

**COVER SHEET**

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S.E.C. Registration Number

H O U S E O F I N V E S T M E N T S I N C .

(Company's Full Name)

9 / F L O O R G R E P A L I F E B U I L D I N G 2 2 1

S E N . G I L P U Y A T A V E N U E M A K A T I

(Business Address: No. Street City/ Town/ Province)

Atty. Lalaine P. Monserate

Contact Person

8815-9636

Company Telephone Number

1 2

Month  
Fiscal Year

3 1

Day

**SEC FORM 20 - IS  
(DEFINITIVE)**

FORM TYPE

0 8

Month

Annual Meeting

0 9

Day

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. Of Stockholders

Total Amount of Borrowings

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

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## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

NOTICE IS HEREBY GIVEN that the Annual Stockholders' Meeting of **HOUSE OF INVESTMENTS, INC.** will be held on **Friday, August 9, 2024** at 4:00 P. M., with proceedings livestreamed and voting conducted via remote communication or *in absentia* through the Company's secure online voting facility.

1. Call to Order
2. Proof of Notice and Certification of a Quorum
3. Approval of the Minutes of the Annual Meeting of the Stockholders held on July 21, 2023
4. Approval of the Management Report and Audited Financial Statements for 2023
5. Ratification and confirmation of the acts, resolutions and proceedings of the Board of Directors, Executive Committee, Other Committees and the Officers of the Company
6. Election of Directors for 2024-2025
  - a. Approval of the extension of the term and retention of Juan B. Santos, Francisco H. Licuanan III and Roberto F. De Ocampo as Independent Directors.
7. Appointment of External Auditor
8. Such other business that may properly come before the meeting
9. Adjournment

Only stockholders of record at close of business on **July 9, 2024** shall be entitled to vote at said meeting or any adjournment thereof.

Pursuant to the alternative mode of distributing and providing copies of the notice of the Annual Stockholders' Meeting as provided for in the Securities and Exchange Commission's NOTICE posted February 23, 2024, this notice to Stockholders shall be published in the business section of two (2) newspapers of general circulation, in print and online format, for two (2) consecutive days beginning July 18, 2024. Electronic copies of the Information Statement and Management Report and SEC Form 17-A and other pertinent documents will be made available on the (a) Company's website ([www.hoi.com.ph](http://www.hoi.com.ph)) and (b) PSE Edge.

Stockholders may only attend and participate in the meeting by remote communication and vote only by proxy or remotely *in absentia*. Stockholders who wish to attend and participate in the meeting by remote communication shall inform and notify the Company by email at [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), on or before July 30, 2024. The link to the live webcast of the meeting shall be sent to the email address of the registered stockholder.

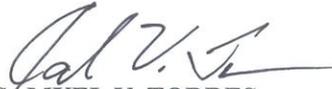
For voting via Proxy, duly accomplished proxies shall be submitted by email to the Office of the Corporate Secretary at [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), for inspection, validation, and recording at least ten (10) days before the Annual Stockholders' meeting, on or before July 30, 2024. Proxies received thereafter shall not be recognized for the meeting.

For further details of the procedures for attending and participating in the meeting through remote communication, for casting of votes and the proxy form format are set forth in the Information Statement.

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The Company shall record the Annual Stockholders' Meeting and post the same in its website.

Makati City, June 28, 2024.



**ATTY. SAMUEL V. TORRES**  
Corporate Secretary

## EXPLANATION OF AGENDA ITEMS

The following are the rules of conduct and procedures for the meeting:

1. Stockholders may attend and participate in the meeting by remote communication. Stockholders who intend to attend and participate by remote communication shall inform the Company via email at [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), on or before July 30, 2024. After verification of the email request, the link to the live webcast of the meeting shall be sent to the indicated email address of the registered stockholder.
2. Stockholders may vote by appointing a proxy. Stockholders voting by proxy shall email the duly accomplished proxies for examination, validation and recording at least ten (10) days before the Annual Stockholders' Meeting, or on or before July 30, 2024 to the Office of the Corporate Secretary at [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph).
3. Pursuant to Sections 57 and 23 of the Revised Corporation Code, which allow for voting by remote communication or *in absentia* by the stockholders, the Company has set up a registration and voting mechanism. Stockholders may cast their votes electronically at the time provided for in the notice and mechanism, as detailed in the attachments to the Information Statement, Annex A and Annex B. A stockholder who votes by remote communication or in absentia shall be deemed present for purposes of quorum.
4. The items in the Agenda for the approval by the stockholders will need the affirmative vote of stockholders representing at least a majority of the outstanding voting stock, voting through a proxy or voting electronically in absentia.
5. Each of the proposed resolutions or items in the Agenda will be shown on the screen as the same is taken up at the meeting.
6. Election of directors will be by plurality of votes and every stockholder will be entitled to cumulate his/her/its votes.
7. The Company's stock transfer agent will tabulate, verify and validate all votes received.
8. The Corporate Secretary shall report the results of voting during the meeting.
9. Stockholders may email to [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph) relevant questions or comments to matters to be taken up, on or before the time of the meeting. Stockholders are advised to send questions early to be assured that these will be taken up in time.
10. A link to the recorded webcast of the meeting will be posted on the Company's website after the meeting.

### **Call to Order**

The Chairperson will formally open the meeting at 4:00 in the afternoon.

### **Certification of Notice and Quorum (& Rules of Conduct and Procedures)**

The Corporate Secretary, will certify that written notice for the meeting was duly sent to the stockholders and that a quorum exists for the transaction of business.

### **Approval of Minutes of the Annual Stockholders' Meeting held on July 21, 2023**

The minutes of the Annual Stockholders' Meeting held on July 21, 2023 is posted on the Company's website, at <https://hoi.com.ph/category/minutes-of-all-general-or-special-stockholder-meeting/>. A copy of the minutes is also attached to the Information Statement. A resolution approving the minutes will be presented to the stockholders for approval.

### **Approval of the Management Report and Audited Financial Statements for 2023**

The President and Chief Executive Officer of the Company, Mr. Lorenzo V. Tan, will deliver a report to the stockholders on the performance of the Company in 2023 and the outlook for 2024. The audited financial statements as of December 31, 2023 will be included in the Information Statement. A resolution noting the report and approving the 2023 audited financial statements will be presented to the stockholders for approval.

### **Approval of the ratification and confirmation of the acts, resolutions and proceedings of the Board of Directors, Executive Committee, Other Committees and the Officers of the Company from the date of the last Annual Stockholders' Meeting until the date of this meeting.**

The acts and resolutions of the Board of Directors, all Committees and Management of the Company for ratification were those adopted from July 21, 2023 until August 9, 2024. They include: a) opening/closing of bank accounts and delegation of bank signatories; b) approval of credit lines; c) appointment/promotion of officers; d) approval of Sustainability Report and Integrated Annual Corporate Governance Report, e) incorporation of Tarlac Terra Ventures, Inc. as a wholly owned subsidiary and its purchase of a 184-hectare property located at Central Techno Park in Luisita Industrial Park from Rizal Commercial Banking; g) enrollment in RCBC's Cash Dividend Direct Credit Program (CDDCP) facility for Certificated Shareholders; h) appointment of RCBC Trust Corporation as Successor Stock Transfer Agent, Registrar Agent and Dividend Paying Agent of the Company effective January 1, 2024; i) sale of additional EEI shares; j) authority to submit a bid for the Ninoy Aquino International Airport (NAIA) PPP Project together with GMR Airports International BV and Cavitex Holdings, Inc.; and other matters covered by disclosures to the Securities and Exchange Commission and the Philippine Stock Exchange. The acts of Management were those taken to implement the resolutions of the Board of Directors or its Committees and those taken in the general conduct of business. A resolution on this agenda item will be presented to the stockholders for approval.

### **Election of Directors for 2024-2025**

Any stockholder may submit to the Corporate Governance, Nomination and Related Party Transactions Committee nominations to the Board of Directors no later than June 10, 2024. The Corporate Governance, Nomination and Related Party Transactions Committee will determine whether the nominees for Directors, including the nominees for Independent Directors, have all the qualifications and none of the disqualifications to serve as members of the Board of Directors before submitting the nominees for election by the stockholders. The profiles of the nominees to the Board will be included in the Information Statement.

It may be noted, however, that while the Company is guided by the SEC's mandatory term limits for independent directors as provided for in SEC Memorandum Circular No. 4 (Series of 2017), three (3) of the independent director nominees, Dr. Roberto F. de Ocampo, OBE, Mr. Francisco H. Licuanan III, and Mr. Juan B. Santos are already serving cumulative terms of more than nine (9) years as reckoned from the year 2012. Nonetheless, the Company proposes the re-election and retention of Dr. de Ocampo, Mr. Licuanan, and Mr. Santos as independent directors. Meritorious justification for their retention/extension are provided in Item 5 of the Information Statement.

### **Appointment of External Auditor**

The Audit Committee shall endorse to the stockholders the appointment of an external auditor for the ensuing year. The profile of the external auditor will be included in the Information Statement.

A resolution for the appointment of the external auditor will be presented to the stockholders for approval.

**Such other business that may properly come before the meeting**

The Chairperson will open the floor for comments and questions from the stockholders. Stockholders may raise matters or issues that may be properly taken up at the meeting.

**MINUTES OF THE ANNUAL STOCKHOLDERS' MEETING**  
**OF**  
**HOUSE OF INVESTMENTS, INC.**

Date : 21 July 2023  
Time : 4:00 P.M.  
Place : Via Electronic Means of Communication

The Chairperson, Ms. Helen Y. Dee, welcomed the Company's stockholders to the 2023 Annual Stockholders' Meeting (ASM). The Chairperson noted that due to the persisting health-related concern posed by COVID-19, the Company is conducting its 2023 Annual Stockholders' Meeting as an online and recorded video-streaming meeting. The Chairperson then stated that the procedure for the ASM is embodied in the Company's Definitive Information Statement, which has been posted in the Company's website.

The Chairperson also advised that to accord the Stockholders the opportunity to participate in the ASM, the Stockholders were requested to register online. Further, the stockholders were made aware that only questions and concerns submitted online prior to the given deadline will be addressed during the ASM. As for questions during the ASM, they will be answered via email after the ASM.

The Chairperson proceeded to introduce the incumbent members of the Board of Directors of the Company, as follows:

- |                                |   |                           |
|--------------------------------|---|---------------------------|
| 1. Ms. Helen Y. Dee            | – | Chairperson of the Board  |
| 2. Mr. Lorenzo V. Tan          | – | Director/President & CEO  |
| 3. Ms. Yvonne S. Yuchengco     | – | Director                  |
| 4. Mr. Medel T. Nera           | – | Director                  |
| 5. Atty. Wilfrido E. Sanchez   | – | Director                  |
| 6. Mr. Gil A. Buenaventura     | – | Director                  |
| 7. Mr. Lorenzo Andres T. Roxas | – | Director                  |
| 8. Mr. Juan B. Santos          | – | Lead Independent Director |
| 9. Dr. Roberto F. De Ocampo    | – | Independent Director      |
| 10. Mr. John Mark S. Frondoso  | – | Independent Director      |
| 11. Francisco H. Licuanan III  | – | Independent Director      |

**I. CALL TO ORDER.**

The Chairperson, Ms. Helen Y. Dee, called the meeting to order.

**II. PROOF OF NOTICES.**

The Chairperson asked the Corporate Secretary, Atty. Samuel V. Torres, whether proper notices of the meeting were sent to the stockholders entitled thereto.

The Corporate Secretary certified that stockholders of record as of 21 June 2023 were duly notified of the 2023 ASM in four (4) ways, as follows:

First, by publication of the Notice of the ASM, including its Agenda, on 29 June 2023 and 30 June 2023 in the Manila Bulletin and Philippine Star, both in print and online editions for two (2) consecutive days, as evidenced by the Affidavits of Publication executed by the respective representatives of the publishers.

Second, by disclosure to the Philippine Stock and Exchange, Inc.

Third, by posting on the Company's website.

Finally, through email for those who have successfully registered online, consistent with the applicable Securities and Exchange Commission (SEC) Rules and the Company's internal guidelines on the holding of the ASM by electronic means of communication.

**III. DETERMINATION OF QUORUM.**

The Corporate Secretary certified that out of the 776,465,281 outstanding shares of stock entitled to participate and vote, a total of 660,394,986 shares are represented in the meeting, with 1,126,930 shares participating remotely and 659,286,056 shares represented by proxy. All of the said shares represent 85.051% of those entitled to participate and vote and constitute more than 2/3 of the outstanding capital stock. The Corporate Secretary then confirmed that there was a quorum.

**IV. APPROVAL OF THE MINUTES OF THE PREVIOUS STOCKHOLDERS' MEETING.**

The Chairperson proceeded to present the next item in the Agenda, which is the approval of the Minutes of the last Annual Stockholders' Meeting held on 10 August 2022. She advised that a copy of the Minutes is posted in the Company's website and available to all stockholders for viewing.

The Corporate Secretary then stated that a total of 660,394,886 shares, representing 85.051% of the total outstanding stock, voted in favor of the following resolution to approve the Minutes of the 2022 Annual Stockholders' Meeting:

“RESOLVED, that the minutes of the last stockholders' meeting be, as they are hereby, noted and approved.”

V. **APPROVAL OF THE 2022 MANAGEMENT REPORT AND THE AUDITED FINANCIAL STATEMENTS.**

The Chairperson noted the next item on the Agenda, which is the approval of the 2022 Management Report and the 2022 Audited Financial Statements. She then mentioned that the Annual Report is posted in the Company's website, aside from being presented in the required SEC Form 17-A. The Chairperson then requested the Company's President & CEO, Mr. Lorenzo V. Tan, to present a report on the results of the Company's operations in 2022 and the 2022 Audited Financial Statements.

Mr. Tan commenced his report by noting that while the Philippine economy may have started to exit from the economic slump posed by the COVID-19 pandemic, the rising cost of food, fuel, and commodities, coupled with the increasing interest rates and volatile peso, impacted some of the Company's businesses. It was then particularly noted that while the Company's 2022 revenue was dragged down by lower production in the construction segment, this was offset by the 18% and 30% growth in the education and automotive businesses, respectively. As a result, the Company registered a net income of Php1.7 Billion, which is 6% higher than the previous year's net income.

Mr. Tan highlighted the Company's strategic goal of becoming an expanded diversified conglomerate. He then proceeded to discuss the significant highlights of the Company's 2022 operations up to date.

On the education business, Mr. Tan advised that iPeople and its Mapua Schools entered into an Affiliation Agreement with Cintana Education LLC. Pursuant to this, iPeople and the Mapua Schools also entered into a License Agreement with Arizona State University, which is ranked No. 1 in innovation for the eight straight year. The collaboration is focused on areas where the Mapua Schools have limited course offerings, particularly, Health Sciences and Business programs, and aims to provide access to ASU's world class education programs, teaching methodologies, and real-world experiential learning.

With respect to the energy business, PetroEnergy Resources Corporation continues to invest and build renewable power capacity. Its renewable energy subsidiary PetroGreen Energy Corporation was recently awarded solar energy operating contracts from the Department of Energy, as well as the Environmental Compliance Certificates from the Department of Environment and Natural Resources for two new utility scale projects. PetroGreen also recently took in a new strategic partner, Kyuden International Corporation (KIC), a wholly-owned subsidiary of Japan's Kyushu Electric Power Co., Inc. Kyuden infused 3.4 billion pesos into PetroGreen for a 25% stake in the company. The new capital will be used to fund expansion of renewable energy projects. Further, PetroGreen and Copenhagen Energy formed a company called Buhawind Energy Philippines for the development of three floating offshore wind farms in Northern Luzon, Northern Mindanao and East Panay.

On the after-life front, Manila Memorial Park Cemetery continues to expand its landbank and presence in the country with the opening of a new park in Tarlac called *Garden of the Ascension Memorial Park*, which spans 21 hectares. At present, the Company's after-life business consists of 8 memorial parks across the nation. As for the memorial chapels under *Paz Memorial Chapels*, renovations were undertaken. Chapel spaces were expanded by annexing outdoor verandas and indoor chapel interiors were upgraded. Also, new viewing chapels and a mortuary started operations in Manila Memorial Park Sta. Rosa. A premier chapel in the new park in Tarlac was opened as well.

Regarding the Company's Health Care business, it was noted that the go-to Alzheimer medicine, Aricept, is already being distributed by the Company's HI-Eisai Pharmaceutical business. In the middle of 2022, the US FDA accepted the Eisai/Biogen application for a new Alzheimer drug that is intended to slow the progression of the disease. The drug received accelerated approval in January 2023 from the US FDA. In the first week of July 2023, Lecaninab (under the brand name Leqembi), received full approval from the US FDA, a development that offers a degree of hope for treating the memory-robbing disease. There are ongoing efforts with Eisai Co. of Japan to bring Leqembi to the Philippines.

On the construction segment, EEI Corporation completed 25 projects. It was noted, however, that due to the challenges in the construction business, Management has decided that opportunities are best pursued with a strategic partner. As such, the Company reduced its exposure in the cyclical business of construction by 21% during the second quarter, welcoming new shareholders RYM Business Management Corporation and Industry Holdings and Development Corporation.

For the Property Business, the Company has been expanding on this front, particularly, with San Lorenzo Ruiz Investment Holdings and Services, Inc.'s project that consists of a 28-storey building in Buendia, Makati City, named *The Yuchengco Centre*. Mr. Tan also noted that the acquisition of *A.T. Yuchengco Centre*, a Php6 Billion asset, was completed in September 2022.

Mr. Tan also updated the stockholders that the Company will soon be welcoming into its umbrella the RCBC Trust business, a spin-off from RCBC and incorporated in partnership with RCBC and GPL Holdings, Inc. At present, the RCBC Trust Corporation is awaiting the Bangko Sentral ng Pilipinas' issuance of an Authority to Operate.

The Company also aims to increase its financial services business further through share swap agreements involving MICO Equities, Inc., a non-life insurance holding company, and Sun Life Grepa Financial, Inc., a joint venture life insurance company with Sun Life. The said agreements will also cover Grepa Realty Holdings Corp., a property company.

Thereafter, Mr. Tan laid emphasis to the Company's commitment to ensure that its business goals are also aligned with the UN Sustainable Development Goals. He then highlighted the relevant measures undertaken by the Company's education, construction, renewable energy, and pharmaceutical businesses.

Mr. Tan concluded his report by laying emphasis to the Company's mission statement on pursuing investments relevant to nation-building while being mindful of environmental, economic, social, and governance responsibilities as the Company works towards a bigger and better House of Investments.

After the President's Report, the Chairperson advised the stockholders that the Board of Directors had earlier approved the declaration of a cash dividend of Php0.05 per common share, for a total amount of Thirty Eight Million Eight Hundred Twenty Three Thousand Two Hundred Sixty Four Pesos and Five Centavos (Php38,823,264.05), from the company's unrestricted retained earnings as of 31 December 2022 to the Company's stockholders of record as of 03 August 2023. The payment date is on 01 September 2023.

Thereafter, the Corporate Secretary noted the proposal to approve the Management Report and the 2022 Audited Financial Statements under the following resolution:

“RESOLVED, that the Management Report and the 2022 Audited Financial Statements, which was made available to the stockholders, be as they are hereby, noted and approved.”

The Corporate Secretary then advised that a total of that a total of 660,394,886 shares, representing 85.051% of the total outstanding stock, voted in favor of the above resolution.

**VI. RATIFICATION AND CONFIRMATION OF THE ACTS, RESOLUTIONS AND PROCEEDINGS OF THE BOARD OF DIRECTORS, EXECUTIVE COMMITTEE, OTHER COMMITTEES AND OFFICERS OF THE COMPANY DURING THE YEAR IN REVIEW.**

The Chairperson proceeded to present the next item in the Agenda, which is the ratification and confirmation of all acts, resolutions and proceedings of the Board of Directors, the Executive Committee, the Other Committees, and Officers of the Company during the year in review.

The Corporate Secretary noted the proposal to ratify and confirm all acts, resolutions and proceedings of the Board of Directors, the Executive Committee, the Other Committees, and Officers of the Company during the year in review under the following resolution:

“RESOLVED, as it is hereby resolved, that all acts, resolutions, and proceedings of the Board of Directors, the Executive Committee, the Other Committees, and the Officers during the year in review be ratified and confirmed.”

The Corporate Secretary then proceeded to state that a total of 660,393,886 shares, representing 85.051% of the total outstanding stock, voted in favor of the above resolution. There were 1,000 shares that abstained from voting on this particular item.

**VII. ELECTION OF DIRECTORS FOR 2023-2024.**

The Chairperson proceeded to the next item in the Agenda, which is the election of directors for the year 2023-2024. She then asked the Corporate Secretary if he has the list of nominees to the Board of Directors. The Corporate Secretary replied in the affirmative and stated that, as of 22 May 2023, the deadline for nominations, there were eleven (11) nominees who were evaluated and qualified by the Corporate Governance, Nomination and Related Party Transactions Committee for election as members of the Board of Directors, namely:

**Regular Directors**

1. Ms. Helen Y. Dee
2. Mr. Lorenzo V. Tan
3. Ms. Yvonne S. Yuchengco
4. Mr. Medel T. Nera
5. Atty. Wilfrido E. Sanchez
6. Mr. Gil A. Buenaventura

**Independent Directors**

7. Dr. Roberto F. De Ocampo
8. Francisco H. Licuanan III
9. Mr. Juan B. Santos
10. Mr. John Mark S. Frondoso
11. Mr. Carlos G. Dominguez III

The Corporate Secretary particularly noted that incumbent director Mr. Lorenzo Andres T. Roxas is not up for re-election and that, in his stead, Mr. Carlos Dominguez III was nominated for election as Independent Director of the Company.

The Corporate Secretary then also stated that while the Company is guided by the SEC's mandatory term limits for independent directors as provided for in SEC Memorandum Circular No. 4 (Series of 2017), the reelection and retention of Mr. Juan B. Santos, Dr. Roberto F. de Ocampo and Mr. Francisco H. Licuanan III as independent directors of the Company is being proposed for stockholders' approval based on the invaluable contribution and guidance that they are constantly providing to the Company. He further stated that the meritorious justifications for Mr. Santos, Dr. de Ocampo and Mr. Licuanan's reelection and retention as Independent Directors were provided for in the Company's Definitive Information Statement.

Thereafter, the Corporate Secretary confirmed the results of the election. He advised that each of the eleven (11) nominees received the number of votes required to be elected as members of the Company's Board of Directors for the year 2023-2024. The details of the votes are provided for in Annex "A" hereof.

The Chairperson then declared and proclaimed the above-named nominees as elected members of the Company's Board of Directors for 2023-2024.

**VIII. APPOINTMENT OF EXTERNAL AUDITOR.**

The Chairperson proceeded to tackle the next item on the Agenda, which is the appointment of the Company's external auditor.

The Corporate Secretary noted the proposal for SGV & CO. to be reappointed as the Company's external auditor for the calendar year ending 31 December 2023 under the following resolution:

“RESOLVED, that the auditing firm, SGV & CO. be reappointed as the Company’s External Auditor for the calendar year ending December 31, 2023.”

The Corporate Secretary then proceeded to advise that a total of 660,393,886 shares, representing 85.051% of the total outstanding stock, voted in favor of the above resolution. There were 1,000 shares that abstained from voting on this particular item.

**IX. APPROVAL OF THE MAJORITY OF THE MINORITY SHAREHOLDERS OF THE ISSUANCE OF COMMON SHARES TO PAN MALAYAN MANAGEMENT & INVESTMENT CORPORATION (PMMIC) AND GPL HOLDINGS, INC. (GPLHI) AND WAIVER OF THE REQUIREMENT OF THE PHILIPPINE STOCK EXCHANGE, INC. TO CONDUCT A RIGHTS OR PUBLIC OFFERING OF THE COMMON SHARES SUBSCRIBED BY AND TO BE ISSUED TO PMMIC AND GPLHI.**

The Chairperson advised that the next item is the approval by the majority of the Minority Shareholders that are present or represented in the stockholders’ meeting of the following:

- (a) The issuance of the Company’s common shares to Pan Malayan Management & Investment Corporation (PMMIC) and GPL Holdings, Inc. (GPLHI), and
- (b) The waiver of the requirement of The Philippine Stock Exchange, Inc. to conduct a rights or public offering of the Common Shares subscribed by and to be issued to PMMIC and GPLHI.

The Chairperson noted that the proposed issuance of common shares pertains to the Share Swap Agreements to be entered into by the Company with PMMIC and GPLHI, the details of which are discussed and provided for in the Company’s Definitive Information Statement.

The Corporate Secretary then also presented on and discussed the transaction details relative to the Share Swap Agreements. He particularly reported as well on the benefits of the transaction to the Company.

After the foregoing discussion, the Corporate Secretary called attention to the following proposed resolution for approval:

“RESOLVED, that the minority stockholders present at the annual meeting of the stockholders held on 21 July 2023: (1) approve the issuance of a total of 692,836,949 Common Shares (the “Shares”) to: (i) Pan Malayan Management and Investment Corporation (“PMMIC”) in respect of 397,703,801 Common Shares in the Corporation; and (ii) GPL Holdings, Inc. (“GPLHI”) in respect of 295,133,148 Common Shares in the Corporation, subject to the approval by the Securities and Exchange Commission of the Corporation’s application for increase in the authorized capital stock, at a subscription price of Twenty Two and 71,111/100,000 Pesos (₱22.71111) per share, or a total subscription price of Fifteen Billion Seven Hundred Thirty Five Million Ninety Six Thousand One Hundred Sixty and 80/100 Pesos (₱15,735,096,160.80); and (2) accordingly, waive the requirement of The Philippine Stock Exchange, Inc. to conduct a rights or public offering of the Shares subscribed by PMMIC and GPLHI.”

Thereafter, the Corporate Secretary advised that a total of 57,370,917 shares, representing 99.998% of the Minority Shareholders' shareholdings present and represented in the meeting voted in favor of the issuance of the common shares to PMMIC and GPLHI and the waiver of the requirement to conduct a rights or public offering. There were 1,000 shares that voted against this item.

**X. INCREASE IN THE COMPANY'S AUTHORIZED CAPITAL STOCK AND THE CORRESPONDING AMENDMENT TO ARTICLE SEVENTH OF THE COMPANY'S AMENDED ARTICLES OF INCORPORATION.**

The Chairperson proceeded to tackle the next item on the Agenda, which is the increase in the Company's Authorized Capital Stock, the corresponding amendment to Article Seventh of the Company's Amended Articles of Incorporation, and the approval of PMMIC and GPLHI's subscription to the Common Shares of the Company, which shares shall be issued from the Company's available unissued shares and from the increase in the Authorized Capital Stock.

The Corporate Secretary discussed the details of the increase in the Company's Authorized Capital Stock, the corresponding amendment to Article Seventh of the Company's Amended Articles of Incorporation, and the issuance of the Company's common shares to PMMIC and GPLHI.

Thereafter, the Corporate Secretary advised that a total of 660,393,886 shares, representing 85.051% of the total outstanding stock, which is more than 2/3 of total outstanding stock, voted in favor of resolutions to increase the Company's Authorized Capital Stock and the amendment of Article Seventh of the Company's Articles of Incorporation. There were 1,000 shares that voted against this particular item.

The approved resolutions are as follows:

“**RESOLVED**, that the Corporation increase its authorized capital stock by Two Hundred Twenty Million (220,000,000) Common Shares or **from**:

(a) Two Billion Eight Hundred Seventy Five Million Pesos (₱2,875,000,000.00), consisting of: (i) One Billion Eight Hundred Seventy Five Million Pesos (₱1,875,000,000.00) Common Stock divided into One Billion Two Hundred Fifty Million (1,250,000,000) Common Shares at One Peso and Fifty Centavos (₱1.50) par value per share, and (ii) One Billion Pesos (₱1,000,000,000.00) Preferred Stock divided into Two Billion Five Hundred Million (2,500,000,000) Preferred Shares at Forty Centavos (₱0.40) par value per share, **to**:

(b) Three Billion Two Hundred Five Million Pesos (₱3,205,000,000.00), consisting of: (i) Two Billion Two Hundred Five Million Pesos (₱2,205,000,000.00) Common Stock divided into One Billion Four Hundred Seventy Million (1,470,000,000) Common Shares at One Peso and Fifty Centavos (₱1.50) par value per share, and (ii) One Billion Pesos (₱1,000,000,000.00) Preferred Stock divided into Two Billion Five Hundred Million (2,500,000,000) Preferred Shares at Forty Centavos (₱0.40) par value per share;

**RESOLVED, FURTHER**, that pursuant to the aforementioned increase in the authorized capital stock of the Corporation, Article Seventh of the Corporation's Amended Articles of Incorporation is hereby amended to read as follows:

'SEVENTH: That the authorized capital stock of the corporation is **Three Billion Two Hundred Five Million Pesos (₱3,205,000,000.00)**, Philippine Currency, and said capital stock is divided into **One Billion Four Hundred Seventy Million** shares of Common Stock with a par value of ONE PESO AND FIFTY CENTAVOS (₱1.50) each, and Two Billion Five Hundred Million (2,500,000,000) shares of PREFERRED STOCK with a par value of FORTY CENTAVOS (₱0.40) each. x x x';

**RESOLVED, FURTHER**, that the increase in the authorized capital stock of Two Hundred Twenty Million (220,000,000) Common Shares plus the One Hundred Seventy Seven Million Seven Hundred Three Thousand Eight Hundred One (177,703,801) Common Shares coming from the existing unissued Common Shares, or a total of Three Hundred Ninety Seven Million Seven Hundred Three Thousand Eight Hundred One (397,703,801) Common Shares with a par value of One Peso and Fifty Centavos (₱1.50) per share, shall be offered for subscription to Pan Malayan Management and Investment Corporation ("PMMIC") at a subscription price of Twenty Two and 71,111/100,000 Pesos (₱22.71111) per share, or a total subscription price of Nine Billion Thirty Two Million Two Hundred Ninety Four Thousand Seven Hundred Seventy One and 93/100 Pesos (₱9,032,294,771.93), by way of share for share swap consisting of the following shares held by PMMIC:

Name of the company whose shares are subject of the Share Swap	No. of Shares	Transfer Value (in ₱)
MICO Equities, Inc.	4,639,711	9,032,294,771.93

**RESOLVED, FURTHER**, that the Corporation hereby approves the issuance of Two Hundred Ninety Five Million One Hundred Thirty Three Thousand One Hundred Forty Eight (295,133,148) Common Shares with a par value of One Peso and Fifty Centavos (₱1.50) per share to GPL Holdings, Inc. ("GPLHI") at a subscription price of Twenty Two and 71,111/100,000 Pesos (₱22.71111) per share, or a total subscription price of Six Billion Seven Hundred Two Million Eight Hundred One Thousand Three Hundred Eighty Eight and 87/100 Pesos (₱6,702,801,388.87), by way of share for share swap consisting of the following shares held by GPLHI:

Name of the company whose shares are subject of the Share Swap	No. of Shares	Transfer Value (in ₱)
SunLife Grepa Financial, Inc.	17,850,000	5,035,429,864.31
Grepa Realty Holdings Corporation	10,146,768	1,667,371,524.56
Total		6,702,801,388.87

**RESOLVED, FURTHER**, that that the issuance of the shares arising from the available but unissued shares **and** from the increase in capital stock shall be subject to the approval by the Securities and Exchange Commission of the confirmation of valuation **and** increase in capital stock;

**RESOLVED, FINALLY**, that the Corporation hereby designates its President & CEO, LORENZO V. TAN, signing singly, or its EVP-Chief Operating Officer, Chief Finance Officer, and Treasurer, GEMA O. CHENG, and FVP-Finance, MA. ESPERANZA F. JOVEN, signing jointly and together, with the authority to:

(1) negotiate, sign, enter into, execute, and deliver the Subscription Agreements and Deeds of Assignment of Shares for the Shares and any amendments and supplements thereto;

(2) sign all notices, certifications, and other filings that are required to be made with the Securities and Exchange Commission and any other agencies relative to the subscription and issuance of the Shares, and any amendments and supplements thereto; and

(3) do and perform all acts and exercise all powers which may be required or desirable for the consummation of the transaction contemplated herein in order to carry the foregoing resolutions in effect.”

**XI. OTHER MATTERS.**

The Chairperson inquired if there were any other matters that any of the stockholders wished to discuss. The Corporate Secretary confirmed that there was none.

The Chairperson then also asked if there were any comments and questions submitted to the Company prior to the deadline for submission. The Corporate Secretary replied that no questions were received from the stockholders.

**XII. ADJOURNMENT.**

There being no other questions and with no other business to transact, on motion duly made and seconded, the Annual Stockholders' Meeting was adjourned.

(Original Signed)  
**SAMUEL V. TORRES**  
Corporate Secretary

ATTEST:

(Original Signed)  
**HELEN Y. DEE**  
Chairperson

## ANNEX “A”

### ELECTION OF DIRECTORS (VOTING RESULTS)

<b>Name</b>	<b>For</b>	<b>%</b>	<b>Against</b>	<b>%</b>	<b>Abstain</b>	<b>%</b>
Helen Y. Dee	660,395,886	85.052	-	0.00	-	0.00
Lorenzo V. Tan	660,394,886	85.051	-	0.00	-	0.00
Yvonne S. Yuchengco	660,394,886	85.051	-	0.00	-	0.00
Medel T. Nera	660,394,886	85.051	-	0.00	-	0.00
Wilfrido E. Sanchez	660,394,886	85.051	-	0.00	-	0.00
Gil A. Buenaventura	660,394,886	85.051	-	0.00	-	0.00
Roberto F. De Ocampo	660,394,886	85.051	-	0.00	-	0.00
John Mark S. Frondoso	660,394,886	85.051	-	0.00	-	0.00
Francisco H. Licuanan III	660,394,886	85.051	-	0.00	-	0.00
Juan B. Santos	660,394,886	85.051	-	0.00	-	0.00
Carlos G. Dominguez III	660,393,886	85.051	-	0.00	-	0.00



**PART 1**  
**INFORMATION REQUIRED IN INFORMATION STATEMENT**

**A. GENERAL INFORMATION**

**Item 1: Date, Time and Place of Meeting of Security Holders:**

Date of meeting : **August 9, 2024**  
Time of meeting : **4:00 pm**  
Place of meeting : **Virtually with the proceedings livestreamed and voting conducted by proxy or *in absentia***  
Approximate mailing date of this statement : **July 18, 2024**  
Registrant's mailing address : **9/F, Grepalife Building  
221 Sen. Gil J. Puyat Avenue  
Makati City, Metro Manila, Philippines**

There will be no physical venue for the meeting. It will instead be held virtually. The link to the meeting will be provided to stockholders of record who register to confirm their attendance. Actual proceedings shall be livestreamed, and voting will be conducted by proxy or through remote communication or in absentia. Pursuant to the alternative mode of distributing and providing copies of the notice of the Annual Stockholders' Meeting as provided for in the Securities and Exchange Commission's NOTICE dated February 23, 2024, the notice to Stockholders shall be published in the business section of two (2) newspapers of general circulation, in print and online format, for two (2) consecutive days beginning July 18, 2024. Electronic copies of the Information Statement and the Management Report and the SEC Form 17-A and other pertinent documents will be made available on the (a) Company's website and (b) PSE Edge.

Voting by proxy or through remote communication or *in absentia* shall be adopted. In all items for approval, each voting share entitles its registered owner as of Record Date to one (1) vote.

In the case of the election of Directors, each shareholder may vote such number of shares for as many persons as there are directors to be elected or he may accumulate the aforesaid shares and give one nominee as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many nominees as he shall see fit; provided that, the whole number of votes cast by him shall not exceed the number of shares owned by him multiplied by the total number of directors to be elected.

All votes submitted through proxy or voting by remote communication or *in absentia*, within the period indicated in the Notice will be counted and tabulated by the Office of the Corporate Secretary and the results will be validated by the RCBC Trust Corporation Stock Transfer Processing Office.

**Item 2: Dissenters' Right of Appraisal**

Pursuant to Title X, Section 80 of the Revised Corporation Code of the Philippines (the "Revised Corporation Code"), a stockholder shall have the right to dissent and demand payment of the fair value of his/her shares in the following instances:

- a. In case an amendment to the Corporation's articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those of outstanding shares of any class, or of extending or shortening the term of corporate existence;
- b. In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Revised Corporation Code;
- c. In case of merger or consolidation; and
- d. In case of investment of corporate funds for any purpose other than the primary purpose of the Corporation.

A stockholder who shall have voted against a proposed corporate action may seek payment of the value of his/her shares by submitting to the Corporation a written demand for such payment within thirty (30) days after the vote was taken. Failure to make such demand within the said period shall be deemed as a waiver of the stockholder's appraisal right. The failure of a dissenting stockholder to submit his/her certificates of stock with the Corporation (for notation that such are dissenting shares) within ten (10) days after the required written demand has been made shall also be deemed as a waiver of the dissenting stockholder's appraisal right.

If, within sixty (60) days from the approval of the corporate action by the stockholders, the dissenting stockholder and the Corporation cannot agree on the fair value of the shares, it shall be determined and appraised by three (3) disinterested persons, one of whom shall be named by the stockholder, another by the corporation and the third by the two (2) thus chosen. The findings of the majority of the appraisers shall be final, and their award shall be paid by the corporation within thirty (30) days after the same is made.

Upon payment of the value of his/her shares, the dissenting stockholder shall forthwith transfer his shares to the Corporation. However, no payment shall be made to any dissenting stockholder unless the Corporation has retained earnings in its books to cover such payment.

A dissenting stockholder's demand for payment may not be withdrawn unless the Corporation consents thereto. If, however, such demand is withdrawn with the Corporation's consent, or if the proposed corporate action is abandoned, rescinded or disapproved, or if it is determined that the stockholder is not entitled to the appraisal right, then the right of the stockholder to be paid the fair value of his/her shares shall cease, the status of the stockholder shall be restored, and all dividends which would have accrued on the shares shall be paid to the stockholder.

There are no corporate matters in the Agenda for the annual meeting that will entitle dissenting stockholders to exercise their right of appraisal as provided in the Title X of the Revised Corporation Code.

### **Item 3: Interest of Certain Persons in or Opposition to Matters to be Acted Upon**

- a) No current director or officer of the Company, or nominee, for election as directors of the Company or any associate thereof, has any substantial interest, direct or indirect, by security holdings or otherwise, in any matter to be acted upon other than the election to office.
- b) No director has informed the Company in writing that he intends to oppose any action to be taken by the registrant at the meeting.

## **B. CONTROL AND COMPENSATION INFORMATION**

### **Item 4: Voting Securities and Principal Holders Thereof**

#### **(a) Class of Voting shares as of May 31, 2024:**

Common Stocks	1,469,302,230 shares
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Each common share of the Company's capital stock is entitled to one (1) vote at the Annual Stockholders' Meeting.

#### **(b) Record Date: July 9, 2024**

Only stockholders of record at the close of business on **July 9, 2024** are entitled to vote at the meeting either in person or by proxy.

#### **(c) Election of Directors and Cumulative Voting Rights**

In all items for approval except election of directors, each share of stock entitles its registered owner to one (1) vote.

In case of election of Directors, each stockholder may vote the number of shares of stock standing in his own name as of the record date of the meeting for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit; Provided, that the total number of votes cast by him shall not exceed the number of shares owned by him as shown in the books of the Corporation multiplied by the whole number of directors to be elected.

## Security Ownership of Certain Beneficial Owners and Management

### 1. Owners of more than 5% of voting securities as of May 31, 2024.

#### COMMON STOCK

SHARE CLASS	NAME AND ADDRESS OF RECORD OWNER	NAME OF BENEFICIAL OWNER & RELATIONSHIP WITH RECORD OWNER	CITIZENSHIP	NUMBER OF SHARES BENEFICIALLY OWNED	% OF TOTAL
Common	<b>PAN MALAYAN MANAGEMENT &amp; INVESTMENT CORPORATION</b> 48/F, Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City <i>Principal Stockholder</i>	<b>Ms. Helen Y. Dee</b> <i>Chairperson</i> is authorized to direct voting of the shares held by Pan Malayan Management & Investment Corporation	Filipino	842,270,070*	57.32%
Common	<b>GPL Holdings, Inc.</b> 4/F Grepalife Building 221 Sen Gil J. Puyat Ave Makati City <i>Principal Stockholder</i>	<b>Ms. Helen Y. Dee</b> <i>President</i> is authorized to direct voting of the shares held by GPL Holdings, Inc.	Filipino	340,803,508*	23.19%
Common	<b>RCBC SECURITIES, INC.</b> 7/F Yuchengco Tower, RCBC Plaza, 6819 Ayala Ave., Makati City	<b>Mr. Raoul V. Santos</b> <i>President</i> is authorized to direct voting of the shares held by RCBC Securities	Filipino	264,103,763**	17.97%

\* Represents direct and indirect ownership.

\*\* Includes indirect holdings of Pan Malayan Management & Investment Corporation and GPL Holdings, Inc.

There are no arrangements that may result in change in control.

Among the above shareholders owning more than 5% of the Company's capital, Pan Malayan Management and Investment Corporation (PMMIC) and GPL Holdings, Inc. (GPLH) acquired additional shares.

Date	Shareholder	Previous Shares Owned	Shares Acquired	Amount (Php)	Current Number of Shares
29 Dec 2023	PMMIC	397,166,274	397,703,801	9,032,294,772	794,870,075
29 Dec 2023	GPLH	45,670,360	295,133,148	6,702,801,389	340,803,508
01 Mar 2024	PMMIC	794,870,075	47,400,000	182,016,000	842,270,075

## 2. Security Ownership of Management

Securities beneficially owned by the directors, nominees, officers, other than qualifying shares, as of May 31, 2024 according to the records of its stock and transfer agent, Rizal Commercial Banking Corp. (RCBC):

NAME OF BENEFICIAL OWNER	CITIZENSHIP	NATURE OF OWNERSHIP	SHARES OWNED	% OF CLASS
Ms. Helen Y. Dee	Filipino	Direct	1,125,345	0.0766%
		Indirect	871,780	0.0593%
Mr. John Mark S. Frondoso	Filipino	Direct	5	0.0000%
Mr. Francisco H. Licuanan III	Filipino	Direct	500	0.0001%
Mr. Carlos G. Dominguez	Filipino	Direct	5	0.0000%
Mr. Medel T. Nera	Filipino	Direct	5	0.0000%
Dr. Roberto F. de Ocampo	Filipino	Direct	5	0.0000%
Atty. Wilfrido E. Sanchez	Filipino	Direct	5	0.0000%
Mr. Juan B. Santos	Filipino	Direct	5	0.0000%
Mr. Lorenzo V. Tan	Filipino	Direct	5	0.0000%
Mr. Gil A. Buenaventura	Filipino	Direct	5	0.0000%
Ms. Yvonne S Yuchengco	Filipino	Direct	45	0.0000%
		Indirect	147,210	0.0100%
Mr. Gregorio T. Yu	Filipino	Direct	5	0.0000%
<b>Sub-Total</b>			<b>2,144,925</b>	<b>0.1460%</b>
<b>Total Common Shares</b>			<b>1,469,302,230</b>	<b>100%</b>

None of the officers have direct or indirect shares other than those mentioned above.

### Changes in Control

There had been no change in control in the Company that had occurred since the beginning of last year.

### Voting Trust Holders of 5% And More

There are no shareholdings holding any Voting Trust Agreement or any such similar agreement.

### Ownership of Foreigners Per Class

As of May 31, 2024, there are 15,763,991 shares or 1.07% of the common stock that are held by foreigners.

## Item 5: Directors and Executive Officers

House of Investments' Board of Directors has eleven (11) members elected by and from among the stockholders. The Board is accountable for providing overall management and direction of the firm. Board meetings are held on a regular basis or as often as required to discuss the Company's operations, business strategy, policies, and other corporate matters. The information below includes positions currently held by the directors and executive officers, as well as positions held during the past five years.

