160,464,872)**
Total dividends declared	–	–	–	–	–	–	–	–	**(66,964,038)**	**(66,964,038)**	**(160,464,872)**	**(227,428,910)**
Balances as at December 31, 2015	**₱310,729,869**	**₱921,836,572**	**₱154,578,328**	**(₱179,954,180)**	**₱876,113,387**	**₱100,057,558**	**₱86,516,972**	**(₱31,137,535)**	**₱7,190,445,946**	**₱9,429,186,917**	**₱4,745,893,595**	**₱14,175,080,512**
	For the Year Ended December 31, 2014											
Balances as at January 1, 2014	₱380,670,413	₱921,687,536	₱154,578,328	₱–	₱352,767,062	₱5,584,596	₱93,233,426	(₱61,731,769)	₱5,034,498,263	₱6,881,287,855	₱3,929,252,063	₱10,810,539,918
Redemption of preferred shares	(36,663,170)	–	–	–	–	–	–	–	–	(36,663,170)	–	(36,663,170)
Acquisition of noncontrolling interest	–	–	–	(9,700,617)	–	11,513	18,395	(551,764)	–	(10,222,473)	(13,622,212)	(23,844,685)
	344,007,243	921,687,536	154,578,328	(9,700,617)	352,767,062	5,596,109	93,251,821	(62,283,533)	5,034,498,263	6,834,402,212	3,915,629,851	10,750,032,063
Net income	–	–	–	–	–	–	–	–	1,268,099,877	1,268,099,877	689,571,488	1,957,671,365
Other comprehensive income	–	–	–	–	67,542,692	6,306,001	12,396,446	93,581,907	–	179,827,046	110,615,760	290,442,806
Total comprehensive income	–	–	–	–	67,542,692	6,306,001	12,396,446	93,581,907	1,268,099,877	1,447,926,923	800,187,248	2,248,114,171
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	(67,919,478)	(67,919,478)	–	(67,919,478)
Share of NCI on dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	(182,527,539)	(182,527,539)
Total dividends declared	–	–	–	–	–	–	–	–	(67,919,478)	(67,919,478)	(182,527,539)	(250,447,017)
Balances as at December 31, 2014	₱344,007,243	₱921,687,536	₱154,578,328	(₱9,700,617)	₱420,309,754	₱11,902,110	₱105,648,267	₱31,298,374	₱6,234,678,662	₱8,214,409,657	₱4,533,289,560	₱12,747,699,217

	Attributable to the Group											
	Preferred Stock (Note 38)	Common Stock (Note 38)	Additional Paid-in Capital	Equity Reserve on Acquisition of Noncontrolling Interest (Note 2)	Revaluation Increment on Land - Net (Note 14)	Cumulative Translation Adjustment (Notes 13 and 41)	Net Accumulated Unrealized Gain on Available-for-Sale Securities (Note 12)	Remeasurement losses on Net Retirement Liability (Note 31)	Retained Earnings (Note 39)	Total	Attributable to Noncontrolling Interest (NCI) (Note 35)	Total
	For the Year Ended December 31, 2013											
Balances as at January 1, 2013	₱421,284,050	₱924,252,111	₱154,578,328	₱–	₱291,703,332	(₱72,974,883)	₱94,703,117	(₱62,615,644)	₱3,909,567,025	₱5,660,497,436	₱3,392,113,678	₱9,052,611,114
Redemption of preferred shares	(40,570,612)	–	–	–	–	–	–	–	–	(40,570,612)	–	(40,570,612)
Conversion to common stock	(43,025)	43,025	–	–	–	–	–	–	–	–	–	–
Cost of shares held in treasury	–	(2,607,600)	–	–	–	–	–	–	–	(2,607,600)	–	(2,607,600)
	380,670,413	921,687,536	154,578,328	–	291,703,332	(72,974,883)	94,703,117	(62,615,644)	3,909,567,025	5,617,319,224	3,392,113,678	9,009,432,902
Net income	–	–	–	–	–	–	–	–	1,189,694,820	1,189,694,820	642,964,572	1,832,659,392
Other comprehensive income (loss)	–	–	–	–	61,063,730	78,559,479	(1,469,691)	883,875	(2,081,283)	136,956,110	57,138,498	194,094,608
Total comprehensive income	–	–	–	–	61,063,730	78,559,479	(1,469,691)	883,875	1,187,613,537	1,326,650,930	700,103,070	2,026,754,000
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	(62,682,299)	(62,682,299)	–	(62,682,299)
Share of NCI on dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	(162,964,685)	(162,964,685)
Total dividends declared	–	–	–	–	–	–	–	–	(62,682,299)	(62,682,299)	(162,964,685)	(225,646,984)
Balances as at December 31, 2013	₱380,670,413	₱921,687,536	₱154,578,328	₱–	₱352,767,062	₱5,584,596	₱93,233,426	(₱61,731,769)	₱5,034,498,263	₱6,881,287,855	₱3,929,252,063	₱10,810,539,918

See accompanying Notes to Consolidated Financial Statements

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

	Years Ended December 31		
	2015	2014	2013
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	**₱1,747,931,670**	₱2,464,220,725	₱2,288,128,929
Adjustments for:			
Depreciation and amortization (Notes 14, 17, 25, 26, 27, 28 and 29)	**756,372,773**	605,005,402	542,297,282
Interest and finance charges (Notes 5, 19, 20, 22 and 30)	**279,299,855**	260,423,483	167,787,622
Loss (recovery) on:			
Disposal of financial asset at FVPL (Note 4)	**–**	7,125,290	–
Damaged properties (Notes 14 and 28)	**–**	(81,829)	8,225,220
Provision for (recovery of):			
Probable losses (Note 28)	**30,275,018**	(16,756,789)	73,194,466
Inventory obsolescence (Note 10)	**–**	893,944	(29,384,710)
Gain on sale of:			
Available-for-sale financial assets (Notes 12 and 23)	**(34,587,158)**	(28,368,239)	(37,258,378)
Subsidiary (Notes 2 and 23)	**–**	–	(11,072,373)
Property and equipment (Notes 14 and 23)	**(4,115,025)**	(1,748,018)	(921,522)
Investment properties (Notes 16 and 23)	**(5,390,206)**	–	(5,021,400)
Unrealized foreign exchange loss (Note 23)	**28,480,960**	752,293	24,930,685
Recovery on investment in associates (Notes 13 and 28)	**–**	–	(103,843,643)
Recovery of previously written off receivables	**(535,714)**	–	–
Unrealized market gain on financial asset at FVPL (Note 4)	**(184,143)**	(57,289)	(11,253,282)
Impairment loss (recovery from) other assets (Notes 23 and 28)	**5,388,517**	(8,320,670)	139,338,325
Income from reversal of payables (Note 23)	**(56,139,471)**	(14,605,004)	(24,614,339)
Reversal of provision for losses (Note 23)	**–**	–	(166,142,054)
Dividend income (Notes 4 and 22)	**(51,448,085)**	(35,055,218)	(317,226,790)
Interest income (Note 23)	**(42,741,377)**	(45,322,974)	(77,096,099)
Equity in net losses (earnings) of associates and joint venture (Notes 13 and 35)	**632,845,100**	(659,772,494)	(610,307,799)
Operating income working capital changes	**3,285,452,714**	2,528,332,613	1,849,760,140
Changes in operating assets and liabilities:			
Decrease (increase) in:			
Accounts receivable	**(674,191,501)**	(2,272,931,838)	326,986,867
Loans receivable	**2,936,925**	(1,720,217)	4,575,132
Costs and estimated earnings in excess of billings on uncompleted contracts	**(1,826,727,942)**	(2,155,315,286)	(573,771,724)
Inventories	**(256,727,465)**	(164,360,666)	266,007,714
Prepaid expenses and other current assets	**(56,376,076)**	(410,411,918)	410,194,913
Retirement asset (Note 31)	**29,702,715**	(16,405,001)	(28,428,838)
Increase (decrease) in:			
Billings in excess of costs and estimated earnings on uncompleted contracts	**1,942,619,768**	1,707,741,893	(1,380,914,776)
Accounts payable and accrued expenses	**794,254,831**	1,581,143,195	(625,986,156)

(Forward)

	Years Ended December 31		
	2015	2014	2013
Customers' deposits	**(₱26,693,749)**	₱11,076,671	₱4,405,649
Unearned tuition fees	**2,296,355**	1,046,501	(54,510,628)
Retirement liability (Note 31)	**63,748,681**	(218,633,418)	151,755,904
Net cash generated from operations	**3,280,295,256**	589,562,529	350,074,197
Interest received	**42,741,377**	45,889,139	74,158,194
Interest and finance charges paid	**(276,544,326)**	259,583,235	159,581,801
Income tax paid	**(549,801,266)**	(494,727,159)	(263,066,608)
Net cash flows provided by operating activities	**2,496,691,041**	400,307,744	320,747,584
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Noncontrolling interest	**(381,605,435)**	(23,844,685)	–
Investments in associates and joint ventures (Note 13)	**(1,035,640,156)**	(158,485,100)	(1,445,319,791)
Property and equipment (Notes 14 and 40)	**(1,687,672,452)**	(1,258,570,968)	(925,374,066)
Available-for-sale securities (Note 12)	**(243,837,196)**	–	(385,963,400)
Investments in FVPL	**–**	–	(352,011,223)
Proceeds from sale of:			
Investments in FVPL	**–**	348,174,874	–
Available-for-sale securities (Note 12)	**90,705,769**	59,476,337	99,638,377
Property and equipment (Note 14)	**13,627,373**	8,750,792	4,310,414
Investment properties (Note 16)	**26,134,425**	200,000	16,956,524
Subsidiary/associate	**–**	–	114,916,016
Dividends received	**81,211,645**	304,208,254	308,877,163
Increase (decrease) in other noncurrent assets	**(135,087,293)**	159,814,479	(188,136,476)
Net cash flows used in investing activities	**(3,272,163,320)**	(560,276,017)	(2,752,106,462)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from:			
Loans payable (Note 19)	**13,245,000,000**	7,710,000,000	4,554,000,000
Long-term debt	**2,006,967,904**	442,454,200	2,170,708,000
Payments of:			
Loans payable (Note 19)	**(12,605,400,000)**	(7,419,000,000)	(3,275,700,000)
Long-term debt	**(1,408,927,787)**	(235,134,344)	(755,411,237)
Payments received from (advances to) related parties	**(33,996,282)**	3,668,070	(37,657,368)
Repurchase of common stock (Note 38)	**–**	–	(2,607,600)
Decrease in lease liability	**(281,259)**	(3,518,480)	(4,020,535)
Redemption of preferred shares (Note 39)	**(33,128,338)**	(36,663,170)	(40,570,612)
Cash dividends paid (Note 38)	**(246,781,916)**	(250,447,017)	(225,646,984)
Net cash flows provided used in financing activities	**923,452,322**	211,359,259	2,383,093,664
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	**30,125,910**	(1,793,464)	33,560,574
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	**178,105,953**	49,597,522	(14,704,640)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	**2,161,107,813**	2,111,510,291	2,126,214,931
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 6)	**₱2,339,213,766**	₱2,161,107,813	₱2,111,510,291

See accompanying Notes to Consolidated Financial Statements.

1. Corporate Information

House of Investments, Inc. (the Parent Company) is a stock corporation incorporated under the laws of the Republic of the Philippines on May 21, 1959. The principal activities of the Parent Company and its subsidiaries (collectively known as the Group) are described in Note 36.

The Parent Company is the holding company of the House of Investments Group, which is primarily engaged in car dealership, construction, education and information technology, afterlife services, consumer finance, property management, project management, security and pharmaceuticals.

The Parent Company's common stock was listed with the Philippine Stock Exchange (PSE) on July 2, 1962, the Parent Company's initial public offering (IPO). The Parent Company's shares of stock are currently traded at the PSE. The ultimate parent company of the Group is Pan Malayan Management and Investment Corporation (PMMIC).

As amended on July 20, 2007, the term of the corporation was extended for another fifty (50) years from and after May 21, 2009.

The registered office address of the Parent Company is at 3rd Floor, Grepalife Building, 219 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila.

2. Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared under the historical cost basis, except for land, which is carried at revalued amount and financial asset at FVPL and available-for-sale financial assets and financial assets at FVPL which are measured at fair value. The accompanying consolidated financial statements are presented in Philippine Peso (Php, ₱), which is also the Parent Company's functional currency. Except as indicated, all amounts are rounded off to the nearest peso.

<u>Statement of Compliance</u>
The consolidated financial statements provide comparative information in respect of the previous period and are presented in compliance with Philippine Financial Reporting Standards (PFRS).

<u>Basis of Consolidation</u>
The consolidated financial statements comprise the financial statements of the Group as of December 31, 2015 and 2014, and for each of the three years in the period ended December 31, 2015.

The consolidated financial statements are prepared for the same reporting year as the Parent Company, using consistent accounting policies. All significant intercompany balances and transactions, including income, expenses and dividends, are eliminated in full. Profits and losses resulting from intercompany transactions that are recognized in assets are eliminated in full.

All subsidiaries are incorporated and operating in the Philippines, except as otherwise indicated below:

Subsidiaries	Percentage of ownership 2015	2014	2013
Landev Corporation and subsidiaries (Landev)	**100.00%**	100.00%	100.00%
Xamdu Motors, Inc. (Xamdu)	**100.00**	100.00	100.00
Investment Managers, Inc. (IMI)	**100.00**	100.00	100.00
Zambowood Realty and Development Corporation (ZRDC)	**100.00**	100.00	100.00
Zamboanga Carriers, Inc. (ZCI)	**100.00**	100.00	100.00
iPeople, inc. (iPeople) and subsidiaries	**67.34**	67.34	67.34
Honda Cars Kalookan, Inc. (HCKI)	**55.00**	55.00	55.00
EEI Corporation (EEI) and subsidiaries	**54.36**	50.32	50.09
Zamboanga Industrial Finance Corporation (ZIFC)	**50.00**	50.00	50.00

The functional currency of the subsidiaries is the Philippine Peso (₱).

Landev Corporation and subsidiaries includes Greyhounds Security and Investigation Agency Corp. (Greyhounds) and Hexagon Lounge, Inc. (Hexagon).

In 2015 and 2014, the Parent Company acquired additional 41.9 million and 2.4 million shares of EEI for an average price of ₱9.16 and ₱9.97 per share resulting to an increase in ownership interest from 50.32% to 54.36% in 2015 and 50.08% to 50.32% in 2014.

iPeople's percentage of ownership in the shares of its subsidiaries follows:

Subsidiaries	Percentage of ownership 2015	2014	2013
Malayan Colleges, Inc. (MCI) (Operating Under the Name of Mapua Institute of Technology) and subsidiaries:	**93.00%**	93.00%	93.00%
Direct ownership of MCI on its subsidiaries:			
Mapua Information Technology Center, Inc. (MITC)	**100.00**	100.00	100.00
Mapua Techserv, Inc. (MTI)	**100.00**	100.00	100.00
Mapua Techpower, Inc.	**75.00**	75.00	75.00
San Lorenzo Ruiz Institute of Health Sciences, Inc. (SLRHSI)	**100.00**	100.00	100.00
Malayan High School of Science, Inc. (MHSSI)	**100.00**	100.00	100.00
Malayan Colleges Laguna, Inc. (MCLI) led by a Mapua School of Engineering	**100.00**	100.00	100.00
Malayan Colleges Mindanao, Inc. (MCMI)[1]	**100.00**	–	–
People eServe Corporation (People eServe)	**100.00**	100.00	100.00
Pan Pacific Computer Center, Inc. (PPCCI)	**100.00**	100.00	100.00

[1]On December 11, 2015, Malayan Colleges Mindanao (A Mapua School), Inc. was incorporated and registered with the Philippine Securities and Exchange Commission (SEC). It is wholly owned subsidiary by Malayan Colleges, Inc. (MCI).

EEI's percentage of ownership in the shares of its subsidiaries follows:

	Place of Incorporation	Percentage of Ownership	Functional Currency
EEI (BVI) Limited (EEI BVI) and Subsidiaries	British Virgin Islands	100.00	USD
Clear Jewel Investments, Ltd. (CJIL)	British Virgin Islands	100.00	USD
EEI Corporation (Singapore) Pte. Ltd.	Singapore	100.00	SGD
EEI Nouvelle-Caledonie SARL	New Caledonia	100.00	XPF
Nimaridge Investments, Limited	British Virgin Islands	100.00	USD
EEI (PNG) Ltd.	Papua New Guinea	100.00	USD
EEI Corporation (Guam), Inc.	United States of America	100.00	Php
EEI Construction and Marine, Inc.	Philippines	100.00	Php
EEI Power Corporation	Philippines	100.00	Php
EEI Realty Corporation (EEI Realty)	Philippines	100.00	Php
EEI Subic Corporation	Philippines	100.00	Php
Equipment Engineers, Inc. (EE)	Philippines	100.00	Php
Gulf Asia International Corporation (GAIC)	Philippines	100.00	Php
GAIC Professional Services, Inc. (GAPSI)	Philippines	100.00	Php
GAIC Manpower Services, Inc. (GAMSI)	Philippines	100.00	Php
Bagumbayan Equipment & Industrial Products, Inc.	Philippines	100.00	Php
Philmark, Inc.	Philippines	100.00	Php
Philrock Construction and Services, Inc.	Philippines	100.00	Php

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company, using consistent accounting policies.

Control is achieved when the Group is exposed, or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. All intragroup balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Losses within a subsidiary are attributed to the noncontrolling interest until the balance is reduced to nil. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the Group's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

Where ownership on certain subsidiaries is 50% or below but the Group has demonstrated that it has the power to govern the financial and operating policies (i.e., through representation by the majority members of the BOD) and the other stockholders have not organized their interest in such a way that they exercise more votes than the Group, these subsidiaries are also consolidated.

Noncontrolling interest represents the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated statement of income and within the equity in the consolidated statement of financial position, separately from the equity holders of the Parent Company.

3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new and amended PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations that became effective as of January 1, 2015. Except as otherwise indicated, the adoption of the new and amended PFRS, PAS and Philippine Interpretations did not have any effect on the financial statements of the Group.

- PAS 19*, Employee Benefits - Defined Benefit Plans: Employee Contributions*
  PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. These amendments were not applicable to the Company as it has no defined benefit plans with contributions from employees or third parties.

Annual Improvements to PFRSs (2010-2012 cycle)
The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and did not have a material impact on the Group.

- PFRS 2, *Share-based Payment - Definition of Vesting Condition*
  This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

  - A performance condition must contain a service condition;
  - A performance target must be met while the counterparty is rendering service;

- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group;
- A performance condition may be a market or non-market condition; and
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

This amendment was not applicable to the Group as it has no share-based payments.

- PFRS 3, *Business Combinations - Accounting for Contingent Consideration in a Business Combination*
The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). This amendment did not materially impct the financial statements of the Company.

- PFRS 8, *Operating Segments - Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets*
The amendments are applied retrospectively and clarify that:

  - An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
  - The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

  These amendments affected disclosures only and had no impact on the Group's financial position or performance.

- PAS 16, *Property, Plant and Equipment - Revaluation Method - Proportionate Restatement of Accumulated Depreciation*
The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset. The amendment had no impact on the Group's financial position or performance.

- PAS 24, *Related Party Disclosures - Key Management Personnel*
The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. The amendments affected disclosures only and had no impact on the Group's financial position or performance.

Annual Improvements to PFRSs (2011-2013 cycle)
The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and did not have a material impact on the Group.

- PFRS 3, *Business Combinations - Scope Exceptions for Joint Arrangements*
  The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:

  - Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
  - This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

  The amendment had no impact on the Group's financial position or performance.

- PFRS 13, *Fair Value Measurement - Portfolio Exception*
  The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39. The amendment had no significant impact on the Group's financial position or performance.

- PAS 40, *Investment Property*
  The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment had no significant impact on the Group's financial position or performance.

There are new PFRS, amendments, annual improvements and interpretations to existing standards that are effective for periods subsequent to 2015 and these will be adopted on their effectivity dates in accordance with the transition provisions. Except as otherwise stated, these amendments and improvements to PFRS and new standards are not expected to have any significant impact on the Group's financial statements.

Standard issued but not yet effective

Philippine Interpretation *IFRIC 15, Agreements for the Construction of Real Estate*
This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11 or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The Securities and Exchange Commission and the Financial Reporting Standards Council have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. Adoption of the interpretation when it becomes effective will not have any impact on the consolidated financial statements of the Group.

Effective in January 1, 2016

- PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization* (Amendments)
  The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group's financial position or performance.

- PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture - Bearer Plants* (Amendments)
  The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group's financial position or performance.

- PAS 27, *Separate Financial Statements - Equity Method in Separate Financial Statements* (Amendments)
  The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The Group is currently assessing the impact of these amendments on its financial statements.

- PFRS 10, *Consolidated Financial Statements and* PAS 28, *Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*
  These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after January 1, 2016. These amendments will have no significant impact on the Group's financial position or performance.

- PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations* (Amendments)
  The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

  The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group.

- PAS 1, *Presentation of Financial Statements - Disclosure Initiative* (Amendments)
  The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRS. They clarify the following:

  - That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions;
  - That specific line items in the statement of income and OCI and the statement of financial position may be disaggregated;
  - That entities have flexibility as to the order in which they present the notes to financial statements; and
  - That the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

  Early application is permitted and entities do not need to disclose that fact as the amendments are considered to be clarifications that do not affect an entity's accounting policies or accounting estimates. The Parent Company is currently assessing the impact of these amendments on its financial statements.

- PFRS 14, *Regulatory Deferral Accounts*
  PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Group is an existing PFRS preparer, this standard will not apply.

Annual Improvements to PFRSs (2012-2014 cycle)
The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group.

- PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal*
  The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification. The amendment will have no significant impact on the Group's financial position or performance.

- PFRS 7, *Financial Instruments: Disclosures - Servicing Contracts*
  PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments. The amendment will have no significant impact on the Group's financial position or performance.

- PFRS 7 - *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
  This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report. The amendment will have no significant impact on the Group's financial position or performance.

- PAS 19, *Employee Benefits - regional market issue regarding discount rate*
  This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. The amendment will have no significant impact on the Group's financial position or performance.

- PAS 34*, Interim Financial Reporting* - *disclosure of information 'elsewhere in the interim financial report'*
  The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report. The amendment will have no significant impact on the Group's financial position or performance.

Effective January 1, 2018

PFRS 9, *Financial Instruments*
In July 2014, the IASB issued the final version of IFRS 9, *Financial Instruments*. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and

measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. Early application of previous versions of PFRS 9 (2009, 2010 and 2013) is permitted if the date of initial application is before February 1, 2015. The Group did not early adopt PFRS 9. The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The requirements on hedge accounting will not have any impact on the Group's financial statements.

The following new standard issued by the IASB has not yet been adopted by the FRSC

IFRS 15, *Revenue from Contracts with Customers*
IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018 with early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

Effective January 1, 2019

IFRS 16, *Leases*
On January 13, 2016, the IASB issued its new standard, IFRS 16, *Leases*, which replaces International Accounting Standards (IAS) 17, the current leases standard, and the related Interpretations.

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with IAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases in their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of twelve (12) months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under IAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. The Group is currently assessing the impact of IFRS 16 and plans to adopt the new standard on the required effective date once adopted locally.

4. **Summary of Significant Accounting Policies**

Cash and Cash Equivalents
Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from date of placement and that are subject to an insignificant risk of changes in value.

Financial Instruments
Date of recognition
The Group's recognizes a financial asset or a financial liability in the parent company statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

Initial recognition of financial instruments
All financial assets and financial liabilities are initially recognized at fair value. Except for financial assets and liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and liabilities include transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, available-for-sale (AFS) financial assets, or loans and receivables. The Group classifies its financial liabilities as financial liabilities at FVPL or other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether these are quoted in an active market. Management determines the classification at initial recognition and re-evaluates such designation, where allowed and appropriate, at every financial reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity net of any related income tax benefits.

The Group's financial assets consist of FVPL, loans and receivables and AFS financial assets. There have been no HTM investments and financial liability at FVPL.

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group first becomes party to the contract. An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies contractual cash flows.

Fair value measurement
Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value

measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.
The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

'Day 1' profit or loss
Where the transaction price in a non-active market is different from the fair value based on other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit or loss) in the consolidated statement of income unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit or loss amount.

Financial assets at FVPL
This includes financial assets held for trading and financial assets designated upon initial recognition as at FVPL. Financial assets are classified as held for trading if they are acquired for

the purpose of selling in the near term. Financial assets at FVPL are recorded in the consolidated statement of financial position at fair value with unrealized mark-to-market gains and losses reported as part of the current year operations in the consolidated statement of comprehensive income. Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded when the right to receive payment has been established. Derivatives, including separated embedded derivatives are also classified as FVPL unless they are designated as effective hedging instruments or a financial guarantee contract.

Financial assets may be designated at initial recognition as at FVPL if any of the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- The assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains an embedded derivative that would need to be separately recorded.

The Group's financial assets at FVPL amounted to ₱8.2 million and ₱8.0 million as of December 31, 2015 and 2014, respectively. This consists of peso-denominated investments in unit investment trust funds (UITFs) in Rizal Commercial Banking Corporation (RCBC). The mark to market loss and gain on these assets amounted to ₱0.2 million and ₱0.1 million in 2015 and 2014, respectively. In 2014, the Group disposed a significant portion of its financial assets at FVPL realizing a loss amounting ₱7.1 million.

Loans and receivables
Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading, designated as available-for-sale or as financial assets at FVPL. After initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method less any allowance for impairment. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

This category includes the Group's cash and cash equivalents, accounts receivable, loans receivable, receivables from related parties, miscellaneous deposits (included in the prepaid expenses and other current assets) and receivables from EEI Retirement Fund, Inc. and long-term receivables (included in the noncurrent assets) in the consolidated statement of financial position.

HTM investments
HTM investments are quoted nonderivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified at fair values as available-for-sale financial assets. After initial measurement, HTM investments are measured at amortized cost using the effective interest method (EIR).

Gains and losses are recognized in the consolidated statement of comprehensive income when the investments are derecognized or impaired, as well as through the amortization process.

The Group has no HTM investments as at December 31, 2015 and 2014.

AFS financial assets
AFS financial assets are those nonderivative financial assets that are designated as AFS or are not classified in any of the three preceding categories. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. These include government securities, equity investments and other debt instruments.

After initial measurement, AFS financial assets are measured at fair value with unrealized gains or losses recognized directly in equity until the investment is derecognized or determined to be impaired at which time the cumulative gain or loss previously recorded in equity is recognized in the consolidated statement of comprehensive income. The unrealized gains and losses arising from the fair valuation of available-for-sale financial assets are excluded from reported earnings and are reported in other comprehensive income. When the investment is disposed of, the cumulative gain or loss previously recognized in equity is recognized in "Other income (loss)" account in the consolidated statement of comprehensive income. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in first-out basis. Interest earned on holding available-for-sale debt investments are reported as interest income using the EIR. Dividends earned on holding available-for-sale equity investments are recognized in the consolidated statement of comprehensive income as "Other income" account when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as "Provisions on impairment losses" under operating expenses in the consolidated statement of comprehensive income.

If the fair market value of the unquoted equity instruments under available-for-sale cannot be reliably measured, the financial asset is carried at cost less allowance for impairment loss, if any.

Available-for-sale financial assets are classified as current assets when it is expected to be sold or realized within twelve (12) months after the reporting date or within the normal operating cycle, whichever is longer.

The Group's available-for-sale financial assets include investments in quoted and unquoted golf club and equity shares (Note 12).

Derivative financial instruments
Derivatives are recorded at fair value and carried as assets when their fair value is positive and as liabilities when their fair value is negative. Changes in the fair value of derivatives are included in the consolidated statement of comprehensive income.

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at FVPL.

The Group has no derivative financial instruments as at December 31, 2015 and 2014.

Financial liabilities at FVPL
Financial liabilities at FVPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVPL. Derivatives, including separated embedded derivatives, are also classified as FVPL, unless they are designated as effective hedging instruments. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on liabilities held for trading are recognized in the consolidated statement of comprehensive income.

The Group has no financial liabilities at FVPL as at December 31, 2015 and 2014.

Other financial liabilities
Other financial liabilities are nonderivative financial liabilities with fixed or determinable payments that are not quoted in an active market. These liabilities are carried at amortized cost in the consolidated statement of financial position. Amortization is determined using the effective interest method. Gains and losses are recognized in the consolidated statement of comprehensive income, when the liabilities are derecognized as well as through the amortization process.

Other financial liabilities are classified as current liabilities when it is expected to be settled within twelve (12) months from the financial reporting date or the Group does not have an unconditional right to defer settlement for at least 12 months from financial reporting date. Otherwise, these are classified as noncurrent liabilities. Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized.

This accounting policy relates to the consolidated statement of financial position captions loans payable, accounts payable and accrued expenses, due to related parties and long-term debt (Notes 18, 20, 22 and 34).

Derecognition of Financial Assets and Financial Liabilities
Financial asset
A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a pass-through arrangement and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liability
A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

Jointly Controlled Operations
A jointly controlled operation involves the use of the assets and other resources of the venturers rather than the establishment of a corporation, partnership or other entity, or a financial structure that is separate from the venturers themselves. Each venturer uses its own property, plant and

equipment and carries its own inventories. It also incurs its own expenses and liabilities and raises its own finance, which represent its own obligations.

Offsetting Financial Instruments
Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

This accounting policy relates to the net payable to Philippine Transmarine Carriers, Inc. (PTC) amounting ₱13.1 million and ₱10.3 million as of December 31, 2015 and 2014, respectively, and included under "Accounts payable and accrued expenses" in the consolidated statements of financial position (Note 18).

The memorandum of agreement of the joint operation has a provision to settle the amounts due from and due to on a net basis.

Impairment of Financial Assets
The Group assesses at each financial reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a borrower or a group of borrowers are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets carried at amortized cost
The Group first assesses whether an objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred).

The carrying amount of the asset is reduced through use of an allowance account and the amount of loss is charged to the consolidated statement of income. Loans, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as year-level of students for information technology and education segment, customer profile and mode of payment for car dealership segment.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

AFS financial assets carried at cost
If there is an objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

AFS financial assets carried at fair value
In case of equity instruments classified as available-for-sale, impairment would include a significant or prolonged decline in the fair value of investments below its cost. If an available-for-sale security is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the consolidated statement of income, is transferred from other comprehensive income to the consolidated statement of income. Reversals in respect of equity instruments classified as available-for-sale are not recognized in the consolidated statement of income but as other comprehensive income. Reversals of impairment losses on debt instruments classified as available-for-sale are reversed to operations if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income.

Inventories
Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the selling price in the ordinary course of business, less the estimated costs of completion of inventories and the estimated costs necessary to sell.

Cost of inventories is generally determined primarily using the moving-average method, except for automotive units of the car dealerships and land inventory of EEI Realty, which are accounted for using the specific identification method.

Cost includes purchase price and other costs directly attributable to its acquisition such as non-refundable taxes, handling and transportation cost.

The cost of automotive units for new and pre-owned automotive units is determined using the specific identification method.

The cost of real estate inventories includes (a) land cost; (b) freehold and leasehold rights for land; (c) amounts paid to contractors for construction; (d) borrowing costs, planning and design cost, cost of site preparation, professional fees, property taxes, construction overheads and other related costs.

Non-refundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when paid.

Value-Added Tax (VAT)
The input value-added tax pertains to the 12% indirect tax paid by the Group in the course of the Group's trade or business on local purchase of goods or services.

Output VAT pertains to the 12% tax due on the local sale of goods or services by the Group. If at the end of any taxable month, the output VAT exceeds the input VAT, the outstanding balance is included under "Accounts payables and accrued expenses" account. If the input VAT exceeds the output VAT, the excess shall be carried over to the succeeding months and included under "Prepaid expenses and other current assets" account.

Prepaid Expenses
Prepaid expenses are carried at cost less the amortized portion. These typically comprise prepayments of insurance premiums, rents and others. It is included as part of other current assets in the consolidated statement of financial position.

Other Current Assets
Other current assets pertain to other resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group within the reporting period.

Investments in Associates and Joint Venture
An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.

Investments in associates and joint venture, which are jointly controlled entities are accounted for under the equity method of accounting.

Under the equity method, the investment in the investee company is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the investee company, less any impairment in value. The profit or loss reflects the share of the results of the operations of the investee company reflected as "Equity in net earnings of associates and joint venture" in the consolidated statement of comprehensive income. Goodwill relating to associate is included in the carrying amount of the investment and is not amortized. The Group's share in the investee's post acquisition movements in the investee's equity reserves is recognized directly in equity. Profit and losses resulting from transactions between the Group and the investee company are eliminated to the extent of the interest in the investee company and for unrealized losses to the extent that there is no evidence of impairment of the assets transferred. Dividends received are treated as a reduction of the carrying value of the investment.

The Group discontinues applying the equity method when their investment in investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Group will resume applying the equity method but only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

The reporting dates of the investee company and the Group are identical and the investee companies' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in its associates and joint venture. The Group determines at each reporting date whether there is any objective evidence that the investment in the associates and joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount under "Other expenses" in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associates or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in the consolidated statement of income. Investments in associates and joint venture accounted for under the equity method are as follows:

	Percentage of ownership	
	2015	2014
Associates:		
Hi-Eisai Pharmaceutical, Inc.	**50.00%**	50.00%
Al Rushaid Construction Company (ARCC) (operations in Saudi Arabia)	**49.00**	49.00
Petro Solar Corporation (PSoC)	**44.00**	–
La Funeraria Paz Sucat, Inc. (LFPSI)	**37.50**	37.50
T'boli Agro-Industrial Development, Inc.	**28.47**	28.47
Manila Memorial Park Cemetery, Inc. (MMPC)	**25.98**	25.98
Lo-oc Limestone Development Corporation (LLDC)	**25.00**	25.00
Petroenergy Resources Corporation (PERC)	**22.41**	22.41
RCBC Realty Corporation (RRC)	**10.00**	10.00
Joint venture:		
ECW Joint Venture Inc.	**50.00**	50.00

The reporting dates of the associates and joint venture and the Group are identical except for Hi-Eisai Pharmaceutical, Inc., the financial reporting date of which is March 31 of each year. Hi-Eisai Pharmaceutical, Inc. is controlled by a Japanese company and therefore follows its fiscal year. This associate prepares its financial statements following the financial reporting date of the Group for the application of equity method. Except for ARCC, all associates are operating in the Philippines.

In 2015, the Group acquired 44% stake in PetroSolar Corporation (PSoC) and accounted for as an associate.

The associates' and joint venture's accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation, amortization and impairment loss, if any, except for land which is carried at revalued amount based on the latest appraisal conducted by an independent firm of appraisers. The appraisal increment resulting from the revaluation is treated as a separate component in the Group's equity.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected as part of current operations.

Depreciation is computed using the straight-line method over the following average estimated useful lives (EUL):

	Years
Buildings and improvements	10-20
Machinery, tools and construction equipment	5-10
Transportation and service equipment	4-5
Furniture, fixtures and office equipment	2-10

Amortization of leasehold improvements is computed over the EUL of the improvement or term of the lease, whichever is shorter.

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.

Construction in progress represents property and equipment under construction and is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.

The asset's residual values, useful lives and methods of depreciation and amortization are reviewed, and adjusted if appropriate, at each financial year-end.

Investment Properties
Investment properties are measured at cost less accumulated depreciation and impairment loss, if any, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Investment properties are derecognized when they either have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Depreciation is computed using the straight-line method over the EUL of 15 to 20 years.

Intangible Assets
Intangible assets acquired separately are measured on initial recognition at cost. The useful lives of intangible assets are assessed as either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible assets maybe impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at the end of each financial reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in consolidated statement of income in the expense category consistent with the function of the intangible assets.

Impairment of Property and Equipment, Computer Software, Investments in Associates and Joint Venture and Investment Properties
For property and equipment, computer software, investments in associates and joint venture and investment properties, the Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An assets' recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and

is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income.

Impairment losses are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset, except for property previously revalued where the revaluation was taken to equity. In this case, the impairment is also recognized in equity up to the amount of any previous revaluation.

Borrowing Costs
Interest and other related financing charges on borrowed funds used to finance property development are capitalized as part of development costs (included under "Inventories" account) and the acquisition and construction of a qualifying asset (included under "Construction in progress" account in property and equipment) are capitalized to the appropriate asset accounts. Capitalization of borrowing costs commences when the expenditures and borrowing costs are being incurred during the construction and related activities necessary to prepare the asset for its intended use are in progress. It is suspended during extended periods in which active development is interrupted and ceases when substantially all the activities necessary to prepare the asset for its intended use are complete. The capitalization for inventories account is based on the weighted average borrowing cost and specific borrowing for property, plant and equipment.

The borrowing costs capitalized as part of property and equipment are amortized using the straight-line method over the estimated useful lives of the assets. If after capitalization of the borrowing costs, the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recorded in the consolidated statement of income.

All other borrowing costs are expensed in the period in which they occur.

Interest expense on loans and borrowings is recognized using the EIR method over the term of the loans and borrowings.

Business Combination and Goodwill
PFRS 3 provides that if the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the acquirer shall account for the combination using those provisional values. The acquirer shall recognize any adjustments to those provisional values as a result of completing the initial accounting within twelve months of the acquisition date as follows: (i) the carrying amount of the identifiable asset, liability or contingent liability that is recognized or adjusted as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date;
(ii) goodwill or any gain recognized shall be adjusted by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being

recognized or adjusted; and (iii) comparative information presented for the periods before the initial accounting for the combination is complete shall be presented as if the initial accounting has been completed from the acquisition date.

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PAS 39 either in profit or loss or as a change to OCI. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss. Before recognizing a gain on a bargain purchase, the Group assesses whether it has correctly identified all of the assets acquired an all of the liabilities assumed, and recognize any additional assets or liabilities that are identified in that review.

Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8, *Operating Segments*

Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment.

Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. When the Group is acting as a principal in an arrangement, revenue is recorded at gross. When the Group is acting as an agent, the revenue recorded is only the commission. Except for Greyhounds, People eServe and certain arrangements of Equipment Engineers, Inc. (EE), the Group has concluded that it is acting as principal in all of its arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of services:

Construction contracts

Revenue from construction contracts are recognized using the percentage of completion method of accounting. Under this method, revenues are generally measured on the basis of estimated completion of the physical proportion of the contract work. Revenue from labor supply contracts with project management and supervision are recognized on the basis of man-hours spent.

Contract costs include direct materials, labor costs and indirect costs related to contract performance. Provisions for estimated losses on uncompleted contracts are recognized immediately when it is probable that the total contract costs will exceed the total contract revenues. The amount of such loss is determined irrespective of: (a) whether or not work has commenced on the contract; (b) the stage of completion of contract work; or (c) the amount of profits expected to arise on other contracts. Changes in contract performance, contract conditions and estimated profitability, including those arising from penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins, are recognized in the year in which the changes are determined.

The asset “Costs and estimated earnings in excess of billings on uncompleted contracts” represents total contract costs incurred and estimated earnings recognized in excess of amounts billed. The liability “Billings in excess of costs and estimated earnings on uncompleted contracts” represents billings in excess of total contract costs incurred and estimated earnings recognized. Retention receivables are included in the trade receivable account, which is shown as part of the receivables account in the consolidated statement of financial position.

Service and commission income are recognized as the related services are rendered.

Management, service and consultancy fees are recognized as services are rendered.

Equipment rental arises from the Group equipment’s that are being held for rentals. Revenues derived shall be measured on straight-line basis over the term of the agreement.

Sale of goods:
Merchandise sales
Revenue from merchandise sales is normally recognized when the buyer accepts delivery and when installation and inspection are complete. However, revenue is recognized immediately upon the buyer's acceptance of delivery when the installation process is simple in nature.

Real estate sales
Revenue on sale of raw parcels of land with no future obligation to develop the property is recognized using the full accrual method.

Sale of developed lots and residential units is accounted for using the full accrual method of accounting. Under this method, the revenue is recognized when: (a) the collectibility of the sales price is reasonably assured; (b) the earnings process is virtually complete; and (c) the seller does not have a substantial continuing involvement with the subject properties. The collectibility of the sales price is considered reasonably assured when: (a) the buyers have actually confirmed their acceptance of the related loan applications after the same have been delivered to and approved by either the banks or other financing institutions for externally financed accounts; and (b) the down payment comprising a substantial portion of the contract price is received and the capacity to pay and credit worthiness of buyers have been reasonably established for sales under the deferred cash payment arrangement.

If any of the criteria under the full accrual method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers is recognized as deposit from customers presented under the "Customers' deposits" account in the liabilities section of the consolidated statement of financial position.

Cancellation of real estate sales
Income from cancellation of real estate sales is recognized once the sale has been cancelled and the related refundable portions of paid amortizations have been paid to the buyer. This is included in the "Other income" account under the consolidated statement of comprehensive income. Such is also recognized, subject to the provisions of Republic Act 6552, Realty Installment Buyer Act, upon prescription of the period for the payment of required amortizations from defaulting buyers.

School and related operations:
Revenues from school operations are recognized as income over the corresponding school term. Unearned revenues are shown as unearned tuition fees in the consolidated statement of financial position and will be recognized as revenues when the educational service has been fulfilled in the applicable school term.

Admission, examination and other fees are recognized as income when examination has been granted by the school and related services have been provided to the students.

Others:
Interest income and discounts is recognized as revenue as interest accrues (using EIR method that is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset).

Rent income is accounted on a straight-line basis over the lease term.

Dividend income is recognized when the Group's right to receive the payment is established.

Cost of Sales and Services
For construction contracts, contract costs include all direct materials, labor costs and indirect costs related to contract performance. Provisions for estimated losses on uncompleted contracts are recognized immediately when it is probable that the total contract costs will exceed the total contract revenues. The amount of such loss is determined irrespective of: (a) whether or not work has commenced on the contract, (b) the stage-of-completion of contract work; or (c) the amount of profits expected to arise on other contracts. Changes in contract performance, contract conditions and estimated profitability, including those arising from penalty provisions and final contract settlements, which may result in revisions to estimated costs and gross margins, are recognized in the year in which the changes are determined.

For cost of real estate sales, cost is recognized consistent with the revenue recognition method applied.

The cost of real estate sales recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property and an allocation of any non-specific cost based on the relative size of the property sold.

For cost of school and related operations, cost constitute expenses directly related to the Group's school and related operations which include expenses for salaries and wages of teaching and academic support personnel, student welfare activities, advertising, and all other student-related costs and expenses. Cost of school and related operations are recognized as expense when school and related services have been provided to the students.

For cost of goods sold, cost includes all expenses associated with the specific sale of goods. Cost of goods sold include all materials and supplies used, direct labor, depreciation of production equipment, royalty, power and water and other expenses related to production. Such costs are recognized when the related sales have been recognized.

For cost of services, cost includes all expenses associated with sale of services. Cost of services include all materials and supplies used, direct labor, depreciation of production equipment, power and water and other expenses related to services rendered. Such costs are recognized when the related services have been rendered.

Other cost of sales and services arise in the ordinary activities of the Group and are recognized as incurred.

General and Administrative Expenses
The Group's general and administrative expenses constitute costs of administering the business. General and administrative expenses are recognized as incurred.

Foreign Currency-denominated Transaction and Translation
The consolidated financial statements are presented in Philippine Peso. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate at the reporting date. All differences are taken to consolidated statement of income. Non-monetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rates as at the dates of initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

The functional currency of the Group's subsidiary, EEI-BVI and subsidiaries, and its associate, ARCC, are United States Dollar and Saudi Arabia Riyal, respectively. As at reporting date, the assets and liabilities of foreign subsidiaries are translated into the presentation currency of the Parent Company (the Philippine Peso) at the closing rate as at the reporting date, and the consolidated statement of income accounts are translated at monthly weighted average exchange rate. The exchange differences arising on the translation are taken directly to a separate component of equity under "Cumulative translation adjustment" account.

Upon disposal of a foreign subsidiary, the deferred cumulative amount recognized in other comprehensive income relating to that particular foreign operation is recognized in the consolidated statement of income.

Retirement Cost

Defined benefit plan

The defined benefit liability is the aggregate of the present value of the defined benefit obligation and actuarial gains and losses not recognized reduced by past service cost not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the asset is measured at the lower of such aggregate and the aggregate of unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

Defined benefit costs on the Group's defined benefit retirement plan are actuarially computed using the projected unit credit (PUC) valuation method. Under this method, the current service cost is the present value of retirement benefits payable in the future with respect to the services rendered in the current period.

Defined benefit costs comprise the following:
(a) service cost;
(b) net interest on the net defined benefit liability or asset; and
(c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information.

When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Termination benefit
Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

Employee leave entitlement
Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

<u>Income Tax</u>
Current tax
Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantially enacted by the end of the financial reporting date.

Deferred tax
Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward of unused MCIT and NOLCO can be utilized.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries, associate and interest in joint venture. With respect to investments in foreign subsidiaries, associate and interest in joint venture, deferred tax liabilities are recognized except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed by the end of each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be used. Unrecognized deferred tax assets are reassessed at the end of each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will be available to allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the financial reporting date.

Deferred tax relating to items directly recorded in the equity or other comprehensive income is recognized in other comprehensive income and not in the consolidated statement of income.

Deferred tax relating to items recognized outside profit or loss do not affect the statement of income. These deferred tax items are recognized in correlation to the underlying transactions either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and deferred income taxes relate to the same entity and the same taxation authority.

Leases
The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

A reassessment is made after inception of the lease only if one of the following applies:

(a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
(b) A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
(c) There is a change in the determination of whether fulfillment is dependent on a specified asset; or
(d) There is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) and at the date of renewal or extension period for scenario (b).

Group as a lessee
Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a

constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease of the Group represents those under which substantially all the risks and benefits of ownership of the assets remain with the lessor.

Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

Group as a lessor
Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the leased term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Basic and Diluted Earnings Per Share (EPS)
Basic EPS attributable to equity holders of the Group is computed based on weighted average number of issued and outstanding common shares after giving retroactive effect for any stock dividends. Diluted EPS, if applicable, is computed by dividing net income applicable to common shares by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed exercise of stock options and retroactive effect of stock dividends declared (Note 33).

Where the effect of the assumed conversion of the preferred shares and the exercise of all outstanding options have anti-dilutive effect, basic and diluted EPS are stated at the same amount.

Provisions
Provisions are recognized when (a) the Group has a present obligation (legal or constructive) as a result of a past event, (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingencies
Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

Stock Option Plan
No benefit expense is recognized relative to the shares issued under the stock options plan. When the shares related to the stock option plans are subscribed, these are treated as capital stock issuances. The stock option plan is exempt from PFRS 2, *Share-based Payment* (Note 21).

Events After the Financial Reporting Date
Post year-end events that provide additional information about the Group's position at the end of the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

Segment Reporting
The Group's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 36.

Equity
The Group records common stocks at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity shares. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax. When the Group purchases the Group's capital stock (treasury shares), the consideration paid, including any attributable incremental costs, is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of.

Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects is included in equity (Note 38).

Retained earnings represent accumulated earnings of the Group and any adjustment arising from application of new accounting standards, policies or corrections of errors applied retroactively less dividends declared. The individual accumulated retained earnings of the subsidiaries are available for dividends when they are declared by the subsidiaries as approved by their respective BOD. Retained earnings are further restricted for the payment of dividends to the extent of the cost of treasury shares (Note 39).

Cost of Common Stock Held in Treasury
Own equity investments which are reacquired are carried at cost and are deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale issue or cancellation of the Parent Company's own equity investments. When the shares are retired, the capital stock account is reduced by its par value and excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

Other Comprehensive Income
OCI are items of income and expense that are not recognized in the profit or loss for the year in accordance with PFRS. The Group's OCI in 2015 and 2014 pertains to: (a) net unrealized gains and losses on available for sale securities which can be recycled to profit and loss; (b) cumulative translation adjustments; and (c) remeasurement gains and losses arising from defined benefit retirement plan which cannot be recycled to profit or loss.

5. **Significant Accounting Judgments and Estimates**

The preparation of the consolidated financial statements in compliance with PFRS requires the Group to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities.

Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ for such estimates.

Judgments

In the process of applying the Group's accounting policies, management has made the following judgment, apart from those involving estimations, which has the most significant effect on the amounts recognized in the consolidated financial statements:

Determination of control in investments in subsidiaries

The Group determined that it has control over its subsidiaries by considering, among others, its power over the investee, exposure or rights to variable returns from its involvement with the investee, and the ability to use its power over the investee to affect its returns. The following were also considered:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual agreements
- The Group's voting rights and potential voting rights

Consolidation of entities in which the Group holds only 50% or less than majority of voting rights

The Parent Company determined that it controls certain entities even though it owns 50% or less than majority of the voting rights. The factors considered include, among others, the size of its block of voting shares, the relative size and dispersion of holdings of other shareholders, and contractual agreements to direct the relevant activities of the entities.

Determination of significant influence in investments in associates

The Group determined that it exercises significant influence over its associates by considering, among others (Note 13), its ownership interest (holding 20% or more of the voting power of the investee), board representation and participation on board sub-committees, and other contractual terms.

Significant influence if ownership is less than 20%

Holding of less than 20% of voting rights is presumed not to give rise to significant influence unless it can be clearly demonstrated that there is in fact significant influence. The Parent Company is able to exercise significant influence for ownership less than 20% since it has an active participation in the policy-making process including operating decisions of the investee.

As of December 31, 2015 and 2014, the Group holds 10% of interest in RRC. The Group exercises significant influence in RRC since the Parent Company's President is the concurrent president of RRC. The president is also a member of the Board of Directors. As such, the president of the Parent Company effectively has a participation in the policy-making process of RRC. Hence, the Parent Company is able to exercise significant influence even if ownership is less than 20%.

Classification of joint arrangements

The Group's investments in joint ventures are structured in separate incorporated entities. Even though the Group holds various percentage of ownership interest on these arrangements, their respective joint arrangement agreements requires unanimous consent from all parties to the agreement for the relevant activities identified. The Group and the parties to the agreement only have rights to the net assets of the joint venture through the terms of the contractual arrangements.

Impairment of financial assets
In determining whether an impairment loss should be recorded in profit or loss, the Group makes judgments as to whether there is any objective evidence of impairment as a result of one or more events that has occurred after initial recognition of the asset and that loss event or events has an impact on the estimated future cash flows of the financial assets or the group of financial assets that can be reliably estimated. This observable data may include adverse changes in payment status of borrowings in a group, or national or local economic conditions that correlate with defaults on assets in the portfolio.

Redeemable preference shares
The Parent Company has outstanding redeemable preference shares. These shares are treated as equity and are therefore presented under the "equity" section of the consolidated statement of financial position, as management concluded that these are not mandatorily redeemable since the redemption of the preferred shares is at the Parent Company's option. In 2015 and 2014, the Parent Company redeemed portion of outstanding redeemable preference shares amounting ₱33.1 million and ₱36.7 million, respectively (Note 38).