DIRECTORS		
Name	Position	Length of Service
Ms. Helen Y. Dee	Chairperson	21 Years
Mr. Lorenzo V. Tan	Director President & CEO	7 Years as Director 5 Years President & CEO
Mr. Medel T. Nera	Director	12 Years
Atty. Wilfrido E. Sanchez	Director	23 Years
Mr. Gil A. Buenaventura	Director	4 Years
Ms. Yvonne S Yuchengco	Director	22 Years

<b>INDEPENDENT DIRECTORS</b>		
<b>Name</b>	<b>Position</b>	<b>Length of Service</b>
Dr. Roberto F. de Ocampo	Director	23 Years
Mr. Carlos G. Dominguez	Director	10 months
Mr. John Mark Frondoso	Director	7 Years
Mr. Francisco H. Licuanan III	Director	18 Years
Mr. Juan B. Santos	Lead Independent Director	9 Years
Mr. Gregorio T. Yu	Nominee	-

<b>EXECUTIVE OFFICERS</b>			
<b>Name</b>	<b>Position</b>	<b>Age</b>	<b>Citizenship</b>
Ms. Helen Y. Dee	Chairperson	80	Filipino
Mr. Lorenzo V. Tan	President & CEO	62	Filipino
Ms. Gema O. Cheng	EVP – COO, CFO & Treasurer	59	Filipino
Mr. Alexander Anthony G. Galang	FSVP - Chief Audit Executive	63	Filipino
Mr. Joselito D. Estrella	SVP – Chief Information Officer	59	Filipino
Mr. Philippe John S. Fetalvero	SVP – Operations Head, Cars Division	55	Filipino
Ms. Ruth C. Francisco	SVP – Chief Risk Officer	61	Filipino
Ms. Ma. Esperanza F. Joven	FVP – Finance	53	Filipino
Ms. Ma. Elisa E. De Lara	FVP – Internal Audit	55	Filipino
Ms. Maria Teresa T. Bautista	VP – Corporate Controller	51	Filipino
Ms. Chona B. Cacho	VP – IT Audit Cluster	40	Filipino
Ms. Sonia P. Villegas	VP – Human Resources and Admin	55	Filipino
Atty. Lalaine P. Monserate	VP – Legal & Compliance Officer	60	Filipino
Mr. Gerard G. Magadia	VP – GM, Procurement Shared Services	52	Filipino
Mr. Glenson K. Lim	VP – Property	45	Filipino
Atty. Samuel V. Torres	Corporate Secretary	59	Filipino
Atty. Ma. Elvira Bernadette G. Gonzalez	Asst. Corporate Secretary	47	Filipino

#### **POSITION AND BACKGROUND WITHIN THE LAST 5 YEARS**

**HELEN Y. DEE, 80 years old, Filipino**, has been **Chairperson of the Board** since 2001 to present. She was also President and CEO of the company from 2001-2011. She is currently serving as **Chairperson** of PetroEnergy Resources Corporation and Rizal Commercial Banking Corporation, all of which are PSE-listed companies. She is the **Chairperson, Vice Chairperson** or a **Director** of several companies engaged in telecommunications (PLDT), banking, insurance, and real property businesses. **Educational Background:** Ms. Dee received her Master’s Degree in Business Administration from De La Salle University.

**LORENZO V. TAN, 62, Filipino**, is a **Director** from 2017 to present and the **President & CEO** from 2019 to present. Mr. Tan is currently serving as **Chairman** of EEI Corporation; **Director** of Smart Communications, Inc., Digitel Telecommunications, Sunlife Grepa Financial, Inc., iPeople Inc., Malayan Insurance Company, Inc., Manila Memorial Park Cemetery, Inc., PetroEnergy Corporation, Hi-Eisai Pharmaceutical, Inc., and Honda Cars Philippines and Isuzu Manila, Inc.; **Director, President and CEO** of ATYC, Inc., RCBC Realty Corporation, Tarlac Terra Ventures, Inc. and San Lorenzo Ruiz Investment Holdings and Services, Inc. He is also on the **Board of Adviser** of Alphaland Development Corporation. He holds the **Vice Chairmanship** of the Pan Malayan Management and Investment Corporation (PMMIC), and TOYM Foundation; **Member of the Board of Trustees** at De La Salle Zobel. **His past experiences include: President and CEO** of Rizal Commercial Banking Corporation. Prior to that, he also served as the **President and CEO** of Sun Life of Canada (Philippines), Inc., the Philippine National Bank, and the United Coconut Planters Bank; **Managing Director** of Primeiro Partners, Inc.; **Chairman** of Asian Bankers Association; **President** of Bankers Association of the Philippines (BAP). As BAP president, he led the Association in representing the BAP in the ASEAN Bankers Association (ABA), composed of the national banking associations from the 10-member countries in the Association of Southeast Asian Nations (ASEAN). **Educational Background:** Certified Public Accountant in Pennsylvania, USA and in the Philippines. Mr. Tan graduated from De La Salle University with a

Bachelor of Science degree in Accounting and Commerce, and holds a Master in Management degree from the J.L. Kellogg Graduate School of Management, Northwestern University.

**YVONNE S. YUCHENGO, 70, Filipino**, is a **Director** from 1999-2006, 2008 to present. She is also the **Chairman and President** of Philippine Integrated Advertising Agency, Inc., Y Tower II Office Condominium Corp., Yuchengco Tower Office Condominium Corp., Royal Commons, Inc. and XYZ Assets Corporation; **Chairman** of RCBC Capital Corporation and Y Realty Corporation; **Vice Chairperson** of National Reinsurance Corp. of the Philippines and Malayan Insurance Co., Inc.; **Director, Treasurer and CFO** of Pan Malayan Management & Investment Corp.; **Director and President** of Alto Pacific Corporation, MICO Equities, Inc. and RCBC Land, Inc.; **Director and Treasurer** of Water Dragon, Inc., HI Cars, Inc., Malayan High School of Science, Inc., Mona Lisa Development Corp., Petro Energy Resources Corp., Mayahin Holdings Corporation and Pan Malayan Realty Corp.; **Director and Vice-President** of AY Holdings, Inc.; **Trustee and Chairperson** of The Malayan Plaza Condominium Owners and Yuchengco Museum, Inc.; **Director** of Annabelle Y. Holdings & Management Corporation, A.T. Yuchengco, Inc., Enrique T. Yuchengco, Inc., DS Realty, Inc., GPL Holdings, Inc., HYDee Management & Resource Corp., iPeople Inc., La Funeraria Paz-Sucut, Inc., Luisita Industrial Park Corp., Malayan International Insurance Corp., Manila Memorial Park Cemetery, Inc., MPC Investment Corporation, Pan Malayan Express, Inc., Seafont Resources Corp., Shayamala Corporation, YGC Corporate Services, Inc. and Asia-Pac Reinsurance Co., Ltd.; **Trustee** of Avignon Tower Condominium Corporation, Phil-Asia Assistance Foundation, Inc., Malayan Education System, Inc. (Operating Under the Name of Mapua University), AY Foundation, Inc. and Yuchengco Center, Inc.; **Advisory Member** of Rizal Commercial Banking Corporation. **Educational Background:** Bachelor of Arts in Interdisciplinary Studies from Ateneo De Manila University, Philippines.

**ATTY. WILFRIDO E. SANCHEZ, 87, Filipino**, is a **Director** from 2000 to present. He is also a **Tax Counsel** of Quiason Makalintal Barot Torres Ibarra Sison and Damaso Law Firm; **Director** in EEI Corporation, EMCOR, Inc., J-DEL Investments and Management Corporation, K-Servico, Inc., Kawasaki Motor Corporation, Trimotors Technology Corp., Wodel, Inc. and KS Prime Financial Corp.; **Independent Director** in Philippine National Bank, Tanduay Distillers, Inc., Asia Brewery, Inc., LT Group, Inc., and Eton Properties Philippines, Inc.; **Trustee** in Gokongwei Brothers Foundation, and JVR Foundation, Inc.; **His past experiences include:** Mr. Sanchez once worked in an accounting firm in the Philippines for almost thirty (30) years as tax consultant and headed its tax practice before his retirement. SGV was at one time the largest accounting firm in Asia until its affiliation with Arthur Andersen and Ernst & Young. He headed the tax practice in the firm for several years until his retirement after almost thirty (30) years of tax practice. While in the firm, he also acted as a business advisor to various entities. With this experience in SGV and QMBTISD, he has collected more than fifty (50) years of Tax and Corporate practice. **Educational Background:** Masters of Law from Yale Law School, USA; Bachelor of Laws and Bachelor of Arts from Ateneo de Manila University, Philippines.

**MEDEL T. NERA, 68, Filipino**, is a **Director** from 2011 to present. He is also a **Director** of iPeople Inc., EEI Corp., Seafont Resources Corp., National Reinsurance Corporation of the Philippines, Inc., Ionics, Inc., Ionics-EMS Corp., Metro Retail Stores Group Inc. and Holcim Philippines, Inc. His past experiences include: **President & CEO** of House of Investments, Inc.; **President** of Honda Cars Kalookan, Inc., **Director and President** of RCBC Realty Corp.; **Chairman of the Board** of Greyhounds Security & Investigation Agency Corp., Zamboanga Industrial Finance Corporation; **Director and Chairman of Risk Oversight Committee** of Rizal Commercial Banking Corp., and **Senior Partner** at Sycip Gorres Velayo & Co. **Educational Background:** Master of Business Administration (MBA) from Stern School of Business, New York University, USA and Bachelor of Science in Commerce from Far Eastern University, Philippines, International Management Program at Manchester Business School, UK, Pacific Rim Bankers Program at the University of Washington, USA. Mr. Nera is a Certified Public Accountant.

**FRANCISCO H. LICUANAN III, 80, Filipino**, is an **Independent Director** since 2006 to present. He is also **Chairman & CEO** of Battery Park Investment, Inc., and New Pacific Resources Management Inc.; **Chairman and President/CEO** of GeoEstate Development Corporation; **President & CEO** of Innovative Property Solutions, Inc. **Educational Background:** Master of Business Administration from Harvard Business School, USA; Bachelor of Arts in Economics (cum laude) from Ateneo De Manila University, Philippines.

**JUAN B. SANTOS, 85, Filipino**, was elected as an **Independent Director** in 2014. He is also a **Director** of Allamanda Management Corporation, Philippine Investment Management Corp., Rizal Commercial Banking Corporation, Sunlife Grepa Financial, Inc.; **Trustee** of Dualtech Training Center Foundation, Inc. and St. Luke's Medical Center; **Member of the Board of Advisors** of East-West Seeds Co., Mitsubishi Motor Phil. Corporation; **Consultant** of Marsman-Drysdale Group of Companies. **His past experiences include: Chairman** of Social Security System; **Secretary** of Trade and Industry, Philippines; **Chairman and CEO** of Nestle Philippines, Singapore and Thailand; **Director** of Philex Mining Corporation, Philippine Long Distance Telephone Company (PLDT), San Miguel Corporation; **Educational Background:** Advanced Management from International Institute of Management Development (IMD), Lausanne, Switzerland; Post-graduate studies on Foreign Trade from Thunderbird School of Global Management, Arizona, USA; and Bachelor of Science in Business Administration from Ateneo De Manila University, Philippines.

**ROBERTO F. DE OCAMPO, 78, Filipino, former Secretary of Finance**, is an **Independent Director** from 2000 to present. He also serves as the Chairman of the Audit Committee. Dr. de Ocampo also serves as **Chairman** of the Philippine Veterans Bank and Foundation for Economic Freedom (FEF); **Chairman of the Board of Advisors** of the RFO Center for Public Finance and Regional Economic Cooperation (an ADB Regional Knowledge Hub); **Member /Advisory Board Member** of a number of important global institutions including The Conference Board, the Trilateral Commission, the Emerging Markets Forum, and the Centennial Group. **His past experiences: President** of the Asian Institute of Management (AIM); **President** of Management Association of the Philippines (MAP); **Chairman and Chief Executive Officer** of the Development Bank of the Philippines during the presidency of Cory Aquino; **Chairman** of the Land Bank during the Ramos Administration; **Member** of the Board Governors of the World Bank, IMF, and ADB. He was awarded by Queen Elizabeth the Most Excellent Order of the British Empire (OBE), by France as a Chevalier (Knight) of the Legion d'Honneur, and by the Vatican as Knight of the Holy Sepulchre of Jerusalem. He is the recipient of many other awards including Philippine Legion of Honor, ADFIAP Man of the Year, Ten Outstanding Young Men Award, CEO Excel Award, several Who's Who Awards and the 2006 Asian HRD Award for Outstanding Contribution to Society. **Educational Background:** Dr. de Ocampo graduated from De La Salle College and Ateneo de Manila University, received an MBA from the University of Michigan, holds a post-graduate diploma in Development Administration from the London School of Economics, and has four doctorate degrees (Honoris Causa) conferred by the De La Salle University in Business Administration, by the University of Angeles City in Public Administration, by the Philippine Women's University in Laws, and by the San Beda College in Humane Letters.

**CARLOS G. DOMINGUEZ, 78, Filipino**, returned as an **Independent Director** in July 2023. He is also a **Director** of GT Capital Holdings, Inc. and PetroEnergy Resources Corporation; **His past experiences include: Secretary** of the Department of Finance; **Member** of the Monetary Board of the Bangko Sentral ng Pilipinas; **Governor** for the Philippines at the Asian Development Bank (ADB) and World Bank; **Alternate Governor** for the Philippines at the International Monetary Fund (IMF). His post also made him **ex-officio Chairman** of various government-owned institutions – the Landbank, the Philippine Deposit Insurance Corporation (PDIC) and the Social Security System (SSS). He has over 40 years of experience in both the government and private sector. He was the head of the Ministry of Natural Resources and then with the Department of Agriculture in 1987. After leaving government service in 1989, he entered the tobacco, energy, real estate, retail, hospitality, mining and copper smelting industries and served as **CEO** of companies such as the Retail Specialist Inc., Philippine Tobacco Flue-Curing and Redrying Corp., Philippine Associated Smelting and Refining Corp. as well as Halifax Capital Resources Inc. He joined Philippine Airlines in 1993 and served as its **Chairman and CEO** in the 1990s. Mr. Dominguez previously served in the boards of RCBC Capital Corp., Shangri-la Plaza Corp., Northern Mindanao Power Corp., Roxas Holdings, and MERALCO. He was conferred by the President of the Philippines with the order of Lakandula with the Rank of Grand Cross (Bayani) for his exemplary service to the nation and was also conferred by the Emperor of Japan with the Grand Cordon of the Order of the Rising Sun for exercising outstanding leadership in promoting cooperation between Japan and the Philippines. **Educational Background:** Executive Management Program from Stanford University; Master of Business Administration and Bachelor of Science in Economics from Ateneo De Manila University

**GIL A. BUENAVENTURA, 71, Filipino** is a **Director** from 2019 to present. He is also a **Director** in Malayan Insurance Co., Manila Memorial Park Cemetery, Inc. and Rizal Commercial Banking Corporation. **His past experiences include: President, Chief Executive Officer and Executive**

**Director** of Rizal Commercial Banking Corporation. As RCBC President, CEO and Executive Director, he led the re-launch and re-branding of the bank to stay relevant amidst the changing banking landscape; **President and Chief Executive Officer** of Development Bank of the Philippines; **Member** De La Salle Philippine School System; **Board Member** of Banker Association of the Philippines, BANCNET and Philippine Payments Management Inc. **Educational Background:** Mr. Buenaventura holds a Master of Business Administration in Finance from University of Wisconsin, Madison, Wisconsin.

**JOHN MARK S. FRONDOSO, 49, Filipino**, was elected as an **Independent Director** in December 2016. He is the **President** of FSG Technology Ventures, Inc. (Digipay); **President** of Star Two Holdings, Inc.; **Chairman and President** of FSG Capital, Inc. **Chairman & President** of FSG Capital, Inc. **His Past experiences include:** **Director** of HC Consumer Finance Philippines, Inc. (Home Credit); **Philippine Chief Representative & Executive Director** of Morgan Stanley (Singapore) Holdings Pte Ltd.; **Trustee and Chairman of the Investment Committee** of the Philippine Public School Teachers Association; **Associate Director** of Barclays Capital (Investment Banking Division of Barclays Bank PLC). **Educational Background:** Bachelor of Science in Industrial Management (University Honors) from Carnegie Mellon University, USA.

**GREGORIO T. YU, 65, Filipino** is a nominee for **Director**. He is also a **Director** of Philippine Bank of Communications, Vantage Equities, Inc., Inchcape Philippines, AIA Philippines Life and General Insurance Company, Inc., Philequity Management, Inc., Vantage Financial Corporation (formerly eBusiness Services Inc.), Alphaland Corporation, APO Agua Infraestructura, Inc., Nexus Technologies, Inc., Unistar Credit and Finance Corporation, Glyph Studios Inc., Glacier Megafridge, Inc., Prople BPO Inc. (formerly Summersault, Inc.), Wordtext Systems Inc. and Jupiter Systems, Inc.; and a Board Member of Manila Symphony Orchestra. **His past experiences include:** **Chairman of the Board** of Auto Nation Group (General Philippine Distributor of Mercedes-Benz, Chrysler, Jeep, Dodge, Ram) and CATS Automobile Corporation; **Vice Chairman of the Board** of Sterling Bank of Asia; **Director** of American Motorcycles, Inc., CATS Asian Cars, Inc. (Mazda Greenhills), Philippine Airlines Inc., PAL Holdings Inc., EEI Corporation and DITO CME Holdings Corporation (formerly ISM Communications Corporation); and **Board Member** of Ballet Philippines. **Educational Background:** Master of Business Administration from The Wharton School, University of Pennsylvania where he was in the Director's Honor List and Bachelor of Arts (Honors Program) in Economics (Summa Cum Laude) from De La Salle University where he was a member of the Jose Rizal Honor's Society.

#### **EXECUTIVE OFFICERS:**

**GEMA O. CHENG, 59, Filipino**, is the **Executive Vice President – Chief Operating Officer, Chief Finance Officer and Treasurer**. She also holds the following positions within the group: **Executive Vice President – Chief Financial Officer** of iPeople, inc.; **Chairman and President** of Investment Managers, Inc.; **Director, Executive Vice President and Treasurer** of Landev Corporation; **Director and Chief Operating Officer** of San Lorenzo Ruiz Investment Holdings and Services, Inc, **Director, Chief Operating Officer and Chief Financial Officer** of ATYC, Inc., **Director, Chief Financial Officer and Treasurer** of Tarlac Terra Ventures, Inc.: and serves as **Director of** the following: Mapua Malayan Colleges Laguna, Inc., Mapua Malayan Colleges Mindanao, La Funeraria Paz-Sucut, Inc. and Manila Memorial Park Cemetery, Inc. She was previously a **Senior Vice President** of SM Investments Corp. seconded as **Treasury Head** of SM Prime and its various business segments (Malls, Hotels & Conventions, Residences, Leisure and Commercial Properties Group) and prior to that, CFO of the various property companies pre-consolidation; **Educational Background:** Bachelor of Arts in Economics (Magna Cum Laude) from the University of the Philippines-Diliman, Philippines; Certificate of Special Studies in Administration and Management from Harvard University, USA.

**ALEXANDER ANTHONY G. GALANG, 63, Filipino**, is the **First Senior Vice President for Internal Audit** since 2022. He was **Senior Vice President** from 2009 to 2022 and **Vice President** of the company from 2004 to 2009. He is a Certified Public Accountant (CPA) having placed 12<sup>th</sup> in the 1981 licensure exams. He has a Global Certification as a Certified Fraud Examiner (CFE) and a Certification in Risk Management Assurance (CRMA). **Educational Background:** Bachelor of Science in Commerce Major in Accounting (Cum Laude) from University of Sto. Tomas, Philippines.

**JOSELITO D. ESTRELLA, 59, Filipino**, is the **Senior Vice President - Chief Information Officer**. **His past experiences include:** **Senior Vice President – Chief Information Officer** of iPeople inc., **President** of Pan Pacific Computer Center Inc., **Vice President for Sales & Marketing** of AGD

Infotech Inc. **Educational Background:** Bachelor of Science in Commerce Major in Management from San Beda College; Master of Science in Information Technology from De La Salle University.

**PHILIPPE JOHN S. FETALVERO, 55, Filipino,** is the **SVP – Business Operations Head for the Cars Division.** **His past experiences include: General Manager** of Honda Cars Kalookan, Inc. where he started as Sales Manager in 1994. He also served as a faculty member at the De la Salle University Impact Center. **Educational Background:** Bachelor of Science in Computer Science from the De La Salle University.

**RUTH C. FRANCISCO, 61, Filipino,** is the **Senior Vice President – Chief Risk Officer.** She joined the company in July 2010 and was seconded to Malayan Education System, Inc. (Operating under the name of Mapúa University) (“Mapúa”) as the **Chief Finance Officer.** During her assignment in Mapúa, she also held the following positions: **Treasurer** for Malayan Colleges Foundation, Inc., Malayan Colleges Mindanao (A Mapua School), Inc., and MIT Retirement Fund, Inc. **Educational Background:** Certificate in Business Sustainability Management, University of Cambridge Institute for Sustainability Leadership, UK; Doctor of Business Administration, Colegio de San Juan de Letran; Master in Business Administration, Philippine Christian University; Bachelor of Science in Commerce, Major in Accounting (Magna Cum Laude), Manuel L. Quezon University. She is a Certified Public Accountant.

**MA. ESPERANZA F. JOVEN, 53, Filipino,** is the **First Vice President for Finance.** She was Vice President for Finance of the Company from 2014 to June 2021. She is also the **Vice President & Treasurer** in HI-Eisai Pharmaceutical, Inc.; **Chief Finance Officer** of San Lorenzo Investment Holdings and Services, Inc.; **Treasurer** of ATYC, Inc.; **Vice President and Treasurer** of Blackhounds Security & Investigation Agency, Inc.; and a **Director** in Manila Memorial Park Cemetery, Inc., La Funeraria Paz-Sucat, Inc., Investment Managers, Inc. and Blackhounds Security and Investigation Agency, Inc. **Her past experiences include: Vice President for Finance** of iPeople, inc. and **Director** of San Lorenzo Ruiz Investment Holdings & Services, Inc. and Zamboanga Industrial Finance Corporation. She also held the Series 7, 63, and 24 licenses with the Financial Industry Regulatory Authority (FINRA), The Nasdaq Stock Market, and in the 52 states and territories of the USA and was a Certified Securities Representative with the Philippine Stock Exchange. **Educational Background:** Master of Science in Computational Finance and Bachelor of Science in Applied Mathematics from De La Salle University-Manila.

**MARIA ELISA E. DE LARA, 55, Filipino,** is the **First Vice President for Group Internal Audit since 2021.** She was **Vice President** of the company from 2014 to June 2021. She joined the company in October 2010 and was appointed as **Assistant Vice President** for Group Internal Audit effective January 2011. She is a Certified Public Accountant and holds a Global Certification in Risk Management Assurance (CRMA). **Educational Background:** Bachelor of Science in Business Administration Major in Accounting (Magna Cum Laude) from the Philippine Women’s University.

**MARIA TERESA T. BAUTISTA, 51, Filipino,** is the **Vice President - Controller** since July, 2017. She is also the **Controller** of Landev Corporation, ATYC Inc., Tarlac Terra Ventures, Inc. and San Lorenzo Ruiz Investment Holdings and Services, Inc.; **CFO and Treasurer** of Investment Managers Inc., Xamdu Motors, Inc., and Hexagon Lounge, Inc.; **Treasurer** of Greyhounds Security and Investigation Agency Corp. and Secon Professional Security. She is a Certified Public Accountant, holds a Global Certification for Internal Auditors (CIA) and has completed the Six Sigma Green Belt Program. **Educational Background:** Bachelor of Science in Commerce, Major in Accounting, from St. Paul College, Philippines.

**CHONA B. CACHO, 40, Filipino,** is the **IT Audit Cluster Head/ Vice President for IT Audit** since July 2021. She was **Assistant Vice President for IT Audit** of the company from July 2019 to June 2021. She is a Certified Public Accountant (CPA) and holds Global Certification as a Certified Internal Auditor (CIA) and a Certified Information Systems Auditor (CISA). **Educational Background:** Bachelor of Science in Accountancy (Cum Laude) from Polytechnic University of the Philippines, Sta. Mesa, Manila.

**SONIA P. VILLEGAS, 55, Filipino,** is the **Vice President for HR and Admin.** She was **Assistant Vice President for HR and Admin** of the Company from 2013 to June 2021. She is also a **Director** of Greyhounds Security and Investigation Agency. She was also a **Director** of Landev Corporation, Zambo Realty and Development Corp., and Zambo Carriers, Inc.. **Educational Background:** Strategic

Human Resources Management Certificate Program from Ateneo Center for Organization and Research Development and Bachelor of Arts in Economics from the University of the East, Manila.

**LALAIN P. MONSERATE, 60, Filipino**, is the **Vice President for Legal and Compliance**. She joined the Company in November 2016 as **Assistant Vice President – Legal and Compliance Officer**. She was appointed **Data Privacy Officer** for the Company and RCBC Realty in May 2017 up to the present. She is also the **Corporate Secretary** of Greyhounds Security and Investigation Agency Corporation from August 2018 to present. She was also appointed the **Compliance Officer** for Money Laundering/Combating Financing of Terrorism (ML/ CFT) for San Lorenzo Ruiz Investment Holdings and Services, Inc., RCBC Realty Corporation, and ATYC, Inc. and Tarlac Terra Ventures, Inc. These companies are considered DNFBPs (Designated Non-Financial Businesses and Profession). **Her past experiences include: Assistant Director** of the Investigation and Prosecution Division, Enforcement and Investor Protection Department of the Securities and Exchange Commission (SEC). She spent 12 years at the SEC, rising from the ranks, i.e. from Securities Investigator, Securities Counsel, Chief Counsel, Division Head and Assistant Director. **Educational Background:** Bachelor of Laws and Bachelor of Arts in Political Science from the University of Nueva Caceres in Naga City.

**GLENSON K. LIM, 45, Filipino**, joined the company in August 2023 as the **Vice President for Property**. He is also the **General Manager** for ATYC, Inc. and **Property Manager** of Tarlac Terra Ventures, Inc. **His past experiences include: Vice President for Operations and Business Development** for Moldex Realty Inc, and **Chief Development Officer** for Udenna Land Inc. He is a PRC licensed Architect, Environmental Planner, and Master Plumber, and an SEC licensed Certified Securities Representative. **Educational Background:** BS Architecture from the University of Santo Tomas; Master in Business Administration from the Ateneo Graduate School of Business/Regis University.

**GERARD G. MAGADIA, 52, Filipino**, is the **Vice President & General Manager for Procurement Shared Services**. **His past experiences include: Head of Supply Chain Management** of Concepcion Carrier Airconditioning Company (CCAC), **Head Strategic Sourcing and Vendor Management** of Meralco and **Assistant Vice President & Head of Strategic Procurement** of Equipment Engineers Inc.-a wholly owned subsidiary of EEI Corporation. He is the Vice President for Professional Development Center of the Philippine Institute for Supply Management (PISM) and is an honorary Certified Professional in Purchasing. **Educational Background:** Management Development Program Executive Education & Lifelong Learning from Asian Institute of Management (AIM), with MBA Units at Ateneo Graduate School of Business and Bachelor of Science in Chemistry from Pablo Borbon Memorial Institute of Technology (now Batangas State University).

**SAMUEL V. TORRES, 59, Filipino**, is the **Corporate Secretary**. His other present positions include: **General Counsel & Corporate Secretary** of Pan Malayan Management & Investment Corporation and **Corporate Secretary** of A. T. Yuchengco, Inc., A Y Foundation, Inc., A.Y. Holdings, Inc., Bankers Assurance Corp., Bluehounds Security and Investigation Agency, Inc., Luisita Industrial Park Corp., RCBC Bankard Services, Inc., Enrique T. Yuchengco, Inc. Investment Managers, Inc., Sun Life Grepa Financial, Inc., Grepaland, Inc., Grepa Realty Holdings Corporation, PetroEnergy Resources Corp., Seafont Resources Corp., GPL Cebu Tower Office Condominium Corp., Hexagon Integrated Financial & Insurance Agency, Inc., Hexagon Lounge, Inc., iPeople, inc., RCBC Land, Inc., RCBC Forex Brokers Corp., RCBC Realty Corp., RCBC Securities, Inc., RCBC Capital Corporation, Malayan High School of Science, Inc., Malayan Education System, Inc., Malayan Colleges Mindanao (A Mapua School), Inc. (Operating as Mapua Malayan Colleges Mindanao), Malayan Colleges Foundation, Inc., Malayan Information Technology Center, Inc., Malayan Colleges Laguna, Inc A Mapua School operating under the name of Mapua Malayan Colleges Laguna (Formerly: Malayan Colleges Laguna, Inc, A Mapua School), AC College of Enterprise and Technology, Inc., Linc Institute, Inc., University of Nueva Caceres, Inc., National Teachers College Doing Business under the Name/s and Style/s of “The National Teachers College” and “APEC Schools”, GPL Holdings, Inc., HI Cars, Inc., Hi-Eisai Pharmaceutical, Inc., La Funeraria Paz Sucat, Inc., Landev Corp., ATYC, Inc., Tarlac Terra Ventures, Inc., RCBC Trust Corporation, Pan Malayan Express, Inc., Pan Malayan Realty Corp., Philippine Advertising Agency, Inc., First Nationwide Assurance Corp., Malayan Insurance Co., Inc., MICO Equities, Inc., and Tokio Marine Malayan Insurance Corp. **Educational Background:** Bachelor of Laws, Ateneo De Manila University School of Law; Bachelor of Science in Business Economics, University of the Philippines.

**MA. ELVIRA BERNADETTE G. GONZALEZ, 47, Filipino**, is the **Assistant Corporate Secretary**. She is also the **Assistant General Counsel** of Pan Malayan Management & Investment Corporation and **Corporate Secretary** of Blackhounds Security and Investigation Agency, Inc. and the **Assistant Corporate Secretary** of iPeople, inc., Malayan Colleges Mindanao (A Mapua School), Inc., National Teachers College Doing Business under the Name/s and Style/s of “The National Teachers College” and “APEC Schools”, AC College of Enterprise and Technology, Inc., Linc Institute, Inc., University of Nueva Caceres, Yuchengco Tower Office Condominium Corp., Y Tower II Office Condominium Corp., and GPL Holdings, Inc. **Educational Background:** Juris Doctor, Ateneo De Manila University School of Law; Bachelor of Arts in Political Science, Ateneo De Manila University.

### **Nominations for Independent Directors and Procedures for Nomination**

Following rules and procedures shall apply to the nomination and election of Independent Directors.

- a) The Board shall have at least three (3) independent directors or such number as to constitute one-third (1/3) of the Board, whichever is higher. An independent director is one who is independent of management and free from business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as director, and must possess all of the qualifications, and none of the disqualifications as prescribed by the Bangko Sentral Ng Pilipinas, Securities and Exchange Commission and other regulatory authorities, from time to time.
- b) The Corporate Governance, Nomination, and Related Party Transactions Committee composed of three (3) members shall promulgate the guidelines or criteria to govern the conduct of the nominations:
- c) Nomination of independent director shall be conducted by the Corporate Governance, Nomination and Related Party Transactions Committee prior to the stockholders’ meeting. All recommendations shall be signed by the nominating stockholders together with the acceptance and conformity by the would-be nominees.
- d) The Corporate Governance, Nomination, and Related Party Transactions Committee shall pre-screen the qualifications and prepare a final list of all candidates and put in place screening policies and parameters to enable it to effectively review the qualifications of the nominees for independent directors;
- e) After the nomination, the Corporate Governance, Nomination, and Related Party Transactions Committee shall prepare a Final List of Candidates which shall contain all the information about all the nominees for independent directors, as required by existing and applicable rules, which list, shall be made available to the Commission and to all stockholders through the filing and distribution of the Information Statement, or in such other reports the Company is required to submit to the Commission. The name of the person or group of persons who recommended the nomination of the independent director shall be identified in such report including any relationship with the nominee;
- f) Only nominees whose names appear on the Final List of Candidates shall be eligible for election as Independent Directors. No other nominations shall be entertained after the Final List of Candidates shall have been prepared. No further nominations shall be entertained or allowed on the floor during the actual annual stockholders’ meeting.
- g) Election of Independent Directors
  - Subject to pertinent existing rules and regulation of SEC, the conduct of the election of independent directors shall be made in accordance with the standard election procedures of the By-laws.
  - It shall be the responsibility of the Chairman of the Meeting to inform all stockholders in attendance of the mandatory requirement of electing independent directors. He shall ensure that independent directors are elected during the stockholders’ meeting.
  - Specific slots for independent directors shall not be filled up by unqualified nominees.

In case of failure of elections for independent directors, the Chairman of the Meeting shall call a separate election during the same meeting to fill up the vacancy.

The following were nominated to the position of directors of the Company for the year 2024-2025:

#### **Regular Directors**

- 1) Ms. Helen Y. Dec
- 2) Mr. Lorenzo V. Tan
- 3) Ms. Yvonne S. Yuchengco

- 4) Mr. Medel T. Nera
- 5) Mr. Gil A. Buenaventura

#### **Independent Directors**

- 1) Dr. Roberto F. de Ocampo
- 2) Mr. Francisco H. Licuanan III
- 3) Mr. Juan B. Santos
- 4) Mr. John Mark S. Frondoso
- 5) Mr. Carlos G. Dominguez
- 6) Mr. Gregorio T. Yu

Mrs. Eliadah Neiel Dela Rama, a stockholder of the Company, who is not in any way related to the nominees, nominated Messrs. Roberto F, de Ocampo, Francisco H. Licuanan III, Juan B. Santos, John Mark S. Frondoso, Carlos Dominguez, Gregorio T. Yu as independent directors.

The Corporate Governance, Nominations, and Related Party Transactions Committee reviews and evaluates the qualifications of all persons nominated as director as well as those to be nominated to other positions requiring appointment by the Board of Directors. With respect to the nominees for independent directors, **they are neither officers nor employees, consultants or retainers, legal or otherwise, of the Company or any of its affiliates, and do not have any relationship with the Company which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.** Their nomination and qualification by the Corporate Governance, Nominations, and Related Party Transactions Committee were in compliance with the Company's By-Laws, Manual of Corporate Governance, and SRC Rule 38. The directors so nominated possess all the qualifications and none of the disqualifications for independent directors. (Attached as Annexes 1 to 4 are the Certifications of Independent Directors)

It may be noted, however, that while the Company is guided by the SEC's mandatory term limits for independent directors as provided for in SEC Memorandum Circular No. 4 (Series of 2017), three (3) of the nominees for independent director, Dr. Roberto F. de Ocampo, OBE and Mr. Francisco H. Licuanan III, and Mr. Juan B. Santos are now serving cumulative terms of more than nine (9) years as reckoned from the year 2012. The stockholders voted for the re-election and retention of Dr. de Ocampo, Mr. Licuanan and Mr. Santos as independent directors during the 2023 Annual Stockholders' Meeting of the Company based on the invaluable contribution and guidance that they are constantly providing to the Company. The following meritorious justifications may be considered:

Dr. de Ocampo is a product of both the De La Salle and the Ateneo de Manila Universities. He received his MBA from the University of Michigan, postgraduate diploma from the London School of Economics and was conferred four doctorates (Honoris Causa) by various Philippine educational institutions. In the private sector, Dr. de Ocampo has been/is the Chairman and/or Board Member of several companies, both in the Philippines and abroad. He is most well-known nationally and internationally for public and international finance. Dr. de Ocampo was a former Secretary of Finance of the Republic of the Philippines, receiving many local and international accolades while he was in public service, including being named as "Asian Finance Minister of the Year" for two years in a row, in 1996 and 1997. For his initiatives to improve Philippine international relations, Dr. de Ocampo was honored by the Republic of France. He was also conferred by HM Queen Elizabeth II the Most Excellent Order of the British Empire (OBE) for his outstanding efforts to promote Philippine-UK relations. Dr. de Ocampo is a recipient of numerous other international and national honors. He is truly a pioneer, an authority and a leading expert in the field of finance. The Company greatly benefits from the advice and guidance that he provides.

Mr. Licuanan similarly maintains a reputable standing. He has an exceptional educational background, having graduated AB Economics, Cum Laude, from the Ateneo De Manila University and completing his MBA at Harvard Business School in Cambridge, Massachusetts, USA. Thereafter, Mr. Licuanan went on to establish a distinguished career in both the private and public sectors. For more than two (2) decades, Mr. Licuanan immersed himself in and led one of the largest real estate firms in the country, initially as Vice President for Corporate Planning of Ayala Corporation in 1979 to serving as Ayala Land, Inc.'s President and CEO from 1988 to 2004. He was also a highly valued member of the Office of the President, serving as Chairman of the Subic Bay Metropolitan Authority and as an Adviser for the Subic-Clark Area Development. Clearly, Mr. Licuanan's proficiency in finance, real estate, and other various

business industries and public sector concerns provides the Company with invaluable direction and guidance.

Mr. Santos has a commendable academic background. He graduated BS Business Administration from the Ateneo De Manila University, took his graduate studies at Thunderbird Graduate School of Management, Arizona, USA, and completed an Advanced Management Course in IMD, Lausanne, Switzerland. He has had an outstanding career in the private and public sectors, exhibiting his expertise in management and finance. Mr. Santos was a former Secretary of Trade and Industry of the Republic of the Philippines and served as Chairman of the Social Security System. In the private sector, he led Nestle Philippines, Inc. as its Chairman and CEO. He also held and continues to hold directorships in various notable PSE listed companies and financial and banking institutions. In 1994, Mr. Santos was the recipient of the Management of the Year Award from the Management Association of the Philippines (MAP). Given Mr. Santos' accomplishments and the expertise he has shown in management, finance and various fields of business, the Company deems his advice, counsel and guidance as instrumental to the success and growth of the Company.

### **Period in Which the Directors and Executive Officers Should Serve**

The Directors of the Company are elected at the Annual Stockholders' Meeting to hold office until the next succeeding annual meeting or until their respective successors have been elected and qualified. In compliance with SEC Memorandum No. 4 dated March 9, 2017, all Independent Directors shall serve a maximum cumulative term limit of nine (9) years from the reckoning year of 2012.

Officers are appointed or elected annually by the Board of Directors at its first Organizational meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been elected, appointed or shall have qualified.

The attendance report indicating the attendance of each director or trustee at each of the meetings of the board and its committees and in regular or special stockholder meetings is attached as Annex "6".

### **Terms of Office of a Director**

Pursuant to the Company By-Laws, the directors who shall be stockholders are elected annually by the stockholders for a term of one year and shall serve until the election and acceptance of their duly qualified successors. The composition of the members of the Company's various committees for 2023-2024 are as follows:

### **Committee Membership of Directors**

#### ***Executive Committee***

Helen Y. Dee	Chairman
Lorenzo V. Tan	Member
Juan B. Santos	Member and Lead Independent Director
Carlos G. Dominguez	Member
Gil A. Buenaventura	Member

#### ***Remuneration Committee***

Gil A. Buenaventura	Chairman
Wilfrido E. Sanchez	Member
Carlos G. Dominguez	Member

#### ***Audit Committee***

Roberto F. de Ocampo	Chairman
Juan B. Santos	Member
Medel T. Nera	Member

***Board Risk Oversight Committee***

Juan B. Santos	Chairman
John Mark S. Frondoso	Member
Gil A. Buenaventura	Member

***Corporate Governance, Nomination and Related Party Transactions Committee***

John Mark S. Frondoso	Chairman
Roberto F. De Ocampo	Member
Francisco H. Licuanan	Member

**Resignation of Directors**

To date, no director has resigned or declined to stand for re-election for the Board of Directors due to any disagreement with the Corporation relative to the Corporation's operations, policies and practices.

**Election of Directors**

The Directors of HI are elected at the annual stockholders' meeting to hold office until the next succeeding annual meeting or until their respective successors have been elected and qualified.

**Appointment of Officers**

Officers are appointed or elected annually by the Board of Directors at its first meeting following the Annual Meeting of Stockholders, each to hold office until the corresponding meeting of the Board of Directors in the next year or until a successor shall have been elected, appointed or shall have qualified.

**Significant Employees**

There is no person who is not an executive officer that is expected by the issuer to make a significant contribution to the business.

**Family Relationships**

Mrs. Helen Y. Dee and Ms. Yvonne S. Yuchengco are siblings. Mr. John Mark S. Frondoso is the nephew of Ms. Helen Y. Dee and Ms. Yvonne S. Yuchengco by virtue of his mother being their second cousin on the maternal side.

Other than what is disclosed above, there are no other family relationships known to the registrant.

**Interest on Certain Matters to be Acted Upon**

No director or officer of the Company has substantial interest, direct or indirect, in any matter to be acted upon in the meeting.

**Certain Relationships and Related Transactions**

There is no director, executive officer, nominee for director, beneficial holder, or any family member involved in any business transaction with HI and subsidiaries.

There are no material transactions which were negotiated by the Company with parties whose relationship with the Company fall outside the definition of "related parties" under Philippine Accounting Standards 24, Related Party Disclosures, but with whom the Company has relationship that enables such parties to negotiate terms that may not be available from other, more clearly independent parties on an arm's length basis.

Related parties include entities under common control, which pertains to other subsidiaries of PMMIC, which is the Group's ultimate parent company. This would include shared costs, dividends, and management fees among others.

Please refer to Note 29 of the consolidated financial statements for the details of related party transactions. As discussed in the notes, in the normal conduct of business, other transactions with certain affiliates include sharing in general and administrative expenses and cash advances.

### Involvement in Legal Proceedings

The Company is not aware and none of the directors and officers or persons nominated to become directors or officers has informed the Company of the following events during the past five years until May 31, 2024:

- a) any bankruptcy petition filed by or against any business of which any of its director or executive officers was a general partner or executive officer either at the time of bankruptcy or within two (2) years prior to that time.
- b) any conviction by final judgment of any director or senior executive in a criminal proceeding domestic or foreign or being subject to a pending criminal proceeding domestic or foreign, of any director, executive officer or person nominated to be a director
- c) any director or senior executive being subject to any order, judgment or decree not subsequently reversed suspended or vacated of any court of competent jurisdiction, domestic or foreign permanently or temporarily enjoining barring, suspending or otherwise limiting such directors' or executive officer's involvement in any type of business securities, commodities or banking activities
- d) any executive officer or director found by a domestic or foreign court of competent jurisdiction, the Commission or other foreign body or a domestic or foreign Exchange or other organized trading market or self-regulatory organization to have violated a securities or commodities law or regulation and the judgment has not been reversed, suspended, or vacated.

### Item 6: Compensation of Directors and Executive Officers

Information as to the aggregate compensation paid or accrued during the last two fiscal years and to be paid in the ensuing fiscal year to the Company's Chief Executive Officer and other officers follows:

NAME AND POSITION	YEAR	SALARY	BONUS	OTHER ANNUAL COMPENSATION
The top 5 executives of the Company are as follows:	2024	P53.6(est)	P0	P0
	2023	P51.0M	P0	P0
	2022	P43.9M	P0	P0
1. Lorenzo V. Tan, President & CEO				
2. Gema O. Cheng, EVP – Chief Operating Officer, Chief Financial Officer & Treasurer				
3. Alexander Anthony G. Galang, FSVP – Internal Audit				
4. Ruth C. Francisco, SVP – Chief Risk Officer				
5. Joselito D. Estrella, SVP – Chief Information Officer				
All other officers and directors as group unnamed.	2024	P72.3M (est)	P0	P1.9M (est)
	2023	P66.6M	P0	P1.9M
	2022	P59.3M	P0	P1.5M
TOTALS	2024	P125.8M (est)	P0	P1.9M (est)
	2023	P117.7M	P0	P1.9M
	2022	P103.2M	P0	P1.5M

There are no other arrangements pursuant to which any director of the Company was compensated, or is to be compensated, directly or indirectly, other than those stated on the above table during the

Company's last completed fiscal year, and the ensuing year, for any service provided as an executive officer or member of the Board of Directors.

Directors are paid a per diem of P35,000 for attendance in a Board meeting. Board meetings are scheduled every quarter in a year. A director is also paid a per diem of P20,000 for participation in the different committee meetings. The company had a total of seven board meetings in 2023 and the attendances of each directors are as per the table below.

Directors	Present	Absences
Helen Y. Dee	6	1
Lorenzo V. Tan	7	0
Medel T. Nera	6	1
Yvonne S. Yuchengco	7	0
Wilfrido E. Sanchez	6	1
Juan B. Santos	7	0
Gil A. Buenaventura	7	0
John Mark S. Frondoso	6	1
Roberto F. De Ocampo	6	1
Francisco H. Licuanan III	7	0
Lorenzo Andres T. Roxas*	4	1
Carlos G. Dominguez**	2	0

\* Mr. Roxas was a director until July 21, 2023. He did not stand for reelection during the Annual Stockholders' Meeting held on July 21, 2023.

\*\* Mr. Dominguez was elected as an independent director in the Annual Stockholder's' Meeting held on July 21, 2023.

There is no stock warrant and no stock option entitlement for Directors and Executive Officers. There is no provision in current executive employment contracts as to "change in control arrangements".

There is no director, executive officers, nominee for director, beneficial holder and family members involved in any business transaction of the Company.

#### **Item 7: Independent Public Accountants**

The accounting firm of Sycip Gorres Velayo and Co. (SGV & Co.), with office address at 6760 Ayala Avenue, SGV Building, Makati City, Philippines, has been the Company's Independent Auditors since the Company's incorporation, and has been recommended to serve as such for the current year.

Pursuant to Memorandum Circular No. 8, series of 2003 (rotation of external auditors), the Company has engaged Mr. Lloyd Kenneth S. Chua, as the engagement partner of SGV & Co. effective YE 2023 audit. SEC rules mandate the compulsory rotation of audit partners after 5 years.

The engagement of the external auditors was favorably endorsed by the Audit Committee to the Board of Directors. The engagement is ultimately submitted for approval of the stockholders.

#### Disagreement with Accountants on Accounting and Financial Disclosure

There was no event for the last 5 years where SGV & Co. had any disagreement with regard to any matter relating to accounting principles or practices, financial statement disclosure or auditing scope or procedure.

#### Attendance of Accountants at the Meeting

Representatives of SGV & Co. are expected to be present at the annual stockholders meeting with the opportunity to make any statement, if they so desire, and will be available to respond to appropriate questions on the Company's financial statements.

#### External Audit Fees and Services

The Company has engaged SGV & Co. as the external auditor, and is tasked to conduct the financial audit of the Company. For this service, SGV & Co. has billed the company the following amounts:

YEAR	AUDIT FEE BILLING
2023	P10,365,000*
2022	P4,402,500
2021	P3,854,000

\* Includes P5.2 million covering special audit on transactions related to the sale of investment in EEI, particularly the effect of the loss of control related to the disposal and the share swap.

The Company has not engaged SGV & Co. for any other services aside from its annual audit for the last five (5) years.

The proposed annual audit fees for the external auditor are reviewed and evaluated by Management. Management regularly presents to the Audit Committee the proposed negotiated audit fees each year. If there would be adjustment or increase from the prior year, Management is expected to justify the reason for the increase. Engagement letters are not signed until the Audit Committee has approved the audit fees.

#### Tax Fees

The Company has not engaged the services of the external auditor for tax accounting, compliance, advice, planning and any other form of tax services.

#### All Other Fees

There are no other fees billed in each of the last two years for the products and services provided by the external auditor, other than the services reported under the items mentioned above.

#### **Item 8: Compensation Plans**

No action shall be taken with respect to any plan pursuant to which cash or non-cash compensation may be paid or distributed.

### **C. ISSUANCE AND EXCHANGE OF SECURITIES**

#### **Item 9: Authorization or Issuance of Securities Other than for Exchange**

No action is to be taken with respect to authorization or issuance of securities other than for exchange.

#### **Item 10. Modification or Exchange of Securities**

No action is to be taken with respect to the modification of any class of securities of the registrant.

#### **Item 11: Financial and Other Information**

The audited financial statements as of December 31, 2023, Management Discussion and Analysis, Market Price of Shares and Dividends and other data related to the Company's financial information is attached hereto as "Annex C"

#### **Item 12: Mergers, Consolidations, Acquisitions and Similar Matters**

No action is to be taken with respect to any transaction involving the following:

1. the merger or consolidation of the registrant into or with any other person or of any other person into or with the registrant;
2. the acquisition by the registrant or any of its security holders of securities of another person;
3. the acquisition by the registrant of any other going business or of the assets thereof;
4. the sale or other transfer of all or any substantial part of the assets of the registrant; or
5. the liquidation or dissolution of the registrant.

#### **Item 13: Acquisition or Disposition of Property**

No action is to be taken with respect to the acquisition or disposition of any property.

#### **Item 14: Restatement of Accounts**

No action is to be taken with respect to the restatement of any asset, capital, or surplus account of the registrant.

## **D. OTHER MATTERS**

### **Item 15: Action With Regard to Reports**

The Minutes of the previous stockholders meeting held on July 21, 2023 and the Management Report as set forth in the Annual Report will be submitted for stockholders approval.

The voting procedure utilized for election and approval of corporate actions in which Stockholders' approval were required was by remotely or in absentia and by proxy. The stockholders present remotely or in absentia and by proxy are represented by 660,394,986 common shares or 85.051% of the total outstanding shares entitled to vote.

The stockholders were given the opportunity to ask questions by submitting their questions electronically to the Company before the meeting and also before the meeting was adjourned. There were no questions submitted before, nor were asked during, the said meeting.

The following matters were discussed and approved with no further comments or objections during the meeting:

1. Approval of the August 10, 2022 Minutes constitutes a ratification of the accuracy and faithfulness of the Minutes of the events that transpired during the said meeting, such as (a) 2022 annual report and audited financial statements, (b) ratification of the actions of the Board of Directors, different Committees and Management during the year 2022, (c) election of directors, and (d) appointment of external auditors.
2. Approval of the 2022 Management and Annual Report constitutes a ratification of the Company's performance during the previous calendar years as contained in the Annual Report.
3. Ratification and confirmation of all the acts, resolutions and proceedings of the Board of Directors, Executive Committee and officers of the Company. This pertains to all acts resolutions, proceedings and approval made by the Board of Directors, Executive Committee and Officers of the Company from the last stockholders' meeting on August 10, 2022 for the period 2022 up to the date of meeting (July 21, 2023 ). This includes, among others, those that involve the day to day operations, administrations and management of the corporate affairs such as: a) opening/closing of bank accounts and delegation of bank signatories; b) approval of credit lines; c) appointment/promotion of officers; d) approval of Sustainability Report and Integrated Annual Corporate Governance Report, e) Authority to purchase of A.T. Yuchengco Centre, f) Authority co-invest in RCBC Trust Corporation, g) Authority to join the Sangle Point International Airport (SPIA) Consortium and other matters covered by disclosures to the Securities and Exchange Commission and the Philippine Stock Exchange.;
4. Election of Directors for 2023-2024.
5. Re-appointment of Sycip Gores Velayo & Co. as external auditor of the Company for the fiscal year ending 31 December 2022.
6. Approval of the majority of the Minority Shareholders of the Issuance of Common Shares to Pan Malayan Management & Investment Corporation (PMMIC) and GPL Holdings, Inc. (GPLHI) and Waiver of the requirement of The Philippine Stock Exchange, Inc. to conduct a rights or public offering of the Common Shares subscribed by and to be issued to PMMIC and GPLHI.
7. Increase in the Company's Authorized Capital Stock and Corresponding Amendment to Article Seventh of the Company's Amended Articles of Incorporation

The record of the voting results for each of the items listed above form part of the Minutes of the Annual Stockholders' Meeting, which is attached herewith.

The following directors and officers were present at the meeting:

Directors:

1. Mrs. Helen Y. Dee, Chairperson
2. Mr. Lorenzo V. Tan, President
3. Ms. Yvonne S. Yuchengco
4. Mr. Medel T. Nera
5. Atty. Wilfrido E. Sanchez
6. Mr. Gil A. Buenaventura
7. Dr. Roberto F. De Ocampo
8. Mr. Juan B. Santos
9. Mr. John Mark S. Frondoso
10. Mr. Francisco Licuanan

Officers:

11. Ms. Gema O. Cheng, EVP-COO, CFO and Treasurer
12. Mr. Anthony Alexander G. Galang, SVP-Internal Audit
13. Ms. Ma. Esperanza F. Joven, FVP-Finance
14. Ms. Ma. Teresa T. Bautista, VP-Corporate Controller
15. Ms. Maria Elisa E. De Lara, FVP-Internal Audit
16. Ms. Sonia P. Villegas, VP-HR and Admin
17. Atty. Lalaine P. Monserate, VP-Legal and Compliance Officer
18. Atty. Samuel V. Torres, Corporate Secretary
19. Atty. Ma. Elvira Bernadette G. Gonzalez, Assistant Corporate Secretary

The President's Report, which includes the financial performance of the Company form part of the minutes which is attached herewith. Approval of the Audited Financial Statements, which is provided to the stockholders is likewise stated in the minutes. All material information on current stockholders and their voting rights are stated in the Minutes.

Copies of the minutes of the stockholders' meeting were made available on the Company's website together with the Information Statement and were likewise available at the Disclosures Section of the Philippine Stock Exchange ([edge.pse.com.ph](http://edge.pse.com.ph)). Likewise, a recording of the proceedings was made available on the Company's website.

**Item 16: Matters Not Required to be Submitted**

No action is to be taken with respect to any matter, which is not required to be submitted to a vote of security holders.

**Item 17: Amendment of Charter, Bylaws or Other Documents**

No action is to be taken with respect to any matter, which is not required to be submitted to a vote of security holders.

**Item 18: Other Proposed Action**

The following matters will be submitted to a vote at the meeting:

1. Approval of the Minutes of the Annual Stockholders' Meeting held on July 21, 2023.
2. Approval of the Management Report and the Audited Financial Statements of the Company for the year ended December 31, 2023;
3. Ratification and confirmation of all acts, resolutions and proceedings of the Board of Directors, Executive Committee, Other Committees and Officers of the Company from the last Annual Stockholders' Meeting held on July 21, 2023 up to the date of the 2024 Annual Stockholders' Meeting.
4. Election of Directors for 2024-2025;

## 5. Appointment of External Auditor

### **Item 19: Voting Procedures**

All shareholders who wish to cast their votes may do so via the method provided for voting by remote communication or *in absentia*, or by providing the proxy form provided herein. The procedures for voting *in absentia* shall be provided securely through the emails of the stockholders.

The affirmative vote of at least a majority of the issued and outstanding capital stock entitled to vote and represented at the annual stockholders' meeting is required for the approval of the matters presented to the stockholders for resolution. The election of directors is by plurality of votes.

At all elections of Directors, each stockholder may vote the shares registered in his/her/its name for as many persons as there are Directors, or he may cumulate said shares and give one candidate as many votes, as the number of Directors to be elected multiplied by the number of his share, or he may distribute them on the same principle among as many candidates as he shall see fit; provided, however, that the whole number of votes cast by him shall not exceed the number of shares owned by him as shown on the Company's stock transfer books multiplied by the number of Directors to be elected.

Please refer to Annex A for the detailed voting procedures.

The Company will not declare stock dividends during the year.

### **Corporate Governance**

#### **(a) Evaluation System to Measure Compliance with the Manual on Corporate Governance**

The Company has consistently monitored its compliance with the Securities and Exchange Commission's (SEC's) Memorandum Circulars and issuances as well as all relevant Philippine Stock Exchange's (PSE's) Circulars and issuances on Corporate Governance. The Company continues to comply with the leading practices and principles on good corporate governance and appropriate self-rating assessment and performance evaluation to determine and measure its compliance with the Company's Manual on Corporate Governance.

The Company has submitted its Integrated Annual Corporate Governance Report (IACGR) for the period covering the years 2018, 2019, 2020, 2021 and 2022. For the period covering the year 2023, the Company submitted its IACGR on May 14, 2024.

#### **(b) Measures Undertaken to Fully Comply with Leading Practices on Corporate Governance**

In its 2018, 2019, 2020, 2021 and 2022 Integrated Annual Corporate Governance Reports (IACGRs), the Company has complied with the majority of the recommendations specified in the said Report. In 2023, the Company was compliant with all the recommendations.

#### **(c) Deviation from the Manual on Corporate Governance**

In its 2018, 2019, 2020, 2021 and 2022 Integrated Annual Corporate Governance Reports (IACGRs), the Company has complied with the majority of the recommendations specified in the said Report. In 2023, the Company was compliant with all the recommendations. It did not deviate from any recommendation on the Revised Manual on Corporate Governance.

#### **(d) Plans to Improve Corporate Governance**

In order to improve the performance of the Chairperson, the Board of Directors and its officers, the Company has required them to submit an Annual Self-Assessment Questionnaire which is composed of varying statements on their roles, functions and responsibilities under the Revised Manual on Corporate Governance. The Company in 2021 also engaged an external or third-party evaluator – GGAPP, to assess the performance of the Chairperson, the Chief Executive Officer and the Board as well as the Corporate Secretary, the Chief Risk Officer, the Chief Audit Executive and the Compliance Officer. The Company, as required under its Policy on Related Party

Transactions, implemented the annual submission of Related Party Questionnaire in order to elicit information about any potential or actual related party transactions entered into by the Chairperson, the Board of Directors, the Company and its executive officers during the said year. In addition, the Company also required them to submit annually, a Biographical Data containing their personal information, work experience, family relations, and others, to determine their relatives within the third-degree of consanguinity and their related party transactions with the Company, if there is any. The Committee on Corporate Governance, Nominations and Related Party Transactions has been monitoring their submissions.

The Company continuously monitors all relevant PSE and SEC Circulars on Corporate Governance that may be used to improve compliance with the Revised Manual on Corporate Governance.

The Company continues to adhere to the leading practices on good corporate governance as well as its Revised Manual on Corporate Governance by requiring its Chairperson, Chief Executive Officer, Directors and Officers such as the Chief Risk Officer, Chief Audit Executive, Corporate Secretary, Compliance Officer, among others to attend the annual seminar/webinars on Corporate Governance conducted by regulatory agencies such as the Securities and Exchange Commission (SEC), Philippine Stock Exchange (PSE), Anti-Money Laundering Council (AMLC), Data Privacy Commission and others. These Officers and Directors also attend seminars/webinars sponsored by accredited service providers such as the Institute of Corporate Governance,(ICD), Good Governance Advocates and Practitioners of the Philippines (GGAPP), Financial Executives Institute of the Philippines (FINEX), and others. They also attend the annual seminar/webinar sponsored by the Company's internal provider, the Regulatory Affairs Group of the Rizal Commercial Banking Corporation (RCBC).

**UNDERTAKING**

UPON WRITTEN REQUEST OF A STOCKHOLDER, THE COMPANY UNDERTAKES TO FURNISH THE STOCKHOLDERS WITH A COPY OF THE COMPANY'S YEAR 2023 ANNUAL REPORT ON SEC FORM 17-A FREE OF CHARGE. ANY WRITTEN REQUEST FOR A COPY OF SEC 17-A SHALL BE ADDRESSED AS FOLLOWS:

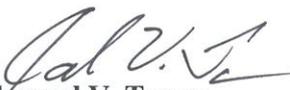
**House of Investments, Inc.**  
Attention: Office of the Corporate Secretary  
Address: 9<sup>th</sup> Floor GPL Building  
221 Sen. Gil J. Puyat Avenue  
Makati City 1200 Philippines  
Tel. No.: (632) 8815-9636  
Fax No.: (632) 8816-1127  
E-mail: [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph)

**SIGNATURES**

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in Makati City on June 6, 2024.

**House of Investments, Inc.**  
By:

  
**Atty. Lalaine P. Monserate**  
Compliance Officer

  
**Atty. Samuel V. Torres**  
Corporate Secretary

SUBSCRIBED AND SWORN TO BEFORE ME THIS 28 JUN 2024  
AT PASAY CITY AFFIANT EXHIBITED TO ME HIS/HER  
NO. ISSUED AT

DOC. NO. 91  
PAGE NO. 19  
BOOK NO. 11  
SERIES OF 2024

**ATTY. JHON R. MENDOZA**  
Notarial Commission No. 073 / 30 / 2024  
PTR No. 9453741 / 01-03-2024 / Pasay City  
Roll of Attorneys No. 83650  
IBP Life Member Roll No. 012636 / Pasay City  
MCLE Compliance No. VI-0012825 / 07-09-2018

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **JUAN B. SANTOS**, Filipino, of legal age and a resident of 2420 Bougainvilla, Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am a nominee for independent director of **HOUSE OF INVESTMENTS, INC.** and have been its independent director since 2014.
2. I am affiliated with the following companies or organizations:

<b>Company/Organization</b>	<b>Position/Relationship</b>	<b>Period of Service</b>
Rizal Commercial Banking Corporation	Independent Director	2016 – Present
Philippine Investment Management, Corp. (PHINMA)	Director	August 2013 – Present
Sun Life Grepa Financial, Inc. (Formerly Grepalife Financial, Inc.)	Independent Director	October 2006 – Present
Allamanda Management Corp.	Director	January 2000 – Present
Marsman Drysdale Group of Companies	Consultant	September 2007 – Present
East West Seeds Corp.	Advisory Board	2008 – Present
St. Lukes Medical Center	Trustee	2005 – Present
Mitsubishi Motors Phils. Corp.	Advisory Board	January 2016 – Present
DualTech Foundation	Trustee	May 2012 – Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of **HOUSE OF INVESTMENTS, INC.** and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code:

<b>Name of Director/Officer/Substantial Shareholder</b>	<b>Company</b>	<b>Nature of Relationship</b>
N/A		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I confirm that I am not engaged in government service or affiliated with any government agency or government owned and controlled corporation.
7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of **HOUSE OF INVESTMENTS, INC.** of any changes in the abovementioned information within five days from its occurrence.

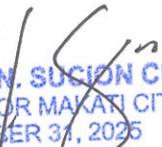
Done this 03 JUN 2024 day of May 2024, at Makati City, Metro Manila, Philippines.

  
**JUAN B. SANTOS**  
Affiant

03 JUN 2024

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of May 2024 at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport No. P8937503B, issued at DFA NCR CENTRAL and valid until 2032/08/13.

Doc. No. 299;  
Page No. 60;  
Book No. 43;  
Series of 2024.

  
**ATTY. JOSELINO N. SUCION CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018

## CERTIFICATE OF INDEPENDENT DIRECTOR

I, Roberto F. de Ocampo, Filipino, of legal age and a resident of 121 Victoria Cor. Homonhon Sts. Magallanes Village, Makati, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of House of Investments, Inc. and have been its independent director since June 05, 2000..
  
2. I am affiliated with the following companies or organizations:

COMPANY/ORGANIZATION	POSITION/RELATIONSHIP	PERIOD OF SERVICE
RFO Center for Public Finance and REGIONAL Economic Cooperation	Chairman of the Board of Advisors	2006
Philippine Veterans Bank	Chairman	2013
MoneyTree Publishing Inc.	Chairman	2007
Intervest Projects Inc. (IPI)	Chairman	2013
British Alumni Association	Chairman	January 29, 2003
Libera International Advisory Board (London)	Chairman	2013
Foundation for Economic Freedom	Chairman	2012
BPI Investment Management Inc. (BIMI)	Chairman	2014
Centennial Group (Washington), D.C.	Founding Director	1999
Emerging Markets Forum	Founding Director	2005
Pacific Gaming Investments Pte. Ltd.	Independent Director	2010
Bankard, Inc.	Independent Director	2006
EEL Corporation	Independent Director	2005
House of Investments	Independent Director	June 5, 2000
Beneficial Life Insurance Co., Inc.	Independent Director	October 30, 2008
DFNN Inc.	Independent Director	1999
Investment & Capital Corporation of the Philippines (ICCP)	Independent Director	July 27, 2011
Banker's Association of the Philippines	Director	2016
Philippine Business for the Environment (PBE)	Board Member	2015
The Conference Board (New	Member, Global Advisory Board	2004

York)		
Philippine Cancer Society	Member, Board of Advisers	1998
Ramos Peace and Development Foundation	Member, Board of Trustees	1999
SGV Foundation	Member, Board of Trustees	1999
Trilateral Commission	Member, Executive Committee	2000

I am not affiliated with any government/owned and controlled corporation.

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of House of Investments, Inc. , as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am not related to any director/officer/substantial shareholder of House of Investments, Inc. as provided under Rule 38.2.3 of the Securities Regulation Code. (where applicable)

NAME OF DIRECTOR/OFFICER/SUBSTANTIAL SHAREHOLDER	COMPANY	NATURE OF RELATIONSHIP
N.A.	N.A.	N.A.

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

OFFENSE CHARGED/INVESTIGATED	TRIBUNAL OR AGENCY INVOLVED	STATUS
N.A.	N.A.	N.A.

6. (For those in government service/affiliated with a government agency or GOCC) I have the required written permission or consent from House of Investments, Inc. to be and independent director in House of Investments, Inc., pursuant to Office of the President Memorandum Circular' No. 17 and Section 12, Rule XVIII of the Revised Civil Services Rules.
7. I shall faithfully and diligently comply with my duties as responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of House of Investments, Inc. of any changes in the abovementioned information within five days from its occurrence.

Done, this 22<sup>nd</sup> day of May 2024, at Makati City

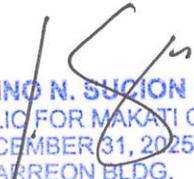


ROBERTO F. DE OCAMPO  
Affiant

03 JUN 2024

SUBSCRIBED AND SWORN to before me this 6th day of May 2024 at Makati City, affiant personally appeared before me and exhibited to me his passport with no. P5685296B valid until 26 October 2030 issued at DFA NR Central on 27 October 2020.

Doc. No. 219 :  
Page No. 60 :  
Book No. 13 :  
Series of 2024: \_\_\_\_\_ :



ATTY. JOSELINO N. SUCION CPA  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **CARLOS G. DOMINGUEZ**, Filipino, of legal age and a resident of 151 Sarangani St., Ayala Alabang Village, Muntinlupa City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **HOUSE OF INVESTMENTS, INC.**
2. I am affiliated with the following companies or organizations:

<b>COMPANY/ORGANIZATION</b>	<b>POSITION/ RELATIONSHIP</b>	<b>PERIOD OF SERVICE</b>
GT Capital Holdings, Inc.	Independent Director	Aug.11, 2023-up to Present
Petroenergy Resources Corporation	Independent Director	July 27, 2023-up to Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of **HOUSE OF INVESTMENTS, INC.** and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code.

<b>NAME OF DIRECTOR/OFFICER/ SUBSTANTIAL SHAREHOLDER</b>	<b>COMPANY</b>	<b>NATURE OF RELATIONSHIP</b>
NOT APPLICABLE		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
6. I confirm that I am not engaged in government service or affiliated with any government agency or government owned and controlled corporation.



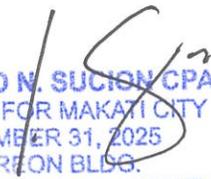
7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
  
8. I shall inform the Corporate Secretary of HOUSE OF INVESTMENTS, INC. of any changes in the abovementioned information within five days from its occurrence.

Done this 03 JUN 2024 day of May 2024 at Makati City, Metro Manila, Philippines.

  
CARLOS G. DOMINGUEZ  
Affiant

03 JUN 2024  
SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of May 2024 at \_\_\_\_\_, affiant personally appeared before me and exhibited to me his Philippine Passport No. P5511151A, issued at DFA Manila, and valid until 03 January 2028.

Doc. No. 200  
Page No. 60  
Book No. 53  
Series of 2024.

  
ATTY. JOSELINO N. SUCION CPA  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARRIZON BLVD.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **FRANCISCO H. LICUANAN III**, Filipino, of legal age and a resident of No. 5 Bonifacio Place, Ayala Heights, Diliman, Quezon City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am a nominee for independent director of **HOUSE OF INVESTMENTS, INC.** and have been its independent director since 2006.
2. I am affiliated with the following companies or organizations:

<b>Company/Organization</b>	<b>Position/Relationship</b>	<b>Period of Service</b>
Dusit Thani Philippines, Inc.	Director	1985 to Present
Innovative Property Solutions, Inc.	Chairman/President & CEO and Stockholder	October 2005 to Present
GeoEstate Development Corp.	Chairman/CEO and Stockholder	October 2006 to Present
Battery Park Investments Inc.	Chairman/CEO and Stockholder	May 2007 to Present
New Pacific Resources Management (SVP-AMC), Inc.	Chairman/CEO and Stockholder	July 2007 to Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of **HOUSE OF INVESTMENTS, INC.** and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code:

<b>Name of Director/Officer/Substantial Shareholder</b>	<b>Company</b>	<b>Nature of Relationship</b>
N/A		

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
6. I confirm that I am not engaged in government service or affiliated with any government agency or government owned and controlled corporation.
7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of **HOUSE OF INVESTMENTS, INC.** of any changes in the abovementioned information within five days from its occurrence.

Done this \_\_\_\_\_ day of May 2024, at Makati City, Metro Manila, Philippines.

  
**FRANCISCO H. LICUANAN III**  
Affiant

03 JUN 2024

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of May 2024 at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport No. P2052028B, issued at DFA Manila, valid until 25 April 2029.\_\_\_\_\_.

Doc. No. 298;  
Page No. 60;  
Book No. 10;  
Series of 2024.

  
**ATTY. JOSELINO M. SUCION CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **JOHN MARK S. FRONDOSO**, Filipino, of legal age and a resident of 1163 Tamarind Road, Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

1. I am a nominee for independent director of **HOUSE OF INVESTMENTS, INC.** and have been its independent director since December 2016.
  
2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Philippine Deposit Insurance Corporation	Director	April 2024 - Present
Lux ET SAL Corporation	Director	2022 – Present
Courxera Holdings Corporation	Director	2022 – Present
LEX Services, Inc.	Director	January 2019 – Present
Ministry of Foreign Affairs Czech Republic	Honorary Consul in Cebu	December 2018 – Present
FSG Technology Ventures, Inc.	President / Director	August 2017 – Present
Spektacularis, Inc.	Vice President / Director	February 2016 – Present
Digitrade Enterprise, Inc.	Chairman / President	September 2015 – Present
Star Two Holdings, Inc.	President / Director	March 2014 – Present
Onshore Strategic Assets (SPV-AMC), Inc.	President / Director	March 2014 – Present
Star Asset Management NPL, Inc.	President / Director	March 2014 – Present
Star Asset Management ROPOAS, Inc.	President / Director	March 2014 – Present
Star Two (SPV-AMC), Inc.	President / Director	March 2014 – Present
Star Accounts Management Services, Inc.	President / Director	March 2014 – Present
Star TechPh Management and Consultancy Services, Inc.	President / Director	March 2014 – Present
Filcommerce (Singapore) Holdings, PTE. LTD.	Director	February 2014 – Present
Asian Aerospace Corporation	Director	April 2013 – Present
Asea Airports Development Corporation	Director	2013 - Present
FSG Capital, Inc.	Chairman & President	May 2012 - Present
M & S Holdings, Inc.	President / Chairman	April 2005 – Present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of HOUSE OF INVESTMENTS, INC., as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations.
4. I am related to the following director/officer of HOUSE OF INVESTMENTS, INC. other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code:

Name of Director/Officer	Position	Nature of Relationship
Ms. Helen Y. Dee	Chairman/Director	I am a nephew of Ms. Dee and Ms. Yuchengco by virtue of my mother being their second cousin on the maternal side.
Ms. Yvonne S. Yuchengco	Director	

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
6. I confirm that I am not engaged in government service or affiliated with any government agency or government owned and controlled corporation.
7. I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of HOUSE OF INVESTMENTS, INC. of any changes in the abovementioned information within five days from its occurrence.

03 JUN 2024

Done this \_\_\_\_ day of May 2024 at Makati City, Metro Manila, Philippines.

  
**JOHN MARK S. FRONDOSO**  
 Affiant

03 JUN 2024

**MAKATI CITY**

SUBSCRIBED AND SWORN to before me this \_\_\_\_ day of May 2024 at \_\_\_\_\_, affiant personally appeared before me and exhibited to me his Philippine Passport No. P9479137A, issued at DFA NCR East, and valid until November 8, 2028.

Doc. No. 298  
 Page No. 60  
 Book No. 02  
 Series of 2024.

**ATTY. JOSELINO N. SUCION CPA**  
 NOTARY PUBLIC FOR MAKATI CITY  
 UNTIL DECEMBER 31, 2025  
 U-203 CARREEN BLDG  
 2746 ZENAIDA ST., POBLACION, MAKATI CITY  
 IBP NO. 384449/01/01/2024  
 PTR NO. 10072076/01/02/2024  
 MCLE COMPLAINT NO. VII-0013028/04-14-2025  
 ROLL NO. 60799  
 APPOINTMENT NO. M-018 51

**CERTIFICATION OF INDEPENDENT DIRECTOR**

I, **GREGORIO T. YU**, Filipino, of legal age and a resident of No. 10 Francisco Street, Corinthian Gardens, Quezon City, after having been duly sworn to in accordance with law, do hereby declare that:

1. I am a nominee for independent director of **HOUSE OF INVESTMENTS, INC.**
2. I am affiliated with the following companies or organizations:

<i>Company/Organization</i>	<i>Position/Relationship</i>	<i>Period of Service</i>
Inchcape Philippines	Director	August 2023 to present
Nexus Technologies, Inc.	Chairman/Director	May 1, 2012 to present
Glacier Megafridge, Incorporated	Director	January 28, 2021 to present
Philippine Airlines, Inc.	Director	May 2024- present, December 2011-2022
Filipino Fund Inc.	Director	May 2024 to present
AIA Philippines Life and General Insurance Company, Inc.	Director	April 20, 2023 to present
Alphaland Corporation	Director	May 1, 2018 to present
APO Agua Infraestructura, Inc.	Director	January 1, 2014 to present
Glyph Studios, Inc.	Director	Dec. 1, 2011 to present
Philippine Bank of Communications	Director	July 1, 2011 to present
Unistar Credit and Finance Corporation	Director	Jan. 1, 2012 to present
Philequity Management, Inc.	Director	Aug. 1, 2013 to present
Vantage Equities Inc.	Director	Aug. 1, 2013 to present
Vantage Financial Corporation (formerly E-Business Services Inc.)	Director	Aug. 1, 2015 to present
Prople BPO Inc.	Director	Aug. 1, 2006 to present
Jupiter Systems Inc.	Director	Oct. 1, 2001 to present
Wordtext Systems Inc.	Director	Sept. 1, 2001 to present
Manila Symphony Orchestra	Board Member	Sept. 1, 2009 to present

3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **HOUSE OF INVESTMENTS, INC.**, as provided for in Section 38 of the Securities Regulation Code and its Implementing Rules and Regulations and other SEC issuances.
4. I am related to the following director/officer/substantial shareholder of **HOUSE OF INVESTMENTS, INC.** and its subsidiaries and affiliates other than the relationship provided under Rule 38.2.3 of the Securities Regulation Code:

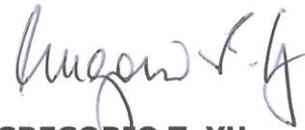
<b>Name of Director/Officer/Substantial Shareholder</b>	<b>Company</b>	<b>Nature of Relationship</b>
NA	NA	NA

5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.

6. I confirm that I am not engaged in government service or affiliated with any government agency or government owned and controlled corporation.
7. I shall faithfully and diligently comply with my duties and responsibilities as Independent Director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
8. I shall inform the Corporate Secretary of **HOUSE OF INVESTMENTS, INC.** of any changes in the abovementioned information within five days from its occurrence.

03 JUN 2024

Done this \_\_\_\_\_ day of May 2024, at Makati City, Metro Manila, Philippines.

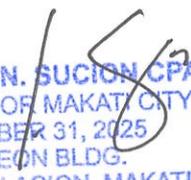


**GREGORIO T. YU**  
Affiant

03 JUN 2024

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of May 2024 at Makati City, affiant personally appeared before me and exhibited to me his Philippine Passport No. P4663180B, issued at DEA Manila, and valid until 02 February 2030

Doc. No. 296  
Page No. 66  
Book No. 53  
Series of 2024.



**ATTY. JOSELINO N. SUCION CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREDON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018



20 June 2024

**THE SECURITIES AND EXCHANGE COMMISSION**  
7907 Makati Avenue, Salcedo Village  
Bel-Air, Makati City 1209

Attention: **ATTY. OLIVER O. LEONARDO**  
*Director, Markets and Securities Regulation Department*

Re: **SEC Form 20-IS of House of Investments, Inc. (SEC Reg. No. 15393)**

Gentlemen:

In compliance with the requirements of the Securities Regulation Code relative to the filing of SEC Form 20-IS of the House of Investments, Inc. (the "Company"), we hereby certify that none of the Company's incumbent directors and executive officers who may be elected and appointed during the Annual Stockholders' and Organizational Meetings to be held on 09 August 2024 are government employees.

We trust that the foregoing sufficiently complies with this Honorable Commission's requirements.

Very truly yours,

**SAMUEL V. TORRES**  
Corporate Secretary

SUBSCRIBED AND SWORN BEFORE ME  
25 JUN 2024  
HIS \_\_\_\_\_ AT **MAKATI CITY**  
AFFIANT EXHIBITED TO ME HIS / HER.

Doc. No. 443  
Page No. 89  
Book No. CV  
Series of 2024

**ATTY. JOSELINO N. SUCION, CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINEE NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018



**PROXY**

I, the undersigned holder of shares of stock of House of Investments, Inc. (“Corporation”), do hereby constitute, name and appoint the **Chairman of the Meeting**, or in his absence, **the Secretary of the Meeting**, as my attorney and proxy, to represent me and to vote all the shares registered under my name in the Books of the Corporation at the Annual Meeting of the Stockholders of the Corporation on **August 9, 2024** and any adjournment(s) thereof.

In particular, I hereby direct my said proxy to vote on the matters set forth below as I have expressly indicated by marking the same with an “X”. **If I fail to indicate my vote on the items specified below, I authorize my proxy full discretion to act and I understand that my proxy shall vote in accordance with the recommendation of the Management. Management recommends a “FOR ALL” vote for proposal 1 and a “FOR” for proposals 2 through 5.**

PROPOSAL	ACTION			NO. OF VOTES
	FOR	WITHHOLD	EXCEPTION	
1. Election of Management’s Nominees as Directors				
<b>Management Nominees:</b>				
1. Helen Y. Dee	_____	_____	_____	_____
2. Lorenzo V. Tan	_____	_____	_____	_____
3. Yvonne S. Yuchengco	_____	_____	_____	_____
4. Medel T. Nera	_____	_____	_____	_____
5. Gil A. Buenaventura	_____	_____	_____	_____
<b>Independent Directors:</b>				
6. Roberto F. De Ocampo (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
7. John Mark S. Frondoso	_____	_____	_____	_____
8. Francisco H. Licuanan III (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
9. Juan B. Santos (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
10. Carlos G. Dominguez	_____	_____	_____	_____
11. Gregorio T. Yu	_____	_____	_____	_____
<b>INSTRUCTIONS:</b> <i>To withhold authority to vote for any individual nominee(s) of Management, please mark Exception box and list name(s) under.</i>				
<i>Except for Mr. Yu, all are incumbent members of the Board of Directors.</i>				

PROPOSAL	FOR	AGAINST	ABSTAIN
2. Approval of the Minutes of the Annual Stockholders’ Meeting held on July 21, 2023.			
3. Approval of the Management Report and Audited Financial Statements for 2023.			
4. Ratification and confirmation of the acts, resolutions and proceedings of the Board of Directors, Executive Committee, Other Committees and the Officers of the Company during the year 2023, which includes, among others, those that involve the day to day operations, administrations and management of the corporate affairs.			
5. Appointment of SGV as External Auditor			

THIS PROXY, SOLICITED ON BEHALF OF THE MANAGEMENT OF HOUSE OF INVESTMENTS, INC. SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE 10:00 A.M OF JULY 31, 2024, THE DEADLINE FOR SUBMISSION OF PROXIES.

**REVOCABILITY OF PROXY**

THE SHAREHOLDER MAY REVOKE THE PROXY ISSUED BY HIM AT ANY TIME PRIOR TO ITS USE BY THE PARTY WHO IS THEREBY AUTHORIZED TO EXERCISE THE SAME. THE PERSON SIGNING THE PROXY HAS THE



## ANNEX “A”

### A. Procedure to Register to be able to Attend and Participate in the Meeting

Stockholders are requested to notify the Company, by email to the following email address: [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), by July 30, 2024, of their intention to participate in the Annual Stockholders’ Meeting by remote communications.

For validation purposes, Stockholders shall also provide the Company with the following information: (a) Name; (b) Address; and (c) Contact Number. The Company may require documents to ascertain and verify the identity of the requesting person.

### B. Procedures for Electronic Voting *in Absentia*

#### I. Coverage

Stockholders of House of Investments, Inc. who chose to electronically vote *in absentia*, upon registration and validation.

#### II. Registration

- a. Who may Register – Stockholders of Record as of July 9, 2024
- b. When to Register – Registration period shall be from July 26, 2024 at 8:00 AM to July 30, 2024 at 5:00 PM, Philippine Standard Time (“Registration Period”). Beyond this date, Stockholders may no longer avail of the option to electronically vote *in absentia*.
- c. How to Register – The Stockholders will be requested to send a notification together with a scanned or digital copy of the documents listed below, to the following email address: [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), within the Registration Period, for validation.

##### Individual Stockholders:

1. A recent photo of the Stockholder, with face fully visible,
2. Front and back portions of the Stockholder’s valid government-issued, identification card, preferably with residence address, and
3. Contact number

##### Stockholders with Joint Account:

1. Authorization letter signed by all Stockholders, identifying who among them is authorized to cast the vote for the account,
2. A recent of the authorized Stockholder, with face fully visible,
3. Front and back portions of the Authorized Stockholder’s valid government-issued identification card, preferably with residence address, and
4. Contact number of the Authorized Stockholder

##### Broker Accounts:

1. The broker’s certification on the Stockholder’s number of shareholdings duly signed by the named Nominee or Associated Person of the said broker,
2. A recent photo of the Stockholder, with face fully visible,
3. Front and back portions of the Stockholder’s valid government-issued identification card, preferably with residence address, and
4. Contact number

#### Corporate Stockholders

1. Signed Corporate Secretary's certificate attesting to the authority of the representative to vote for and on behalf of the Corporation,
2. A recent photo of the Stockholder's representative, with face fully visible,
3. Front and back portions of the valid government-issued identification card of the Stockholder's representative, preferably with residence address, and
4. Contact number of the Stockholder's representative

Stockholders with incomplete requirements will not be given the link to attend the meeting through remote communication or vote *in absentia*, but may still vote by sending a proxy to the Annual Stockholders' Meeting.

#### d. Validation of Registration

The registration notification, information and documents required to be submitted by the Stockholder, as provided for above, shall be reviewed and evaluated whereby the identity and number of shares of the stockholder shall be ascertained and verified. The validation of the information provided, the documents submitted and the propriety of the stockholder's registration shall be completed by the Company within three (3) business days from receipt of the registration notification and required information and documents.

The Company will send an email confirming the successful validation of the Stockholders' registration.

Please note that submission of incomplete or inconsistent information may result in an unsuccessful registration and attendance in the meeting through remote communication means will not be allowed.

Note: In light of the recent events and government pronouncements and guidelines surrounding the COVID-19 pandemic, the Company shall allow electronic signatures for the required documents, as may be applicable. Notarization requirements shall also be dispensed with at this time. However, the Company reserves the right to request additional information, and original signed and notarized copies of these documents, as it deems necessary.

### III. Voting

Please use the form attached as Annex "B" to record your vote and then email to: [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph), on or before July 30, 2024.

#### Notes and Conduct of Voting:

##### A. Voting

- a. The Stockholder appointing a Proxy:  
Stockholders may give the Proxy the authority to vote in all matters for approval.
- b. The Stockholder Voting by Remote Communication or *in Absentia*  
The Stockholders will be asked to fill in the attached Annex "B"
  1. For items other than the Election of Directors, the registered Stockholder has the option to vote: FOR, AGAINST, or ABSTAIN. The vote is considered cast for all the registered Stockholders' shares.
  2. For Election of Directors, the registered Stockholder may vote for all nominees, not vote for any of the nominees, or vote for some nominees only, in such number

of shares as preferred by the Stockholder, provided the total number of votes cast shall not exceed the number of shares owned, multiplied by the number of directors to be elected.

The votes cast *in absentia* will have equal effect as votes cast by proxy.

B. Tabulation & Validation of Voting *in Absentia* or by Proxy

All votes cast through proxy forms or *in absentia* will be tabulated by the Company, and the RCBC Stock Transfer Office will validate the results.

Validation and final tally of votes through Proxy or *in Absentia* shall be released on or before the meeting date.

C. Determination of Quorum

Only those Stockholders who have notified the Company of their intention to participate in the Annual Stockholders' Meeting by remote communication, and who have successfully registered during the Registration Period, together with the Stockholders who voted by Proxy or *in Absentia* will be included in the determination of quorum.

D. Access to the Live Meeting

The Company will send to the registered Stockholders the link of the live webcast of the Annual Stockholders' Meeting through the email confirming their successful registration no later than two (2) business days prior to the Meeting.

E. Stockholders' Questions/Comments During the Meeting

Stockholders may send their questions and/or comments during the meeting to [hi\\_asm@hoi.com.ph](mailto:hi_asm@hoi.com.ph). The Corporate Secretary shall raise these questions on behalf of the Stockholder.

F. Recording of the Annual Meeting

The Company shall post the link to the recorded webcast of the Annual Stockholders' Meeting on the Company's website within two (2) weeks after the conduct of the meeting.

## ANNEX “B”

### ELECTRONIC VOTING IN ABSENTIA

PROPOSAL	ACTION			
ELECTION OF DIRECTORS	FOR	WITHHOLD	EXCEPTION	NO. OF VOTES
<b>Management Nominees:</b>				
1. Helen Y. Dee	_____	_____	_____	_____
2. Lorenzo V. Tan	_____	_____	_____	_____
3. Yvonne S. Yuchengco	_____	_____	_____	_____
4. Medel T. Nera	_____	_____	_____	_____
5. Gil A. Buenaventura	_____	_____	_____	_____
<b>Independent Directors:</b>				
6. Roberto F. De Ocampo (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
7. John Mark S. Frondoso	_____	_____	_____	_____
8. Francisco H. Licuanan III (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
9. Juan B. Santos (For Retention and Reelection as Independent Director)	_____	_____	_____	_____
10. Carlos G. Domniguez	_____	_____	_____	_____
11. Gregorio T. Yu	_____	_____	_____	_____
<b>INSTRUCTIONS:</b> <i>To withhold authority to vote for any individual nominee(s) of Management, please mark Exception box and list name(s) under. Except for Mr. Yu, all are incumbent members of the Board of Directors.</i>				

PROPOSAL	ACTION		
	FOR	AGAINST	ABSTAIN
APPROVAL OF THE MINUTES OF THE ANNUAL STOCKHOLDERS’ MEETING HELD ON JULY 21, 2023.	_____	_____	_____
APPROVAL OF THE MANAGEMENT REPORT AND AUDITED FINANCIAL STATEMENTS FOR 2023.	_____	_____	_____
RATIFICATION AND CONFIRMATION OF THE ACTS, RESOLUTIONS AND PROCEEDINGS OF THE BOARD OF DIRECTORS, EXECUTIVE COMMITTEE, OTHER COMMITTEES, AND THE OFFICERS OF THE COMPANY DURING THE YEAR 2023.	_____	_____	_____
APPOINTMENT OF SGV AS EXTERNAL AUDITOR.	_____	_____	_____

**DATE:** \_\_\_\_\_

**STOCKHOLDER’S NAME:** \_\_\_\_\_

**STOCKHOLDER’S SIGNATURE:** \_\_\_\_\_

**NOTE:** Please submit this form on or before July 30, 2024 and accompanied by any government issued identification.

# **MANAGEMENT REPORT**

## **Financial and Other Information**

### **Audited Financial Statements**

The Statement of Management’s Responsibility and Consolidated Audited Financial Statements of the Group as at December 31, 2023 are attached hereto as **Annex “D”**.