Revenue recognition
Management exercises judgment in determining whether the Group is acting as a principal or an agent. The Group is acting as a principal when it has exposure to the significant risks and rewards associated with the sale of goods, otherwise it is acting as an agent.

Going concern
The Group's management has made an assessment of the Group's ability to continue as a going concern and is satisfied that the Group has the resources to continue in business for the foreseeable future. Furthermore, management is not aware of any material uncertainties that may cast significant doubt upon the Group's ability to continue as a going concern. Therefore, the Group financial statements continue to be prepared on a going concern basis.

Contingencies
The Group is currently involved in various proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the Group's defense in these matters and is based upon an analysis of potential results. The Group currently does not believe that these proceedings will have a material adverse effect on its financial position. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings (Notes 18 and 34).

Determination of functional currency
PAS 21 requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, each entity in the Group considers the following:

a) the currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
b) the currency in which funds from financing activities are generated; and
c) the currency in which receipts from operating activities are usually retained.

Determination of fair values of financial assets and liabilities
The Group classifies financial assets by evaluating, among others, whether the asset is quoted or not in an active market. Included in the evaluation on whether a financial asset is quoted in an active market is the determination on whether quoted prices are readily and regularly available, and whether those prices represent actual and regularly occurring market transactions on an arm's length basis.

The fair value determinations for financial assets and liabilities are based generally on listed market prices or broker or dealer price quotations. If prices are not readily determinable or if liquidating the positions is reasonably expected to affect market prices, fair value is based on either internal valuation models or management's estimate of amounts that could be realized under current market conditions, assuming an orderly liquidation over a reasonable period of time.

Operating lease commitments - Group as a lessee
The Group has entered into various equipment and commercial property leases on its administrative office locations and fabrication facilities. The Group has determined that it does not acquire all the significant risks and rewards of ownership of these equipment and administrative office locations primarily because the lease term is not for the major part of the economic life of the asset and at the inception of the lease, the present value of the minimum lease payments does not amount to at least substantially all of the fair value of the leased asset. The future minimum rental payables under non-cancellable operating lease as at December 31, 2015 and 2014 amounted to ₱332.9 million and ₱323.2 million, respectively (Note 34).

Operating lease commitments - Group as a lessor
A portion of the land currently being used by the Group in its operations is leased out under an operating lease to RCBC, an affiliated local commercial bank. The lease terms range from one (1) to three (3) years. The Group determines that it does not transfer the risks and rewards of ownership of the leased assets and accordingly classified it as an operating lease. The future minimum rental receivables under non-cancellable operating lease as at December 31, 2015 and 2014 amounted to ₱13.2 million and ₱80.9 million, respectively (Note 34).

The Group has entered into commercial property lease on the use of its building facilities. The Group has determined that it retains all the significant risks and rewards of ownership of these properties which are leased out on operating leases.

Finance lease commitments - Group as a lessee
In 2011, the Group has entered into lease agreement with a third party lessor for the lease of its various construction machineries and equipment and company vehicles. The Group has determined that it acquires all the significant risks and rewards of ownership of the leased asset and therefore is accounted for as a finance lease. As at December 31, 2015 and 2014, future minimum lease payments and present value of minimum lease payments amounted to nil and ₱0.3 million, respectively (Note 34).

<u>Estimates and Assumptions</u>
The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Revenue and cost recognition
The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenues and costs. The Group's construction revenue is recognized based on the percentage of completion measured principally on

the basis of the estimated completion of a physical proportion of the contract work. The revenue and related cost recognized for 2015, 2014 and 2013 are based on management's best estimate and have met the requirements set forth in PAS 11. When the total contract cost exceeds the total contract revenue, the Company recognizes expected losses which are recognized as an expense immediately in the statement of income.

As at December 31, 2015 and 2014, the costs and estimated earnings in excess of billings on uncompleted contracts amounted to ₱5.9 billion and ₱4.1 billion, respectively, and billings in excess of costs and estimated earnings on uncompleted contracts amounted to ₱5.0 billion and ₱3.0 billion, respectively (Note 9).

Estimating Realizability of Claims and Change Orders
The Group maintains as claims and change order assets when it is probable that these assets will be realized. The amount and timing of recorded expenses would differ if the Group made different estimates.

Estimating recoverability of savings and overrun
The percentage of completion and the revenue to recognize are determined by the Group on the basis of a large number of estimates. Consequently, the Group has implemented an internal financial budgeting and reporting system. In particular, the Group reviews each month the estimates of contract revenue and contract costs as the contract progress.

Estimating Recoveries
The Group recognizes recoveries when negotiations have reached an advanced stage such that it is probable that the customer will accept it and the amount that it is probable will be accepted by the customer can be measured reliably.

Estimate on when the buyer's investment is qualified for revenue recognition on real estate sales
The Group requires a certain percentage estimate on when the buyer's investment is considered adequate to meet the probability criteria that economic benefits will flow to the Group and warrant revenue recognition. The Group estimated the percentage to be at least 20% payment of the total selling price received from the buyer. It is at this level of investment that it is highly probable that the buyer will commit to the sale transaction, and thus, it is probable that economic benefits will flow to the Group.

Estimating allowance for impairment of receivables
The Group maintains an allowance for impairment at a level considered adequate to provide for potential uncollectible receivables. The level of this allowance is evaluated by management on the basis of factors that affect the collectability of the accounts. For education segment, the evaluation factors will include the number of days the receivables is outstanding, year level of students and historical experience. For other segments the evaluation of collectability considers the length of the Group's relationship with the customer, the customer's payment behavior and known market factors. The Group reviews the age and status of receivables, and identifies accounts that are to be provided with allowances on a continuous basis or those with existing allowances needing reversals.

The amount of timing and recorded expenses and reversal of existing allowance for any period would differ if the Group made different judgments or utilized different estimates. An increase in the allowance for impairment would increase recorded operating expenses and decrease current assets and otherwise for reversals.

The outstanding balance of receivables, net of allowance for impairment, as at December 31, 2015 and 2014 amounted to ₱7.5 billion and ₱6.8 billion, respectively (Note 8).

Estimating realizability of claims and change orders
The Group maintains as claims and change orders assets when it is probable that these assets will be realized. The amount and timing of recorded expenses would differ if the Group made different estimates.

Estimating net realizable value of inventories
The Group maintains allowance for inventory losses at a level considered adequate to reflect the excess of cost of inventories over their NRV. NRV of inventories are assessed regularly based on the prevailing selling prices of inventories less the estimated cost to sell. Increase in the NRV will increase the carrying amount of inventories but only up to the extent of their original acquisition costs.

The carrying values of inventories carried at NRV as at December 31, 2015 and 2014 amounted to ₱956.2 million and ₱700.9 million, respectively (Note 10).

Estimating useful lives of property and equipment, computer software and investment properties
The Group estimated the useful lives of its property and equipment, computer software and investment properties based on the period over which the assets are expected to be available for use. The Group reviews annually the estimated useful lives of property and equipment and investment properties based on the factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the estimated useful lives of property and equipment and investment properties would increase the recorded depreciation and amortization expense and decrease noncurrent assets.

The net book value of depreciable property and equipment, computer software and investment properties as follow:

	2015	2014
Property and equipment (Note 14)	**₱6,139,779,993**	₱5,128,036,611
Computer software (Note 17)	**15,791,828**	28,505,569
Investment properties (Note 16)	**32,721,209**	49,866,648

Revaluation of property and equipment
The Group measures land at revalued amount with changes in fair value being recognized in other comprehensive income. The Group engaged independent valuation specialists to determine fair value as at December 31, 2015 and 2014. The key assumptions used to determine fair value is based on the latest records of sales and offerings of similar parcels of land with similar location, size, shape, characteristics of the lots and present and prospective use (Note 14).

Impairment of non-financial assets
The Group assesses impairment on assets whenever events or changes in circumstances indicate that the carrying amount of a non-financial asset (i.e. property and equipment, computer software, investment properties, investments in associates and joint venture and goodwill) may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

Impairment of goodwill is assessed on an annual basis. The goodwill recognized in the consolidated statements of financial position pertains to the Parent Company's acquisition of iPeople, EEI and Honda Cars Group and iPeople's acquisition of MCI. In assessing the impairment on goodwill, the Group determines the recoverable amount using both value in use and fair value. The value in use calculations used cash flow projections based on financial budgets approved by management covering a five-year period for all entities. The discount rate used was 8.94% in 2015 and 2014 for MCI. The cash flow projections considered the impact of the Enhanced K+12 Basic Education Program on MCI's financial performance is effective in 2016. Cash flows beyond the five-year period are assumed to be without growth. The recoverable value for EEI was determined based on fair value at ₱5.38 and ₱10.55 in 2015 and 2014, respectively, per listed price of EEI shares. For iPeople, the recoverable value is based on listed price of ₱11.00 per share and ₱12.00 per share in 2015 and 2014, respectively. In 2013, the Group recognized impairment loss on goodwill pertaining to Honda Cars Group amounting ₱41.4 million.

As at December 31, 2015, the recoverable amount for Honda Cars Group is ₱554.78 million.

There is no impairment loss on goodwill in 2015 and 2014.

The value in use calculation above is most sensitive to the growth rates and discount rates. A reduction in the growth rate and a rise in the discount rate would result in further impairment.

In 2015 and 2014, there are continuing indications of impairment in the property and equipment of MHSSI due to continuing losses of the school. Management assessed that the level of impairment is at the same level with 2009. In 2009, an impairment loss of ₱52.0 million was recognized to write-down certain assets of MHSSI. No additional impairment loss was recognized in 2015 and 2014.

The carrying values of the Group's non-financial assets follow:

	2015	2014
Property and equipment (Note 14)	**₱10,233,150,733**	₱7,964,602,430
Investments in associates and joint venture (Note 13)	**4,363,583,861**	3,898,284,355
Goodwill (Note 15)	**471,357,459**	471,357,459
Investment properties (Note 16)	**236,543,500**	260,296,107
Computer software (Note 17)	**15,791,828**	28,505,569

Retirement benefits
The determination of the obligation and cost of retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates, expected returns on plan assets and salary increase rates were

disclosed in Note 31. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension and other retirement obligations.

As at December 31, 2015 and 2014, subsidiaries with net accrued retirement liability position has outstanding liability of ₱218.0 million and ₱154.3 million, respectively and subsidiaries with net retirement asset position has net assets of ₱17.4 million and ₱47.1 million, respectively (Note 31).

Deferred tax assets
The Group reviews the carrying amounts of deferred income taxes at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Where there is no absolute assurance that each legal entity in the Group will generate sufficient taxable profit to allow all or part of its deferred tax assets to be utilized, deferred tax assets are not recognized.

Deferred tax assets recognized amounted to ₱159.2 million and ₱135.8 million as at December 31, 2015 and 2014, respectively. The temporary differences on which deferred tax assets were not recognized amounted to ₱169.3 million and ₱192.2 million, respectively (Note 32).

6. Cash and Cash Equivalents

This account consists of:

	2015	2014
Cash on hand and in banks	**₱1,726,651,223**	₱1,019,458,316
Short-term investments	**612,562,543**	1,141,649,497
	₱2,339,213,766	₱2,161,107,813

Cash in banks earns interest at the respective bank deposit rates. Short-term investments are made for varying periods of up to three (3) months depending on the immediate cash requirements of the Group and earn annual interest at the respective short-term investment rates.

Interest income from cash in banks and short-term investments amounted to ₱26.5 million and ₱27.7 million and ₱45.1 million for the years ended December 31, 2015, 2014 and 2013, respectively (Note 23).

7. Loans Receivable

Loans receivable consists of:

	2015	2014
Gross receivables	**₱17,481,969**	₱20,286,903
Less allowance for impairment	**3,819,369**	3,687,378
	13,662,600	16,599,525
Less noncurrent portion	**3,491,253**	4,626,258
Current portion	**₱10,171,347**	₱11,973,267

Loans receivable is composed of receivables of ZIFC with the following details:

	2015	2014
Time loan principals	**₱25,262,473**	₱30,264,723
Unearned discount and interest	**(7,780,504)**	(9,977,820)
	17,481,969	20,286,903
Less allowance for impairment	**3,819,369**	3,687,378
	₱13,662,600	₱16,599,525

Time loan principals are collectible in full at maturity date while interest is due monthly or at maturity. Annual interest rates range from 12% to 31% in 2015, 2014 and 2013. The term of the loan ranges from one (1) to five (5) years.

Details of receivables follow:

a) As to secured and unsecured and type of security for secured loans

	2015	2014
Secured loans		
Chattel mortgage	**₱4,387,234**	₱4,804,448
Real estate mortgage	**20,012,563**	24,857,485
	24,399,797	29,661,933
Unsecured loans	**862,676**	602,790
	₱25,262,473	₱30,264,723

b) As to maturity

	2015	2014
Maturing within one year	**₱20,188,954**	₱21,314,001
Maturing one year to five years	**5,073,519**	8,950,722
	₱25,262,473	₱30,264,723

The changes in individually assessed allowance for impairment as at December 31 follow:

	2015	2014
Balance at beginning of year	**₱3,687,378**	₱3,763,369
Provision for impairment losses	**250,000**	500,000
Accounts written off	**(118,009)**	(575,991)
Balance at end of year	**₱3,819,369**	₱3,687,378

8. **Accounts Receivable**

This account consists of:

	2015	2014
Trade		
Construction and infrastructure (including retention receivable of ₱2.5 billion and ₱2.3 billion in 2015 and 2014, respectively)	**₱5,301,390,692**	₱4,943,645,519
Car dealership	**732,345,921**	540,444,959
Education and information technology	**183,325,950**	209,159,431
Other services	**18,964,887**	21,713,190
Other receivables		
Advances to suppliers and contractors	**739,095,204**	753,911,577
Consultancy fee	**289,688,635**	313,156,649
Receivables from plant	**58,497,711**	3,745,828
Advances to officers and employees	**41,926,134**	37,554,310
Rent receivable	**499,708**	184,708
Others	**396,959,599**	265,837,372
	7,762,694,441	7,089,353,543
Less allowance for impairment	**269,684,970**	259,061,712
	₱7,493,009,471	₱6,830,291,831

Trade receivables
The trade receivables are noninterest-bearing and collectible within one (1) year.

This consists of the following:

Receivable from construction and infrastructure
Receivables from construction and infrastructure represent amounts arising from domestic and foreign construction contracts. These receivables are based on the monthly progress billings provided to customers over the period of the construction and collectible over a period of thirty (30) to ninety (90)-day period. Retention receivables are recouped upon completion of the construction contract.

Receivables from car dealership
Receivables from car dealership represent amounts arising from the sale of car, parts and accessories and services collectible within 30 days.

Receivables from education and information technology
Receivables from education and information technology represent amounts arising from tuition and other fees generally collectible within 90 days and from computer and service sales collectible within 30 days.

Receivables from other services
Receivables from other services represent amounts arising from management and consultancy services provided by the Group generally collectible within 30 days.

No trade receivables were used as collaterals to secure obligations in 2015 and 2014.

Other receivables

Advances to suppliers and subcontractors represent down payment to subcontractors for the contract work to be performed and advance payment for the purchase of various construction materials and machineries and equipment items.

Consultancy fees pertain to receivables arising from contract negotiations, administration of commercial issues and claims, sales leads and application of computerization programs.

Advances to officers and employees mainly pertain to interest-bearing advances and loans made by officers and employees. Annual interest of 8.0% shall be liquidated on a monthly basis through salary deduction and therefore collectible within a year.

Receivables from plant pertain to noninterest-bearing receivables from Honda Cars Philippines, Inc. and Isuzu Philippines Corporation, for promotional subsidy and fleet discounts. Receivables from plant are collectible within a year in the normal course of Group's business.

Receivables classified as "Others" consist of interest, dividends, commission, rebates, insurance and various receivables.

The changes in allowance for impairment as at December 31 follow:

	2015					
	Construction and Infrastructure	**Car Dealership**	**Education and Information Technology**	**Other Services**	**Other Receivables**	**Total**
Balances at beginning of year	**₱76,358,400**	**₱32,133,029**	**₱49,180,963**	**₱16,033,399**	**₱85,355,921**	**₱259,061,712**
Provisions -net of recoveries(Notes 27 and 28)	1,778,410	5,355,917	1,917,535	–	13,571,396	22,623,258
Reversals	–	–	–	–	(6,000,000)	(6,000,000)
Write-offs	(5,434,979)	–	–	(1,841,342)	(4,698,679)	(11,975,000)
Balances at end of year	**₱72,701,831**	**₱37,488,946**	**₱51,098,498**	**₱14,192,057**	**₱88,228,638**	**₱269,684,970**
Individually impaired	₱60,051,983	₱–	₱–	₱–	₱–	₱60,051,983
Collectively impaired	7,998,087	32,618,633	54,536,880	15,802,308	98,677,079	209,632,987
Total	**₱68,050,070**	**₱32,618,633**	**₱54,536,880**	**₱15,802,308**	**₱98,677,079**	**₱269,684,970**
Gross receivables*	**₱5,301,390,692**	**₱732,345,921**	**₱183,325,950**	**₱ 18,964,887**	**₱1,526,666,991**	**₱7,762,694,441**

**Gross amount of receivables individually and collectively determined to be impaired, before deducting any assessed impairment allowance*

	2014					
	Construction and Infrastructure	Car Dealership	Education and Information Technology	Other Services	Other Receivables	Total
Balances at beginning of year	₱92,703,569	₱47,784,446	₱43,681,678	₱18,143,390	₱85,511,377	₱287,824,460
Provisions-net of recoveries (Notes 27 and 28)	(15,248,994)	(15,651,417)	5,499,285	(2,109,991)	(155,456)	(27,666,573)
Write-offs	(1,096,175)	–	–	–	–	(1,096,175)
Balances at end of year	₱76,358,400	₱32,133,029	₱49,180,963	₱16,033,399	₱85,355,921	₱259,061,712
Individually impaired	₱68,360,313	₱–	₱–	₱–	₱–	₱68,360,313
Collectively impaired	7,998,087	32,133,029	49,180,963	16,033,399	85,355,921	190,701,399
Total	₱76,358,400	₱32,133,029	₱49,180,963	₱16,033,399	₱85,355,921	₱259,061,712
Gross receivables*	₱4,943,645,519	₱540,444,959	₱209,159,431	₱21,713,190	₱1,374,390,444	₱7,089,353,543

**Gross amount of receivables individually and collectively determined to be impaired, before deducting any assessed impairment allowance*

9. Costs, Estimated Earnings and Billings on Uncompleted Contracts

The details of the costs, estimated earnings and billings on uncompleted contracts follow:

	2015	2014
Total costs incurred	**₱56,199,099,834**	₱47,647,756,126
Add estimated earnings	**5,567,001,273**	4,445,059,291
	61,766,101,107	52,092,815,417
Less total billings (including unliquidated advances from contract owners of ₱5.9 billion and ₱3.0 billion in 2015 and 2014, respectively)	**60,802,915,711**	51,013,738,195
	₱963,185,396	₱1,079,077,222

The foregoing balances are reflected in the consolidated statements of financial position under the following accounts:

	2015	2014
Costs and estimated earnings in excess of billings on uncompleted contracts	**₱5,946,503,761**	₱4,119,775,819
Billings in excess of costs and estimated earnings on uncompleted contracts	**(4,983,318,365)**	(3,040,698,597)
	₱963,185,396	₱1,079,077,222

10. Inventories

This account consists of:

	2015	2014
At cost		
Land and land development	**₱219,256,480**	₱219,256,480
Subdivision lots and contracted units for sale	**85,875,299**	84,400,136
Raw lands	**44,916,103**	44,916,103
	350,047,882	348,572,719
At NRV		
Merchandise	**893,900,215**	662,363,764
Construction materials	**33,895,779**	15,425,375
Spare parts and supplies	**28,405,761**	23,160,314
	956,201,755	700,949,453
	₱1,306,249,637	₱1,049,522,172

The related costs of inventories recorded at NRV follow:

	2015	2014
Merchandise	**₱851,682,182**	₱687,325,430
Construction materials	**32,169,384**	32,691,163
Spare parts and supplies	**30,132,158**	31,262,637
	₱913,983,724	₱751,279,230

The Group recognizes inventory write-down whenever the NRV of the existing inventories is lower than its cost.

The total cost of goods sold recognized in the Group's statements of comprehensive income amounted to ₱6,629.8 million, ₱4,529.5 million and ₱4,171.2 million in 2015, 2014 and 2013, respectively (Notes 24 and 25).

The rollforward of allowance for inventory obsolescence is as follows:

	2015	2014
Balances at beginning of year	**₱50,329,777**	₱52,314,251
Provisions (Note 28)	**–**	893,944
Reversals	**(8,102,323)**	(508,097)
Write-off	**(9,423)**	(2,370,321)
Balances at end of year	**₱42,218,031**	₱50,329,777

A summary of the movement in real estate inventories is set out below:

	2015	2014
Balances at beginning of year	**₱348,572,719**	₱354,306,543
Construction/development costs incurred	**626,508**	5,276,313
Disposals (recognized as cost of sales) (Note 24)	**(5,605,693)**	(14,647,753)
Repossessed inventories	**6,454,348**	2,615,984
Other adjustments/reclassifications	**–**	1,021,632
Balances at end of year	**₱350,047,882**	₱348,572,719

The Group reversed previously recognized allowance for real estate inventory obsolescence amounting ₱8.1 million, ₱0.5 million and ₱3.3 million in 2015, 2014 and 2013, respectively.

The actual inventories written-off amounted to ₱0.009 million and ₱2.4 million in 2015 and 2014, respectively. No actual inventories were written off in 2013.

Land and land development, subdivision lots and condominium units for sale and raw lands included in inventories relates to real estate development projects being undertaken by EEI Realty, either on its own or with other parties, as follows:

a. On April 24, 1998, the EEI Realty entered into a Joint Venture (JV) Agreement with Robinson's Homes, Inc. (RHI). Under the terms of the JV agreement, the Company will contribute 22 parcels of land located in Cavite, and RHI will undertake the development of the property into a residential subdivision. The share of the EEI Realty and RHI on the saleable lots shall be 40% and 60%, respectively. In 2009, RHI suspended marketing activities.

   EEI Realty granted RHI the exclusive right to construct housing units on the EEI Realty's share of the saleable lots from the JV Project, the cost of which shall be solely for RHI's account. EEI Realty also granted RHI the exclusive marketing rights over its share of the saleable lots from the JV Project. EEI Realty shall reimburse RHI for marketing and administration expenses equivalent to ten percent (10%) of the lot selling price which is deductible from EEI Realty's share on every lot sold.

On July 11, 2005, the EEI Realty and RHI mutually agreed to reduce the JV area from 72.79 hectares to 13.98 hectares. The share of the EEI Realty and RHI on the saleable lots shall be 25% and 75%, respectively, starting May 1, 2005. The JV area is still being managed by RHI, while the remaining area has been turned over to the EEI Realty.

In consideration for the EEI Realty's entering into the JV Agreement, RHI paid the EEI Realty ₱50,000,000 as noninterest-bearing cash advance. The cash advance shall be liquidated through proceeds from sale of lots allocated to the EEI Realty. In 2000, EEI Realty started selling developed lots, the proceeds of which were deducted from the cash advance. As at December 31, 2015 and 2014, the outstanding balance of the cash advances amounted to ₱32.4 million and is presented as a liability under "Accounts payable and accrued expenses" in the consolidated statements of financial position.

b. EEI Realty has an ongoing project in Suburbia East, Marikina. The master plan for the 98,009 square meters property project was completed and the development permit application for the subdivision plan was approved on September 14, 2000 by the city government of Marikina. On May 2, 2002, the Housing and Land Use Regulatory Board issued a Certificate of Registration and License to Sell to the Company for the sale of saleable lots in Suburbia East Phase I. The Phase I development works have been completed. On May 30, 2003, HLURB issued a certificate of Registration and License to Sell for the sale of saleable lots in Phase II. Development works for Phase II was completed in July 2007. On November 29, 2008, HLURB issued a certificate of Registration and License to Sell for the sale of saleable lots in Phase III. As at December 31, 2015, EEI Realty completed all development works for Phase III.

c. The amended Memorandum of Agreement dated April 19, 1999 between the EEI Realty and Ayala Greenfield Inc. provides for the following:

- Sale of nine (9) parcels of land with a total area of 133,550 square meters by EEI Realty to Ayala Greenfield, Inc. Payment terms for the land sold include turnover of certain developed lots from the nine parcels of land. In 2003, a total of 11 saleable lots from the unsold inventory of Ayala Greenfield, Inc.'s developed lots valued at ₱48,206,695 were transferred to EEI Realty as partial settlement.

- Contribution by EEI Realty of parcels of land, with a total area of 111,906 square meters, as the EEI Realty's participating interest in a JV project with Ayala Greenfield, Inc. Under the terms of the JV agreement, the EEI Realty's net land owner's interest shall be in the form of developed lots for the residential component and golf club shares for the golf course component, and shall be allocated at 30% for the EEI Realty and 70% for Ayala Greenfield, Inc.

d. On August 17, 2009, EEI Realty entered into an agreement with Cottonwood Realty Corporation (Cottonwood) for the building of residential housing units on the lots owned by EEI Realty. Under the terms of the JV agreement, EEI Realty will contribute approximately 6,400 square meters of land located at Grosvenor's Place, Brgy. Tanauan, Tanza, Cavite. The land consisted of 200 subdivision lots. Upon signing of the JV agreement, Cottonwood shall advance cash equivalent to 20% of the minimum lot price valued at ₱3,190 per square meter for the 200 lots of EEI Realty. Cottonwood shall also execute the Deed of Assignment in favor of EEI Realty and the corresponding Letter of Guaranty to Home Development Mutual Fund (HDMF) covering the latter's take out of the house and lot totaling 200 from EEI Realty on the other hand. EEI Realty shall pay Cottonwood 10% of the total lot price as marketing commission deductible from the 80% releases of HDMF. Cottonwood shall arrange and ensure that the said 80% take out by the HDMF for the lot portion shall be payable in the name of EEI Realty and paid by HDMF directly to EEI Realty.

On June 14, 2012, under the Revised Memorandum of Agreement, EEI Realty and Cottonwood agreed that EEI Realty undertakes the construction of residential buildings in the lots, covering an area of 5,633 square meters, which EEI Realty has contributed in the JV and Cottonwood will sell and market the lots and residential houses built therein, secure a funding commitment line and arrange the loan take-out for buyers with HDMF with the purpose of yielding the optimal price and ensuring appreciation over time.

EEI Realty has sold 1 lot and 8 lots stated in the memorandum of agreement with Cottonwood Realty Corporation in 2015 and 2014, respectively.

There were no capitalized borrowing costs in 2015, 2014 and 2013.

The Group has no purchase commitments pertaining to its inventories as at December 31, 2015 and 2014.

No inventories were pledged as security to obligations as of December 31, 2015 and 2014.

11. Prepaid Expenses and Other Current Assets

This account consists of:

	2015	2014
Input value added tax (VAT)	**₱502,953,013**	₱471,459,534
Prepaid taxes	**171,957,405**	187,178,398
Current portion of receivable from EEI Retirement Fund, Inc. (Notes 17 and 22)	**117,361,532**	117,000,000
Prepaid expenses	**92,423,446**	84,534,933
Miscellaneous deposits - net	**46,603,429**	46,492,353
Restricted cash investment	**8,388,705**	7,549,817
Unused office supplies	**4,644,275**	5,557,635
Others	**55,576,122**	23,759,181
	₱999,907,927	₱943,531,851

Input VAT represents taxes imposed to the Group by its suppliers and contractors for the acquisition of goods and services required under Philippine taxation laws and regulations. This will be used against future output VAT liabilities or will be claimed as tax credits. Management has estimated that all input VAT is recoverable at its full amount.

Prepaid taxes pertain mainly to the Group’s creditable withholding taxes and tax credit certificates.

Receivable from EEI Retirement Fund, Inc. (EEI-RFI) resulted from the sale of land by EEI to EEI-RFI. In 2013, the receivable from EEI-RFI amounting ₱390.0 million was restructured and reclassified to other noncurrent assets with fixed 5% interest rate per annum (Note 17). In 2015 and 2014, receivable from EEI-RFI amounting ₱117.0 million was reclassified from other noncurrent assets to other current assets. The net outstanding receivable from EEI-RFI as at

December 31, 2015 and 2014 amounted to ₱273.4 million and ₱387.5 million, respectively (Note 17).

Interest income earned related to EEI-RFI amounted ₱16.27 million, ₱17.65 million and ₱31.99 million in 2015, 2014 and 2013, respectively (Note 23).

Prepaid expenses include prepayments for freight and insurance.

Miscellaneous deposits mainly represent the Group's refundable rental, utilities and guarantee deposits on various machinery and equipment items. There was no provision for impairment of miscellaneuous deposits in 2015, 2014 and 2013. As at December 31, 2015 and 2014, the Group's allowance for impairment on its miscellaneous deposits account amounted to ₱3.7 million.

Restricted cash investment represents the Group's time deposits used as security for the payment of the Group's obligations and liabilities.

12. **Available-for-Sale Financial Assets**

This account consists of:

	2015	2014
Quoted shares - at fair value	**₱66,220,064**	₱83,894,869
Unquoted shares - at cost	**568,428,979**	400,344,649
	₱634,649,043	₱484,239,518

Rollforward analyses of the account follow:

	2015	2014
Balance at beginning of year	**₱484,239,518**	₱521,475,571
Additions	**244,596,453**	–
Disposals	**(56,877,867)**	(31,126,494)
Impairment loss	**(32,600)**	–
Reduction	**(14,000,000)**	–
Reclassification	**–**	(20,000,000)
Net unrealized gain (loss) recognized in other comprehensive income	**(23,276,461)**	13,890,441
	₱634,649,043	₱484,239,518

Movements in the net accumulated unrealized gain on available-for-sale financial assets are as follows:

	2015	2014
Attributable to equity holders of the parent:		
Balance at beginning of year	**₱105,648,267**	₱93,233,426
Gain (loss) recognized in equity	**(19,131,295)**	12,414,841
Balance at end of year	**86,516,972**	105,648,267

(Forward)

	2015	2014
Noncontrolling interest:		
Balance at beginning of year	**₱7,060,756**	₱5,585,156
Gain (loss) recognized in equity	**(4,145,166)**	1,475,600
Balance at end of year	**2,915,590**	7,060,756
	₱89,432,562	₱112,709,023

The unquoted shares consist of shares of the following nonlisted companies:

	2015	2014
PetroGreen Energy Corporation	**₱237,279,889**	₱–
RCBC Realty Corporation (RRC)	**206,656,581**	260,387,781
Hermosa Ecozone Development Corporation	**100,000,000**	100,000,000
Brightnote Assets Corporation	**11,000,000**	25,000,000
Sta. Elena Properties	**7,680,033**	7,680,033
Heritage Park	**3,080,000**	5,088,785
Subic Power Corporation	**37,500**	37,500
Others	**2,694,976**	2,150,550
	₱568,428,979	₱400,344,649

Fair value information has not been disclosed for the Group's investments in equity instruments that are carried at cost and unquoted, because fair value cannot be measured reliably. These equity instruments represent ordinary shares in private companies that are not quoted on any market and do not have any comparable industry peer that is listed. The Group does not intend to dispose of these investments in the foreseeable future.

The Group's investments in RRC, classified as AFS securities, are non-voting preference shares. Investments in RRC financial assets amounting ₱55.70 million and ₱31.11 million were redeemed in 2015 and 2014, respectively, which resulted to gains amounting ₱35.1 million and ₱28.4 million, respectively (Note 23).

On January 26, 2015, the Group purchased 143.4 million shares amounting to ₱237.3 million for a 10% equity interest in PetroGreen Energy Corporation (PGEC). On July 24, 2015, the Group acquired additional shares of YGC Corporate Services, Inc. amounting ₱0.4 million.

In 2015, Brightnote issued a certificate of decrease in capital stock which resulted to a decrease in the Group's investment by ₱14.0 million.

In 2014, EEI reclassified its investment in Philippine Hybrid Energy Systems, Inc. (PHESI) amounting ₱20.0 million to other receivables (Note 8).

As of December 31, 2015 and 2014, available-for-sale investments pledged as security to obligations amounted to ₱249.4 million and ₱260.4 million, respectively (Note 20).

13. **Investments in Associates and Joint Venture**

The details of investments accounted for under the equity method are as follows:

	2015	2014
Acquisition cost		
Balances at beginning	**₱1,992,371,494**	₱1,833,886,394
Additions	**1,035,640,156**	158,485,100
Balance at end of year	**3,028,011,650**	1,992,371,494
Accumulated impairment loss	**74,536,609**	74,536,609
Accumulated equity in net earnings		
Balance at beginning of year	**2,025,354,729**	1,622,025,355
Equity in net earnings (losses)	**(632,845,100)**	659,772,494
Dividends received	**(39,384,920)**	(256,443,120)
Balance at end of year	**1,353,124,709**	2,025,354,729
Equity in cumulative translation adjustment	**56,984,111**	(44,905,259)
	₱4,363,583,861	₱3,898,284,355

Summarized financial information of the Group's share in significant associates and joint venture are as follows:

			2015			
	PERC	**RRC**	**MMPC**	**ARCC**	**ECW**	**PSOC**
Current assets	**₱2,009,386,798**	**₱918,995,488**	**₱992,073,198**	**₱4,051,425,841**	**₱11,813,456**	**₱554,957,277**
Noncurrent assets	**9,149,976,414**	**6,510,913,906**	**938,115,662**	**896,292,065**	**–**	**1,271,201,804**
Total assets	**₱11,159,363,212**	**₱7,429,909,394**	**₱1,930,188,860**	**₱4,947,717,906**	**₱11,813,456**	**₱1,826,159,081**
Current liabilities	**₱1,971,438,602**	**₱1,530,130,011**	**₱890,643,120**	**₱2,986,425,454**	**₱21,199**	**₱671,734,140**
Noncurrent liabilities	**5,311,236,166**	**3,696,873,816**	**320,736,910**	**988,241,688**	**–**	**1,018,109,395**
Total liabilities	**₱7,282,674,768**	**₱5,227,003,827**	**₱1,211,380,030**	**₱3,974,667,142**	**₱21,199**	**₱1,689,843,535**
Carrying value of investments	**₱684,269,302**	**₱1,106,423,644**	**₱293,275,197**	**₱1,484,883,352**	**₱10,080,000**	**₱358,364,110**
Revenues	**₱1,094,551,991**	**₱2,370,434,012**	**₱1,042,228,864**	**₱6,052,925,958**	**₱–**	**2,459,525**
Cost and expenses	**(877,372,617)**	**(1,460,724,787)**	**(828,774,912)**	**(6,895,096,176)**	**–**	**(10,526,405)**
Net income	**₱217,179,374**	**₱909,709,225**	**₱213,453,952**	**(₱842,170,218)**	**₱–**	**(₱8,066,880)**

			2014			
	PERC	RRC	MMPC	ARCC	ECW	PSOC
Current assets	₱437,405,470	₱717,424,630	₱963,035,100	₱3,919,600,754	₱11,813,456	₱–
Noncurrent assets	5,913,170,198	6,743,119,894	713,150,598	892,810,896	–	–
Total assets	₱6,350,575,668	₱7,460,544,524	₱1,676,185,698	₱4,812,411,650	₱11,813,456	₱–
						₱–
Current liabilities	₱975,861,192	₱1,444,054,411	₱794,629,115	₱2,737,989,500	₱21,199	
Noncurrent liabilities	2,748,201,459	3,549,199,513	252,760,125	419,844,350	–	–
Total liabilities	₱3,724,062,651	₱4,993,253,924	₱1,047,389,240	₱3,157,833,850	₱21,199	₱–
Carrying value of investments	₱538,444,350	₱958,723,706	₱120,180,000	₱1,706,353,228	₱10,080,000	₱–
Revenues	₱1,618,295,864	₱2,237,909,634	₱912,420,115	₱7,045,340,805	₱–	₱–
Cost and expenses	(1,182,024,044)	(1,500,743,549)	(727,523,161)	(6,603,210,166)	–	–
Net income	₱436,271,820	₱737,166,085	₱184,896,954	₱442,130,639	₱–	₱–

The Group's share in the net income of ARCC is subject to 20% Saudi Arabia income taxes.

In 2015, the Parent Company availed of the stock rights issued by PERC totaling 30.68 million shares for ₱4.38 per share. Such transaction did not result to a change in the 22.41% ownership of the Group on PERC. PERC's market price amounted to ₱3.5 per share as of December 31, 2015.

As of December 31, 2015, investments in RRC and MMPCI amounting ₱958.7 million and ₱14.4 million, respectively, were pledged as security to obligations (Note 20).

The reconciliation of the net assets of the associates and joint ventures to the carrying amounts of the interests in associates and joint ventures recognized in the consolidated financial statement is as follows:

			2015		
	PERC	**ARCC**	**ECW**	**PWEI**	**PSOC**
Net assets of an associate	**₱3,876,688,444**	**₱1,985,817,886**	**₱23,584,514**	**₱1,035,795,284**	**₱309,808,057**
Proportionate ownership in the associate	**22%**	**49%**	**50%**	**20%**	**44%**
	852,871,458	**973,050,764**	**11,792,257**	**207,159,057**	**136,315,545**
Share in deposits for future stocks subscription		–	–	**37,020,000**	**220,190,442**
Subscription receivable	–	–	–	–	**1,858,123**
Advances	–	**511,832,588**	**(1,712,257)**	–	–
Share in net identifiable assets	**₱852,871,458**	**₱1,484,883,3528**	**₱10,080,000**	**₱244,179,057**	**₱358,364,110**
Notional goodwill	**₱184,496,578**	**₱–**	**₱–**	**₱–**	**₱–**

14. Property and Equipment

The rollforward analysis of this account follows:

			2015			
	Land, Buildings and Improvements	**Machinery, Tools and Construction Equipment**	**Transportation and Service Equipment**	**Furniture, Fixtures, and Office Equipment**	**Construction in Progress** (Note 19)	**Total**
Cost						
At beginning of year	**₱2,742,127,177**	**₱3,372,866,686**	**₱714,330,236**	**₱1,790,615,854**	**₱448,190,632**	**₱9,068,130,585**
Additions	**254,868,160**	**728,466,343**	**344,798,172**	**210,110,516**	**149,429,261**	**1,687,672,452**
Disposals/retirements	**(2,285,827)**	**(32,542,911)**	**(31,147,919)**	**(49,728,411)**	–	**(115,705,068)**
Reclassifications/adjustments	**514,480,908**	**95,810,168**	**4,504,260**	**25,129,799**	**(566,609,114)**	**73,316,021**
Transfers	**9,774,454**	–	–	**104,986**	**(9,879,440)**	–
At end of year	**3,518,964,872**	**4,164,600,286**	**1,032,484,749**	**1,976,232,744**	**21,131,339**	**10,713,413,990**
Accumulated Depreciation and Amortization						
At beginning of year	**1,211,231,319**	**1,043,539,423**	**397,931,353**	**1,286,042,120**	–	**3,938,744,215**
Depreciation and amortization (Note 29)	**114,678,100**	**309,763,797**	**94,138,016**	**214,941,801**	–	**733,521,714**
Disposals/retirements	–	**(32,215,895)**	**(25,035,652)**	**(48,941,173)**	–	**(106,192,720)**
Reclassifications/adjustments	**(4,109,817)**	**23,227,925**	**(9,697,411)**	**(3,209,668)**	–	**6,211,029**
At end of year	**1,321,799,602**	**1,344,315,250**	**457,336,306**	**1,448,833,080**	–	**4,572,284,238**
Allowance for impairment	–	–	**(1,349,759)**	–	–	**(1,349,759)**
Net Book Value at Cost	**₱2,197,165,270**	**₱2,820,285,036**	**₱573,798,684**	**₱527,399,664**	**₱21,131,339**	**₱6,139,779,993**
Land at Revalued Amounts						**₱4,093,370,740**

	2014					
	Land, Buildings and Improvements	**Machinery, Tools and Construction Equipment**	**Transportation and Service Equipment**	**Furniture, Fixtures, and Office Equipment**	**Construction in Progress** (Note 19)	**Total**
Cost						
At beginning of year	₱2,548,843,560	₱3,250,465,488	₱512,379,074	₱1,550,636,290	₱115,471,643	₱7,977,796,055
Additions	164,444,110	243,510,253	216,786,601	255,733,377	378,096,627	1,258,570,968
Disposals/retirements	(231,272)	(156,494,790)	(22,292,170)	(26,743,670)	–	(205,761,902)
Reclassifications/adjustments	(14,362,731)	33,441,607	7,456,731	10,989,857	–	37,525,464
Transfers	43,433,510	1,944,128	–	–	(45,377,638)	–
At end of year	2,742,127,177	3,372,866,686	714,330,236	1,790,615,854	448,190,632	9,068,130,585
Accumulated Depreciation and Amortization						
At beginning of year	1,126,218,554	996,423,511	324,270,404	1,114,463,470	–	3,561,375,939
Depreciation and amortization (Note 29)	85,011,003	215,038,627	88,284,055	195,904,795	–	584,238,480
Disposals/retirements	(231,272)	(153,102,929)	(19,719,836)	(25,786,920)	–	(198,840,957)
Reclassifications/adjustments	233,034	(14,819,786)	5,096,730	1,460,775	–	(8,029,247)
At end of year	1,211,231,319	1,043,539,423	397,931,353	1,286,042,120	–	3,938,744,215
Allowance for impairment	–	–	(1,349,759)	–	–	(1,349,759)
Net Book Value at Cost	₱1,530,895,858	₱2,329,327,263	₱315,049,124	₱504,573,734	₱448,190,632	₱5,128,036,611
Land at Revalued Amounts						₱2,836,565,819

Depreciation and amortization expense charged to cost of goods sold and services amounted to ₱573.6 million, ₱444.6 million, and ₱363.6 million in 2015, 2014 and 2013, respectively (Note 29). Depreciation charged to general and administrative expenses amounted to ₱182.8 million, ₱160.4 million, and ₱178.7 million in 2015, 2014 and 2013, respectively (Notes 28 and 29).

In 2013, the Group entered into a contract for the construction of new school facilities in a bid to attract more students. This construction has two major phases. The first phase is the renovation and update of the existing gym amounting ₱44.1 million which was completed in 2014. The second phase is the construction of the new Research and Administration facility amounting to ₱238.7 million. This started in May 2014 and was inaugurated in February 2015.

On July 8, 2014, the Group also started the construction of the new engineering building in Laguna amounting to ₱171.9 million which was completed in June 2015. The building was equipped with state-of-the-art facilities and interactive learning environment to aid the students in their advanced engineering studies.

In 2015, the Research and Administration facilities and the new engineering building were transferred from construction in progress account to buildings and improvements account. Construction in progress amounting to ₱18.03 million as of December 31, 2015 pertains to ongoing renovation of old libraries and buildings.

On August 12, 2015, the long-term loan of EEI Power for which the 15MW generator sets and auxiliary equipment and spare parts amounting to ₱108.8 million were held as collateral was fully settled. Thereafter, the Deed of Chattel Mortgage was cancelled and released.

There were no capitalized borrowing costs in 2015 and 2014.

Movements in the revalued land are as follow:

	2015	2014
Balance at beginning of year	**₱2,836,565,819**	₱2,727,358,837
Additions:		
Acquisition	**425,500,000**	–
Capitalizable costs directly related to land purchased	**11,734,520**	983,380
Appraisal increase	**819,570,401**	108,223,602
Balance at end of year	**₱4,093,370,740**	₱2,836,565,819

Breakdown of appraisal increase follows:

	2015	2014
EEI Corporation	**₱361,626,719**	₱–
iPeople, inc.	**253,425,682**	98,728,602
Honda Cars Quezon City	**204,518,000**	9,495,000
	₱819,570,401	₱108,223,602

Land at cost amounted to ₱2.2 billion and ₱1.8 billion as at December 31, 2015 and 2014, respectively.

The revalued amounts in 2015 and 2014 are based on the latest appraisal reports by an independent appraiser dated January 2016 and January 2015, respectively. Fair value is determined using Market Data Approach based on latest records of sales and offerings of similar parcels of land with similar location, size, shape, characteristics of the lots and present and prospective use. Management believes that the fair values derived as of January 2016 and January 2015 approximate the fair values as at December 31, 2015 and 2014.

The land was last appraised in January 2016 by an independent firm of appraisers, Vitale Valuation Services, Inc.

The valuation was derived through the market data approach based upon prices paid in actual market transactions. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject properties adjusted based on certain elements of comparison (e.g. market conditions, location and physical condition).

Significant increases (decreases) in estimated price per square meter would result in a significantly higher (lower) fair value of the land.

The land was valued in terms of their highest and best use which is categorized under Level 3 of the fair value hierarchy. There was no transfer between levels of fair value measurement in 2015 and 2014.

Description of the valuation techniques used and key inputs to valuation of land follow:

Location	Valuation Techniques	Unobservable Inputs Used	Range (Weighted Average) 2015	2014
Chino Roces Avenue (Pasong Tamo Extension), Makati City	Market Data Approach	Price per square meter	**₱190,000 to ₱280,000 (₱232,000)**	₱118,500 to ₱480,000 (₱275,700)
Muralla Street, Intramuros, Manila	Market Data Approach	Price per square meter	**₱45,000 to ₱84,804 (₱59,115)**	₱45,000 to ₱65,000 (₱54,000)
Paz Mendoza Guazon, Pandacan, Manila	Market Data Approach	Price per square meter	**₱35,000 to ₱85,500 (₱48,200)**	₱25,000 to ₱75,000 (₱47,600)
Barangay Pulo, City of Cabuyao, Laguna	Market Data Approach	Price per square meter	**₱10,000 to ₱16,000 (₱10,600)**	₱3,500 to ₱12,000 (₱6,480)
Quezon Avenue and P. Florentino St. Extension, Quezon City	Market Data Approach	Price per square meter	**₱78,875 to ₱120,000 (₱68,000)**	₱55,000 to ₱85,000 (₱40,000)

As of December 31, 2015 and 2014, fully depreciated assets that are still in use amounted to ₱1,814.7 million and ₱1,715.2 million, respectively.

There are no temporary idle property and equipment as of December 31, 2015 and 2014.

Property and equipment pledged as security to obligations amounted to ₱2.22 billion and ₱1.35 billion as of December 31, 2015 and 2014 (Note 20).

15. Goodwill

Goodwill arose from acquisitions of EEI, iPeople and MCI.

Goodwill attributable to each CGU follows:

	2015	2014
EEI Corporation and Subsidiaries	**₱300,859,305**	₱300,859,306
Malayan Colleges, Inc. (MCI)	**137,853,346**	137,853,346
iPeople,inc. (IPO)	**32,644,808**	32,644,808
	₱471,357,459	₱471,357,460

There are no additional impairment losses on goodwill in 2015, 2014 and 2013.

The Group performed its annual impairment test on its goodwill with indefinite useful lives as of December 31, 2015. The recoverable amount of goodwill was determined based on value in use calculations using cash flow projections based on financial budgets approved by management covering a five-year period. The cash flow projections considered the impact of the Enhanced K+12 Basic Education Program on MCI's financial performance effective in 2016. Cash flows beyond the five-year period are assumed to be without growth.

16. Investment Properties

The rollforward analysis of this account follows:

	2015		
	Land Held for Capital Appreciation	**Condominium Units and Parking Slots**	**Total**
Cost			
Balances at beginning of year	**₱210,429,459**	**₱68,445,854**	**₱278,875,313**
Disposals	**(6,607,168)**	**(16,054,800)**	**(22,661,968)**
Balances at end of year	**203,822,291**	**52,391,054**	**256,213,345**
Accumulated Depreciation and Amortization			
Balances at beginning of year	**–**	**18,579,206**	**18,579,206**
Depreciation and amortization	**–**	**3,008,388**	**3,008,388**
Disposals	**–**	**(1,917,749)**	**(1,917,749)**
Balances at end of year	**–**	**19,669,845**	**19,669,845**
Net Book Value	**₱203,822,291**	**₱32,721,209**	**₱236,543,500**

	2014		
	Land Held for Capital Appreciation	Condominium Units and Parking Slots	Total
Cost			
Balances at beginning of year	₱210,629,459	₱55,491,974	₱266,121,433
Additions	–	12,953,880	12,953,880
Disposals	(200,000)	–	(200,000)
Balances at end of year	210,429,459	68,445,854	278,875,313
Accumulated Depreciation and Amortization			
Balances at beginning of year	–	15,804,488	15,804,488
Depreciation and amortization (Note 29)	–	2,774,718	2,774,718
Balances at end of year	–	18,579,206	18,579,206
Net Book Value	₱210,429,459	₱49,866,648	₱260,296,107

Investment properties represent various parcels of land, condominium units and parking slots held for capital appreciation and rental, respectively.

Proceeds from the disposal of investment properties amounted to ₱26.1 million and nil in 2015 and 2014, respectively. Gain on sale of investment properties amounted to ₱5.4 million and nil in 2015 and 2014, respectively.

The total rental income derived from the investment properties amounted to ₱5.1 million, ₱6.0 million, and ₱7.1 million in 2015, 2014 and 2013, respectively.

No additional impairment loss was recognized in 2015, 2014 and 2013 (Note 28).

As at December 31, 2015 and 2014, the fair value of investment properties amounted to ₱293.4 million and ₱310.0 million, respectively.

The fair value of the land and condominium units and parking slots was arrived at using the Market Data Approach. In this approach, the value of the land and condominium units and parking slots are based on sales and listings of comparable properties registered within the vicinity.

The land was valued in terms of their highest and best use which is categorized under Level 3 of the fair value hierarchy. There was no transfer between levels of fair value measurement in 2015 and 2014.

None of the investment properties were pledged as a security to obligations as of December 31, 2015 and 2014.

17. Other Noncurrent Assets

This account consists of:

	2015	2014
Receivable from customer	**₱162,326,173**	₱–
Receivable from EEI-RFI - net of current portion (Notes 5, 11 and 22)	**156,000,000**	270,531,792
Computer software	**15,791,828**	28,505,569
Others	**18,878,767**	90,039,401
	₱352,996,768	₱389,076,762

Receivable from customer represents advances to project owner subject to liquidation after project completion expected to be completed beyond one year.

Computer software is amortized over a period of three (3) years. Amortization of computer software charged to operations in 2015, 2014 and 2013 amounted to ₱19.8 million, ₱20.8 million and ₱17.7 million, respectively (Notes 28 and 29). The capitalized software is carried net of accumulated amortization.

There were no impairment recognized for computer software during the year and in prior periods.