### **Changes in and Disagreements with Accountants in Accounting and Financial Disclosure**

None

## **Management Discussion and Analysis of Financial Condition and Plan of Operations**

### **Item 1: Description of Business**

#### 1.1 Business Development

House of Investments, Inc. (“House of Investments” or “the Company”) was incorporated in 1959 as an investment bank, the first of such bank to be organized in the Philippines. Through the years, the Company evolved into an investment holding and management company with a diversified portfolio and became one of the four major flagship corporations of the Yuchengco Group of Companies (“YGC”).

The Company undertook a portfolio realignment with a bias for recurring income and growth in 2023. As a result, the core business focus of the Company is organized into four segments, namely: Financial Services, Property and Property Services, Education and Automotive. The Company’s portfolio investments are in Energy, Healthcare, Deathcare and Construction.

#### 1.2 Business of the Issuer

### **THE HOLDING COMPANY**

The executive management takes an active role in the management of the core businesses. In addition, the executive management monitors the business performance of the portfolio companies very closely. Through management meetings and regular review of operating results compared to targets and prior year performance, House of Investments is able to direct corporate strategy and operations.

In particular, management watches operating metrics very closely and how these would impact the financial metrics. By monitoring operating and financial metrics, executive management can always determine whether the capital deployed to various businesses within the portfolio is being used efficiently, and generating returns that meet hurdle rates.

The Company’s executive management also engages in a continuous business development program. These business development activities range from identifying growth opportunities in existing businesses; helping develop new products and services that generate organic growth; or buying entire companies or controlling/significant minority stakes in companies which show high growth potential.

### **CORE BUSINESS UNITS:**

### **FINANCIAL SERVICES EDUCATION**

#### **iPEOPLE, INC. AND SUBSIDIARIES**

iPeople, inc. (“iPeople”) is the holding company under House of Investments that drives investments in the education sector. iPeople is a publicly listed company on the Philippine Stock Exchange (PSE:IPO). iPeople wholly owns Mapúa University, which owns three other operating schools: Malayan Colleges Laguna, Malayan Colleges Mindanao and Malayan High School of Science.

With the merger with AC Education, Inc. (“AEI”) that took effect on May 2, 2019 where iPeople was the surviving entity, iPeople has become one of the leading education groups in the country. The merger folded into the iPeople network the three schools of AEI namely: Affordable Private Education Center, Inc. (“APEC Schools”), University of Nueva Caceres (“UNC”) and National Teachers College (“NTC”). In 2023, a merger combined NTC and APEC Schools with NTC as the surviving entity.

House of Investments and its affiliates together with Ayala Corporation controls 51.3% and 33.5%, respectively.

The operating schools under the iPeople network are as follows:

- (1) **Malayan Education System, Inc. (Operating under the name of Mapúa University).** Founded in 1925 by Don Tomas Mapúa, an architecture graduate of Cornell University in the United States and the first registered architect of the Philippines, Mapúa University is the country's premier engineering and technological university. It unceasingly fosters its long tradition of leading-edge excellence in various fields of studies, such as Engineering and Sciences, Architecture and Design, Information Technology, Business and Management, Communication and Media Studies, Health Sciences, and Social Sciences and Education, and provides students with a learning environment that will make them globally competitive.
- (2) **Mapúa Malayan Colleges Laguna ("Mapúa MCL")** is a tertiary institution located in Cabuyao, Laguna, offering 22 baccalaureate programs and one master's program. Its degree-offering colleges and institute include the Mapúa Institute of Technology at Laguna, the E.T. Yuchengco College of Business, the College of Computer and Information Science, the College of Arts and Science, the Mapúa-PTC College of Maritime Education, and the Institute for Excellence in Continuing Education and Lifelong Learning. The institution started with 860 students in 2007 and now has over 6,000 students in both college and Senior High School (SHS).
- (3) **Mapúa Malayan Colleges Mindanao ("Mapúa MCM")** was established to offer a Mapua education in Davao and Mindanao. Located along General Douglas MacArthur Highway in Matina, Davao City, MMCM opened its doors to senior high school and college students on July 2, 2018. The institution is committed to transforming students into globally competitive professionals that are highly preferred by industries locally and abroad. MMCM stands out from other colleges and universities in Mindanao due to its learner-centered outcomes-based education, blended online and face-to-face learning sessions, industry partnerships, Mindanao-centric learning, and advanced learning facilities.
- (4) **Malayan High School of Science, Inc. ("MHSS")** is a wholly-owned subsidiary of Mapúa University. MHSS is a science- and math-oriented high school located in Pandacan, Manila. Modeled after similar but publicly funded science high schools, MHSS offers a rigorous academic program geared towards graduating hard-working, mathematical and scientific-trained students that will excel in their university studies and beyond. The school is focused on optimizing student-to-teacher time and in providing a top-notch faculty, state-of-the-art facilities, and a curriculum that will allow students to "fully express not only their scientific inclinations but also their artistic bent."
- (5) **The University of Nueva Caceres ("UNC")**, the first university in Southern Luzon, traces its humble beginning with the benevolence of Dr. Jaime Hernandez, former Secretary of the Department of Finance, as his way of giving back to the Bicolano community. In February 1948, Dr. Hernandez together with other prominent Bicolanos, formed the Nueva Caceres College, and in 1953, the school attained University Status. In July 2015, the University of Nueva Caceres partnered with Ayala Corporation through Ayala Education, Inc to further enhance the quality of education through industry and technology driven innovations. Currently, the University offers complete basic education, four programs in the College of Arts and Sciences, thirteen in the College of Business and Administration, five in the College of Computer Studies, thirteen in the College of Education, six in the College of Engineering, Nursing Course, Criminal Justice Education, Juris Doctor, and three Doctorate and fifteen Masters Degree programs in the Graduate Studies department. UNC endeavors to fulfill its tri-focal function of instruction, research, and extension while making education accessible and affordable. The battle cry "from first to number one" summarizes UNC's goals of excellence in quality, access, relevance, and responsiveness. UNC aims to be known not only as the first university in Bicol, but to be the Number 1 university in terms of employability of graduates.
- (6) **The National Teachers College (Doing Business Under the Name of the National Teachers College)("NTC")** was founded by Dr. Segundo M. Infantado, Sr., a former Director of Public

Instruction of the Philippines and Dr. Flora Amoranto-Ylagan, one of the country's leading educators. NTC was officially incorporated on September 29, 1928 and was authorized by the Department of Public Instruction on April 17, 1929 to operate as an educational institution. Its doors opened to the student public on June 10, 1929 and was granted government recognition on February 17, 1930. NTC was the first Higher Education Institution in the Philippines to offer collegiate programs dedicated to teacher education. Among private educational institutions in the Philippines, it has attained a pre-eminent place in educational leadership, particularly in the field of teacher education. Its performance in the Licensure Examination for Teachers is always above the national passing rate. NTC continues to perform its share in educating and training teachers, administrators, supervisors, and other professionals who will serve in the interest of the Republic of the Philippines and the world at large.

## **PROPERTY & PROPERTY SERVICES**

### **ATYC, INC.**

House of Investments, Inc. incorporated ATYC, Inc. to be the vehicle for the acquisition of the A.T. Yuchengco Centre from Rizal Commercial Banking Corporation in September 2022. A.T. Yuchengco Centre is a 34-storey building located in Bonifacio Global City and has a leasable area of 36,665. RCBC is the anchor tenant.

### **SAN LORENZO RUIZ INVESTMENT HOLDINGS AND SERVICES, INC.**

In December 2020, House of Investments acquired 100% of the issued and outstanding capital stock in San Lorenzo Ruiz Investment Holdings & Services, Inc. San Lorenzo owns a property within the Makati Central Business District which it plans to develop into a mix-use commercial complex that features an iconic design, a network of open spaces, public art facilities, and green technology.

### **GREPA REALTY HOLDINGS CORPORATION**

In December 2023, House of Investments acquired a 49% stake in Grepa Realty Holdings Corporation (GRHC). As Sun Life Grepa Financial, Inc. owns the other 51% of GRHC, HI effectively owns 75% of GRHC.

GRHC is presently engaged in owning and operating building units, which are being leased to related and third parties. The main asset of GRHI is Grepalife Building which stands on a 5,000 sq.m. land along Sen. Gil J. Puyat Avenue in Makati and will add to the property portfolio of HI which includes A.T. Yuchengco Centre, RCBC Plaza, and the upcoming The Yuchengco Centre.

### **TARLAC TERRA VENTURES, INC.**

In December 29, 2023, Tarlac Terra Ventures, Inc., a newly incorporated and wholly-owned subsidiary of House of Investments, purchased a 184-hectare property located at Central Techno Park in Luisita Industrial Park.

### **RCBC REALTY CORPORATION**

House of Investments owns a minority stake in RCBC Realty Corporation, which owns the YGC flagship property, the RCBC Plaza.

The RCBC Plaza is the biggest and most modern office development in the Philippines today. Inaugurated in 2001, the complex consists of the 46-storey Yuchengco Tower, 41-storey Tower 2, and a three-level podium. Also housed in RCBC Plaza are the 450-seat Carlos P. Romulo Auditorium, the Yuchengco Museum, a 200-seat chapel, a VIP lounge, banking chambers, convenience and service shops, food court, seven-level basement parking, gym and health spa, and open-air courtyard. YGC members such as the RCBC and AY Foundation hold their offices here.

RCBC Plaza is the first IT zone in Makati designated by the Philippine Economic Zone Authority.

In May 2018, RCBC Plaza received its Leadership in Energy and Environmental Design (LEED) EBOM Gold certification, making it the first multi-tenanted building in the Philippines to achieve the prestigious certification. LEED is a certification program designed by the US Green Building Council (USGBC) and has become the most widely used green building rating system to assess environmental compliance in terms of sustainability, energy conservation, water reduction, air quality and materials, and resources.

## **LANDEV CORPORATION**

House of Investments, Inc. wholly owns Landev Corporation (Landev). Landev is primarily engaged in property management and project management services. Among its large contracts are:

- Property management for RCBC Plaza, A.T. Yuchengco Corporate Centre, Y Tower 1 & 2, and ETY Building;
- Facilities management for RCBC branches nationwide;
- Project management for the construction of the new Mapúa campus and The Yuchengco Centre, both in Makati,
- Comprehensive security services to leading institutions like RCBC Plaza, A.T. Yuchengco Centre, and all RCBC branches through its subsidiary Greyhounds Security and Investigation Agency.

## **AUTOMOTIVE**

House of Investments operates three car-retailing brands: Honda, Isuzu, and Geely. Honda's and Geely's vehicle line-up include passenger cars and light commercial vehicle categories while Isuzu's is purely commercial vehicles.

The Company's Honda full-service dealerships are located in Quezon Ave. and Manila; it also operates a service center in Tandang Sora. House of Investments also owns and operates Honda Cars Greenhills through its wholly-owned subsidiary HI Cars, Inc. Meanwhile, the Company's Isuzu dealerships are in Manila, Commonwealth, and Leyte and its Geely dealership is in Manila.

House of Investments also holds a minority stake in Sojitz G Auto Philippines Corporation which owns and operates the Geely distributorship, with a flagship dealership in North Edsa and a dealership in Makati.

## **PORTFOLIO INVESTMENTS:**

### **ENERGY**

**PETROENERGY RESOURCES CORPORATION** (“**PetroEnergy**”) is a publicly listed Philippine energy company founded in 1994 to undertake upstream oil exploration and development. Since then, it has diversified into renewable energy and power generation. PetroEnergy, through its renewable energy arm, PetroGreen Energy Corporation, has investments in the following companies: PetroSolar Corporation, PetroWind Energy Inc., Maibarara Geothermal, Inc., Rizal Green Energy Corporation and Buhawind Energy.

In 2022, PetroGreen took in a new strategic partner in Kyuden International Corporation as Kyuden infused Php3.4 billion for a 25% stake in PGEC. Also in 2022, Buhawind Energy was created via a joint venture between PGEC and Copenhagen Energy to develop wind farms with aggregate capacity of 4.0GW.

In 2023, PetroEnergy bought out the shares of EEI Power Corporation in PetroGreen, PetroSolar and PetroWind.

### **HEALTHCARE**

**HI-EISAI PHARMACEUTICALS, INC.** (“**HEPI**”) is a joint venture between House of Investments and the Eisai Co. of Japan with the Company owning 50%. HEPI imports pharmaceuticals from Japan, which it sells in the Philippine market through established drug distributors.

### **DEATHCARE**

**MANILA MEMORIAL PARK CEMETERY, INC.** (“**MMPCI**”) is the recognized market leader in death care services. It sells memorial lots and owns, operates, and maintains memorial parks in Sucat, Quezon City, Bulacan, Laguna, Cavite, Cebu, Davao. House of Investments owns a material stake in MMPCI.

**LA FUNERARIA PAZ-SUCAT, INC.** (“**LFPSI**”) provides mortuary services to the bereaved and their loved ones. House of Investments, together with MMPCI, jointly owns LFPSI.

## **CONSTRUCTION**

### **EEl CORPORATION AND SUBSIDIARIES**

EEl Corporation (“EEl”) was founded in 1931 as machinery and mills supply house for the mining industry. Over the past 90 years, aside from broadening the range of industrial machinery and systems it distributes, EEl also expanded into construction services, and in the supply of manpower in the Philippines and overseas. Today, EEl is one of the country's leading construction companies, with a reputable track record in general contracting and specialty works.

### **OUR RISK MANAGEMENT**

House of Investments as an operating, holding and management company with significant involvement in a number of industries through its various divisions, subsidiaries, associates, joint ventures, and managed companies is exposed to risks that are particular to its nature of operations and the environment in which it operates. House of Investments' current core business is organized into four segments; financial services, property and property services, education, and automotive. The Company's portfolio investments are in energy, healthcare, deathcare, and construction. The Company believes that risk management is the responsibility of all stakeholders within the Group. As such, risk management is integrated into the businesses' organizational activities and processes, embedded into the regular functions and operational requirements to achieve the corporate goals.

The Board Risk Oversight Committee (“BROC”) assists the Board of Directors in fulfilling its corporate governance functions on risk management. The BROC is responsible for the oversight of the company's enterprise risk management system. The Chief Risk Officer reports to the BROC developments and matters relevant to risk management. Management, through the company's Risk Management Council, is accountable for managing the associated risks. The management team of the subsidiaries are responsible for managing their respective risk exposures and reports periodically to HI.

HI reviews and conducts a group-wide risk assessment periodically, monitors the identified risks to ensure that these are current and regularly taken into account. Following are the key risk factors that may impact the objectives of the Company.

#### **For the Holding Company**

1. Reputation

The inability of the Company to maintain and failure protect its reputation may adversely affect its objective of creating and growing its value for its stakeholders. The Company's reputation may be closely tied to the performance and reputation of its subsidiaries. Negative publicity or poor performance by the subsidiaries may possibly damage the Company's reputation which may impact stakeholder confidence and future business opportunities. HI communicates its vision, mission, core values, and objectives to all its stakeholders and ensures all stakeholders are mindful with certainty of the company DNA in accomplishing the corporate objectives. The HI senior management participates in the Group's strategic planning, management, and operational meetings to ensure alignment with the holding company. Each subsidiary's reputation can significantly impact the overall brand and image of the Company, as well as all the subsidiaries of the Company.

2. Information and Cyber Security/Safety

The failure to protect the Company from data breaches and/or the inability of the information systems to adequately protect the critical data and infrastructure may adversely affect stakeholders' confidence, disrupt operations, and may result to business losses and reputational damage. The Company may handle sensitive stakeholder data which can lead to privacy and cybersecurity risks such as data breaches and cyber-attacks. To mitigate the risks, HI directs groupwide investments in cybersecurity resources and implementation of strong data security measures. HI ensures strict compliance with the data privacy act and the company's information and communications technology security policy. HI conducts periodic

review and update of its cybersecurity policies and information campaign through cybersecurity awareness programs.

3. Talent

The probability that a critical role will become vacant and cannot be satisfactorily filled may negatively affect the Company's continuity of its strategic imperatives and/or products and services standards. The success of the Company depends on the quality and effectiveness of the leadership and employees and may face challenges in attracting and retaining top talent, HI established programs in building key competencies and capability, as well as implementing succession planning to address the exposures. The Company continue to improve on its employee engagement through activities and programs, including but not limited to individual development and career growth plan.

4. Market

The Philippine and Global economic condition may impact the Company's investment and growth commitments to its stakeholders. The uncertainty of the economic condition may affect the performance of the Company's subsidiaries. HI is cognizant that pursuing business opportunities by expanding its footprint is critical to sustain its growth commitments. HI considers investments anchored on the company's management expertise and available resources and uses acceptable financial modelling and testing considering its investment commitments. Monitoring the market risks is imbedded in the normal course of business and necessary measures are implemented to counter the potential impact.

5. ESG

The potential negative impacts that environmental, social, or governance factors can have on the Company's financial performance, reputation, or operational stability. The failure to address the environmental, social, and governance risks may impact the sustainability and ethical performance of the Company. HI is mindful that understanding and managing ESG risks is crucial to its long-term sustainability and resilience. HI developed its enterprise sustainability management framework which provides guidance on sustainability management. ESG considerations and sustainability are integrated into the Company's businesses' organizational activities and processes and the enterprise risk management. The Company has invested in the digitalization of sustainability and risk management to better manages the ESG risks.

## **For the Group**

1. Business Resiliency

The inability to bring the Company out of operational disruptions, resume critical processes, and restore normal operations may result to service breach and financial losses. The Group can be affected by natural disasters, may be vulnerable to cyber threats due to the increasing reliance on digital technologies, and can be affected by outbreaks of infectious diseases which may cause damage to facilities, may impact employee, other stakeholders, and workplace safety, and disrupt business operations. The Group is committed to address risks that may cause disruptions to its operations. Measures are put in place to mitigate the risks as provided for in the Group's crisis management and business continuity plans and disaster risk management program with the end objective of bringing back the business activities to normal operations as soon as possible. Further, the Group maintains and continues to invest in system and software applications, online platforms to improve the Group's ability to provide services remotely and meet stakeholders' expectations. Where applicable and appropriate, specific insurance is obtained to help reduce the financial impact of the operational disruptions and damages.

2. Reputation  
The inability of the Company to maintain and failure protect its reputation may adversely affect its objective of creating and growing its value for its stakeholders. Negative publicity or poor performance could damage the Company's reputation and lead to business losses and may impact stakeholder confidence. The Group communicates its vision, mission, core values, and objectives to all its stakeholders and ensures all stakeholders are mindful with certainty of the company DNA in accomplishing the corporate objectives. The Group has stakeholder action centers to address concerns, conducts surveys and social listening to assess reputational concerns, and implements social media policy to ensure appropriate community behavior.
3. Information and Cyber Security/Safety  
The failure to protect the Company from data breaches and/or the inability of the information systems to adequately protect the critical data and infrastructure may adversely affect stakeholders' confidence, disrupt operations, and may result to business losses. The Company handle sensitive stakeholder data which can lead to privacy and cybersecurity risks such as data breaches and cyber-attacks. To mitigate the risks, the Group ensures strict compliance with the data privacy act and the Group's information and communications technology security policy. The Group conducts periodic review and information campaign through cybersecurity awareness programs. The Group also maintains and invests in cybersecurity resources and implements strong data security measures.
4. Talent  
The probability that a critical role will become vacant and cannot be satisfactorily filled may negatively affect the Company's continuity of its strategic imperatives and/or products and services standards. The success of the Company depends on the quality and effectiveness of the leadership and employees and may face challenges in attracting, developing, and retaining top talent. The Group established programs in building key competencies and capability, as well as implementing succession planning to address the exposures. In addition, the Group maintains and continues to improve its employee engagement through activities and programs, including but not limited to individual development plan.
5. Market  
The Philippine and Global economic condition may impact the Company's investment and growth commitments to its stakeholders, the uncertainty of which may affect the performance of the Group. The Group is cognizant that pursuing business opportunities is critical to sustain its growth commitments. The Group considers opportunities anchored on the company's management expertise and available resources. Monitoring the market risks is imbedded in the normal course of business and necessary measures are implemented to counter the potential impact, including but not limited to diversification. The Group partners with business organizations to cushion the potential financial impact to relevant stakeholders, implements process improvements and other cost-saving measures, strengthens its online platforms to provide internet-based services, and affordable distance learning programs.
6. Insurance  
The potential losses due to events or occurrences that trigger insurance claims, high claims frequency, adverse changes in economic conditions, and inadequate pricing or underwriting which can affect the Company's financial results. To mitigate the risk, the Company employ various strategies based on the risk assessments, implement strict underwriting guidelines, and reinsurance agreements to spread the risk.

### **Other risks for the Companies and the Group**

Other risks that are inherent to the operations of the Companies and the Group which may expose the Group include the following.

7. **Regulation**

The Company's business may be impacted by changes in laws and policies or the introduction of new laws or regulations which may affect its business operations and financial results. Non-compliance with existing regulations, could result in fines, legal action, or reputational damage. The Group, operating largely in regulated industries, manages these risks by monitoring emerging laws and regulations and industry developments affecting or may affect its business. The Group takes the position of proactively participating in consultations and dialogues with pertinent regulatory agencies and organizations relevant to its operations strengthening its capability to anticipate and adapt to potential changes, aiming to attain thought leadership status in the industry where it operates.
8. **Technology Risk**

The Company's business may be impacted by technological innovations and/or changes which may affect its operations, competitiveness, and financial results. The industries where the Group operates are undergoing rapid technological changes which may significantly alter the way the Group's businesses operate. Failure to adopt new technologies and adapt to changing market conditions risk falling behind competition. The Group continue to invest in relevant technologies, systems improvements, and in digitalizing its key business processes.
9. **Competition**

The inability to understand and face intense competition and/or anticipate emerging competitors may place the Group in a disadvantageous position resulting to business losses. To respond to these risks, the Group monitors both competition and market trends, rethinking strategies with disruptive innovation, diversification, differentiation, and leadership in mind maximizing the use of existing resources and making the necessary investments where appropriate. The Group's strong industry partnership and collaboration provides insights into the future and potential requirements.
10. **Workplace Safety and Security**

The inability to provide a safe environment and/or operationalize adequate workplace security and preventive measures may adversely affect the Group's reputation and operations which could lead to negative stakeholders' actions and financial losses. The Group manages the risks by implementing a workplace security program, ensuring strict compliance with regulatory agencies' requirements on safety and security in the workplace. The Group maintains and continually improves appropriate processes and equipment aimed at securing its facilities and stakeholders.
11. **Operational**

The inefficiencies and/or failure of internal processes and/or systems, non-compliance with policies and regulatory requirements, human errors in the conduct of the Group's daily activities may result to financial losses. To manage these risks, the Group ensures that all operating units have efficient and effective processes and support systems to meet and deliver its objectives. Further, the Group periodically assesses existing controls and compliance to ensure its continued relevance and effectiveness by conducting periodic operational audit.

### **Item 2: Properties**

The office space used by House of Investments belongs to a subsidiary. As a holding company, the Company does not use large amounts of office space. The Automotive businesses use leased properties to sell and service vehicles. Each dealership site has lease contracts with their respective landlords.

The only exception to this is the property used by Honda Cars Quezon Avenue, which is owned by House of Investments.

The following summarizes information on House of Investments and subsidiaries real property ownership as of December 31, 2023.

<b>PROPERTY DESCRIPTION</b>	<b>DATE ACQUIRED</b>	<b>TYPE</b>
<b>HOUSE OF INVESTMENTS, INC.</b>		
Quezon Avenue	2002	Industrial
<b>SAN LORENZO INVESTMENT HOLDINGS AND SERVICES, INC.</b>		
Sen. Gil Puyat Ave., Makati	2019	For development
<b>ATYC, INC.</b>		
Bonifacio Global City, Taguig	2022	Office/Commercial
<b>GREPA REALTY HOLDINGS CORPORATION</b>		
Sen. Gil Puyat Ave., Makati	2011	Office/Commercial
Calamba Laguna	2011	Land – Industrial
Binondo, Manila	2011	Office Units
Osmena Boulevard, Cebu City	2011	Office Condominium Units
North Reclamation Area, Cebu City	2011	Land – Commercial
Barangay Dela Paz, Antipolo City	2011	Land – Residential
Sagcahan, Tacloban City	2011	Land – Commercial/Residential
<b>TARLAC TERRA VENTURES, INC.</b>		
Bo. San Miguel, Tarlac City	2023	Land – Industrial
<b>MALAYAN INSURANCE COMPANY, INC.</b>		
Alcala, Pangasinan	1961	Land - Commercial
Mangatarem, Pangasinan	1964	Land - Commercial
Lacson St, Bacolod City	1972	Land - Commercial
Lacson St, Bacolod City	1973	Office/Commercial
Lanang, Davao City	1974	Land - Commercial
Bo. Bangad, Cabanatuan City	1975	Land – Commercial
Eliza Valley Subd, Cebu City	1975	Office/Commercial
JP Laurel St, Davao City	1976	Office/Commercial
Lahug, Cebu City	1977	Land – Commercial
Binondo, Manila	1978	Condominium Office Units
Salcedo Village, Makati City	1986	Condominium Office Units
Salcedo Village, Makati City	1989	Condominium Office Units
Bo. Tungtong, Las Pinas City	1993	Land – Commercial
Binondo, Manila	1995	Condominium Office Units
Mactan Island, Cebu	1996	Condominium Units and Parking
Salcedo Village, Makati City	1998	Condominium Office Units
Calumpit, Bulacan	2004	Land - Commercial
Calumpit, Bulacan	2004	Land - Commercial
Calumpit, Bulacan	2004	Land - Commercial
Calumpit, Bulacan	2004	Land - Commercial
Commonwealth, Quezon City	2006	Land - Commercial
Mayapa, Laguna	2007	Land - Commercial
Binondo, Manila	2008	Condominium Office Units
Binondo, Manila	2010	Condominium Office Unit
Binondo, Manila	2010	Condominium Office Unit
Binan, Laguna	2018	Office/Commercial
<b>MALAYAN EDUCATION SYSTEM, INC.</b>		
Intramuros, Manila	1999	School campus
Intramuros, Manila	2013	Vacant lot for expansion
Sta. Cruz, Makati City	2018	School Campus
<b>MALAYAN HIGH SCHOOL OF SCIENCE, INC.</b>		
Paco, Manila	2002	School campus
<b>MALAYAN COLLEGES LAGUNA, INC.</b>		
Cabuyao, Laguna	2010	School campus
Cabuyao, Laguna	2012	Vacant lot for expansion
<b>MALAYAN COLLEGES MINDANAO, INC.</b>		
Ma-a, Davao	2015	School campus
Ma-a, Davao	2018	School campus

PROPERTY DESCRIPTION	DATE ACQUIRED	TYPE
<b>NATIONAL TEACHERS COLLEGE</b>		
Quiapo, Manila	2019	School Campus
Quiapo, Manila	2019	School Campus
Quiapo, Manila	2019	School Campus
<b>UNIVERSITY OF NUEVA CACERES</b>		
J. Hernandez Ave., Naga City	2019	School Campus
<b>AC COLLEGE OF ENTERPRISE AND TECHNOLOGY, INC.</b>		
San Jose del Monte City, Bulacan	2019	Vacant Lot

The following details the properties that House of Investments and subsidiaries have leased:

PROPERTY DESCRIPTION	LOCATION	LEASE EXPIRATION
<b>HOUSE OF INVESTMENTS, INC.</b>		
Dealership	Paco, Manila	2026
Dealership	Paco, Manila	2026
Dealership	Commonwealth, QC	2024
Service Center	Tandang Sora, QC	2028
Dealership	Leyte	2030
Warehouse	Leyte	2024
<b>HI CARS, INC.</b>		
Dealership	Mandaluyong	2028
<b>MALAYAN INSURANCE COMPANY, INC.</b>		
Branch	Laoag	2025
Branch	Legazpi	2025
Branch	Tuguegarao	2026
Branch	Subic	2024
Branch	Naga	2024
Branch	Ortigas	2026
Branch	Quezon Ave	2025
Branch	Lipa	2024
Branch	Tagum	2027
Branch	Imus	2024
Branch	Baliuag	2024
Office	Binondo	2025
Branch	Alabang	2025
Branch	Cabanatuan	2025
Branch	Baguio	2025
Branch	Calamba	2025
Branch	Cebu	2025
Branch	General Santos	2025
Branch	Iloilo	2025
Branch	Palawan	2025

<b>PROPERTY DESCRIPTION</b>	<b>LOCATION</b>	<b>LEASE EXPIRATION</b>
Branch	Tagbilaran	2025
Branch	CDO	2025
Branch	Dumaguete	2025
Branch	Dagupan	2025
Branch	General Santos	2025
Branch	Butuan	2025
Branch	Laguna	2025
<b>RCBC TRUST CORPORATION</b>		
Office	Makati, Metro Manila	2025
Office	Makati, Metro Manila	2024
<b>SUN LIFE GREPA FINANCIAL, INC.</b>		
Branch Office	San Fernando City, La Union	2024
Branch Office	Dagupan City	2025
Branch Office	San Fernando, Pampanga	2024
Branch Office	Baguio City	2024
Branch Office	Calapan City, Oriental Mindoro	2025
Branch Office	San Pablo City	2024
Branch Office	San Pablo City	2028
Branch Office	Cebu City	2026
Branch Office	Tacloban City	2025
Branch Office	Bacolod City	2024
Branch Office	Zamboanga City	2024
Branch Office	Davao City	2026
Branch Office	General Santos City	2024
Branch Office	Koronadal, South Cotabato	2025
Branch Office	Ozamis City	2024
Branch Office	Butuan City	2024
Branch Office	Surigao City	2025
Branch Office	Quezon City	2024
Branch Office	Malolos City	2024
Branch Office	Binondo, Manila	2026
Grepa Medical & Diagnostic Center	RCBC Plaza, Makati City	2027
Head Office	Grepalife Bldg., Makati City	2024
<b>NATIONAL TEACHERS' COLLEGE (APEC SCHOOL BRANCHES)</b>		
School campus	V. Luna	2030
School campus	North Fairview	2032
School campus	C. Raymundo	2032
School campus	Marikina Heights	2038
School campus	Tondo	2030
School campus	Sta. Rita Sucat	2032
School campus	Dasmariñas	2032
School campus	Bacoor	2034
School campus	Pateros	2033

PROPERTY DESCRIPTION	LOCATION	LEASE EXPIRATION
School campus	Ortigas Ext., Cainta	2030
School campus	Kalumpang	2028
School campus	JRU Lipa	2024
School campus	Las Pinas	2031
Former School campus	Concepcion Dos	2026
School campus	New Manila	2031

The principal assets reflected in the consolidated balance sheets are registered mainly under the Company and its main subsidiaries that are engaged in financial services, property and property management, education, and car dealership. As a holding company, House of Investment's indirect ownership on the said properties covers/applies only to the extent of, and is limited by the number of holdings it has in these subsidiaries.

### Item 3 – Legal Proceedings

House of Investments, Inc. is involved in disputes that arise in the ordinary course of its business such as labor disputes pending before the NLRC and criminal cases which it filed against erring employees pending before the courts of general jurisdiction. The Company's management believes that these suits will ultimately be settled and/or decided in its favor and will not adversely affect its financial position and operating results.

### Item 4 - Submission of Matters to a Vote of Security Holders

The following were submitted to the vote of the security holders of House of Investments during the Annual Stockholders Meeting held on July 21, 2023.

- (i) Approval of the majority of the Minority Shareholders of the Issuance of Common Shares to Pan Malayan Management & Investment Corporation (PMMIC) and GPL Holdings, Inc. (GPLHI) and Waiver of the requirement of The Philippine Stock Exchange, Inc. to conduct a rights or public offering of the Common Shares subscribed by and to be issued to PMMIC and GPLHI.

99.998% of the minority shareholders represented in the meeting have voted in favor of this resolution.

- (ii) Increase in the company's authorized capital stock and the corresponding amendment to article seventh of the company's amended articles of incorporation.

FROM	TO
That the authorized capital stock of the corporation is TWO BILLION EIGHT HUNDRED SEVENTY FIVE MILLION PESOS (P2,875,000,000.00) Philippine Currency, and said capital stock is divided into ONE BILLION TWO HUNDRED FIFTY MILLION (1,250,000,000) COMMON STOCK with a par value of ONE PESO AND FIFTY CENTAVOS (P1.50) each and Two Billion Five Hundred Million (2,500,000,000) shares of PREFERRED STOCK with a par value of FORTY CENTAVOS (P0.40) each.	That the authorized capital stock of the corporation is <b>THREE BILLION TWO HUNDRED FIVE MILLION PESOS (P3,205,000,000.00)</b> Philippine Currency, and said capital stock is divided into <b>ONE BILLION FOUR HUNDRED HUNDRED SEVENTY MILLION (1,470,000,000)</b> COMMON STOCK with a par value of ONE PESO AND FIFTY CENTAVOS (P1.50) each and x x x.

85.051% of the total shares represented in this meeting have voted in favor of this resolution.

## **2. Management Discussion and Analysis of Financial Condition and Results of Operations**

### **CONSOLIDATED RESULTS**

*Year 2023 vs. 2022*

#### **INCOME STATEMENT**

##### **Results of Operations**

Consolidated revenues were higher at P11,094.21 million compared to previous year's P9,478.68 million.

Revenue from services, which is mainly attributable to the leasing business of the group, grew by 55%. Likewise, vehicle sales have improved by 8%, which resulted to higher revenues from goods. Due to higher enrollment and discontinuation of discounts offered during the pandemic period, the education sector showed a 14% growth compared to last year.

Consolidated cost of sales and services, and general and administrative expenses ("GAE") increased by 16% and 13%, respectively. The increase is attributable to higher a) personnel costs, due to increase in headcount; (b) professional fees, which are primarily from growth initiatives of the group; (c) security, janitorial and other services, due to increase in average daily wage rate and return to normal operations; (d) advertising and promotions, as the subsidiaries continuously intensify its marketing activities; and (e) depreciation expense, relative to full year impact of CAPEX incurred mid 2022.

Other income pertains mainly to interests from short-term time deposits.

Equity in net earnings of associates is lower, at P116.72 million this year compared to P530.89 million last year, primarily due to losses incurred by the automotive sector and from the construction sector.

Interest and finance charges increased from P271.58 million to P525.78 million, due to higher level of debts coupled with higher average interest rates compared to last year.

Provision for income tax is significantly higher because, as mandated by the Bayanihan Act, the income tax rate applicable to the education sector has reverted to 10% from 1% effective July 2023.

This year, the Parent Company decided to sell its investment in the construction sector, which resulted to a reduced stake of 21% from 55.34%. The loss of control over the construction subsidiary has resulted to an accounting loss of P426.31 million. Details of which are presented to the notes to financial statement.

As a result, the Group's net income from continuing operations was significantly reduced from P1,041.91 million to P615.60 million.

##### **Financial Position**

On 29 December 2023, the Parent Company was able to get approval from SEC to acquire 51% ownership over SLGFI, and 77.33% ownership over MEI, through a share swap agreement. The consolidation of net assets of these entities has tempered the impact of the deconsolidation of the construction subsidiary.

Total consolidated assets of the Group grew to P159.96 billion from P65.23 billion in 2022, primarily due to the assets of SLGFI and MEI, which can be distinctively identified to these entities.

Increase in receivables are mainly attributable to MEI. Inventories are primarily from automotive segment. Asset Held for Sale pertains mainly to the 4.5% shares owned by the Parent Company which were sold in January 2024. Prepaid expenses and other current assets increased due to additional tax credit certificates received by the Group.

Total noncurrent assets grew to P68.57 billion from P45.35 billion.

Increase in Financial assets at FVOCI pertains primarily to SLGFI and MEI. Investments in associates and joint ventures includes the remaining investment in the construction sector. The reduction pertains to the deconsolidation of the construction subsidiary. Increase in property, plant and equipment pertains primarily to: (a) additional costs related to the ongoing property development under the Property sector; (b) fair value of real estate; and (c) properties from the new subsidiaries. Investment properties, which are recorded at cost, includes properties from new subsidiaries. Whereas, reduction in other assets such as ROU, Goodwill, retirement and others pertain to deconsolidation of the construction subsidiary.

Total liabilities increased to P109.75 billion from P29.36 billion.

Total current liabilities are at P88.02 billion. The huge increase from last year pertains to the segregated fund and contract liabilities of the insurance sector. Loans were significantly reduced to manage the Group's interest cost. Increase in due to related parties pertains to construction-related obligations of Property sector which are due within the next period. Net movement in lease liabilities pertains to amortization.

Total noncurrent liabilities increased to P21.73 billion from P7.83 billion. The big jump pertains to noncurrent portion of contract liabilities of the insurance sector. Deferred tax liability also increased primarily due to revaluation increment in real properties. Increase in accrued retirement liability pertains to additional provision recognized by the Group.

Consolidated equity rose from P35.86 billion to P50.21 billion following an increase in both capital stock and additional paid-in capital, as a result of the executed share swap agreement.

*Year 2022 vs. 2021*

## **INCOME STATEMENT**

### **Results of Operations**

For the period ending 31 December 2022, the Group registered a net income of P1,724.34 million, which is 6% higher than last year's net income of P1,627.77 million.

Consolidated revenues were slightly higher at P23,905.29 million compared to previous year's P23,599.07 million. Sales of services, which pertain mainly to revenues generated by the Construction sector, dropped from P16,667.31 million to P15,462.41 million. This is primarily due to completion of its major projects. On the other hand, sales from Automotive sector registered 26% growth, while revenues from Education sector grew by 18%, due to higher enrollment.

Cost of sales and services dropped by 2% due to significant reduction in the costs of the Construction sector. Whereas, GAE increased by 14%. The increase is attributable to higher (a) utilities, resulting from resumption of face-to-face classes and more employees reporting back to the offices; (b) security, janitorial and other services, which are attributable to increase in manpower and increase in daily wage rates; (c) advertising and promotions expense, as the group intensified its marketing activities; and (d) commissions and direct selling expenses related to the increase of sales in the automotive sector.

Increase in other income pertains mainly to gain on sale of property and reversal of prior period provisions.

Equity in net earnings of associates dropped from P1,430.34 million to P425.03 million this year, primarily due to losses incurred by the foreign affiliate of the Construction sector.

Interest and finance charges were down from P708.37 million to P669.70 million, due to lower level of debts compared to last year.

### **Financial Position**

Total consolidated assets of the Group stood at P65.23 billion from P57.19 billion in December 2021. Total current assets went down to P19.87 billion from P24.90 billion. Cash and cash equivalents decreased mainly due to payment of loans and dividends to preferred shareholders of the Construction sector. Contract assets decreased due to conversion of production into billed receivables. Receivable from related parties increased due to charges to a foreign affiliate relative to recruitment costs. Prepaid expenses and other current assets increased due to additional advances to suppliers and subcontractors of the Construction sector.

Total noncurrent assets increased from P32.29 billion to P45.35 billion, mainly due to the acquisition of property investment located in Taguig City. Equity investments in fair value through other comprehensive income increased due to higher market value of quoted securities. Increase in investments in associates and joint ventures pertains mainly to equity earnings intake as of the period. Increase in the right-of-use assets pertains to new leased property. Retirement asset increased as a result of the cost-cutting measures implemented by the Construction sector. Increase in other non-current assets pertains to the non-current portion of the unapplied certificates of creditable withholding taxes, and contract assets from retentions on projects of Construction group.

Total consolidated liabilities increased from P27.08 billion to P29.36 billion.

Total current liabilities went up from P17.56 billion to P21.53 billion. The increase pertains primarily to the loans taken out by the Property sector to finance the purchase of property in Taguig.

Contract liabilities pertain to unearned tuition fees and current construction contract obligations, which are reduced as the corresponding revenue is recognized during the period. The net increase for the period pertains to advances received by the Construction sector for its new projects. Net movement in lease liabilities was due to the additional lease agreement entered into by the Construction sector.

Total noncurrent liabilities were reduced from P9.52 billion to P7.83 billion, as the Group continuously settles its debts.

Contract liabilities net of current portion refers to contract obligations of the Company for the projects classified as non-current with completion date beyond one year after balance sheet date. Accrued retirement liability dropped from P0.22 billion to P0.20 billion. Reduction in other non-current liabilities pertains primarily to reclassification of retention payables of Construction sector to current. Total consolidated equity increased to P35.86 billion from P30.12 billion, while total consolidated retained earnings increased to P12.25 billion from P11.08 billion in December 2021.

*Year 2021 vs. 2020*

## **INCOME STATEMENT**

### **Results of Operations**

For the period ended December 2021, the Group was able to rebound from its net loss in previous year, generating a net income of P1,627.77 million.

As the government starts to ease the lockdown restrictions, the Group's construction and automotive segments have slowly regained its momentum. Both segments showed a positive bottom line compared to losses last year. On the other hand, the education segment has shown continuous improvement, surpassing its pre-pandemic results by almost three times of its 2019 net income.

Costs of sales and services, as well as the administrative expenses of the Group dropped by 9%, mainly due to cost reduction programs adapted by the Group.

Equity in net earnings of associates and joint ventures grew from P1,368.43 million to P1,430.35 million, primarily attributable to improved financial results of various entities where the Group has significant holdings.

Other income increased from P128.77 million to P191.90 million, mainly due to unrealized foreign exchange gain recognized by the construction segment compared to losses last year.

Interest and finance charges were lower, from P712.57 million to P708.37 million primarily due to lower borrowing rates.

### **Financial Position**

Total assets stood at P57,193.76 million from P51,885.48 million in 2020.

Increase in cash and cash equivalents was largely due to collection of receivables from clients and, net proceeds from bank loans, and from the construction segment's issuance of preferred shares. Reduction in receivables was due to collection from clients and customers. Contract assets increased by 15%, largely attributable to completion of major construction projects. Receivable from related parties increased from P53.42 million to P145.28 million due to advances to a foreign affiliate. Inventories dropped by 18% due to accelerated production of the construction segment coupled by lower purchases of the automotive segment. Reduction in prepaid expenses and other current assets was mainly due to

reclassification of unutilized creditable withholding taxes (CWTs) to P933.00 million, to non-current assets.

Reduction in equity investments at FVOCI pertains to drop in market value of quoted securities. Increase in investments in associates and joint ventures pertains to equity earnings for the period. Decrease in right of use assets (as well as in lease liabilities) was mainly due to amortization as of the period. Increase in retirement asset pertains mainly to changes in financial assumption. Reduction in deferred tax asset pertains to derecognition of the asset related to reduced income tax rate as a result of the implementation of CREATE Law. Increase in other noncurrent assets pertains to non-current portion of the CWTs of construction group.

Total liabilities were reduced from P30,031.29 million to P27,078.21 million.

Effectively, the total bank loans of the Group increased by P442 million, net of repayments. These were used to finance operations and investment activities of the Group. Reduction in contract liabilities pertain to application of deposits against progress billings for the period. The significant reduction in due to related parties was because of the settlement of management fees by education segment to a related party. Decrease in retirement liability was mainly due to EEI's change in the financial assumption on the discount rate from 7.33%-7.37% in 2018 vs. 5.02% in 2019. Decrease in other noncurrent liabilities pertains to reclassification of retention payable of the construction segment to current.

Total equity increased from P21,854.19 million to P30,115.55 million. Increase is primarily due to improved performance of the Group as well as the increase in the value of the land.

### **Financial Ratios**

Below are the financial ratios that are relevant to the Group's for the years ended December 31, 2023 and 2022:

Financial ratios		2023	2022
Current ratio <i>Indicates the Group's ability to pay short-term obligation</i>	$\frac{\text{Current Assets}}{\text{Current Liabilities}}$	<b>1.04:1</b>	0.92:1
Solvency Ratio <i>Shows how likely a company will be to continue meeting its debt obligations</i>	$\frac{\text{Net Income} + \text{Depreciation}}{\text{Total liabilities}}$	<b>0.01:1</b>	<b>0.08:1</b>
Debt-to-equity ratio <i>Measures the Group's overall leverage</i>	$\frac{\text{Total Debt}}{\text{Total Equity}}$	<b>2.19:1</b>	<b>0.82:1</b>
Asset to Equity Ratio <i>Measures the group's leverage and long-term solvency</i>	$\frac{\text{Total Assets}}{\text{Total Equity}}$	<b>3.19:1</b>	<b>1.82:1</b>
Interest Rate Coverage <i>Shows how easily a company can pay interest on outstanding debt</i>	$\frac{\text{EBIT}^*}{\text{Interest Expense}}$	<b>2.31:1</b>	<b>3.83:1</b>
Return on Assets	$\frac{\text{Net Income}}{\text{Total Assets}}$	<b>0.55%</b>	<b>2.82%</b>

Financial ratios		2023	2022
<i>Measure the ability to utilize the Group's assets to create profits</i>	Average Total Assets		
Return on Equity	$\frac{\text{Net Income}}{\text{Average Total Equity}}$	1.43%	5.23%
<i>Reflects how much the Group's has earned on the funds invested by the stockholders</i>			

*\*Earnings before interest and taxes*

Current ratio is higher at 1.04 in 2023 compared to 0.92 in 2022. This is mainly attributable to the combined assets of the new subsidiaries resulting from the share swap.

Solvency ratio is lower at 0.01 in 2023 and 0.08 in 2022. This is due to increase in total debts coming from the new subsidiaries, SLGFI and MEI.

Debt-to-Equity ratio measures the Group's leverage. It increased from 0.82 to 2.19 this year as a result of additional debts from new subsidiaries

Asset-to-Equity ratio increased from 1.82 to 3.19, which is mainly attributable to additional assets from new subsidiaries.

Interest Rate Coverage ratio shows how easily a company can pay interest on outstanding debt. It is lower at 2.31 times this year due to lower earnings posted by the Group.

Return on Assets measures the ability to utilize the Group's assets to create profits. The Group's return on assets for the year 2023 decreased to 0.55 from 2.82 in 2022. This is attributable to lower net income coupled with increase in total assets from new subsidiaries.

Return on Equity (ROE) measures the profitability of the Company in relation to the average stockholders' equity. The ROE for 2023 went down to 1.43 from 5.23 in 2022 due to lower income for the year, coupled with increase in equity arising from additional shares issued.

The above-mentioned ratios are applicable to the Group as a whole.

#### ***Other qualitative and quantitative factors***

- (i) There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way;
  - a. House of Investments does not anticipate any cash flow or liquidity problems within the next twelve months;
  - b. House of Investments is not in default or breach of any note, loan, lease, or other indebtedness or financing arrangement which will require the Company to make payments;
  - c. There is no significant amount of trade payable that have not been paid within the stated terms; and
  - d. House of Investments depends on dividends from its subsidiaries as its source of liquidity.
- (ii) There are no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- (iii) There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period;

- (iv) Below are the material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures.

San Lorenzo Ruiz Investment Holdings and Services, Inc. is redeveloping a property along Sen. Gil J. Puyat Avenue in Makati into a mix-use commercial complex through a joint venture with Sojitz Corporation of Japan. The estimated development cost is P9.3 billion.

- (v) There is no known trend, event or uncertainty that have had or that are reasonably expected to have a material impact on the net sales or revenues or income of the Group from continuing operations;
- (vi) There are no significant elements of income or loss that did not arise from the House of Investments' continuing operations;
- (vii) The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item are discussed above;
- (viii) There are no seasonal aspects that had a material effect on the financial condition or results of operations.

## MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDERS' MATTERS

### a. Market for Issuer's common equity and related stockholder matters

The common stock (PSE: HI) is traded on the Philippine Stock Exchange.

PERIOD	HIGH	LOW
2024 Second Quarter	3.51	3.32
2024 First Quarter	3.97	3.22
2023 Fourth Quarter	4.04	3.21
2023 Third Quarter	4.27	3.55
2023 Second Quarter	5.39	3.37
2023 First Quarter	3.99	3.15
2022 Fourth Quarter	3.75	3.28
2022 Third Quarter	3.60	3.35
2022 Second Quarter	3.70	3.31
2022 First Quarter	3.90	3.42
2021 Fourth Quarter	3.98	3.50
2021 Third Quarter	4.30	3.52
2021 Second Quarter	4.60	3.20
2021 First Quarter	4.10	3.40

The market price of House of Investments' common stock as of June 28, 2024 (latest practicable trading date) is at P3.51.

### Stockholders

The top 20 owners of common stock as of May 31, 2024 are as follows:

STOCKHOLDER	COMMON SHARES	% OF TOTAL
Pan Malayan Management & Investment Corp.*	692,463,366	47.13%
PCD Nominee Corp – Filipino	423,782,695	28.84%
GPL Holdings, Inc.*	295,133,148	20.09%
PCD Nominee Corp – Non-Filipino	14,504,036	0.99%
A.T. Yuchengco, Inc.*	7,036,070	0.48%
GDSK Development Corporation	5,064,840	0.34%
Go Soc & Sons and Sy Gui Huat, Inc.	4,019,890	0.27%
Y Realty Corporation	3,545,890	0.24%
Malayan Securities Corporation	2,790,000	0.19%
Seafront Resources Corp.	2,484,000	0.17%

STOCKHOLDER	COMMON SHARES	% OF TOTAL
Meer, Alberto M.	2,217,030	0.15%
Enrique T. Yuchengco, Inc.*	1,211,360	0.08%
Berck Y. Cheng or Alvin Y. Cheng or Diana Y. Cheng or Cheryl Y. Cheng	850,000	0.06%
Villonco, Vicente S.	803,800	0.05%
RP Land Development Corp.*	726,720	0.05%
Dee Helen Y. ITF: Michelle	643,010	0.04%
Lim, Tek Hui	627,000	0.04%
EBC Securities Corporation	485,320	0.03%
Dee, Helen Y. Dee ITF Johanna Y.	482,290	0.03%
Bardey, John C.	476,230	0.03%
<b>SUB TOTAL</b>	<b>1,459,346,695</b>	<b>99.32%</b>
Others	9,955,535	0.68%
<b>TOTAL</b>	<b>1,469,302,230</b>	<b>100.00%</b>

House of Investments has a total of 369 common shareholders owning a total of 1,469,302,230 shares as of May 31, 2024.

\* Represents certificated shares only.

### Dividends

In accordance with the Corporation Code of the Philippines, House of Investments intends to declare dividends (either in cash or stock or both) in the future. Common and preferred stockholders of the Company are entitled to receive a proportionate share in cash dividends that may be declared by the Board of Directors out of surplus profits derived from House of Investments' operations after satisfying the cumulative interest of preferred shares.

The same right exists with respect to a stock dividend of which the declaration is subject to the approval of stockholders representing at least two-thirds (2/3) of the outstanding shares entitled to vote. The amount will depend on the Company's profits and its capital expenditure and investment requirements at the relevant time. The company has no specific dividend policy.

The company has declared cash dividends as follows:

YEAR	DIVIDEND PER COMMON SHARE	TOTAL AMOUNT
2023	P0.05	P38.82 M

House of Investments has not identified any restriction that limits the ability to pay dividends on common equity or that are likely to do so in the future.

### Recent Sales of Unregistered or Exempt Securities, Including Recent Issuance of Securities Constituting an Exempt Transaction

On December 29, 2023, House of Investments issued the following common shares in exchange for shares of the target companies, as follows

1. 397,703,801 common shares to Pan Malayan Management and Investment Corporation in exchange for 77.32% stake in MICO Equities, Inc.
2. 221,716,590 shares to GPL Holdings, Inc. in exchange for 51% stake in Sun Life Grepa Financial, Inc.
3. 73,416,558 shares to GPL Holdings, Inc. in exchange for a 49% stake in Grepa Realty Holdings

### **Description of Registrant's Securities: Common Stock and Preferred Stock**

The equity capital structure of the firm as of December 31, 2023 is shown below:

<b>Common Stock</b>	
<b>Authorized Capital</b>	1,470,000,000
<b>Issued</b>	1,469,602,230
<b>Outstanding</b>	1,469,302,230
<b>Paid Up Capital</b>	2,203,953,359
<b>Par Value</b>	P1.50

**HOUSE OF INVESTMENTS, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2023 AND 2022**

**AND**

**REPORT OF INDEPENDENT AUDITOR**

**STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS**

The management of House of Investments, Inc. and Subsidiaries is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2023, 2022 and 2021, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip, Gorres, Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.



**HELEN V. DEE**  
Chairman of the Board



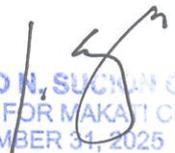
**LORENZO V. TAN**  
President and Chief Executive Officer



**GEMA O. CHENG**  
EVP - COO/Chief Financial Officer & Treasurer

Signed this 30 **APR** 2024 day of \_\_\_\_\_ 2024

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Series of 2024



**ATTY. JOSELINO N. SUCHAN CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 364449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLL NO. 60799  
APPOINTMENT NO. M-018

## INDEPENDENT AUDITOR'S REPORT

The Board of Directors and the Stockholders  
House of Investments, Inc.  
9th Floor, Grepalife Building  
221 Sen. Gil J. Puyat Avenue  
Makati City, Metro Manila

### Opinion

We have audited the consolidated financial statements of House of Investments, Inc. (the Parent Company) and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2023 and 2022, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2023, and notes to the consolidated financial statements, including material accounting policy information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2023 and 2022, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2023 in accordance with Philippine Financial Reporting Standards (PFRSs).

### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.



### ***Recoverability of nonfinancial assets***

Under PFRSs, the Group is required to annually test for impairment the nonfinancial assets such as the goodwill, intellectual property rights with infinite life and for those nonfinancial assets with finite useful life, whenever there are indicators of impairment. These nonfinancial assets are considered significant to the consolidated financial statements and management's assessment process involves judgments and is based on assumptions which are subject to higher level of estimation uncertainty. The assumptions used in estimating the discounted cash flow projections include forecasted revenue, long-term growth rates, royalty rates, and discount rates.

Relevant disclosures related to this matter are provided in Notes 23 and 24 to the consolidated financial statements.

### ***Audit response***

We involved our internal specialist in evaluating the methodology and assumptions used. We obtained an understanding of the Group's impairment model and the assumptions on the key business drivers of the cash flow forecasts such as the revenue. We checked the Group's key assumptions and also compared them against historical performance. We compared the long-term growth rates and royalty rates against relevant published market information. We tested the parameters used in the determination of discount rates against market data. In addition, we reviewed the Group's disclosures about those assumptions to which the outcome of the impairment tests is most sensitive, that is, those that have the most significant effect on the determination of the recoverable amount of these assets.

### ***Assessment of the Loss of Control over EEI Corporation and Subsequent Classification and Accounting for the Retained Interest***

On April 25, 2023, the board of directors of the Parent Company approved the sale of 20% interest over EEI Corporation (EEI). As a result of this transaction, the Group and the Parent Company lost control over EEI resulting in deconsolidation of the assets and liabilities of EEI and derecognition of the carrying value of investment in EEI at the Group and Parent Company level, respectively, and recognized the retained interest in EEI as an investment in associate. The Group classified the results of EEI as deconsolidated operations in the consolidated statements of income and consolidated statements of cash flows for the years ended December 31, 2023, 2022 and 2021, respectively.

As required by PAS 36, *Impairment of Assets*, management performed impairment tests on the investment in EEI to determine whether its carrying amount has exceeded its recoverable amount as at December 31, 2023.

The assessment over the loss of control over EEI and subsequent classification and accounting treatment of the retained interest in EEI is significant to our audit given the size and complexity of the transaction and the significant judgments involved, specifically on the assessment of loss of control, existence of significant influence on retained interest and valuation of the shares of EEI. In addition, management's impairment assessment process on the investment in EEI requires significant judgment and is based on assumptions, specifically discount rate and cashflow forecast, that are subject to higher level of estimation uncertainty.



### *Audit Response*

We obtained an understanding of the transactions and inspected management's analysis on the accounting treatment of the transaction, including the assessment on the classification of retained interest over EEI. We reviewed the management's assessment that the control elements as defined under PFRS 10, *Consolidated Financial Statements* (PFRS 10) are no longer met and the Group exercised significant influence with its retained interest over EEI through inspection of agreements related to the transaction.

We obtained an understanding of and evaluated the valuation techniques and assumptions used in the valuation of EEI. We compared the key assumptions used in the valuation against external appraisal reports, market and industry data. We considered the competence, capabilities, and objectivity of the specialists engaged by the Parent Company in relation to the valuation of EEI's properties.

We agreed the carrying value of EEI prior to loss of control to accounting records and evaluated if the deconsolidation is in accordance with PFRS 10. We reperformed the calculation of loss on deconsolidation and gain on remeasurement of retained interest. We assessed whether the classification of EEI as a deconsolidated operation is appropriate and that the presentation in the financial statements as a deconsolidated operation is in accordance with PFRS 5, *Noncurrent Assets Held for Sale and Discontinued Operations*.

We reviewed the completeness of the disclosures with respect to this transaction and the disclosures about those assumptions to which the outcome of the valuation is most sensitive, specifically, those that have the most significant effect on the determination of the fair value of the EEI.

We reviewed the impairment testing on the investment in EEI with the involvement of our internal specialist. We evaluated the key assumptions, such as forecasted revenues, gross margin and discount rate, that were used to estimate the discounted cash flows to which management attributes the investment. We evaluated these key assumptions based on our understanding of the business plans and by reference to historical information and relevant market data. In our sensitivity analyses, we considered past, current and anticipated changes in the business and economic environment. We tested the parameters used in the determination of the discount rate against market data.

We also obtained the financial information of EEI for the year ended December 31, 2023 and recomputed the Group's share in net income of EEI for the year ended December 31, 2023.

### **Estimation of Insurance Contract Liabilities**

The Group's insurance contract liabilities represent a significant portion of its total liabilities. As required by PFRS 4 and in accordance with the provisions of the local standards, insurance contract liabilities are recognized when the contracts are entered into and the premiums are recognized. The provision for insurance contracts is calculated on the basis of prospective actuarial valuation method where the assumptions used depend on the circumstances prevailing at the inception of the contract.

While there is considerable judgment applied by management and inherent uncertainty in selecting assumptions, the assumptions with the greatest estimation uncertainty are those related to past and future internal and external variables with respect to underlying assumptions that may have a significant impact on the measurements of these liabilities. These assumptions required significant auditor attention particularly for (i) circumstances where there is limited company and industry experience data and (ii) circumstances where the historical experience may not be a good indicator of the future. Auditing certain valuation models and significant assumptions required a high degree of auditor judgment and an increased extent of audit effort, including the need to involve actuarial and fair value specialists.



### *Audit Response*

We obtained understanding of the Group's process to estimate the insurance contract liabilities and tested relevant controls.

On sampling basis, we tested the accuracy of policy data by vouching the details in the computation of reserves to the policy. We reviewed the tie-up of samples selected to the respective plan code group it belongs. With the assistance of our internal specialist, we evaluated the methodologies used by the Group in determining the insurance contract liabilities and assessed whether the methodologies are generally accepted actuarial projection techniques and we tested the reasonableness of the assumptions used by independently calculating an estimate of the insurance contract liability and comparing the results to the Group's estimate.

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2023 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.



## **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Lloyd Kenneth S. Chua.

SYCIP GORRES VELAYO & CO.



Lloyd Kenneth S. Chua  
Partner

CPA Certificate No. 109688

Tax Identification No. 223-270-891

BOA/PRC Reg. No. 0001, April 16, 2024, valid until August 23, 2026

BIR Accreditation No. 08-001998-115-2022, January 20, 2022, valid until January 19, 2025

PTR No. 10079919, January 5, 2024, Makati City

April 29, 2024



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	December 31	
	2023	2022
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Note 8)	₱6,633,047,805	₱6,630,467,357
Receivables (Note 9)	11,685,674,611	4,250,815,749
Contract assets (Note 10)	–	5,182,274,282
Segregated fund assets (Note 11)	37,569,985,225	–
Reinsurance assets (Note 12)	24,230,398,085	–
Inventories (Note 13)	496,661,387	1,502,027,586
Loans receivable (Note 14)	1,865,811,107	–
Financial assets at fair value through profit or loss (FVTPL) (Note 16)	6,422,981,790	14,892,802
Receivables from related parties (Note 29)	17,279,419	178,008,353
Assets held for sale (Note 17)	408,819,217	–
Prepaid expenses and other current assets (Note 15)	2,060,908,494	2,117,354,151
<b>Total Current Assets</b>	<b>91,391,567,140</b>	<b>19,875,840,280</b>
<b>Noncurrent Assets</b>		
Contract assets - net of current portion (Note 10)	–	5,190,526,530
Equity investments at fair value through other comprehensive income (FVOCI) (Note 16)	22,847,990,404	650,642,033
Investment securities at amortized cost (Note 16)	3,312,776,303	–
Investments in associates and joint ventures (Note 18)	6,019,840,170	8,303,323,179
Property and equipment (Note 20)		
At revalued amount	15,469,825,819	9,875,430,378
At cost	7,073,528,753	7,225,811,452
Investment properties (Note 19)	10,824,388,905	8,109,162,827
Deferred tax assets - net (Note 37)	831,675,971	1,412,438,716
Right-of-use assets (Note 22)	486,018,030	1,194,764,548
Goodwill (Note 23)	183,970,413	484,829,719
Retirement assets (Note 36)	21,302,255	93,338,840
Deferred acquisition costs (Note 21)	499,447,146	–
Other noncurrent assets (Note 24)	1,002,101,112	2,810,716,784
<b>Total Noncurrent Assets</b>	<b>68,572,865,281</b>	<b>45,350,985,006</b>
<b>Total Assets</b>	<b>₱159,964,432,421</b>	<b>₱65,226,825,286</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Current Liabilities</b>		
Accounts payable and other current liabilities (Note 25)	₱7,649,852,076	₱7,023,609,751
Loans payable (Note 26)	3,971,142,021	8,217,000,000
Segregated fund liabilities (Note 11)	37,569,985,225	–
Current portion of long-term debt (Note 27)	32,573,600	4,714,765,059
Current portion of contract liabilities (Note 10)	1,147,189,447	1,387,334,090
Insurance contract liabilities - current portion (Note 28)	37,422,659,896	–
Current portion of lease liabilities (Note 22)	97,874,024	168,473,399
Income tax payable	39,956,012	17,927,194
Due to related parties (Note 29)	89,378,588	2,532,535
<b>Total Current Liabilities</b>	<b>88,020,610,889</b>	<b>21,531,642,028</b>

(Forward)



	<b>December 31</b>	
	<b>2023</b>	<b>2022</b>
<b>Noncurrent Liabilities</b>		
Long-term debt - net of current portion (Note 27)	<b>2,709,237,650</b>	4,316,758,220
Contract liabilities - net of current portion (Note 10)	<b>124,339,470</b>	826,701,427
Insurance contract liabilities - net of current portion (Note 28)	<b>14,026,067,186</b>	-
Lease liabilities - net of current portion (Note 22)	<b>510,109,278</b>	1,210,356,879
Deferred tax liabilities - net (Note 37)	<b>1,990,204,297</b>	1,044,811,603
Retirement liabilities (Note 36)	<b>684,971,030</b>	200,096,343
Deferred reinsurance commissions (Note 21)	<b>198,267,206</b>	-
Other noncurrent liabilities (Note 19)	<b>1,486,005,501</b>	232,075,531
<b>Total Noncurrent Liabilities</b>	<b>21,729,201,618</b>	7,830,800,003
<b>Total Liabilities</b>	<b>₱109,749,812,507</b>	₱29,362,442,031
<b>Equity</b>		
Attributable to equity holders of the Parent Company		
Preferred stock (Note 39)	-	-
Common stock (Note 39)	<b>2,201,795,746</b>	1,162,540,326
Additional paid-in capital	<b>14,808,241,606</b>	154,578,328
Equity reserve on acquisition of non-controlling interest	<b>(868,077,102)</b>	1,932,007,449
Revaluation increment on land - net (Note 20)	<b>3,289,823,486</b>	2,218,473,182
Cumulative translation adjustments	<b>46,376,718</b>	352,101,517
Fair value reserve of equity investments at FVOCI (Note 16)	<b>(47,667,218)</b>	111,000,523
Remeasurement loss on retirement obligation (Note 36)	<b>(18,380,970)</b>	(14,062,367)
Retained earnings (Note 40)		
Unappropriated	<b>7,390,657,134</b>	4,944,402,862
Appropriated	<b>5,200,000,000</b>	7,505,355,000
	<b>32,002,769,400</b>	18,366,396,820
Non-controlling interests (Note 40)	<b>18,211,850,514</b>	17,497,986,435
<b>Total Equity</b>	<b>50,214,619,914</b>	35,864,383,255
	<b>₱159,964,432,421</b>	₱65,226,825,286

*See accompanying Notes to Consolidated Financial Statements.*



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

	<b>Years Ended December 31</b>		
	<b>2023</b>	2022 (As restated - Notes 6 and 7)	2021 (As restated - Notes 6 and 7)
<b>REVENUE</b> (Note 30)	<b>₱11,094,211,630</b>	₱9,478,680,114	₱7,494,179,168
<b>COSTS OF SALES AND SERVICES</b> (Notes 13 and 31)	<b>7,973,528,936</b>	6,873,239,184	5,399,928,581
<b>GROSS PROFIT</b>	<b>3,120,682,694</b>	2,605,440,930	2,094,250,587
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b> (Note 33)	<b>(1,774,867,486)</b>	(1,570,794,443)	(1,296,907,738)
<b>EQUITY IN NET EARNINGS OF ASSOCIATES AND JOINT VENTURES</b> (Note 18)	<b>116,716,080</b>	530,888,513	505,172,538
<b>INTEREST AND FINANCE CHARGES</b> (Notes 26, 27, 22 and 35)	<b>(525,779,116)</b>	(271,576,420)	(238,886,706)
<b>OTHER INCOME - Net</b> (Note 32)	<b>243,482,184</b>	311,999,656	98,861,744
<b>INCOME BEFORE INCOME TAX</b>	<b>1,180,234,356</b>	1,605,958,236	1,162,490,425
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b> (Note 37)	<b>(138,322,300)</b>	(48,404,042)	13,236,072
<b>NET INCOME FROM CONTINUING OPERATIONS</b>	<b>1,041,912,056</b>	1,557,554,194	1,175,726,497
<b>NET INCOME (LOSS) FROM DECONSOLIDATED OPERATIONS</b> (Notes 6 and 7)	<b>(426,307,138)</b>	166,789,425	452,039,807
<b>NET INCOME</b>	<b>₱615,604,918</b>	₱1,724,343,619	₱1,627,766,304
Net income attributable to:			
Equity holders of the Parent Company	<b>₱440,794,487</b>	₱1,174,088,374	₱1,073,009,638
Non-controlling interests	<b>174,810,431</b>	550,255,245	554,756,666
	<b>₱615,604,918</b>	₱1,724,343,619	₱1,627,766,304
<b>EARNINGS PER SHARE</b> (Note 38)			
<b>Basic</b>	<b>₱0.3000</b>	₱1.1270	₱1.3819
<b>Diluted</b>	<b>₱0.3000</b>	₱1.1270	₱1.3819

*See accompanying Notes to Consolidated Financial Statements.*



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	<b>Years Ended December 31</b>		
	<b>2023</b>	2022 (As restated - Notes 6 and 7)	2021 (As restated - Notes 6 and 7)
<b>NET INCOME</b>	<b>₱615,604,918</b>	₱1,724,343,619	₱1,627,766,978
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
<i>Items to be reclassified to profit or loss in subsequent periods:</i>			
Share in other comprehensive gain (loss) of an associate (Note 18)	<b>(36,052,847)</b>	106,387,771	(138,799,334)
Cumulative translation adjustments	<b>(3,276,506)</b>	142,920,866	82,902,764
<i>Items not to be reclassified to profit or loss in subsequent periods:</i>			
Changes in fair value of equity investments carried at FVOCI (Note 16)	<b>(16,781,845)</b>	46,383,342	40,293,502
Revaluation increment on land (Note 20)	<b>2,264,799,251</b>	1,362,576,732	333,961,750
Remeasurement gain (loss) on net retirement (Note 36)	<b>(43,989,856)</b>	258,091,615	295,174,036
Income tax effect	<b>(249,065,653)</b>	(239,052,304)	22,722,557
	<b>1,915,632,544</b>	1,677,308,022	636,255,275
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱2,531,237,462</b>	₱3,401,651,641	₱2,264,022,253
Total comprehensive income attributable to:			
Equity holders of the Parent Company	<b>₱1,384,307,155</b>	₱2,269,856,628	₱1,320,105,320
Non-controlling interests	<b>1,146,930,306</b>	1,131,795,013	943,916,933
	<b>₱2,531,237,461</b>	₱3,401,651,641	₱2,264,022,253

*See accompanying Notes to Consolidated Financial Statements.*



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
FOR THE YEARS ENDED DECEMBER 31, 2023, 2022 AND 2021**

	Attributable to Equity Holders of the Parent Company										Non-controlling interests (Note 39)	Total
	Capital stock (Note 39)	Additional paid-in capital	Equity reserve on acquisition of non-controlling interest	Revaluation increment on land - net (Note 20)	Cumulative translation adjustments (Notes 18)	Fair Value reserve of equity investments at FVOCI (Note 16)	Remeasurement loss on retirement (Note 36)	Retained earnings		Subtotal		
								Unappropriated (Notes 40)	Appropriated (Note 40)			
<b>BALANCES AT</b>												
<b>JANUARY 1, 2021</b>	P1,162,540,326	P154,578,328	P1,623,004,873	P1,294,577,413	P225,033,109	P175,482,889	(P259,954,684)	P3,280,479,055	P6,505,355,000	P14,161,096,309	P7,693,090,127	P21,854,186,436
Net income	–	–	–	–	–	–	–	1,073,009,638	–	1,344,999,979	554,756,666	1,627,766,304
Other comprehensive income (loss)	–	–	–	150,790,333	46,270,831	(108,152,229)	158,186,073	–	–	643,120,561	389,160,267	636,255,275
<b>Total comprehensive income</b>	–	–	–	150,790,333	46,270,831	(108,152,229)	158,186,073	1,073,010,312	–	1,320,105,320	943,916,933	2,264,022,253
Movement in equity	–	–	–	–	–	–	–	217,170,021	–	217,170,021	–	217,170,021
Acquisition and disposal of non-controlling interest	–	–	(24,583,173)	–	–	–	–	–	–	(24,583,173)	16,764,085	(7,819,088)
Reversal of appropriated retained earnings	–	–	–	–	–	–	–	2,500,000,000	(2,500,000,000)	–	–	–
Appropriation of retained earnings	–	–	–	–	–	–	–	(3,500,000,000)	3,500,000,000	–	–	–
Issuance of preferred stock by subsidiary	–	–	–	–	–	–	–	–	–	–	5,955,009,556	5,955,009,556
Declaration of dividend by subsidiary	–	–	–	–	–	–	–	–	–	–	(167,016,594)	(167,016,594)
<b>BALANCES AT</b>												
<b>DECEMBER 31, 2021</b>	1,162,540,326	154,578,328	1,598,421,700	1,445,367,746	271,303,940	67,330,660	(101,768,611)	3,570,659,388	7,505,355,000	15,673,788,477	14,441,764,107	30,115,552,584
Net income	–	–	–	–	–	–	–	1,174,088,374	–	1,174,088,374	550,255,245	1,724,343,619
Other comprehensive income	–	–	–	883,594,568	80,797,577	43,669,863	87,706,244	–	–	1,095,768,252	581,539,770	1,677,308,022
<b>Total comprehensive income</b>	–	–	–	883,594,568	80,797,577	43,669,863	87,706,244	1,174,088,374	–	2,269,856,626	1,131,795,015	3,401,651,641
Movement in equity	–	–	–	(110,489,132)	–	–	–	199,655,100	–	89,165,968	(89,165,968)	–
Declaration of dividend by subsidiary	–	–	–	–	–	–	–	–	–	–	(485,316,910)	(485,316,910)
Movement in non-controlling interest	–	–	333,585,749	–	–	–	–	–	–	333,585,749	2,498,910,191	2,832,495,940
<b>BALANCES AT</b>												
<b>DECEMBER 31, 2022</b>	1,162,540,326	154,578,328	1,932,007,449	2,218,473,182	352,101,517	111,000,523	(14,062,367)	4,944,402,862	7,505,355,000	18,366,396,820	17,497,986,435	35,864,383,255
Net income	–	–	–	–	–	–	–	440,794,487	–	440,794,487	174,810,431	615,604,918
Other comprehensive income	–	–	–	1,090,299,035	(3,276,506)	(96,260,600)	(47,249,261)	–	–	943,512,668	972,119,875	1,915,632,543
<b>Total comprehensive income</b>	–	–	–	1,090,299,035	(3,276,506)	(96,260,600)	(47,249,261)	440,794,487	–	1,384,307,155	1,146,930,306	2,531,237,461
Issuance of new shares	1,039,255,420	14,653,663,278	–	–	–	–	–	–	–	15,692,918,698	–	15,692,918,698
Acquisition of new subsidiary	–	–	(3,038,511,149)	–	–	–	–	–	–	(3,038,511,149)	8,521,039,293	5,482,528,144
Deconsolidation of a subsidiary (Note 6)	–	–	238,426,598	(18,948,731)	(302,448,293)	(62,407,141)	42,930,656	3,244,283,049	(3,505,355,000)	(105,173,085)	(8,841,126,356)	(9,204,645,218)
Dividend declaration	–	–	–	–	–	–	–	(38,823,264)	–	(38,823,264)	–	(38,823,264)
Declaration of dividend by subsidiary	–	–	–	–	–	–	–	–	–	–	(112,979,166)	(112,979,166)
Appropriation of retained earnings	–	–	–	–	–	–	–	(1,200,000,000)	1,200,000,000	–	–	–
<b>BALANCES AT</b>												
<b>DECEMBER 31, 2023</b>	P2,201,795,746	P14,808,241,606	(P868,077,102)	P3,289,823,486	P46,376,718	(P47,667,218)	(P18,380,972)	P7,390,657,134	P5,200,000,000	P32,002,769,398	P18,211,850,514	P50,214,619,914

See accompanying Notes to Consolidated Financial Statements.



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31		
	2023	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax from continuing operations	<b>₱1,180,234,356</b>	₱1,605,958,235	₱1,162,490,425
Income (loss) before income tax from deconsolidated operations	<b>(247,702,593)</b>	236,601,852	756,802,731
Income before income tax	<b>932,531,763</b>	1,842,560,087	1,919,293,157
Adjustments for:			
Depreciation, amortization and impairment (Notes 33 and 34)	<b>984,350,548</b>	1,179,698,333	1,148,132,605
Interest and finance charges (Notes 35)	<b>740,275,851</b>	669,698,366	708,368,551
Movements in net retirement liabilities	<b>27,042,493</b>	64,776,084	(230,386,853)
Unrealized foreign exchange loss (gain)	<b>3,458,049</b>	(40,582,623)	(10,151,384)
Market gain on financial asset at fair value through profit or loss (FVTPL)	–	(118,787)	(197,848)
Dividend income	<b>(816,700)</b>	(10,614,069)	(35,266,666)
Interest income (Note 32))	<b>(139,048,319)</b>	(107,629,251)	(18,758,054)
Gain on sale of:			
Investment properties (Notes 19)	–	(2,052,300)	(14,750)
Property and equipment (Notes 20)	<b>(5,383,232)</b>	(383,220,587)	(19,732,100)
Equity in net earnings of associates and joint venture (Note 18)	<b>(116,716,080)</b>	(425,036,868)	(1,430,345,902)
Operating income before working capital changes	<b>2,425,694,373</b>	2,787,478,386	2,030,940,756
Changes in operating assets and liabilities:			
Decrease (increase) in:			
Accounts receivables	<b>(586,976,413)</b>	(522,250,702)	1,617,508,789
Contract assets	–	(1,607,138,174)	(1,135,982,629)
Inventories	<b>(121,447,874)</b>	38,239,688	347,766,417
Prepaid expenses and other current assets	<b>(174,800,420)</b>	(444,439,385)	857,136,279
Increase (decrease) in:			
Accounts payable and other current liabilities	<b>284,384,730</b>	(13,652,127)	(1,741,011,003)
Contract liabilities	<b>318,600,218</b>	535,668,114	(878,634,431)
Other noncurrent liabilities	<b>161,779,141</b>	707,181,820	(119,798,953)
Net cash generated from operations	<b>2,307,233,755</b>	1,481,087,620	977,925,225
Interest received	<b>165,963,537</b>	107,629,251	18,758,054
Income tax paid, including creditable withholding taxes	<b>(150,740,171)</b>	(127,916,137)	(143,005,151)
Interest and finance charges paid	<b>(897,608,931)</b>	(669,698,366)	(708,368,551)
Net cash flows used in operating activities	<b>1,424,848,190</b>	791,102,368	145,309,577

(Forward)



	<b>Years Ended December 31</b>		
	<b>2023</b>	<b>2022</b>	<b>2021</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Changes in fair value through other comprehensive income investments	<b>(₱213,650,000)</b>	₱1,200,000	₱590
Changes in other noncurrent assets	<b>(362,630,099)</b>	(1,020,166,692)	(1,275,326,484)
Proceeds from sale of:			
Property and equipment (Note 20)	<b>24,979,828</b>	713,586,006	83,175,888
Investment properties (Note 19)	–	420,504	80,750
Sale of controlling interest over EEI (Note 6)	<b>(1,230,007,964)</b>	–	–
Sale of investment in associate	<b>1,075,555,630</b>	–	–
Return of investments to ARCC	–	–	454,139,216
Dividends received	<b>77,532,868</b>	345,055,362	393,559,175
Acquisitions of:			
Computer software (Note 24)	<b>(13,519,989)</b>	(17,403,328)	(20,131,041)
Investments in associates and joint ventures	–	(47,761,482)	–
Property and equipment	<b>(1,780,281,531)</b>	(856,119,690)	(631,905,739)
Investments properties (Note 19)	<b>(2,737,129,912)</b>	(6,155,975,000)	–
Net cash flows provided by (used in) investing activities	<b>(5,159,151,169)</b>	(7,037,164,320)	(996,407,645)
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Cash from new subsidiary consolidated under pooling of interest method	<b>4,168,135,133</b>	–	–
Net capital change related to share swap transaction	<b>(42,177,463)</b>	–	–
Cash dividends paid	<b>(38,823,264)</b>	(485,316,910)	–
Changes in non-controlling interests	–	3,015,301,881	6,386,504,163
Payment of lease	<b>(149,706,182)</b>	(107,531,867)	(50,235,057)
Receipts (disbursements) from related party transactions	<b>42,810,910</b>	(32,674,629)	(99,600,156)
Proceeds from:			
Loans payable	<b>3,175,000,000</b>	16,510,806,863	10,778,700,000
Long-term debt – net of transaction cost	<b>2,138,533,920</b>	2,419,177,388	5,502,371,405
Payments of:			
Loans payable (Note 26)	<b>(4,020,857,979)</b>	(14,000,276,041)	(13,054,230,822)
Long-term debt (Note 27)	<b>(1,532,573,600)</b>	(3,540,026,072)	(2,784,810,551)
Net cash flows provided by financing activities	<b>3,740,341,475</b>	3,779,460,613	6,678,698,982
<b>EFFECTS OF EXCHANGE RATE CHANGES</b>			
<b>ON CASH AND CASH EQUIVALENTS</b>	<b>(3,458,049)</b>	40,582,623	10,151,384
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>2,580,448</b>	(2,426,018,716)	5,837,752,298
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>6,630,467,357</b>	9,056,486,073	3,218,733,775
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 6)</b>	<b>₱6,633,047,805</b>	₱6,630,467,357	₱9,056,486,073

See accompanying Notes to Consolidated Financial Statements.



# **HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**

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## **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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### **1. Corporate Information and Authorization for Issuance of Consolidated Financial Statements**

#### Corporate Information

House of Investments, Inc. (the Parent Company) is a stock corporation incorporated under the laws of the Republic of the Philippines on May 21, 1959. As per Section 11 of Revised Corporation Code (RCC) enacted in 2020, a corporation shall have perpetual existence unless its articles of incorporation provide otherwise. Further explained in Securities and Exchange Commission (SEC) Memorandum Circular No. 22 Series of 2020, “the corporate term of a corporation with certificate of incorporation issued prior to the effectivity of the RCC and which continue to exist, shall be deemed perpetual upon the effectivity of the RCC, without any action on the part of the corporation.” Thus, there is no need to amend or extend Parent Company’s corporate life as it already enjoys perpetual existence.

The Parent Company undertook a portfolio realignment with a bias for recurring income and growth in 2023. As a result, the core business focus of the Company is organized into four segments, namely: Financial Services, Property and Property Services, Education and Automotive. The Company’s portfolio investments are in, Energy, Healthcare, Deathcare and Construction.

The Parent Company’s common stock was listed with the Philippine Stock Exchange (PSE) on July 2, 1962, the Parent Company’s initial public offering. The Parent Company’s shares of stock are currently traded at the PSE. The ultimate parent company of the Group is Pan Malayan Management and Investment Corporation (PMMIC), a domestic corporation.

The registered office address and principal place of business of the Parent Company is at 9th Floor, Grepalife Building, 221 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila.

#### Authorization for Issuance of Consolidated Financial Statements

The consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on April 29, 2024.

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### **2. Basis of Preparation and Statement of Compliance**

#### Basis of Preparation

The consolidated financial statements of the Group have been prepared under the historical cost basis, except for land, which is carried at revalued amount and financial assets at FVTPL, included as part of “Prepaid expenses and other current assets,” and FVOCI which are measured at fair value. The accompanying consolidated financial statements are presented in Philippine Peso (Php, ₱), which is also the Parent Company’s functional currency. Except as indicated, all amounts are rounded off to the nearest peso.

#### Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).



**Basis of Consolidation**

The consolidated financial statements include the Parent Company and the following companies that it controls:

	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership			
				2023		2022	
				Direct	Indirect	Direct	Indirect
		Insurance agent, financing, trading and real estate	Philippine Peso	<b>100.00</b>	–	100.00	–
Investment Managers, Inc. (IMI)	Philippines		Philippine Peso	<b>100.00</b>	–	100.00	–
Landev Corporation	Philippines	Property management	Philippine Peso	<b>100.00</b>	–	100.00	–
San Lorenzo Ruiz Investment Holdings and Services Inc. (SLRHSI) <sup>(a)</sup>	Philippines	Holding company	Philippine Peso	<b>60.00</b>	–	60.00	–
ATYC, Inc. (ATYC) <sup>(b)</sup>	Philippines	Property leasing	Philippine Peso	<b>100.00</b>	–	100.00	–
Xamdu Motors, Inc. (XMI)	Philippines	Car dealership	Philippine Peso	<b>100.00</b>	–	100.00	–
Zamboanga Carriers, Inc. (ZCI)	Philippines	Transportation	Philippine Peso	<b>100.00</b>	–	100.00	–
Zamboong Realty and Development Corporation (ZRDC)	Philippines	Real estate	Philippine Peso	<b>100.00</b>	–	100.00	–
Greyhounds Security and Investigation Agency Corp.	Philippines	Security agency	Philippine Peso	–	<b>100.00</b>	–	100.00
Hexagon Lounge, Inc.	Philippines	Restaurant	Philippine Peso	–	<b>100.00</b>	–	100.00
Secon Professional Security Training Academy Inc.	Philippines	Training service provider	Philippine Peso	–	<b>100.00</b>	–	100.00
HI Cars, Inc. (HCI) <sup>(c)</sup>	Philippines	Car dealership	Philippine Peso	<b>100.00</b>	–	100.00	–
La Funeraria Paz Sucat, Inc. (LFPSI)	Philippines	Memorial services	Philippine Peso	<b>50.00</b>	<b>13.00</b>	50.00	13.00
EEl Corporation (EEl)	Philippines	Construction	Philippine Peso	<b>21.00</b>	–	55.34	–
EEl Limited	British Virgin Islands	Holding company	US Dollar	–	–	–	100.00
Clear Jewel Investments, Ltd.	British Virgin Islands	Holding company	US Dollar	–	–	–	100.00
Nimaridge Investments, Limited	British Virgin Islands	Holding company	US Dollar	–	–	–	100.00
EEl (PNG), Ltd	Papua New Guinea	Holding company	US Dollar	–	–	–	100.00
EEl Corporation (Guam), Inc.	United States of America	Construction	US Dollar	–	–	–	100.00
EEl Construction and Marine, Inc.	Philippines	Construction	Philippine Peso	–	–	–	100.00
EEl Realty Corporation (EEl Realty)	Philippines	Real estate	Philippine Peso	–	–	–	100.00
EEl Subic Corporation	Philippines	Construction	Philippine Peso	–	–	–	100.00
EEl Business Solutions, Inc. (formerly Equipment Engineers, Inc., EBSI) <sup>(d)</sup>	Philippines	Construction	Philippine Peso	–	–	–	100.00
JP Systems Asia Inc. (JPSAI)	Philippines	Rental of scaffolding and formworks	Philippine Peso	–	–	–	60.00
BiotechJP Corporation	Philippines	Manufacturing food and therapeutic food	Philippine Peso	–	–	–	60.00
Learn JP Corp	Philippines	Service for improvement in language proficiency	Philippine Peso	–	–	–	60.00
EEl Power Corporation (EPC)	Philippines	Power generation	Philippine Peso	–	–	–	100.00
Gulf Asia International Corporation (GAIC)	Philippines	Manpower services	Philippine Peso	–	–	–	100.00
GAIC Professional Services, Inc. (GAPSI)	Philippines	Manpower services	Philippine Peso	–	–	–	100.00
GAIC Manpower Services, Inc. (GAMSI)	Philippines	Manpower services	Philippine Peso	–	–	–	100.00
Bagumbayan Equipment & Industrial Products, Inc.	Philippines	Consultancy services	Philippine Peso	–	–	–	100.00
Philmark, Inc.	Philippines	Construction	Philippine Peso	–	–	–	100.00
Philrock Construction and Services, Inc.	Philippines	Manpower services	Philippine Peso	–	–	–	100.00
EEl Energy Solutions Corporation (EESC)	Philippines	Retail electricity supplier	Philippine Peso	–	–	–	100.00
EEl Carga Digital Logistics Corporation (EEl Carga) <sup>(e)</sup>	Philippines	Digital logistics	Philippine Peso	–	–	–	100.00
iPeople, inc. (IPO)	Philippines	Education and Information Technology	Philippine Peso	<b>48.18</b>	–	48.18	–
Malayan Education System, Inc. (MESI) (Operating Under the Name of Mapua University)	Philippines	Education and Information Technology	Philippine Peso	–	<b>100.00</b>	–	100.00
Malayan Colleges Laguna, Inc., A Mapua School (MCLI)	Philippines	Education and Information Technology	Philippine Peso	–	<b>100.00</b>	–	100.00
Malayan Colleges Mindanao (A Mapua School), Inc. (MCMI)	Philippines	Education and Information Technology	Philippine Peso	–	<b>100.00</b>	–	100.00
Malayan High School of Science, Inc. (MHSSI)	Philippines	Education and Information Technology	Philippine Peso	–	<b>100.00</b>	–	100.00



	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership			
				2023		2022	
				Direct	Indirect	Direct	Indirect
Mapua Information Technology Center, Inc. (MITC)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Mapua Techserv, Inc. (MTI)	Philippines	Consultancy	Philippine Peso	–	100.00	–	100.00
Mapua Techpower Inc.	Philippines	Consultancy	Philippine Peso	–	75.00	–	75.00
People eServe Corporation	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Pan Pacific Computer Center, Incorporated (PPCCI)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Affordable Private Education Center, Inc doing business under the name of APEC Schools (APEC)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
National Teachers College doing business under the name/s and style/s of The National Teachers College	Philippines	Education and Information Technology	Philippine Peso	–	99.79	–	99.79
University of Nueva Caceres	Philippines	Education and Information Technology	Philippine Peso	–	83.62	–	83.62
AC College of Enterprise and Technology, Inc	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
LINC Institute, Inc doing business under the Name and Style of LINC Academy	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
MICO Equities, Inc. <sup>(b)</sup>	Philippines	Insurance	Philippine Peso	77.33	–	–	–
Sunlife Grepa Financial Inc. <sup>(c)</sup>	Philippines	Insurance	Philippine Peso	51.00	–	–	–
Grepa Realty Holdings Corp.	Philippines	Real estate	Philippine Peso	49.00	26.01	–	–
Tarlac Terra Ventures, Inc. <sup>(d)</sup>	Philippines	Real estate	Philippine Peso	100.00	–	–	–
RCBC Trust Corporation <sup>(e)</sup>	Philippines	Financial Services	Philippine Peso	60.00	–	–	–

- (a) On April 26, 2023, the Parent Company sold 207,256,297 common shares, representing 20% of the outstanding shares of EEI Corporation (EEI) for a consideration of P1.25 billion. The sale has reduced the holdings of the Parent Company in EEI from 55.34% to 35.34% which signified loss of control over the subsidiary. This transaction resulted to deconsolidation of EEI and its subsidiaries. On May 22, 2023, the Parent Company sold 148,664,942 common shares representing 14.34% of the outstanding shares of EEI which further reduced the holdings of the Parent Company to 21%.
- (b) On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with Pan Malayan Management & Investment Corporation (PMMIC), whereby HI will issue 397,703,801 common shares to PMMIC in exchange for the acquisition of 100% of PMMIC's outstanding shareholdings in MICO Equities, Inc (MEI). As of this date PMMIC owns 77.33% of MEI.
- (c) On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with GPL Holdings, Inc, whereby HI will issue 295,133,148 common shares common shares to GPLH in exchange for the acquisition of 100% of GPLH's outstanding shareholdings in Sunlife Grepa Financial Inc. (SLGFI) and Grepa Realty Holdings Corporation (GRHC). As of this date GPL directly owns 51% of SLGFI and 49% of GRHC. SLGFI also owns 51% of GRHC, thus GPL's effective ownership in GRHC is 75%.
- (d) On Dec 29, 2023, the Parent Company invested P800.0 million for a 100% stake in Tarlac Terra Ventures, Inc.
- (e) The Parent company invested P40.0 million for a 40% stake in RCBC Trust Corporation.