Rollforward of computer software follows:

	2015	2014
Cost		
Balance at the beginning of the year	**₱88,895,987**	₱79,467,780
Additions	**7,128,930**	9,428,207
Balance at the end of the year	**96,024,917**	88,895,987
Accumulated Amortization		
Balance at the beginning of the year	**60,390,418**	39,623,496
Amortization (Note 29)	**19,842,671**	20,766,922
Balance at the end of the year	**80,233,089**	60,390,418
Net Book Value	**₱15,791,828**	₱28,505,569

Other noncurrent assets include noncurrent deferred charges, deposit on contracts, refund from Meralco, receivable from PGEC and others.

In 2015, receivable from PGEC amounting ₱70.2 million were reclassified to available for sale securities.

18. Accounts Payable and Accrued Expenses

This account consists of:

	2015	2014
Accounts payable	**₱5,558,361,086**	₱4,545,031,586
Deferred output taxes	**559,612,484**	516,120,678
Accrued expenses	**541,563,548**	536,493,121
Output tax payable	**266,429,537**	131,577,440
Subscriptions payable	**31,988,718**	58,007,218
Dividends payable	**23,816,752**	43,169,759
Accrued interest payable	**15,008,773**	12,253,244
Payable to PTC	**13,052,018**	10,250,715
Others	**3,682,517**	4,711,612
	₱7,013,515,433	₱5,857,615,373

Accounts payable pertains to the Group's obligation to local suppliers. The normal trade credit terms of accounts payable and accrued expenses of the Group are expected to be settled within the next twelve (12) months.

Deferred output taxes are expected to be remitted to the government (net of input VAT) immediately upon collection of related receivables which is expected to be settled within the next twelve months.

Subscriptions payable represents unpaid subscriptions on equity securities.

Accrued expenses consist of:

	2015	2014
Accrued salaries and wages	**₱164,973,164**	₱165,901,989
Accrued rent	**73,934,219**	63,276,789
Withholding taxes and others	**64,345,366**	32,198,546
Accrued insurance	**28,554,229**	119,110,569
SSS and other contributions	**24,162,510**	20,079,421
Accrued professional fee	**16,439,193**	14,210,530
Payable to security guards	**11,465,981**	10,438,737
Deferred income	**8,610,319**	6,128,396
Chattel mortgage payable	**8,351,159**	2,952,116
Payable to Land Transportation Office	**2,011,201**	1,917,301
Rust proofing payable	**19,763**	19,763
Others	**138,696,444**	100,258,964
	₱541,563,548	₱536,493,121

Accrued salaries and wages include the Group's recognized payable associated with the Faculty Association of Mapua Institute of Technology (FAMIT) reranking case. This case involves the faculty ranking and evaluation that was part of the 2001 Collective Bargaining Agreement negotiations by MCI with the FAMIT. The Supreme Court reversed an earlier Court of Appeals decision in favor of management. An entry of judgment dated March 13, 2008 was made in the Supreme Court Book of Entries of Judgments, making the decision final and executory. A Memorandum of Agreement was entered into by management with FAMIT before the Voluntary Arbitrators wherein the parties agreed to continue the process of faculty ranking. The evaluation process was completed in December 2008.

As at December 31, 2015 and 2014, total accumulated payments to the permanent faculty members amounted to ₱228.9 million. Payments made in 2015 and 2014 amounted to nil and ₱0.1 million, respectively. Related accrual as at December 31, 2015 and 2014 amounted to ₱65.9 million.

Other accrued expenses pertain to due to bookstore, unearned seminar fees, unearned interest income, deferred commission income, deferred credits and liabilities other than those owed to suppliers and contractors and those arising from ordinary accruals.

Payable to PTC
On January 22, 2008, the Group entered into a memorandum of agreement with Philippine Transmarine Carriers, Inc. (PTC) to jointly establish the Mapua-PTC Center for Maritime Education and Training (CMET).

The parties agree that the operation and management of Mapua-PTC CMET shall be under the auspices of the Group and that the parties shall execute both an Operations and Management Agreement to operate the educational activities and general administrative functions of the Mapua-PTC CMET. The agreement was accounted for as jointly controlled operations. The Group shall be responsible for establishing academic, faculty, student and academic services policies and the enforcement thereof, as well as provide overall administrative control and supervision of all school personnel, faculty and engaged service providers.

All properties acquired under the project shall be equally owned by the PTC and the Group unless otherwise borrowed or leased by the Group for the Mapua-PTC CMET or donated with preconditions imposed by third parties on Mapua-PTC CMET.

All net income or losses which results from the operation of the Mapua-PTC CMET shall be shared and distributed equally on a 50%-50% basis between the Group and PTC.

In 2015, the parties agreed that the above agreement shall continue for the next 5 years unless earlier terminated by either party evidenced by the Memorandum of Agreement executed on September 16, 2015.

As at December 31, 2015 and 2014, payable to PTC amounted to ₱13.05 million and ₱10.25 million, respectively, for its share in the income of tuition and other matriculation fees of students of the Malayan-PTC CMET.

The Group's share in revenue and expenses of the joint operation included in the statements of income is shown below:

	2015	2014
Revenue	**₱25,347,564**	₱22,835,613
Expenses	**22,546,262**	21,712,016
Net income	**₱2,801,302**	₱1,123,597

19. **Loans Payable**

This account consists of:

	2015	2014
Loans payable (Note 22)		
Unsecured bank loans	**₱4,000,000,000**	₱3,225,000,000
Secured bank loans	**160,000,000**	295,000,000
Bills payable		
Unsecured bills	**–**	400,000
	₱4,160,000,000	₱3,520,400,000

Unsecured
Unsecured bank loans are obtained from local banks and related party financial institutions with annual interest rates ranging from 2.00% to 3.27% and 2.00% to 4.00% in 2015 and 2014, respectively.

The loan requires the Group to maintain consolidated debt-to-equity ratio below 3:1 in its consolidated financial statements. In 2015 and 2014, the Group had complied with the loan covenants.

Secured
The secured loans from local banks bear annual interest rates ranging from 3.00% to 3.49% and 3.25% to 4.50% in 2015 and 2014, respectively. The carrying value of the investment in subsidiary (at cost) held as collaterals amounted to ₱33.65 million and ₱112.1 million as of December 31, 2015 and 2014, respectively.

Bills Payable
Bills payable pertains to unsecured short-term borrowings from private firms, related companies and individuals with annual interest rate of 10% in 2015 and 2014.

Interest on loans payable amounted to ₱104.6 million, ₱93.1 million and ₱138.3 million in 2015, 2014 and 2013, respectively (Note 30).

20. **Long-term Debt**

This pertains to the long-term debt of the following companies:

	2015	2014
Parent Company		
Peso-denominated syndicated bank loan payable within ten (10) years which shall commence after three (3) years from the date of issue with a floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of two percent (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5%	**₱644,072,479**	₱642,783,251
Peso-denominated syndicated bank loan payable within 10 years which shall commence after three (3) years from the date of issue with a fixed rate per annum based on the highest of (i) five (5)-year PDST-F, plus a spread of 2.0% per annum or (ii) floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of 2.0% per annum or (ii) the BSP overnight rate plus a spread of 1.5% or (iii) 5.5% per annum	**644,072,478**	642,783,250
Peso-denominated 5 year term loan, payable quarterly starting March 2015 with interest of 5.00% per annum	**–**	398,411,854
Peso-denominated five (5) year term loan, payable in twenty (20) equal quarterly installments starting March 2016 with interest of 5.11% per annum	**500,000,000**	–
MCI		
Peso-denominated syndicated bank loan payable after 7.5 years starting November 2010 without grace period on principal payment, subject to floating rate equal to the 3-month Philippine Dealing System Treasury Reference Rates-Fixing (PDST-F) plus a per annum spread of 1.75% payable in accelerating amounts up to May 22, 2018 in 2015 and November 22, 2020 in 2014.	**188,500,000**	516,000,000
EEI Power		
Peso-denominated seven (7) year term loan, payable quarterly starting June 2014 with interest of 6.50% per annum inclusive of two (2) year grace period on principal amortization	**482,142,858**	517,912,200
EEI		
Fixed-rate corporate promissory notes with effective interest rates of 5.1667% and 5.1875% per annum	**1,303,571,428**	446,428,571
	3,762,359,243	3,164,319,126
Less current portion of long-term debt	**498,897,436**	368,983,029
	₱3,263,461,807	₱2,795,336,097

Parent Company

On September 17, 2013, the Parent Company obtained interest-bearing loans from various local commercial banks (Eastwest Bank, Robinsons Bank and Philippine Bank of Communications) which were executed through individual loan agreements with chattel mortgage. Each interest-bearing loan has a term of ten years. Fifty percent (50%) of the total loan will be paid on the 10th year, while the remaining 50% of the loan, inclusive of a three (3) year grace period on principal payment, will be paid in 28 quarterly instalments commencing on the 13th quarter.

The proceeds of the loan were used for the acquisition of the 10% ownership in RCBC Realty Corporation (RRC). A portion of each loan bears a fixed annual effective interest rate of 5.5%, subject to repricing on the fifth (5) year while the remaining portion bears a floating effective interest rate of 5%, subject to quarterly repricing.

Loans financed by Eastwest Bank are secured by the Parent Company's investment in an associate. The carrying value of the investment held as collateral amounted to ₱773.6 million and ₱817.6 million as of December 31, 2015 and 2014, respectively (Note 10).

Loans financed by Robinsons Bank are secured by the Parent Company's investment in an associate and investment in subsidiary with carrying values amounting ₱323.5 million and ₱281.2 million as of December 31, 2015, respectively, and ₱167.6 million and ₱567.7 million as of December 31, 2014, respectively (Note 10).

Loans financed by Philippine Bank of Communications are secured by the Parent Company's investment in subsidiary. The carrying value of the investment held as collateral amounted to ₱307.2 million and ₱958.2 million as of December 31, 2015 and 2014, respectively.

The aggregate outstanding long-term debt to the three (3) banks amounted to ₱1,288.14 million and ₱1,285.57 million as of December 31, 2015 and 2014, respectively.

In 2015, the Parent Company paid its outstanding loan from RCBC amounting ₱398.44 million.

On December 16, 2015, the Parent Company acquired from BPI loan amounting ₱500.0 million, payable within five (5) years. The proceeds of the loan were used for general financing requirements and working capital purposes. This loan is secured by shares of the Parent Company to a subsidiary. The carrying value of the shares amounted to ₱75.7 million as of December 31, 2015 (Note 10).

MCI

MCI acquired a loan from RCBC amounting to ₱860.0 million, payable within ten (10) years. This loan is backed up by land properties in Manila and Makati owned by the Group. The unpaid principal amount is subject to floating rate equivalent to 3-month PDST-F plus a per annum spread of 1.75%. The carrying value of the collateral amounted to ₱2,220.4 million and ₱2,017.0 million in 2015 and 2014, respectively.

In 2015, the MCI made payments amounting to ₱241.50 million which effectively shortened the term of the loan. The new maturity date of the loan is May 22, 2018.

The loan requires MCI to maintain debt-to equity ratio below 2.5:1 and current ratio not less than 1:1. In 2015 and 2014, MCI had complied with the loan covenants.

EEI Power Corporation
On August 28, 2015, EEI Power entered into a 4.8% per annum fixed rate term loan amounting to ₱500.00 million with the Bank of the Philippines Island (BPI).

Interest on long-term debt amounted to ₱174.1 million, ₱166.4 million and ₱23.5 million in 2015, 2014 and 2013, respectively (Note 30).

The Group has complied with all loan covenants for the years ended December 31, 2015 and 2014.

On June 13, 2012, EEI Power entered into a secured 6.5% fixed-rate term loan in the aggregate principal amount of ₱385.0 million with Rizal Commercial Banking Corporation (RCBC) to finance the acquisition, design, construction, operation of the 15MW diesel generator set to be installed in Tagum, Davao del Norte (Notes 14 and 22).

The loan shall be available in staggered drawdowns within the following conditions:

i. Initial loan release shall be lesser than or equivalent to the loan value of existing collateral and/or additional collateral;
ii. Subsequent loan releases shall depend on the value of submitted collateral.

The loan shall have a term of seven (7) years inclusive of two (2) years grace period on the principal amortization reckoned from the initial drawdown date. The loan shall be payable on equal quarterly amortization to commence at the end of the 8th quarter. On August 12, 2015, the loan was fully settled. Interest expense on the said loan amounted to ₱18.3 million and ₱36.6 million in 2015 and 2014, respectively. The Deed of Chattel Mortgage of the assets provided as collateral was cancelled and released in 2015.

As at December 31, 2014, the carrying value of collateral held on the loan amounted to ₱1.4 billion consisting of certain machinery and construction equipment items of EEI amounting ₱1.3 billion and certain merchandise stocks and fixed assets of EE (Equipment Engineers, Inc.) amounting ₱0.09 billion (Note 14).

EEI
On June 15, 2015, the EEI obtained a loan from Land Bank of the Philippines amounting to ₱1,000,000,000 with an interest of 4.8000% per annum. This loan matures within seven (7) years from the date of issue.

On February 7, 2014 and February 18, 2014, the Parent Company entered into unsecured fixed-rate corporate promissory note amounting to ₱50.0 million and ₱450.0 million with Land Bank of the Philippines with effective interest of 5.1667% and 5.1875% per annum, respectively. In 2015, the bank reduced the interest rate to 4.8000% from May 26, 2015 until maturity. The loans mature within seven (7) years from the date of issue. The proceeds of the loan were used for general corporate and project financing requirements.

The loan is subject to loan covenants wherein EEI Power must not allow its total debt to equity ratio and current ratio, computed in accordance with generally accepted accounting principles consistently applied, to exceed 3:1 and 1:1, respectively.

Movement in the account follows:

	2015	2014
Balance at beginning of year	**₱3,164,319,126**	₱2,956,999,270
Availment	**2,006,967,904**	442,454,200
Payments	**(1,408,927,787)**	(235,134,344)
Balance at end of year	**3,762,359,243**	3,164,319,126
Less: current portion	**(498,897,436)**	(368,983,029)
	₱3,263,461,807	₱2,795,336,097

21. EEI's Stock Option Plan

EEI's stock option plan, as amended (Amended Plan), had set aside 35 million common shares for stock options available to regular employees, officers and directors of EEI.

Under the Amended Plan, the option or subscription price must be equal to the book value of the Group's common stock but not less than 80% of the average market price quoted in PSE for five trading days immediately preceding the grant, but in no case less than the par value. The option or subscription price should be paid over a period of five years in 120 equal semi-monthly installments. Shares acquired under the Amended Plan are subject to a holding period of one year.

A summary of the plan availments is shown below.

	Number of Shares
Shares allocated under the Original Stock Option Plan	19,262,500
Shares allocated under the Amended Stock Option Plan	15,737,500
Total shares allocated	35,000,000
Shares subscribed under the Original Stock Option Plan	19,365,815
Shares subscribed under the Amended Stock Option Plan	10,886,188
Total shares subscribed	30,252,003
Shares allocated at end of year	4,747,997

EEI opted to avail the exemption in PFRS 1 from applying PFRS 2 upon adoption on January 1, 2005 as it allows non-adoption of PFRS 2 for equity instruments that were granted on or before November 7, 2002. Since 2000, there were no shares under the stock option plan that were granted, forfeited, exercised and expired.

No benefit expense is recognized relative to the shares issued under the stock option plan. When options are exercised, these are treated as capital stock issuances. The stock option plan is exempt from PFRS 2.

22. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or the party is an associate or a joint venture. Related parties may be individuals or corporate entities.

Related parties include entities under common control, which pertains to other subsidiaries of PMMIC, which is the Group's ultimate parent company.

The year-end balances and transactions with respect to related parties included in the consolidated financial statements are as follows (amounts in thousands):

Category		2015			
		Amount/ Volume	**Outstanding Balance Receivable (Payable)**	**Terms**	**Conditions**
Parent Company - PMMIC					
a.	Accounts payable	**₱831**	**₱–**	**Noninterest-bearing**	**Unsecured**
	Miscellaneous expense	**786**	–	–	–
b.	Dividends payable	**29,257**	**(1,106)**	**Noninterest-bearing**	**Unsecured**
Associates					
c.	Dividends receivable	**39,385**	**7,500**	**Noninterest-bearing**	**Unsecured, no impairment**
d.	Due from related parties	–	**14,322**	**Noninterest-bearing**	**Unsecured**
	Management and audit fee income	**10,561**	–	–	–
e.	Subscriptions payable	–	**(9,375)**	**Noninterest-bearing**	**Unsecured**
Other affiliates					
f.	Receivable from EEI Retirement Fund, Inc.	–	**273,362**	**Interest-bearing, 5% per annum**	**Secured, umimpaired**
	Rental expense	**49,613**	–	–	–
	Interest income	**16,269**	–	–	–
Entities under common control					
g.	Cash and cash equivalents	**1,916,342**	**1,916,342**	**Interest-bearing at prevailing bank deposit rates**	**Unrestricted**
	Interest income	**15,619**	–	–	–
h.	Accounts receivable	**624,520**	**80,670**	**Noninterest-bearing**	**Unsecured, umimpaired**
	Vehicle sales	**26,048**	–	–	–
	Agency fee income	**32,057**	–	–	–
i.	Dividends receivable	**43,191**	–	**Noninterest-bearing**	**Unsecured, umimpaired**
	Dividends income	**43,191**	–	–	–
j.	Commission receivable	**348**	**382**	**Noninterest-bearing**	**Unsecured, umimpaired**
	Commission income	**348**	–	–	–
k.	Due from related parties	–	**39,915**	**Noninterest-bearing**	**Unsecured, umimpaired**
	Service revenue	**175,324**	–	–	–
	Other income	**574**	–	–	–
	Rental income	**25,365**	–	–	–
	Audit fee income	**5,111**	–	–	–
l.	Management fee receivable	**124,764**	**11,869**	**Noninterest-bearing**	**Unsecured, umimpaired**
	Management fee income	**111,396**	–	–	–

(Forward)

Category		2015 Amount/ Volume	Outstanding Balance Receivable (Payable)	Terms	Conditions
m.	Accounts payable and accrued expenses	**₱1,155**	**(₱471)**	**Noninterest-bearing**	**Unsecured**
	Rental expense	**5,815**	–	–	–
n.	Due to related parties	–	**(3,444)**	**Noninterest-bearing**	**Unsecured**
	Rental expense	**281**	–	–	–
	Insurance expense	**5,991**	–	–	–
o.	Lease liability	–	–	**Interest-bearing, 2.03% - 2.45% per annum (EEI); non-interest bearing (iPeople)**	**Secured**
	Interest expense - finance lease	**5**	–	–	–
p.	Loans payable	**770,000**	**(100,000)**	**Interest-bearing; 5.5% to 6.5% per annum**	**Secured**
	Interest expense	**14,993**	–		
q.	Long-term debt (including current portion of long-term debt)	**517,912**	**(706,412)**	**Interest-bearing, 6.00% per annum (EEI); 10-year, interest at 3-mo. PDST-F plus spread per quarter (iPeople)**	**Secured**
	Interest expense	**37,362**	–	–	–

Category		2014 Amount/ Volume	Outstanding Balance Receivable (Payable)	Terms	Conditions
Parent Company - PMMIC					
a.	Accounts payable	₱1,696	(₱1,699)	Noninterest-bearing	Unsecured
	Miscellaneous Expense	177	–	–	–
b.	Dividends payable	29,307	(1,087)	Noninterest-bearing	Unsecured
Associates					
c.	Dividends receivable	58,116	–	Noninterest-bearing	Unsecured, unimpaired
d.	Due from related parties	–	10,558	Noninterest-bearing	Unsecured
	Management and audit fee income	13,290	–	–	–
e.	Subscriptions payable	–	(9,375)	Noninterest-bearing	Unsecured
Other affiliates					
f.	Receivable from EEI Retirement Fund, Inc.	–	387,532	Interest-bearing, 5% per annum	Secured, unimpaired
	Rental expense	47,250	–	–	–
	Interest income	17,253	–	–	–
Entities under common control					
g.	Cash and cash equivalents	1,190,079	2,023,707	Interest-bearing at prevailing bank deposit rates	Unrestricted
	Interest income	10,790	–	–	–

(Forward)

Category		2014 Amount/ Volume	Outstanding Balance Receivable (Payable)	Terms	Conditions
h.	Accounts receivable	₱519,166	₱63,429	Noninterest-bearing	Unsecured, unimpaired
	Vehicle sales	39,721	–	–	–
	Agency fee income	30,590	–	–	–
i.	Dividends receivable	34,918	–	Noninterest-bearing	Unsecured, unimpaired
	Dividends income	34,918	–	–	–
j.	Commission receivable	424	424	–	–
	Commission income	424	–	–	–
k.	Due from related parties	–	22,703	Non-interest bearing	Unsecured, unimpaired
	Service revenue	160,146	–	–	–
	Other income	436	–	–	–
	Rental income	24,425	–	–	–
	Audit fee income	2,473	–	–	–
l.	Management fee receivable	103,725	13,707	Noninterest-bearing	Unsecured, unimpaired
	Management fee income	103,725	–	–	–
m.	Accounts payable and accrued expenses	673	(257)	Noninterest-bearing	Unsecured
	Rental expense	5,156	–	–	–
n.	Due to related parties	–	(16,464)	Noninterest-bearing	Unsecured
	Rental expense	887	–	–	–
	Insurance expense	–	–	–	–
o.	Lease liability	–	(281)	Interest-bearing, 2.03% - 2.45% per annum (EEI); non-interest bearing (iPeople)	Secured
	Interest expense - finance lease	89	–	–	–
p.	Loans payable	500,000	500,000	Interest-bearing; 5.5% to 6.5% per annum	Secured
	Interest expense	27,194	–		
q.	Long-term debt (including current portion of long-term debt)	58,260	(87,912)	Interest-bearing, 6.25% - 6.50% per annum (EEI); 10-year, interest at 3-mo. PDST-F plus spread per quarter (iPeople)	Secured
	Interest expense	69,066	–	–	–

Parent Company - PMMIC

a. Accounts payable to PMMIC pertains to unpaid expenses on shared costs such as legal expenses which are included under “Miscellaneous expense”. Accounts payable to PMMIC as at December 31, 2015 and 2014 amounted to nil and ₱1.7 million, respectively.

b. Dividends declared in 2015 and 2014 by the Parent Company amounted to ₱66.9 million and ₱67.9 million, respectively (Note 39). Out of the total declared dividends, dividends payable to PMMIC as at December 31, 2015 and 2014 amounted to ₱1.1 million.

Associates

c. Outstanding dividends receivable from associates as at December 31, 2015 and 2014 amounted to ₱7.5 million and nil, respectively.

d. Due from related parties arises from services rendered by the Parent Company to its associates. These services include management consultancy and internal audit fees. As at December 31, 2015 and 2014, the Group has an outstanding receivable from its associates amounting ₱14.3 million and ₱10.6 million, respectively. Management fee income charged to associates is fixed per month while audit fee income depends on the audit engagement letter agreed by both parties. Income from these services amounted to ₱62.1 million, ₱65.5 million and ₱67.1 million in 2015, 2014 and 2013, respectively.

e. Outstanding subscription payable to an associate amounted to ₱9.4 million as at December 31, 2015 and 2014.

Other affiliates

f. In 2006, the EEI sold parcels of land to EEI Retirement Fund, Inc. (EEI-RFI), a trustee of the EEI employees retirement fund. EEI RFI is managed by RCBC Trust and Investment Division. The parcels of land sold are located in Manggahan, Quezon City and Bauan, Batangas (Note 14). Interest income recognized from the receivables from EEI RFI is disclosed in Note 23. The receivables are interest bearing with rates ranging from 5% to 6% per annum in 2015 and 2014.

   Starting January 2007, EEI and EEI-RFI entered into operating lease agreements for the said land and improvements. The terms are for one year and renewable at the option of EEI provided that for each and every renewal, the monthly rentals shall be increased upon mutual agreement of both parties. Annual rental for the property located in Manggahan, Quezon City amounted to ₱49.6 million, ₱47.3 million, and ₱45.0 million for the years ended December 31, 2015, 2014 and 2013, respectively, which are charged to rental expense in the consolidated statements of income (Note 28). Annual rental for the property located in Bauan, Batangas amounted to ₱46.0 million which is charged to cost of construction contracts in the consolidated statements of income in 2012 (Note 24).

Entities under common control of PMMIC

g. The Group maintains cash and cash equivalents with RCBC, an entity under common control. As at December 31, 2015 and 2014, cash and cash equivalents with RCBC amounted to ₱1.9 billion and ₱2.0 billion, respectively. The related deposits earn interest at the prevailing bank deposit rates. Interest income earned from cash and cash equivalents amounted to ₱15.6 million, ₱10.8 million and ₱31.7 million in 2015, 2014 and 2013, respectively.

h. The Group generates income by providing security services at a 15% mark-up to entities under common control. In 2015 and 2014, the Group's agency fee income is attributable to security services provided to majority of RCBC branches in the country. As at December 31, 2015 and 2014, the Group's accounts receivable from RCBC amounted to ₱51.4 million and ₱30.6 million, respectively. Agency fees amounted to ₱31.1 million, ₱30.6 million and ₱30.8 million in 2015, 2014 and 2013, respectively.

The Group sold vehicle units to various entities under common control of PMMIC with terms ranging from 30-60 days. The outstanding receivable from the sale amounted to ₱28.6 million and ₱32.3 million as at December 31, 2015 and 2014, respectively. Revenues from motor vehicle sales amounted to ₱13.0 million, ₱39.7 million and ₱16.9 million in 2015, 2014 and 2013, respectively.

i. Dividend income earned in 2015, 2014 and 2013 from entities under common control of PMMIC amounted to ₱43.2 million, ₱35.0 million and ₱320.2 million, respectively. There are no unpaid dividends as at December 31, 2015 and 2014.

j. The Group earns commission income in 2015, 2014 and 2013 from insurance referrals to all insurance affiliate. As at December 31, 2015 and 2014, commission receivables amounted to ₱0.4 million and ₱0.4 million. Commission income amounted to ₱0.4 million, ₱0.4 million and ₱1.2 million in 2015, 2014, and 2013, respectively.

k. Due from entities under common control of PMMIC arises from RCBC's rental of the Group's office spaces in its Makati and Intramuros properties. The term of the lease is for three years and future minimum rental payments receivable under the aforementioned lease agreement follows (Note 34):

	2015	2014
Within one (1) year	**₱13,882,019**	₱13,485,674
More than 1 year but not more than 5 years	**28,505,941**	67,428,372
	₱42,387,960	₱80,914,046

Also receivable from related parties arises from janitorial services rendered by EEI (GAMSI) to the Group's affiliates. The service revenue earned from janitorial serviced rendered in 2015, 2014 and 2013 amounted to ₱244.0 million, ₱223.9 million and ₱204.7 million, respectively.

l. One of the subsidiaries enters into various agreements with entities under common control to perform property and project management services. Receivable from this transaction is accounted under "Management fee receivable". The Group's outstanding receivable from property and project management fees amounted to ₱11.9 million and ₱13.7 million as at December 31, 2015 and 2014, respectively. Services fees amounted to ₱111.4 million, ₱103.7 million and ₱86.3 million, respectively.

m. Payable to an entity under common control pertains to rental of office space and share in the utilities expense of the Group amounting ₱0.5 million and ₱0.3 million as at December 31, 2015 and 2014, respectively.

n. As at December 31, 2015 and 2014, the outstanding intercompany payables presented under "Due to related parties" account in the consolidated statements of financial position amounted to ₱3.4 million and ₱16.5 million, respectively.

iPeople obtains property and personnel insurance from its affiliated insurance company, Malayan Insurance Company, Inc. (MICO). Insurance contract coverage pertains to Group's fire, accident, group and other insurance policies. Insurance contracts with MICO amounted to ₱4,105.75 million, ₱1,286.0 million and ₱1,246.0 million in 2015, 2014 and 2013, respectively.

o. EEI Group entered into various lease agreements with MRC and FMLFC, entities under common control. The terms shall be for 4 to 5 years and payable monthly based on the due dates set forth in the contracts without the necessity of any formal demand. Rent expense charged to operations amounted to ₱0.3 million, ₱0.9 million and ₱1.6 million in 2015, 2014 and 2013, respectively (Notes 28 and 34).

p. The Group entered into various loan agreements with entities under common control of PMMIC. The loan agreement bears an annual interest ranging 2.50%-3.50% and 3.25%-5.50% in 2015 and 2014, respectively. Outstanding loan balance as at December 31, 2015 and 2014 amounted to ₱100.0 million and ₱500.0 million, respectively (Note 19).

q. On June 13, 2012, EEI Power entered into a secured 6.5% fixed-rate term loan in the aggregate principal amount of ₱385.0 million with Rizal Commercial Banking Corporation (RCBC) to finance the acquisition, design, construction, operation of the 15MW diesel generator set to be installed in Tagum, Davao del Norte (Note 20). Interest expense on this loan in 2015, 2014 and 2013 amounted to ₱18.3 million, ₱34.4 million, and ₱24.2 million, respectively. Interest was capitalized and recorded under "Machinery, tools and construction equipment" account in property and equipment in 2013 (Note 14). No interest expense was capitalized in 2015.

   iPeople's long term debt pertains to the Group's ₱860.0 million long-term loan to refinance its previous loans with RCBC collateralized by the Company's Makati and Manila properties. In 2015, iPeople made accelerated payments amounting ₱241.50 million which effectively shortened the term of the loan (Note 20). The new maturity date of the loan was set on May 22, 2018. Total payments made in relation to the principal amount are ₱327.50 million and ₱86.00 million in 2015 and 2014, respectively. Corresponding interest expense for the loan amounted to ₱19.04 million, ₱19.53 million and ₱19.95 million in 2015, 2014 and 2013, respectively.

The Group maintains its retirement fund with RCBC trust division. As at December 31, 2015 and 2014, the fair values of the plan assets of the retirement fund amounted to ₱935.4 million and ₱1,070.0 million, respectively (Note 31). Trust fees amounting ₱1.0 million, ₱6.1 million and ₱5.3 million were recognized by the retirement plan arising from its transactions with RCBC for the years ended December 31, 2015, 2014 and 2013, respectively.

Remuneration of key management personnel
The remuneration of directors and other members of key management of the Group are as follows:

	2015	2014	2013
Compensation and short-term benefits	**₱225,869,767**	₱228,429,730	₱189,177,679
Post-employment benefits	**41,643,895**	7,147,768	20,052,712
	₱267,513,662	₱235,577,498	₱209,230,391

Terms and conditions of transactions with related parties
Outstanding balances at year-end are unsecured and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. These mainly consist of advances and reimbursement of expenses. The Group has not recognized any impairment on amounts due from affiliated companies for the years ended December 31, 2015 and 2014. This assessment is undertaken each financial year through a review of the financial position of the related party and the market in which the related party operates.

23. **Other Income (Expense) - Net**

This account consists of:

	2015	2014	2013
Finance income	**₱117,797,953**	₱87,264,090	₱31,689,057
Commission income	**65,556,704**	72,423,189	125,911,434
Income from reversal of payables	**56,139,471**	14,605,004	24,614,339
Gain on sale of assets (Notes 12, 14 and 16)	**44,092,390**	30,116,257	54,273,673
Interest income (Notes 6, 11 and 22)	**42,741,377**	45,322,974	77,096,099
Space and car rentals	**15,252,284**	13,769,816	7,151,765
Insurance income	**14,400,737**	8,302,138	8,807,685
Income from defaults	**6,900,718**	10,000	10,000
Tax refund/discount	**5,701,647**	7,406,912	–
Rental income	**5,141,355**	6,030,018	15,882,714
Income from sale of pre-owned car	**1,025,593**	935,371	943,142
Recoveries from previously written-off receivables	**535,714**	11,724,583	–
Income from reversal of provision for impairment of CWT	–	8,320,670	–
Reversal of provision for losses	–	6,000,000	157,046,816
Foreign exchange loss	**(28,480,960)**	(752,293)	(24,930,685)
Miscellaneous	**45,547,185**	26,198,229	111,995,079
	₱392,352,168	₱337,676,958	₱590,491,118

Commission income pertains to the commission received by the Parent Company as compensation for the services they performed as a third party for the processing of bills of PLDT, SMART and regular purchases of its affiliates in the Yuchengco Group of Companies (YGC).

Interest income consists of income from:

	2015	2014	2013
Savings deposit and short-term investments (Note 6)	**₱26,472,028**	₱27,670,444	₱45,102,387
Receivable from EEI -RFI (Notes 11, 17 and 22)	**16,269,348**	17,652,530	31,993,712
	₱42,741,376	₱45,322,974	₱77,096,099

Gain on sale of assets consists of income from:

	2015	2014	2013
Available-for-sale securities (Note 12)	**₱34,587,159**	₱28,368,239	₱37,258,378
Property and equipment (Note 14)	**4,115,025**	1,748,018	921,522
Loss of control on a subsidiary (Note 2)	–	–	11,072,373
Investment properties (Note 16)	**5,390,206**	–	5,021,400
	₱44,092,390	₱30,116,257	₱54,273,673

Reversal of provision for losses amounted to nil, ₱6.0 million and ₱157.0 million in 2015, 2014 and 2013, respectively.

The gain on loss of control of a subsidiary pertains to the sale of the Group's shares in FMLFC to RCBC in 2012 and sale of shares in SWCC in 2013.

Miscellaneous include income from sale of sludge and used oil, rebate from purchase of fuel, and share in savings from utility companies.

24. Costs of Sales and Services

This account consists of:

	2015	2014	2013
Cost of services (Note 26)			
Cost of construction contracts	**₱15,815,224,731**	₱14,261,798,939	₱8,452,691,358
Cost of manpower and other services	**1,385,153,454**	1,496,355,389	1,153,505,200
	17,200,378,185	15,758,154,328	9,606,196,558
Cost of goods sold			
Cost of merchandise sold (Note 25)	**6,624,241,728**	4,514,818,400	4,104,520,279
Cost of real estate sold (Note 10)	**5,605,693**	14,647,753	66,629,164
	6,629,847,421	4,529,466,153	4,171,149,443
Cost of tuition and other fees (Note 27)	**1,162,344,131**	1,057,421,020	961,978,397
	₱24,992,569,737	₱21,345,041,501	₱14,739,324,398

25. Cost of Merchandise Sold

This account consists of (Notes 10 and 24):

	2015	2014	2013
Inventory, beginning (Note 10)	**₱700,949,453**	₱544,702,787	₱583,928,136
Purchases	**6,871,060,350**	4,657,576,901	4,053,030,083
Total goods available for sale	**7,572,009,803**	5,202,279,688	4,636,958,219
Less inventory end (Note 10)	**956,201,758**	700,949,453	544,702,787
Cost of inventories sold	**6,615,808,045**	4,501,330,235	4,092,255,432
Personnel expenses	**5,140,442**	8,304,361	7,976,860
Others	**3,293,241**	5,183,804	4,287,987
	₱6,624,241,728	₱4,514,818,400	₱4,104,520,279

26. Cost of Services

	2015	2014	2013
Cost of construction contracts			
Equipment costs and others	**₱5,337,771,601**	₱4,852,094,411	₱2,718,291,108
Labor	**5,174,228,370**	4,664,108,039	2,757,793,750
Materials	**4,929,459,011**	4,466,633,143	2,715,301,194
Depreciation and amortization (Note 29)	**373,765,749**	278,963,346	261,305,306
	15,815,224,731	14,261,798,939	8,452,691,358

(Forward)

	2015	2014	2013
Cost of manpower and other services			
Personnel expenses	**₱543,733,370**	₱545,599,126	₱937,351,835
Materials	**334,482,758**	313,102,582	24,553,884
Parts and accessories	**261,413,532**	381,589,383	96,759,734
Depreciation and amortization (Note 29)	**44,587,611**	43,710,394	4,955,473
Others	**200,936,183**	212,353,904	89,884,274
	1,385,153,454	1,496,355,389	1,153,505,200
	₱17,200,378,185	₱15,758,154,328	₱9,606,196,558

27. Tuition and Other Fees

This amount consists of (Note 24):

	2015	2014	2013
Personnel expenses	**₱557,462,349**	₱533,876,708	₱509,882,745
Depreciation and amortization (Note 14, 17 and 29)	**155,218,797**	121,322,468	96,794,226
Student-related expenses	**149,170,124**	133,660,473	105,620,122
Utilities	**85,729,831**	83,158,970	81,957,954
Management and other professional fees	**69,073,727**	65,070,778	77,754,398
Tools and library books	**26,466,324**	28,298,469	11,453,742
Advertising	**23,846,678**	11,647,069	9,012,368
Accreditation cost	**17,012,970**	4,735,036	2,812,803
Periodicals	**13,668,358**	11,178,975	7,477,266
Seminar	**13,176,356**	13,823,755	16,294,387
Repairs and maintenance	**11,405,697**	13,818,194	10,132,197
Laboratory supplies	**7,426,109**	6,027,458	5,571,977
Office supplies	**6,821,477**	5,521,043	6,287,212
Research and development fund	**5,752,585**	7,463,924	6,182,896
Insurance	**4,703,529**	3,700,581	4,983,208
Transportation and travel	**1,745,452**	2,378,168	2,384,600
Taxes and licenses	**1,728,633**	1,701,100	1,173,844
Rent	**1,243,826**	2,081,895	1,217,284
Entertainment, amusement, and recreation	**333,662**	874,285	1,051,090
Miscellaneous	**10,357,647**	7,081,671	3,934,078
	₱1,162,344,131	₱1,057,421,020	₱961,978,397

28. General and Administrative Expenses

This account consists of:

	2015	2014	2013
Personnel expenses (Note 31)	**₱701,851,720**	₱719,925,651	₱662,858,533
Rent, light and water	**181,344,130**	181,094,792	182,802,944
Depreciation and amortization (Note 29)	**182,800,616**	160,381,361	178,721,639
Taxes and licenses	**108,894,289**	95,702,907	102,079,416
Transportation and travel	**69,158,000**	66,400,137	64,458,496

(Forward)

	2015	2014	2013
Entertainment, amusement and recreation	**₱80,419,727**	₱57,907,699	₱52,967,944
Management and other fees	**71,927,563**	64,302,364	88,798,334
Professional fees	**59,459,483**	54,415,257	75,845,203
Advertising and promotions	**60,863,485**	45,982,577	53,445,247
Repairs and maintenance	**40,931,647**	20,773,347	33,473,907
Direct expenses	**31,854,778**	30,983,283	31,156,337
Securities and utilities	**31,461,266**	31,135,590	38,407,681
Provision for (recovery of) probable losses (Notes 8 and 22)	**30,275,019**	(16,756,789)	73,194,466
Commissions	**28,224,142**	16,353,158	18,776,722
Office expenses	**19,108,467**	19,923,631	19,439,250
Donations and contributions	**15,570,380**	7,024,959	6,567,031
Insurance	**12,775,130**	12,378,667	8,433,731
Provision for impairment (Notes 7, 8, 15 and 22)	**5,388,517**	–	139,338,325
Seminars	**2,419,576**	1,549,920	715,795
Accreditation cost	**1,069,499**	444,825	214,506
Provision (recovery) for inventory obsolescence (Note 10)	**–**	893,944	(29,384,710)
Recovery on investments in associates (Note 13)	**–**	–	(103,843,643)
Loss (recovery) on damaged properties (Note 14)	**–**	(81,829)	8,225,220
Miscellaneous	**103,538,633**	76,892,713	40,943,328
	₱1,839,336,067	₱1,647,628,164	₱1,747,635,702

Miscellaneous expense includes dues and subscriptions, periodicals training and seminar, bank charges, legal and notarial fees and other contracted services.

Below are the details of net provision for (recovery of) probable losses (Note 8):

	2015	2014	2013
Accounts receivable			
Provision	**₱22,623,258**	₱15,928,804	₱45,855,717
Recoveries	**–**	(43,595,377)	(37,668,897)
Reversals	**(6,000,000)**	–	–
Direct write-off	**13,651,761**	10,909,784	42,007,646
Due from related parties (Note 22)			
Provision	**–**	–	23,000,000
	₱30,275,019	(₱16,756,789)	₱73,194,466

No provision for impairment was charged to cost of school and related operations in 2015 and 2014 (Note 27).

29. Depreciation and Amortization

This account consists of depreciation and amortization included in (Notes 14 and 17):

	2015	2014	2013
Cost of Sales and Services			
Construction contracts (Note 26)	**₱373,765,749**	₱278,963,346	₱261,305,306
Tuition and other fees (Note 27)	**155,218,797**	121,322,468	96,794,226
Manpower and other services (Note 26)	**44,587,611**	43,710,394	4,955,473
Merchandise sold (Note 25)	–	627,833	520,638
	573,572,157	444,624,041	363,575,643
General and administrative expenses (Note 28)	**182,800,616**	160,381,361	178,721,639
	₱756,372,773	₱605,005,402	₱542,297,282

30. Interest and Finance Charges

The Group's interest and finance charges consist of interest on the following:

	2015	2014	2013
Long-term debt (Note 20)	**₱174,147,888**	₱166,424,261	₱23,519,211
Loans payable (short-term) (Note 19)	**104,649,568**	93,116,926	138,293,242
Advances to affiliates and other finance charges (Note 22)	**502,399**	882,296	5,975,169
	₱279,299,855	₱260,423,483	₱167,787,622

31. Retirement Plan

The Group has a funded, noncontributory retirement plans (the Plans) for all of its regular employees. The Plans provide for normal, early retirement, death and disability benefits.

The most recent actuarial valuation was carried out on January 22, 2016 for the retirement plan of the Group as of December 31, 2015.

The following tables summarize the components of the benefit expense recognized in the consolidated statements of comprehensive income and amounts recognized in the consolidated statements of financial position for the retirement plan.

Based on the actuarial valuation as of December 31, 2015 and 2014 computed using the PUC method, the Group's retirement liabilities, retirement assets and expenses are summarized as follows:

	2015	2014
Retirement liabilities	**₱218,006,352**	₱154,257,671
Retirement assets	**17,407,863**	47,110,578
Net retirement liabilities	**200,598,489**	107,147,093
Net retirement expenses	**116,283,644**	126,535,081

The amounts recognized in the consolidated statements of financial position follow:

Net retirement liabilities	**2015**	2014
Present value of defined benefit obligation	**₱1,167,921,193**	₱1,077,012,009
Fair value of plan assets	**(949,914,841)**	(922,754,338)
	₱218,006,352	₱154,257,671

Net retirement assets	**2015**	2014
Present value of defined benefit obligation	**₱114,490,465**	₱106,031,298
Fair value of plan assets	**(131,898,328)**	(153,141,876)
	(₱17,407,863)	(₱47,110,578)

The movements in the net retirement liability follow:

	2015	2014
At beginning of year	**₱107,147,093**	₱342,185,513
Contributions paid during the year	**(131,112,807)**	(120,396,491)
Net retirement expense	**116,283,644**	126,535,081
Transfer to affiliate	**–**	(566,994)
Amount recognized in OCI	**108,280,558**	(240,610,016)
At end of the year	**₱200,598,488**	₱107,147,093

Remeasurement effect recognized in OCI:

	2015	2014
Additional actuarial losses (gains):		
From plan obligation	**₱23,768,964**	(₱242,153,043)
From plan asset	**84,511,594**	1,543,027
Total remeasurements recognized in OCI	**₱108,280,558**	(₱240,610,016)

Movement of cumulative remeasurement effect recognized in OCI:

	2015	2014
Balance at beginning of year	**(₱8,795,645)**	(₱249,405,661)
Actuarial gains (losses)	**(108,280,558)**	240,610,016
Total amounts recognized in OCI	**(₱117,076,203)**	(₱8,795,645)

The movements in the present value of defined obligation follow:

	2015	2014
Balance at beginning of year	**₱1,183,043,307**	₱1,332,410,026
Current service cost	**111,163,939**	110,645,762
Interest cost on obligation	**56,166,606**	60,829,917
Actuarial losses	**23,768,964**	(242,153,043)
Benefits paid	**(91,731,158)**	(78,689,355)
Balance at end of year	**₱1,282,411,658**	₱1,183,043,307

The movements in the fair value of plan assets follow:

	2015	2014
Balance at beginning of year	**₱1,075,896,213**	₱990,224,513
Contributions	**131,112,807**	120,963,485
Actuarial losses (gains)	**(84,511,594)**	(1,543,027)
Asset return in net interest cost	**51,046,901**	44,940,597
Benefits paid	**(91,731,158)**	(78,689,355)
Balance at end of year	**₱1,081,813,169**	₱1,075,896,213

The major categories of plan assets and its fair value are as follows:

	2015	**%**	2014	%
Cash	**₱351,467,519**	**32.49%**	₱345,508,382	32.11%
Investment in government securities	**511,452,210**	**47.28%**	467,452,274	43.45%
Investments in shares of stock	**185,397,361**	**17.14%**	232,351,209	21.60%
Investments in other securities and debt instruments	**26,506,909**	**2.45%**	25,558,658	2.38%
Interest receivables and other receivables	**8,863,149**	**0.82%**	7,053,662	0.65%
Accrued trust fees and other payables	**(1,873,979)**	**(0.18%)**	(2,027,972)	(0.19%)
	₱1,081,813,169	**100.00%**	₱1,075,896,213	100.00%

The Group expects to contribute ₱166.6 million to its defined benefit pension plans in 2016.

The Retirement fund (Fund) of the Group is being maintained and managed, in trust, by RCBC Trust and Investment Group (TIG), an affiliate financial institution.

Trust fees paid in 2015, 2014 and 2013 amounted to ₱4.8 million, ₱6.1 million and ₱5.3 million, respectively.

The composition of the fair value of the trust fund includes:

Investment in government securities - include investment in Philippine Retail Treasury Bonds (RTBs) and Fixed Rate Treasury Notes (FXTNs).

Cash - include savings and time deposit with affiliated bank and special deposit account with Bangko Sentral ng Pilipinas (BSP SDA).

Investment in equity securities - include investment in common and preferred shares traded in the Philippine Stock Exchange.

Investment in debt and other securities - include investment in long-term debt notes and retail bonds.

Interest and other receivables - pertain to interest and dividends receivable on the investments in the fund.

The carrying values of the fund as at December 31, 2015 and 2014 amounted to ₱1,081.8 million and ₱1,075.9 million, respectively.

In 2015, the fund has investment in equity securities of related parties with fair values and accumulated gain of ₱88,920,638 and ₱87,920,638, respectively.

The voting rights of the above equity securities were assigned to RCBC TIG, being the investment manager who manages and administers the investments and reinvestments of the fund.

The net retirement expenses recognized by the Group (included in personnel expense in the consolidated statements of income) are as follows:

	2015	2014	2013
Current service cost	**₱111,163,939**	₱110,645,762	₱111,603,063
Interest cost on obligation	**5,119,705**	15,889,319	14,435,316
Recognized actuarial losses	–	–	70,223
	₱116,283,644	₱126,535,081	₱126,108,602

The actual loss on the plan assets amounted to ₱28.3 million in 2015 and the actual return on plan assets amounted to ₱43.4 million and ₱49.8 million in 2014 and 2013, respectively.

The principal actuarial assumptions used in determining retirement expense are as follows:

	2015	2014
Discount rate		
Beginning	**3.92%-5.00%**	4.39%-6.00%
End	**4.74%-5.94%**	3.92%-5.00%
Future salary increases		
Beginning	**3.24%-6.00%**	4.48%-8.00%
End	**3.75%-6.00%**	3.24%-6.00%

The sensitivity analysis that follows has been determined based on reasonably possible changes of each significant assumption on the retirement benefit obligation as of the end of financial reporting date, assuming all other assumptions were held constant.

		Effect on defined benefit obligation
Discount rate	+50bps to +100bps	(₱63,554,774)
	-50bps to -100bps	75,303,355
Salary rate	+50bps to +100bps	131,226,552
	-50bps to -100bps	(119,890,278)

Each year, an Asset-Liability Matching Study (ALM) is performed with the result being analyzed in terms of risk-and-return profiles. It is the policy of the Trustee that immediate and near-term retirement liabilities of the Group's Retirement Fund are adequately covered by its assets. As such, due considerations are given that portfolio maturities are matched in accordance with due benefit payments. The Retirement Fund's expected benefits payments are determined through the latest actuarial reports.

32. **Income Taxes**

Provision for income tax consists of:

	2015	2014	2013
Current	**₱569,996,377**	₱499,096,170	₱435,220,049
Deferred	**(188,557,641)**	7,453,190	20,249,488
	₱381,438,736	₱506,549,360	₱455,469,537

The reconciliation of the income tax computed at the statutory tax rate to the provision for income tax shown in the consolidated statements of income follows:

	2015	2014	2013
Income before income tax	**30.00%**	30.00%	30.00%
Add (deduct) reconciling items:			
Equity in net earnings of associates and joint venture	**2.57**	(16.22)	(6.38)
Movement of deferred income tax assets not recognized	**(1.30)**	0.40	(4.58)
Income subject to lower tax rate and others	**(9.45)**	6.38	0.87
	21.82%	20.56%	19.91%

All companies in the Group are subject to the RCIT rate of 30%, except for MCI, MITC, MHSSI and MCLI, which are subject to a lower tax rate of 10%.

The significant components of deferred tax assets and liabilities are as follows:

	2015	2014
Net deferred income tax assets on a per subsidiary level:		
NOLCO from foreign entity	**₱168,434,044**	₱–
Accrued retirement expense	**69,374,255**	48,679,288
Allowance for doubtful accounts, inventory, obsolescence and other expenses	**42,771,618**	44,216,752
Accrued rent	**7,782,707**	13,376,171
NOLCO	**11,024,527**	13,144,819
MCIT	**12,468,364**	11,219,118
Unrealized foreign exchange loss	**12,061,583**	954,658
Others	**3,699,690**	4,213,411
	₱327,616,788	₱135,804,217
Net deferred income tax liabilities on a per subsidiary level:		
Revaluation increment on land	**₱327,881,207**	₱154,210,655
Accrued retirement expense	**(15,603,070)**	(2,653,819)
Allowance for doubtful accounts, inventory obsolescence and other expenses	**(4,799,973)**	(4,637,965)
Accrued expenses	**(8,580,227)**	(8,551,005)
Others	**(1,348,357)**	(16,445,072)
	₱297,549,580	₱121,922,794

The Group did not recognize deferred tax assets on the following temporary differences because the Group believes that it may not be probable that sufficient taxable income will be available in the near foreseeable future against which the tax benefit can be realized.

	2015	2014
NOLCO	**₱42,108,955**	₱59,558,701
Impairment loss	**52,036,275**	53,301,481
Allowance for doubtful accounts, inventory obsolescence and other expenses	**36,285,732**	37,283,622
MCIT	**447,348**	32,445,389
Accrued retirement expense	**9,047,799**	8,330,040
Others	**29,324,646**	1,327,342
	₱169,250,755	₱192,246,575

The Group did not recognize deferred tax liabilities on unremitted earnings of the Group's investments in associates and joint ventures and cumulative translation adjustments of foreign subsidiaries in 2015 and 2014 since the Group determined that the timing of the reversal of the temporary difference can be controlled by the Group and management does not expect the reversal of the temporary differences in the foreseeable future.

As of December 31, 2015, the amount of NOLCO still available for offset against future tax payable over a period of three (3) years from the year of inception are as follows:

Taxable Period	Amount	Applied/Expired	Balance	Expiry Year
2015	₱4,042,030	₱–	₱4,042,030	2018
2014	9,353,787	–	9,353,787	2017
2013	31,383,534	2,670,396	28,713,138	2016
2012	14,779,350	14,779,350	–	2015
	₱59,558,701	₱17,449,746	₱42,108,955	

As of December 31, 2015, the amounts of MCIT still allowable as tax credit consist of:

Taxable Period	Amount	Applied/Expired	Balance	Expiry Year
2015	₱3,216,205	₱2,768,857	₱447,348	2018
2014	11,623,778	11,623,778	–	2017
2013	9,700,694	9,700,694	–	2016
2012	7,904,712	7,904,712	–	2015
	₱32,445,389	₱31,998,041	₱447,348	

The details of NOLCO and MCIT as at December 31, 2015 are as follows:

Taxable Year Incurred	NOLCO	MCIT	Expiry Year
2015	₱4,042,030	₱447,348	2018
2014	9,353,787	–	2017
2013	28,713,138	–	2016
	₱42,108,955	₱447,348	

33. **Earnings Per Share**

Basic and diluted earnings per share amounts attributable to equity holders of the Group are computed as follows:

Basic earnings per share

	2015	2014	2013
Net income attributable to equity holders of parent company	**₱1,022,731,322**	₱1,268,099,877	₱1,189,694,820
Less dividends attributable to preferred shares (Note 38)	**26,930,749**	27,866,688	25,710,494
Net income applicable to common shares	**995,800,573**	1,240,233,189	1,163,984,326
Divided by the weighted average number of common shares	**615,996,114**	615,896,757	615,919,075
Basic earnings per share	**₱1.6166**	₱2.0137	₱1.8898

Diluted earnings per share

	2015	2014	2013
Net income applicable to common shares	**₱995,800,573**	₱1,240,223,189	₱1,163,984,326
Add dividends attributable to preferred shares (Note38)	**26,930,749**	27,866,688	25,710,494
Net income applicable to common shares for diluted earnings per share	**1,022,731,322**	1,268,089,877	1,189,694,820
Weighted average number of common shares	**615,996,114**	615,896,757	615,919,075
Dilutive shares arising from convertible preference shares	**207,153,247**	229,338,162	253,780,276
Weighted average number of common shares for diluted earnings per share	**823,149,361**	845,234,919	869,699,351
Diluted earnings per share	**₱1.2425**	₱1.5003	₱1.3679

34. **Contingencies and Commitments**

Contingencies

a. Surety Arrangement and Guarantees

The Group is contingently liable for guarantees arising in the ordinary course of business, including performance, surety and warranty bonds for various construction projects amounting to ₱5.4 billion and ₱5.1 billion as at December 31, 2015 and 2014, respectively.

b. Standby Letters of Credit

The Group has outstanding irrevocable domestic standby letters of credit amounting to ₱8.9 billion and ₱4.1 billion in 2015 and 2014, respectively, from local banks which are used for bidding and as a guarantee for the down payments received from its ongoing construction projects. The Group also has outstanding irrevocable foreign standby letters of credit amounting to USD 429 and JPY 13.4 million in 2015 and JPY13.4 million in 2014, respectively.

c. Contingencies

There are pending legal cases against the Group that are being contested by the Group and its legal counsels. The information required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed until final settlement, on the ground that it might prejudice the Group's position. Management and its legal counsels believe that the final resolutions of these cases will not have a material effect on the consolidated financial position and operating results of the Group (Note 28).

Lease Commitments

The Group leases parcels of land where their respective sales office, administrative and warehouse buildings were constructed and are currently located. The lease terms cover lease periods between 10 to 20 years with escalation rates ranging from 5.0% to 12.5%.

Future minimum rental payments under the aforementioned lease agreements follow:

	2015	2014
Within one year	**₱66,858,875**	₱62,097,331
After one year but not more than five years	**183,487,720**	198,662,860
More than five years	**82,226,337**	62,420,017
	₱332,572,932	₱323,180,208

The Group entered into finance lease transactions with FMLFC and a third party lessor for the lease of its various construction machinery, equipment and company vehicles (Note 14).

Future minimum lease payments under finance lease with the present value of minimum lease payments are as follows:

	2015	2014
Within one year	**₱–**	₱281,259
After one year but not more than five years	**–**	–
Total minimum lease payment	**–**	281,259
Less amounts representing interest	**–**	4,913
Present value of minimum lease payments	**₱–**	₱276,346

A portion of the land currently being used by the Group in its operations is leased out under an operating lease to RCBC. The lease terms range from one (1) to three (3) years.

Future minimum rental receivable under the aforementioned lease agreement follows:

	2015	2014
Within one (1) year	**₱2,051,879**	₱13,485,674
More than 1 year but not more than five (5) years	**6,683,573**	67,428,372
Later than five years	**4,512,253**	–
	₱13,247,705	₱80,914,046

35. Noncontrolling Interest in Consolidated Subsidiaries

Noncontrolling interest in consolidated subsidiaries represents shareholdings in subsidiaries not held by the Group.

Dividends paid to noncontrolling interest in consolidated subsidiaries amounted to ₱160.46 million, ₱182.53 million and ₱162.96 million in 2015, 2014 and 2013, respectively.

As of December 31, 2015, 2014 and 2013, the summarized financial information attributable to non-controlling interests for significant subsidiaries follows:

	Honda Cars Kalookan, Inc. (HCKI)			iPeople, inc. (iPeople) and subsidiaries			EEI Corporation (EEI) and subsidiaries		
	2015	2014	2013	**2015**	2014	2013	**2015**	2014	2013
Assets									
Current assets	**₱578**	₱408	₱452	**₱870**	₱1,418	₱1,295	**₱14,686**	₱11,891	₱7,485
Noncurrent assets	**134**	143	80	**5,027**	3,917	3,365	**7,664**	6,461	6,116
	₱712	₱551	₱532	**5,897**	5,335	4,660	**22,350**	18,352	₱13,601
Liabilities and Equity									
Current liabilities	**₱603**	₱444	₱425	**₱786**	₱850	₱668	**₱13,945**	₱10,822	₱6,935
Noncurrent liabilities	**2**	3	3	**312**	572	656	**1,624**	871	883
	605	447	428	**1,098**	1,422	1,324	**15,569**	11,693	7,818
Equity	**107**	104	104	**4,799**	3,913	3,336	**6,781**	6,659	5,783
	₱712	₱551	₱532	**₱5,897**	₱5,335	₱4,660	**₱22,350**	₱18,352	₱13,601
Revenue	**₱1,978**	₱1,471	₱1,230	**₱2,434**	₱2,309	₱2,045	**₱18,979**	₱17,080	₱10,524
Net income	**3**	–	(8)	**799**	746	632	**203**	918	916
Share of NCI in net assets	**₱59**	₱57	₱57	**₱3,232**	₱2,635	₱2,246	**₱3,686**	₱3,351	₱2,897
Share of NCI in net income (loss)	**2**	–	(4)	**538**	502	426	**110**	462	459

36. **Operating Segment Information**

For management purposes, the Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

Segment financial information is reported on the basis that it is used internally for evaluating segment performance and allocating resources to segments.

The Group derives its revenues from the following reportable segments:

Construction and Infrastructure - mainly consists of revenues from EEI Corporation and subsidiaries as a general contractor and trader of construction equipment and parts. The subsidiaries of EEI are mainly involved in the provision for manpower services, construction, trading of equipment, power generation, steel fabrication, real estate and others.

Consumer Finance - represents the general financing and investment business of FMLFC and ZIFC.

Education and Information Technology - primarily consists of revenues from iPeople and subsidiaries (including MCI) in education, consulting, development, installation and maintenance of information technology systems.

Car Dealership - represents automotive dealerships of the Group.

Other Services - represent support services which cannot be directly identified with any of the reportable segments mentioned above. These include sale of pharmaceutical products, trading of consumer goods and rendering various services to the consumers.

Segment assets and liabilities exclude deferred income tax assets and liabilities. Inter-segment income arise from transactions that were made on terms equivalent to those that prevail in an arms-length transactions.

Management monitors construction revenue and segment net income for the purpose of making decisions about resource allocation. Segment performance is evaluated based on net income and construction revenue.

Segment reporting is consistent in all periods presented as there are no changes in the structure of the Group's internal organization that will cause the composition of its reportable segment to change.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

The Group has no significant customer that contributes 10.0% or more to the revenues of the Group in 2015, 2014 and 2013.

(Amounts in Millions)

	Construction and Infrastructure			Consumer Finance			Education and Information Technology			Car Dealership			Other Services			Elimination			Consolidation		
	2015	2014	2013	**2015**	2014	2013	**2015**	2014	2013	**2015**	2014	2013	**2015**	2014	2013	**2015**	2014	2013	**2015**	2014	2013
Revenues																					
Domestic	**₱18,987**	₱17,080	₱10,524	**₱12**	₱11	₱11	**₱2,434**	₱2,309	₱2,045	**₱7,446**	₱5,124	₱4,773	**₱620**	₱438	₱821	**(₱399)**	(₱242)	(₱432)	**₱29,100**	₱24,720	₱17,742
Foreign	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–	–
Intersegment sales	–	–	–	–	–	–	–	–	–	–	–	–	**2**	1	3	**(2)**	(1)	(3)	–	–	–
	₱18,987	₱17,080	₱10,524	**₱12**	₱11	₱11	**₱2,434**	₱2,309	₱2,045	**₱7,446**	₱5,124	₱4,773	**₱622**	₱439	₱824	**(₱401)**	(₱243)	(₱435)	**₱29,100**	₱24,720	₱17,742
Net Income attributable to share of parent	**₱203**	₱918	₱916	**₱3**	₱3	₱3	**₱741**	₱693	₱585	**(₱64)**	(₱65)	(₱67)	**₱549**	₱36	₱577	**(₱409)**	(₱317)	(₱824)	**₱1,023**	₱1,268	₱1,190
Other Information																					
Segment assets	**₱22,351**	₱18,352	₱13,601	**₱30**	₱30	₱26	**₱5,897**	₱5,336	₱4,659	**₱2,993**	₱2,156	₱1,782	**₱4,780**	₱4,387	₱4,361	**(₱1,368)**	(₱1,446)	(₱1,555)	**₱34,683**	₱28,812	₱22,973
Deferred income tax assets	**(110)**	(94)	(174)	**(1)**	(1)	(1)	**(12)**	(10)	(8)	**(33)**	(74)	(35)	**(3)**	–	(3)	–	43	1	**(159)**	(136)	(220)
Net segment assets	**₱22,241**	₱18,258	₱13,427	**₱29**	₱29	₱25	**₱5,885**	₱5,326	₱4,651	**₱2,960**	₱2,082	₱1,747	**₱4,777**	₱4,387	₱4,358	**(₱1,368)**	(₱1,403)	(₱1,554)	**₱34,524**	₱28,676	₱22,723
Segment liabilities	**₱15,570**	₱11,693	₱7,818	**₱3**	₱4	₱5	**₱1,098**	₱1,423	₱1,324	**₱1261**	₱719	₱653	**₱2,718**	₱2,410	₱2,410	**(₱141)**	(₱182)	(₱146)	**₱20,509**	₱16,067	₱12,133
Income tax payable	**(13)**	(112)	(151)	**(1)**	(1)	–	**(26)**	(21)	(24)	–	–	–	**1**	1	–	–	(2)	–	**(39)**	(135)	(175)
Deferred income tax liabilities	–	–	(1)	–	–	–	**(121)**	(84)	(74)	**(93)**	(36)	(33)	**(8)**	(1)	7	**(76)**	(1)	(15)	**(298)**	(122)	(116)
Net segment liabilities	**₱15,557**	₱11,581	₱7,666	**₱2**	₱3	₱5	**₱951**	₱1,318	₱1,226	**₱1,168**	₱683	₱620	**₱2,711**	₱2,410	₱2,417	**(₱217)**	(₱185)	(₱161)	**₱20,172**	₱15,810	₱11,842
Investments in associates and joint ventures	**₱2,098**	₱1,939	₱1,612	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**₱4,044**	₱3,523	₱3,462	**(₱1,778)**	(₱1,564)	(₱1,751)	**₱4,364**	₱3,898	₱3,323
Equity in net earnings of associates	**₱845**	₱424	₱529	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**(₱212)**	(₱236)	(₱594)	**₱633**	₱660	₱610
Cash flows arising from:																					
Operating activities	**1,840**	(₱245)	(₱1,191)	**₱6**	₱1	₱9	**₱967**	₱958	₱877	**(₱1)**	(₱370)	₱249	**(₱756)**	(₱1,146)	₱31	**₱266**	₱1,526	₱383	**₱2,322**	₱724	₱50
Investing activities	**(2,272)**	(415)	(1,426)	**(1)**	–	–	**(932)**	(242)	(551)	**(46)**	(168)	(17)	**512**	(2,185)	681	**(355)**	2,126	(1,970)	**(3,094)**	(884)	(2,480)
Financing activities	**1,119**	331	2,467	**(3)**	(2)	5	**(594)**	(299)	(324)	**146**	557	(221)	**183**	(1,901)	(349)	**68**	1,525	1,384	**919**	211	2,383
Capital expenditures	**1,209**	547	1,313	–	–	–	**(933)**	593	196	**53**	164	38	**(3,656)**	5	8	**(22)**	(50)	(655)	**(3,349)**	1,259	900-
nterest income	**29**	35	48	**12**	–	–	**11**	7	15	–	–	–	**(9)**	3	3	–	–	3	**43**	45	77
Interest expense	**136**	124	44	–	–	–	**19**	20	20	**50**	37	48	**87**	108	73	**(13)**	(29)	(17)	**279**	260	168
Provision for income tax	**265**	400	373	**1**	1	1	**89**	83	66	**10**	–	–	**16**	22	16	–	1	(1)	**381**	507	455
Earnings before income tax	**468**	1,318	1,289	**4**	4	4	**830**	776	651	**(54)**	(65)	(67)	**565**	58	593	**(409)**	(316)	(825)	**1,404**	1,775	1,645
Earnings before income tax and depreciation and amortization	**989**	1,726	1,624	**4**	4	4	**1,006**	919	803	**(2)**	(36)	(25)	**570**	65	601	**(407)**	(298)	(867)	**2,160**	2,380	2,140
Noncash items:																					
Additional revaluation increment on land	**₱–**	₱–	₱–	**₱–**	₱–	₱–	**₱–**	₱89	₱64	**₱203**	₱85	₱78	**₱–**	₱–	₱–	**₱253**	(₱106)	(₱61)	**₱456**	₱68	₱81
Depreciation and amortization	**521**	408	335	–	–	–	**176**	143	152	**52**	29	42	**5**	7	8	**2**	18	(42)	**756**	605	495

37. **Financial Instruments and Capital Management**

Financial Risk Management Objectives and Policies
The main purpose of the Group's financial instruments is to raise finances for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are liquidity risk, market risk, and credit risk. The BOD reviews and agrees on the policies for managing these risks, as well as approving and authorizing risk limits set by management, summarized below. There were no changes in the policies for managing these risks.

a. *Liquidity risk*
Liquidity risk is the risk that the Group will be unable to meet its payment obligations as they fall due. The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and service maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and long-term funding requirements, the Group intends to use internally generated funds and available short-term and long-term credit facilities. As at December 31, 2015 and 2014, the Group has available credit facilities with banks aggregating to ₱29,987.5 million ₱23,886.8 million, respectively.

The tables below summarize the maturity profile of the Group's financial assets and financial liabilities as at December 31 based on contractual undiscounted cash flows.

	2015					
	On demand	Less than 1 year	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years	Total
Financial Assets						
Loans and receivables:						
Cash and cash equivalents	**₱2,339,213,766**	**₱–**	**₱–**	**₱–**	**₱–**	**₱2,339,213,766**
Accounts receivable	**3,707,398,307**	**3,687,723,367**	**48,552,944**	**49,334,853**		**7,493,009,471**
Loans receivable	**–**	**10,171,348**	**3,491,253**	**–**	**–**	**13,662,601**
Receivables from related parties	**52,755,117**	**1,482,432**	**–**	**–**	**–**	**54,237,549**
Miscellaneous deposits	**12,369,881**	**34,224,248**	**9,300**	**–**	**–**	**46,603,429**
Receivable from EEI Retirement Fund, Inc. (including future interest receivable)	**–**	**117,070,494**	**129,188**	**161,850**	**–**	**117,361,532**
Financial assets as FVPL	**8,205,773**	**–**	**–**	**–**	**–**	**8,205,773**
Available-for-sale securities:						
Quoted	**51,650,391**	**180,000**	**14,389,673**	**–**	**–**	**66,220,064**
Unquoted	**218,021,079**	**237,279,889**	**15,000,000**	**98,128,011**	**–**	**568,428,979**
	₱6,389,614,314	**₱4,088,131,778**	**₱81,572,358**	**₱147,624,714**	**₱–**	**₱10,706,943,164**
Financial Liabilities						
Loans payable (including future interest payable)	**₱–**	**₱1,179,566,225**	**₱1,179,583,993**	**₱1,800,849,782**	**₱–**	**₱4,160,000,000**
Accounts payable and accrued expenses						
Accounts payable	**2,960,093,024**	**1,916,189,970**	**679,029,307**	**3,048,785**	**–**	**5,558,361,086**
Accrued expenses	**534,122,834**	**7,440,714**	**–**	**–**	**–**	**541,563,548**
Accrued interest payable	**10,816,753**	**4,192,020**	**–**	**–**	**–**	**15,008,773**
Subscriptions payable	**14,357,213**	**–**	**17,631,505**	**–**	**–**	**31,988,718**
Dividends payable	**–**	**23,816,752**	**–**	**–**	**–**	**23,816,752**
Others	**3,199,298**	**483,214**	**–**	**–**	**–**	**3,682,512**
Lease liability	**–**	**–**	**–**	**–**	**–**	**–**
Due to related parties	**3,443,999**	**–**	**–**	**–**	**–**	**3,443,999**
Long-term debt (including future interest payable)	**–**	**1,043,418,548**	**2,420,083,197**	**298,857,498**	**–**	**3,762,359,243**
	₱3,526,033,121	**₱4,175,107,443**	**₱4,296,328,002**	**₱2,102,756,065**	**₱–**	**₱14,100,224,631**

	2014					
	On demand	Less than 1 year	More than 1 year up to 2 years	More than 2 years up to 3 years	More than 3 years	Total
Financial Assets						
Loans and receivables:						
Cash and cash equivalents	₱2,161,107,813	₱–	₱–	₱–	₱–	₱2,161,107,813
Accounts receivable	3,836,927,089	2,873,689,427	83,068,148	36,607,167		6,830,291,831
Loans receivable	–	11,973,267	4,626,258	–	–	16,599,525
Receivables from related parties	30,775,343	2,485,905	–	–	–	33,261,248
Other assets:						
Miscellaneous deposits	4,857,277	717,400	40,917,676	–	–	46,492,353
Receivable from EEI Retirement Fund, Inc. (including future interest receivable)	–	117,000,000	270,531,792	–	–	387,531,792
Financial assets at FVPL	8,021,630	–	–	–	–	8,021,630
Available-for-sale securities:						
Quoted	44,087,405	16,998,800	–	22,808,664	–	83,894,869
Unquoted	273,464,786	–	15,000,000	111,879,863	–	400,344,649
	₱6,359,241,343	₱3,022,864,799	₱414,143,874	₱171,295,694	₱–	₱9,967,545,710
Financial Liabilities						
Loans payable (including future interest payable)	₱2,904,755,560	₱395,000,000	₱–	₱–	₱–	₱3,299,755,560
Accounts payable and accrued expenses						
Accounts payable	2,797,920,907	1,747,110,679	–	–	–	4,545,031,586
Accrued expenses	536,493,121	–	–	–	–	536,493,121
Accrued interest payable	11,342,241	911,003	–	–	–	12,253,244
Subscriptions payable	40,375,713	–	17,631,505	–	–	58,007,218
Dividends payable	11,150,232	32,019,527	–	–	–	43,169,759
Others	4,711,612	–	–	–	–	4,711,612
Lease liability	–	281,259	–	–	–	281,259
Due to related parties	8,935,068	7,528,912	–	–	–	16,463,980
Long-term debt (including future interest payable)	–	402,042,010	1,969,720,560	807,284,916	–	3,179,047,486
	₱6,315,684,454	₱2,584,893,390	₱1,987,352,065	₱807,284,916	₱–	₱11,695,214,825

b. *Market risk*
Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in equity prices, foreign currency exchange rates and interest rates.

Equity price risk
The Group's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity securities classified as available-for-sale securities.

Quoted available-for-sale securities assets are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments; diversification plan; and limits on investment in each industry or sector.

The analysis below is performed for reasonably possible movements in the market index with all other variables held constant, showing the impact on equity.

	2015		2014	
Market Index	**Change in variable**	**Effect on Equity**	Change in variable	Effect on Equity
PSE	**+5.93%**	**₱3,363,305**	+20.83%	₱11,610,950
	-5.93%	**(3,363,305)**	-20.83%	(11,610,950)
Others	**+10.21%**	**1,396,464**	+5.00%	837,250
	-10.21%	**(1,396,464)**	-5.00%	(837,250)

The percentage of increase and decrease in market price is based on the movement in the Philippine Stock Exchange Index (PSEI) and other market index pertaining to golf and country club shares from beginning to end of the year. The sensitivity analyses shown above are based on the assumption that the movement in PSE composite index and other quoted equity securities will be most likely be limited to an upward or downward fluctuation of 6% and 10% in 2015, respectively, and 21% and 5% in 2014, respectively.

The impact of sensitivity of equity prices on the Group's equity already excludes the impact on transactions affecting the consolidated statements of income.

Foreign currency risk
Currency risk is the potential decline in the value of the financial instruments due to exchange rate fluctuations. Exposure to currency risk arises mainly when receivables and payables are denominated in a currency other than the Group's functional currency or will be denominated in such currency in the planned course of business.

Foreign currency risk is monitored and analyzed systematically and is managed centrally by the central finance department. The Group's policy is to maintain foreign currency exposure within existing internal regulations, and within acceptable risk limits as approved by the BOD.

EEI incurred a gain of ₱9.1 million, ₱3.9 million and ₱4.5 million in 2015, 2014 and 2013, respectively, arising from its foreign exchange agreements with certain financial institutions. The gain (loss) is included in the "other income" account in the consolidated statements of income. This gain (loss) were offset with the foreign exchange gains (losses) arising from the Group's foreign exchange receipts (payments).

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar (USD, US$), Singaporean dollar (SGD, S$), Euro (EUR, €), Japanese yen (JPY, ¥) and British pound (GBP, £) currency rates, with all variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities).

	2015		2014	
	Percentage increase/ decrease in foreign currency	**Effect on profit before tax**	Percentage increase/ decrease in foreign currency	Effect on profit before tax
USD	**+1.92%**	**₱3,190,161**	+0.5%	₱1,291,243
SGD	**+2.30%**	**408,063**	+4.8%	431,142
EUR	**+2.60%**	**76,098**	+1.3%	11,871
JPY	**+2.30%**	**2,722,936**	+0.3%	180
GBP	**+13.40%**	**1,880**	–	–
USD	**-1.92%**	**(3,190,161)**	-0.5%	(1,291,243)
SGD	**-2.30%**	**(408,063)**	-4.8%	(431,142)
EUR	**-2.60%**	**(76,098)**	-1.3%	(11,871)
JPY	**-2.30%**	**(2,722,936)**	-0.3%	(180)
GBP	**-13.40%**	**(1,880)**	–	–

The sensitivity analyses shown above are based on the assumption that the movements in US dollars, Singapore dollars, Euro, Japanese yen and British pound will more likely be limited to the upward or downward fluctuation of 1.92%, 2.30%, 2.60%, 2.30%and 13.40% respectively, in 2015 and 0.5%, 4.8%, 1.3%, 0.3% and nil, respectively, in 2014.

The forecasted movements in percentages used were sourced by management from an affiliated bank. These are forecasted movements in the next twelve months.

The effect on the Group's income before tax is computed on the carrying value of the Group's foreign currency denominated financial assets and financial liabilities as at December 31, 2015 and 2014.

There are no other effects of the foreign currency sensitivity on the Group's equity other than those already affecting the consolidated statements of income. The Group's exposure to foreign currency changes for all other currencies is not material.

As at December 31, the foreign currency-denominated financial assets and financial liabilities in original currencies and equivalents to the functional and presentation currency are as follows:

	2015					
	USD	**SGD**	**EUR**	**JPY**	**GBP**	**Equivalents in PHP**
Financial assets						
Cash	**US$2,021,312**	**S$531,071**	**€16,731**	**¥62,202,248**	**£–**	**₱138,048,981**
Receivables	**768,063**	**–**	**40,800**	**245,838,594**	**–**	**134,133,088**
	2,789,375	**531,071**	**57,531**	**308,040,842**	**–**	**272,182,069**
Financial liabilities						
Accounts payable and accrued expenses	**483,434**	**8,599**	**167**	**–**	**200**	**23,061,319**
	US$2,305,941	**S$522,472**	**€57,364**	**¥308,040,842**	**(£200)**	**₱249,120,750**

	2014					
	USD	SGD	EUR	JPY	GBP	Equivalents in PHP
Financial assets						
Cash	US$2,852,042	S$267,840	€16,720	¥169,196	£–	₱137,540,694
Receivables	3,187,709	–	–	–	–	142,554,346
	6,039,751	S$267,840	€16,720	¥169,196	£–	280,095,040
Financial liabilities						
Accounts payable and accrued expenses	119,250	–	–	–	–	5,332,860
	US$5,920,501	S$267,840	€16,720	¥169,196	£–	₱274,762,180

The Group converted the foreign currency-denominated financial assets and financial liabilities from the original currencies to the equivalent functional and presentation currency using Bangko Sentral ng Pilipinas (BSP) foreign exchange rates for USD, SGD, EUR, JPY and GBP amounting ₱47.06, ₱33.52, ₱51.74, ₱0.39 and ₱70.18, respectively in 2015 and to ₱44.72, ₱33.70, ₱54.34 and ₱0.37, respectively in 2014.

There are no other effects of the foreign currency sensitivity on the Group's equity other than those already affecting the consolidated statements of income.

Interest rate risk
The Group's exposure to market risk for changes in interest rates relates primarily to the Group's short-term and long-term obligations.

The following table sets out the carrying amount, by maturity, of the Group's financial liabilities that are exposed to interest rate risk:

	2015						
	Below 1 Year	**1-2 Years**	**2-3 Years**	**3-4 Years**	**4-5 Years**	**Over 5 Years**	**TOTAL In Php**
Long-term debt							
Peso floating							
Philippine Peso	**₱21,519,994**	**₱ 54,366,300**	**₱54,366,300**	**₱54,366,300**	**₱54,366,300**	**₱413,514,806**	**₱652,500,000**
Floating rate	**BSP Overnight plus 1.50% spread**						
Peso fixed							
Philippine Peso	**21,519,994**	**54,366,300**	**54,366,300**	**54,366,300**	**54,366,300**	**413,514,806**	**652,500,000**
Interest rate	**Floating rate plus 0.50% spread**						
Philippine Peso	**86,000,000**	**16,500,000**	**–**	**–**	**–**	**–**	**102,500,000**
Interest rate	**3-month PDST-F rate plus 1.75%**						

	2014						
	Below 1 Year	1-2 Years	2-3 Years	3-4 Years	4-5 Years	Over 5 Years	TOTAL In Php
Long-term debt							
Peso floating							
Philippine Peso	₱–	₱21,519,994	₱54,366,300	₱54,366,300	₱54,366,300	₱467,881,106	₱652,500,000
Floating rate	BSP Overnight plus 1.50% spread						
Peso fixed							
Philippine Peso	–	47,570,513	54,366,300	54,366,300	54,366,300	944,797,163	1,155,466,576
Interest rate	Floating rate plus 0.50% spread						
Philippine Peso	86,000,000	86,000,000	86,000,000	86,000,000	86,000,000	–	430,000,000
Interest rate	3-month PDST-F rate plus 1.75%						

In order to effectively manage its interest rate risk and its financing costs, the Group closely monitors the movements of interest rates, as well as, economic factors affecting the trends of these movements. In certain cases, depending on its assessment of future movements of interest rates, the Group would pre-terminate its debt and obtain a new loan facility which provides for either floating or fixed interest rates. This is intended to minimize its financing costs.

The Group is exposed to receivables and borrowings with floating interest rates. The receivable from EEI-RFI. is earning interest based on bank's internal average lending rate. The outstanding principal amounted to ₱273.4 million and ₱387.5 million as at December 31, 2015 and 2014, respectively with last floating rate of 5.0% (Notes 10 and 16).

The table below demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant, of the Group's profit before tax (through the impact on floating rate borrowings):

	2015		2014	
	Increase/decrease in basis points	**Effect on profit before tax**	Increase/decrease in basis points	Effect on profit before tax
Peso floating rate receivables	**+50**	**₱1,366,808**	+50	₱1,937,659
	-50	**(1,366,808)**	-50	(1,937,659)
Peso floating rate borrowing	**+23**	**(2,550,281)**	+23	(811,213)
	-23	**2,550,281**	-23	811,213

The sensitivity analyses shown above for peso floating receivables and borrowings are based on the assumption that interest rate movements will be more likely be limited to a fifty (50) basis points and twenty-three (23) basis points upward or downward fluctuation, respectively in 2015 and fifty (50) basis points and twenty-three (23) basis points upward or downward fluctuation, respectively in 2014. The forecasted movements in percentages of interest rates used were sourced by management from an affiliated bank. These are forecasted movements in the next twelve months. The effect on the Group's income statement before tax is computed on the carrying value of the Group's floating rate receivables and payables as at December 31, 2015 and 2014.

There is no other impact on the Group's equity other than those already affecting the consolidated statements of income.

c. *Credit risk*

The Group's exposure to credit risk on its receivables relates primarily to the inability of the debtors to pay and fully settle the unpaid balance of receivables owed to the Group. The Group manages its credit risk in accordance with its credit risk policies which requires the evaluation of the creditworthiness of the debtors. The Group's exposure to credit risk on its other receivables from debtors and related parties is managed through close account monitoring and setting limits.

There can be some credit exposures on project commitments and contingencies as of December 31, 2015 and 2014 represented by work accomplishments on backlog of projects which are not yet invoiced. These exposures are however limited to a few months' work accomplishment as work are frozen as soon as the Group is able to determine that the risk of non-collection materializes. This risk is, however, mitigated by the Group's contractor's lien on the project. A contractor's lien is the legal right of a contractor (the Group) to takeover the project in-progress and has priority in the settlement of contractor's receivables and claims on the project in the event of insolvency of the project owner. The Group assesses that the value of projects in-progress is usually higher than receivables from and future commitments with the project owners.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Except for ZIFC which is involved in financing activities and for the cash and cash equivalents deposited to RCBC, the Group does not have any significant exposure to any individual customer or counterparty. ZIFC monitors concentrations of credit risk by sector. An analysis of concentrations of credit risk all pertains to ZIFC, as of December 31 is shown below:

	2015	2014
Loans receivable at gross	**₱25,262,474**	₱30,264,723
Less: Allowance for probable loss	**3,819,369**	3,687,378
Unearned discount and interest	**7,780,504**	9,977,820
	₱13,662,601	₱16,599,525

The Group's maximum credit risk exposure for its secured loans receivables is equal to its carrying value amounting ₱25.3 million and ₱30.0 million in 2015 and 2014, respectively. The Group holds collateral against these loans receivables in the form of mortgage interests over property. The fair values of the collateral amounts to ₱2.1 billion in 2015 and 2014. This resulted to a nil net exposure as at December 31, 2015 and 2014.

With respect to credit risk arising from cash and cash equivalents, unsecured loans receivables, accounts receivable, due from related parties, available-for-sale securities and receivables from EEI- RFI, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments.

As at December 31, the analysis of financial assets that were past due but not impaired follows:

	2015						
		Neither	**Past due but not impaired**				
	Total	**past due nor impaired**	**< 30 days**	**30 - 60 days**	**60 - 90 days**	**> 90 days**	**Impaired Assets**
Loans receivable	**₱13,662,600**	**₱13,662,600**	**₱–**	**₱–**	**₱–**	**₱–**	**₱–**
Receivables from:							
Construction and infrastructure	**5,301,390,692**	**4,272,859,369**	**713,402,654**	**27,947,691**	**32,598,254**	**199,756,870**	**54,825,854**
Car dealership	**732,345,921**	**367,729,460**	**–**	**138,228,287**	**69,580,688**	**123,768,480**	**33,039,006**
Education and information technology	**183,325,950**	**99,000,472**	**16,112,451**	**4,056,212**	**9,619,935**	**–**	**54,536,880**
Other services	**18,964,887**	**13,237,479**	**2,159,227**	**2,249,045**	**–**	**712,035**	**607,101**
Other receivables:							
Consultancy fee	**289,688,635**	**18,621,925**	**21,677,873**	**17,862,299**	**21,018,704**	**210,507,834**	**–**
Others	**1,236,978,356**	**926,771,376**	**33,322,378**	**37,399,905**	**15,629,260**	**97,179,308**	**126,676,129**
Due from related parties	**54,237,549**	**54,237,549**	**–**	**–**	**–**	**–**	**–**
Financial assets at FVPL	**8,205,773**	**8,205,773**	**–**	**–**	**–**	**–**	**–**
Receivable from EEI Retirement Fund, Inc.	**435,687,704**	**435,687,704**	**–**	**–**	**–**	**–**	**–**
Miscellaneous deposits	**46,603,429**	**932,900**	**1,367,196**	**174,000**	**543,400**	**39,823,506**	**3,762,427**
	₱8,321,091,496	**₱6,210,946,607**	**₱788,041,779**	**₱227,917,439**	**₱148,990,241**	**₱671,748,033**	**₱273,447,397**

	2014						
		Neither	Past due but not impaired				
		past due					Impaired
	Total	nor impaired	< 30 days	30 - 60 days	60 - 90 days	> 90 days	Assets
Loans receivable	₱16,599,525	₱16,599,525	₱–	₱–	₱–	₱–	₱–
Receivables from:							
Construction and infrastructure	4,943,645,519	3,915,114,196	713,402,654	27,947,691	32,598,254	178,224,324	76,358,400
Car dealership	540,444,959	337,423,128	103,065,492	31,580,541	12,399,550	42,381,617	13,594,631
Education and information technology	209,159,431	137,653,545	12,050,438	4,088,267	6,287,291	–	49,079,890
Other services	21,713,190	11,030,916	1,678,799	1,088,774	–	7,156,596	758,105
Other receivables:							
Consultancy fee	313,156,649	18,621,925	21,677,873	17,862,299	21,018,704	233,975,848	–
Others	1,061,233,795	861,943,267	40,920,066	10,564,690	4,864,675	92,908,049	50,033,048
Due from related parties	33,261,248	32,985,023	–	–	–	276,225	–
Financial assets at FVPL	8,021,630	8,021,630	–	–	–	–	–
Receivable from EEI Retirement Fund, Inc.	387,531,792	387,531,792	–	–	–	–	–
Miscellaneous deposits	46,492,353	932,900	1,367,196	174,000	543,400	41,068,274	2,406,583
	₱7,581,260,091	₱5,727,857,847	₱894,162,518	₱93,306,262	₱77,711,874	₱595,990,933	₱192,230,657

There are no past due financial assets other than those stated above.

The following table provides information regarding the credit quality by class of financial assets (amounts gross of allowance for credit losses) based on the Group's credit rating system.

	2015			
	Neither past due nor impaired		**Past due or Individually**	
	High Grade	**Standard**	**Impaired**	**Total**
Cash and cash equivalents (excluding cash on hand)	**₱2,231,377,548**	**₱–**	**₱**	**₱2,231,377,548**
Loans receivable	**13,662,600**	**–**	**–**	**13,662,600**
Accounts receivable				
Receivables from:				
Construction and infrastructure	**2,961,601,143**	**2,285,252,669**	**88,144,847**	**5,334,998,659**
Car dealership	**694,551,350**	**4,755,565**	**33,039,006**	**732,345,921**
Education and information technology	**120,123,969**	**8,665,101**	**54,536,880**	**183,325,950**
Other services	**13,237,479**	**5,120,307**	**607,101**	**18,964,887**
Other receivables:				
Consultancy fee	**289,688,635**	**–**	**–**	**289,688,635**
Rent receivable	**168,187**	**284,708**	**46,813**	**499,708**
Others	**1,084,723,421**	**58,444,904**	**93,310,323**	**1,236,478,648**
Due from related parties	**54,237,550**	**–**	**–**	**54,237,550**
Other assets:				
Miscellaneous deposits	**45,557,335**	**1,046,094**	**–**	**46,603,429**
Receivables from EEI Retirement Fund, Inc.	**435,687,704**	**–**	**–**	**435,687,704**
Available-for-sale securities				
Quoted	**66,220,064**	**–**	**–**	**66,220,064**
Unquoted	**568,428,979**	**–**	**–**	**568,428,979**
	₱8,579,265,964	**₱2,363,569,348**	**₱269,684,970**	**₱11,212,520,282**

	2014			
	Neither past due nor impaired		Past due or Individually	
	High Grade	Standard	Impaired	Total
Cash and cash equivalents (excluding cash on hand)	₱2,156,548,307	₱–	₱–	₱2,156,548,307
Loans receivable	16,599,525	–	–	16,599,525
Accounts receivable				
Receivables from:				
Construction and infrastructure	1,781,028,169	2,134,086,027	1,028,531,323	4,943,645,519
Car dealership	230,501,638	106,921,490	203,021,831	540,444,959
Education and information technology	124,119,465	13,534,080	71,505,886	209,159,431
Other services	11,030,916	–	10,682,274	21,713,190
Other receivables:				
Consultancy fee	18,621,925	–	294,534,724	313,156,649
Rent receivable	111,365	–	73,343	184,708
Others	858,862,621	2,969,281	199,217,185	1,061,049,087
Due from related parties	32,985,023	–	276,225	33,261,248
Other assets:				
Miscellaneous deposits	858,268	74,632	45,559,453	46,492,353
Receivables from EEI Retirement Fund, Inc.	387,531,792	–	–	387,531,792
Available-for-sale securities				
Quoted	83,894,869	–	–	83,894,869
Unquoted	400,344,649	–	–	400,344,649
	₱6,103,038,532	₱2,257,585,510	₱1,853,402,244	₱10,214,026,286

The credit quality of the financial assets was determined as follows:

Cash and cash equivalents - are composed of bank deposits and money market placements made with reputable financial institutions duly approved by the BOD and hence, graded as "high grade".

Loans receivable - high grade applies to borrowers with a very low probability of going into default in the coming year. The borrower has a high degree of stability, substance and diversity. Standard grade applies to borrowers characterized by some probability of default, evidenced by weakness in the financial conditions or credit worthiness and other factors.

Trade receivables:
Construction and infrastructure - high grade pertains to receivables that have outstanding credit history and are unsusceptible to adverse effects of changes in economic conditions. On the other hand, standard grade pertains to receivables assessed by the Group to be vulnerable to impairment due to history of counterparties' default and speculative nature of transactions.

Car dealership - high grade pertains to receivables from fleet customers and financing companies and standard grade pertains to receivables from individuals and other small and medium-sized entities.

Education and information technology - The Group categorizes their neither past due nor impaired receivables as follows:

High-grade - high grade pertains to receivables with no default in payment.
Standard-grade - pertains to receivables with up to three (3) defaults in payment.

Other receivables - these mainly pertain to the construction and infrastructure class. The determination of the credit quality of these financial assets as to high grade and standard grade is the same as that of trade receivables from construction and infrastructure.

Due from related parties - pertains to receivables from profitable related parties with good payment record with the Group and hence, graded as “high grade”.

Miscellaneous deposits - these mainly pertain to security deposits for car rental, utilities and borrowed equipments. The determination of the credit quality of these financial assets as to high grade and standard grade is the same as that of trade receivables from construction and infrastructure.

Capital Management

The primary objective of the Group’s capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group which is composed of diversified operations (i.e. construction and infrastructure operations, education and information technology and finance and leasing activities) manages its capital on a per entity basis. Each entity manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes during the years ended December 31, 2015 and 2014.

As at December 31, 2015 and 2014, the Group is not subject to externally imposed capital requirements other than the monitoring of the Group’s debt to equity ratio and current ratio as a result of availment of long term debt with RCBC. Debt to equity ratio should not exceed 2:1, 5:1 and 2:1 for the Parent Company, EEI Group and iPeople Group, respectively; and current ratio should not be less than 1:1 for iPeople Group and EEI Group.

The Group considers total equity as its capital.

Parent Company, EEI and iPeople

The Parent Company, EEI (construction and infrastructure operations) and iPeople (education and information technology) monitor capital using gearing ratio. The Parent Company, EEI and iPeople’s policies are to keep the gearing ratio up to a maximum of 2:1, 5:1 and 2:1, respectively, to comply with some of the Group’s loan agreements with banks which provides for a maximum debt-to-equity ratio.

Parent Company

	2015	2014
Loans payable	**₱410,000,000**	₱395,000,000
Subscription payable	**17,631,505**	17,631,505
Long-term debt	**1,788,144,957**	1,683,978,355
Total liabilities	**2,215,776,462**	2,096,609,860
Less cash and cash equivalents	**375,036,206**	299,551,191
Net liabilities	**1,840,740,256**	1,797,058,669
Total equity	**₱3,586,816,923**	₱3,155,670,292
Debt to equity ratio	**0.62:1**	0.66:1
Net debt to equity ratio	**0.51:1**	0.57:1

The Parent Company monitors capital using a gearing ratio of debt to equity and net debt to equity. Debt consists of loans payable, long-term debt and other noncurrent liabilities. Net debt includes loans payable, long-term debt and other noncurrent liabilities less cash and cash equivalents. The Parent Company's policy is to keep the gearing ratio at 2:1.

EEI

	2015	2014
Current liabilities	**₱13,945,723,553**	₱10,822,079,407
Noncurrent liabilities	**1,623,818,465**	870,836,272
Total liabilities	**15,569,542,018**	11,692,915,679
Total equity	**₱6,781,242,556**	₱6,659,458,057
Debt to equity ratio	**2.30:1**	1.76:1

EEI monitors capital using a debt-to-equity ratio, which is total liabilities divided by total equity. Although some of the EEI's loan agreements with banks provide for a maximum debt-to-equity ratio of 5:1, the EEI's policy is to maintain it at a lower ratio.

iPeople

	2015	2014
Current liabilities	**₱785,620,362**	₱849,812,833
Noncurrent liabilities	**312,460,514**	572,007,279
Total liabilities	**1,098,080,876**	1,421,820,112
Equity excluding minority interest	**₱4,799,389,245**	₱3,672,663,548
Debt to equity ratio	**0.23:1**	0.39:1

iPeople's policy is to keep the debt to equity ratio not to exceed 2:1.

Fair values
The table below presents a comparison by category of carrying amounts and estimated fair values of all of the Group's financial instruments as at December 31, 2015 and 2014:

	2015		2014	
	Carrying values	**Fair values**	Carrying values	Fair values
Financial Liabilities				
Other financial liabilities				
Long-term debt	**₱3,762,359,243**	**₱3,701,715,786**	₱2,648,319,126	₱2,987,058,111

Long-term debt
For variable rate loans that reprice every three months, the carrying value approximates the fair value because of recent and regular repricing based on current market rates.

Fair Value Hierarchy
The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.
Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

	2015			
	Quoted Prices in Active Markets (Level 1)	**Significant Observable Inputs (Level 2)**	**Significant Unobservable Inputs (Level 3)**	**Total**
Assets for which fair value is disclosed:				
Available-for-sale Securities				
Quoted equity instruments	**₱66,216,003**	**₱–**	**₱–**	**₱66,216,003**
Investment properties	–	–	**282,614,836**	**282,614,836**
Property and equipment - revalued	–	–	**4,093,370,740**	**4,093,370,740**
	₱66,216,003	**₱–**	**₱4,375,985,576**	**₱4,442,201,579**
Liabilities for which fair value is disclosed				
Long-term debt	**₱–**	**₱–**	**₱ 1,788,144,957**	**₱1,788,144,957**

	2014			
	Quoted Prices in Active Markets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total
Assets for which fair value is disclosed:				
Available-for-sale Securities				
Quoted equity instruments	₱83,894,869	₱–	₱–	₱83,894,869
Investment properties	–	–	262,855,019	262,855,019
Property and equipment - revalued	–	–	2,836,565,819	2,836,565,819
	₱83,894,869	₱–	₱3,099,420,838	₱3,183,315,707
Liabilities for which fair value is disclosed				
Long-term debt	₱–	₱–	₱526,250,715	₱526,250,715

There were no transfers between levels of fair value measurements in 2015 and 2014. No transfers between any levels of the fair value hierarchy took place in the equivalent comparative period.

Description of significant unobservable inputs to valuation:

Account	**Valuation Technique**	**Significant Unobservable Inputs**
Investment properties	Market Data Approach	Sales and listings of comparable properties
Property and equipment - revalued	Market Data Approach	Sales and listings of comparable properties
Long-term debt	Discounted Cash Flow	Discount rate

For investment properties and property and equipment, significant increases (decreases) in similar or substitute properties and related market data would result in a significantly higher or (lower) fair value of the properties.

For long-term debt, significant increases (decreases) in discount rate would result in significantly higher (lower) fair value.

Significant Unobservable Inputs

Sales and listings of comparable properties	This approach considers the sale of similar or substitute properties and related market data, and establishes a value estimate by processes involving comparison. Generally, a property (subject property) being valued is compared with sales of similar properties that have been transacted in the market. Listings and offerings are also considered.
Discount rate	The rate at which cash flows are discounted back to the value at measurement date.

38. **Capital Stock**

The authorized preferred stock is 2,500,000,000 shares at ₱0.40 par value. A reconciliation of the number of preferred shares outstanding as at December 31, 2015, 2014 and 2013 follows:

	2015		2014		2013	
	Amount	**Shares**	Amount	Shares	Amount	Shares
Beginning of the year	**₱344,007,243**	**860,018,109**	₱380,670,413	951,676,035	₱421,284,050	1,053,210,126
Redemption of preferred stock	**(33,128,338)**	**(82,820,845)**	(36,663,170)	(91,657,929)	(40,570,612)	(101,426,529)
Conversion of preferred stock to common stock (Note 40)	**(149,036)**	**(372,591)**	–	–	(43,025)	(107,562)
	₱310,729,869	**776,824,673**	₱344,007,243	860,018,106	₱380,670,413	951,676,035

The authorized common stock is 1,250,000,000 shares at ₱1.50 par value. A reconciliation of the number of common shares outstanding as at December 31, 2015, 2014 and 2013 follows:

	2015		2014		2013	
	Amount	**Shares**	Amount	Shares	Amount	Shares
Beginning of the year	**₱924,295,136**	**616,196,757**	₱924,295,136	616,196,757	₱924,252,111	616,168,074
Conversion of preferred stock to common stock	**149,036**	**99,357**	–	–	43,025	28,683
	924,444,172	**616,296,114**	924,295,136	616,196,757	924,295,136	616,196,757
Treasury stock	**(2,607,600)**	**(300,000)**	(2,607,600)	(300,000)	(2,607,600)	(300,000)
	₱921,836,572	**615,996,114**	₱921,687,536	615,896,757	₱921,687,536	615,896,757

On May 24, 2013, the Parent Company repurchased 300,000 shares held as treasury stock at ₱8.69 per share for ₱2.61 million.

Details of capital stock conversion and redemption follow:

Conversion:	**2015**	2014	2013
November 26, 2015, converted 372,591 shares of stock into 149,036 of common stock	**₱149,036**	₱–	₱–
March 22, 2013, converted 107,562 shares of preferred stock into 28,683 of common stock	**–**	–	43,025
	₱149,036	₱–	₱43,025

Redemption:	**2015**	2014	2013
December 3, 2015, redeemed 19,918,581 preferred shares at 0.40 per share	**₱7,967,433**	₱–	₱–
September 24, 2015, redeemed 20,438,868 preferred shares at 0.40 per share	**8,175,547**	–	–
July 17, 2015, redeemed 20,962,941 preferred shares at 0.40 per share	**8,385,177**	–	–
March 20, 2015, redeemed 21,500,453 preferred shares at 0.40 per share	**8,600,181**	–	–
December 4, 2014, redeemed 22,051,746 preferred shares at 0.40 per share	–	8,820,699	–
October 2, 2014, redeemed 22,617,176 preferred shares at 0.40 per share	–	9,046,870	–
July 17, 2014, redeemed 23,197,103 preferred shares at 0.40 per share	–	9,278,841	–
March 31, 2014, redeemed 23,791,901 preferred shares at 0.40 per share	–	9,516,760	–
December 5, 2013, redeemed 24,401,950 preferred shares at ₱0.40 per share	–	–	9,760,780
September 26, 2013, redeemed 25,027,640 preferred shares at ₱0.40 per share	–	–	10,011,056
July 19, 2013, redeemed 25,669,375 preferred shares at ₱0.40 per share	–	–	10,267,750
March 22, 2013, redeemed 26,327,566 preferred shares at ₱0.40 per share	–	–	10,531,026
	₱33,128,338	₱36,663,170	₱40,570,612

The Parent Company's preferred shares have the following features:

a) Entitled to dividends at the rate of average 91-day T-Bill plus two percent;
b) Fully participating as to distribution of dividends;
c) Convertible into common shares at the option of the holders thereof from the date of issue at the conversion rate of 3 and 3/4 preferred shares to 1 common share for a price of ₱1.50 per common share subject to adjustments;
d) Redeemable at any one time or from time to time, at the option of the BOD of the Parent Company, subject to availability of funds; and
e) With voting rights and preferences as to assets upon dissolution of the Parent Company over common shareholders.