The consolidated financial statements are prepared for the same reporting year as the Parent Company, using consistent accounting policies. All significant intercompany balances and transactions, including income, expenses, and dividends are eliminated in full. Profits and losses resulting from intercompany transactions that are recognized in assets are eliminated in full.

The financial statements of the subsidiaries are prepared for the same reporting year as the Parent Company, using consistent accounting policies.

Control is achieved when the Parent Company is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- exposure, or rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.



When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Parent Company's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statements of income and consolidated statements of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Parent Company obtains control, and continue to be consolidated until the date when such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest until the balance is reduced to nil. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Reclassifies to profit or loss, or transfer directly to retained earnings if required by other PFRSs, the amounts recognized in other comprehensive income in relation to the subsidiary; and recognizes any resulting difference as a gain or loss in profit or loss attributable to the Parent Company

Non-controlling interests (NCI) represent the portion of equity not attributable to the Parent Company. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. Non-controlling interests are presented separately in the consolidated statements of comprehensive income and within the equity section of the consolidated statements of financial position and consolidated statements of changes in equity, separately from the equity attributable to equity holders of the Parent Company.

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### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2023. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.



Unless otherwise indicated, adoption of these new standards did not have an impact on the financial statements of the Company.

- Amendments to PAS 1 and PFRS Practice Statement 2, *Disclosure of Accounting Policies*

The amendments provide guidance and examples to help entities apply materiality judgements to accounting policy disclosures. The amendments aim to help entities provide accounting policy disclosures that are more useful by:

- Replacing the requirement for entities to disclose their ‘significant’ accounting policies with a requirement to disclose their ‘material’ accounting policies, and
- Adding guidance on how entities apply the concept of materiality in making decisions about accounting policy disclosures.

The amendments to the Practice Statement provide non-mandatory guidance.

- Amendments to PAS 8, *Definition of Accounting Estimates*

The amendments introduce a new definition of accounting estimates and clarify the distinction between changes in accounting estimates and changes in accounting policies and the correction of errors. Also, the amendments clarify that the effects on an accounting estimate of a change in an input or a change in a measurement technique are changes in accounting estimates if they do not result from the correction of prior period errors.

- Amendments to PAS 12, *Deferred Tax related to Assets and Liabilities arising from a Single Transaction*

The amendments narrow the scope of the initial recognition exception under PAS 12, so that it no longer applies to transactions that give rise to equal taxable and deductible temporary differences.

The amendments also clarify that where payments that settle a liability are deductible for tax purposes, it is a matter of judgement (having considered the applicable tax law) whether such deductions are attributable for tax purposes to the liability recognized in the financial statements (and interest expense) or to the related asset component (and interest expense).

- Amendments to PAS 12, *International Tax Reform – Pillar Two Model Rules*

The amendments introduce a mandatory exception in PAS 12 from recognizing and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

The amendments also clarify that PAS 12 applies to income taxes arising from tax law enacted or substantively enacted to implement the Pillar Two Model Rules published by the Organization for Economic Cooperation and Development (OECD), including tax law that implements qualified domestic minimum top-up taxes. Such tax legislation, and the income taxes arising from it, are referred to as ‘Pillar Two legislation’ and ‘Pillar Two income taxes’, respectively.

The temporary exception from recognition and disclosure of information about deferred taxes and the requirement to disclose the application of the exception, apply immediately and retrospectively upon adoption of the amendments in June 2023.



Meanwhile, the disclosure of the current tax expense related to Pillar Two income taxes and the disclosures in relation to periods before the legislation is effective are required for annual reporting periods beginning on or after 1 January 2023.

#### Standards Issued But Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

#### *Effective beginning on or after January 1, 2024*

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

The amendments clarify:

- That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. The Group is currently assessing the impact the amendments will have on current practice and whether existing loan agreements may require renegotiation.

- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

The amendments do not have a material impact on the Group.

- Amendments to PAS 7 and PFRS 7, *Disclosures: Supplier Finance Arrangements*

The amendments specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024. Earlier adoption is permitted and that fact must be disclosed.

The amendments do not have a material impact on the Group.



*Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation, and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance, and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- o A specific adaptation for contracts with direct participation features (the variable fee approach)
- o A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FSRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

The amendments do not have a material impact on the Group.

- Amendments to PAS 21, *Lack of exchangeability*

The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

The amendments are effective for annual reporting periods beginning on or after January 1, 2025. Earlier adoption is permitted and that fact must be disclosed. When applying the amendments, an entity cannot restate comparative information.

The amendments do not have a material impact on the Group.

*Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets



that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The amendments do not have a material impact on the Group.

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#### 4. Summary of Significant Accounting Policies

##### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### *Right-of-use assets*

The Group recognizes right-of-use assets at the commencement date of the lease. Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives (EUL) of the assets, as follows:

	Years
Land, land improvements and sites	5 to 66
Building, office spaces and warehouses	2 to 10
Other equipment	1 to 3

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of non-financial assets.

##### *Lease liabilities*

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index



or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

Lease liabilities that are expected to be settled for no more than 12 months after reporting period are classified as current liabilities presented as current portion of lease liabilities. Otherwise, these are classified as noncurrent liabilities.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### *Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognized as expense on a straight-line basis over the lease term.

#### *Sale and leaseback*

When entering into a sale and leaseback transaction, the Group determines whether the transfer qualifies as a sale based on the requirements satisfying a performance obligation under PFRS 15.

When the transfer of the asset is a sale, the Group measures the right-of-use asset arising from the leaseback at the proportion of the previous carrying amount of the asset that relates to the right-of-use retained by the Group. Gain or loss is recognized only at the amount that relates to the rights transferred to the buyer-lessor.

When the transfer of the asset is not a sale under PFRS 15 requirements, the Group continues to recognize the asset in its statement of financial position and accounts for the proceeds from the sale and leaseback as a financial liability in accordance with PFRS 9.

#### *Group as a lessor*

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

### **Revenue Recognition**

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer.



*Revenue from construction contracts*

The Group assessed that there is only one performance obligation for each construction agreement that it has entered and that revenue arising from such agreements qualify for recognition over time because the Group's performance creates or enhances an asset that the customer controls as the asset is created or enhanced by applying par. 35(b) of PFRS 15. Control of an asset refers to the ability to direct the use of, and obtain substantially all of the remaining benefits from, the asset. The customer, having the ability to specify the design (or any changes thereof) of the asset, controls the asset as it is being constructed. Furthermore, the Group builds the asset on the customer's land (or property controlled by the customer), hence, the customer generally controls any work in progress arising from the Group's performance. The Group also recognized as part of its construction revenue, the effects of variable considerations arising from various change orders and claims; to the extent that they reflect the amounts the Group expects to be entitled to and to be received from the customers, provided that it is highly probable that a significant reversal of the revenue recognized in connection with these variable considerations will not occur in the future. For unpriced change orders and claims, the Group uses the "most likely amount" method to predict the amounts the Group expects to be entitled to and to be received from the customers. The Group updates its estimate of the transaction price at the end of each reporting period to reflect any changes in circumstances that would result to changes in amount of variable consideration.

The Group elected to use the input method to measure the progress of the fulfilment of its performance obligation, which is based on the actual costs incurred to date relative to the total estimated cost to complete the construction projects because there is a direct relationship between the Group's effort (i.e., costs incurred) and the transfer of service to the customer. The Group excludes the effect of any costs incurred that do not contribute to the Group's performance in transferring control of goods or services to the customer (such as unexpected amounts of wasted materials, labor or other resources) and adjusts the input method for any costs incurred that are not proportionate to the Group's progress in satisfying the performance obligation (such as uninstalled materials).

*Revenue from sale of goods*

Revenue from sale of goods is recognized at a point in time when control of the asset is transferred to the customer, generally on delivery and acceptance of the inventory item.

*Revenue from schools and related operations*

Revenue from tuition fees and other matriculation fees are recognized over time as revenue over the corresponding school term using the output method (i.e., time lapsed over the service period such as semester or school year, depending on the curriculum registered). Upon enrollment, students have the option to pay the tuition and other matriculation fees in full or installment.

Admission, examination and other fees are recognized as income when examination has been granted by the school and related services have been provided to the students (at point in time).

*Revenue from power-related*

The Group's power supply agreement with its customer requires the Group to deliver certain units of electricity (in kWh) to the customer per month. As delivery of electricity constitutes a series of distinct good or services that are substantially the same and have the same pattern of transfer to the customer (i.e., the good or service would be recognized over time using the same measure of progress), this was treated by the Group as a single performance obligation. Because electricity is simultaneously provided and consumed, the Group's performance obligation to deliver electricity qualifies for revenue recognition over time by applying par. 35(a) of PFRS 15. The Group recognizes revenue from power generation by applying the "right to invoice" practical expedient since the Group's right to payment is for an amount that corresponds directly with the value to the customer of the Group's performance to date.



#### *Revenue from manpower services*

Under the Group's service agreements with its customers, the Group is required to provide manpower services (including but not limited to janitorial, messengerial and other allied services). As provision of these services constitutes a series of distinct good or services that are substantially the same and have the same pattern of transfer to the customer (i.e., the good or service would be recognized over time using the same measure of progress), this was treated by the Group as a single performance obligation. Because the services are simultaneously provided and consumed by the customer, the Group's performance obligation to render such services qualifies for revenue recognition over time by applying par. 35(a) of PFRS 15. The Group recognizes revenue from manpower supply services by applying the "right to invoice" practical expedient since the Group's right to payment is for an amount that corresponds directly with the value to the customer of the Group's performance to date.

#### *Premiums Revenue*

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognized on the date on which the policy incepts. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior periods.

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The portion of the premiums written that relate to the unexpired periods of the policies at end of the reporting period are accounted for as "Provision for unearned premiums" as part of "Insurance contract liabilities" and presented in the liabilities section of the statements of financial position. The related reinsurance premiums ceded that pertains to the unexpired periods at end of the reporting period are accounted for as "Deferred reinsurance premiums" and shown as part of reinsurance assets in the statements of financial position. The net changes in these accounts between each end of reporting periods are recognized in profit or loss.

#### *Reinsurance Commissions*

Commissions earned from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The portion of the commissions that relates to the unexpired periods of the policies at end of the reporting period are accounted for as "Deferred reinsurance commissions" and presented in the liabilities section of the statement of financial position.

#### *Onerous contracts*

If the Group has a contract that is onerous, the present obligation under the contract is recognized and measured as a provision. However, before a separate provision for an onerous contract is established, the Group recognizes any impairment loss that has occurred on assets dedicated to that contract. An onerous contract is a contract under which the unavoidable costs (i.e., the costs that the Group cannot avoid because it has the contract) of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfil it. The cost of fulfilling a contract comprises the costs that relate directly to the contract (i.e., both incremental costs and an allocation of costs directly related to contract activities).

#### *Contract balances arising from revenue with customer contracts*

#### *Receivables*

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).



#### *Contract assets*

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

#### *Contract liabilities*

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The Group presents each contract with customer in the consolidated statement of financial position either as a contract asset or a contract liability.

#### Expenses

Expenses are recognized in the consolidated statement of income when decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably.

#### *Cost of sales and services*

Cost of sales is recognized as an expense when the related goods are sold. Cost of services include all direct materials and labor costs and those indirect costs related to contract performance which are recognized as incurred.

#### *General and administrative expenses*

Administrative expenses constitute costs of administering the business and are expensed as incurred.

#### Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.



All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### *'Day 1' difference*

Where the transaction price in a non-active market is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in profit or loss, unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Financial Instruments

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. The Group follows the settlement date accounting where an asset to be received and liability to be paid are recognized on the settlement date and derecognition of an asset that is sold and the recognition of a receivable from the buyer are recognized on the settlement date.

#### **Financial Instruments - Initial Recognition and Subsequent Measurement**

##### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component are measured at the transaction price determined under PFRS 15.



In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are ‘solely payments of principal and interest (SPPI)’ on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group’s business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

#### *Subsequent measurement*

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

#### *Financial assets at amortized cost (debt instruments)*

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group’s financial assets at amortized cost includes Cash and cash equivalents, Receivables, Receivables from related parties and Loan receivable under Other noncurrent asset account.

#### *Financial assets at fair value through profit or loss*

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortized cost or at fair value through other comprehensive income (OCI). However, an entity may make an irrevocable election at initial recognition for particular investments in equity instruments that would otherwise be measured at fair value through profit or loss to present subsequent changes in fair value in OCI.

The Group may, at initial recognition, irrevocably designate a financial asset as measured at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as an ‘accounting mismatch’) that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

Included in this classification is the peso-denominated investment in Unit Investment Trust Fund in Rizal Commercial Banking Corporation (RCBC) under Prepaid expenses and other current assets account.



*Financial assets designated at fair value through OCI (equity instruments)*

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation*, and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the consolidated statement of income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably all equity investments other than those classified to fair value through profit or loss under this category.

The Group does not have any debt financial assets at fair value through OCI as of December 31, 2023 and 2022.

*Impairment of financial assets*

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The loss allowance was adjusted for forward-looking factors specific to the debtors and the economic environment.

For other debt financial assets, the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The Group generally considers a financial asset in default when contractual payments are 90 days past due. For a financial asset that arises from long-term construction contracts, the Group considers the asset to be in default if contractual payments are not settled within 30 days from the completion of the construction project. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.



### Financial Liabilities

The Group initially measures a financial liability at its fair value plus, in the case of a financial liability not at fair value through profit or loss, transaction costs. The Group has no financial liabilities at FVPL.

Subsequent to initial recognition, the Group's financial liabilities are carried at amortized cost. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of income. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

This category generally applies to the Group's Accounts payable and other current liabilities, Loans payable, Long-term debt, Due to related parties and Lease liabilities.

### Derecognition of Financial Instruments

#### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when: (a) the rights to receive cash flows from the asset have expired; or (b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either (i) has transferred substantially all the risks and rewards of the asset, or (ii) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the selling price in the ordinary course of business, less the estimated costs of completion of inventories and the estimated costs necessary to sell.

Cost includes purchase price and other costs directly attributable to its acquisition such as non-refundable taxes, handling and transportation cost.

The cost of real estate inventories includes (a) land cost; (b) freehold and leasehold rights for land; (c) amounts paid to contractors for construction; (d) planning and design cost, cost of site preparation, professional fees, property taxes, construction overheads and other related costs that are directly attributable in bringing the real estate inventories to its intended condition.



Cost of inventories is generally determined primarily using the moving-average method, except for automotive units of the car dealerships and real estate inventories of EEI Realty, which are accounted for using the specific identification method.

Materials issued but still uninstalled to construction projects are not considered as part of computation for percentage of completion of projects.

#### Prepaid Expenses

These are recorded as asset before they are utilized and apportioned over the period covered by the payment and charged to the appropriate account in the consolidated statement of income when incurred.

#### *Advance to Suppliers and Subcontractors*

Advance to suppliers and subcontractors represents advance payment for the purchase of various construction materials and down payment to subcontractors for the contract work to be performed.

#### *Creditable Withholding Tax (CWT)*

CWT pertains to the tax withheld source by the Group's customers and lessees and is creditable against its income tax liability.

#### *Value-Added Tax (VAT)*

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position up to the extent of the recoverable amount.

#### *Short-term Investments*

Short-term investment pertains to interest bearing time deposits with terms of not more than one year and held for investment purposes.

#### Other Current Assets

Other current assets pertain to other resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group within the reporting period.

#### Investments in Associates and Joint Ventures

An associate is an entity in which the Group has significant influence. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

Investments in associates and joint venture are accounted for using the equity method of accounting. Under this method, the investment amount is increased or decreased to recognize the Group's share in the profit or loss of the investee after the date of acquisition. Dividends received from the investee reduces the carrying amount of the investment. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the investee arising from changes in the investee's other comprehensive income.

Gains and losses resulting from 'upstream' and 'downstream' transactions between the Group and its associate or joint venture are recognized in the consolidated financial statements only to the extent of unrelated investors' interests in the associate or joint venture.



The reporting dates and the accounting policies of the associates and joint venture conform to those used by the Group for like transactions and events in similar circumstances.

The Group discontinues applying the equity method when their investment in investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Group will resume applying the equity method but only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

The reporting dates of the investee company and the Group are identical and the investee companies' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in its associates and joint venture. The Group determines at each reporting date whether there is any objective evidence that the investment in the associates and joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the impairment loss in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associates or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in the consolidated statement of income.

The Group's associates and joint venture accounted for using the equity method as of December 31 follows:

	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership	
				2023	2022
<b>Associates:</b>					
Hi-Eisai Pharmaceutical, Inc. (HEPI)	Philippines	Pharmaceutical	Philippine peso	50.00	50.00
Petroenergy Resources Corporation (PERC)	Philippines	Renewable energy	Philippine peso	29.10	29.10
PetroGreen Energy Corporation (PGEC) <sup>(a)</sup>	Philippines	Renewable energy	Philippine peso	–	8.55
T'boli Agro-Industrial Development, Inc.	Philippines	Agriculture	Philippine peso	–	28.47
Manila Memorial Park Cemetery, Inc. (MMPC)	Philippines	Funeral service	Philippine peso	25.98	25.98
Sojitz G Auto Philippines Corporation (SGAPC)	Philippines	Automotive distributor	Philippine peso	20.00	20.00
RCBC Realty Corporation (RRC)	Philippines	Realty	Philippine peso	10.00	10.00
EEI Corporation <sup>(b)</sup>	Philippines	Construction	Philippine peso	21.00	55.34
Al-Rushaid Construction Company Limited (ARCC)	Saudi Arabia	Construction	Saudi riyal	–	49.00
PetroSolar Corporation (PSOC)	Philippines	Renewable energy	Philippine peso	–	44.00
<b>Joint ventures:</b>					
PetroWind Energy, Inc. (PWEI)	Philippines	Renewable energy	Philippine peso	–	20.00
Shinbayanihan Heavy Equipment Corporation (SHEC)	Philippines	Equipment rental	Philippine peso	–	40.00
BEO Distribution and Marketing Corporation (BEO DMC)	Philippines	Distribution and marketing	Philippine peso	–	30.00
Shimizu-Fujita-Takenaka-EEI Joint Venture (SFTE)	Philippines	Construction	Philippine peso	–	5.00



	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership	
				2023	2022
Acciona-EEI Joint Venture (AE)	Philippines	Construction	Philippine peso	–	30.00
DL E&C-EEI-HEC Joint Venture (DEH)	Philippines	Construction	Philippine peso	–	20.00
LOTTE-GULERMAK-EEI Joint Venture (LGE)	Philippines	Construction	Philippine peso	–	25.00

(a) In 2022, the Parent Company's indirect investment in PGEC, a subsidiary of PERC, was reduced from 10% to 8.55% due to sale of shares to Kyuden International Corporation (KIC). In 2023, PGEC applied for increase in authorized capital stock, which was subscribed and issued to KIC, this further reduced the Group's indirect investment from 8.55% to 7.50%.

(b) On April 26, 2023, the Parent Company sold 207,256,297 common shares, representing 20% of the outstanding shares of EEI Corporation (EEI) for a consideration of P1.25 billion. The sale has reduced the holdings of the Parent Company in EEI from 55.34% to 35.34% which signifies loss of control over the subsidiary. This resulted to derecognition of EEI assets in the Group's financial statements. On May 22, 2023, the Parent Company sold 148,664,942 common shares representing 14.34% of the outstanding shares of EEI which further reduced the holdings of the Parent Company to 21%.

### Property and Equipment

Property and equipment, except for land, are stated at cost, less accumulated depreciation, amortization, and impairment loss, if any. The initial cost of property and equipment consists of its purchase price, including import duties, taxes, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected as part of current operations.

Depreciation is computed using the straight-line method over the following average EUL:

	Years
Buildings and improvements	5 to 40
Machinery, tools, and construction equipment	2 to 20
Transportation and service equipment	5
Furniture, fixtures and office equipment	3 to 10

Amortization of improvements is computed over the EUL of the improvement or term of the lease, whichever is shorter.

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase, and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.

Construction in progress represents property and equipment under construction and is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use.



An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the year the asset is derecognized.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation and amortization are credited to or charged against current operations.

Land is carried at its revalued amount. The appraised values used for revaluation were determined by an independent firm of appraisers.

The initial cost of land consists of its purchase price and directly attributable costs of bringing the asset to its working condition and location for its intended use.

The appraisal increment (net of deferred tax) resulting from the revaluation is credited to OCI and accumulated in equity under "revaluation increment on land - net" account. Decreases in valuation is charged to profit or loss, except to the extent that it reverses the existing accumulated revaluation increment on the same asset and therefore such decrease is recognized in OCI. The decrease recognized in OCI reduces the revaluation increment on land - net account in equity. In case a subsequent revaluation increase of an asset reverses a revaluation decrease previously recognized in profit or loss, such increase is credited to income in profit or loss.

The same rules apply to impairment losses. An impairment loss on a revalued asset is first used to reduce the revaluation increment for that asset. Only when the impairment loss exceeds the amount in the revaluation increment for that same asset is any further impairment loss recognized in profit or loss.

Upon disposal of land, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

#### Investment Properties

Investment properties are measured at cost less impairment loss, if any, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Except for land, depreciation is computed using the straight-line method over the following average EUL:

	Years
Building	32.5
Other equipment	12.5

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase, and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.



Investment properties are derecognized when they either have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

For a transfer from owner-occupied property to investment property, the deemed cost for subsequent accounting is the fair value at the date of change in use. Upon transfer of an asset accounted for under revaluation model to asset accounted for under cost model, any revaluation reserve relating to such particular asset is transferred to retained earnings.

#### Impairment of Nonfinancial Assets

For Investments in associate and joint venture, Property and equipment, Right-of-use asset and Investment properties, the Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income.

Impairment losses are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset, except for property previously revalued where the revaluation was taken to equity. In this case, the impairment is also recognized in equity up to the amount of any previous revaluation.

#### Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss. Before recognizing a gain on a bargain purchase, the Group assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed, and recognize any additional assets or liabilities that are identified in that review.



Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8, *Operating Segments*

Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment.

#### Combination of Entities under Common Control

In 2023, the Group accounted for its share swap transaction as combination of entities under common control accounted for by applying the pooling-of-interests method. The pooling-of-interests method generally involved the following:

- The assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts. No adjustments are made to reflect fair value or recognize any new assets or liabilities at the date of combination. The only adjustments that are made are those adjustments to harmonize the accounting policies.
- No new goodwill is recognized as a result of the combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the entity acquired is reflected within equity.
- The consolidated statement of income, comprehensive income and cash flows reflect the result of the combining entities in full, irrespective of when the combination takes place.
- Comparative financial information are presented as if the entities had always been combined, or on date the common control existed on the combining entities, whichever comes earlier.
- The effects of any intercompany transactions are eliminated to the extent possible.

#### Intangible Assets Other Than Goodwill

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. Subsequently, intangible assets are measured at cost less accumulated amortization and provision for impairment loss, if any. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the consolidated statement of income in the year in which the expenditure is incurred.



The estimated useful life of intangible assets is assessed as either finite or indefinite. The estimated useful lives of intangible assets are as follows:

	Number of Years
Intellectual property rights	Indefinite
Student relationship	5-7

The estimated useful lives of intangible assets with finite lives are assessed at the individual asset level. Intangible assets with finite lives are amortized over their estimated useful lives on a straight-line basis. Periods and method of amortization for intangible assets with finite useful lives are reviewed annually or earlier when an indicator of impairment exists.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statement of comprehensive income in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite useful life is reviewed annually to determine whether the indefinite useful life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the intangible assets and is recognized in the consolidated statement of comprehensive income when the intangible asset is derecognized.

#### Insurance Contract Liabilities

##### *Life insurance contract liabilities*

Life insurance contract liabilities are recognized when the contracts are entered into and the premiums are recognized. The provision for life insurance contracts is calculated on the basis of a stringent prospective actuarial valuation method where the assumptions used depend on the circumstances prevailing at the inception of the contract. Assumptions and actuarial valuation methods are also subject to provisions of the Insurance Code (the Code) and guidelines set by the IC.

Subsequently, new estimates are developed at each reporting date to determine whether the liabilities reflect the current experience using the gross premium valuation which considers assumptions on mortality, morbidity, lapse and/or persistency, expenses, non-guaranteed benefits, discount rate and margin for adverse deviation. The initial assumptions could not be altered if the Group deems the current assumptions to still be reflective of their experience. As a result, the effect of changes in the underlying variables on insurance liabilities and related assets is not symmetrical. Improvements and significant deteriorations in estimates have an impact on the value of the liabilities and related assets.

Movements in legal policy reserves attributable to changes in discount rate are recorded under “Remeasurement on legal policy reserves” in other comprehensive income and the changes in policies and assumptions are recorded under “Gross change in legal policy reserves” in the statement of income.

##### *Insurance contracts with fixed and guaranteed terms*

Premiums are recognized as revenue when they become due from the policyholders which for single premium business, is the date on which the policy becomes effective.



Benefits are recorded as an expense when they are incurred and are accrued as a liability. An increase in liability for contractual benefits that are expected to be incurred in the future is recorded under 'Change in legal policy reserves' in the Group statements of income when the premiums are recognized. The liability is determined as the sum of the present value of future benefits and expenses, less the present value of the future gross premiums arising from the policy contract discounted at the appropriate risk-free discount rate. The expected future cash flows is determined using the best estimate assumptions with due regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The liability is based on actuarial assumptions such as mortality and morbidity, maintenance expenses, and lapse and/or persistency rates that are established at the time the contract is issued. A margin for adverse deviation (MfAD) is also included in the assumptions. For group life insurance and accident and health insurance, reserves are computed by calculating the unearned portion of the written premiums for the year.

Provision is also made for the cost of claims incurred but not reported (IBNR) as of the reporting date based on the Group's experience. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in the statement of income in later years. Policy and contract claims payable forms part of the insurance contract liability section of the statement of financial position.

#### *Unit-linked insurance contracts*

The Group issues unit-linked insurance contracts. In addition to providing life insurance coverage, a unit-linked contract links payments to insurance investment funds set-up by the Parent Company with consideration received from the policyholders. As allowed by PFRS 4, the Parent Company chose not to unbundle the investment portion of its unit-linked products. Premiums received (including premium load and bid-offer spread) from the issuance of unit-linked insurance contracts are recognized as premium revenue. Consideration received from policyholders that are transferred to the segregated funds is recognized as part of gross change in legal policy reserves in the statements of income.

The Group withdraws the cost of insurance and administrative charges from the consideration received from the policyholders in accordance with the provisions of the unit-linked insurance contracts. After deduction of these charges, the remaining amounts in fund assets are equal to the surrender value of the unit-linked policies, and are withdrawable anytime.

The investment returns on the insurance investment funds belong to policyholders and the Group does not bear the risk associated with these assets (outside of guarantees offered). Accordingly, investment income earned and expenses incurred by these funds and payments to policyholders have the same corresponding change in the reserve for unit-linked liabilities. Management fee income earned by the Parent Company for managing the insurance investment funds and the monthly load and cost of insurance charges are included in fee income.

Insurance investment funds primarily include investments in debt securities, equities, short-term investments and cash and cash equivalents. The methodology applied to determine the fair value of the investments held in these funds is consistent with that applied to investments held by general fund. Segregated fund liabilities is measured based on the value of the insurance investment funds attributable to the policyholders.



The equity of each unit-linked policyholder in the fund is monitored through the designation of outstanding units for each policy. Hence, the equity of each unit-linked insurance contract in the fund is equal to its total number of outstanding units multiplied by the net asset value per unit (NAVPU). The NAVPU is the market value of the fund divided by its total number of outstanding units.

*Policy and contract claims payable*

Claims payable includes the sum of the individual amounts that are due and have already been approved for payment but have not actually been paid as of the end of the reporting period. This also includes accrual of reported claims that are not yet approved for payment. This is recognized when due and measured on initial recognition at fair value. Subsequent to initial recognition, this is measured at amortized cost using the EIR method. This also includes provision for incurred but not reported losses.

*Provision for Claims Reported and Incurred But Not Reported (IBNR) Losses*

Provision for claims reported and IBNR losses are based on the estimated ultimate cost of all claims incurred but not settled at the end of the reporting period, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. The IBNR is calculated based on standard actuarial projection techniques or combination of such techniques, such as but not limited to the chain ladder method, the expected loss ratio approach, the Bornhuetter - Ferguson method. At each reporting date, prior year claims estimates are reassessed for adequacy and changes made are charged to provision.

*Provision for Unearned Premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. This is accounted for as "Provision for unearned premiums" as part of "Insurance contract liabilities" and presented in the liabilities section of the statement of financial position. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The change in the provision for unearned premiums is taken to profit or loss in order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

*Other insurance contract liabilities*

Other insurance contract liabilities include advanced or excess collections and unpaid policy related disbursements.

Reinsurance

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies for its share on the unpaid losses incurred by the Group. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract. Reinsurance recoverable on paid losses are included as part of "Insurance receivables".

Reinsurance assets are reviewed for impairment at each end of the reporting period or more frequently when an indication of impairment arises during the reporting period. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income.



Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized in profit or loss as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

When the Group enters into a proportional treaty reinsurance agreement for ceding out its insurance business, the Group initially recognizes a liability at transaction price. Subsequent to initial recognition, the portion of the amount initially recognized as a liability which is presented as “Insurance payables” in the liabilities section of the statement of financial position will be withheld and recognized as “Funds held for reinsurers” and included as part of the “Insurance payables” in the liabilities section of the consolidated statement of financial position. The amount withheld is generally released after a year.

#### Deferred Acquisition Costs (DAC)

Commissions and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as expense when incurred.

Subsequent to initial recognition, these costs are amortized using the 24th method over the life of the contract. Amortization is charged against the profit or loss. The unamortized acquisition costs are shown as “Deferred acquisition costs” in the assets section of the statement of financial position.

An impairment review is performed at each end of the reporting period or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount. The impairment loss is charged to profit or loss. DAC is also considered in the liability adequacy test for each end of the reporting period.

#### Foreign Currency-denominated Transaction and Translation

The consolidated financial statements are presented in Philippine Peso. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate at the reporting date. All differences are taken to consolidated statement of income. Non-monetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rates as at the dates of initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.



As at reporting date, the assets and liabilities of subsidiaries whose functional currency is not the Philippine Peso are translated into the presentation currency of the Parent Company (the Philippine Peso) at the closing rate as at the reporting date, and the consolidated statement of income accounts are translated at monthly weighted average exchange rate. Likewise, the financials of the Group's associate whose functional currency is not the Philippine Peso that is accounted for under equity method are translated to the presentation currency of the Parent Company in a similar manner. The exchange differences arising on the *translation* are taken directly to a separate component of equity under "Cumulative translation adjustments" account.

Upon disposal of a foreign subsidiary, the deferred cumulative amount recognized in other comprehensive income relating to that particular foreign operation is recognized in the consolidated statement of income.

### Retirement Cost

#### *Defined benefit plan*

The defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, if any, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reduction in the future contributions to the plan.

Defined benefit costs on the Group's defined benefit retirement plan are actuarially computed using the projected unit credit (PUC) valuation method. Under this method, the current service cost is the present value of retirement benefits payable in the future with respect to the services rendered in the current period.

Defined benefit costs comprise the following:

- (a) service cost;
- (b) net interest on the net defined benefit liability or asset; and
- (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

### Income Tax

#### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantially enacted by the end of the financial reporting date.

#### *Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward of unused MCIT and NOLCO can be utilized.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries, associate and interest in joint venture. With respect to investments in foreign subsidiaries, associate and interest in joint venture, deferred tax liabilities are recognized except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed by the end of each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be used. Unrecognized deferred tax assets are reassessed at the end of each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will be available to allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the financial reporting date.

Deferred tax relating to items recognized outside profit or loss are recognized in correlation to the underlying transactions either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and deferred income taxes relate to the same entity and the same taxation authority.

### Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to equity holders of the Parent Company adjusted for the after-tax amounts of dividends on preferred stock by the weighted average number of common stock outstanding during the year, after giving retroactive effect for any stock dividends, stock splits or reverse stock splits.



Diluted EPS is computed by adjusting the net income attributable to ordinary equity holders of the Parent Company to reflect any changes from dilutive potential shares divided by the weighted average number of common stock outstanding during the year after giving retroactive effect for any stock dividends, stock splits or reverse stock splits and adjusted for the effects of all dilutive potential common stock.

The calculation of diluted EPS does not assume conversion, redemption, exercise, or other issue of potential ordinary shares that would have an antidilutive effect on earnings per share. Potential ordinary shares are antidilutive when their conversion to ordinary shares would increase earnings per share or decrease loss per share. As there are no potential dilutive ordinary shares, basic and diluted EPS are stated at the same amount.

#### Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of a past event; (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

#### Stock Option Plan

No benefit expense is recognized relative to the shares issued under the stock options plan. When the shares related to the stock option plans are subscribed, these are treated as capital stock issuances. The stock option plan is exempt from PFRS 2, *Share-based Payment*.

#### Segment Reporting

The Group's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 37.

#### Capital Stock

The Group records common stocks at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity shares. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

#### Treasury Shares

When the Group purchases the Group's capital stock (treasury shares), the consideration paid, including any attributable incremental costs, is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects is included in equity (Note 39).



#### Equity Reserve

Equity reserve consist of equity transactions other than capital contributions, such as equity transactions arising from transactions with NCI and difference between considerations paid or transferred and the net assets of the entity acquired through business combinations involving entities under common control.

#### Retained Earnings

Retained earnings represent accumulated earnings of the Group and any adjustment arising from application of new accounting standards, policies or corrections of errors applied retroactively less dividends declared. It includes the accumulated equity in undistributed earnings of consolidated subsidiaries which are not available for dividends until declared by subsidiaries. Appropriated retained earnings are those that are restricted for planned investments and business expansion. Unappropriated retained earnings are those that can be allocated for specific purposes and can be distributed as dividend. Retained earnings are further restricted for the payment of dividends to the extent of the cost of treasury shares (Note 40).

#### Events After the Financial Reporting Date

Post year-end events that provide additional information about the Group's position at the end of the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

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### 5. Significant Accounting Judgments and Estimates

The preparation of the consolidated financial statements in compliance with PFRSs requires the Group to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ for such estimates.

#### Judgment

##### *Determining control over an entity in which Parent Company holds less than majority of voting rights*

The Parent Company has determined that it is still the largest stockholder of IPO with 48.18% equity interest and continues to have control over IPO by virtue of its power to nominate majority of the members of the BOD of IPO thereby exercising control and supervision on IPO's operations as well as financing activities. Accordingly, the Parent Company assessed that IPO continues to be a subsidiary even though it owns less than 50% equity interest over IPO after the merger.

##### *Determination of functional currency*

PAS 21, *The Effects of Changes in Foreign Exchange Rates*, requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the following were considered:



- The currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
- The currency in which funds from financing activities are generated; and
- The currency in which receipts from operating activities are usually retained.

The functional currency is Philippine peso as disclosed in Note 2.

*Determination of lease term of contracts with renewal and termination options - Group as a lessee*

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

The Group included the renewal period as part of the lease term for leases with shorter non-cancellable period (i.e., three to ten years). The Group typically exercises its option to renew for these leases because there will be a significant negative effect on production if a replacement asset is not readily available. The renewal periods for leases of land and office spaces with longer non-cancellable periods are not included as part of the lease term as these are not reasonably certain to be exercised (Note 22).

*Recognition of schools and related operations fees over time*

The Group determined that schools and related operations fees are to be recognized over time using the output method on the basis of time lapsed over the service period since it provides a faithful depiction of the Group's performance in transferring control of the services to the students. The fact that another entity would not need to re-perform the service that the Group has provided to date demonstrates that the customer or the student simultaneously receives and consumes the benefits of the Group's performance as it performs (Note 23).

*Determination of significant influence on investment in an associate if ownership is less than 20%*

Holding of less than 20% of voting rights is presumed not to give rise to significant influence unless it can be clearly demonstrated that there is in fact significant influence. The Parent Company is able to exercise significant influence for ownership less than 20% because it has an active participation in the policy-making process including operating decisions of the investee.

As of December 31, 2023 and 2022, the Parent Company holds 10% of interest in RRC. The Parent Company exercises significant influence in RRC since the Parent Company's President is the concurrent president of RRC. The president is also a member of the BOD. As such, the president of the Parent Company effectively has a participation in the policy-making process of RRC. Hence, the Parent Company is able to exercise significant influence even if ownership is less than 20%.

*Combination of Entities under Common Control*

A combination involving entities or businesses under common control is 'a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory'. This will include transactions such as the transfer of subsidiaries or businesses between entities within a group.

The share swap transaction entered into by the Parent Company with PMMIC and GPLH for acquisition of insurance business were determined to be common control business combinations (see Note 39).



#### *Assessment of joint control*

Judgment is required to determine when the Group has joint control over an arrangement, which requires an assessment of the relevant activities and when the decisions in relation to those activities require unanimous consent. The Group assesses their rights and obligations arising from the arrangement and specifically considers:

- the structure of the joint arrangement - whether it is structured through a separate vehicle
- when the arrangement is structured through a separate vehicle, the Group also considers the rights and obligations arising from
- the legal form of the separate vehicle
- the terms of the contractual arrangement other facts and circumstances, considered on a case by case basis

Refer to Note 18 for details of the Group's investment in joint venture.

#### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### *Leases - Estimating the incremental borrowing rate*

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Group's lease liabilities amounted to ₱0.61 billion and ₱1.38 billion as of December 31, 2023 and 2022, respectively (see Note 22).

#### *Estimating variable considerations arising from change orders and claims*

The Group frequently agrees to change orders that modify the scope of its work previously agreed with customers and regularly submits claims to customers when unanticipated additional costs are incurred because of delays or changes in scope caused by the customers. PFRS 15 requires the Group to recognize, as part of its revenue from construction contracts, the estimated amounts the Group expects to be entitled to and to be received from customers due to these change orders and claims (otherwise known as variable considerations), provided that it is highly probable that a significant reversal of the revenue recognized in connection with these variable considerations will not occur in the future. For these unpriced change orders and claims, the Group uses the "most likely amount" method to predict the amount to which it will be entitled and expected to be received from the customers. The Group also updates its estimate of the transaction price to reflect any changes in circumstances that would result to changes in amount of variable considerations and corresponding increase or decrease in the contract assets.



The aggregate carrying values of receivables and contract assets amounted to ₱11.69 billion and ₱14.62 billion as of December 31, 2023 and 2022, respectively (Notes 9 and 10).

*Fair value measurement of unquoted equity investments at FVOCI*

The Group uses valuation techniques such as dividend discount model, adjusted net asset method, and others to estimate the fair value of unquoted investment. These valuation techniques require significant unobservable inputs to calculate the fair value of the Group's unquoted equity investments at FVOCI. These inputs include appraised value of real properties, discount rates, among others. Changes in assumptions relating to these factors could affect the reported fair value of these unquoted equity financial instruments.

The fair value of unquoted equity investments amounted to ₱8.09 billion and ₱514.14 billion as of December 31, 2023 and 2022, respectively (see Note 16).

*Provision for expected credit losses of trade receivables and contract assets*

The Group uses the simplified approach in calculating the ECL of its trade receivables and contract assets wherein the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The model is based on the Group's historical default rates and adjusted to include forward looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

As of December 31, 2023 and 2022, the aggregate carrying values of receivables and contract assets are disclosed in Notes 9 and 10 to the consolidated financial statements.

*Valuation of land under revaluation basis*

The Group's parcels of land are carried at revalued amounts. The valuations of these parcels of land were performed by SEC accredited independent appraisers and were determined using the market approach. Significant adjustments to inputs used in determining the fair value of land such as location and utility could affect the appraised value of the assets.

Land carried under revaluation basis amounted to ₱15.47 billion and ₱9.88 billion as of December 31, 2023 and 2022, respectively. The key assumptions used to determine the fair value of the parcels of land are disclosed in Note 20.

*Impairment of nonfinancial assets*

The Group assesses impairment on its nonfinancial assets other than goodwill and intellectual property rights whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. The factors that the Group considers important which could trigger an impairment review include significant underperformance relative to expected historical or projected future operating results, significant changes in the manner of use of the acquired assets or the strategy for overall business, and significant negative industry or economic trends.

Impairment of Goodwill and Intellectual property rights are assessed at least on an annual basis. In assessing the impairment, the Group determines the recoverable amount using value in use with detailed disclosures made in Notes 23 and 24.



An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. The fair value is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

As to the Group's property and equipment, right-of-use asset and goodwill, no impairment loss was recognized for the years ended December 31, 2023, 2022 and 2021 (Notes 20, 22 and 23).

Impairment of Student relationship and Intellectual property rights are assessed at least on an annual basis. In assessing the impairment, the Group determines the recoverable amount using value in use with detailed disclosures made in Note 23 and 24.

#### *Estimation of retirement benefits*

The determination of the obligation and cost of retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates which were disclosed in Note 35. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the retirement and other obligations.

Retirement assets amounted to ₱21.30 million and ₱93.34 million as of December 31, 2023 and 2022, respectively whereas retirement liabilities amounted to ₱684.97 million and ₱200.10 million as of December 31, 2023 and 2022, respectively (Note 35).

#### *Realizability of deferred tax assets*

The Group reviews the carrying amounts of deferred income taxes at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Where there is no absolute assurance that each legal entity in the Group will generate sufficient taxable profit to allow all or part of its deferred tax assets to be utilized, deferred tax assets are not recognized.

Deferred tax assets recognized and unrecognized by the Group are disclosed in Note 36 to the consolidated financial statements.

#### *Classification of CWT*

The Group classify its CWT as current when it is expected to be realized (e.g., will be used as tax credit against income taxes due) for at least twelve months after the reporting period. The portion of CWT that is expected to be realized after twelve months after the reporting period is classified as noncurrent.

CWT recognized by the Group are disclosed in Notes 15 and 24 to the consolidated financial statements.

#### *Provisions and contingencies*

The Group is currently involved in various proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the Group's defense in these matters and is based upon an analysis of potential results. The Management does not believe that these proceedings will have a material adverse effect on the Group's financial statement because management and its legal counsels believe that the Group has substantial legal and factual bases for its position.



## 6. Deconsolidation of a Subsidiary Arising from Loss of Control

On April 26, 2023, the Parent Company sold 207,256,297 common shares, representing 20% investment in EEI Corporation (“EEI”) for a total consideration of ₱1.25 billion. Total holdings after the sale were reduced from 55.34% to 35.34% which resulted to loss of control over EEI. The Group recognized loss on loss of control amounting to ₱945.35 million

With 35.34% retained interest, the Group assessed that it has retained significant influence over EEI with its representation in the board of directors of EEI. Accordingly, the retained interest was accounted as investment in associate. The Group measured the retained interest at fair value based on provisional purchase price allocation. The Group recognized gain on bargain purchase amounting to ₱1,087.24 million arising from the difference between the fair value of the investment recognized and the share in the fair value of the net assets of EEI as of transaction date as follows:

Fair value of retained investment		₱2,209,143,065
Fair value of acquired net assets of EEI		
Contract assets	₱10,312,311,714	
Accounts receivable	3,289,253,141	
Cash and cash equivalents	2,480,007,964	
Property and equipment	3,445,476,205	
Other assets	13,838,548,131	
Loans payable	(4,600,000,000)	
Long-term debt	(5,508,339,253)	
Accounts payable and other expenses	(5,391,045,595)	
Other liabilities	(2,453,580,975)	
Fair value of net assets	15,412,631,332	
Less: Share of other shareholders	(12,116,252,849)	3,296,378,483
<b>Gain on bargain purchase</b>		<b>₱1,087,235,418</b>

The fair value of the identifiable assets and liabilities of EEI as at April 26, 2023, the acquisition date, were based on the assessment of fair based on internal and independent valuation of the net assets of EEI. If new information obtained within one year of the transaction date about facts and circumstances that existed at the transaction date identifies adjustments to the above amounts, or any additional provisions that existed at the transaction date, then the fair value of the net assets of EEI will be updated.

The net loss on the disposal of investments is as follows:

Loss from Deconsolidation	(₱945,354,003)
Gain on bargain purchase	1,087,235,418
<b>Net Loss on Disposal of Investment</b>	<b>₱141,881,415</b>

## 7. Deconsolidated Operations

On April 26, 2023, the Parent Company sold a controlling interest over EEI resulting to a loss of control (see Note 6).



PFRS 5 requires income and expenses from disposal groups to be presented separately from continuing operations, down to the level of profit after taxes. The resulting profit or loss (after taxes) is reported separately in the consolidated statements of income. Accordingly, the consolidated statements of income for the years ended December 31, 2022 and 2021 have been restated to present the results of operations of EEI as 'Net income (loss) from deconsolidated operations' in the consolidated statements of income.

	2023*	2022	2021
<i>Deconsolidated Operations</i>			
Revenue	<b>₱5,181,488,858</b>	₱14,426,606,321	₱16,104,895,152
Costs of sales and services	<b>4,423,634,707</b>	12,477,715,872	14,376,334,928
Gross profit	<b>757,854,151</b>	1,948,890,449	1,728,560,224
General and administrative expenses	<b>(450,994,039)</b>	(1,638,885,873)	(1,520,567,339)
Equity in net earnings (loss) of associates and joint ventures	<b>(366,256,080)</b>	(105,851,646)	925,173,365
Interest and finance charges	<b>(214,496,734)</b>	(378,389,078)	(469,481,845)
Other income	<b>26,190,109</b>	410,838,000	93,118,327
Income (loss) from deconsolidated operations before income tax	<b>(247,702,593)</b>	236,601,852	756,802,732
Provision for income tax	<b>46,754,695</b>	69,812,427	304,762,925
Net income (loss)	<b>(294,457,288)</b>	166,789,425	452,039,807
Loss on deconsolidation	<b>(945,354,003)</b>	-	-
Bargain purchase on fair valuation	<b>1,087,235,418</b>	-	-
Loss on subsequent sale of investment	<b>(252,823,886)</b>	-	-
Remeasurement loss	<b>(20,907,379)</b>	-	-
Net income (loss) from deconsolidated operations	<b>(₱426,307,138)</b>	₱166,789,425	₱452,039,807

\*Represents period activity prior to the sale on April 26, 2023 and impact of the deconsolidation.

The related cash flows arising from deconsolidated operation follow:

	2023	2022	2021
Net cash used in operating activities	<b>(₱759,439,533)</b>	(₱727,804,083)	(₱248,323,136)
Net cash provided by (used in) investing activities	<b>(1,165,527,776)</b>	24,111,957	(660,635,689)
Net cash provided by (used in) financing activities	<b>1,852,544,989</b>	(3,868,888,367)	6,702,238,193

Income (loss) per share from deconsolidated operation:

	2023	2022	2021
Net income (loss) attributable to equity holders of the Parent Company from deconsolidated operation	<b>(₱426,307,138)</b>	₱166,789,425	₱452,039,807
Weighted average number of common shares	<b>1,469,302,230</b>	776,465,281	776,465,281
Earnings (Loss) per share - basic/diluted	<b>(₱0.2901)</b>	₱0.2148	₱0.5822



## 8. Cash and Cash Equivalents

This account consists of:

	2023	2022
Cash on hand and in banks	₱4,088,225,625	₱2,093,208,409
Cash equivalents	2,544,822,180	4,537,258,948
	<b>6,633,048,633</b>	6,630,467,357
Less: allowance for impairment loss	414	-
	<b>₱6,633,047,805</b>	₱6,630,467,357

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents have terms with varying periods of up to three (3) months depending on the immediate cash requirements of the Group and earns annual interest at the respective rates.

Interest income from cash in banks and short-term investments amounted to ₱114.55 million, ₱75.78 million, and ₱10.55 million for the years ended December 31, 2023, 2022 and 2021, respectively (see Note 32).

The rollforward analysis of allowance for impairment losses on cash and cash equivalents follows:

	2023	2022
Balance at beginning of period	₱-	₱-
Effect of common control business combination	414	-
Balance at end of period	<b>₱414</b>	₱-

## 9. Receivables

This account consists of:

	2023	2022
Trade		
Insurance	₱8,963,874,319	₱-
Education	1,666,380,234	1,472,085,613
Car dealership	467,109,694	575,277,366
Other services	224,105,184	141,001,981
Construction and infrastructure	-	2,459,706,582
Other receivables		
Accrued interest receivable	440,916,539	6,905,308
Advances to suppliers and contractors	71,921,327	17,391,613
Advances to officers and employees	67,317,730	40,055,559
Receivables from car plant	49,813,875	11,040,734
Dividends receivable (Note 22)	28,215,273	7,501,626
Receivable from customers	6,493,760	39,303,953
Accrued referral incentives	5,027,224	16,228,561
Others	170,334,245	24,876,571
	<b>12,161,509,404</b>	4,811,375,467
Less allowance for impairment	475,834,793	560,559,718
	<b>₱11,685,674,611</b>	₱4,250,815,749



Trade receivables

The trade receivables are noninterest-bearing and collectible within one (1) year which consists of the following:

*Insurance receivables*

Insurance receivables consists of premiums due and uncollected premiums on in-force policies which are collectible within the Group's grace period, as well as premiums receivable for assumed business from other insurance and reinsurance companies.

*Receivables from education*

Receivables from education represent amounts arising from tuition and other matriculation fees which are normally collected at end of every school term before the students can proceed to the next term. This also includes receivable from Department of Education amounting to ₱240.60 million and ₱319.80 million as at December 31, 2023 and 2022, respectively, arising from the Senior High School (SHS) Voucher Program wherein qualified SHS students are given assistance on tuition fees. These receivables are noninterest-bearing and are generally collectible within one year.

*Receivables from car dealership / automotive*

Receivables from car dealership represent amounts arising from the sale of car, parts and accessories and services collectible within 30 days.

*Receivables from other services*

Receivables from other services represent amounts arising from management and consultancy services provided by the Group generally collectible within 30 days.

*Receivable from construction and infrastructure*

Receivables from construction and infrastructure mainly represent amounts arising from domestic construction contracts which are generally on a 30-day credit term.

No trade receivables were used as collaterals to secure obligations as of December 31, 2023 and 2022.

Other receivables

*Advances to officers and employees* are interest-bearing and repaid on a monthly basis through salary deductions.

*Receivable from customers*

In 2017, certain trade receivables were reclassified as interest-bearing trade receivables after the Group and the customers agreed to extend the credit terms. These receivables bear interest of 5% per annum and will be repaid in five (5) years' time. As of December 31, 2023 and 2022, receivable from customers amounted to ₱6.49 million and ₱23.31 million, respectively.

Receivables classified as "Others" consist of interest, commission, insurance, and various receivables.



The movements in allowance for impairment for the years ended December 31 follow:

	2023					
	Construction and Infrastructure	Car Dealership	Education *	Other Services	Other Receivables	Total
Balance at beginning of year	₱85,880,485	₱36,551,181	₱346,388,414	₱9,675,359	₱82,064,279	₱560,559,718
Provisions – net of recoveries (Note 33)	–	(544,431)	43,958,166	89,258	–	43,502,993
Write-offs	–	(12,094,415)	(5,815,184)	(502,483)	–	(18,412,082)
Effect of common control business combination				1,984,441		1,984,441
Effect of deconsolidation of a subsidiary	(85,880,485)	–	–	–	(25,919,792)	(165,904,089)
Balance at end of year	₱–	₱23,912,334	₱384,531,396	₱11,246,576	₱56,144,487	₱475,834,793

\*Inclusive of tuition and other education-related receivables amounting to ₱375.80 million and ₱8.77 million, respectively.

	2022					
	Construction and Infrastructure	Car Dealership	Education*	Other Services	Other Receivables	Total
Balance at beginning of year	₱67,770,535	₱36,551,181	₱289,889,812	₱9,675,359	₱75,623,833	₱479,510,720
Provisions – net of recoveries (Note 33)	18,109,950	–	114,297,312	–	6,440,446	138,847,708
Write-offs	–	–	(57,798,710)	–	–	(57,798,710)
Balance at end of year	₱85,880,485	₱36,551,181	₱346,388,414	₱9,675,359	₱82,064,279	₱560,559,718

\*Inclusive of tuition and other education-related receivables amounting to ₱337.62 million and ₱8.77 million, respectively.

## 10. Contract Assets and Liabilities

### Contract Assets

The Group presents contract receivable and retentions withheld by customers as contract assets as the Group's right for consideration is conditioned on the customer's approval of the related work performed and the lapse of the defect and liability period and the receipt of customer certification that there are no defects on the constructed asset, respectively. Amount recorded as contract receivable is reclassified to trade receivable upon customer's approval of the work performed while retentions withheld by customers are reclassified as trade receivables upon the lapse of the defects liability period and final customer acceptance.

The Group's contract assets amounted to ₱10.37 billion as of December 31, 2022 (nil in 2023).

Details of the Group's contract assets as of December 31, 2022 are shown below.

	Current	Noncurrent	Total
Contract assets	₱5,201,785,067	₱5,199,970,342	₱10,401,755,409
Less: Allowance for expected credit losses	19,510,785	9,443,812	28,954,597
	₱5,182,274,282	₱5,190,526,530	₱10,372,800,812



Contract Liabilities

Details of the Group's contract liabilities as of December 31, 2023 and 2022 are shown below.

	2023	2022
<i>Current</i>		
Education	<b>₱978,261,397</b>	₱796,163,721
Leasing	<b>168,928,051</b>	155,112,361
Construction	–	434,405,390
Others	–	1,652,618
<b>Total current contract liabilities</b>	<b>₱1,147,189,447</b>	<b>₱1,387,334,090</b>
<i>Noncurrent</i>		
Leasing	<b>₱124,339,470</b>	₱–
Construction	–	826,701,427
<b>Total noncurrent contract liabilities</b>	<b>124,339,470</b>	<b>826,701,427</b>
<b>Total contract liabilities</b>	<b>₱1,271,528,917</b>	<b>₱2,214,035,517</b>

Contract liabilities from construction and infrastructure segment consist of down payments received in relation to construction contracts that will be recognized as revenue in the future as the Group satisfies its performance obligations. As of December 31, 2023, contract liabilities from construction and infrastructure segment amounted to nil as a result of deconsolidation of EEI (see Note 6).

Contract liabilities from education segment represent the unearned tuition fees and will be recognized as revenue when the related educational services are rendered. Contract liabilities related to the remaining performance obligations of the education segment are generally recognizable within one (1) year.

## 11. Segregated funds

Segregated fund assets

The group issues unit-linked insurance contracts. Premiums received from issuance of unit-linked insurance contracts are recognized as premium revenue. The consideration received from policyholders that are transferred to the segregated funds is recognized as part of the gross change in legal policy reserves in the statement of income. Cost of insurance and administrative charges are withdrawn from the consideration received from policyholders in accordance with the provisions of the unit-linked insurance contracts. After deduction of these charges, the remaining amounts in the fund assets are equal to the surrender value of unit-linked policies and are withdrawable anytime.

This account consists of the following:

	2023	2022
Variable-unit linked fund	<b>₱37,498,338,513</b>	₱–
GEM trust fund	<b>71,646,712</b>	–
	<b>₱37,569,985,225</b>	<b>₱–</b>



Variable-unit linked (VUL) fund

This fund consists of:

	2023	2022
Net asset value of segregated funds	₱37,999,404,335	₱-
Seed capital in segregated funds	(501,065,822)	-
	<b>₱37,498,338,513</b>	<b>₱-</b>

Subscriptions allocated to unit-linked funds represent the investment portion of variable unit-linked policies issued by the Group which were subsequently invested to unit-linked funds at the discretion of the policyholder.

The Group issues variable unit-linked insurance contracts where payments to policyholders are linked to internal investment funds set up.

*Bond Fund*

The SLG Bond Fund is one of the investment options for policyholders of Sun Grepa Power Builder 5 and 10. The fund is invested in high-quality fixed-income securities issued by the Philippine government and in high-quality corporate debt securities issued by Philippine companies.

*Balanced and Opportunity Fund*

These funds are designed to provide optimum returns consisting of current income and capital growth through investment in a mix of debt (bonds) and equity (stocks) securities from both domestic and foreign issuers.

*Equity and Growth Fund*

These funds are designed to generate long-term capital appreciation by investing in high-quality equities diversified across sectors.

*Income Fund*

This fund is designed to stay invested only in high-quality fixed income instruments that are classified as below average risk.

*Global Asset Builder Fund ProIncome*

This fund is designed to provide protection and also allows policyholders to participate in the performance of selected global investment assets.

*Global Asset Builder (PriMO)*

This fund is an investment-linked life insurance plan that provides protection for 7 years and enables the US dollars to benefit from global investment opportunities without the fear of losing its capital.

*Peso Asset Builder*

This fund is an investment-linked life insurance plan that provides protection for 7 years and enables the investment to benefit from global investment opportunities while protecting the capital.

*Peso Global Growth*

The fund is denominated in Philippine peso, but invests in foreign currency denominated financial assets, which may include, but are not limited to: Equity-centric mutual funds and Exchange-traded Funds (ETFs) or any other similar security; and common stocks and other equity-linked securities, such as preferred stock and convertible securities.



*Peso Global Income*

The fund is denominated in Philippine peso, but invests in foreign currency denominated financial assets, which may include, but are not limited to: Fixed income-centric mutual funds and Exchange-traded Funds (ETF) or any other similar security; and Fixed income instruments issued by Philippine, United States and other foreign governments and corporations.

*Peso Global Opportunity*

The fund is denominated in Philippine peso, but invests in foreign currency denominated financial assets, which may include, but are not limited to: Equity-centric and Fixed income-centric mutual funds and Exchange-traded Funds (ETF) or any other similar security; and Fixed income instruments issued by Philippine, United States and other foreign governments and corporations; and common stocks and other equity-linked securities such as preferred stock and convertible securities.

*Peso Global Opportunity Payout*

The fund is denominated in Philippine peso but may invest in foreign currency denominated financial assets such as, but are not limited to: Mutual funds and Exchange-traded Funds (ETFs), Fixed income instruments issued by the Philippines, United States and other foreign governments and corporations; Equity-linked securities or any other similar security.

*Global Opportunity Payout*

The fund may invest in foreign currency denominated, income-generating financial assets such as, but not limited to: Mutual funds and Exchange-traded Funds (ETFs); Fixed income instruments issued by the Philippines, United States and other foreign governments and corporations; Equity-linked securities or any other similar security.

*Dynamic Fund*

This fund is an adaptive, agile, and flexible fund that aims to maximize returns by taking advantage of market highs and engaging in opportunistic trades. It is designed to provide optimum returns consisting of current income and capital growth through investment in a mix of high quality fixed-income and equity instruments from domestic issuers.

*Index Fund*

This fund tracks the performance of the benchmark PSEi, mainly by investing in listed equities that are part of the PSEi, in such proportion that the performance of the Fund will match that of the PSEi.

*Captains Fund*

This fund invests in publicly-listed local firms that are among the country's largest in terms of revenues, profits, assets and market values, there is more opportunity for upside potential earnings.

*My Future Fund*

This fund is a target date fund that invests primarily in high-quality stocks and a mix of government and domestic corporate debt in accordance with an asset allocation strategy that promotes capital appreciation at the onset to maximize earning potential in the earlier years and shifts to wealth preservation to reduce exposure to risk as the maturity of the fund approaches.



*Growth Plus Fund*

This Fund aims to maximize returns through a combination of long-term capital growth and current income by investing in a portfolio of high-quality Philippine listed equity and equity-linked securities that yield dividends.

*Global Opportunity Fund*

This Fund may invest in, but is not limited to, USD-denominated mutual funds, USD-denominated exchange-traded funds (ETFs), and any securities similar to said funds.

*Global Income Fund*

This Fund is invested only in foreign currency-denominated high-quality fixed income and fixed income-linked instruments that are classified as average to below average risk.

*Money Market Fund*

This Fund is available in Philippine Peso and US Dollar currencies. Money Market Fund is designed to maximize yields on short to medium-term placements while ensuring adequate liquidity for the policy owners.

*Global Growth Fund*

The Fund is a pure equity mandate which endeavors to provide clients access to an active and concentrated suite of global equity outlets.

*Opportunity Tracker Fund*

The Fund provides a middle ground between equity and fixed income asset classes by utilizing an indexing strategy, which tracks the performance of the Philippine Stock Exchange Index (PSEi) and the portfolio duration of the Bloomberg Phil Sovereign Bond Index AI (BPHILR).

*Peso Global Sustainability Growth Fund*

The Fund is offered as a fund option exclusive to Sun Grepa Power Builder 1, Sun Grepa Power Builder 5, Sun Grepa Power Builder 10, and Sun Grepa Power Builder 100, which are investment-linked life insurance products regulated by the Insurance Commission. The Fund is denominated in Philippine Peso, but may invest in foreign currency denominated, ESG-focused financial assets, which may include, but not limited to: mutual funds and Exchange-traded Funds (ETFs); common stocks and other equity-linked securities, such as preferred stock and convertible securities.

*Peso Asset Builder (Hybrid Income)*

This Fund is a peso-denominated, investment-linked life insurance product that provides protection for seven years and allows policyholders to potentially grow their money through global investment opportunities.

*Peso Global Opportunity Payout*

The fund is denominated in Philippine peso but may invest in foreign currency denominated financial assets such as, but are not limited to: Mutual funds and Exchange-traded Funds (ETFs), Fixed income instruments issued by the Philippines, United States and other foreign governments and corporations; Equity-linked securities or any other similar security.

*Dynamic Fund*

This fund is an adaptive, agile and flexible fund that aims to maximize returns by taking advantage of market highs and engaging in opportunistic trades. It is designed to provide optimum returns consisting of current income and capital growth through investment in a mix of high quality fixed-income and equity instruments from domestic issuers.



*Index Fund*

This fund tracks the performance of the benchmark PSEi, mainly by investing in listed equities that are part of the PSEi, in such proportion that the performance of the Fund will match that of the PSEi.

*Captains Fund*

This fund invests in publicly-listed local firms that are among the country's largest in terms of revenues, profits, assets and market values, there is more opportunity for upside potential earnings.

*My Future Fund*

This fund is a target date fund that invests primarily in high-quality stocks and a mix of government and domestic corporate debt in accordance with an asset allocation strategy that promotes capital appreciation at the onset to maximize earning potential in the earlier years and shifts to wealth preservation to reduce exposure to risk as the maturity of the fund approaches.

*Growth Plus Fund*

This Fund aims to maximize returns through a combination of long-term capital growth and current income by investing in a portfolio of high-quality Philippine listed equity and equity-linked securities that yield dividends.

*Global Opportunity Fund*

This Fund may invest in, but is not limited to, USD-denominated mutual funds, USD-denominated exchange-traded funds (ETFs), and any securities similar to said funds.

*Global Income Fund*

This Fund is invested only in foreign currency-denominated high-quality fixed income and fixed income-linked instruments that are classified as average to below average risk.

*Money Market Fund*

This Fund is available in Philippine Peso and US Dollar currencies. Money Market Fund is designed to maximize yields on short to medium-term placements while ensuring adequate liquidity for the policy owners.

*Global Growth Fund*

The Fund is a pure equity mandate which endeavors to provide clients access to an active and concentrated suite of global equity outlets.

*Opportunity Tracker Fund*

The Fund provides a middle ground between equity and fixed income asset classes by utilizing an indexing strategy, which tracks the performance of the Philippine Stock Exchange Index (PSEi) and the portfolio duration of the Bloomberg Phil Sovereign Bond Index AI (BPHILR).



The details of these internal investment funds, which comprise the assets backing unit-linked liabilities, are presented in the tables below:

	2023												
	Cash and cash equivalents	Government debt securities	Equity securities	Corporate loans	Private peso bonds	Structured notes	Subscriptions receivable (Note 17)	Investment receivable	Accrued income	Seed capital (Note 8)	Total Assets	Accounts payable and accrued expenses	Net Assets
Bond Fund	₱48,499,485	₱311,047,588	₱15,286,460	₱17,621,653	93,157,098	₱-	₱577,130	₱23,844	₱7,060,757	(₱2,128,050)	₱491,145,965	(₱1,576,472)	489,569,493
Balanced Fund	51,760,552	385,513,436	731,841,943	29,592,313	153,817,481	-	856,382	39,631	10,794,525	(1,642,650)	1,362,573,613	(3,643,383)	1,358,930,230
Equity Fund	45,822,042	-	1,115,693,842	-	-	-	3,823,768	1,642,040	654,899	(1,657,650)	1,165,978,941	(2,061,510)	1,163,917,431
Growth Fund	28,049,921	-	1,019,652,350	-	-	-	(13,906)	1,667,624	592,438	(1,637,100)	1,048,311,327	(1,874,977)	1,046,436,350
Opportunity Fund	90,055,706	775,315,045	1,505,733,540	124,914,836	342,098,098	-	(341,360)	173,702	25,708,558	(1,710,450)	2,861,947,675	(7,638,857)	2,854,308,818
Income Fund	60,585,944	495,068,759	-	69,387,251	152,333,623	-	45,292	96,128	12,859,228	(2,253,300)	788,122,925	(7,724,718)	785,398,207
Dynamic Fund	38,803,310	478,951,959	742,993,788	-	-	-	(645,493)	-	5,565,188	(8,648,000)	1,257,020,752	(3,280,301)	1,253,740,451
Index Fund	26,965,626	-	5,335,724,019	-	-	-	5,600,148	-	5,548,747	(7,667,000)	5,366,171,540	(9,845,047)	5,356,326,493
Captains Fund	175,483,320	-	1,485,187,623	-	-	-	708,503	5,614,520	2,660,923	(9,490,000)	1,660,164,889	(13,096,644)	1,647,068,245
Money Market Fund	1,313,366	-	24,237,996	-	-	-	(179)	-	153	(10,703,000)	14,848,336	(11,382)	14,836,954
My Future 2025 Fund	8,038,114	415,768,800	79,068,936	-	-	-	(247,253)	-	7,344,632	(1,507,350)	508,465,879	(2,364,060)	506,101,819
My Future 2030 Fund	8,188,148	96,596,816	81,645,567	-	-	-	186,725	-	1,786,212	(9,125,000)	179,278,468	(675,509)	178,602,959
My Future 2035 Fund	2,326,769	22,979,142	53,119,359	-	-	-	86,425	-	386,203	(8,708,000)	70,189,898	(205,411)	69,984,487
My Future 2040 Fund	2,668,498	17,118,958	72,075,045	-	-	-	39,821	-	352,127	(8,709,000)	83,545,449	(218,812)	83,326,637
Growth Plus Fund	288,555,246	-	6,632,583,184	-	-	-	2,365,595	-	1,663,516	(9,372,000)	6,915,795,541	(43,721,347)	6,872,074,194
MyFuture 2045 Fund	791,129	7,575,365	39,805,919	-	-	-	(57,235)	-	227,717	(47,410,000)	932,895	(122,851)	810,044
MyFuture 2050 Fund	729,431	6,603,840	40,435,435	-	-	-	4,812	-	211,244	(47,225,000)	759,762	(118,607)	641,155
MyFuture 2055 Fund	569,985	6,787,280	40,993,540	-	-	-	(3,260)	-	216,470	(47,220,000)	1,344,015	(120,597)	1,223,418
Global Opportunity Fund	87,422,603	39,879,143	1,903,107,147	-	-	-	(87,736)	47,539,463	605,464	(33,628,970)	2,044,837,114	(53,353,557)	1,991,483,557
Global Income Fund	38,324,056	74,701,998	576,488,924	-	17,919,149	-	(31,404)	5,813,850	1,158,344	(24,157,930)	690,216,987	(17,961,113)	672,255,874
Global Growth Fund	80,423,371	-	1,788,937,288	-	-	-	(981,424)	13,842,500	11,826	(33,961,190)	1,848,272,371	(3,324,850)	1,844,947,521
Global Asset Builder - PriMO	-	-	-	-	-	704,402,855	(5,987,712)	-	-	-	698,415,143	-	698,415,143
Peso Asset Builder - PriMO	-	-	-	-	-	365,129,600	-	-	-	-	365,129,600	-	365,129,600
Dollar Money Market Fund	1,158,859	-	40,068,040	-	-	-	(110)	-	-	(28,443,569)	12,783,220	(18,530)	12,764,690
Opportunity Tracker Fund	7,479,412	205,281,026	101,704,170	-	-	-	1,913,885	-	2,415,699	(1,574,700)	317,219,492	(1,023,333)	316,196,159
Peso Global Growth Fund	12,044,345	-	230,349,356	-	-	-	80,137	-	1,438	(25,337,500)	217,137,776	(424,677)	216,713,099
Peso Global Income Fund	998,541	3,213,858	30,747,688	-	-	-	29,040	-	27,363	(23,182,500)	11,833,990	(53,663)	11,780,327
Peso Global Opportunity Fund	636,657	4,343,733	107,190,284	-	-	-	19,449	943,160	34,786	(24,297,500)	88,870,569	(474,823)	88,395,746
Global Opportunity Payout Fund	103,630,706	-	2,030,277,254	-	-	-	2,063,791	-	15,134	(24,169,005)	2,111,817,880	(3,758,542)	2,108,059,338

(Forward)



2023

	Cash and cash equivalents	Government debt securities	Equity securities	Corporate loans	Private peso bonds	Structured notes	Subscriptions receivable (Note 17)	Investment receivable	Accrued income	Seed capital (Note 8)	Total Assets	Accounts payable and accrued expenses	Net Assets
Peso Global Opportunity Payout	₱16,751,487	₱-	₱293,597,215	₱-	₱-	₱-	₱397,842	₱-	₱2,460	(₱25,032,500)	₱285,716,504	(₱542,293)	₱285,174,211
Peso Global Sustainability Growth Fund	1,464,398	-	29,828,047	-	-	-	4,892	-	-	(26,485,000)	4,812,337	(54,580)	4,757,757
Peso Asset Builder - Hybrid Income Fund	-	-	-	-	-	2,302,390,190	(3,340,350)	-	-	(962,900)	2,298,086,940	-	2,298,086,940
Peso Asset Builder - Hybrid Income 2 Fund	-	-	-	-	-	1,175,275,500	(2,267,800)	-	-	(970,500)	1,172,037,200	-	1,172,037,200
Peso Asset Builder - Hybrid Income 3 Fund	-	-	-	-	-	825,384,900	1,095,100	-	-	(969,900)	825,510,100	-	825,510,100
Global Asset Builder - ProIncome Fund	-	-	-	-	-	904,412,473	-	-	-	(1,078,608)	903,333,865	-	903,333,865
	₱1,229,541,027	₱3,346,746,746	₱26,148,373,959	₱241,516,054	₱759,325,449	₱6,276,995,518	₱5,893,515	₱77,396,462	₱87,906,051	(₱501,065,822)	₱37,672,628,959	(₱174,290,446)	₱37,498,338,513



*Cash and cash equivalents*

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents are made for varying periods not exceeding three months depending on the immediate cash requirements of the funds and earn interest at the prevailing short-term deposit rates.

*Government debt securities*

Government securities pertain to peso denominated bonds with interest rates ranging from 2.375% to 9.25% in 2023.

*Equity securities*

Equity securities consist mainly of shares which are listed and actively traded.

*Corporate loans*

This consists of unquoted corporate loans which are carried at amortized cost.

*Private peso bonds*

Private peso bonds are either a plain bond, a callable bond, a credit-linked bond or a structure product. The Company rely on counterparty valuations for plain bond and credit-linked notes while the Company use discounted cash flow approach for callable bond.

*Structured notes*

Structured notes are issued by foreign investment-grade banks with underlying assets invested in pre-defined mix of equities, bonds, commodity-linked assets and exchange traded funds.

*Subscriptions receivable*

Subscriptions receivable pertain to amounts due from the Company for subscriptions from unitholders which have not yet been transferred to the corresponding VUL fund as of reporting date.

*Investment receivable*

Investment receivable pertains to amounts due from brokers which represent receivables for securities sold that have been contracted for but not yet settled as of the end of the reporting period.

*Accrued income*

Accrued income includes interest receivable and dividends receivable. Interest receivable pertains to interest accrued on cash equivalents and government debt securities. Dividends receivable pertain to dividends accrued on listed equity securities.

*Accounts payable and accrued expenses*

Accounts payable and accrued expenses pertain to amounts due to brokers which represent payables for securities purchased that have been contracted for but not yet settled as of the end of the reporting period. It also includes redemptions payable to unitholders.

*Seed capital*

Seed capital is the initial funding that allows Exchange-traded Funds (ETFs) to launch and become available to investors.



The unit-linked financial assets at fair value are classified as follows:

	2023			
	Level 1	Level 2	Level 3	Total
<b>Segregated fund assets</b>				
Equity securities	₱26,148,373,959	₱–	₱–	₱26,148,373,959
Structured notes	–	–	7,034,108,784	7,034,108,784
Government debt securities	–	3,346,746,746	–	3,346,746,746
Corporate loans	–	–	235,911,147	235,911,147
Private peso bonds	–	2,212,183	–	2,212,183
	<b>₱26,148,373,959</b>	<b>₱3,348,958,929</b>	<b>₱7,270,019,931</b>	<b>₱36,767,352,819</b>

Following are the stress testing schedules of the unit-linked financial assets classified as level 3 as of December 31, 2023:

**1. Sun Grepa Global Asset Builder - PriMO**

Bloomberg ISIN	XS1792287267		
Maturity	17-Dec-25		
Valuation Date	30-Dec-23		
Note Provider	Goldman Sachs		
Remaining Time to Maturity	1.96	<i>assume this is duration factor for the scenario/stress testing, given ZCB duration = remaining tenor</i>	
Option Value	2.20%		
Fixed Income Value	89.30%		

	Scenario 1	Scenario 2	Scenario 3
Current Value	91.50%	91.50%	91.50%
USD IRS	-1.09%	0.81%	-0.34%
ROP CDS	-1.09%	0.65%	-0.27%
GS CDS	-1.16%	0.85%	-0.34%
Fixed Income Level	88.15%	93.80%	90.55%
Option Sensitivity	-2.20%	-2.20%	-2.20%
<b>MTM Level</b>	<b>85.95%</b>	<b>91.60%</b>	<b>88.35%</b>

**2. Sun Grepa Peso Asset Builder - PriMO**

Bloomberg ISIN	XS1934993764		
Maturity	4-Mar-26		
Valuation Date	30-Dec-23		
Note Provider	Goldman Sachs		
Remaining Time to Maturity	2.18	<i>assume this is duration factor for the scenario/stress testing, given ZCB duration = remaining tenor</i>	
Option Value	1.90%		
Fixed Income Value	92.60%		

	Scenario 1	Scenario 2	Scenario 3
Current Value	94.50%	94.50%	94.50%
PHP NDS	-0.04%	0.00%	0.00%
ROP CDS	-1.21%	0.72%	-0.29%
GS CDS	-1.28%	0.94%	-0.38%
Fixed Income Level	91.97%	96.16%	93.83%
Option Sensitivity	-1.90%	-1.90%	-1.90%
<b>MTM Level</b>	<b>90.07%</b>	<b>94.26%</b>	<b>91.93%</b>

Segregated fund liabilities

This is measured based on the value of the insurance investment funds attributable to the policyholders.



## 12. Reinsurance Assets

This account consists of:

	2023	2022
Reinsurance recoverable on unpaid losses	P <b>27,625,857,042</b>	P-
Deferred reinsurance premiums	<b>(3,395,458,957)</b>	-
	<b>P24,230,398,085</b>	P-

Reinsurance recoverable on unpaid losses represents balances due from reinsurance companies.

Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract.

## 13. Inventories

This account consists of:

	2023	2022
Merchandise:		
Automotive units	P <b>420,960,715</b>	P295,774,798
Parts, service materials and accessories	<b>110,973,384</b>	114,029,054
Others	<b>693,543</b>	88,452,247
	<b>532,627,643</b>	498,256,099
Real estate:		
Land and land development	-	158,670,638
Raw lands	-	42,398,913
Subdivision lots and contracted units for sale	-	35,988,542
	-	237,058,093
Construction materials	-	721,551,074
Spare parts and supplies	-	88,819,064
	<b>532,627,643</b>	1,545,684,330
Less: Allowance for inventory obsolescence	<b>35,966,256</b>	43,656,744
	<b>P496,661,387</b>	P1,502,027,586

Merchandise includes automotive units, parts and accessories, food and beverages, bookstore inventory, among others.

Spare parts and supplies pertain to inventory items used in the repair and maintenance of the Group's property and equipment.

The summary of the movement in real estate inventories is set out below:

	2023	2022
Balance at beginning of year	P <b>237,058,093</b>	P235,940,298
Construction/development costs incurred	-	4,250,108
Cost of real estate sales (Note 31)	-	(3,132,313)
Deconsolidation	<b>(237,058,093)</b>	-
Balance at end of year	P-	P237,058,093



The Group recognizes inventory write-down whenever the NRV of the existing inventories is lower than its cost.

The cost of inventories with allowance for inventory obsolescence amounted to ₱35.97 million and ₱43.66 million as of December 31, 2023 and 2022, respectively.

The rollforward of allowance for inventory obsolescence is as follows:

	2023	2022
Balance at beginning of year	₱43,656,744	₱75,778,306
Provision (Recoveries) (Note 33)	651,220	(14,301,872)
Write-off	–	(17,819,690)
Impairment balance	44,307,964	43,656,744
Effect of deconsolidated operations	(8,341,709)	14,301,872
Balance at end of year	₱35,966,256	₱57,958,616

In 2022, the Group reversed allowance for inventory obsolescence amounting to ₱14.30 million (nil in 2023) after the spare parts and supplies inventory were found to be still serviceable. These were consumed and recorded as part of cost of services in 2022.

No inventories were pledged as security to obligations as of December 31, 2023 and 2022.

#### 14. Loans receivable

This account consists of:

	2023	2022
Policy loans	₱670,968,139	₱–
Due from:		
Held for trust	1,109,164,285	–
Agents	4,080,475	–
GEM trust fund	2,474,625	–
Others	85,324,043	–
	1,872,011,567	–
Less: Allowance for impairment	6,200,460	–
	₱1,865,811,107	₱–

The rollforward of allowance for impairment of loans receivable is as follows:

	2023	2022
Balance at beginning of year	₱–	₱–
Consolidation of a new subsidiaries	6,200,460	–
Balance at end of year	₱6,200,460	₱–



## 15. Prepaid Expenses and Other Current Assets

This account consists of:

	2023	2022
CWTs	<b>₱1,151,877,069</b>	₱538,908,901
Prepaid expenses	<b>344,013,281</b>	239,843,886
Short-term investments	<b>279,406,974</b>	161,153,004
Prepaid taxes	<b>117,987,103</b>	30,490,161
Input VAT	<b>68,071,124</b>	179,180,977
Miscellaneous deposits	<b>28,779,489</b>	205,582,976
Unused supplies	<b>18,480,867</b>	-
Advances	-	729,955,108
Others	<b>107,687,784</b>	87,634,335
	<b>2,116,303,691</b>	2,172,749,348
Less allowance for impairment	<b>55,395,197</b>	55,395,197
	<b>₱2,060,908,494</b>	₱2,117,354,151

CWTs pertain to unutilized creditable withholding tax which will be used as tax credit against income taxes due. CWTs were classified as current in 2023 are assessed to be utilized in 2024.

Prepaid expenses mainly include prepayments for membership fees, subscriptions, rentals and insurance, among others.

Short-term investments earn interest at the prevailing investment rates and have maturity of less than one year. These include investments held for government and private entities for the purpose of undertaking socio-economic studies and development projects.

Miscellaneous deposits mainly represent the Group's refundable rental, utilities and guarantee deposits on various machinery and equipment items.

Advances to suppliers and contractors represent down payment to subcontractors for the contract work to be performed and advance payment for the purchase of various construction materials.

Others include various deposits and other supplies, among others.

Movements in allowance for impairment for the years ended December 31 are shown below:

	2023			Total
	Miscellaneous deposits	Advances to officers and employees	Advances to suppliers and subcontractors	
Balance at beginning of year	₱41,265,425	₱1,035,813	₱13,093,959	₱55,395,197
Provisions for ECL	-	-	-	-
Balance at end of year	₱41,265,425	₱1,035,813	₱13,093,959	₱55,395,197

	2022			Total
	Miscellaneous deposits	Advances to officers and employees	Advances to suppliers and subcontractors	
Balance at beginning of year	₱3,335,193	₱29,516	₱13,093,959	₱16,458,668
Provisions for ECL	37,930,232	1,006,297	-	38,936,529
Balance at end of year	₱41,265,425	₱1,035,813	₱13,093,959	₱55,395,197



## 16. Financial Assets

### A. Financial assets at fair value through profit or loss (FVTPL)

This account consists of:

	2023	2022
General Fund	₱5,741,112,076	₱14,892,802
Mutual funds	100,792,453	–
Seed capital in variable unit-linked segregated funds	501,065,822	–
Investment in government securities	80,011,439	–
	<b>₱6,422,981,790</b>	<b>₱14,892,802</b>

The calculated range of fair values are based on the following combination of inputs/ methodologies:

- Underlying index's volatility
- Reference entity's credit risk
- Discount rate

### B. Financial assets at fair value through other comprehensive income (FVOCI)

This account consists of:

	2023	2022
Quoted shares	₱22,839,900,002	₱136,503,716
Unquoted shares	8,090,402	514,138,317
	<b>₱22,847,990,404</b>	<b>₱650,642,033</b>

Movement in the fair value reserve recognized in other comprehensive income (net of tax effect) are follows:

	2023	2022
Attributable to equity holders of the parent:		
Balance at beginning of year	₱111,000,523	₱67,330,660
Income (loss) recognized in OCI	(58,487,673)	43,999,863
Reclassification	(37,772,927)	–
Disposal	–	(330,000)
Effect of deconsolidation of a subsidiary	(62,407,141)	–
Balance at end of year	<b>(47,667,218)</b>	<b>111,000,523</b>
Non-controlling interests:		
Balance at beginning of year	324,284,048	321,570,569
Income recognized in OCI	(679,365)	2,713,479
Balance at end of year	<b>323,604,683</b>	<b>324,284,048</b>
	<b>₱275,937,465</b>	<b>₱435,284,571</b>

Dividend earned from equity investments at FVOCI amounted to ₱0.82 million, ₱6.61 million and ₱5.74 million in 2023, 2022, and 2021, respectively (Note 32).

No equity investments at FVOCI were pledged as security to obligations as of December 31, 2023 and 2022.



**C. Investment securities at amortized cost**

Investment securities at amortized cost consists of private debt securities amounting to ₱3,312.78 million as of December 31, 2023 (nil in 2022).

No financial assets (FVTPL, FVOCI, Amortized cost) were pledged as security to obligations as of December 31, 2023 and 2022.

**17. Assets Held for Sale**

This account consists of:

	2023	2022
Investment in EEI (Note 18)	₱337,378,019	₱ –
Real estate property for sale	71,441,198	–
	<b>₱408,819,217</b>	<b>₱ –</b>

As at December 31, 2023, the Group classified 4.5% interest in EEI as “Asset Held for Sale” and remeasured at fair value less cost of disposal of ₱337.38 million. The transaction was accounted as noncash investing activity in the 2023 parent company statement of cash flows. The asset was subsequently sold on January 5, 2024.

Real estate properties for sale consist of condominium units and memorial lots.