Below is the summary of the outstanding number of shares and holders of security as at December 31, 2015:

Year	**Number of shares registered**	**Issue/offer price**	**Date of approval**	**Number of holders of securities as of year end**
Preferred shares:				
January 1, 2014	951,676,035	₱0.40	March 21, 2014	49
Movement:	(22,051,746)	0.40	December 4, 2014	
	(22,617,176)	0.40	October 2, 2014	
	(23,197,103)	0.40	July 17, 2014	
	(23,791,901)	0.40	March 31, 2014	
December 31, 2014	860,018,109			49

(Forward)

Year	Number of shares registered	Issue/offer price	Date of approval	Number of holders of securities as of year end
Movement:	(21,500,455)	0.40	March 20, 2015	
	(20,962,941)	0.40	July 17, 2015	
	(20,438,868)	0.40	September 24, 2015	
	(19,918,581)	0.40	December 3, 3015	
December 31, 2015	777,197,264			49
Conversion	(372,591)		November 26, 2015	
December 31, 2015	776,824,673			48

Year	Number of shares registered	Issue/offer price	Date of approval	Number of holders of securities as of year end
Common Shares:				
January 1, 2014	616,196,757			406
No Movement	–			
December 31, 2015	616,196,757			403
Conversion	99,358	₱1.50	November 26, 2015	
December 31, 2015	616,296,115			403

SEC approved the registration of the Parent Company's authorized capital stock before its listing date with the PSE, which was on July 2, 1962. The actual number of shares initially listed were 584,085 at an offer price of ₱10.0 per share. Total number of preferred and common shareholders was 49 and 414, respectively, as of December 31, 2015.

39. **Retained Earnings**

Cash Dividends

The BOD declared cash dividends as follows:

	2015	2014	2013
December 8, 2015, ₱0.003 per share cash dividend to stockholders of preferred shares as of December 29, 2015 payable on or before January 22, 2016. The cash dividend covered the fourth quarter of 2015.	**₱2,947,950**	₱–	₱–
September 24, 2015, ₱0.003 per share cash dividend to stockholders of preferred shares as of October 23, 2015 payable on or before November 13, 2015. The cash dividend covered the third quarter of 2015.	**3,156,579**	–	–
July 17, 2015, ₱0.003 per share cash dividend to stockholders of preferred shares as of August 14, 2015 payable on or before May 12, 2015. The cash dividend covered the second quarter of 2015.	**3,311,306**	–	–

(Forward)

	2015	2014	2013
July 17, 2015, ₱0.017 per share cash dividend to stockholders of preferred shares and 0.065 per share cash dividend to stockholders of common shares as of August 14, 2015 payable on or before September 9, 2015.	**₱54,564,800**	₱–	₱–
March 20, 2015, ₱0.003 per share cash dividend to stockholders of preferred shares as of April 17, 2015 payable on or before May 12, 2015. The cash dividend covered the first quarter of 2015.	**2,983,403**	–	–
December 4, 2014, ₱0.003 per share cash dividend to stockholders of preferred shares as of December 29, 2014 paid on January 23, 2015. The cash dividend covered the fourth quarter of 2014.	**–**	2,898,482	–
October 2, 2014, ₱0.003 per share cash dividend to stockholders of preferred shares as of October 30, 2014 payable on or before November 20, 2014. The cash dividend covered the third quarter of 2014.	**–**	2,947,470	–
July 17, 2014, ₱0.017 per share cash dividend to stockholders of preferred shares and ₱0.065 per share cash dividend to stockholders of common shares as of August 14, 2014 payable on or before September 5, 2014.	**–**	56,133,021	–
July 17, 2014, ₱0.003 per share cash dividend to stockholders of preferred shares as of August 14, 2013 and payable on or before September 3, 2013. The cash dividend covered the second quarter of 2014.	**–**	3,037,893	–
March 31, 2014, ₱0.003 per share cash dividend to stockholders of preferred shares as of April 25, 2014 payable on or before May 20, 2014. The cash dividend covered the first quarter of 2014.	**–**	2,902,612	–
December 5, 2013, ₱0.002 per share cash dividend to stockholders of preferred shares as of January 2, 2014 payable on or before January 23, 2014. The cash dividend covered the fourth quarter of 2013.	**–**	–	1,952,912
September 26, 2013, ₱0.003 per share cash dividend to stockholders of preferred shares as of October 24, 2013 payable on or before November 15, 2013. The cash dividend covered the third quarter of 2013.	**–**	–	2,709,993

(Forward)

	2015	2014	2013
July 19, 2013, ₱0.016 per share cash dividend to stockholders of preferred shares and ₱0.06 per share cash dividend to stockholders of common shares as of August 16, 2013 payable on or before September 5, 2013.	₱–	₱–	₱53,400,205
July 19, 2013, ₱0.002 per share cash dividend to stockholders of preferred shares as of August 16, 2013 and payable on or before September 4, 2013. The cash dividend covered the second quarter of 2012.	–	–	2,449,577
March 22, 2013, ₱0.002 per share cash dividend to stockholders of preferred shares as of April 19, 2013 paid on May 15, 2013.	–	–	2,169,612
	₱66,964,038	₱67,919,478	₱62,682,299

After reconciling items, the retained earnings of the Parent Company that are available for dividend declaration amounted to ₱1,838.3 million and ₱1,509.3 million as of December 31, 2015 and 2014, respectively. Dividend distribution is approved by the BOD.

Under the Tax Code, publicly-held Corporations are allowed to accumulate retained earnings in excess of capital stock and are exempt from improperly accumulated earnings tax.

Restrictions

The Group's retained earnings include accumulated earnings of subsidiaries amounting ₱5,352.1 million and ₱4,725.4 million in 2015 and 2014, respectively, not declared as dividends to the Group. Accordingly, these are not available for dividend declaration.

The Group's retained earnings is restricted to payment of dividends to the extent of the cost of shares held in treasury amounting ₱2.6 million.

40. Notes on Consolidated Statements of Cash Flows

Noncash investing and financing activities are as follows:

a. Revaluation of parcel of land resulting to revaluation increment amounting ₱819.6 million and ₱95.5 million in 2015 and 2014, respectively (Noted 14).

b. Conversion of preferred stock to common stock amounting ₱149,036 in 2015 and ₱43,025 in 2013 (Note 38).

c. The Group reclassified the receivable from EEI - RFI to current assets in 2012 because the receivable is expected to be collected in the following year. However, in 2013, receivable from the Fund amounting to ₱390.0 million was restructured and reclassified to other noncurrent assets (Note 17).

   In 2014, receivable from the Fund amounting ₱117.0 million was reclassified from other noncurrent assets to other current assets, since the amount is expected to be collected within the following year.

41. Cumulative Translation Adjustment

Cumulative translation adjustment represents exchange differences arising from the translation of financial statements of the foreign subsidiary, EEI BVI, whose functional currency is the United States dollar and foreign associate, ARCC with functional currency of Saudi Arabia Riyal.

42. Events after the Financial Reporting Date

Honda Cars Quezon Ciry Fire Incident

On April 5, 2016, a fire hit Honda Quezon City, one of the Honda car dealerships of the Group. The estimated cost of damaged property and inventory is around P43 million. Both the property and inventory are covered by insurance. Management believes that if ever there would be losses the financial impact to the Group is immaterial.

Cash Dividends

Parent Company
On March 31, 2016, the BOD approved the declaration of cash dividends of ₱0.0036 per share with a total amount of ₱2.8 million to the stockholders of the Parent Company's preferred shares as of April 28, 2016 covering the first quarter of 2016, and payable on or before May 20, 2016.

EEI Corporation
The BOD of the Parent Company in its meeting held on March 4, 2016 declared cash dividends amounting ₱207.3 million representing ₱0.20 per share to common stockholders of record broken down as follows:

Record Date	Payment Date	Amount
April 8, 2016	April 30, 2016	₱0.10 per share
September 1, 2016	September 25, 2016	₱0.10 per share

Capital Stock Redemption
On March 31, 2016, the BOD approved the redemption of 19,420,617 preferred shares at ₱0.40 per share amounting to ₱7.8 million from the stockholders of the Parent Company's preferred shares as of April 28, 2016 covering the first quarter of 2016, and payable on or before May 24, 2016.

43. Other Matters

a. Electric Power Industry Reform Act (EPIRA)

Republic Act 9136, the EPIRA, and the covering Implementing Rules and Regulation (IRR) provide for significant changes in the power sector, which include among others:

i. The unbundling of the generation, transmission, distribution and supply and other disposable assets of a company, including its contracts with independent power producers and electricity rates;

ii. Creation of a Wholesale Electricity Spot Market; and
iii. Open and nondiscriminatory access to transmission and distribution systems.

The ERC issued a resolution reiterating the statutory mandate under the EPIRA law for the generation and distribution companies, which are not publicly listed, to make an initial public offering (IPO) of at least 15% of their common shares. Provided, however, that generation companies, distribution utilities or their respective holding companies that are already listed in the Philippine Stock Exchange (PSE) are deemed in compliance.

The Group is complying with the applicable provisions of the EPIRA and its law.

Proposed Amendments to the EPIRA
Below are proposed amendments to the EPIRA that, if enacted, may have a material effect on the Group's electricity generation business, financial condition and results of operations.

In the Philippine Senate, pending for committee approval are:
1. Senate Bill (SB) No. 2167: An Act Amending Section 47 of Republic Act No. 9136, Otherwise Known As the Electric Power Industry Reform Act
2. Senate Bill (SB) No. 2059: An Act Amending Republic Act No. 9136, Otherwise Known As the Electric Power Industry Reform Act
3. House Bill (HB) No. 4822: An Act Amending Republic Act No. 9136 or the Electric Power Industry Reform Act (EPIRA) and Providing for Needed Additional Reforms in the Energy Sector for the Protection of Electricity Consumers Against Market Power Abuse and Unwarranted Power Rates Increases, And For Other Purposes
4. House Bill (HB) No. 4479: An Act Amending Certain Provisions of Republic Act No. 9136 Otherwise Known as an Act Ordaining Reforms in The Electric Power Industry or EPIRA and for Other Purposes.
5. House Bill (HB) No. 3958: An Act Amending Republic Act No. 9136, Otherwise Known as the Electric Power Industry Reform Act of 2001 or EPIRA, and for Other Purposes
6. Joint Resolution Authorizing The President Of The Philippines, His Excellency Benigno S. Aquino III, To Effectively Address The Projected Electricity Imbalance In The Luzon Grid From March 1, 2015 To July 31, 2015, And Providing The Terms And Conditions Therefore

The aforementioned bills passed their respective first readings and are currently being deliberated in the committees.

The Group cannot provide any assurance whether this proposed amendment will be enacted in its current form, or at all, or when any amendment to the EPIRA will be enacted. Proposed amendments to the EPIRA, including the above bills, as well as other legislation or regulation could have material impact on the Group's business, financial position and financial performance.

b. Clean Air Act

On November 25, 2000, the IRR of the Philippine Clean Air Act (PCAA) took effect. The IRR contain provisions that have an impact on the industry as a whole and on the Group in particular, that need to be complied with within 44 months (or July 2004) from the effectivity date, subject to approval by the DENR. The power plant of the Group uses natural gas as fuel and has emissions that are way below the limits set in the National Emission Standards for Sources Specific Air Pollution and Ambient Air Quality Standards. Based on the Group's initial assessment of its power plant's existing facilities, the Group believes that it is in full compliance with the applicable provisions of the IRR of the PCAA.

b. *Power Supply Agreement with Davao Del Norte Electric Cooperative, Inc. (DANECO)*

On January 28, 2012, the Group entered into a Power Supply Agreement (PSA) with DANECO wherein the Group shall supply contract energy generated by the Group's power facility for distribution to DANECO's end users.

PSA term commences on the date of execution and expires on the last day of the tenth (10^{th}) year of the commercial operation period, unless renewed or earlier terminated. The commercial operations period shall commence not later than fifteen (15) months from effective date.

Based on the term of the PSA, the Group shall allocate and deliver contract energy for DANECO's peaking requirement equivalent to 2,637,500 kWh per month, with an allowable maximum demand of 13,000 kW. The contract energy shall be delivered at the tapping point between the National Grid Corporation of the Philippines (NGCP) 69 kV Tagum-Maco Sub-transmission Line and the Group's Sub-transmission Line located along Maharlika Highway, Barangat Magdum, Tagum City.

On July 17, 2012, DANECO filed an application for the Approval of the PSA, with a prayer for a provisional authority, docketed as ERC Case No. 2012-090 RC. In the said application, DANECO alleged and presented on the following: a.) the salient provisions of the PSA; b.) payment structure under the PSA; c.) the impact of the approval of the proposed generation rates on DANECO's customers; and d.) the relevance and urgent need for the implementation of the PSA.

On November 4, 2013, ERC issued a decision approving the application.

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44. Approval of Consolidated Financial Statements

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 31, 2016.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON SRC RULE 68 AS AMENDED

DECEMBER 31, 2015

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 which consolidates the two separate rules and labeled in the amendment as “Part I” and “Part II”, respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by SRC Rule 68, As Amended (2011), that are relevant to the Group. This information is presented for the purpose of filing with the SEC and is not required part of the basic financial statements.

Schedule A. Financial Assets in Equity Securities
The Group is not required to disclose the financial assets in equity securities as the total available-for-sale securities amounting ₱634.6 million do not constitute 5% or more of the total current assets of the Group as at December 31, 2015.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)
Below is the schedule of advances to employees of the Group with balances above ₱100,000 as of December 31, 2015:

Name	Balance at beginning of year	Additions	Collections/ Liquidations	Balance at end of year
		(In Thousands)		
EEI				
Macapagal, Norman K.	₱1,533	₱32	₱33	₱1,532
Mercado, Oscar D.	1,442	74	61	1,455
San Miguel, Simon Elmer D.	489	–	–	489
Zulueta,Reynaldo S.	320	103	322	101
Albarda, John Christian	250	–	40	210
Largosta, Christopher M.	245	–	47	198
Matibag, Jun E.	225	–	51	174
Cabrera, Lovette O.	175	2	17	160
Villarin , Pantaleon T. Jr.	150	29	11	168
Edorot, Rico C.	131	–	–	131
Sunga, Renato Z.	122	–	15	107
Alonzo, Antonina J.	121	–	–	121
Canero, Raul C.	117	–	–	117
Burgos, Manuel B.	108	–	–	108
Manalo, Noelito D.	–	381	54	327
Alcaraz, Jimmy S.	–	204	–	204
Cadiz, Cirilo Victoriano L.	–	167	54	113
Bondoc, Alberto D.	–	160	43	117
Encila, William L.	–	159	15	144
Bernal, Edgardo A.	–	126	–	126
Duran, Roque C.	–	109	–	109
Bundalian, Rolando S.	–	102	–	102
	₱5,428	₱1648	₱763	₱6,313
iPeople				
Geguiento , Edgardo P.	₱395	₱–	₱83	₱312
Apsay, Christopher	380	–	53	327
Balan, Ariel Kelly	364	–	73	291
Papas, Aileen Kate A.	361	–	28	333
Cinco, Arnold	347	–	70	277

(Forward)

Name	Balance at beginning of year	Additions	Collections/ Liquidations	Balance at end of year
		(In Thousands)		
Cabanilla, Angela Celine	₱347	₱–	₱70	₱277
Camus, Rosette Eira	341	–	70	271
Sabio, Maurice	298	–	84	214
Hofilena, Joy	289	–	84	205
Uy, Francis Aldrine	280	–	76	204
Arenillo, Denise Jordan	271	–	62	209
Macayan, Jonathan	264	–	74	190
Kikuchi, Khristian	262	–	78	184
Teodoro, Gloria	199	–	76	123
Caluyo, Felicito	176	–	176	–
Bitor, Rolando	170	–	82	88
Tablante, Dennis H.	147	–	80	67
Sabino, Lilibeth	137	–	64	73
Salvacion, Jonathan	128	–	73	55
Songsong, Maribel	126	–	78	48
Ballado, Alejandro Jr.	–	327	34	293
Francisco, Ruth C.	–	402	18	384
Sauquillo, Dante	–	364	–	364
Judilla, Roel John	–	367	–	367
Adanza, Carina Victoria T.	–	819	280	539
Costales Aloysius Nathaniel	–	934	374	560
	₱5,282	₱3,213	₱2,240	₱6,255
HI-Parent				
Villegas, Sonia P	₱528	₱7	₱105	₱430
Joven, Ma. Esperenza F	459	18	72	405
Bautista, Ma. Teresa	217	8	73	152
Gan, Ma. Eloisa	207	48	74	181
Cajes, Cieolo M..	–	451	77	374
Galang, Alexander G.	–	400	38	362
	₱1411	₱932	₱439	₱1904
Total	₱12,121	₱5,793	₱3,442	₱14,472

iPeople and HI-Parent's advances mainly pertain to the officers and employees car plan agreements. Such advances are interest-bearing and shall be liquidated on a monthly basis.

There were no amounts written off during the year. All receivables are expected to be collected within the next twelve months.

Schedule C. Amounts Receivable from/Payable to Related Parties which are eliminated during the Consolidation of Financial Statements

Below is the schedule of receivables (payables) with subsidiaries, which are eliminated in the consolidated financial statements as at December 31, 2015:

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Balance at end of period
Landev Corporation					
Due from affiliates	₱1,078,803	₱4,540,669	₱ (5,464,833)	₱–	₱154,639
Dividends receivable	22,500,000	30,000,000	(42,500,000)	–	10,000,000
	23,578,803	34,540,669	(47,964,833)	–	10,154,639
Greyhounds Security and Investigation Agency Corporation					
Due from affiliates	347,667	2,122,450	(1,993,541)	–	476,576
Investment Managers, Inc.					
Due from affiliates	136,986	10,251,983	(9,930,063)	–	458,906
Dividends receivable	1,000,170	2,000,000	(1,000,000)	(170)	2,000,000
	1,137,156	12,251,983	(10,930,063)	(170)	2,458,906

(Forward)

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Balance at end of period
iPeople, inc. and subsidiaries					
Due from affiliates	₱4,968,478	₱18,996,367	(₱20,215,193)	₱–	₱3,749,652
Dividends receivable	89,654,798	140,343,700	(180,706,539)	–	49,291,959
	94,623,276	159,340,067	(200,921,732)	–	53,041,611
EEI Corporation and subsidiaries					
Due from affiliates	759,544	3,219,717	(2,573,479)	–	1,405,782
Zamboanga Industrial Finance Corporation					
Dividends receivable	–	1,250,000	(1,250,000)	–	–
Hexagon Lounge, Inc.					
Due from affiliates	129	2,128	(2,257)	–	–
Xamdu Motors, Inc.					
Due from affiliates	(107)	1,355	–	–	1,248
	₱120,446,468	₱212,728,369	(₱265,635,905)	(₱170)	₱67,538,762

These receivables are non-interest bearing and are expected to be settled within the next twelve months.

Schedule D. Intangible Asset - Other Noncurrent Assets

As at December 31, 2015, the Group’s intangible assets consist of goodwill and computer software. Goodwill in the Group’s consolidated statements of financial position arose from the acquisition of EEI, iPeople, and Honda Cars Group. Details of the Group’s intangible assets are as follows:

Description	Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending balance
Goodwill	₱471,357,459	₱–	₱–	₱–	₱–	₱471,357,459
Computer Software	28,505,569	7,128,929	(19,842,671)	–	–	15,791,827
	₱499,863,028	₱7,128,929	(₱19,842,671)	₱–	₱–	₱487,149,286

Schedule E. Long-term Debt

Below is the schedule of long-term debt of the Group:

Type of Obligation	Amount	Current	Noncurrent
Parent Company			
Peso-denominated syndicated bank loan payable within 10 years which shall commence after 3 years from the date of issue with a floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of two (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5%.	₱644,072,478	₱13,591,574	₱630,480,904
Peso-denominated syndicated bank loan payable within 10 years which shall commence after 3 years from the date of issue with a fixed rate per annum based on the highest of (i) 5-year PDST-F, plus a spread of two (2.0%) per annum or (ii) floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury	644,072,478	13,591,575	630,480,903

Type of Obligation	Amount	Current	Noncurrent
Reference Rates - Fixing (PDST-F) plus a spread of two (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5% or (iii) 5.5% per annum.			
Peso-denominated five (5) year term loan, payable quarterly starting March 2014 with interest of 5.00% per annum	₱500,000,000	₱100,000,000	₱400,000,000
MCI			
Peso-denominated syndicated bank loan payable after 10 years since November 2010 without grace period on principal payment, subject to floating rate equal to the 3-month Philippine Dealing System Treasury Reference Rates-Fixing (PDST-F) plus a per annum spread of 1.75% payable in accelerating amounts up to November 22, 2020.	188,500,000	86,000,000	102,500,000
EEI			
Fixed-rate corporate promissory notes with effective interest of 5.1667% and 5.1875% per annum	1,303,571,428	214,285,714	1,089,285,714
EEI Power			
Peso-denominated seven (7) year term loan, payable quarterly starting June 2014 with interest of 6.50% per annum inclusive of two (2) year grace period on principal amortization	482,142,857	71,428,571	410,714,286
	₱3,762,359,241	₱498,897,434	₱3,263,461,807

Schedule F. Indebtedness to Related Parties (Long-term Loans from Related Companies)
The Group is not required to disclose the long term indebtedness to related parties amounting ₱917.4 million as this do not constitute 5% or more of the total assets of the Group as at December 31, 2015.

Schedule G. Guarantees of Securities of Other Issuers
There are no guarantees of securities of other issuing entities by the Group as at December 31, 2015.

Schedule H. Capital Stock

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under related statement of financial position caption	Number of shares held by related parties	Directors, Officers and Employees	Others
Common shares	1,250,000,000	615,996,114	344,701,851	3,394,275	267,899,988
Preferred shares	2,500,000,000	776,824,672	329,899,753	424,449,007	22,475,912

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

Items	Amount
Unappropriated Retained Earnings, *as adjusted to available for dividend distribution beginning*	₱1,509,299,003
Net income based on the face of available-for-sale	440,772,023
Less: Non-actual/unrealized Income net of tax	–
Equity in net income of associate/joint venture	–
Unrealized foreign exchange gain - net (except those attributable to Cash and Cash Equivalents)	–
Unrealized actuarial gain	–
Fair value adjustment (M2M gains)	–
Effect of change in accounting policy - PAS 19R	–
Fair value adjustment of Investment Property resulting to gain Adjustment due to deviation from PFRS/GAAP - gain	–
Movement in deferred tax liability	–
Other unrealized gains or adjustments to the retained earnings as result of certain transactions accounted for under PFRS	–
Add: Non-actual losses	–
Depreciation on revaluation increment (after tax)	–
Adjustments due to deviation from PFRS/GAAP -loss	–
Net Income Actual/Realized	440,772,023
Dividends declaration during the year	(66,964,038)
Treasury stock	–
Unappropriated Retained Earnings, as adjusted, ending	₱1,883,106,988

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

SCHEDULE OF ALL THE EFFECTIVE STANDARDS AND INTERPRETATIONS
[which consist of PFRSs, Philippine Accounting Standards (PASs) and Philippine Interpretations] effective as of December 31, 2015:

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 and 68.1 which consolidates the two separate rules and labeled in the amendment as “Part I” and “Part II”, respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below is the list of all effective Philippine Financial Reporting Standards (PFRS), Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as of December 31, 2015:

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2015		Adopted	Not Adopted	Not Applicable
Framework for the Preparation and Presentation of Financial Statements Conceptual Framework Phase A: Objectives and qualitative characteristics		✓		
PFRSs Practice Statement Management Commentary				✓
Philippine Financial Reporting Standards				✓
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			✓
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✓
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✓
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✓
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✓
	Amendments to PFRS 1: Government Loans			✓
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✓
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✓
PFRS 3 (Revised)	Business Combinations			✓
PFRS 4	Insurance Contracts			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			✓
PFRS 6	Exploration for and Evaluation of Mineral Resources			✓
PFRS 7	Financial Instruments: Disclosures	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✓		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✓		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✓		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2015		Adopted	Not Adopted	Not Applicable
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✓		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✓		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	✓		
	Amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version): Hedge Accounting			✓
PFRS 8	Operating Segments			✓
PFRS 9	Financial Instruments		✓	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosure		✓	
	Financial Instrument (2013 version)			✓
	Financial Instrument (2014 version)			✓
PFRS 10	Consolidated Financial Statements			✓
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
	Amendments to PFRS 10 and PAS 28: Investment Entities: Applying consolidation exceptions			✓
PFRS 11 (Revised)	Joint Arrangements			✓
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			✓
PFRS 12	Disclosure of Interests in Other Entities	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
PFRS 13	Fair Value Measurement	✓		
PFRS 14	Regulatory Deferral Accounts	✓		
IFRS 15	Revenue from Contracts with Customers	✓		
Philippine Accounting Standards				
PAS 1 (Revised)	Presentation of Financial Statements	✓		
	Amendment to PAS 1: Capital Disclosures			✓
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✓		
	Amendments to PAS 1: Presentation of financial statements disclosure initiative	✓		
PAS 2	Inventories	✓		
PAS 7	Statement of Cash Flows	✓		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
PAS 10	Events after the Reporting Period	✓		
PAS 11	Construction Contracts			✓
PAS 12	Income Taxes	✓		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of December 31, 2015		Adopted	Not Adopted	Not Applicable
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			✓
PAS 16	Property, Plant and Equipment	✓		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✓		
	Amendments to PAS 16 and PAS 41: Bearer Plants			
PAS 17	Leases	✓		
PAS 18	Revenue	✓		
PAS 19 (Amended)	Employee Benefits			✓
	Amendments to PAS 19: Acturial Gains and Losses, Group Plans and Disclosures			✓
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions			✓
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
PAS 21	The Effects of Changes in Foreign Exchange Rates			✓
	Amendments to PAS 21: Net Investment in a Foreign Operation			✓
PAS 23 (Revised)	Borrowing Costs			✓
PAS 24 (Revised)	Related Party Disclosures	✓		
PAS 26	Accounting and Reporting by Retirement Benefit Plans	✓		
PAS 27	Separate Financial Statements	✓		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✓
	Amendments to PAS 27: Equity Method in Separate Financial Statements			✓
PAS 28 (Amended)	Investments in Associates and Joint Ventures	✓		
	Amendments to PFRS 10 and PAS 28: Investment Entities: Applying consolidation exceptions	✓		
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 31	Interests in Joint Ventures			✓
PAS 32	Financial Instruments: Disclosure and Presentation	✓		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✓
	Amendment to PAS 32: Classification of Rights Issues			✓
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities		✓	
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting			✓
	Amendments to PAS 34: Interim Financial Reporting and Segment Information for Total Assets and Liabilities			✓
PAS 36	Impairment of Assets	✓		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS **Effective as of December 31, 2015**		**Adopted**	**Not Adopted**	**Not Applicable**
	Amendments to PAS 36: Recoverable Amount Disclosures for Non - Financial Assets	✓		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets	✓		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✓
PAS 39	Financial Instruments: Recognition and Measurement	✓		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✓		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✓
	Amendments to PAS 39: The Fair Value Option			✓
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✓
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✓
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives			✓
	Amendment to PAS 39: Eligible Hedged Items			✓
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✓
	Amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version): Hedge Accounting			✓
PAS 40	Investment Property	✓		
	Amendment to PAS 40: Investment Property	✓		
PAS 41	Agriculture			✓
	Amendments to PAS 16 and PAS 41: Bearer Plants			✓
Philippine Interpretations				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✓
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✓
IFRIC 4	*Determining Whether an Arrangement Contains a Lease*	✓		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✓
IFRIC 6	*Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment*			✓
IFRIC 7	*Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies*			✓
IFRIC 8	*Scope of PFRS 2*			✓
IFRIC 9	Reassessment of Embedded Derivatives			✓

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS **Effective as of December 31, 2015**		**Adopted**	**Not Adopted**	**Not Applicable**
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives			✓
IFRIC 10	*Interim Financial Reporting and Impairment*			✓
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions			✓
IFRIC 12	Service Concession Arrangements			✓
IFRIC 13	Customer Loyalty Programmes			✓
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✓
	Amendments to Philippine Interpretations IFRIC 14, Prepayments of a Minimum Funding Requirement			✓
IFRIC 15	Agreements for the Construction of Real Estate			✓
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✓
IFRIC 17	Distributions of Non-cash Assets to Owners			✓
IFRIC 18	Transfers of Assets from Customers			✓
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			✓
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			✓
IFRIC 21	Levies			✓
SIC-7	Introduction of the Euro			✓
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-12	Consolidation - Special Purpose Entities			✓
	Amendment to SIC - 12: Scope of SIC 12			✓
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			✓
SIC-15	Operating Leases - Incentives			✓
SIC-21	Income Taxes - Recovery of Revalued Non-Depreciable Assets			✓
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✓
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✓
SIC-29	Service Concession Arrangements: Disclosures.			✓
SIC-31	Revenue - Barter Transactions Involving Advertising Services			✓
SIC-32	Intangible Assets - Web Site Costs			✓

Standards tagged as "Not applicable" have been adopted by the Company but have no significant covered transactions for the year ended December 31, 2015.

Standards tagged as "Not adopted" are standards issued but not yet effective as of December 31, 2015. The Company will adopt the Standards and Interpretations when these become effective.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS AS OF DECEMBER 31, 2015 AND 2014

Financial Soundness Indicator

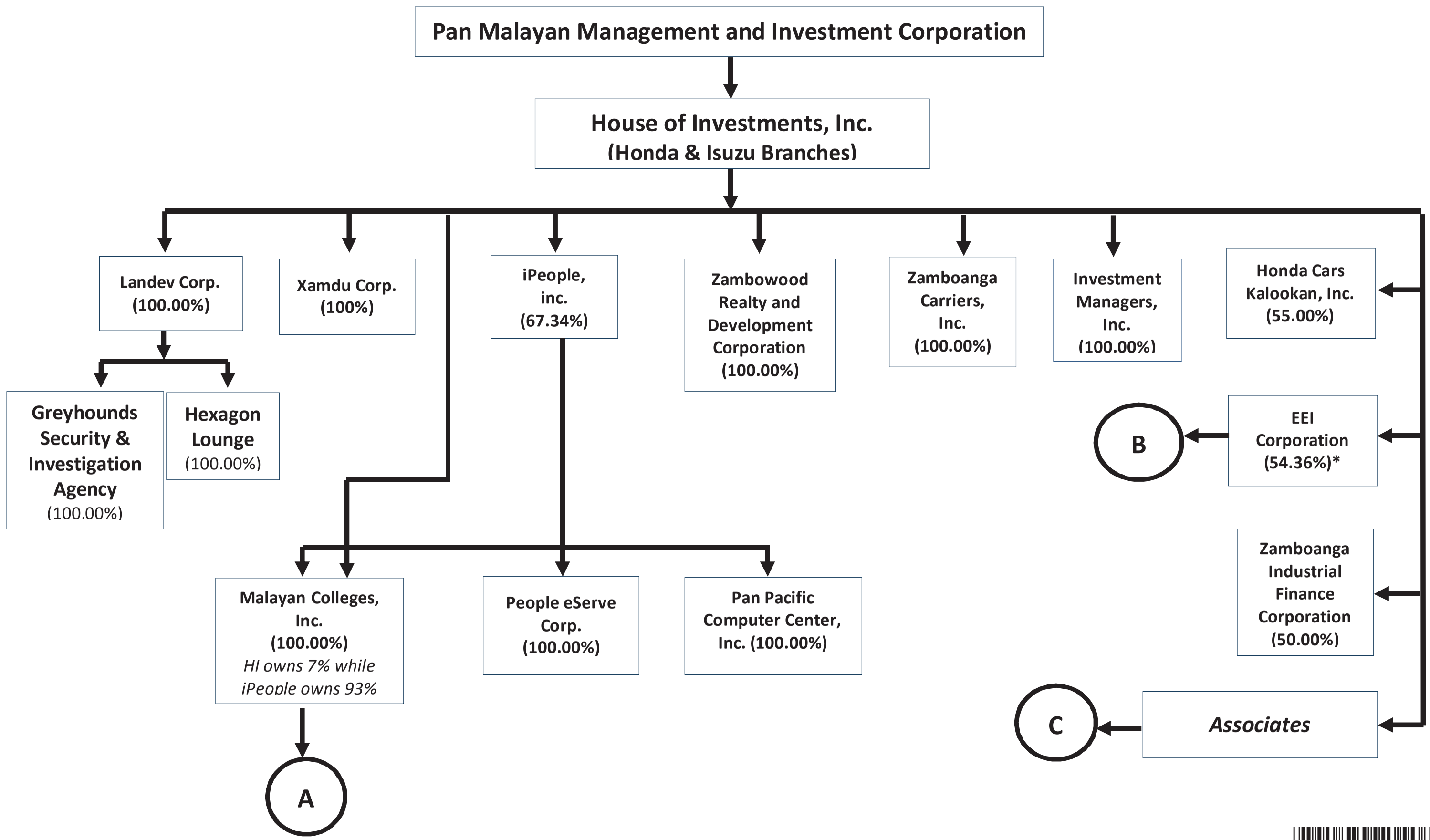
Below are the financial ratios that are relevant to the Group for the year ended December 31, 2015 and 2014:

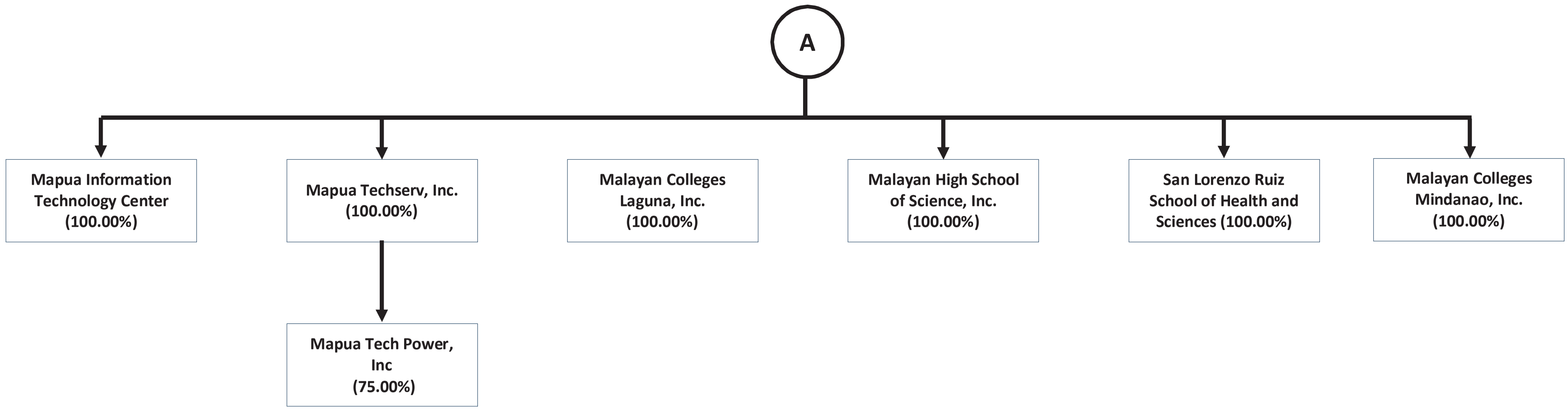
Financial ratios		**2015**	2014
Current ratio	Current assets / Current liabilities	**1.08:1**	1.17:1
Solvency ratio	Net income plus depreciation / Total liabilities	**0.10:1**	0.16:1
Debt to equity ratio	Total liabilities / Total equity	**1.45:1**	1.26:1
Asset-to-equity ratio	Total assets / Total equity	**2.45:1**	2.26:1
Interest rate coverage	EBIT* / Interest expense	**7.26:1**	10.46:1
Return on assets	Net income / Average total assets	**4.30%**	7.58%
Return on equity	Net income / Average total equity	**10.15%**	16.62%

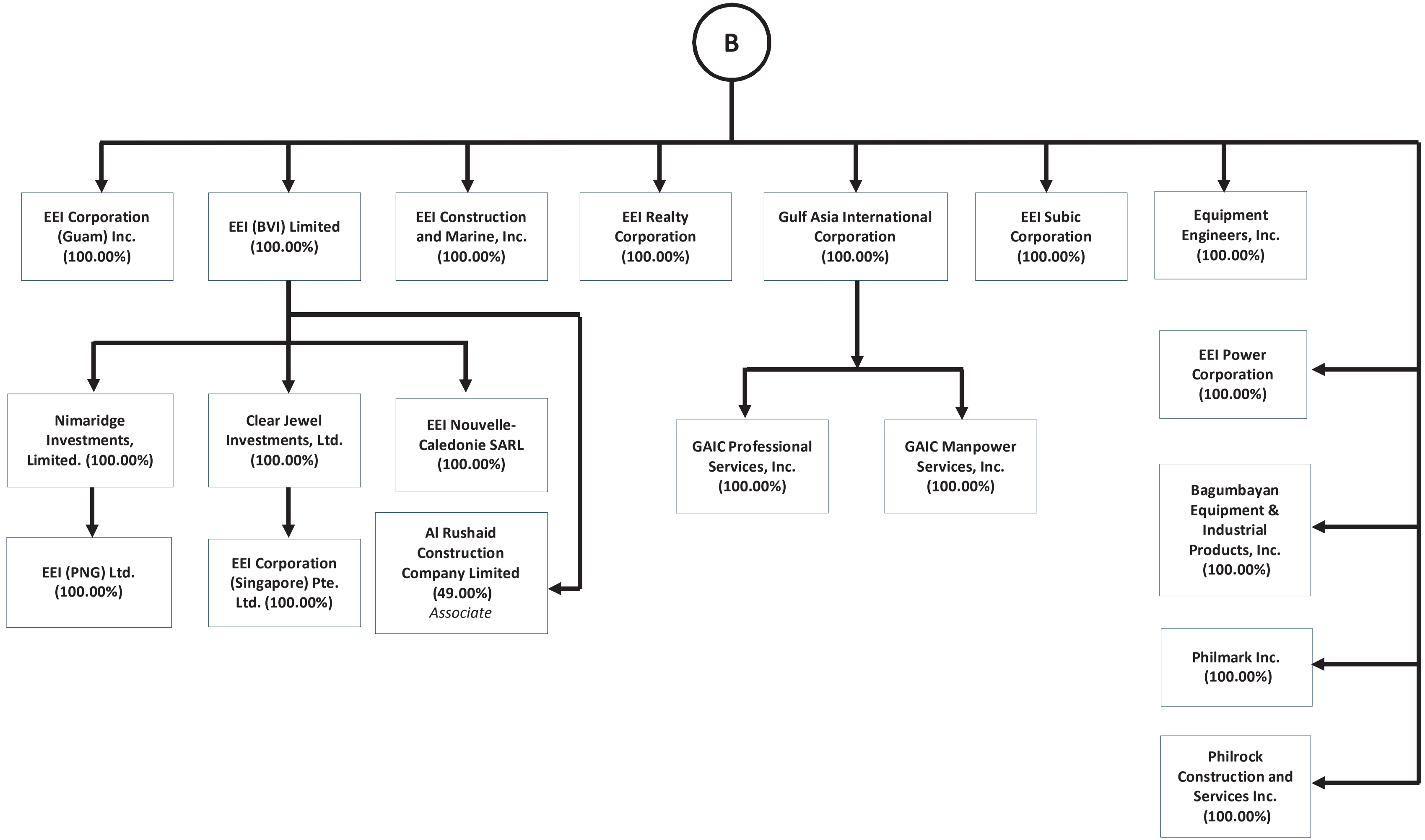
**Earnings before interest and taxes (EBIT)*

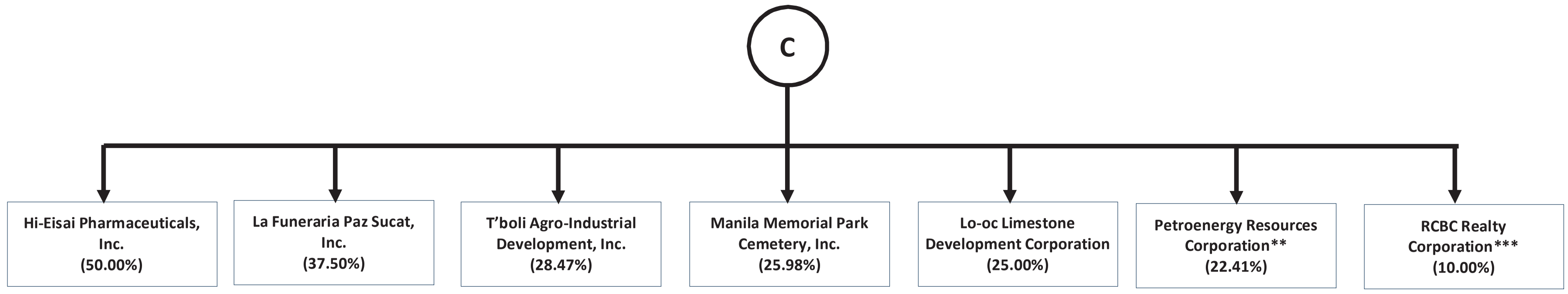
HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP

Group Structure
Below is a map showing the relationship between and among the Group and its ultimate parent company, subsidiaries, and associates as of December 31, 2015:




A
Mapua Information Technology Center (100.00%)
Mapua Techserv, Inc. (100.00%)
Mapua Tech Power, Inc (75.00%)
Malayan Colleges Laguna, Inc. (100.00%)
Malayan High School of Science, Inc. (100.00%)
San Lorenzo Ruiz School of Health and Sciences (100.00%)
Malayan Colleges Mindanao, Inc. (100.00%)


B
EEI Corporation (Guam) Inc. (100.00%)
EEI (BVI) Limited (100.00%)
EEI Construction and Marine, Inc. (100.00%)
EEI Realty Corporation (100.00%)
Gulf Asia International Corporation (100.00%)
EEI Subic Corporation (100.00%)
Equipment Engineers, Inc. (100.00%)
Nimaridge Investments, Limited. (100.00%)
Clear Jewel Investments, Ltd. (100.00%)
EEI Nouvelle-Caledonie SARL (100.00%)
EEI (PNG) Ltd. (100.00%)
EEI Corporation (Singapore) Pte. Ltd. (100.00%)
Al Rushaid Construction Company Limited (49.00%) *Associate*
GAIC Professional Services, Inc. (100.00%)
GAIC Manpower Services, Inc. (100.00%)
EEI Power Corporation (100.00%)
Bagumbayan Equipment & Industrial Products, Inc. (100.00%)
Philmark Inc. (100.00%)
Philrock Construction and Services Inc. (100.00%)



** In 2015, the Group purchased additional 41.9 million shares resulting to an increased ownership interest from 50.32% to 54.36%.*

*** On February 21, 2013, significant influence was obtained through piecemeal acquisition. In 2014, the Group purchased additional 6.6 million shares of PERC increased ownership interest from 20.00% to 22.41%.*

**** On September 17, 2013, the Group acquired 10.00% ownership in RRC. The Group was able to exercise significant influence since it has the capacity to participate in the financial and operating decisions of RRC through common key management and representation to the Board of Directors*

SGV
Building a better working world

SyCip Gorres Velayo & Co.
6760 Ayala Avenue
1226 Makati City
Philippines

Tel: (632) 891 0307
Fax: (632) 819 0872
ey.com/ph

BOA/PRC Reg. No. 0001,
December 14, 2015, valid until December 31, 2018
SEC Accreditation No. 0012-FR-4 (Group A),
November 10, 2015, valid until November 9, 2018

INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors
House of Investments, Inc.
3rd Floor, Grepalife Building
219 Sen. Gil J. Puyat Avenue
Makati City, Metro Manila

We have audited in accordance with Philippine Standards on Auditing the consolidated financial statements of House of Investments, Inc. and its subsidiaries (the Group) as at December 31, 2015 and 2014, and for each of the three years in the period ended December 31, 2015 included in this Form 17-A, and have issued our report thereon dated April 8, 2016. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. Schedules I - III listed in the Index to Consolidated Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for the purpose of complying with the Securities Regulation Code Rule No. 68, As Amended (2011), and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial data required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Michael C. SabadoMichael C. Sabado
Partner
CPA Certificate No. 89336
SEC Accreditation No. 0664-AR-2 (Group A),
March 26, 2014, valid until March 25, 2017
Tax Identification No. 160-302-865
BIR Accreditation No. 08-001998-73-2015,
February 27, 2015, valid until February 26, 2018
PTR No. 5321688, January 4, 2016, Makati City

April 8, 2016

HI

HOUSE OF INVESTMENTS, INC.

A YGC Member

Annex "B"

CONSOLIDATED FINANCIAL STATEMENTS OF MARCH 31, 2016 AND DECEMBER 31, 2015 AND THREE MONTHS ENDED MARCH 31, 2016, 2015, AND 2014

C O V E R   S H E E T

for

AUDITED FINANCIAL STATEMENTS

SEC Registration Number

1	5	3	9	3							

C O M P A N Y   N A M E

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

PRINCIPAL OFFICE *(No. / Street / Barangay / City / Town / Province)*

3rd Floor, Grepalife Building, 219 Sen. Gil J. Puyat Avenue, Makati CIty, Metro Manila

Form Type	Department requiring the report	Secondary License Type, If Applicable
17-Q	SEC	N/A

C O M P A N Y   I N F O R M A T I O N

Company's Email Address	Company's Telephone Number	Mobile Number
N/A	815-9636 to 38	N/A

No. of Stockholders	Annual Meeting (Month / Day)	Fiscal Year (Month / Day)
401	July 15	March 31

CONTACT PERSON INFORMATION

The designated contact person ***MUST*** be an Officer of the Corporation

Name of Contact Person	Email Address	Telephone Number/s	Mobile Number
Maria Teresa T. Bautista	mtbautista@hoi.com.ph	815-9636	N/A

CONTACT PERSON's ADDRESS

3rd Floor, Grepalife Building, 219 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila

NOTE 1 : In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2 : All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

SECURITIES AND EXCHANGE COMMISSION

AMENDED SEC FORM 17 – Q

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE
AND SRC RULE 17(2)-(B) THEREUNDER

1. For the quarterly period ended March 31, 2016

2. SEC Identification Number 15393

3. BIR Tax Identification No. 000-463-069

4. Exact name of registrant as specified in its charter: HOUSE OF INVESTMENTS, INC.

5. Makati City, Philippines
   Province, Country or other jurisdiction of incorporation or organization

6. /____/ (SEC Use Only)
   Industry Classification Code:

7. 3rd Floor, Grepalife Building, 219 Sen. Gil J. Puyat Avenue, Makati City — 1200
   Address of principal office — Postal Code

   +63 (2) 8940320; +63 (2) 8134537
   Issuer's telephone number, including area code

9. Not Applicable
   Former name, or former address, if changed.

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Section 4 and 8

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common Stock, P1.50 par value	615,996,114 shares of common stock
Preferred Stock, P0.40 par value	757,404,055 shares of preferred stock

Amount of debt as of March 31, 2016 P24.65 Billion

11. Are any or all of these securities listed on the Stock Exchange.

    Yes (X) No ( )
    Only the common stock is listed in the Philippine Stock Exchange

12. Check whether the registrant:

    (a) has filled all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports):

    Yes (X) No ( )

    (b) has been subject to such filing requirements for the past 90 days.
    Yes (X) No ( )

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

The interim consolidated financial statements of House of Investments, Inc. and Subsidiaries as of March 31, 2016 with comparative figures for the periods ended December 31, 2015 and March 31, 2015 and Schedule of Aging of Accounts Receivable are incorporated by reference as **Exhibit 1**.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(i) Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.

Are there any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.	None
Does the registrant currently has, or anticipates having within the next twelve (12) months, any cash flow or liquidity problems?	No
Is the registrant in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments?	No
Has there been a significant amount of the registrant's trade payables have not been paid within the stated trade terms?	None
Describe internal and external sources of liquidity, and briefly discuss any sources of liquid assets used.	The Company depends on cash flow from operations and dividends for liquidity.

(ii) Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

None

(iii) All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

None

(iv) Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures should be described;

•EEI Corp., a major subsidiary under the HI Group, continues to have a strong construction pipeline domestically. Major additions to its project pipeline will require additional investments in new capital equipment in order for EEI to be able to deliver its projects to its customers.

EEI expects to be able to pay for its capital equipment acquisitions through a combination of internally generated funds, and new borrowings.

•One of the Group's major subsidiaries under iPeople, Malayan Colleges Inc. (operating under the Mapua Institute of Technology) or MCI recently completed a two-phase redevelopment project of its Intramuros campus. The purpose of this redevelopment project is to update the facilities for the benefit of the current and entering students.

This redevelopment project has two major phases. First, was the renovation and update of the existing gym. This was completed and turned over in May 2014. Second, was the construction of the new Research and Administration building that will house additional offices and laboratories, the Admissions Office, the Placement Office, and the Corporate Communications Office. Construction commenced in May 2014 and was completed in 2015.

iPeople, inc. and the Malayan Colleges, Inc. used internally generated funds for this redevelopment project.

Construction of the Engineering Building of Malayan Colleges Laguna, Inc. was completed in middle of Q3 2015.

MCI is also expanding in Mindanao with the acquisition of a 2.3-hectare property in Davao through its newly incorporated school, Malayan Colleges Mindanao (A Mapua School), Inc. in the last quarter of 2015.

(v) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described. If the registrant knows of events that will cause material change in the relationship between costs and revenues (such as known future increases in cost of labor or materials or price increases or inventory adjustments), the change in the relationship shall be disclosed.

•For iPeople Inc., theintroduction of K Plus 12 Program of the DepEd in 2016 will affect the profit and cash flow of tertiary education institutions.

iPeople Inc. stresses that the impact of K Plus12 will be felt in the 2016-2017 school year. In the next quarter term, it will not have an effect on the enrolment in our schools.

Malayan Colleges, Inc., and Malayan Colleges Laguna, Inc. have already received approval of their respective applications with the DepEd to offer Grades 11 and 12 in 2016 and 2017, respectively, to mitigate the expected slowdown in enrollment at the collegiate level due to the K+12 implementation.

Also, as a strategic response to the K Plus 12 developments, iPeople is actively seeking acquisition targets that would fit in with its current education portfolio. These targets can include for profit secondary schools, for profit colleges, or for profit universities.

•The Car Divisions benefited from new product introductions by Honda and Isuzu in 2015. Due to the launch of updated variants, plus the introduction of new models last year, Honda and Isuzu unit sales at our car dealerships increased significantly.

(vi) Any significant elements of income or loss that did not arise from the registrant's continuing operations;

None

(vii) The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item; The term "material" in this section shall refer to changes or items amounting to five percent (5%) of the relevant accounts or such lower amount, which the registrant deems material on the basis of other factors.

Income Statement Variances

As of the period ended 31 March 2016, the Group posted a consolidated net income after tax of P436.35 million compared to P444.20 million of the same period last year. Net income attributable to Parent company is P319.07 million.

Total consolidated revenues decreased by 8%, from P7.02 billion to P6.49 billion of the comparable quarter last year. This was because of lower revenues from construction segment.

Revenues from construction segment declined by 21% compared to last year, resulting from several completion of EEI's major projects in 2015. Sales of car dealerships grew by 30%, from P1.52 billion of same quarter last year to P1.98 billion this quarter. Likewise, income from school operations improved due to continuous increase in the number of enrollees and number of units taken by the students. Hence, total revenues from schools improved from P549.21 million to P594.28 million this quarter.

Interest and discounts, which are attributable to ZIFC, decreased from P3.12 million to P2.57 million this quarter.

Dividends represent dividend income from available-for-sale securities.

Accordingly, total consolidated cost of sales and services also decreased. This is primarily attributable to decrease in cost of construction contracts of EEI.

Decrease in cost of construction contracts resulted from near completion of its major projects in 2015. Increase in cost of goods sold was volume driven. Increase in cost of school and related operations was attributable to higher student-related expenses driven by higher number of enrolees.

Consolidated general and administrative expenses increased by 21%, from P423.16 million to P511.61 million this year due to reclassification of EEI's skills training program, sourcing and recruitment expenses amounting P30.0 million from cost of management and technical expenses account in 2015.

Other income pertains mainly to income from financing activities, commission, interest and rental income as well as gain on sale of assets and foreign exchange transactions.

Equity in net earnings has significantly dropped due to net loss reported for the period of EEI's foreign affiliate, Al Rushaid Construction Company (ARCC), in which EEI has 49% holdings.

Interest and finance charges increased from P69.9 million to P74.74 million due to higher loan level of the Group to finance new projects and investments.

Balance Sheet Variances

Total consolidated assets of the Group stood at P39.10 billion as of the quarter ended March 2016 against P34.80 billion of the year ended December 2015.

Total current assets grew from P18.16 billion to P22.15 billion this year, primarily due to increase in collections and receivables of EEI, relative to on-going domestic projects for the quarter.

Cash and cash equivalents significantly increased for the quarter due to timing of receipt of short term loan availed by the Parent company to support its financing activities and collection of prior period's receivables.

Accounts receivable are higher by 40%, mainly because of increase in progress billings of EEI due to heavy construction activity for the period.

The increase in current portion of loans receivable of ZIFC from P10.17 million to P14.60 million is attributed to higher client borrowings during the period.

Decrease in costs and estimated earnings in excess of billings on uncompleted contracts is due to completion of its major domestic projects.

Inventories decreased in relation to higher volume of vehicle units sold as of the quarter by the car dealerships.

Receivable from related parties pertains mainly to receivables of EEI from affiliates relative to its manpower services.

Prepaid expenses and other current assets increased primarily due to higher prepaid taxes of EEI as a result of higher progress billings for the period.

Financial assets at FVPL pertains to investment of iPeople (IPO) in UITF.

Total noncurrent assets increased from P16.64 billion to P16.95 billion.

Investment properties went down as EEI sold its various investment properties with book value totalling P19.67 million resulting to a gain of P8.11 million.

Deferred tax assets went up primarily due to tax effect of net-operating loss-carry over or NOLCO of the foreign associate, from P168.43 million to P190.65 million for the period.

Other noncurrent assets increased due to advances made by EEI to one of its clients. These advances are to be liquidated after project completion.

Total consolidated liabilities was at P24.65 billion against P20.62 billion as of December 2015.

Increase in total current liabilities pertains mainly to loans payable due to additional loan availments of the Group.

Billings in excess of costs and estimated earnings on uncompleted contracts increased by P1.21 billion, which is attributable mainly to contract deposits from newly awarded projects.

Unearned tuition fees significantly dropped as the quarter term ends.

Income tax payable is higher because of the timing of payment for the year-ending December 2015, which was paid in April 2016; and for the quarter ending, which is due in May 2016.

Payable to related parties pertains mainly to obligations of the Group to its affiliates.

Customers' deposits increased by 16% due to advances received by EEI from its new projects.

Total noncurrent liabilities dropped to P3.62 billion from P3.78 billion as of the period ending December 2015.

Long-term debt dropped as the Group continuously pays its loan amortization.

Total consolidated equity rose from P14.18 billion to P14.45 billion.

Decrease in preferred stock reflects regular redemption of the Parent Company's preferred shares.

Net unrealized gains on available-for-sale securities increased because of improvement on the fair market value of quoted available-for-sale securities.

Change in cumulative translation adjustment represents exchange differences arising from the translation of financial statements of the foreign subsidiary, EEI BVI, whose functional currency is the United States dollar and foreign associate, ARCC with functional currency of Saudi Arabia Riyal.

Total consolidated retained earnings increased from P7.19 billion to P7.51 billion.

(viii) Any seasonal aspects that had a material effect on the financial condition or results of operations.

School operations always undergo a material change during the summer quarter. For the purposes of this discussion, the summer quarter occurs in the three months from late March to late May of every year.

During the summer quarter, student enrolment drops over 75 percent because majority of matriculating students go on break. Therefore there is a seasonal shift in revenues as enrolment drops in the summer quarter. Despite the drop in enrolment during the summer, the schools continue to carry the same periodic fixed costs over a lower revenue base. Therefore the schools realize much lower net profits during the summer months. This is something that happens every year.

When the students return in the 3rd calendar quarter (July to September), revenues and profits return to their normal run rates. In fact given the summer quarter, the financial results of the schools tend to be back end loaded with respect to the calendar year. This means that the second half of the calendar year is always more profitable compared to the first half of the calendar year.

Financial Soundness Indicators

The company's top 11 key performance indicators as of the end of March 31, 2016 compared to December 31, 2015 are as follows:

Financial ratios		**2016**	2015
Current ratio *Indicates the Group's ability to pay short-term obligation*	Current Assets / Current Liabilities	**1.05:1**	1.08:1
Solvency Ratio *Shows how likely a company will be to continue meeting its debt obligations*	Net Income+Depreciation / Total Liabilities	**0.03:1**	0.10:1
Debt-to-equity ratio *Measures the Group's leverage*	Total Debt / Equity	**1.70:1**	1.45:1
Asset to Equity Ratio *Shows how the company's leverage (debt) was used to finance the firm*	Total Assets / Equity	**2.70:1**	2.45:1
Interest Rate Coverage *Shows how easily a company can pay interest on outstanding debt*	EBIT / Interest Expense	**7.88:1**	7.26:1
Return on Average Stockholders' Equity *Reflects how much the Group's has earned on the funds invested by the stockholders*	Net Income / Average Equity	**3.05%**	10.15%
Return on Assets *Measure the ability to utilize the Group's assets to create profits*	Net Income / Total Assets	**1.18%**	4.30%
Net Profit Margin *Shows how much profit is made for every peso of revenue*	Net Income / Total Revenues	**7%**	5%
Asset Turnover *Shows efficiency of asset used in Operations*	Total Revenues / Total Assets	**0.17**	0.84

Forward

Return on Equity *Shows how much the business returns to the stockholders for every peso of equity capital invested*	Net Income/Total Revenues xTotal Revenues / Total Assets x Total Assets /Total Equity	**3.0%**	10.0%

- Current ratio is at 1.05 as of quarter ended March 2016 compared to 1.08 as of the period ended December 2015. This is slightly lower because of additional borrowings to finance operations and investment activities of the Group.
- Solvency ratio is at 0.03. This is expected to improve by year end.
- Debt-to-equity ratio went up from 1.45 to 1.70 this quarter as the Group availed new loans.
- Asset to equity ratio rose from 2.45 as of December 2015 to 2.70 this quarter due to increase in accounts receivable of construction segment.
- Interest rate coverage ratio is higher at 7.78 times compared to last year because of lower interest cost for the quarter.
- Return on equity is at 3.0% against 10.0% of the full year of 2015. The Group is optimistic that the return on equity will improve by year end.
- Return on assets at 1.18% is expected to improve by next succeeding quarters.
- Net profit margin is at 7%. It is higher at this period compared to year ended December 2015 because of higher margin from construction segment compared to prior year.
- Asset turnover is 0.17 times compared to 0.84 times as of December 2015.
- Return on average stockholders' equity is at 3.05% this quarter. The Group is confident that this will improve by next quarter.

The above-mentioned ratios are applicable to the Group (Parent Company and its majority owned subsidiaries) as a whole.

PART II – OTHER INFORMATION

Item 3: 1Q 2016 DEVELOPMENTS
Significant developments during the first quarter of 2016 were briefly discussed in Item II: *Management Discussion and Analysis of Financial Condition and Results of Operations.*

Item 4: OTHER NOTES TO FINANCIAL STATEMENTS

FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

The main purpose of the Group's financial instruments is to raise finances for the Group's operations. The Group has various other financial assets and liabilities such as trade receivables and trade payables, which arise directly from its operations.

The main risks arising from the Group's financial instruments are liquidity risk, market risk, and credit risk. The BOD reviews and agrees on the policies for managing these risks, as well as approving and authorizing risk limits set by management, summarized below. There were no changes in the policies for managing these risks.

Liquidity Risk
Liquidity risk is the risk that the Group will be unable to meet its payment obligations as they fall due. The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and service maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and long-term funding requirements, the Group intends to use internally generated funds and available short-term and long-term credit facilities. As at March 31, 2016, the Group has available credit facilities with banks aggregating to P11,034.8 million.

Market Risk
Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in equity prices, foreign currency exchange rates, and interest rates.

Equity Price Risk
The Group's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity securities classified as AFS securities.

Quoted AFS securities assets are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments; diversification plan; and limits on investment in each industry or sector.

Foreign Currency Risk
Currency risk is the potential decline in the value of the financial instruments due to exchange rate fluctuations. Exposure to currency risk arises mainly when receivables and payables are denominated in a currency other than the Group's functional currency or will be denominated in such currency in the planned course of business.

Foreign currency risk is monitored and analyzed systematically and is managed centrally by the central finance department. The Group's policy is to maintain foreign currency exposure within existing internal regulations, and within acceptable risk limits as approved by the BOD.

Interest Rate Risk
The Group's exposure to market risk for changes in interest rates relates primarily to the Group's short-term and long-term obligations.

Credit Risk
The Group's exposure to credit risk on its receivables relates primarily to the inability of the debtors to pay and fully settle the unpaid balance of receivables owed to the Group. The Group manages its credit risk in accordance with its credit risk policies which requires the evaluation of the creditworthiness of the debtors. The Group's exposure to credit risk on its other receivables from debtors and related parties is managed through close account monitoring and setting limits.

There can be some credit exposures on project commitments and contingencies as of March 31, 2016 represented by work accomplishments on backlog of projects which are not yet invoiced. These exposures are however limited to a few months work accomplishment as work are frozen as soon as the Group is able to determine that the risk of non-collection materializes. This risk is, however, mitigated by the Group's contractor's lien on the project. A contractor's lien is the legal right of a contractor (the Group) to takeover the project in-progress and has priority in the settlement of contractor's receivables and claims on the project in the event of insolvency of the project owner. The Group assesses that the value of projects in-progress is usually higher than receivables from and future commitments with the project owners.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions.

Except for ZIFC, which is involved in financing activities, the Group does not have any significant exposure to any individual customer or counterparty. ZIFC monitors concentrations of credit risk by sector.

EXHIBIT 1

HOUSE OF INVESTMENTS, INC. and SUBSIDIARIES

Interim Condensed
Unaudited Consolidated Financial Statements

March 31, 2016 and 2015 (Unaudited)
and
December 31, 2015 (Audited)

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Unaudited	Audited
	31-Mar-16	31-Dec-15
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	**₱3,864,383,028**	₱2,339,213,766
Accounts receivable (Note 7)	**10,523,974,246**	7,493,009,471
Current portion of loans receivable (Note 6)	**14,604,162**	10,171,347
Costs and estimated earnings in excess of billings on uncompleted contracts	**5,322,980,000**	5,946,503,761
Inventories (Note 8)	**1,245,735,822**	1,306,249,637
Receivables from related parties	**62,788,352**	54,237,550
Prepaid expenses and other current assets (Note 9)	**1,109,681,663**	999,907,927
Financial asset at FVPL (Note 4)	**8,205,773**	8,205,773
Total Current Assets	**22,152,353,046**	18,157,499,232
Noncurrent Assets		
Investments in associates and joint venture (Note 11)	**4,532,688,983**	4,363,583,861
Available-for-sale (AFS) financial assets (Note 10)	**645,141,525**	634,649,043
Investment properties (Note 14)	**214,686,940**	236,543,500
Property and equipment (Note 12)		
At cost	**6,228,038,436**	6,139,779,993
At revalued amount	**4,093,868,216**	4,093,370,740
Loans receivable - net of current portion	**3,635,638**	3,491,253
Deferred tax assets - net	**346,633,319**	327,616,788
Goodwill (Note 13)	**471,357,459**	471,357,459
Retirement asset	**15,120,300**	17,407,863
Other noncurrent assets - net (Note 15)	**402,162,411**	352,996,768
Total Noncurrent Assets	**16,953,333,227**	16,640,797,268
Total Assets	**₱39,105,686,273**	₱34,798,296,500

LIABILITIES AND EQUITY		
Current Liabilities		
Loans payable (Note 17)	**₱6,925,000,000**	₱4,160,000,000
Accounts payable and accrued expenses (Note 16)	**7,106,963,874**	7,013,515,433
Current portion of long-term debt (Note 18)	**523,693,154**	498,897,436
Billings in excess of costs and estimated earnings on uncompleted contracts	**6,193,026,000**	4,983,318,365
Unearned tuition fees	**3,383,872**	12,453,843
Income tax payable	**248,764,729**	153,665,698
Due to related parties	**2,137,697**	3,444,000
Customers' deposits	**21,857,000**	18,903,474
Total Current Liabilities	**21,024,826,326**	16,844,198,249

(Forward)

	Unaudited	Audited
	30-Mar-16	31-Dec-15
Noncurrent Liabilities		
Long-term debt - net of current portion (Note 18)	**₱3,121,402,689**	₱3,263,461,807
Lease liability - net of current portion	**–**	–
Retirement liability	**211,946,866**	218,006,352
Deferred tax liabilities - net	**290,689,378**	297,549,580
Total Noncurrent Liabilities	**3,624,038,933**	3,779,017,739
Total Liabilities	**24,648,865,259**	20,623,215,988
Equity		
Capital stock (Note 20)		
Preferred stock	**302,961,622**	310,729,869
Common stock	**921,836,572**	921,836,572
Additional paid-in capital	**154,578,328**	154,578,328
Equity reserve on acquisition of noncontrolling interest	**(179,954,180)**	(179,954,180)
Revaluation increment on land - net	**876,113,387**	876,113,387
Unrealized gain on available-for-sale financial assets	**97,592,074**	86,516,972
Remeasurement gain on net retirement liability	**(31,137,535)**	(31,137,535)
Cumulative translation adjustment	**75,917,708**	100,057,558
Retained earnings (Note 19)	**7,506,757,211**	7,190,445,946
	9,724,665,187	9,429,186,917
Noncontrolling interest (Note 27)	**4,732,155,827**	4,745,893,595
Total Equity	**14,456,821,014**	14,175,080,512
	₱39,105,686,273	₱34,798,296,500

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

	January 1 to March 31		
	2016	2015	2014
REVENUES			
Sales of services - net	**₱3,886,568,654**	₱ 4,940,261,001	₱3,018,533,346
Sales of goods - net	**1,985,055,686**	1,524,779,874	1,103,559,278
School and related operations	**594,277,356**	549,219,076	494,292,744
Interest and discounts	**2,570,254**	3,116,484	2,612,883
Dividends	**20,188,142**	9,000	869
	6,488,660,092	7,017,385,435	4,618,999,120
COSTS OF SALES AND SERVICES (Note 24)			
Cost of services	**3,280,069,284**	4,452,625,721	2,616,785,112
Cost of goods sold	**1,863,758,979**	1,423,273,836	1,035,819,656
Tuition and Other Fees (Note 25)	**290,202,527**	275,151,132	245,336,237
	5,434,030,790	6,151,050,689	3,897,941,005
GROSS PROFIT	**1,054,629,302**	866,334,746	721,058,115
OTHER INCOME - Net (Note 23)	**86,249,003**	83,387,084	65,266,135
EQUITY IN NET EARNINGS OF ASSOCIATES AND JOINT VENTURE	**(40,121,057)**	74,772,809	105,035,359
GENERAL AND ADMINISTRATIVE EXPENSES (Note 26)	**(511,604,905)**	(423,163,000)	(415,605,157)
INTEREST AND FINANCE CHARGES	**(74,741,121)**	(69,900,331)	(59,103,094)
INCOME BEFORE INCOME TAX	**514,411,222**	531,431,308	416,651,358
PROVISION FOR INCOME TAX	**78,060,023**	87,233,060	72,870,831
NET INCOME	**₱436,351,199**	₱444,198,248	₱343,780,527
Net income attributable to:			
Equity holders of the Parent Company (Notes 33 and 35)	**₱319,072,877**	₱301,840,993	₱221,939,796
Noncontrolling interest in consolidated subsidiaries	**117,278,322**	142,357,255	121,840,731
	₱436,351,199	₱444,198,248	₱343,780,527
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY (Note 22)			
BASIC	**₱0.51**	₱0.49	₱0.36
DILUTED	**₱0.39**	₱0.36	₱0.26

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	January 1 to March 31		
	2016	2015	2014
NET INCOME	**₱436,351,199**	₱444,198,248	₱343,780,527
OTHER COMPREHENSIVE INCOME			
Other comprehensive income (loss) to be reclassified to profit or loss in subsequent periods:			
Cumulative translation adjustments	**(44,407,375)**	13,170,686	18,491,107
Net unrealized gain (loss) on available-for-sale securities	**11,152,293**	(15,374,782)	4,963,176
Other comprehensive income (loss) not to be reclassified to profit or loss in subsequent periods			
Remeasurement gains (losses) on net retirement liability	–	(798,908)	–
Total other comprehensive income (loss)	**(33,255,082)**	(3,003,004)	23,454,283
TOTAL COMPREHENSIVE INCOME	**₱403,096,117**	₱441,195,244	₱367,234,810
Total comprehensive income attributable to:			
Equity holders of the Parent Company	**₱306,008,129**	₱306,146,589	₱226,751,059
Noncontrolling interest in consolidated subsidiaries	**97,087,988**	135,048,655	140,483,751
	₱403,096,117	₱441,195,244	₱367,234,810

See accompanying Notes to Consolidated Financial Statements.

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Attributable to the Group											
	Preferred Stock (Note 20)	Common Stock (Note 20)	Additional Paid-in Capital	Premium on Acquisition of Noncontrolling Interest	Revaluation Increment on Land - Net	Cumulative Translation Adjustment	Net Accumulated Unrealized Gain on Available-for-Sale Securities	Remeasurement losses on Net Retirement Liability	Retained Earnings	Total	Attributable to Noncontrolling Interest	Total
						For the Period Ended March 31, 2016						
Balances as at January 1, 2015	**₱310,729,869**	**₱ 921,836,572**	**₱154,578,328**	**(₱179,954,180)**	**₱876,113,387**	**₱100,057,558**	**₱86,516,972**	**(₱31,137,535)**	**₱7,190,445,946**	**₱9,429,186,917**	**₱4,745,893,595**	**₱14,175,080,512**
Redemption of preferred shares	**(7,768,247)**	–	–	–	–	–	–	–	–	**(7,768,247)**	–	**(7,768,247)**
Acquisition of noncontrolling interest	–	–	–	–	–	–	–	–	–	–	–	
	302,961,622	**921,836,572**	**154,578,328**	**(179,954,180)**	**876,113,387**	**100,057,558**	**86,516,972**	**(31,137,535)**	**7,190,445,946**	**9,421,418,670**	**4,745,893,595**	**14,167,312,265**
Net income	–	–	–	–	–	–	–	–	**319,072,877**	**319,072,877**	**117,278,322**	**436,351,199**
Other comprehensive income	–	–	–	–	–	**(24,139,850)**	**11,075,102**	–	–	**(13,064,748)**	**(20,190,334)**	**(33,255,082)**
Total comprehensive income	–	–	–	–	–	**(24,139,850)**	**11,075,102**	–	**319,072,877**	**306,008,129**	**97,087,988**	**403,096,117**
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	**(2,761,612)**	**(2,761,612)**	–	**(2,761,612)**
Dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	**(110,825,756)**	**(110,825,756)**
Total dividends declared	–	–	–	–	–	–	–	–	**(2,761,612)**	**(2,761,612)**	**(110,825,756)**	**(113,587,368)**
Balances as at March 31, 2016	**₱302,961,622**	**₱921,836,572**	**₱154,578,328**	**(179,954,180)**	**₱876,113,387**	**₱75,917,708**	**₱97,592,074**	**₱(31,137,535)**	**₱7,506,757,211**	**₱9,724,665,187**	**₱4,732,155,827**	**₱14,456,821,014**
						For the Period Ended March 31, 2015						
Balances as at January 1, 2015	₱ 344,007,243	₱921,687,536	₱154,578,328	(₱9,700,617)	₱420,309,754	₱11,902,110	₱105,648,267	₱31,298,374	₱6,234,678,662	₱8,214,409,657	₱4,533,289,560	₱12,747,699,217
Redemption of preferred shares	(8,600,181)	–	–	–	–	–	–	–	–	(8,600,181)	–	(8,600,181)
Acquisition of noncontrolling interest	–	–	–	(6,473,569)	–	29,618	15,932	(95,778)	–	(6,523,797)	(11,336,094)	(17,859,891)
	335,407,062	921,687,536	154,578,328	(16,174,186)	420,309,754	11,931,728	105,664,199	(95,778)	6,234,678,662	8,199,285,679	4,521,953,466	12,721,239,145
Net income	–	–	–	–	–	–	–	–	301,840,993	301,840,993	142,357,255	444,198,248
Other comprehensive income	–	–	–	–	–	6,661,897	(1,653,171)	(703,130)	–	4,305,596	(7,308,600)	(3,003,004)
Total comprehensive income	–	–	–	–	–	6,661,897	(1,653,171)	(703,130)	301,840,993	306,146,589	135,048,655	441,195,244
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	(2,983,403)	(2,983,403)	–	(2,983,403)
Dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	(118,624,396)	(118,624,396)
Total dividends declared	–	–	–	–	–	–	–	–	(2,983,403)	(2,983,403)	(118,624,396)	(121,607,799)
Balances as at March 31, 2015	₱335,407,062	₱921,687,536	₱154,578,328	(₱16,174,186)	₱420,309,754	₱18,593,625	₱104,011,028	₱30,499,466	₱6,533,536,252	₱8,502,448,865	₱4,538,377,724	₱13,040,826,590

	Attributable to the Group											
	Preferred Stock (Note 20)	Common Stock (Note 20)	Additional Paid-in Capital	Premium on Acquisition of Noncontrolling Interest	Revaluation Increment on Land - Net	Cumulative Translation Adjustment	Net Accumulated Unrealized Gain on Available-for-Sale Securities	Remeasurement losses on Net Retirement Liability	Retained Earnings	Total	Attributable to Noncontrolling Interest	Total
	For the Period Ended March 31, 2014											
Balances as at January 1, 2014	₱380,670,413	₱921,687,536	₱154,578,328	₱–	₱352,767,062	₱5,584,596	₱93,233,426	(₱61,731,769)	₱5,034,498,263	₱ 6,881,287,855	₱ 3,929,252,063	₱10,810,539,918
Redemption of preferred shares	(9,516,760)	–	–	–	–	–	–	–	–	(9,516,760)	–	(9,516,760)
	371,153,653	921,687,536	154,578,328	–	352,767,062	5,584,596	93,233,426	(61,731,769)	5,034,498,263	6,871,771,095	3,929,252,063	10,801,023,158
Net income	–	–	–	–	–	–	–	–	221,939,796	221,939,796	121,840,731	343,780,527
Other comprehensive income (loss)	–	–	–	–	–	18,491,107	4,963,176	–	–	23,454,283	18,643,020	42,097,303
Total comprehensive income	–	–	–	–	–	18,491,107	4,963,176	–	221,939,796	245,394,079	140,483,751	385,877,830
Dividends declared by Parent Company	–	–	–	–	–	–	–	–	(2,902,612)	(2,902,612)	–	(2,902,612)
Dividends declared by subsidiaries	–	–	–	–	–	–	–	–	–	–	(117,721,745)	(117,721,745)
Total dividends declared	–	–	–	–	–	–	–	–	(2,902,612)	(2,902,612)	(117,721,745)	(120,624,357)
Balances as at March 31, 2014	₱371,153,653	₱921,687,536	₱154,578,328	₱–	₱352,767,062	₱24,075,703	₱98,196,602	(₱61,731,769)	₱ 5,253,535,447	₱7,114,262,562	₱3,952,014,069	₱11,066,276,631

See accompanying Notes to Consolidated Financial Statements

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

	Periods Ended March 31		
	2016	2015	2014
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	**₱514,411,222**	₱531,431,308	₱416,651,358
Adjustments for:			
Depreciation and amortization	**46,590,396**	127,380,658	38,672,609
Interest and finance charges	**74,741,121**	69,900,331	59,103,094
Movement in accrued retirement liability	–	–	–
Dividend income	**(20,188,142)**	(9,000)	(869)
Interest income	**(10,112,278)**	(10,350,098)	(12,622,331)
Probable impairment of goodwill	–	–	–
Equity earnings in associates	**40,121,057**	(74,772,809)	(105,035,359)
Operating income working capital changes	**645,563,376**	643,580,390	396,768,502
Changes in operating assets and liabilities:			
Decrease (increase) in:			
Accounts receivable	**(3,030,964,775)**	(170,437,503)	(116,817,635)
Loans receivable	**(4,577,200)**	(188,196)	705,703
Costs and estimated earnings in excess of billings on uncompleted contracts	**623,523,761**	452,931,819	8,602,533
Inventories	**60,513,815**	36,081,748	63,367,358
Prepaid expenses and other current assets	**(109,773,736)**	(123,469,255)	(192,130,462)
Financial asset at FVPL	–	–	(882,984)
Increase (decrease) in:			
Accounts payable and accrued expenses	**93,448,441**	91,034,657	353,487,992
Customers' deposits	**2,953,526**	7,696,777	50,469,286
Billings in excess of costs and estimated earnings on uncompleted contracts	**1,209,707,635**	205,773,403	(113,910,704)
Unearned tuition fees	**(9,069,971)**	(7,716,223)	(6,590,695)
Accrued retirement liability	**(6,059,486)**	(860,904)	(9,352,205)
Net cash generated from (used for) operations	**(524,734,614)**	1,134,426,713	433,716,689
Interest received	**10,112,278**	10,350,098	12,622,331
Interest and finance charges paid	**(74,741,121)**	(69,900,331)	(59,103,094)
Income tax paid	**(8,837,725)**	(6,697,256)	8,008,048
Net cash flows provided by (used in) operating activities	**(598,201,182)**	1,068,179,224	395,243,974
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments received from (advances to) related parties	**(9,857,105)**	(36,391,696)	12,788,586
Investments in associates and joint ventures	**(286,521,792)**	8,887,377	(13,494,692)
Increase (decrease) in other noncurrent assets	**(25,021,520)**	73,410,611	5,845,603
Proceeds from disposals (acquisitions) of available-for-sale securities	**582,620**	750,862	3,527,049
Property, plant and equipment, net	**(135,346,315)**	(372,265,720)	(202,446,160)
Dividends received	**20,188,142**	9,000	869
Net Addition (deduction) to minority interest	**(77,860,326)**	(143,742,660)	(99,078,726)
Net cash flows used in investing activities	**(513,836,296)**	(469,342,226)	(292,857,471)
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from:			
Loans payable	**2,765,000,000**	(185,400,000)	(596,000,000)
Long-term debt	**(117,263,400)**	(115,719,555)	539,119,460
Lease liability	–	(232,259)	(2,607,739)
Redemption of preferred shares	**(7,768,247)**	(8,600,181)	(9,516,760)

Forward

	Periods Ended March 31		
	2016	2015	2014
Cash dividends paid	**(2,761,612)**	(2,983,403)	(2,902,612)
Net cash flows provided by (used in) financing activities	**2,637,206,741**	(312,935,398)	(71,907,651)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	**1,525,169,262**	285,901,600	30,478,852
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	**2,339,213,766**	2,161,107,813	2,111,510,291
CASH AND CASH EQUIVALENTS AT END OF PERIOD	**₱3,864,383,028**	₱2,447,009,413	₱2,141,989,143

See accompanying Notes to Consolidated Financial Statements

1. Corporate Information

House of Investments, Inc. (the Parent Company) is a stock corporation incorporated under the laws of the Republic of the Philippines on May 21, 1959. The principal activities of the Parent Company and its subsidiaries (collectively known as the Group) are described in Note 36.

The Parent Company is the holding company of the House of Investments Group, which is primarily engaged in car dealership, construction, education and information technology, afterlife services, consumer finance, property management, project management, security and pharmaceuticals.

The Parent Company's common stock was listed with the Philippine Stock Exchange (PSE) on July 2, 1962, the Parent Company's initial public offering (IPO). The Parent Company's shares of stock are currently traded at the PSE. The ultimate parent company of the Group is Pan Malayan Management and Investment Corporation (PMMIC).

As amended on July 20, 2007, the term of the corporation was extended for another fifty (50) years from and after May 21, 2009.

The registered office address of the Parent Company is at 3rd Floor, Grepalife Building, 219 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila.

2. Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared under the historical cost basis, except for land, which is carried at revalued amount and financial asset at FVPL and available-for-sale financial assets and financial assets at FVPL which are measured at fair value. The accompanying consolidated financial statements are presented in Philippine Peso (Php, ₱), which is also the Parent Company's functional currency. Except as indicated, all amounts are rounded off to the nearest peso.

Statement of Compliance
The consolidated financial statements provide comparative information in respect of the previous period and are presented in compliance with Philippine Financial Reporting Standards (PFRS).

Basis of Consolidation
The consolidated financial statements comprise the financial statements of the Group as of March 31, 2016 and December 31, 2015, and for each of the three years in the period ended March 31, 2016.

The consolidated financial statements are prepared for the same reporting year as the Parent Company, using consistent accounting policies. All significant intercompany balances and transactions, including income, expenses and dividends, are eliminated in full. Profits and losses resulting from intercompany transactions that are recognized in assets are eliminated in full.

All subsidiaries are incorporated and operating in the Philippines, except as otherwise indicated below:

	Percentage of ownership		
Subsidiaries	**Mar 2016**	2015	2014
Landev Corporation and subsidiaries (Landev)	**100.00%**	100.00%	100.00%
Xamdu Motors, Inc. (Xamdu)	**100.00**	100.00	100.00
Investment Managers, Inc. (IMI)	**100.00**	100.00	100.00
Zambowood Realty and Development Corporation (ZRDC)	**100.00**	100.00	100.00
Zamboanga Carriers, Inc. (ZCI)	**100.00**	100.00	100.00
iPeople, inc. (iPeople) and subsidiaries	**67.34**	67.34	67.34
Honda Cars Kalookan, Inc. (HCKI)	**55.00**	55.00	55.00
EEI Corporation (EEI) and subsidiaries	**54.36**	50.32	50.09
Zamboanga Industrial Finance Corporation (ZIFC)	**50.00**	50.00	50.00

The functional currency of the subsidiaries is the Philippine Peso (₱).

Landev Corporation and subsidiaries includes Greyhounds Security and Investigation Agency Corp. (Greyhounds) and Hexagon Lounge, Inc. (Hexagon).

In 2015 and 2014, the Parent Company acquired additional 41.9 million and 2.4 million shares of EEI for an average price of ₱9.16 and ₱9.97 per share resulting to an increase in ownership interest from 50.32% to 54.36% in 2015 and 50.08% to 50.32% in 2014.

iPeople's percentage of ownership in the shares of its subsidiaries follows:

	Percentage of ownership		
Subsidiaries	**Mar 2016**	2015	2014
Malayan Colleges, Inc. (MCI) (Operating Under the Name of Mapua Institute of Technology) and subsidiaries:	**93.00%**	93.00%	93.00%
Direct ownership of MCI on its subsidiaries:			
Mapua Information Technology Center, Inc. (MITC)	**100.00**	100.00	100.00
Mapua Techserv, Inc. (MTI)	**100.00**	100.00	100.00
Mapua Techpower, Inc.	**75.00**	75.00	75.00
San Lorenzo Ruiz Institute of Health Sciences, Inc. (SLRHSI)	**100.00**	100.00	100.00
Malayan High School of Science, Inc. (MHSSI)	**100.00**	100.00	100.00
Malayan Colleges Laguna, Inc. (MCLI) led by a Mapua School of Engineering	**100.00**	100.00	100.00
Malayan Colleges Mindanao, Inc. (MCMI)[1]	**100.00**	–	–
People eServe Corporation (People eServe)	**100.00**	100.00	100.00
Pan Pacific Computer Center, Inc. (PPCCI)	**100.00**	100.00	100.00

[1]On December 11, 2015, Malayan Colleges Mindanao (A Mapua School), Inc. was incorporated and registered with the Philippine Securities and Exchange Commission (SEC). It is wholly owned subsidiary by Malayan Colleges, Inc. (MCI).

EEI's percentage of ownership in the shares of its subsidiaries follows:

	Place of Incorporation	Percentage of Ownership	Functional Currency
EEI (BVI) Limited (EEI BVI) and Subsidiaries	British Virgin Islands	100.00	USD
Clear Jewel Investments, Ltd. (CJIL)	British Virgin Islands	100.00	USD
EEI Corporation (Singapore) Pte. Ltd.	Singapore	100.00	SGD
EEI Nouvelle-Caledonie SARL	New Caledonia	100.00	XPF
Nimaridge Investments, Limited	British Virgin Islands	100.00	USD
EEI (PNG) Ltd.	Papua New Guinea	100.00	USD
EEI Corporation (Guam), Inc.	United States of America	100.00	Php
EEI Construction and Marine, Inc.	Philippines	100.00	Php
EEI Power Corporation	Philippines	100.00	Php
EEI Realty Corporation (EEI Realty)	Philippines	100.00	Php
EEI Subic Corporation	Philippines	100.00	Php
Equipment Engineers, Inc. (EE)	Philippines	100.00	Php
Gulf Asia International Corporation (GAIC)	Philippines	100.00	Php
GAIC Professional Services, Inc. (GAPSI)	Philippines	100.00	Php
GAIC Manpower Services, Inc. (GAMSI)	Philippines	100.00	Php
Bagumbayan Equipment & Industrial Products, Inc.	Philippines	100.00	Php
Philmark, Inc.	Philippines	100.00	Php
Philrock Construction and Services, Inc.	Philippines	100.00	Php

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company, using consistent accounting policies.

Control is achieved when the Group is exposed, or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Group's voting rights and potential voting rights.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. All intragroup balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Losses within a subsidiary are attributed to the noncontrolling interest until the balance is reduced to nil. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and
- Reclassifies the Group's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

Where ownership on certain subsidiaries is 50% or below but the Group has demonstrated that it has the power to govern the financial and operating policies (i.e., through representation by the majority members of the BOD) and the other stockholders have not organized their interest in such a way that they exercise more votes than the Group, these subsidiaries are also consolidated.

Noncontrolling interest represents the portion of profit or loss and net assets not held by the Group and are presented separately in the consolidated statement of income and within the equity in the consolidated statement of financial position, separately from the equity holders of the Parent Company.

3. Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new and amended PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations that became effective as of January 1, 2015. Except as otherwise indicated, the adoption of the new and amended PFRS, PAS and Philippine Interpretations did not have any effect on the financial statements of the Group.

- PAS 19*, Employee Benefits - Defined Benefit Plans: Employee Contributions*
  PAS 19 requires an entity to consider contributions from employees or third parties when accounting for defined benefit plans. Where the contributions are linked to service, they should be attributed to periods of service as a negative benefit. These amendments clarify that, if the amount of the contributions is independent of the number of years of service, an entity is permitted to recognize such contributions as a reduction in the service cost in the period in which the service is rendered, instead of allocating the contributions to the periods of service. These amendments were not applicable to the Company as it has no defined benefit plans with contributions from employees or third parties.

Annual Improvements to PFRSs (2010-2012 cycle)
The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and did not have a material impact on the Group.

- PFRS 2, *Share-based Payment - Definition of Vesting Condition*
  This improvement is applied prospectively and clarifies various issues relating to the definitions of performance and service conditions which are vesting conditions, including:

  - A performance condition must contain a service condition;
  - A performance target must be met while the counterparty is rendering service;

- A performance target may relate to the operations or activities of an entity, or to those of another entity in the same group;
- A performance condition may be a market or non-market condition; and
- If the counterparty, regardless of the reason, ceases to provide service during the vesting period, the service condition is not satisfied.

This amendment was not applicable to the Group as it has no share-based payments.

- PFRS 3, *Business Combinations - Accounting for Contingent Consideration in a Business Combination*
The amendment is applied prospectively for business combinations for which the acquisition date is on or after July 1, 2014. It clarifies that a contingent consideration that is not classified as equity is subsequently measured at fair value through profit or loss whether or not it falls within the scope of PAS 39, *Financial Instruments: Recognition and Measurement* (or PFRS 9, *Financial Instruments*, if early adopted). This amendment did not materially impct the financial statements of the Company.

- PFRS 8, *Operating Segments - Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets*
The amendments are applied retrospectively and clarify that:

  - An entity must disclose the judgments made by management in applying the aggregation criteria in the standard, including a brief description of operating segments that have been aggregated and the economic characteristics (e.g., sales and gross margins) used to assess whether the segments are 'similar'.
  - The reconciliation of segment assets to total assets is only required to be disclosed if the reconciliation is reported to the chief operating decision maker, similar to the required disclosure for segment liabilities.

  These amendments affected disclosures only and had no impact on the Group's financial position or performance.

- PAS 16, *Property, Plant and Equipment - Revaluation Method - Proportionate Restatement of Accumulated Depreciation*
The amendment is applied retrospectively and clarifies in PAS 16 and PAS 38 that the asset may be revalued by reference to the observable data on either the gross or the net carrying amount. In addition, the accumulated depreciation or amortization is the difference between the gross and carrying amounts of the asset. The amendment had no impact on the Group's financial position or performance.

- PAS 24, *Related Party Disclosures - Key Management Personnel*
The amendment is applied retrospectively and clarifies that a management entity, which is an entity that provides key management personnel services, is a related party subject to the related party disclosures. In addition, an entity that uses a management entity is required to disclose the expenses incurred for management services. The amendments affected disclosures only and had no impact on the Group's financial position or performance.

Annual Improvements to PFRSs (2011-2013 cycle)
The Annual Improvements to PFRSs (2010-2012 cycle) are effective for annual periods beginning on or after January 1, 2015 and did not have a material impact on the Group.

- PFRS 3, *Business Combinations - Scope Exceptions for Joint Arrangements*
  The amendment is applied prospectively and clarifies the following regarding the scope exceptions within PFRS 3:

  - Joint arrangements, not just joint ventures, are outside the scope of PFRS 3.
  - This scope exception applies only to the accounting in the financial statements of the joint arrangement itself.

  The amendment had no impact on the Group's financial position or performance.

- PFRS 13, *Fair Value Measurement - Portfolio Exception*
  The amendment is applied prospectively and clarifies that the portfolio exception in PFRS 13 can be applied not only to financial assets and financial liabilities, but also to other contracts within the scope of PAS 39. The amendment had no significant impact on the Group's financial position or performance.

- PAS 40, *Investment Property*
  The amendment is applied prospectively and clarifies that PFRS 3, and not the description of ancillary services in PAS 40, is used to determine if the transaction is the purchase of an asset or business combination. The description of ancillary services in PAS 40 only differentiates between investment property and owner-occupied property (i.e., property, plant and equipment). The amendment had no significant impact on the Group's financial position or performance.

There are new PFRS, amendments, annual improvements and interpretations to existing standards that are effective for periods subsequent to 2015 and these will be adopted on their effectivity dates in accordance with the transition provisions. Except as otherwise stated, these amendments and improvements to PFRS and new standards are not expected to have any significant impact on the Group's financial statements.

Standard issued but not yet effective

Philippine Interpretation *IFRIC 15, Agreements for the Construction of Real Estate*
This interpretation covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11 or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The Securities and Exchange Commission and the Financial Reporting Standards Council have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board (IASB) and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. Adoption of the interpretation when it becomes effective will not have any impact on the consolidated financial statements of the Group.

Effective in January 1, 2016

- PAS 16, *Property, Plant and Equipment*, and PAS 38, *Intangible Assets - Clarification of Acceptable Methods of Depreciation and Amortization* (Amendments)
  The amendments clarify the principle in PAS 16 and PAS 38 that revenue reflects a pattern of economic benefits that are generated from operating a business (of which the asset is part) rather than the economic benefits that are consumed through use of the asset. As a result, a revenue-based method cannot be used to depreciate property, plant and equipment and may only be used in very limited circumstances to amortize intangible assets. The amendments are effective prospectively for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group's financial position or performance.

- PAS 16, *Property, Plant and Equipment*, and PAS 41, *Agriculture - Bearer Plants* (Amendments)
  The amendments change the accounting requirements for biological assets that meet the definition of bearer plants. Under the amendments, biological assets that meet the definition of bearer plants will no longer be within the scope of PAS 41. Instead, PAS 16 will apply. After initial recognition, bearer plants will be measured under PAS 16 at accumulated cost (before maturity) and using either the cost model or revaluation model (after maturity). The amendments also require that produce that grows on bearer plants will remain in the scope of PAS 41 measured at fair value less costs to sell. For government grants related to bearer plants, PAS 20, *Accounting for Government Grants and Disclosure of Government Assistance*, will apply. The amendments are retrospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments will have no significant impact on the Group's financial position or performance.

- PAS 27, *Separate Financial Statements - Equity Method in Separate Financial Statements* (Amendments)
  The amendments will allow entities to use the equity method to account for investments in subsidiaries, joint ventures and associates in their separate financial statements. Entities already applying PFRS and electing to change to the equity method in its separate financial statements will have to apply that change retrospectively. For first-time adopters of PFRS electing to use the equity method in its separate financial statements, they will be required to apply this method from the date of transition to PFRS. The Group is currently assessing the impact of these amendments on its financial statements.

- PFRS 10, *Consolidated Financial Statements and* PAS 28, *Investments in Associates and Joint Ventures - Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*
  These amendments address an acknowledged inconsistency between the requirements in PFRS 10 and those in PAS 28 (2011) in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary. These amendments are effective from annual periods beginning on or after January 1, 2016. These amendments will have no significant impact on the Group's financial position or performance.

- PFRS 11, *Joint Arrangements - Accounting for Acquisitions of Interests in Joint Operations* (Amendments)
  The amendments to PFRS 11 require that a joint operator accounting for the acquisition of an interest in a joint operation, in which the activity of the joint operation constitutes a business must apply the relevant PFRS 3 principles for business combinations accounting. The amendments also clarify that a previously held interest in a joint operation is not remeasured on the acquisition of an additional interest in the same joint operation while joint control is retained. In addition, a scope exclusion has been added to PFRS 11 to specify that the amendments do not apply when the parties sharing joint control, including the reporting entity, are under common control of the same ultimate controlling party.

  The amendments apply to both the acquisition of the initial interest in a joint operation and the acquisition of any additional interests in the same joint operation and are prospectively effective for annual periods beginning on or after January 1, 2016, with early adoption permitted. These amendments are not expected to have any impact to the Group.

- PAS 1, *Presentation of Financial Statements - Disclosure Initiative* (Amendments)
  The amendments are intended to assist entities in applying judgment when meeting the presentation and disclosure requirements in PFRS. They clarify the following:

  - That entities shall not reduce the understandability of their financial statements by either obscuring material information with immaterial information; or aggregating material items that have different natures or functions;
  - That specific line items in the statement of income and OCI and the statement of financial position may be disaggregated;
  - That entities have flexibility as to the order in which they present the notes to financial statements; and
  - That the share of OCI of associates and joint ventures accounted for using the equity method must be presented in aggregate as a single line item, and classified between those items that will or will not be subsequently reclassified to profit or loss.

  Early application is permitted and entities do not need to disclose that fact as the amendments are considered to be clarifications that do not affect an entity's accounting policies or accounting estimates. The Parent Company is currently assessing the impact of these amendments on its financial statements.

- PFRS 14, *Regulatory Deferral Accounts*
  PFRS 14 is an optional standard that allows an entity, whose activities are subject to rate-regulation, to continue applying most of its existing accounting policies for regulatory deferral account balances upon its first-time adoption of PFRS. Entities that adopt PFRS 14 must present the regulatory deferral accounts as separate line items on the statement of financial position and present movements in these account balances as separate line items in the statement of profit or loss and other comprehensive income. The standard requires disclosures on the nature of, and risks associated with, the entity's rate-regulation and the effects of that rate-regulation on its financial statements. PFRS 14 is effective for annual periods beginning on or after January 1, 2016. Since the Group is an existing PFRS preparer, this standard will not apply.

Annual Improvements to PFRSs (2012-2014 cycle)
The Annual Improvements to PFRSs (2012-2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group.

- PFRS 5, *Non-current Assets Held for Sale and Discontinued Operations - Changes in Methods of Disposal*

The amendment is applied prospectively and clarifies that changing from a disposal through sale to a disposal through distribution to owners and vice-versa should not be considered to be a new plan of disposal, rather it is a continuation of the original plan. There is, therefore, no interruption of the application of the requirements in PFRS 5. The amendment also clarifies that changing the disposal method does not change the date of classification. The amendment will have no significa
nt impact on the Group's financial position or performance.

- PFRS 7, *Financial Instruments: Disclosures - Servicing Contracts*
  PFRS 7 requires an entity to provide disclosures for any continuing involvement in a transferred asset that is derecognized in its entirety. The amendment clarifies that a servicing contract that includes a fee can constitute continuing involvement in a financial asset. An entity must assess the nature of the fee and arrangement against the guidance in PFRS 7 in order to assess whether the disclosures are required. The amendment is to be applied such that the assessment of which servicing contracts constitute continuing involvement will need to be done retrospectively. However, comparative disclosures are not required to be provided for any period beginning before the annual period in which the entity first applies the amendments. The amendment will have no significant impact on the Group's financial position or performance.

- PFRS 7 - *Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements*
  This amendment is applied retrospectively and clarifies that the disclosures on offsetting of financial assets and financial liabilities are not required in the condensed interim financial report unless they provide a significant update to the information reported in the most recent annual report. The amendment will have no significant impact on the Group's financial position or performance.

- PAS 19, *Employee Benefits - regional market issue regarding discount rate*
  This amendment is applied prospectively and clarifies that market depth of high quality corporate bonds is assessed based on the currency in which the obligation is denominated, rather than the country where the obligation is located. When there is no deep market for high quality corporate bonds in that currency, government bond rates must be used. The amendment will have no significant impact on the Group's financial position or performance.

- PAS 34*, Interim Financial Reporting* - *disclosure of information 'elsewhere in the interim financial report'*
  The amendment is applied retrospectively and clarifies that the required interim disclosures must either be in the interim financial statements or incorporated by cross-reference between the interim financial statements and wherever they are included within the greater interim financial report. The amendment will have no significant impact on the Group's financial position or performance.

Effective January 1, 2018

PFRS 9, *Financial Instruments*
In July 2014, the IASB issued the final version of IFRS 9, *Financial Instruments*. The new standard (renamed as PFRS 9) reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. Early application of previous versions of PFRS 9 (2009, 2010 and 2013) is permitted if the date

of initial application is before February 1, 2015. The Group did not early adopt PFRS 9. The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The requirements on hedge accounting will not have any impact on the Group's financial statements.

The following new standard issued by the IASB has not yet been adopted by the FRSC

IFRS 15, *Revenue from Contracts with Customers*
IFRS 15 was issued in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under IFRS 15 revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in IFRS 15 provide a more structured approach to measuring and recognizing revenue. The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under IFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018 with early adoption permitted. The Group is currently assessing the impact of IFRS 15 and plans to adopt the new standard on the required effective date once adopted locally.

Effective January 1, 2019

IFRS 16, *Leases*
On January 13, 2016, the IASB issued its new standard, IFRS 16, *Leases*, which replaces International Accounting Standards (IAS) 17, the current leases standard, and the related Interpretations.

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with IAS 17. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases in their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of twelve (12) months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under IAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value. The Group is currently assessing the impact of IFRS 16 and plans to adopt the new standard on the required effective date once adopted locally.

4. Summary of Significant Accounting Policies

Cash and Cash Equivalents
Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from date of placement and that are subject to an insignificant risk of changes in value.

Financial Instruments
Date of recognition
The Group's recognizes a financial asset or a financial liability in the parent company statement of financial position when it becomes a party to the contractual provisions of the instrument.

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

Initial recognition of financial instruments
All financial assets and financial liabilities are initially recognized at fair value. Except for financial assets and liabilities at fair value through profit or loss (FVPL), the initial measurement of financial assets and liabilities include transaction costs. The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, available-for-sale (AFS) financial assets, or loans and receivables. The Group classifies its financial liabilities as financial liabilities at FVPL or other financial liabilities.

The classification depends on the purpose for which the investments were acquired and whether these are quoted in an active market. Management determines the classification at initial recognition and re-evaluates such designation, where allowed and appropriate, at every financial reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity net of any related income tax benefits.

The Group's financial assets consist of FVPL, loans and receivables and AFS financial assets. There have been no HTM investments and financial liability at FVPL.

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group first becomes party to the contract. An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment of embedded derivatives is only done when there are changes in the contract that significantly modifies contractual cash flows.

Fair value measurement
Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.
The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

'Day 1' profit or loss
Where the transaction price in a non-active market is different from the fair value based on other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' profit or loss) in the consolidated statement of income unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit or loss amount.

Financial assets at FVPL
This includes financial assets held for trading and financial assets designated upon initial recognition as at FVPL. Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term. Financial assets at FVPL are recorded in the consolidated statement of financial position at fair value with unrealized mark-to-market gains and losses reported as part of the current year operations in the consolidated statement of comprehensive income. Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded when the right to receive payment has been established. Derivatives, including separated embedded derivatives are also classified as FVPL unless they are designated as effective hedging instruments or a financial guarantee contract.

Financial assets may be designated at initial recognition as at FVPL if any of the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- The assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or

- The financial instrument contains an embedded derivative that would need to be separately recorded.

The Group's financial assets at FVPL amounted to ₱8.2 million as of March 31, 2016 and December 31, 2015, respectively. This consists of peso-denominated investments in unit investment trust funds (UITFs) in Rizal Commercial Banking Corporation (RCBC). The mark to market loss and gain on these assets amounted to nil and ₱0.2 million in 2016 and 2015, respectively.

Loans and receivables
Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not classified as financial assets held for trading, designated as available-for-sale or as financial assets at FVPL. After initial measurement, loans and receivables are carried at amortized cost using the effective interest rate method less any allowance for impairment. Gains and losses are recognized in the consolidated statement of comprehensive income when the loans and receivables are derecognized or impaired, as well as through the amortization process.

This category includes the Group's cash and cash equivalents, accounts receivable, loans receivable, receivables from related parties, miscellaneous deposits (included in the prepaid expenses and other current assets) and receivables from EEI Retirement Fund, Inc. and long-term receivables (included in the noncurrent assets) in the consolidated statement of financial position.

HTM investments
HTM investments are quoted nonderivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells or reclassifies other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified at fair values as available-for-sale financial assets. After initial measurement, HTM investments are measured at amortized cost using the effective interest method (EIR).

Gains and losses are recognized in the consolidated statement of comprehensive income when the investments are derecognized or impaired, as well as through the amortization process.
The Group has no HTM investments as at March 31, 2016 and December 31, 2015.

AFS financial assets
AFS financial assets are those nonderivative financial assets that are designated as AFS or are not classified in any of the three preceding categories. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. These include government securities, equity investments and other debt instruments.

After initial measurement, AFS financial assets are measured at fair value with unrealized gains or losses recognized directly in equity until the investment is derecognized or determined to be impaired at which time the cumulative gain or loss previously recorded in equity is recognized in the consolidated statement of comprehensive income. The unrealized gains and losses arising from the fair valuation of available-for-sale financial assets are excluded from reported earnings and are reported in other comprehensive income. When the investment is disposed of, the cumulative gain or loss previously recognized in equity is recognized in "Other income (loss)" account in the consolidated statement of comprehensive income. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in first-out basis. Interest earned on holding available-for-sale debt investments are reported as interest income using the EIR. Dividends earned on holding available-for-sale equity investments are recognized in the consolidated statement of comprehensive income as "Other income" account when the right to receive payment has been established. The losses arising from impairment of such investments are recognized as “Provisions on impairment losses” under operating expenses in the consolidated statement of comprehensive income.

If the fair market value of the unquoted equity instruments under available-for-sale cannot be reliably measured, the financial asset is carried at cost less allowance for impairment loss, if any.

Available-for-sale financial assets are classified as current assets when it is expected to be sold or realized within twelve (12) months after the reporting date or within the normal operating cycle, whichever is longer.

The Group’s available-for-sale financial assets include investments in quoted and unquoted golf club and equity shares (Note 12).

Derivative financial instruments
Derivatives are recorded at fair value and carried as assets when their fair value is positive and as liabilities when their fair value is negative. Changes in the fair value of derivatives are included in the consolidated statement of comprehensive income.

Derivatives embedded in other financial instruments are treated as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at FVPL.

The Group has no derivative financial instruments as at March 31, 2016 and December 31, 2015.

Financial liabilities at FVPL
Financial liabilities at FVPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVPL. Derivatives, including separated embedded derivatives, are also classified as FVPL, unless they are designated as effective hedging instruments. Financial liabilities are classified as held for trading if they are acquired for the purpose of selling in the near term. Gains or losses on liabilities held for trading are recognized in the consolidated statement of comprehensive income.

The Group has no financial liabilities at FVPL as at March 31, 2016 and December 31, 2015.

Other financial liabilities
Other financial liabilities are nonderivative financial liabilities with fixed or determinable payments that are not quoted in an active market. These liabilities are carried at amortized cost in the consolidated statement of financial position. Amortization is determined using the effective interest method. Gains and losses are recognized in the consolidated statement of comprehensive income, when the liabilities are derecognized as well as through the amortization process.

Other financial liabilities are classified as current liabilities when it is expected to be settled within twelve (12) months from the financial reporting date or the Group does not have an unconditional right to defer settlement for at least 12 months from financial reporting date. Otherwise, these are classified as noncurrent liabilities. Gains and losses are recognized in the consolidated statement of income when the liabilities are derecognized.

This accounting policy relates to the consolidated statement of financial position captions loans payable, accounts payable and accrued expenses, due to related parties and long-term debt .

Derecognition of Financial Assets and Financial Liabilities
Financial asset
A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a pass-through arrangement and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liability
A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

Jointly Controlled Operations
A jointly controlled operation involves the use of the assets and other resources of the venturers rather than the establishment of a corporation, partnership or other entity, or a financial structure that is separate from the venturers themselves. Each venturer uses its own property, plant and equipment and carries its own inventories. It also incurs its own expenses and liabilities and raises its own finance, which represent its own obligations.

Offsetting Financial Instruments
Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position only if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

This accounting policy relates to the net payable to Philippine Transmarine Carriers, Inc. (PTC) amounting ₱15.0 million and ₱13.1 million as of March 31, 2016 and December 31, 2015, respectively, and included under "Accounts payable and accrued expenses" in the consolidated statements of financial position (Note 16).

The memorandum of agreement of the joint operation has a provision to settle the amounts due from and due to on a net basis.

Impairment of Financial Assets
The Group assesses at each financial reporting date whether a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has

an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that a borrower or a group of borrowers are experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial assets carried at amortized cost
The Group first assesses whether an objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized, are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred).

The carrying amount of the asset is reduced through use of an allowance account and the amount of loss is charged to the consolidated statement of income. Loans, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as year-level of students for information technology and education segment, customer profile and mode of payment for car dealership segment.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

AFS financial assets carried at cost
If there is an objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

AFS financial assets carried at fair value
In case of equity instruments classified as available-for-sale, impairment would include a significant or prolonged decline in the fair value of investments below its cost. If an available-for-sale security is impaired, an amount comprising the difference between its cost (net of any principal payment and amortization) and its current fair value, less any impairment loss previously recognized in the consolidated statement of income, is transferred from other comprehensive income to the consolidated statement of income. Reversals in respect of equity instruments classified as available-for-sale are not recognized in the consolidated statement of income but as other comprehensive income. Reversals of impairment losses on debt instruments classified as available-for-sale are reversed to operations if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income.

Inventories
Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the selling price in the ordinary course of business, less the estimated costs of completion of inventories and the estimated costs necessary to sell.

Cost of inventories is generally determined primarily using the moving-average method, except for automotive units of the car dealerships and land inventory of EEI Realty, which are accounted for using the specific identification method.

Cost includes purchase price and other costs directly attributable to its acquisition such as non-refundable taxes, handling and transportation cost.
The cost of automotive units for new and pre-owned automotive units is determined using the specific identification method.

The cost of real estate inventories includes (a) land cost; (b) freehold and leasehold rights for land; (c) amounts paid to contractors for construction; (d) borrowing costs, planning and design cost, cost of site preparation, professional fees, property taxes, construction overheads and other related costs.

Non-refundable commissions paid to sales or marketing agents on the sale of real estate units are expensed when paid.

Value-Added Tax (VAT)
The input value-added tax pertains to the 12% indirect tax paid by the Group in the course of the Group's trade or business on local purchase of goods or services.

Output VAT pertains to the 12% tax due on the local sale of goods or services by the Group.
If at the end of any taxable month, the output VAT exceeds the input VAT, the outstanding balance is included under "Accounts payables and accrued expenses" account. If the input VAT exceeds the output VAT, the excess shall be carried over to the succeeding months and included under "Prepaid expenses and other current assets" account.

Prepaid Expenses
Prepaid expenses are carried at cost less the amortized portion. These typically comprise prepayments of insurance premiums, rents and others. It is included as part of other current assets in the consolidated statement of financial position.

Other Current Assets
Other current assets pertain to other resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group within the reporting period.

Investments in Associates and Joint Venture

An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.

Investments in associates and joint venture, which are jointly controlled entities are accounted for under the equity method of accounting.

Under the equity method, the investment in the investee company is carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the investee company, less any impairment in value. The profit or loss reflects the share of the results of the operations of the investee company reflected as "Equity in net earnings of associates and joint venture" in the consolidated statement of comprehensive income. Goodwill relating to associate is included in the carrying amount of the investment and is not amortized. The Group's share in the investee's post acquisition movements in the investee's equity reserves is recognized directly in equity. Profit and losses resulting from transactions between the Group and the investee company are eliminated to the extent of the interest in the investee company and for unrealized losses to the extent that there is no evidence of impairment of the assets transferred. Dividends received are treated as a reduction of the carrying value of the investment.
The Group discontinues applying the equity method when their investment in investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Group will resume applying the equity method but only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

The reporting dates of the investee company and the Group are identical and the investee companies' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in its associates and joint venture. The Group determines at each reporting date whether there is any objective evidence that the investment in the associates and joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the amount under "Other expenses" in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associates or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in the consolidated statement of income. Investments in associates and joint venture accounted for under the equity method are as follows:

	Percentage of ownership	
	Mar 2016	2015
Associates:		
Hi-Eisai Pharmaceutical, Inc.	**50.00%**	50.00%
Al Rushaid Construction Company (ARCC) (operations in Saudi Arabia)	**49.00**	49.00
Petro Solar Corporation (PSoC)	**44.00**	44.00
La Funeraria Paz Sucat, Inc. (LFPSI)	**37.50**	37.50
T'boli Agro-Industrial Development, Inc.	**28.47**	28.47

	Percentage of ownership	
	Mar 2016	2015
Manila Memorial Park Cemetery, Inc. (MMPC)	**25.98**	25.98
Lo-oc Limestone Development Corporation (LLDC)	**25.00**	25.00
Petroenergy Resources Corporation (PERC)	**22.41**	22.41
RCBC Realty Corporation (RRC)	**10.00**	10.00
Joint venture:		
ECW Joint Venture Inc.	**50.00**	50.00

The reporting dates of the associates and joint venture and the Group are identical except for Hi-Eisai Pharmaceutical, Inc., the financial reporting date of which is March 31 of each year. Hi-Eisai Pharmaceutical, Inc. is controlled by a Japanese company and therefore follows its fiscal year. This associate prepares its financial statements following the financial reporting date of the Group for the application of equity method. Except for ARCC, all associates are operating in the Philippines.

In 2015, the Group acquired 44% stake in PetroSolar Corporation (PSoC) and accounted for as an associate.

The associates' and joint venture's accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation, amortization and impairment loss, if any, except for land which is carried at revalued amount based on the latest appraisal conducted by an independent firm of appraisers. The appraisal increment resulting from the revaluation is treated as a separate component in the Group's equity.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected as part of current operations.

Depreciation is computed using the straight-line method over the following average estimated useful lives (EUL):

	Years
Buildings and improvements	10-20
Machinery, tools and construction equipment	5-10
Transportation and service equipment	4-5
Furniture, fixtures and office equipment	2-10

Amortization of leasehold improvements is computed over the EUL of the improvement or term of the lease, whichever is shorter.

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.

Construction in progress represents property and equipment under construction and is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of comprehensive income in the year the asset is derecognized.
The asset's residual values, useful lives and methods of depreciation and amortization are reviewed, and adjusted if appropriate, at each financial year-end.

Investment Properties
Investment properties are measured at cost less accumulated depreciation and impairment loss, if any, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Investment properties are derecognized when they either have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. Transfers are made from investment property when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes.

Depreciation is computed using the straight-line method over the EUL of 15 to 20 years.

Intangible Assets
Intangible assets acquired separately are measured on initial recognition at cost. The useful lives of intangible assets are assessed as either finite or indefinite. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment losses.

Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible assets maybe impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at the end of each financial reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in consolidated statement of income in the expense category consistent with the function of the intangible assets.

Impairment of Property and Equipment, Computer Software, Investments in Associates and Joint Venture and Investment Properties

For property and equipment, computer software, investments in associates and joint venture and investment properties, the Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An assets' recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income.

Impairment losses are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset, except for property previously revalued where the revaluation was taken to equity. In this case, the impairment is also recognized in equity up to the amount of any previous revaluation.

Borrowing Costs

Interest and other related financing charges on borrowed funds used to finance property development are capitalized as part of development costs (included under "Inventories" account) and the acquisition and construction of a qualifying asset (included under "Construction in progress" account in property and equipment) are capitalized to the appropriate asset accounts. Capitalization of borrowing costs commences when the expenditures and borrowing costs are being incurred during the construction and related activities necessary to prepare the asset for its intended use are in progress. It is suspended during extended periods in which active development is interrupted and ceases when substantially all the activities necessary to prepare the asset for its intended use are complete. The capitalization for inventories account is based on the weighted average borrowing cost and specific borrowing for property, plant and equipment.

The borrowing costs capitalized as part of property and equipment are amortized using the straight-line method over the estimated useful lives of the assets. If after capitalization of the borrowing costs, the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recorded in the consolidated statement of income.

All other borrowing costs are expensed in the period in which they occur.

Interest expense on loans and borrowings is recognized using the EIR method over the term of the loans and borrowings.

Business Combination and Goodwill

PFRS 3 provides that if the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the acquirer shall account for the combination using those provisional values. The acquirer shall recognize any adjustments to those provisional values as a result of completing the initial accounting within twelve months of the acquisition date as follows: (i) the carrying amount of the identifiable asset, liability or contingent liability that is recognized or adjusted as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date; (ii) goodwill or any gain recognized shall be adjusted by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted; and (iii) comparative information presented for the periods before the initial accounting for the combination is complete shall be presented as if the initial accounting has been completed from the acquisition date.

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PAS 39 either in profit or loss or as a change to OCI. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss. Before recognizing a gain on a bargain purchase, the Group assesses whether it has correctly identified all of the assets acquired an all of the liabilities assumed, and recognize any additional assets or liabilities that are identified in that review.

Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8, *Operating Segments*

Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment.

<u>Revenue Recognition</u>
Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. When the Group is acting as a principal in an arrangement, revenue is recorded at gross. When the Group is acting as an agent, the revenue recorded is only the commission. Except for Greyhounds, People eServe and certain arrangements of Equipment Engineers, Inc. (EE), the Group has concluded that it is acting as principal in all of its arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of services:
Construction contracts
Revenue from construction contracts are recognized using the percentage of completion method of accounting. Under this method, revenues are generally measured on the basis of estimated completion of the physical proportion of the contract work. Revenue from labor supply contracts with project management and supervision are recognized on the basis of man-hours spent.

Contract costs include direct materials, labor costs and indirect costs related to contract performance. Provisions for estimated losses on uncompleted contracts are recognized immediately when it is probable that the total contract costs will exceed the total contract revenues. The amount of such loss is determined irrespective of: (a) whether or not work has commenced on the contract; (b) the stage of completion of contract work; or (c) the amount of profits expected to arise on other contracts. Changes in contract performance, contract conditions and estimated profitability, including those arising from penalty provisions and final contract settlements which may result in revisions to estimated costs and gross margins, are recognized in the year in which the changes are determined.

The asset "Costs and estimated earnings in excess of billings on uncompleted contracts" represents total contract costs incurred and estimated earnings recognized in excess of amounts billed. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of total contract costs incurred and estimated earnings recognized. Retention receivables are included in the trade receivable account, which is shown as part of the receivables account in the consolidated statement of financial position.

Service and commission income are recognized as the related services are rendered.

Management, service and consultancy fees are recognized as services are rendered.

Equipment rental arises from the Group equipment's that are being held for rentals. Revenues derived shall be measured on straight-line basis over the term of the agreement.

Sale of goods:
Merchandise sales
Revenue from merchandise sales is normally recognized when the buyer accepts delivery and when installation and inspection are complete. However, revenue is recognized immediately upon the buyer's acceptance of delivery when the installation process is simple in nature.

Real estate sales
Revenue on sale of raw parcels of land with no future obligation to develop the property is recognized using the full accrual method.

Sale of developed lots and residential units is accounted for using the full accrual method of accounting. Under this method, the revenue is recognized when: (a) the collectibility of the sales price is reasonably assured; (b) the earnings process is virtually complete; and (c) the seller does not have a substantial continuing involvement with the subject properties. The collectibility of the sales price is considered reasonably assured when: (a) the buyers have actually confirmed their acceptance of the related loan applications after the same have been delivered to and approved by either the banks or other financing institutions for externally financed accounts; and (b) the down payment comprising a substantial portion of the contract price is received and the capacity to pay and credit worthiness of buyers have been reasonably established for sales under the deferred cash payment arrangement.

If any of the criteria under the full accrual method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers is recognized as deposit from customers presented under the "Customers' deposits" account in the liabilities section of the consolidated statement of financial position.

Cancellation of real estate sales
Income from cancellation of real estate sales is recognized once the sale has been cancelled and the related refundable portions of paid amortizations have been paid to the buyer. This is included in the "Other income" account under the consolidated statement of comprehensive income. Such is also recognized, subject to the provisions of Republic Act 6552, Realty Installment Buyer Act, upon prescription of the period for the payment of required amortizations from defaulting buyers.

School and related operations:
Revenues from school operations are recognized as income over the corresponding school term. Unearned revenues are shown as unearned tuition fees in the consolidated statement of financial position and will be recognized as revenues when the educational service has been fulfilled in the applicable school term.

Admission, examination and other fees are recognized as income when examination has been granted by the school and related services have been provided to the students.

Others:
Interest income and discounts is recognized as revenue as interest accrues (using EIR method that is the rate that exactly discounts estimated future cash receipts through the expected life of the financial instrument to the net carrying amount of the financial asset).

Rent income is accounted on a straight-line basis over the lease term.

Dividend income is recognized when the Group's right to receive the payment is established.

Cost of Sales and Services
For construction contracts, contract costs include all direct materials, labor costs and indirect costs related to contract performance. Provisions for estimated losses on uncompleted contracts are recognized immediately when it is probable that the total contract costs will exceed the total contract revenues. The amount of such loss is determined irrespective of: (a) whether or not work has commenced on the contract, (b) the stage-of-completion of contract work; or (c) the amount of profits expected to arise on other contracts. Changes in contract performance, contract conditions and estimated profitability, including those arising from penalty provisions and final contract settlements, which may result in revisions to estimated costs and gross margins, are recognized in the year in which the changes are determined.

For cost of real estate sales, cost is recognized consistent with the revenue recognition method applied.

The cost of real estate sales recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property and an allocation of any non-specific cost based on the relative size of the property sold.

For cost of school and related operations, cost constitute expenses directly related to the Group's school and related operations which include expenses for salaries and wages of teaching and academic support personnel, student welfare activities, advertising, and all other student-related costs and expenses. Cost of school and related operations are recognized as expense when school and related services have been provided to the students.

For cost of goods sold, cost includes all expenses associated with the specific sale of goods. Cost of goods sold include all materials and supplies used, direct labor, depreciation of production equipment, royalty, power and water and other expenses related to production. Such costs are recognized when the related sales have been recognized.

For cost of services, cost includes all expenses associated with sale of services. Cost of services include all materials and supplies used, direct labor, depreciation of production equipment, power and water and other expenses related to services rendered. Such costs are recognized when the related services have been rendered.

Other cost of sales and services arise in the ordinary activities of the Group and are recognized as incurred.

General and Administrative Expenses
The Group's general and administrative expenses constitute costs of administering the business. General and administrative expenses are recognized as incurred.

Foreign Currency-denominated Transaction and Translation
The consolidated financial statements are presented in Philippine Peso. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate at the reporting date. All differences are taken to consolidated statement of income. Non-monetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rates as at the dates of initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

The functional currency of the Group's subsidiary, EEI-BVI and subsidiaries, and its associate, ARCC, are United States Dollar and Saudi Arabia Riyal, respectively. As at reporting date, the assets and liabilities of foreign subsidiaries are translated into the presentation currency of the Parent Company (the Philippine Peso) at the closing rate as at the reporting date, and the consolidated statement of income accounts are translated at monthly weighted average exchange rate. The exchange differences arising on the translation are taken directly to a separate component of equity under "Cumulative translation adjustment" account.

Upon disposal of a foreign subsidiary, the deferred cumulative amount recognized in other comprehensive income relating to that particular foreign operation is recognized in the consolidated statement of income.

Retirement Cost

Defined benefit plan

The defined benefit liability is the aggregate of the present value of the defined benefit obligation and actuarial gains and losses not recognized reduced by past service cost not yet recognized and the fair value of plan assets out of which the obligations are to be settled directly. If such aggregate is negative, the asset is measured at the lower of such aggregate and the aggregate of unrecognized net actuarial losses and past service cost and the present value of any economic benefits available in the form of refunds from the plan or reductions in the future contributions to the plan.

Defined benefit costs on the Group's defined benefit retirement plan are actuarially computed using the projected unit credit (PUC) valuation method. Under this method, the current service cost is the present value of retirement benefits payable in the future with respect to the services rendered in the current period.

Defined benefit costs comprise the following:
(a) service cost;
(b) net interest on the net defined benefit liability or asset; and
(c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on high quality corporate bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information.

When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

Termination benefit
Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

Employee leave entitlement
Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

<u>Income Tax</u>
Current tax
Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantially enacted by the end of the financial reporting date.

Deferred tax
Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward of unused MCIT and NOLCO can be utilized.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries, associate and interest in joint venture. With respect to investments in foreign subsidiaries, associate and interest in joint venture, deferred tax liabilities are recognized except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed by the end of each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be used. Unrecognized deferred tax assets are reassessed at the end of each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will be available to allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the financial reporting date.

Deferred tax relating to items directly recorded in the equity or other comprehensive income is recognized in other comprehensive income and not in the consolidated statement of income.

Deferred tax relating to items recognized outside profit or loss do not affect the statement of income. These deferred tax items are recognized in correlation to the underlying transactions either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and deferred income taxes relate to the same entity and the same taxation authority.

Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

A reassessment is made after inception of the lease only if one of the following applies:

(a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
(b) A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
(c) There is a change in the determination of whether fulfillment is dependent on a specified asset; or
(d) There is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) and at the date of renewal or extension period for scenario (b).

Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly against income.

Leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease of the Group represents those under which substantially all the risks and benefits of ownership of the assets remain with the lessor.

Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

Group as a lessor
Leases in which the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the leased term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Basic and Diluted Earnings Per Share (EPS)
Basic EPS attributable to equity holders of the Group is computed based on weighted average number of issued and outstanding common shares after giving retroactive effect for any stock dividends. Diluted EPS, if applicable, is computed by dividing net income applicable to common shares by the weighted average number of common shares issued and outstanding during the year after giving effect to assumed exercise of stock options and retroactive effect of stock dividends declared (Note 22).

Where the effect of the assumed conversion of the preferred shares and the exercise of all outstanding options have anti-dilutive effect, basic and diluted EPS are stated at the same amount.

Provisions
Provisions are recognized when (a) the Group has a present obligation (legal or constructive) as a result of a past event, (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

Contingencies
Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

Stock Option Plan
No benefit expense is recognized relative to the shares issued under the stock options plan. When the shares related to the stock option plans are subscribed, these are treated as capital stock issuances. The stock option plan is exempt from PFRS 2, *Share-based Payment* (Note 21).

Events After the Financial Reporting Date
Post year-end events that provide additional information about the Group's position at the end of the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

Segment Reporting
The Group's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 36.

Equity
The Group records common stocks at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity shares. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax. When the Group purchases the Group's capital stock (treasury shares), the consideration paid, including any attributable incremental costs, is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of.

Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects is included in equity (Note 38).

Retained earnings represent accumulated earnings of the Group and any adjustment arising from application of new accounting standards, policies or corrections of errors applied retroactively less dividends declared. The individual accumulated retained earnings of the subsidiaries are available for dividends when they are declared by the subsidiaries as approved by their respective BOD. Retained earnings are further restricted for the payment of dividends to the extent of the cost of treasury shares.

Cost of Common Stock Held in Treasury
Own equity investments which are reacquired are carried at cost and are deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale issue or cancellation of the Parent Company's own equity investments. When the shares are retired, the capital stock account is reduced by its par value and excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

Other Comprehensive Income
OCI are items of income and expense that are not recognized in the profit or loss for the year in accordance with PFRS. The Group's OCI in 2015 and 2014 pertains to: (a) net unrealized gains and losses on available for sale securities which can be recycled to profit and loss; (b) cumulative translation adjustments; and (c) remeasurement gains and losses arising from defined benefit retirement plan which cannot be recycled to profit or loss.

5. Cash and Cash Equivalents

This account consists of:

	Unaudited March 2016	Audited December 2015
Cash on hand and in banks	**₱1,970,122,332**	₱1,726,651,223
Short-term investments	**1,894,260,696**	612,562,543
	₱3,864,383,028	₱2,339,213,766

Cash in banks earn interest at the respective bank deposit rates. Short-term investments are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earn annual interest at the respective short-term investment rates.

Interest income from cash in banks and short-term investments amounted to ₱10.11 million, ₱10.35 million and ₱10.01 million for the periods ended March 31, 2016, 2015 and 2014, respectively (Note 23).

6. Loans Receivable

Loans receivable consists of:

	Unaudited March 2016	Audited December 2015
Gross receivables	**₱22,114,192**	₱17,481,969
Less allowance for impairment	**3,874,392**	3,819,369
	18,239,800	13,662,600
Less noncurrent portion	**3,635,638**	3,491,253
Current portion	**₱14,604,162**	₱10,171,347

Loans receivable is composed of receivables of ZIFC with the following details:

	Unaudited March 2016	Audited December 2015
Time loan principals	**₱29,766,368**	₱25,262,473
Unearned discount and interest	**(7,652,176)**	(7,780,504)
	22,114,192	17,481,969
Less allowance for impairment	**3,874,392**	3,819,369
	₱18,239,800	₱13,662,600

Time loan principals are collectible in full at maturity date while interest is due monthly or at maturity. Annual interest rates range from 12% to 31% in 2016, 2015 and 2014. The term of the loan ranges from one (1) to five (5) years.

Details of receivables follow:

a) As to secured and unsecured and type of security for secured loans

	Unaudited September 2016	Audited December 2015
Secured loans		
Chattel mortgage	**₱8,842,368**	₱4,387,234
Real estate mortgage	**20,061,324**	20,012,563
	28,903,692	24,399,797
Unsecured loans	**862,676**	862,676
	₱29,766,368	₱25,262,473

b) As to maturity

	Unaudited March 2016	Audited December 2015
Maturing within one year	**₱25,036,453**	₱20,188,954
Maturing one year to five years	**4,729,915**	5,073,519
	₱29,766,368	₱25,262,473

The changes in individually assessed allowance for impairment as at March 31 follow:

	Unaudited March 2016	Audited December 2015
Balance at beginning of year	**₱3,819,369**	₱3,687,378
Provision for impairment losses	**55,023**	250,000
Accounts written off	**–**	(118,009)
Balance at end of year	**₱3,874,392**	₱3,819,369

7. **Accounts Receivables**

This account consists of:

	Unaudited March 2016	Audited December 2015
Trade		
Construction and infrastructure (including retention receivable of ₱2.8 billion and ₱2.5 billion in 2016 and 2015, respectively)	**₱8,033,730,000**	₱5,301,390,692
Car dealership	**788,291,066**	732,345,921
Education and information technology	**222,856,853**	183,325,950
Other services	**30,929,028**	18,964,887
Other receivables		
Advances to suppliers and contractors	**786,207,649**	739,095,204
Consultancy fee	**283,191,000**	289,688,635
Advances to officers and employees	**52,666,169**	41,926,134
Receivables from plant	**54,930,220**	58,497,711
Rent receivable	**207,807**	499,708
Others	**544,877,574**	396,959,599
	10,797,887,366	7,762,694,441
Less allowance for impairment	**273,913,120**	269,684,970
	₱10,523,974,246	₱7,493,009,471

Trade receivables
The trade receivables at amortized cost are noninterest-bearing and collectible within one (1) year.

This consists of the following:

Receivable from construction and infrastructure
Receivables from construction and infrastructure represent amounts arising from domestic and foreign construction contracts. These receivables are based on the monthly progress billings provided to customers over the period of the construction and collectible over a period of thirty (30) to ninety (90)-day period. Retention receivables are recouped upon completion of the construction contract.

Receivables from car dealership
Receivables from car dealership represent amounts arising from the sale of car, parts and accessories and services collectible within 30 days.

Receivables from education and information technology
Receivables from education and information technology represent amounts arising from tuition and other fees generally collectible within 90 days and from computer and service sales collectible within 30 days.

Receivables from other services
Receivables from other services represent amounts arising from management and consultancy services provided by the Group generally collectible within 30 days.

No trade receivables are used as collaterals to secure obligations in 2015 and 2014.

Other receivables
Advances to suppliers and subcontractors represent down payment to subcontractors for the contract work to be performed and advance payment for the purchase of various construction materials and machineries and equipment items.

Consultancy fees pertain to receivables arising from contract negotiations, administration of commercial issues and claims, sales leads and application of computerization programs.

Advances to officers and employees mainly pertain to interest-bearing advances and loans made by officers and employees. Annual interest of 6.0% shall be liquidated on a monthly basis through salary deduction and therefore collectible within a year.

Receivables from plant pertain to non-interest bearing receivables from Honda Cars Philippines, Inc. and Isuzu Philippines Corporation, for promotional subsidy and fleet discounts. Receivables from plant are collectible within a year in the normal course of Group's business.

Receivables classified as "Others" consist of interest, dividends, commission, rebates, insurance and various receivables.

8. Inventories

This account consists of:

	Unaudited March 2016	Audited December 2015
At cost		
Land and land development	**₱222,750,598**	₱219,256,480
Subdivision lots and contracted units for sale	**85,875,299**	85,875,299
Raw lands	**44,916,103**	44,916,103
	353,542,000	350,047,882
At NRV		
Merchandise	**847,077,748**	893,900,215
Construction materials	**32,811,000**	33,895,779
Spare parts and supplies	**12,305,074**	28,405,761
	892,193,822	956,201,755
	₱1,245,735,822	₱1,306,249,637

There were no capitalized borrowing costs in 2016, 2015 and 2014.

The Group has no purchase commitments pertaining to its inventories as at March 31, 2016 and December 31, 2015.

No inventories are pledged as security to obligations as of March 31, 2016 and December 31, 2015.

9. Prepaid Expenses and Other Current Assets

This account consists of:

	Unaudited March 2016	Audited December 2015
Input value added tax (VAT)	**₱501,888,788**	₱502,953,013
Prepaid taxes	**255,085,136**	171,957,405
Current portion of receivable from EEI Retirement Fund, Inc.	**117,262,962**	117,361,532
Prepaid expenses	**115,171,666**	92,423,446
Miscellaneous deposits - net	**49,562,373**	46,603,429
Restricted cash investment	**8,877,427**	8,388,705
Unused office supplies	**4,753,029**	4,644,275
Others	**57,080,282**	55,576,122
	₱1,109,681,663	₱999,907,927

Input VAT represents taxes imposed to the Group by its suppliers and contractors for the acquisition of goods and services required under Philippine taxation laws and regulations. This will be used against future output VAT liabilities or will be claimed as tax credits. Management has estimated that all input VAT is recoverable at its full amount.

Prepaid taxes pertain mainly to the Group's creditable withholding taxes and tax credit certificates.

Receivable from EEI Retirement Fund, Inc. (EEI-RFI) resulted from the sale of land by EEI to EEI-RFI.

Prepaid expenses include prepayments for freight and insurance.

Miscellaneous deposits mainly represent the Group's refundable rental, utilities and guarantee deposits on various machineries and equipment, net of allowance for impairment.

Restricted cash investment represents the Group's time deposits used as security for the payment of the Group's obligations and liabilities.

10. Available-for-Sale Financial Assets

This account consists of:

	Unaudited March 2016	Audited December 2015
Quoted shares - at fair value	**₱77,372,546**	₱66,220,064
Unquoted shares - at cost	**567,768,979**	568,428,979
	₱645,141,525	₱634,649,043

Movements in the net accumulated unrealized gain on available-for-sale financial assets are as follows:

	Unaudited March 2016	Audited December 2015
Attributable to equity holders of the parent:		
Balance at beginning of year	**₱86,516,972**	₱105,648,267
Gain (loss) recognized in equity	**11,075,102**	(19,131,295)
Balance at end of year	**97,592,074**	86,516,972
Noncontrolling interest:		
Balance at beginning of year	**₱ 2,915,590**	₱7,060,756
Gain (loss) recognized in equity	**77,189**	(4,145,166)
Balance at end of year	**2,992,779**	2,915,590
	₱100,584,853	₱89,432,562

The unquoted shares consist of shares of the following nonlisted companies:

	Unaudited March 2016	Audited December 2015
PetroGreen Energy Corporation	**₱237,279,889**	₱237,279,889
RCBC Realty Corporation (RRC)	**206,656,581**	206,656,581
Hermosa Ecozone Development Corporation	**100,000,000**	100,000,000
Brightnote Assets Corporation	**11,000,000**	11,000,000
Sta. Elena Properties	**7,680,033**	7,680,033
Heritage Park	**2,420,000**	3,080,000
Subic Power Corporation	**37,500**	37,500
Others	**2,694,976**	2,694,976
	₱567,768,979	₱568,428,979

Fair value information has not been disclosed for the Group's investments in equity instruments that are carried at cost and unquoted, because fair value cannot be measured reliably. These equity instruments represent ordinary shares in private companies that are not quoted on any market and do not have any comparable industry peer that is listed. The Group does not intend to dispose of these investments in the foreseeable future.

The Group's investments in RRC, classified as AFS securities, are non-voting preference shares.

On January 26, 2015, the Group purchased 143.4 million shares amounting to ₱237.3 million for a 10% equity interest in PetroGreen Energy Corporation (PGEC). On July 24, 2015, the Group acquired additional shares of YGC Corporate Services, Inc. amounting ₱0.4 million.

In 2015, Brightnote issued a certificate of decrease in capital stock which resulted to a decrease in the Group's investment by ₱14.0 million.

As of March 31, 2016 and December 31, 2015, available-for-sale investments pledged as security to obligations amounted to ₱206.66 million and ₱249.4 million, respectively.

11. **Investments in Associates and Joint Venture**

The details of investments accounted for under the equity method are as follows:

	Unaudited March 2016	Audited December 2015
Acquisition cost		
Balances at beginning	**₱3,028,011,650**	₱1,992,371,494
Additions	**234,400,000**	1,035,640,156
Balance at end of year	**3,262,411,650**	3,028,011,650
Accumulated impairment loss	**74,536,609**	74,536,609
Accumulated equity in net earnings		
Balance at beginning of year	**1,353,124,709**	2,025,354,729
Equity in net earnings (losses)	**(40,121,057)**	(632,845,100)
Dividends received	**(7,500,000)**	(39,384,920)
Balance at end of year	**1,305,503,652**	1,353,124,709
Equity in cumulative translation adjustment	**39,310,290**	56,984,111
	₱4,532,688,983	₱4,363,583,861

The Group's share in the net income of ARCC is subject to 20% Saudi Arabia income taxes.

In 2015, the Parent Company availed of the stock rights issued by PERC totaling 30.68 million shares for ₱4.38 per share. Such transaction did not result to a change in the 22.41% ownership of the Group on PERC. PERC's market price amounted to ₱3.5 per share as of December 31, 2015.

As of March 31, 2016, investments in RRC and MMPCI amounting ₱958.7 million and ₱14.4 million, respectively, were pledged as security to obligations.

12. **Property and Equipment**

The rollforward analysis of this account follows:

	Unaudited March 2016	Audited December 2015
At Cost		
Land, Buildings and Improvements	**₱3,535,180,626**	₱3,518,964,872
Machinery, Tools and Construction Equipment	**4,431,260,430**	4,164,600,286
Transportation and Service Equipment	**995,053,913**	1,032,484,749
Furniture, Fixtures and Office Equipment	**2,025,479,285**	1,976,232,744
	10,986,974,254	10,692,282,651
Less: Accumulated Depreciation	**(4,778,994,154)**	(4,572,284,238)
	6,207,980,100	6,119,998,413
Construction in Progress	**21,408,095**	21,131,339
Net book value at Cost	**6,229,388,195**	6,141,129,752
Allowance for impairment	**(1,349,759)**	(1,349,759)
Net book value at Cost net of Impairment	**6,228,038,436**	6,139,779,993
Land at revalued amount	**4,093,868,216**	4,093,370,740
	₱10,321,906,652	₱10,233,150,733

In 2013, the Group entered into a contract for the construction of new school facilities in a bid to attract more students. This construction has two major phases. The first phase is the renovation and update of the existing gym amounting ₱44.1 million which was completed in 2014. The second phase is the construction of the new Research and Administration facility amounting to 238.7 million. This started in May 2014 and was inaugurated in February 2015.

On July 8, 2014, the Group also started the construction of the new engineering building in Laguna amounting to ₱171.9 million which was completed in June 2015. The building was equipped with state-of-the-art facilities and interactive learning environment to aid the students in their advanced engineering studies.

In 2015, the Research and Administration facilities and the new engineering building were transferred from construction in progress account to buildings and improvements account. Construction in progress amounting to ₱18.03 million as of December 31, 2015 pertains to ongoing renovation of old libraries and buildings.

On August 12, 2015, the long-term loan of EEI Power for which the 15MW generator sets and auxiliary equipment and spare parts amounting to ₱108.8 million were held as collateral was fully settled. Thereafter, the Deed of Chattel Mortgage was cancelled and released.

There were no capitalized borrowing costs in 2016 and 2015.

Movements in the revalued land are as follow:

	Unaudited March 2016	Audited December 2015
Balance at beginning of year	**₱4,093,370,740**	₱2,836,565,819
Additions:		
Acquisition	–	425,500,000
Capitalizable costs directly related to land purchased	**497,476**	11,734,520
Appraisal increase	–	819,570,401
Balance at end of year	**₱4,093,868,216**	₱4,093,370,740

Land at cost amounted to ₱2.2 billion as at March 31, 2016 and December 31, 2015 respectively.

The revalued amounts in 2015 are based on the latest appraisal reports by an independent appraiser dated January 2016. Fair value is determined using Market Data Approach based on latest records of sales and offerings of similar parcels of land with similar location, size, shape, characteristics of the lots and present and prospective use. Management believes that the fair values derived as of January 2016 approximate the fair values as at December 31, 2015.

The land was last appraised in January 2016 by an independent firm of appraisers, Vitale Valuation Services, Inc.

The valuation was derived through the market data approach based upon prices paid in actual market transactions. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject properties adjusted based on certain elements of comparison (e.g. market conditions, location and physical condition).

Significant increases (decreases) in estimated price per square meter would result in a significantly higher (lower) fair value of the land.

The land was valued in terms of their highest and best use which is categorized under Level 3 of the fair value hierarchy. There was no transfer between levels of fair value measurement in 2016 and 2015.

13. Goodwill

Goodwill arose from acquisitions of EEI, iPeople and MCI.

Goodwill attributable to each follows:

	Unaudited March 2016	Audited December 2015
EEI Corporation and Subsidiaries	**₱300,859,305**	₱300,859,306
Malayan Colleges, Inc. (MCI)	**137,853,346**	137,853,346
iPeople,inc. (IPO)	**32,644,808**	32,644,808
	₱471,357,459	₱471,357,460

There are no additional impairment losses on goodwill in 2016, 2015 and 2014.

The Group performed its annual impairment test on its goodwill with indefinite useful lives as of December 31, 2015. The recoverable amount of goodwill was determined based on value in use calculations using cash flow projections based on financial budgets approved by management covering a five-year period. The cash flow projections considered the impact of the Enhanced K+12 Basic Education Program on MCI's financial performance effective in 2016. Cash flows beyond the five-year period are assumed to be without growth.

14. **Investment Properties**

The rollforward analysis of this account follows:

	Unaudited March 31, 2016		
	Land Held for Capital Appreciation	**Condominium Units and Parking Slots**	**Total**
Cost			
Balances at beginning of year	**₱203,822,291**	**₱52,391,054**	**₱256,213,345**
Additions	**–**	**–**	**–**
Disposals	**(2,765,998)**	**(27,533,636)**	**(30,299,634)**
Balances at end of year	**201,056,293**	**24,857,418**	**225,913,711**
Accumulated Depreciation and Amortization			
Balances at beginning of year	**–**	**19,669,845**	**19,669,845**
Additions	**–**	**436,834**	**436,834**
Disposals		**(8,879,908)**	**(8,879,908)**
Balances at end of year	**–**	**11,226,771**	**11,226,771**
Net Book Value	**₱201,056,293**	**₱13,630,648**	**₱214,686,940**

	Audited December 2015		
	Land Held for Capital Appreciation	Condominium Units and Parking Slots	Total
Cost			
Balances at beginning of year	₱210,429,459	₱68,445,854	₱278,875,313
Disposals	(6,607,168)	(16,054,800)	(22,661,968)
Balances at end of year	203,822,291	52,391,054	256,213,345
Accumulated Depreciation and Amortization			
Balances at beginning of year	–	18,579,206	18,579,206
Depreciation and amortization	–	3,008,388	3,008,388
Disposals	–	(1,917,749)	(1,917,749)
Balances at end of year	–	19,669,845	19,669,845
Net Book Value	₱203,822,291	₱32,721,209	₱236,543,500

Investment properties represent various parcels of land, condominium units and parking slots held for capital appreciation and rental, respectively.

The fair value of the land and condominium units and parking slots was arrived at using the Market Data Approach. In this approach, the value of the land and condominium units and parking slots are based on sales and listings of comparable properties registered within the vicinity.

The land was valued in terms of their highest and best use which is categorized under Level 3 of the fair value hierarchy. There was no transfer between levels of fair value measurement in 2016 and 2015.

None of the investment properties were pledged as a security to obligations as of March 31, 2016 and December 31, 2015.

15. **Other Noncurrent Assets**

This account consists of:

	Unaudited March 2016	Audited December 2015
Receivable from customer	**₱211,442,961**	₱162,326,173
Receivable from EEI Retirement Fund, Inc. (EEI-RFI)	**156,000,000**	156,000,000
Computer software	**16,795,463**	15,791,828
Others	**17,923,987**	18,878,767
	₱402,162,411	₱352,996,768

Receivable from customer represents advances to project owner subject to liquidation after project completion expected to be completed beyond one year.

There were no impairment recognized for computer software during the year and in prior periods.

Rollforward of computer software follows:

	Unaudited March 2016	Audited December 2015
Cost		
Balance at the beginning of the year	**₱96,024,917**	₱88,895,987
Additions	**5,466,154**	7,128,930
Balance at the end of the year	**101,491,071**	96,024,917
Accumulated Amortization		
Balance at the beginning of the year	**80,233,089**	60,390,418
Amortization (Note 29)	**4,462,519**	19,842,671
Balance at the end of the year	**84,695,608**	80,233,089
Net Book Value	**₱16,795,463**	₱15,791,828

Other noncurrent assets include noncurrent deferred charges, deposit on contracts, refund from Meralco and others.

16. **Accounts Payable and Accrued Expenses**

This account consists of:

	Unaudited March 2016	Audited December 2015
Accounts payable	**₱5,072,650,179**	₱5,558,361,086
Accrued expenses	**895,629,917**	541,563,548
Deferred output taxes	**835,726,711**	559,612,484
Output tax payable	**217,865,153**	266,429,537
Subscriptions payable	**31,988,718**	31,988,718
Dividends payable	**24,954,539**	23,816,752
Payable to PTC	**15,001,322**	13,052,018
Accrued interest payable	**9,522,432**	15,008,773
Others	**3,624,903**	3,682,517
	₱7,106,963,874	₱7,013,515,433

Accounts payable pertains to the Group's obligation to local suppliers. The normal trade credit terms of accounts payable and accrued expenses of the Group are expected to be settled within the next twelve (12) months.

Deferred output taxes are expected to be remitted to the government (net of input VAT) immediately upon collection of related receivables which is expected to be settled within the next twelve months.

Subscriptions payable represents unpaid subscriptions on equity securities.

Accrued expenses consist of:

	Unaudited March 2016	Audited December 2015
Accrued salaries and wages	**₱186,092,232**	₱164,973,164
Accrued rent	**125,388,188**	73,934,219
Withholding taxes and others	**88,930,119**	64,345,366
Accrued insurance	**36,460,535**	28,554,229
SSS and other contributions	**29,580,868**	24,162,510
Payable to security guards	**11,717,057**	11,465,981
Chattel mortgage payable	**8,351,159**	8,351,159
Deferred income	**4,565,937**	8,610,319
Accrued professional fee	**4,472,873**	16,439,193
Payable to Land Transportation Office	**2,011,201**	2,011,201
Rust proofing payable	**19,763**	19,763
Others	**398,039,985**	138,696,444
	₱895,629,917	₱541,563,548

Accrued salaries and wages include the Group's recognized payable associated with the Faculty Association of Mapua Institute of Technology (FAMIT) reranking case. This case involves the faculty ranking and evaluation that was part of the 2001 Collective Bargaining Agreement negotiations by MCI with the FAMIT. The Supreme Court reversed an earlier Court of Appeals decision in favor of management. An entry of judgment dated March 13, 2008 was made in the Supreme Court Book of Entries of Judgments, making the decision final and executory. A Memorandum of Agreement was entered into by management with FAMIT before the Voluntary Arbitrators wherein the parties agreed to continue the process of faculty ranking. The evaluation process was completed in December 2008.

Other accrued expenses pertain to due to bookstore, unearned seminar fees, unearned interest income, deferred commission income, deferred credits and liabilities other than those owed to suppliers and contractors and those arising from ordinary accruals. As of March 31, 2016, unreleased checks amounting to ₱323.53 million are included in other accrued expenses.

Payable to PTC

On January 22, 2008, the Group entered into a memorandum of agreement with Philippine Transmarine Carriers, Inc. (PTC) to jointly establish the Mapua-PTC Center for Maritime Education and Training (CMET).

The parties agree that the operation and management of Mapua-PTC CMET shall be under the auspices of the Group and that the parties shall execute both an Operations and Management Agreement to operate the educational activities and general administrative functions of the Mapua-PTC CMET. The agreement was accounted for as jointly controlled operations.

The Group shall be responsible for establishing academic, faculty, student and academic services policies and the enforcement thereof, as well as provide overall administrative control and supervision of all school personnel, faculty and engaged service providers.

All properties acquired under the project shall be equally owned by the PTC and the Group unless otherwise borrowed or leased by the Group for the Mapua-PTC CMET or donated with preconditions imposed by third parties on Mapua-PTC CMET.

All net income or losses which results from the operation of the Mapua-PTC CMET shall be shared and distributed equally on a 50%-50% basis between the Group and PTC.

In 2015, the parties agreed that the above agreement shall continue for the next 5 years unless earlier terminated by either party evidenced by the Memorandum of Agreement executed on September 16, 2015.

As at March 31, 2016 and December 31, 2015, payable to PTC amounted to ₱15.0 million and ₱13.05 million, respectively, for its share in the income of tuition and other matriculation fees of students of the Malayan-PTC CMET.

17. **Loans Payable**

This account consists of:

	Unaudited March 2016	Audited December 2015
Loans payable		
Secured bank loans	**₱1,080,000,000**	₱4,000,000,000
Unsecured bank loans	**5,845,000,000**	160,000,000
	₱6,925,000,000	₱4,160,000,000

Unsecured
Unsecured bank loans are obtained from local banks and related party financial institutions with annual interest rates ranging from 2.00% to 3.50% and 2.00% to 3.27%in 2016 and 2015, respectively.

The loan requires the Group to maintain consolidated debt-to-equity ratio below 3:1 in its consolidated financial statements. In 2016 and 2015, the Group had complied with the loan covenants.

Secured
The secured loans from local banks bear annual interest rates ranging from 2.50% to 3.28% and 3.00% to 3.49% in 2016 and 2015, respectively. The carrying value of the investment in subsidiary (at cost) held as collaterals amounted to ₱33.65 million as of March 31, 2016 and December 31, 2015, respectively.

18. **Long-term Debt**

This pertains to the long-term debt of the following companies:

	Unaudited March 2016	Audited December 2015
Parent Company		
Peso-denominated syndicated bank loan payable within ten (10) years which shall commence after three (3) years from the date of issue with a floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of two percent (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5%	**₱681,905,422**	₱644,072,479
Peso-denominated syndicated bank loan payable within 10 years which shall commence after three (3) years from the date of issue with a fixed rate per annum based on the highest of (i) five (5)-year PDST-F, plus a spread of 2.0% per annum or (ii) floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of 2.0% per annum or (ii) the BSP overnight rate plus a spread of 1.5% or (iii) 5.5% per annum	**681,905,421**	644,072,478
Peso-denominated five (5) year term loan, payable in twenty (20) equal quarterly installments starting March 2016 with interest of 5.11% per annum	**400,000,000**	500,000,000
MCI		
Peso-denominated syndicated bank loan payable after 7.5 years starting November 2010 without grace period on principal payment, subject to floating rate equal to the 3-month Philippine Dealing System Treasury Reference Rates-Fixing (PDST-F) plus a per annum spread of 1.75% payable in accelerating amounts up to May 22, 2018 in 2015 and November 22, 2020 in 2014.	**167,000,000**	188,500,000
EEI Power		
Peso-denominated seven (7) year term loan, payable quarterly starting June 2014 with interest of 6.50% per annum inclusive of two (2) year grace period on principal amortization	**464,285,000**	482,142,858
EEI		
Fixed-rate corporate promissory notes with effective interest rates of 5.1667% and 5.1875% per annum	**1,250,000,000**	1,303,571,428
	3,645,095,843	3,762,359,243
Less current portion of long-term debt	**523,693,154**	498,897,436
	₱3,121,402,689	₱3,263,461,807

<u>Parent Company</u>
On September 17, 2013, the Parent Company obtained interest-bearing loans from various local commercial banks (Eastwest Bank, Robinsons Bank and Philippine Bank of Communications) which were executed through individual loan agreements with chattel mortgage. Each interest-bearing loan has a term of ten years. Fifty percent (50%) of the total loan will be paid on the 10th year, while the remaining 50% of the loan, inclusive of a three (3) year grace period on principal payment, will be paid in 28 quarterly instalments commencing on the 13th quarter.

The proceeds of the loan were used for the acquisition of the 10% ownership in RCBC Realty Corporation (RRC). A portion of each loan bears a fixed annual effective interest rate of 5.5%, subject to repricing on the fifth (5) year while the remaining portion bears a floating effective interest rate of 5%, subject to quarterly repricing.

Loans financed by Eastwest Bank are secured by the Parent Company's investment in an associate. The carrying value of the investment held as collateral amounted to ₱773.6 million as of March 31, 2016 and December 31, 2015, respectively.

Loans financed by Robinsons Bank are secured by the Parent Company's investment in an associate and investment in subsidiary with carrying values amounting ₱323.5 million and ₱167.6 million as of March 31, 2016, respectively, and ₱323.5 million and ₱281.2 million as of December 31, 2015, respectively.

Loans financed by Philippine Bank of Communications are secured by the Parent Company's investment in subsidiary. The carrying value of the investment held as collateral amounted to ₱307.2 million as of March 31, 2016 and December 31, 2015, respectively.

The aggregate outstanding long-term debt to the three (3) banks amounted to ₱1,363.81 million and ₱1,288.14 million as of March 31, 2016 and December 31, 2015, respectively.

In 2015, the Parent Company paid its outstanding loan from RCBC amounting ₱398.44 million.

On December 16, 2015, the Parent Company acquired from BPI loan amounting ₱500.0 million, payable within five (5) years. The proceeds of the loan were used for general financing requirements and working capital purposes. This loan is secured by shares of the Parent Company to a subsidiary. The carrying value of the shares amounted to ₱75.7 million as of March 31, 2016 and December 31, 2015, respectively.

<u>MCI</u>
MCI acquired a loan from RCBC amounting to ₱860.0 million, payable within ten (10) years. This loan is backed up by land properties in Manila and Makati owned by the Group. The unpaid principal amount is subject to floating rate equivalent to 3-month PDST-F plus a per annum spread of 1.75%. The carrying value of the collateral amounted to ₱2,220.4 million and in 2016 and 2015, respectively.

In 2015, the MCI made payments amounting to ₱241.50 million which effectively shortened the term of the loan. The new maturity date of the loan is May 22, 2018.

The loan requires MCI to maintain debt-to equity ratio below 2.5:1 and current ratio not less than 1:1. In 2015 and 2014, MCI had complied with the loan covenants.

EEI Power Corporation
On August 28, 2015, EEI Power entered into a 4.8% per annum fixed rate term loan amounting to ₱500.00 million with the Bank of the Philippines Island (BPI).

The Group has complied with all loan covenants for the years ended December 31, 2015 and 2014.

On June 13, 2012, EEI Power entered into a secured 6.5% fixed-rate term loan in the aggregate principal amount of ₱385.0 million with Rizal Commercial Banking Corporation (RCBC) to finance the acquisition, design, construction, operation of the 15MW diesel generator set to be installed in Tagum, Davao del Norte (Notes 14 and 22).

The loan shall be available in staggered drawdowns within the following conditions:

i. Initial loan release shall be lesser than or equivalent to the loan value of existing collateral and/or additional collateral;
ii. Subsequent loan releases shall depend on the value of submitted collateral.

The loan shall have a term of seven (7) years inclusive of two (2) years grace period on the principal amortization reckoned from the initial drawdown date. The loan shall be payable on equal quarterly amortization to commence at the end of the 8th quarter. On August 12, 2015, the loan was fully settled. The Deed of Chattel Mortgage of the assets provided as collateral was cancelled and released in 2015.

EEI
On June 15, 2015, the EEI obtained a loan from Land Bank of the Philippines amounting to ₱1,000,000,000 with an interest of 4.8000% per annum. This loan matures within seven (7) years from the date of issue.

On February 7, 2014 and February 18, 2014, the Parent Company entered into unsecured fixed-rate corporate promissory note amounting to ₱50.0 million and ₱450.0 million with Land Bank of the Philippines with effective interest of 5.1667% and 5.1875% per annum, respectively. In 2015, the bank reduced the interest rate to 4.8000% from May 26, 2015 until maturity. The loans mature within seven (7) years from the date of issue. The proceeds of the loan were used for general corporate and project financing requirements.

The loan is subject to loan covenants wherein EEI Power must not allow its total debt to equity ratio and current ratio, computed in accordance with generally accepted accounting principles consistently applied, to exceed 3:1 and 1:1, respectively.

19. Retained Earnings

In accordance with SRC Rule No. 68, As Amended (2011), Annex 68-C, after reconciling items, the Parent Company’s retained earnings available for dividend declaration as of March 31, 2016 amounted to ₱2,065.5 million.

Under the Tax Code, publicly-held corporations are allowed to accumulate retained earnings in excess of capital stock and are exempt from improperly accumulated earnings tax.

Restrictions
The Group’s retained earnings include accumulated earnings of subsidiaries amounting ₱5,441.2 million and ₱5,352.1 million in March 31, 2016 and December 31, 2015, respectively, not declared as dividends to the Group. Accordingly, these are not available for dividend declaration.

The Group's retained earnings is restricted to payment of dividends to the extent of the cost of shares held in treasury amounting ₱2.6 million.

20. **Capital Stock**

The authorized preferred stock is 2,500,000,000 shares at ₱0.40 par value. A reconciliation of the number of preferred shares outstanding as at March 31, 2016, 2015 and 2014 follows:

	2016		2015		2014	
	Amount	**Shares**	Amount	Shares	Amount	Shares
Beginning of the year	**₱310,729,869**	**776,824,673**	₱344,007,243	860,018,106	₱380,670,413	951,676,035
Redemption of preferred stock	**(7,768,247)**	**(19,420,618)**	(8,600,181)	(21,500,455)	(9,516,760)	(23,791,901)
Conversion of preferred stock to common stock	**–**	**–**	–	–	–	–
	₱302,961,622	**757,404,055**	₱335,407,062	838,517,651	₱371,153,653	927,884,134

The authorized common stock is 1,250,000,000 shares at ₱1.50 par value. A reconciliation of the number of common shares outstanding as at March 31, 2016, 2015 and 2014 follows:

	2016		2015		2014	
	Amount	**Shares**	Amount	Shares	Amount	Shares
Beginning of the year	**₱924,444,172**	**616,296,114**	₱924,295,136	616,196,757	₱924,295,136	616,196,757
Conversion of preferred stock to common stock	**–**	**–**	–	–	–	–
	924,444,172	**616,296,114**	924,295,136	616,196,757	924,295,136	616,196,757
Treasury stock	**(2,607,600)**	**(300,000)**	(2,607,600)	(300,000)	(2,607,600)	(300,000)
	₱921,836,572	**615,996,114**	₱921,687,536	615,896,757	₱921,687,536	615,896,757

On May 24, 2013, the Parent Company repurchase 300,000 shares held as treasury stock at ₱8.69 per share for ₱2.61 million.

Details of capital stock redemption follow:

	January to March 31		
Redemption:	**2016**	2015	2014
March 31, 2016, redeemed 19,420,618 preferred shares at ₱0.40 per share	**₱7,768,247**	–	–
March 20, 2015, redeemed 21,500,455 preferred shares at ₱0.40 per share	**–**	₱8,600,181	–
March 28, 2014, redeemed 23,791,901 preferred shares at 0.40 per share	**–**	–	₱9,516,760
	₱7,768,247	₱8,600,181	₱9,516,760

The Parent Company's preferred shares have the following features:

a) Entitled to dividends at the rate of average 91-day T-Bill plus two percent;
b) Fully participating as to distribution of dividends;
c) Convertible into common shares at the option of the holders thereof from the date of issue at the conversion rate of 3 and 3/4 preferred shares to 1 common share for a price of ₱1.50 per common share subject to adjustments;
d) Redeemable at any one time or from time to time, at the option of the BOD of the Parent Company, subject to availability of funds; and
e) With voting rights and preferences as to assets upon dissolution of the Parent Company over common shareholders.

Below is the summary of the outstanding number of shares and holders of security as at March 31, 2016:

Year	Number of shares registered	Issue/offer price	Date of approval	Number of holders of securities as of year end
Preferred shares:				
January 1, 2015	860,018,109	₱0.40		49
Movement:	(21,500,455)	0.40	March 20, 2015	
	(20,962,941)	0.40	July 17, 2015	
	(20,438,868)	0.40	September 24, 2015	
	(19,918,581)	0.40	December 3, 3015	
December 31, 2015	777,197,264			49
Conversion	(372,591)		November 26, 2015	
December 31, 2015	776,824,673			
Movement:	(19,420,618)	0.40	March 20, 2015	
March 31, 2016	757,404,055			48
Conversion	–			
March 31, 2016	757,404,055			48

Year	Number of shares registered	Issue/offer price	Date of approval	Number of holders of securities as of year end
Common Shares:				
January 1, 2015	616,196,757			403
Conversion	99,358	₱1.50	November 26, 2015	
December 31, 2015	616,296,115			403
No Movement	–			
March 31, 2016	616,296,115			401

SEC approved the registration of the Group's authorized capital stock before its listing date with the Philippine Stock Exchange, which was on July 2, 1962. The actual numbers of shares initially listed were 584,085 at an offer price of ₱10.0 per share. Total number of preferred and common shareholders was 48 and 401 respectively, as of March 31, 2016 and 49 and 403 respectively, as of December 31, 2015.

21. Cash Dividends

The BOD declared cash dividends as follows:

	January to March 31		
	2016	2015	2014
March 31, 2016, ₱ 0.004 per share cash dividend to stockholders of preferred shares as of April 28, 2016 payable on or before May 20, 2016. The cash dividend covered the first quarter of 2016.	**₱2,761,612**		
March 20, 2015, ₱0.003 per share cash dividend to stockholders of preferred shares as of April 17, 2015 payable on or before May 12, 2015.		₱2,983,403	–
March 28, 2014, ₱0.003 per share cash dividend to stockholders of preferred shares as of April 25, 2014 payable on or before May 20, 2014. The cash dividend covered the first quarter of 2014.	–		₱2,902,612
	₱2,761,612	₱2,983,403	₱2,902,612

22. Earnings Per Share

Basic and diluted earnings per share amounts attributable to equity holders of the Group are computed as follows:

Unaudited basic earnings per share

	January to March 31		
	2016	2015	2014
Net income attributable to equity holders of parent company	**₱319,072,877**	₱301,840,993	₱221,939,796
Less dividends attributable to preferred shares (Note 21)	**2,761,612**	2,983,403	2,902,612
Net income applicable to common shares	**316,311,265**	298,857,590	219,037,184
Divided by the weighted average number of common shares	**615,996,114**	615,896,757	615,896,757
Basic earnings per share	**₱0.5135**	₱0.4852	₱0.3556

Unaudited diluted earnings per share

	January to March 31		
	2016	2015	2014
Net income applicable to common shares	**₱316,311,265**	₱298,857,590	₱219,037,184
Add dividends attributable to preferred shares	**2,761,612**	2,983,403	2,902,612
Net income applicable to common shares for diluted earnings per share	**319,072,877**	301,840,993	221,939,796
Weighted average number of common shares	**615,996,114**	615,896,757	615,896,757
Dilutive shares arising from convertible preference shares	**201,974,415**	223,604,708	253,780,275
Weighted average number of common shares for diluted earnings per share	**817,970,529**	839,501,465	869,677,032
Diluted earnings per share	**₱0.3901**	₱0.3595	₱0.2552

23. Other Income

This account consists of:

	January to March 31		
	2016	2015	2014
Dealers Income	**₱24,185,275**	₱18,968,289	₱15,598,971
Commission income	**15,145,154**	24,405,856	21,105,959
Interest income	**10,112,278**	10,350,098	10,009,448
Gain on sale from investment property	**8,111,000**	–	–
Insurance income	**4,017,379**	5,858,646	3,832,723
Rental income	**3,381,865**	2,430,734	3,128,770
Gain on sale from AFS securities	**2,938,571**	1,255,357	1,317,857

Forward

	January to March 31		
	2016	2015	2014
Gain on sale from property and equipment	**1,373,899**	535,713	(18,049)
Income from reversal of payables	**704,438**	–	–
Tax reimbursement	**560,000**	666,000	–
Income from sale of pre-owned cars	**107,339**	(60,447)	–
Income from defaults	**1,739,531**	–	–
Foreign exchange loss	**4,279,682**	(40,067)	499,719
Miscellaneous	**9,592,592**	19,016,905	9,790,737
	₱86,249,003	₱83,387,084	₱65,266,135

Miscellaneous include income from sale of sludge and used oil, rebate from purchase of fuel and rustproofing transactions.

24. Costs of Sales and Services

This account consists of:

	January to March 30		
	2016	2015	2014
Cost of services			
Cost of construction contracts	**₱2,999,646,000**	₱4,136,222,000	₱ 2,277,734,242
Cost of manpower and other services	**280,423,284**	316,403,721	339,050,870
	3,280,069,284	4,452,625,721	2,616,785,112
Cost of goods sold			
Cost of merchandise sold	**₱1,863,758,979**	₱1,423,273,836	₱ 1,035,819,656
Cost of real estate sold	–	–	–
	1,863,758,979	1,423,273,836	1,035,819,656
Cost of school and related operations (Note 25)	**290,202,527**	275,151,132	245,336,237
	₱5,434,030,790	₱6,151,050,689	₱3,897,941,005

25. **Tuition and other fees**

This amount consists of:

	January to March 31		
	2016	2015	2014
Personnel expenses	**₱146,438,702**	₱142,320,054	₱132,139,593
Depreciation and amortization	**43,216,199**	31,831,565	27,240,750
Student-related expenses	**41,392,175**	35,865,692	24,528,517
Utilities	**19,948,817**	21,585,736	19,142,657
Management and other professional fees	**18,147,334**	14,858,093	21,737,573
Advertising	**2,865,630**	4,104,133	1,319,922
Tools and library books	**2,692,806**	6,729,455	5,804,856
Repairs and maintenance	**2,377,390**	2,851,499	3,074,661
Seminar	**2,252,456**	1,928,795	2,070,614
Laboratory supplies	**2,240,795**	2,360,894	1,358,815
Periodicals	**1,962,276**	3,476,768	4,992
Insurance	**1,314,786**	945,129	967,938
Research and development fund	**1,294,592**	913,858	496,378
Office supplies	**1,049,256**	1,792,029	1,113,375
Accreditation cost	**582,298**	1,051,837	489,690
Taxes and licenses	**324,562**	730,954	-
Transportation and travel	**269,658**	448,797	566,332
Entertainment, amusement, and recreation	**82,315**	93,680	529,733
Rent	**58,202**	456,743	258,022
Miscellaneous	**1,692,278**	805,421	2,491,819
	₱290,202,527	₱275,151,132	₱245,336,237

26. **General and Administrative Expenses**

This account consists of:

	January to March 31		
	2016	2015	2014
Personnel expenses	**₱196,392,764**	₱175,328,446	₱172,000,308
Rent, light and water	**50,987,987**	50,156,146	49,384,691
Depreciation and amortization	**46,334,940**	44,508,782	38,672,609
Taxes and licenses	**31,635,292**	26,643,524	34,335,719
Entertainment, amusement and recreation	**14,793,707**	11,654,410	10,356,714
Transportation and travel	**14,215,476**	11,317,825	15,003,998
Advertising and promotions	**19,307,766**	17,862,405	20,277,398
Professional fees	**12,140,908**	9,609,666	8,594,421
Management and other fees	**14,783,180**	10,798,255	1,752,852
Repairs and maintenance	**6,475,745**	9,520,675	8,586,278
Securities and utilities	**7,956,526**	7,488,716	10,182,956
Office expenses	**7,015,514**	6,201,037	6,980,348
Direct expenses	**10,405,630**	1,280,435	1,743,918
Commissions	**8,390,167**	4,652,688	3,974,696
Insurance	**2,687,265**	2,324,160	2,103,047
Provision for impairment	**-**	1,620,073	-
Seminars	**353,727**	401,898	412,813
Donations and contributions	**1,112,250**	571,750	-

Forward

	January to March 31		
	2016	2015	2014
Accreditation cost	**5,016**	450,511	–
Loss (recovery) on damaged properties	**(600,000)**	-	
Provision (recovery) for inventory obsolescence	-	-	77,939
Provision for probable losses	**72,423**	81,531	6,187,815
Miscellaneous	**67,138,622**	30,690,067	24,976,637
	₱511,604,905	₱423,163,000	₱415,605,157

Miscellaneous expense includes dues and subscriptions, periodicals, training and seminar, bank charges, legal and notarial fees and other contracted services.

27. Noncontrolling Interest

Noncontrolling interest in consolidated subsidiaries represents shareholdings in subsidiaries not held by the Group.

Dividends paid to noncontrolling interest in consolidated subsidiaries amounted to ₱110.83 million, ₱118.62 million and ₱117.72 million in 2016, 2015 and 2014, respectively.

28. Operating Segment Information

For management purposes, the Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

Segment financial information is reported on the basis that it is used internally for evaluating segment performance and allocating resources to segments.
The Group derives its revenues from the following reportable segments:

Construction and Infrastructure - mainly consists of revenues from EEI Corporation and subsidiaries as a general contractor and trader of construction equipment and parts. The subsidiaries of EEI are mainly involved in the provision for manpower services, construction, trading of equipment, power generation, steel fabrication, real estate and others.

Consumer Finance - represents the general financing and investment business of ZIFC.

Education and Information Technology - primarily consists of revenues from iPeople and subsidiaries (including MCI) in education, consulting, development, installation and maintenance of information technology systems.

Car Dealership - represents automotive dealerships of the Group.

Other Services - represent support services which cannot be directly identified with any of the reportable segments mentioned above. These include sale of pharmaceutical products, trading of consumer goods and rendering various services to the consumers.

Segment assets and liabilities exclude deferred income tax assets and liabilities. Inter-segment income arise from transactions that were made on terms equivalent to those that prevail in an arms-length transactions.

Management monitors construction revenue and segment net income for the purpose of making decisions about resource allocation. Segment performance is evaluated based on net income and construction revenue.

Segment reporting is consistent in all periods presented as there are no changes in the structure of the Group's internal organization that will cause the composition of its reportable segment to change.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

House of Investments Inc and Subsidiaries
Unaudited Operating Segment Attributable to Equity Holders of the Parent Company
For the periods ended March 31, 2016 and 2015

	Construction and Infrastructure		Consumer Finance		Education and Information Technology		Other Services		Eliminations		Consolidated	
	2016	2014	**2016**	2015	**2016**	2015	**2016**	2015	**2016**	2015	**2016**	2015
Revenues	**3,691,425,000**	4,820,303,000	**2,570,254**	3,116,484	**637,371,006**	577,321,022	**2,325,680,124**	1,781,217,030	**(168,386,292))**	(164,572,101)	**6,488,660,092**	7,017,385,435
Net Income (Loss)	**98,065,644**	159,551,000	**714,204**	820,197	**225,056,934**	194,937,167	**199,609,009**	174,173,660	**(204,372,914)**	(227,641,031)	**319,072,877**	301,840,993
Other Information												
Segment Assets	**25,073,236,584**	18,598,949,429	**28,503,955**	27,831,037	**6,072,265,674**	5,484,143,041	**9,236,578,668**	6,571,876,272	**(1,304,898,607)**	(1,503,197,373)	**39,105,686,273**	29,179,602,405
Segment Liabilities	**18,446,073,448**	11,973,360,838	**4,369,377**	3,556,534	**1,091,850,995**	1,422,892,662	**5,241,914,211**	3,070,558,079	**(135,342,772)**	(331,592,297)	**24,648,865,259**	16,138,775,816
Investments in Associates	**2,209,339,698**	1,972,823,792	–	–	–	–	**4,044,293,179**	3,543,632,655	**(1,720,943,894)**	(1,545,595,145)	**4,532,688,983**	3,970,861,302

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON SRC RULE 68 AS AMENDED

March 31, 2016

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 which consolidates the two separate rules and labeled in the amendment as "Part I" and "Part II", respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by SRC Rule 68, as Amended (2011), that are relevant to the Group. This information is presented for purposes of filing with the SEC and is not required part of the basic financial statements.

Schedule A. Financial Assets in Equity Securities

The Group is not required to disclose the financial assets in equity securities as the total available-for-sale securities amounting ₱645.14 million do not constitute 5% or more of the total current assets of the Group as at March 31, 2016.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

Below is the schedule of advances to employees of the Group with balances above ₱100,000 as of March 31, 2016:

Name	Balance at beginning of year	Additions	Collections/ Liquidations	Balance at end of year
EEI				
Macapagal, Norman K.	₱1,532,053	₱–	₱–	₱1,532,053
Mercado, Oscar D.	1,453,861	4,929	(17,267)	1,441,523
Cabrera, Lovette O.	159,546	–	(1,806)	157,740
San Miguel, Simon Elmer D.	489,035	–	(489,035)	–
Villarin , Pantaleon T. Jr.	168,289	–	(168,289)	–
Alonzo, Antonina J.	121,292	–	–	121,292
Canero, Raul C.	117,460	–	–	117,460
Burgos, Manuel B.	108,150	7,224	(7,224)	108,150
Zulueta, Reynaldo S.	101,197	–	(60,267)	40,930
Albarda, John Christian L.	209,959	–	(7,200)	202,759
Largosta, Christopher M.	198,846	–	(10,894)	187,952
Sunga, Renato Z.	107,321	–	(6,000)	101,321
Edorot, Rico C.	131,477	–	–	131,477
Matibag, Jun E.	173,582	–	(9,000)	164,582
Bernal, Edgardo A.	125,549	–	–	125,549
Cadiz, Cirilo Victoriano L.	113,333	–	(12,000)	101,333
Alcaraz, Jimmy S.	204,207	3,739	(9,765)	198,181
Bondoc, Alberto D.	116,980	–	–	116,980
Bundalian, Rolando S.	101,760	–	–	101,760
Duran, Roque C.	109,453	230,116	(28,800)	310,769
Encila, William L.	144,516	10,000	(23,729)	130,787
Manalo, Noelito D.	326,975	–	–	326,975
Agtoto, Jerry O.	–	100,000	–	100,000
	₱6,314,841	₱356,008	(₱851,276)	₱5,819,573
iPeople				
Costales, Aloysius Nathaniel	₱559,918	₱57,103	₱–	₱617,021
Francisco, Ruth C.	383,868	–	(10,084)	373,784
Adanza, Carina Victoria T.	538,500	–	(167,475)	371,025
Judilla, Roel John	366,850	–	(18,975)	347,875
Sauquillo, Dante	363,688	–	(18,975)	344,713
Papas, Aileen Kate	333,201	–	(22,213)	310,988

Name	Balance at beginning of year	Additions	Collections/ Liquidations	Balance at end of year
Forward				
Apsay, Christopher	₱326,193	₱–	(₱17,796)	₱308,397
Geguiento, Edgardo	312,478	–	(18,150)	294,328
Ballado, Alejandro Jr.	293,600	–	(18,350)	275,250
Balan, Ariel Kelly	290,542	–	(18,350)	272,192
Cabanilla, Angela Celine	277,172	–	(18,275)	258,897
Cinco, Arnold	277,172	–	(18,275)	258,897
Camus, Rosette Eira	271,079	–	(18,275)	252,804
Sabio, Maurice	213,957	–	(20,900)	193,057
Arenillo, Denise Jordan	209,008	–	(18,450)	190,558
Uy, Francis Aldrine	204,341	–	(19,775)	184,566
Hofilena, Joy	205,229	–	(20,900)	184,329
Macayan, Jonathan	190,213	–	(19,344)	170,870
Kikuchi, Khristian	184,291	–	(19,417)	164,874
Teodoro, Gloria	122,716	–	(19,900)	102,816
	₱5,924,016	₱57,103	(₱503,879)	₱5,477,241
HI-Parent				
De Lara, Ma. Elisa	₱15,902	₱475,291	(₱18,560)	₱472,633
Villegas, Sonia P	428,986	–	(23,170)	405,816
Joven, Ma. Esperenza F	404,518	–	(28,160)	376,358
Bassig, Clarissa	–	356,000	(6,882)	349,118
Cajes, Cieolo M.	373,901	1,761	(30,014)	345,648
Galang, Alexander G.	362,542	–	(16,867)	345,675
Gan, Ma. Eloisa	182,243	2,068	(10,744)	173,567
Bautista, Ma. Teresa	151,302	–	(16,598)	134,704
	₱1,919,394	₱835,120	(₱150,995)	₱2,603,519
Total	₱14,158,251	₱1,248,231	(₱1,506,150)	₱13,900,333

iPeople and HI-Parent's advances mainly pertain to the officers and employees car plan agreements. Such advances are interest-bearing and shall be liquidated on a monthly basis.

There were no amounts written off during the year. All receivables are expected to be collected within the next twelve months.

Schedule C. Amounts Receivable from/Payable to Related Parties which are eliminated during the Consolidation of Financial Statements

Below is the schedule of receivables (payables) with subsidiaries, which are eliminated in the consolidated financial statements as at March 31, 2016:

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Balance at end of period
Landev Corporation					
Due from affiliates	₱154,639	₱392,112	(₱282,945)	₱–	₱263,806
Dividends receivable	10,000,000	–	–	–	10,000,000
	10,154,639	392,112	(282,945)	–	10,263,806
Greyhounds Security and Investigation Agency Corporation					
Due from affiliates	476,586	402,240	(407,506)	–	471,320
Investment Managers, Inc.					
Due from affiliates	458,906	1,117,065	(538,066)	–	1,037,905
Dividends receivable	2,000,000	–	–	–	2,000,000
	2,458,906	1,117,065	(538,066)	–	3,037,905

(Forward)

Name and designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Balance at end of period
iPeople, inc. and subsidiaries					
Due from affiliates	₱3,749,652	₱17,743,510	(₱8,758,016)	₱–	₱12,735,146
Dividends receivable	49,291,959	30,185,925	(30,185,925)	–	49,291,959
	53,041,611	47,929,435	(38,943,941)	–	62,027,105
EEI Corporation and subsidiaries					
Due from affiliates	1,405,782	755,248	–	–	2,161,030
Zamboanga Industrial Finance Corporation					
Dividends receivable	–	1,250,000	(312,500)	–	937,500
Zambowood Realty and Development Corp.					
Due from affiliates	1,699	450	–	–	2,149
Xamdu Motors, Inc.					
Due from affiliates	1,248	7	–	–	1,255
	₱67,540,471	₱51,846,557	(₱40,484,958)	₱–	₱78,902,070

These receivables are non-interest bearing and are expected to be settled within the next twelve months.

Schedule D. Intangible Asset - Other Noncurrent Assets
As at March 31, 2016, the Group's intangible assets consist of goodwill and computer software. Goodwill in the Group's consolidated statements of financial position arose from the acquisition of EEI, iPeople, and Honda Cars Group. Details of the Group's intangible assets are as follows:

Description	Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending balance
Goodwill	₱471,357,459	₱–	₱–	₱–	₱–	₱471,357,459
Computer Software	15,791,827	5,466,153	(4,462,519)	–	–	16,795,463
	₱487,149,286	₱5,466,153	(₱4,462,519)	₱–	₱–	₱488,152,922

Schedule E. Long-term Debt

Below is the schedule of long-term debt of the Group:

Type of Obligation	Amount	Current	Noncurrent
Parent Company			
Peso-denominated syndicated bank loan payable within 10 years which shall commence after 3 years from the date of issue with a floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of two (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5%.	₱681,905,422	₱25,989,577	₱655,915,845
Peso-denominated syndicated bank loan payable within 10 years which shall commence after 3 years from the date of issue with a fixed rate per annum based on the highest of (i) 5-year PDST-F, plus a spread of two (2.0%) per annum or (ii) floating rate per annum based on the higher of (i) the three (3) - month Philippine Dealing System Treasury Reference Rates - Fixing (PDST-F) plus a spread of two (2.0%) per annum or (ii) the BSP overnight rate plus a spread of 1.5% or (iii) 5.5% per annum.	681,905,421	25,989,577	655,915,844
Peso-denominated five (5) year term loan, payable quarterly starting March 2016 with interest of 5.11% per annum	400,000,000	100,000,000	300,000,000
MCI			
Peso-denominated syndicated bank loan payable after 10 years since November 2010 without grace period on principal payment, subject to floating rate equal to the 3-month Philippine Dealing System Treasury Reference Rates-Fixing (PDST-F) plus a per annum spread of 1.75% payable in accelerating amounts up to November 22, 2020.	167,000,000	86,000,000	81,000,000
EEI			
Fixed-rate corporate promissory notes with effective interest of 5.1875% on first draw down, 5.1667% on second draw down and 4.8% on subsequent draw downs as of May 2015 per annum for seven (7) years.	1,250,000,000	214,286,000	1,035,714,000
EEI Power			
Peso-denominated seven (7) year term loan, payable quarterly starting June 2014 with interest of 6.50% per annum inclusive of two (2) year grace period on principal amortization	464,285,000	71,428,000	392,857,000
	₱3,645,095,843	₱523,693,154	₱3,121,402,689

Schedule F. Indebtedness to Related Parties (Long-term Loans from Related Companies)
The Group is not required to disclose the long term indebtedness to related parties amounting ₱167.0 million as this do not constitute 5% or more of the total assets of the Group as at March 31, 2016.

Schedule G. Guarantees of Securities of Other Issuers
There are no guarantees of securities of other issuing entities by the Group as at March 31, 2016.

Schedule H. Capital Stock

Title of issue	Number of shares authorized	Number of shares issued and outstanding as shown under related statement of financial position caption	Number of shares held by related parties	Directors, Officers and Employees	Others
Common shares	1,250,000,000	615,996,114	344,701,851	3,394,275	267,899,988
Preferred shares	2,500,000,000	757,404,055	321,652,259	413,837,782	21,914,014

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION
FOR THE QUARTER ENDED MARCH 31, 2016

Items	Amount
Unappropriated retained earnings, beginning	₱1,885,714,588
Adjustments:	–
Less: Movement in unrecognized deferred tax assets	–
Unappropriated retained earnings, as adjusted, beginning	1,885,714,588
Net income based on the face of AFS	185,202,006
Less: Non-actual/unrealized income - net of tax	–
Equity in net income of associate/joint venture	–
Unrealized foreign exchange gain - net (except those attributable to cash and cash equivalents)	–
Unrealized actuarial gain	–
Fair value adjustment (M2M gains)	–
Effect of change in accounting policy - PAS 19R	–
Fair value adjustment of investment property resulting to gain adjustment due to deviation from PFRS/GAAP - gain	–
Movement in deferred tax liability	–
Other unrealized gains or adjustments to the retained earnings as result of certain transactions accounted for under PFRS	–
Add: Non-actual losses	–
Depreciation on revaluation increment (after tax)	–
Adjustments due to deviation from PFRS/GAAP - loss	–
Net income actual/realized	185,202,006
Dividends declaration during the year	(2,761,612)
Treasury stock	(2,607,600)
Unappropriated retained earnings, as adjusted, ending	₱2,065,547,382

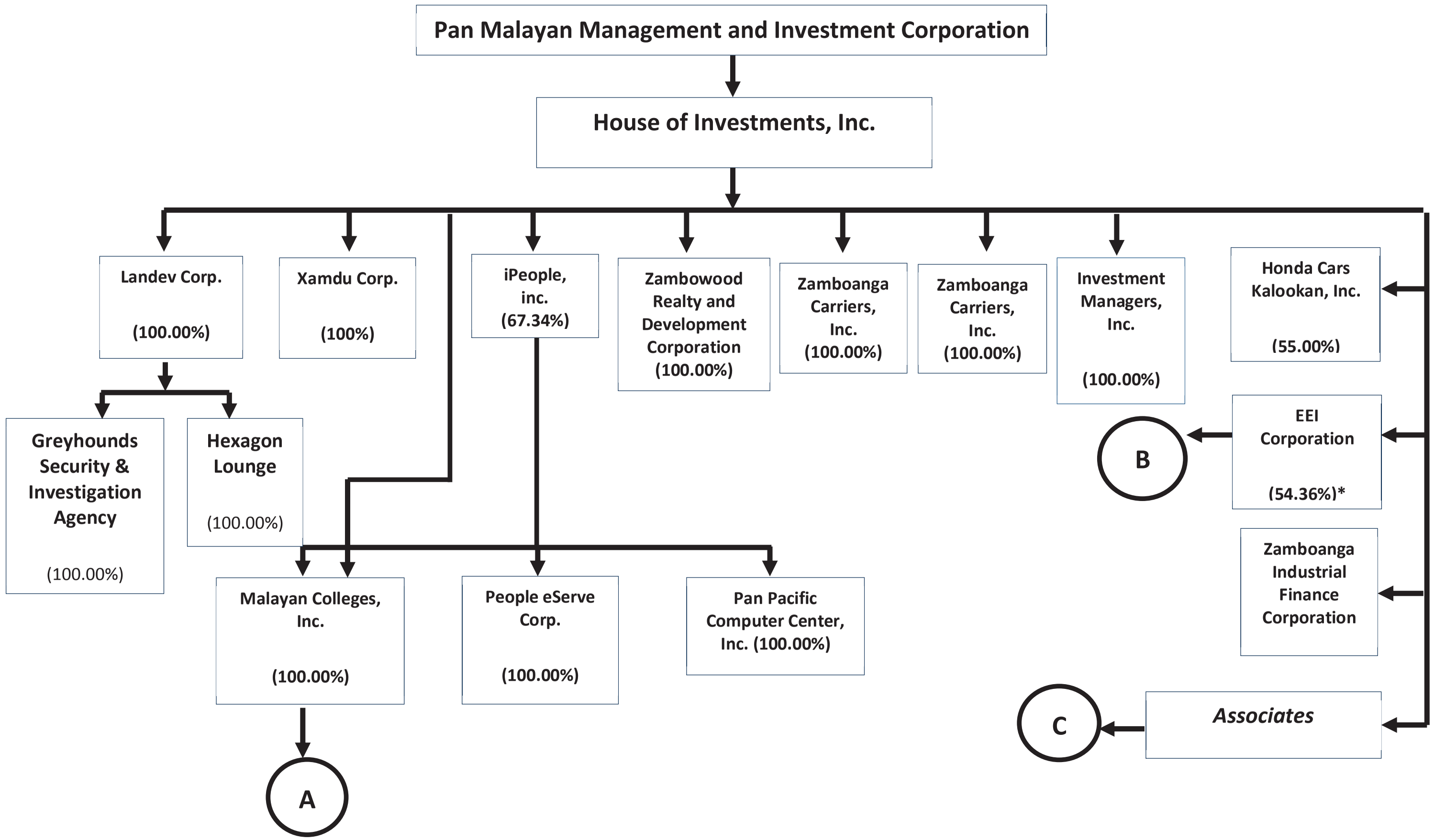
HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

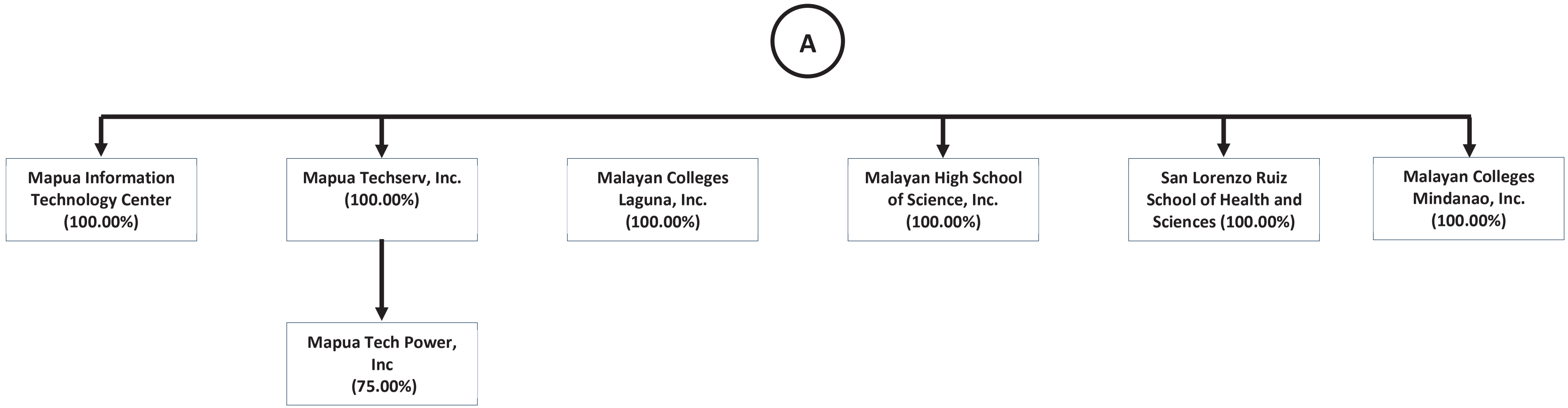
AGING OF ACCOUNTS RECEIVABLE
FOR THE QUARTER ENDED MARCH 31, 2016

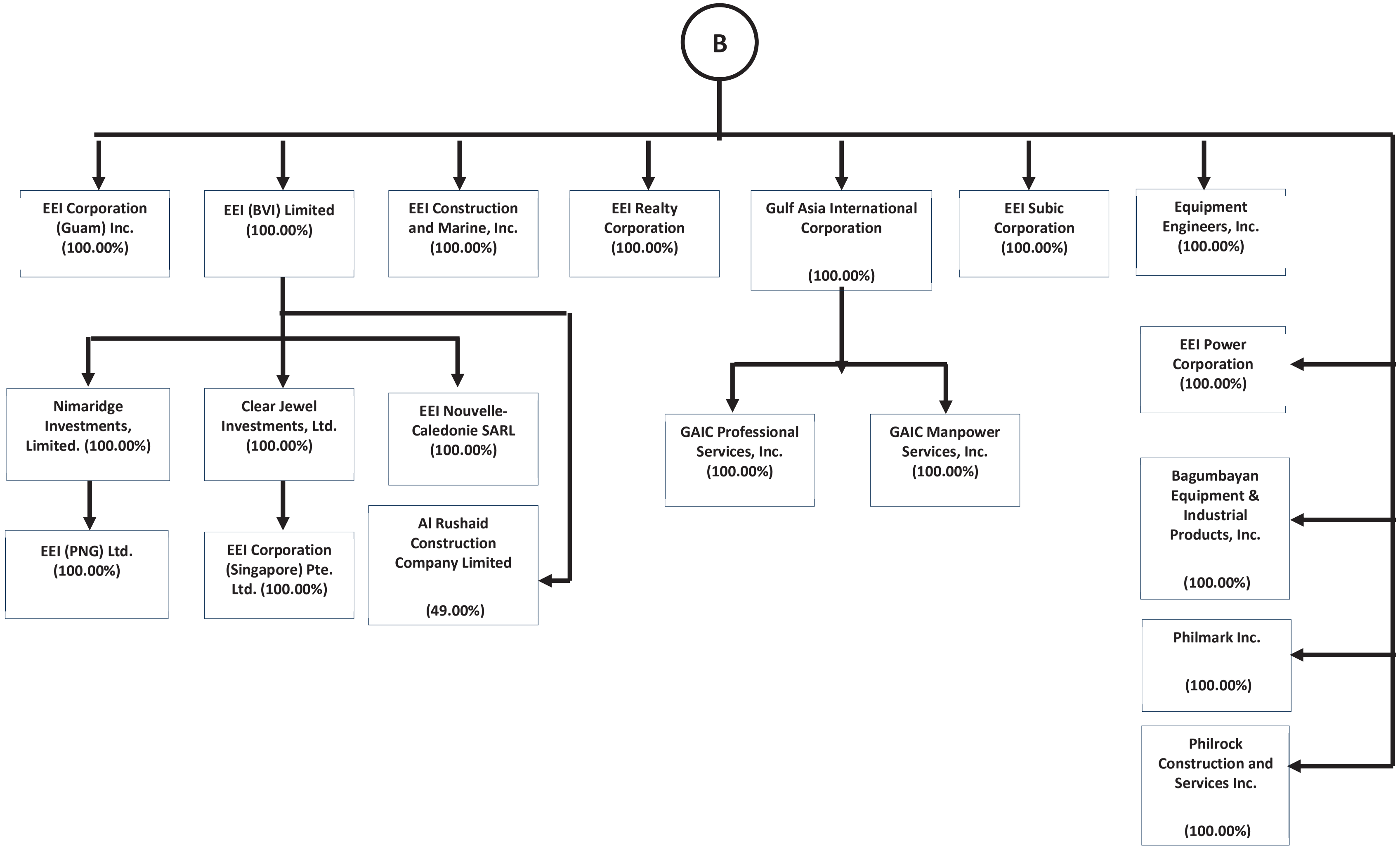
		No. of days due		
	TOTAL	**0-30**	**31-60**	**Over 61 days**
Construction	**₱8,033,730,000**	**₱6,782,653,496**	**₱434,547,354**	**₱ 816,529,150**
Car Dealership	**788,291,066**	**548,178,153**	**124,117,320**	**115,995,593**
Education and Information Technology	**222,856,853**	**106,612,657**	**23,084,983**	**93,159,213**
Parent and Others	**1,753,009,447**	**1,031,730,641**	**355,335,938**	**365,942,868**
Total	**10,797,887,366**	**8,469,174,947**	**937,085,595**	**1,391,626,824**
Less: Allowance for doubtful accounts	**(273,913,120)**	**–**	**–**	**(273,913,120)**
	₱10,523,974,246	**₱8,469,174,947**	**₱937,085,595**	**₱1,117,713,704**

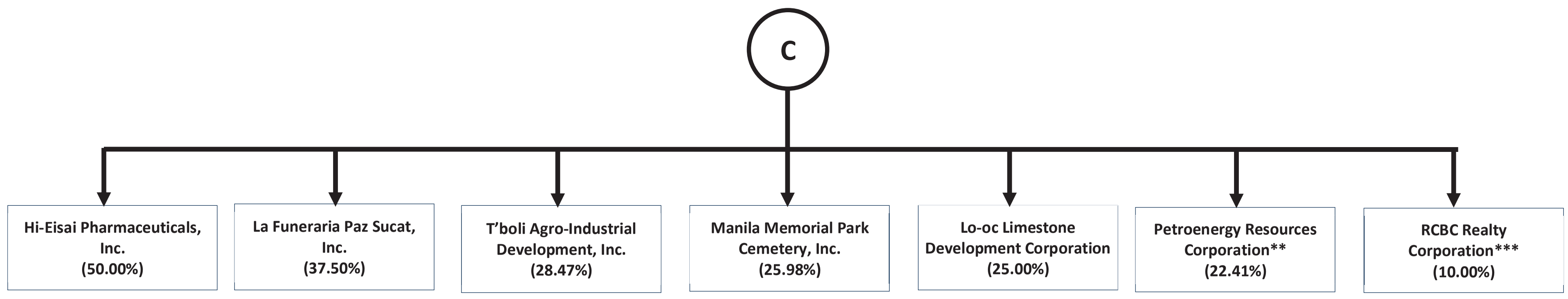
HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES
MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP

Group Structure
Below is a map showing the relationship between and among the Group and its ultimate parent company, subsidiaries, and associates as of March 31, 2016:




A
Mapua Information Technology Center (100.00%)
Mapua Techserv, Inc. (100.00%)
Mapua Tech Power, Inc (75.00%)
Malayan Colleges Laguna, Inc. (100.00%)
Malayan High School of Science, Inc. (100.00%)
San Lorenzo Ruiz School of Health and Sciences (100.00%)
Malayan Colleges Mindanao, Inc. (100.00%)


B
EEI Corporation (Guam) Inc. (100.00%)
EEI (BVI) Limited (100.00%)
EEI Construction and Marine, Inc. (100.00%)
EEI Realty Corporation (100.00%)
Gulf Asia International Corporation (100.00%)
EEI Subic Corporation (100.00%)
Equipment Engineers, Inc. (100.00%)
Nimaridge Investments, Limited. (100.00%)
Clear Jewel Investments, Ltd. (100.00%)
EEI Nouvelle-Caledonie SARL (100.00%)
EEI (PNG) Ltd. (100.00%)
EEI Corporation (Singapore) Pte. Ltd. (100.00%)
Al Rushaid Construction Company Limited (49.00%)
GAIC Professional Services, Inc. (100.00%)
GAIC Manpower Services, Inc. (100.00%)
EEI Power Corporation (100.00%)
Bagumbayan Equipment & Industrial Products, Inc. (100.00%)
Philmark Inc. (100.00%)
Philrock Construction and Services Inc. (100.00%)



** In 2015, the Group purchased additional 41.9 million shares resulting to an increased ownership interest from 50.32% to 54.36%.*

*** On February 21, 2013, significant influence was obtained through piecemeal acquisition. In 2014, the Group purchased additional 6.6 million shares of PERC increased ownership interest from 20.00% to 22.41%.*

**** On September 17, 2013, the Group acquired 10.00% ownership in RRC. The Group was able to exercise significant influence since it has the capacity to participate in the financial and operating decisions of RRC through common key management and representation to the Board of Directors*

HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

SCHEDULE OF ALL THE EFFECTIVE STANDARDS AND INTERPRETATIONS UNDER PFRS AS OF MARCH 31, 2016

Below is the list of all effective PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations of International Financial Reporting Interpretations Committee (IFRIC) as of March 31, 2016:

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of March 31, 2016		Adopted	Not Adopted	Not Applicable
Framework for the Preparation and Presentation of Financial Statements Conceptual Framework Phase A: Objectives and qualitative characteristics		✔		
PFRSs Practice Statement Management Commentary				✔
Philippine Financial Reporting Standards				✔
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			✔
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			✔
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			✔
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			✔
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			✔
	Amendments to PFRS 1: Government Loans			✔
PFRS 2	Share-based Payment			✔
	Amendments to PFRS 2: Vesting Conditions and Cancellations			✔
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			✔
PFRS 3 (Revised)	Business Combinations			✔
PFRS 4	Insurance Contracts			✔
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✔
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations			✔
PFRS 6	Exploration for and Evaluation of Mineral Resources			✔
PFRS 7	Financial Instruments: Disclosures	✔		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	✔		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	✔		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	✔		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	✔		
	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	✔		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	✔		
	Amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version): Hedge Accounting			✔

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of March 31, 2016		Adopted	Not Adopted	Not Applicable
PFRS 8	Operating Segments			✔
PFRS 9	Financial Instruments		✔	
	Amendments to PFRS 9: Mandatory Effective Date of PFRS 9 and Transition Disclosure		✔	
	Financial Instrument (2013 version)			✔
	Financial Instrument (2014 version)			✔
PFRS 10	Consolidated Financial Statements			✔
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✔
	Amendments to PFRS 10 and PAS 28: Investment Entities: Applying consolidation exceptions			✔
PFRS 11 (Revised)	Joint Arrangements			✔
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations			✔
PFRS 12	Disclosure of Interests in Other Entities	✔		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✔
PFRS 13	Fair Value Measurement	✔		
PFRS 14	Regulatory Deferral Accounts	✔		
IFRS 15	Revenue from Contracts with Customers	✔		
Philippine Accounting Standards				
PAS 1 (Revised)	Presentation of Financial Statements	✔		
	Amendment to PAS 1: Capital Disclosures			✔
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✔
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	✔		
	Amendments to PAS 1: Presentation of financial statements disclosure initiative	✔		
PAS 2	Inventories	✔		
PAS 7	Statement of Cash Flows	✔		
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✔		
PAS 10	Events after the Reporting Period	✔		
PAS 11	Construction Contracts			✔
PAS 12	Income Taxes	✔		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			✔
PAS 16	Property, Plant and Equipment	✔		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	✔		
	Amendments to PAS 16 and PAS 41: Bearer Plants			
PAS 17	Leases	✔		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS **Effective as of March 31, 2016**		**Adopted**	**Not Adopted**	**Not Applicable**
PAS 18	Revenue	✔		
PAS 19 (Amended)	Employee Benefits			✔
	Amendments to PAS 19: Acturial Gains and Losses, Group Plans and Disclosures			✔
	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions			✔
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✔
PAS 21	The Effects of Changes in Foreign Exchange Rates			✔
	Amendments to PAS 21: Net Investment in a Foreign Operation			✔
PAS 23 (Revised)	Borrowing Costs			✔
PAS 24 (Revised)	Related Party Disclosures	✔		
PAS 26	Accounting and Reporting by Retirement Benefit Plans	✔		
PAS 27	Separate Financial Statements	✔		
	Amendments to PFRS 10, PFRS 12 and PAS 27: Investment Entities			✔
	Amendments to PAS 27: Equity Method in Separate Financial Statements			✔
PAS 28 (Amended)	Investments in Associates and Joint Ventures	✔		
	Amendments to PFRS 10 and PAS 28: Investment Entities: Applying consolidation exceptions	✔		
PAS 29	Financial Reporting in Hyperinflationary Economies			✔
PAS 31	Interests in Joint Ventures			✔
PAS 32	Financial Instruments: Disclosure and Presentation	✔		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			✔
	Amendment to PAS 32: Classification of Rights Issues			✔
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities		✔	
PAS 33	Earnings per Share	✔		
PAS 34	Interim Financial Reporting			✔
	Amendments to PAS 34: Interim Financial Reporting and Segment Information for Total Assets and Liabilities			✔
PAS 36	Impairment of Assets	✔		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non - Financial Assets	✔		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✔		
PAS 38	Intangible Assets	✔		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization			✔
PAS 39	Financial Instruments: Recognition and Measurement	✔		

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of March 31, 2016		Adopted	Not Adopted	Not Applicable
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	✔		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions			✔
	Amendments to PAS 39: The Fair Value Option			✔
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts			✔
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets			✔
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition			✔
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives			✔
	Amendment to PAS 39: Eligible Hedged Items			✔
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting			✔
	Amendments to PFRS 9, PFRS 7 and PAS 39 (2013 version): Hedge Accounting			✔
PAS 40	Investment Property	✔		
	Amendment to PAS 40: Investment Property	✔		
PAS 41	Agriculture			✔
	Amendments to PAS 16 and PAS 41: Bearer Plants			✔
Philippine Interpretations				
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			✔
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			✔
IFRIC 4	*Determining Whether an Arrangement Contains a Lease*	✔		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			✔
IFRIC 6	*Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment*			✔
IFRIC 7	*Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies*			✔
IFRIC 8	*Scope of PFRS 2*			✔
IFRIC 9	Reassessment of Embedded Derivatives			✔
	Amendments to Philippine Interpretation IFRIC 9 and PAS 39: Embedded Derivatives			✔
IFRIC 10	*Interim Financial Reporting and Impairment*			✔
IFRIC 11	PFRS 2 - Group and Treasury Share Transactions			✔
IFRIC 12	Service Concession Arrangements			✔
IFRIC 13	Customer Loyalty Programmes			✔
IFRIC 14	The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction			✔

PHILIPPINE FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS Effective as of March 31, 2016		Adopted	Not Adopted	Not Applicable
	Amendments to Philippine Interpretations IFRIC 14, Prepayments of a Minimum Funding Requirement			✔
IFRIC 15	Agreements for the Construction of Real Estate			✔
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			✔
IFRIC 17	Distributions of Non-cash Assets to Owners			✔
IFRIC 18	Transfers of Assets from Customers			✔
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments			✔
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			✔
IFRIC 21	Levies			✔
SIC-7	Introduction of the Euro			✔
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✔
SIC-12	Consolidation - Special Purpose Entities			✔
	Amendment to SIC - 12: Scope of SIC 12			✔
SIC-13	Jointly Controlled Entities - Non-Monetary Contributions by Venturers			✔
SIC-15	Operating Leases - Incentives			✔
SIC-21	Income Taxes - Recovery of Revalued Non-Depreciable Assets			✔
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			✔
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			✔
SIC-29	Service Concession Arrangements: Disclosures.			✔
SIC-31	Revenue - Barter Transactions Involving Advertising Services			✔
SIC-32	Intangible Assets - Web Site Costs			✔

Standards tagged as “Not applicable” have been adopted by the Group but have no significant covered transactions for the quarter ended March 31, 2016

Standards tagged as “Not adopted” are standards issued but not yet effective as of March 31, 2016. The Group will adopt the Standards and Interpretations when these become effective.

SIGNATURES

Pursuant to the requirements of the Securities Regulation code, the issuer has duly caused this report to be signed on behalf of the undersigned thereunto duly authorized

Issuer	:	**HOUSE OF INVESTMENTS, INC.**
Signature and Title	:	**MEDEL T. NERA** President & CEO
Signature and Title	:	**GEMA O. CHENG** EVP – Chief Operating Officer & Chief Financial Officer
Signature and Title	:	**MARIA TERESA T. BAUTISTA** AVP – Finance and Corporate Controller
Date	:	May 16, 2016