**18. Investments in Associates and Joint Ventures**

The Group’s associates and joint venture accounted for using the equity method as of December 31 follows:

	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership	
				2023	2022
<b>Associates:</b>					
Hi-Eisai Pharmaceutical, Inc. (HEPI)	Philippines	Pharmaceutical	Philippine peso	50.00	50.00
Petroenergy Resources Corporation (PERC)	Philippines	Renewable energy	Philippine peso	29.10	29.10
PetroGreen Energy Corporation (PGEC)*	Philippines	Renewable energy	Philippine peso	–	8.55
T’boli Agro-Industrial Development, Inc.	Philippines	Agriculture	Philippine peso	–	28.47
Manila Memorial Park Cemetery, Inc. (MMPC)	Philippines	Funeral service	Philippine peso	25.98	25.98
Sojitz G Auto Philippines Corporation (SGAPC)	Philippines	Automotive distributor	Philippine peso	20.00	20.00
RCBC Realty Corporation (RRC)	Philippines	Realty	Philippine peso	10.00	10.00
EEI Corporation	Philippines	Construction	Philippine peso	21.00	–
Al-Rushaid Construction Company Limited (ARCC)*	Saudi Arabia	Construction	Saudi riyal	–	49.00
PetroSolar Corporation (PSOC)*	Philippines	Renewable energy	Philippine peso	–	44.00

(Forward)



	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership	
				2023	2022
<b>Joint ventures:</b>					
PetroWind Energy, Inc. (PWEI)*	Philippines	Renewable energy	Philippine peso	–	20.00
Shinbayanihan Heavy Equipment Corporation (SHEC)*	Philippines	Equipment rental	Philippine peso	–	40.00
BEO Distribution and Marketing Corporation (BEO DMC)*	Philippines	Distribution and marketing	Philippine peso	–	30.00
Shimizu-Fujita-Takenaka-EEI Joint Venture (SFTE)*	Philippines	Construction	Philippine peso	–	5.00
Acciona-EEI Joint Venture (AE)*	Philippines	Construction	Philippine peso	–	30.00
LOTTE-GULERMAK-EEI Joint* Venture (LGE)	Philippines	Construction	Philippine peso	–	25.00

\*This investment is part of EEI Group which was deconsolidated in 2023.

The rollforward analysis of this account follows:

	2023	2022
<i>Acquisition cost:</i>		
Balance at beginning of year	<b>₱4,283,885,786</b>	₱4,236,124,304
Additions	<b>3,296,378,483</b>	47,761,482
Disposal	<b>(1,686,664,911)</b>	–
Effect of deconsolidation of a subsidiary	<b>(1,612,532,888)</b>	–
Balance at end of year	<b>4,281,066,470</b>	4,283,885,786
Accumulated impairment loss	<b>(364,312,330)</b>	(74,536,609)
<i>Accumulated equity in net earnings:</i>		
Balance at beginning of year	<b>3,622,376,692</b>	3,531,781,118
Equity in net earnings	<b>116,716,080</b>	425,036,868
Dividend received	<b>(97,429,815)</b>	(334,441,296)
Effect of deconsolidation of a subsidiary	<b>(1,548,900,797)</b>	–
Balance at end of year	<b>2,092,762,160</b>	3,622,376,690
<i>Share in other comprehensive gain (loss) of an associate:</i>		
Cumulative translation adjustments	<b>46,376,718</b>	365,209,541
Remeasurement gain (loss) on retirement liability	<b>(32,203,598)</b>	715,708
Revaluation increment	<b>75,107,937</b>	–
Changes in fair value of investments carried at FVOCI	<b>(78,957,186)</b>	105,672,061
	<b>10,323,871</b>	471,597,310
	<b>₱6,019,840,170</b>	₱8,303,323,179

#### EEI

As disclosed on Note 6, the Parent Company sold 20% investment holdings in EEI resulting to loss of control over the subsidiary. The remaining investment of 35.34% was accounted for as an investment in associate. Subsequently, on May 22, 2023, the Parent Company sold 148,664,942 common shares representing 14.34% of the outstanding shares of EEI. Proceed from the sale amounted to ₱1.08 billion. The sale which reduced the Parent Company's holdings of EEI to 21% is accounted as disposal of investment in an associate. . The Parent Company recognized gain from sale amounting to ₱0.58 billion.

As of December 31, 2023, the Parent Company classified 4.5% interest in EEI as “Asset Held for Sale” and remeasured at ₱337.38 million. The transaction was accounted as noncash investing activity in the 2023 consolidated statement of cash flows. The asset was subsequently sold on January 5, 2024.



#### RRC

RRC was incorporated on July 29, 1997 and is presently engaged in developing real estate and leasing condominium units for commercial and/or residential purposes.

#### PERC

In April 2019, the Parent Company purchased additional 4,153,651 shares of PERC, an entity listed with PSE, amounting to ₱17.8 million, resulting to an increase in ownership interest from 28.36% to 29.10%.

On February 2, 2018, the Parent Company purchased additional 69,285,418 shares amounting for ₱332.6 million on ₱4.8 per share resulting to an increase in ownership interest from 22.41% to 28.36%.

Its share price amounted to ₱4.95 and ₱4.80 per share as of December 31, 2023 and 2022, respectively.

#### PGEC

PGEC was incorporated on March 31, 2010 primarily to carry on the general business of generating, transmitting, and/or distributing power derived from renewable and conventional sources of power.

In 2023, PGEC applied for increase in authorized capital stock, which was subscribed and issued to KIC, this further reduced the Group's indirect investment from 8.55% to 7.50%.

In 2022, the effective ownership in PGEC was reduced due to sale of shares to KIC, the Group's indirect investment was reduced from 10% to 8.55%.

#### MMPC

MMPC was incorporated and registered with the SEC on September 26, 1962 primarily to engage in development and sale of memorial lots.

#### SGAPC

On November 8, 2019, the Parent Company purchased 2,500,000 shares of SGAPC from Sojitz Corporation amounting to ₱50.00 million or equivalent to 20.00% ownership equity.

#### ARCC

In 2021 and 2020, ARCC repaid investment amounting to ₱454.11 million and ₱576.01 million, respectively. The transactions did not result to a change in the 49% ownership of EEI Limited over ARCC.

In 2017, the stockholders of ARCC extended advances amounting to ₱1,620.8 million (SAR121.75 million) to ARCC to refinance the associate's maturing bank loan and other funding requirements. The amount of the extended loan is proportionate to the ownership interests of the stockholders. Subsequently, the stockholders agreed to treat the ₱1,591.5 million (SAR121.75 million) loan as non-refundable Shareholders' funding in the statement of equity of ARCC. Consequently, the ₱794.2 million (SAR59.66 million) advances extended by the Group to ARCC was reclassified as additional investment in ARCC.

EEI Limited made additional investment of ₱294.9 million in ARCC in 2016.

#### PSOC

In 2022 and 2021, dividend received amounted to ₱118.80 million and ₱156.90 million, respectively.



In 2022, 2019 and 2018, EPC made additional investments of ₱2.75 million, ₱148.3 million and ₱175.80 million, respectively, in PSOC. These transactions did not result to a change in the 44% ownership of EPC over PSOC.

In 2015, the EPC purchased 3.7 million shares from PSOC amounting to ₱366.43 million which resulted to 44% ownership on the latter. PSOC was incorporated on June 17, 2015 primarily to carry out the general business of generating, transmitting, and/or distributing power derived from renewable energy resources. It has a 50-megawatt solar farm in Tarlac City.

#### PWEI

In 2022, EPC made an additional investment of ₱31.51 million. This did not result to a change in the 20% ownership of EPC over PWEI.

In 2013, EPC acquired 20% stake in PWEI for ₱118.75 million. PWEI was incorporated on March 6, 2013, primarily to carry on the general business of generating, transmitting and/or distributing power derived from renewable energy sources such as, but not limited to wind, biomass, hydro, solar, geothermal, ocean, wave and such other renewable sources of power, and from conventional sources such as coal, fossil fuel, natural gas, nuclear, and other viable or hybrid sources of power corporation, public electric utilities, electric cooperative and markets. PWEI has a wind energy project in Nabas, Aklan and has started construction activities on April 29, 2013.

On November 21, 2013, PGEC, CapAsia ASEAN Wind Holdings Cooperative, U.A. (CapAsia) and EPC entered into a Shareholders' Agreement (SA). The SA will govern their relationship as the shareholders of PWEI as well as containing their respective rights and obligations in relation to PWEI. Further, the SA contains provisions regarding voting requirements for relevant activities that require unanimous consent of all the parties. PGEC, CapAsia and EPC agree that their equity ownership ratio in PWEI is at 40%, 40% and 20%, respectively.

Although the Share Purchase Agreement (SPA) and the SA were executed on November 21, 2013, these did not result to PGEC's loss of control over PWEI in 2013. The loss of control did not happen until the Closing Date. On February 14, 2014, the Closing Date, the payment has been received from sale of the shares as executed in the Deed of Assignment covering the transfer of shares from PGEC to CapAsia and all the conditions precedent have been satisfactorily completed. Hence, the transaction made PWEI a joint venture among PGEC, CapAsia and EPC by virtue of the SA signed among the three parties governing the manner of managing PWEI. PGEC lost control over PWEI while CapAsia was given full voting and economic rights as a 40% shareholder.

PWEI is owned 40% by PERC, 40% by BCPG Wind Cooperatief U.A. and 20% by EEI. BCPG Wind Cooperatief U.A. bought out the other shareholder (CapAsia ASEAN Wind Holdings Cooperatief U.A.) on May 16, 2017.

#### SHEC

In 2019, the Group, through EEI, acquired 40% stake in Shinbayanihan Heavy Equipment Corporation (SHEC) and was accounted as investment in joint venture. SHEC was incorporated on July 26, 2019 primarily to engage in the business of managing the operation of used and new construction equipment rental and used and new construction equipment wholesale business in the Philippines and import and export of used and new construction equipment without engaging in retail trading.



#### BEO DMC

In 2019, BiotechJP deposited ₱0.5 million with BEO Distribution and Marketing Corporation (BEO DMC) in exchange for 30% ownership in the latter. BEO DMC is in the business of distributing and marketing of goods. The deposit was recorded as “Deposit for Future Stock Subscription” pending receipt of the shares of capital stock of the investee.

In 2020, BiotechJP reclassified the deposit to investment in joint venture upon receipt of stock certificate of BEO DMC.

#### SFTE JV

On September 12, 2020, the Group entered into a joint venture agreement with Shimizu Corporation, Fujita Corporation, Takenaka Civil Engineering & Construction Co. Ltd. (SFTE JV) to contract with the Department of Transportation (DOTr) of the Republic of the Philippines for the Metro Manila Subway Project (MMSP)-Phase 1, Contract Package 101. In the joint venture, the EEI Group acquired a proportionate share of 5% with regard to the assets, liabilities, costs, profits and losses arising out of the execution of the Works as identified in the contract with DOTr. The joint venture agreement also requires anonymous vote of all joint venture partners on the relevant activities of the joint venture.

#### AE

On October 13, 2020, EEI entered into a joint venture agreement with Acciona Construction Philippines, Inc. to undertake the construction of the Malolos-Clark Railway Project-Package No. CP N-04. The Group’s participating interest in the joint venture is 30%. The group has no initial capital investment on the joint venture as it is an unincorporated joint venture. The joint venture agreement also requires unanimous vote of all joint venture partners on the relevant activities of the joint venture.

The EEI also entered into joint venture agreements with certain contractors for the purpose of establishing unincorporated joint ventures, the objective of which are to submit bids for certain projects, and if such bids are successful, execute the project and jointly deliver the works in accordance with the project documents. As of December 31, 2022, these projects are yet to be awarded. EEI has no initial capital investment on the joint ventures as these are unincorporated. EEI accounts for these joint ventures under equity method of accounting.

#### RICEI

In 2022, the EEI acquired 49% stake in RICE Integrated Commercial Enterprises, Incorporation (RICEI) and was accounted for as an associate. RICEI was incorporated on February 23, 2019 primarily to engage in the production and trading of crops, orchards, groves, and all types of agricultural, fishery and farm products on wholesale basis.

The reconciliation of the net assets of the associates and joint ventures to the carrying amounts of the interests in significant associates and joint ventures recognized in the consolidated financial statements is as follows (in millions):

As of December 31, 2023 and 2022, no investments in associates were pledged as security to obligations.







Summarized financial information of the Group's significant associates and joint venture are as follows:

*(Amounts in millions)*

	2022												
	RRC	PERC	PGEC	MMPC	SGAPC	ARCC	PSOC	PWEI	SHEC	BEO DMC	SFTE	AE	RICEI
Current assets	₱1,094	₱5,331	₱4,950	₱2,642	₱7,468	₱14,560	₱633	₱687	₱45	₱2	₱29,393	₱2,690	₱27
Noncurrent assets	5,890	11,498	10,282	1,852	598	2,441	3,504	3,677	73	–	–	389	1
Total assets	₱6,984	₱16,829	₱15,232	₱4,494	₱8,066	₱17,001	₱4,137	₱4,364	₱118	₱2	₱29,393	₱3,079	₱28
Current liabilities	₱1,614	₱1,500	₱1,140	₱1,078	₱7,464	₱10,820	₱291	₱321	₱49	₱2	₱29,207	₱1,588	₱1
Noncurrent liabilities	2,949	2,963	2,889	460	188	3,443	1,109	1,313	–	–	–	1,309	–
Total liabilities	₱4,563	₱4,463	₱4,029	₱1,538	₱7,652	₱14,263	₱1,400	₱1,634	₱49	₱2	₱29,207	₱2,897	₱1
Revenues	₱2,291	₱2,551	₱1,821	₱1,124	₱11,178	₱16,230	₱872	₱641	₱7	2	₱46	₱2,143	₱3
Cost	–	(1,303)	(879)	(412)	(10,285)	(16,772)	(257)	(475)	(4)	(2)	–	(1,438)	(5)
Gross margin	2,291	1,248	942	712	893	(542)	615	166	3	–	46	705	(2)
Selling and administrative, and other expenses	(1,025)	(372)	(264)	(82)	(605)	(444)	(137)	57	(1)	–	–	(594)	–
Pre-tax income (loss)	₱1,266	₱876	₱678	₱630	₱288	(₱986)	₱478	₱223	₱2	₱–	₱46	₱111	(₱2)
Proportionate ownership in the associate	10%	29%	9%	26%	20%	49%	44%	20%	40%	30%	5%	30%	49%
Share in pre-tax income (loss)	127	254	61	164	58	(483)	210	45	1	–	2	33	(1)
Income tax (benefit)	(22)	(13)	(6)	(34)	(3)	(96)	8	2	–	–	–	–	–
Non-controlling interest	–	(77)	(17)	–	(13)	–	–	–	–	–	–	–	–
Equity in net earnings (losses)	₱105	₱164	₱38	₱130	₱42	(₱387)	₱202	₱43	₱1	₱–	₱2	₱33	(₱1)
Dividends received	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–	₱–



The Group's share in the net income of ARCC is subject to 20% income tax rate in Saudi Arabia.

Other relevant financial information of HEPI are as follows:

	2023	2022
Cash and cash equivalents	<b>₹718,364,000</b>	₹706,615,152
Current financial liabilities *	<b>597,350,000</b>	359,035,952
Noncurrent financial liabilities *	<b>2,078,332,000</b>	2,843,703,410
Depreciation and amortization	<b>185,012,958</b>	179,916,232
Interest income	<b>41,688,959</b>	21,434,630
Interest expense	<b>180,593,317</b>	224,837,382

*\*Excluding trade and other payables and provisions*

Other relevant financial information of RRC are as follows:

	2023	2022
Cash and cash equivalents	<b>₹718,364,000</b>	₹706,615,152
Current financial liabilities *	<b>597,350,000</b>	359,035,952
Noncurrent financial liabilities *	<b>2,078,332,000</b>	2,843,703,410
Depreciation and amortization	<b>185,012,958</b>	179,916,232
Interest income	<b>41,688,959</b>	21,434,630
Interest expense	<b>180,593,317</b>	224,837,382

*\*Excluding trade and other payables and provisions*

Other relevant financial information of PERC are as follows:

	2023	2022
Cash and cash equivalents	<b>₹2,251,742,845</b>	₹1,677,231,584
Current financial liabilities *	<b>3,703,810,352</b>	947,144,643
Noncurrent financial liabilities *	<b>4,187,028,164</b>	2,530,784,409
Depreciation and amortization	<b>730,880,693</b>	551,078,397
Interest income	<b>217,515,216</b>	51,154,475
Interest expense	<b>347,303,382</b>	292,324,806

*\*Excluding trade and other payables and provisions*

Other relevant financial information of PGEC are as follows:

	2023	2022
Cash and cash equivalents	<b>₹1,210,137,931</b>	₹1,358,773,144
Current financial liabilities *	<b>145,957,587</b>	696,564,794
Noncurrent financial liabilities *	<b>100,265,643</b>	2,537,602,499
Depreciation and amortization	<b>437,693,615</b>	437,326,559
Interest income	<b>166,443,900</b>	47,096,107
Interest expense	<b>204,521,257</b>	286,056,967

*\*Excluding trade and other payables and provisions*



Other relevant financial information of MMPC are as follows:

	<b>2023</b>	2022
Cash and cash equivalents	<b>₱322,196,768</b>	₱542,678,726
Current financial liabilities *	<b>45,619,964</b>	20,964,238
Noncurrent financial liabilities *	<b>162,716,262</b>	95,489,617
Depreciation and amortization	<b>58,690,751</b>	52,402,456
Interest income	<b>228,654,877</b>	204,156,140
Interest expense	<b>3,496,762</b>	3,122,109

*\*Excluding trade and other payables and provisions*

Other relevant financial information of SGAPC are as follows:

	<b>2023</b>	2022
Cash and cash equivalents	<b>₱142,651,551</b>	₱383,160,000
Current financial liabilities *	<b>2,150,000,000</b>	1,160,634,000
Noncurrent financial liabilities *	<b>164,506,656</b>	188,289,000
Depreciation and amortization	<b>102,952,143</b>	83,247,152
Interest income	<b>205,884</b>	803,000
Interest expense	<b>172,969,802</b>	24,420,853

*\*Excluding trade and other payables and provisions*

Other relevant financial information of PWEI are as follows:

	<b>2023</b>	2022
Cash and cash equivalents	–	₱241,434,172
Current financial liabilities *	–	293,945,601
Noncurrent financial liabilities *	–	1,321,286,339
Depreciation and amortization	–	196,284,720
Interest income	–	6,334,910
Interest expense	–	122,621,186

*\*Excluding trade and other payables and provisions*

Other relevant financial information of SHEC are as follows:

	<b>2023</b>	2022
Cash and cash equivalents	–	₱31,503,060
Current financial liabilities *	–	7,164,732
Depreciation and amortization	–	4,301,670
Interest income	–	36,135

*\*Excluding trade and other payables and provisions*

Other relevant financial information of BEO are as follows:

	<b>2023</b>	2022
Cash and cash equivalents	–	₱1,686,802
Current financial liabilities *	–	970,183
Interest income	–	1,002

*Excluding trade and other payables and provisions*



Other relevant financial information of SFTE are as follows:

	2023	2022
Cash and cash equivalents	–	₱12,488,879,930
Interest income	–	46,086,858

Other relevant financial information of AE are as follows:

	2023	2022
Cash and cash equivalents	–	₱1,000,462,212
Current financial liabilities *	–	1,588,232,594
Interest income	–	4,420,740
Depreciation and amortization	–	44,385,972

*Excluding trade and other payables and provisions*

## 19. Investment Properties

The rollforward analysis of this account follows:

	2023	2022
<i>Cost:</i>		
Balance at beginning of year	<b>₱8,137,011,850</b>	₱1,981,457,350
Additions	<b>2,737,129,912</b>	6,155,975,000
Effect of common control business combination	<b>150,403,582</b>	–
Effect of deconsolidation of a subsidiary	<b>(14,496,211)</b>	–
Disposals	–	(420,500)
Balance at year end	<b>11,010,049,133</b>	8,137,011,850
<i>Accumulated depreciation:</i>		
Balance at beginning of year	<b>27,849,023</b>	3,915,137
Depreciation	<b>95,735,543</b>	23,933,886
Effect of common control business combination	<b>62,276,162</b>	–
Deconsolidation	<b>(200,500)</b>	–
Balance at year end	<b>185,660,228</b>	27,849,023
	<b>₱10,824,388,905</b>	₱8,109,162,827

Properties classified as investment properties include the following:

- Parcel of land located in Makati owned by SLRHSI with the carrying value of ₱1,961.07 million.
- Heritage lots held for capital appreciation of the Parent Company amounted to ₱1.7 million.
- Parcel of land, building, building improvements and machinery and equipment situated in Taguig City owned by ATYC with carrying value of ₱6,132.04 million.
- Parcel of land located in Tarlac with carrying value of ₱2,673.17 million acquired by the Group in 2023. The acquisition includes cash paid in 2023 amounting to ₱534.63 million and the balance for installment payment and is treated as noncash investing activity in the 2023 consolidated statement of cashflow. As of December 31, the installment payable is consist of the following:

	2023	2022
Current	<b>₱669,152,694</b>	₱–
Noncurrent	<b>1,469,381,226</b>	–
	<b>₱2,138,533,920</b>	₱–



As of December 31, 2023, the aggregate fair values of land amounted to ₱15.06 billion, which was determined based on valuation performed by an independent SEC accredited appraiser in 2023. The fair value of the land was determined using the market approach which is a valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable assets and adjusted to reflect differences on size, and shape (Level 3 – Significant unobservable inputs).

Rental income derived from the investment properties amounted to ₱767.46 million, ₱181.78 million, and ₱0.3 million in 2023, 2022 and 2021, respectively. Total direct expenses incurred in relation to these investment properties amounted to ₱271.15 million, ₱73.73 million and nil in 2023, 2022 and 2021, respectively.

None of the investment properties were pledged as a security to obligations as of December 31, 2023 and 2022.

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## 20. Property and Equipment

### *Property and equipment at revalued amount*

Movements in the revalued land are as follows:

	2023	2022
Balance at beginning of year	<b>₱9,875,430,377</b>	₱8,291,619,850
Change in revaluation increment	<b>2,264,799,250</b>	1,783,465,628
Transfer to retained earnings	<b>(18,948,731)</b>	(199,655,100)
Effect of common control business combination	<b>4,194,991,649</b>	–
Effect of deconsolidation of a subsidiary	<b>(846,446,726)</b>	–
<b>Balance at end of year</b>	<b>₱15,469,825,819</b>	₱9,875,430,378

Land at revalued amounts consists of owner-occupied property wherein the school buildings, car dealership showroom, and other facilities are located.

As of December 31, 2023 and 2022, the appraised values of the parcels of land were determined using the market approach which is a valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable assets and adjusted to reflect differences on size, shape and terrain and location among others. The significant unobservable valuation input is price per square meter (level 3 – Significant unobservable inputs). The parcels of land were valued in terms of their highest and best use. The valuation was performed by an independent SEC-accredited appraiser as of December 31, 2023.

In 2023, 2022 and 2021, the Group revalued its land based on the appraisals made by SEC accredited appraisers. As of December 31, 2023 and 2022, the cost of the parcels of land carried at revalued amounts amounted to ₱4,284 million and ₱5,551 million, respectively.



Below is a listing of the properties owned by the Group together with the description of the valuation techniques used and key inputs to valuation of land:

Location	Valuation Techniques	Unobservable Inputs Used	Range (Weighted Average)	
			2023	2022
Quezon and Panay Avenue, Quezon City	Market Approach	Price per square meter	₱220,000 to	₱220,000 to
			₱250,000	₱250,000
Makati and Intramuros, Manila	Market Approach	Price per square meter	₱130,050 to	₱85,050 to
			₱246,926	₱246,926
Cabuyao, Laguna	Market Approach	Price per square meter	₱8,507 to	₱11,875 to
			₱16,335	₱13,500
Davao City, Davao Del Sur	Market Approach	Price per square meter	₱41,535 to	₱22,088 to
			₱49,140	₱35,340
Pandacan, Metro Manila	Market Approach	Price per square meter	₱85,781 to	₱85,781 to
			₱102,375	₱102,375
San Jose Del Monte City, Bulacan	Market Approach	Price per square meter	₱55,510 to	₱55,510 to
			₱60,493	₱60,493
Naga City, Camarines Sur	Market Approach	Price per square meter	₱19,000 to	₱19,000 to
			₱34,913	₱34,913
Quiapo, Manila	Market Approach	Price per square meter	₱89,100 to	₱89,100 to
			₱135,000	₱135,000
Barangay Tuding, Itogon, Benguet	Market Approach	Price per square meter	—	₱8,200 to
				₱11,500 to
Barangay Biga I, Silang, Province of Cavite	Market Approach	Price per square meter	—	₱11,600

Adjustment factors arising from external and internal factors (i.e., location, size, and road frontage) affecting the subject properties as compared to the market listing of comparable properties, ranges from -20% to +15% in 2023 and 2022.

Significant increases (decreases) in estimated price per square meter would result in a significantly higher (lower) fair value of the land.

In 2019, IPO recorded provision for impairment in value of ₱21 million on a parcel of land charged to profit or loss [presented under ‘Other income (charges) – net] as there was no previous revaluation increment recognized on said land. Based on the 2021 and 2020 appraisal of the same parcel of land, there was an increase in value that resulted to the reversal of the impairment loss amounting to ₱15.8 million in 2021 and ₱5.2 million in 2020. The increase was credited to profit or loss as “Other income (charges) - net” in the 2021 and 2020 statement of comprehensive income.

*Property and equipment at cost*

The rollforward analysis of this account follows:

	2023	2022
<i>Cost</i>		
Balance at beginning of year	₱17,304,445,588	₱17,786,267,664
Additions	1,780,281,531	856,119,690
Disposals/Retirements	(10,807,170)	(1,337,941,766)
Transfers/Reclassification	(760,000)	—
Effect of common control business combination	2,253,199,420	—
Effect of deconsolidation of a subsidiary	(6,558,234,265)	—
Balance at end of year	14,768,125,104	17,304,445,588

(Forward)



	2023	2022
<i>Accumulated Depreciation and Amortization</i>		
At beginning of year	₱10,078,634,137	₱9,846,146,751
Depreciation and amortization	592,534,582	934,235,500
Disposals/retirements	(8,789,426)	(701,748,116)
Transfers/reclassifications	(44,301,480)	-
Effect of common control business combination	1,904,055,630	-
Effect of deconsolidation of a subsidiary	(4,827,537,092)	-
Balance at end of year	7,694,596,350	10,078,634,137
Net book value	₱7,073,528,753	₱7,225,811,452

	2023					Total
	Buildings and Improvements	Machinery, Tools and Construction Equipment	Transportation and Service Equipment	Furniture, Fixtures, and Office Equipment	Construction in Progress	
<b>Cost</b>						
Balance at beginning of year	₱5,462,001,151	₱5,283,860,417	₱1,270,060,624	₱3,505,305,266	₱1,783,218,129	₱17,304,445,587
Acquisitions	147,238,199	1,422,868	24,715,567	270,019,292	1,336,885,605	1,780,281,531
Disposals/Retirements	-	-	(10,197,657)	(609,513)	-	(10,807,170)
Reclassifications	17,671,000	-	-	45,000	(18,476,000)	(760,000)
Effect of common control business combination	773,198,036	-	274,318,479	1,205,500,762	182,143	2,253,199,420
Effect of deconsolidation of a subsidiary	(592,720,907)	(3,415,648,761)	(917,486,167)	(355,135,894)	(1,277,242,535)	(6,558,234,264)
Balance at end of year	₱5,807,387,479	₱1,869,634,524	₱641,410,846	₱4,625,124,913	₱1,824,567,342	₱14,768,125,104
<b>Accumulated Depreciation and Amortization</b>						
Balance at beginning of year	2,711,332,333	3,290,410,922	1,056,434,915	3,020,455,965	-	10,078,634,135
Depreciation and amortization (Note 34)	337,633,776	649,367	20,779,756	233,471,682	-	592,534,581
Disposals/retirements	-	-	(7,840,966)	(948,460)	-	(8,789,426)
Transfers	879,000	-	(179,267)	(45,001,213)	-	(44,301,480)
Effect of common control business combination	630,452,071	-	222,172,095	1,051,431,464	-	1,904,055,630
Effect if deconsolidation of a subsidiary	(330,211,008)	(3,270,661,641)	(763,189,509)	(463,474,931)	-	(4,827,537,089)
Balance at end of year	3,350,086,172	20,398,648	528,177,024	3,795,934,507	-	7,694,596,351
<b>Net Book Value at Cost</b>	<b>₱2,457,301,307</b>	<b>₱1,849,235,876</b>	<b>₱113,233,822</b>	<b>₱829,190,406</b>	<b>₱1,824,567,342</b>	<b>₱7,073,528,753</b>

	2022					Total
	Buildings and Improvements	Machinery, Tools and Construction Equipment	Transportation and Service Equipment	Furniture, Fixtures, and Office Equipment	Construction in Progress	
<b>Cost</b>						
Balance at beginning of year	₱6,039,128,545	₱5,258,333,361	₱1,389,472,442	₱3,325,451,969	₱1,773,881,346	₱17,786,267,663
Acquisitions	400,821,288	203,057,739	58,141,274	184,762,606	9,336,783	856,119,690
Disposals	(977,948,682)	(177,530,683)	(177,553,092)	(4,909,309)	-	(1,337,941,766)
Balance at end of year	5,462,001,151	5,283,860,417	1,270,060,624	3,505,305,266	1,783,218,129	17,304,445,587
<b>Accumulated Depreciation and Amortization</b>						
Balance at beginning of year	2,657,759,859	3,408,396,310	993,820,883	2,786,169,699	-	9,846,146,751
Depreciation and amortization (Note 30)	498,255,753	110,005,610	88,096,481	237,877,656	-	934,235,500
Disposals/retirements	(444,683,279)	(227,990,998)	(25,482,449)	(3,591,390)	-	(701,748,116)
Balance at end of year	2,711,332,333	3,290,410,922	1,056,434,915	3,020,455,965	-	10,078,634,135
<b>Net Book Value at Cost</b>	<b>₱2,750,668,818</b>	<b>₱1,993,449,495</b>	<b>₱213,625,709</b>	<b>₱484,849,301</b>	<b>₱1,783,218,129</b>	<b>₱7,225,811,452</b>



The distribution of the depreciation and amortization expenses of the Group's property and equipment follows:

	2023	2022	2021
Cost of sales and services			
Construction contracts (Note 27)	₱-	₱-	₱-
Tuition and other fees (Note 28)	353,081,000	286,481,061	292,352,937
Manpower and other services (Note 16 and 27)	7,610,414	32,231,047	9,803,937
	<b>360,691,414</b>	318,712,108	302,156,974
General and administrative expenses (Note 29)	115,531,208	168,438,910	146,543,398
Deconsolidated operation	116,311,960	447,084,482	484,209,587
	<b>₱592,534,582</b>	₱934,235,500	₱932,909,859

In 2022, the Group, thru EEI entered into a sale and leaseback transaction with EEI Retirement Fund Inc. (EEI-RFI) for properties located in Bauan, Batangas for ₱1.2 billion. This transaction resulted to a gain on sale of ₱341.0 million and the recognition of right-of-use asset and lease liability amounting to ₱56.7 million and ₱206.1 million, respectively. The revaluation increment in equity relating to the asset disposed of is transferred directly to retained earnings when the asset was derecognized.

Gain on sale of property and equipment follows:

	2023	2022	2021
Continued operation	₱5,030,534	₱38,301,459	₱15,468,767
Deconsolidated operation	352,698	344,919,128	4,263,333
	<b>₱5,383,232</b>	₱383,220,587	₱19,732,100

The land and related improvements owned by MCMI with carrying value of ₱1,826.7 million and ₱2,385.5 million as of December 31, 2023 and 2022, respectively, were used to secure the long-term loans of MCMI.

## 21. Deferred Acquisition Costs - net

As of December 31, 2023, details of deferred acquisition costs net of deferred reinsurance commissions follow:

	2023	2022
Deferred acquisition costs	₱499,447,146	₱-
Deferred reinsurance commissions	(198,267,206)	-
	<b>₱301,179,940</b>	₱-

## 22. Leases

### *Group as a lessor*

IPO's Intramuros and Makati campuses lease spaces to Digital Telecommunications Philippines or Digitel, IMI and Bell Telecommunication Philippines, Inc. The lease terms cover lease periods of between three (3) years to ten (10) years with escalation rates ranging from 3.00% to 10.00%.



ATYC entered into lease agreements as a lessor covering office and parking spaces renewable by mutual agreement of both parties generally under the same terms and conditions. The lease period ranges from three (3) to ten (10) years with annual escalation clauses ranging from 5% to 6%.

The future minimum rentals receivable under the aforementioned lease agreements follow:

	2023	2022
Within one year	₱497,191,187	₱74,235,000
More than one year but not more than five years	1,228,017,114	315,474,000
Later than five years	–	168,035,000
	<b>₱1,725,208,301</b>	<b>₱557,744,000</b>

*Group as a lessee*

The Group has lease contracts for various items of land, improvements, office spaces, warehouses, school sites and annexes and other equipment used in its operations, among others. Leases of land, improvements and school sites generally have lease terms between 2 and 66 years, while other equipment generally have lease terms between 1 and 3 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. There are several lease contracts that include extension and termination options and variable lease payments, which are further discussed below.

The Group also has certain leases with lease terms of 12 months or less and leases of office equipment with low value. The Group applies the 'short-term lease' and 'lease of low-value assets' recognition exemptions for these leases.

- a. The Parent Company's lease contract term is one (1) year and includes renewal option for another year subject to mutual agreement of the lessee and lessor. Management exercises significant judgement in determining whether the renewal option is reasonably certain to be exercised.
- b. Starting January 2007, EEI and EEI RFI entered into a lease agreement for the lease of land and improvements. The lease terms are for one year and renewable every year with 5% increase effective January 1, 2014.
- c. EEI entered into a sublease agreement for a lease of 2,459.22 square meters of land in Clark City, Pampanga. Lease term is until 2085.
- d. EEI Group leases a staff house which it occupies for its operations for a period of two years, both parties has the option to renew as per agreement.
- e. In May 2016, EEI Group entered into a lease agreement for a period of five (5) years commencing on July 7, 2016 and expired on July 6, 2021. The leased premises has an escalation of 10% starting the second year of lease. This was renewed for a period of five (5) years covering July 7, 2021 to July 6, 2026.
- f. In June 2020, the EEI Group entered into a lease of parcel of land for a period of fourteen (14) months commencing on July 1, 2020 and expiring on August 31, 2021. The said lease is no longer renewed.
- g. In December 2022, the EEI Group entered into a lease contract with EEI-RFI for the lease of land and improvements where its fabricated shop is located. The lease is for a term of 5 years with annual escalation of 5%.



- h. IPO leases building spaces for office and school sites and annexes from third-party lessors for a period ranging from one to ten years. The Group applies the ‘short-term lease’ recognition exemption for those leases with lease term of one year or less.
- i. Landev Corporation entered into lease agreements that are renewable upon mutual agreement of Landev Corporation and the lessors:

<b>Lessor</b>	<b>Commencement date</b>	<b>Term</b>	<b>Monthly Rental</b>
Grepa Realty Holdings Corporation	January 1, 2023	1 year	₱341,042
Frame Properties, Inc.	July 25, 2023	3 years	233,217*
Grepa Realty Holdings Corporation	January 1, 2022	1 year	7,252*
Rizal Commercial Banking Corporation	July 25, 2020	3 years	143,295*
Rizal Commercial Banking Corporation	January 1, 2020	5 years	14,595

\*subject to 5% annual escalation rate

Rent expense recognized in 2023, 2022 and 2021 amounted ₱7.50 million, ₱5.7 million, and ₱4.9 million, respectively.

Future minimum lease payments of above lease agreements as at December 31 are as follows:

	<b>2023</b>	<b>2022</b>
Within one year	<b>₱3,040,813</b>	₱1,178,201
After one year but not more than five years	<b>4,799,620</b>	183,896
	<b>₱7,840,433</b>	<b>₱1,362,097</b>

- j. The Greyhounds Security and Investigation Agency Corporation entered into an agreement with Grepa Realty Holdings Corporation for the lease of office space. The lease is renewable annually upon mutual agreement by both parties. Rent expense recognized in 2023, 2022 and 2021 amounted to ₱0.64 million, ₱0.69 million and ₱0.68 million respectively.
- k. In 2011, IMI entered into lease agreements with Mapua Information Technology Centers, Inc., Malayan Colleges, Inc. and Malayan High School of Science for canteen spaces. In 2016, the Company started to lease a canteen space from Malayan Colleges Laguna, Inc. In 2022, another canteen space started to lease from Malayan Colleges Mindanao. The Company subleases its leased canteen spaces from the aforementioned related parties to third-party lessees for a period ranging from six (6) months to one (1) year. These sublease agreements are renewable based on mutual agreement of both parties.
- l. Hexagon Lounge, Inc. entered into a lease agreement for the lounge and office space it occupies. The lease is renewable annually as may be mutually agreed upon by the parties with monthly minimum lease payments of ₱10,000 or 2% of net restaurant sales, whichever is higher.
- m. SLGFI has lease contracts for its branch office premises for a period of 3 years renewable by mutual agreement of the parties at the end of term of the lease.



The carrying amount of right-of-use assets and the movements for the years ended December 31 follow:

	2023	2022
Balance at beginning of year	<b>₱1,194,764,548</b>	₱1,106,174,929
Additions	<b>51,371,587</b>	265,110,318
Effect of common control business combination	<b>49,612,120</b>	-
Pre-termination/expiration	<b>(56,767,010)</b>	-
Derecognition/adjustments	-	(1,277,968)
Effect of deconsolidation of a subsidiary	<b>(639,558,281)</b>	-
Amortization of right-of-use asset	<b>(113,404,933)</b>	(175,242,731)
Balance at end of year	<b>₱486,018,030</b>	₱1,194,764,548

In 2023, the carrying amounts of leased land, land improvements and sites, building, office spaces and warehouses and other equipment are ₱335.01 million, ₱140.93 million and ₱10.01 million, respectively.

In 2022, the carrying amounts of leased land, land improvements and sites, building, office spaces and warehouses and other equipment are ₱1,041.7 million, ₱139.5 million and ₱13.6 million, respectively.

The distribution of the amortization of the Group's right-of-use assets follow:

	2023	2022	2021
Cost of sales and services			
Construction contracts	<b>₱-</b>	₱-	₱-
Tuition and other fees	<b>60,220,636</b>	51,833,674	52,013,000
	<b>60,220,636</b>	51,833,674	52,013,000
General and administrative expenses	<b>53,184,298</b>	44,270,786	40,852,147
Deconsolidated operation	-	79,138,271	116,641,068
	<b>₱113,404,933</b>	₱175,242,731	₱209,506,215

The carrying amount of lease liability and the movements for the years ended December 31 follow:

	2023	2022
Balance at beginning of year	<b>₱1,378,830,278</b>	₱1,115,360,254
Interest expense	<b>40,779,802</b>	68,565,220
Additions	<b>58,469,693</b>	322,091,268
Effect of deconsolidation of a subsidiary	<b>(720,390,289)</b>	(19,654,597)
Payments	<b>(149,706,182)</b>	(107,531,867)
Balance at end of year	<b>607,983,302</b>	1,378,830,278
Less: Current portion	<b>97,874,024</b>	168,473,399
Noncurrent portion	<b>₱510,109,278</b>	₱1,210,356,879

Derecognition pertains to termination of lease contracts of closed car dealership branches. The difference between right-of-use asset and lease liability is accounted for under miscellaneous expense of General and administrative expenses in the consolidated statement of income (Note 32).



The following are the amounts recognized in consolidated statement of income:

	2023	2022	2021
Amortization of right-of-use assets under cost of sales and services	<b>₱60,220,636</b>	₱51,833,674	₱52,013,000
Amortization of right-of-use assets under general and administrative expenses	<b>53,184,298</b>	44,270,786	40,852,147
Gain on derecognition of right-of-use assets and lease liabilities	–	(18,376,629)	(41,058,003)
Interest expense on lease liabilities	<b>40,769,409</b>	68,565,220	97,449,099
Expenses relating to short-term leases	<b>36,460,000</b>	12,528,360	19,980,316
	<b>₱190,634,343</b>	₱158,821,411	₱169,236,559

Shown below is the maturity analysis of the undiscounted lease payments for years ended December 31 as follow:

	2023	2022
Within one year	<b>₱131,507,327</b>	₱239,499,588
After one year but not more than five years	<b>455,310,982</b>	816,997,091
Five years and more	<b>148,957,000</b>	721,251,232
Total	<b>₱735,775,309</b>	₱1,777,747,911

## 23. Goodwill

The carrying amount of goodwill allocated to each of the CGUs follows:

	2023	2022
IPO	<b>₱32,644,808</b>	₱32,644,808
MESI	<b>137,583,345</b>	137,853,346
Business combination of IPO and AEI	<b>13,742,260</b>	13,472,260
EEI Corporation and Subsidiaries	–	300,859,305
	<b>₱183,970,413</b>	₱484,829,719

### Goodwill of EEI and IPO

In 2022, the Group performed impairment testing on goodwill arising from acquisition of EEI and IPO. In 2023, the Group's impairment testing on goodwill pertains only to IPO. For purposes of impairment testing, EEI and IPO are considered as the CGUs.

Management determined that the recoverable amount of the goodwill balances of EEI and IPO were fair values less costs of disposal wherein the fair values are the quoted prices of the shares of stocks of EEI and IPO in the Philippine Stock Exchange as of December 31, 2023 and 2022 and incorporated control premium in the said fair values (Level 3 – Significant unobservable inputs). Management assessed that the costs of disposal, which mainly consist of the stock transaction tax, brokers' commission and transaction fee with the stock exchange to be insignificant.

In 2023 and 2022, management assessed that the recoverable amount of the goodwill balances exceeds their carrying values, thus, no impairment loss should be recognized.



*Sensitivity to changes in assumptions*

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of CGU to which the goodwill was attributed to materially exceed its recoverable amount.

Goodwill of MESI

The goodwill recognized in the consolidated statement of financial position amounting ₱137.85 million as at December 31, 2023 and 2022 pertains to the excess of the acquisition cost over the fair values of the net assets of MESI acquired by the Group through IPO in 1999.

In 2023 and 2022, Management assessed that the recoverable amount of the goodwill balances exceeds their carrying values, thus, no impairment loss should be recognized.

*Key assumptions used in the value in use (VIU) calculation*

The Group performed impairment testing on goodwill arising from acquisition of MESI wherein MESI was considered as the CGU. No impairment testing was done on the goodwill from business combination of IPO and AEI amounting to ₱13.5 million goodwill as the Group assessed it as not material to the consolidated financial statements. In 2023, 2022 and 2021, management assessed that no impairment loss should be recognized.

*Key assumptions used in the value in use (VIU) calculation*

As at December 31, 2023 and 2022, the recoverable amount of the CGU has been determined based on a VIU calculation using five-year cash flow projections. Key assumptions in the VIU calculation of the CGU are most sensitive to the following:

- Future revenues and revenue growth rates. Cash flow projections based on financial budgets approved by management and the BOD covering a five-year period.
- Long-term growth rates (4.66% for 2023 and 5.79% for 2022). The long-term growth rate considers the historical growth rate of MESI and the long-term growth rate for the education industry sector.
- Discount rate (11.4% for 2023 and 14% for 2022). The discount rate used for the computation of the net present value is the weighted average cost of capital and was determined by reference to comparable listed companies in the educational sector.

*Sensitivity to changes in assumptions*

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of goodwill to materially exceed its recoverable amount.

Goodwill arising from Business Combination

With the effectivity of the merger on May 2, 2019 between IPO and AC Education, Inc. (AEI), the wholly owned education arm of Ayala Corporation (AC), IPO became 48.18% owned by HI and 33.5% owned by AC.

As a result of the merger, IPO issued to AC an aggregate of 295,329,976 shares with par value of ₱1.0 per share for a total fair value of ₱3,591.21 million based on IPO's quoted closing rate per share as of May 2, 2019 in exchange for the transfer of the net assets of AEI. The excess of the fair value of shares issued over the par value was recognized as additional paid-in capital.



The IPO Group recognized the following intangible assets in 2019 as a result of the merger (amount in thousands):

Intellectual property rights	₱523,103
Student relationship	116,009
Goodwill	13,472
	<u>₱652,584</u>

Intellectual property rights have infinite life and the student relationship have an estimated useful life of 5 years to 7 years based on the contractual relationship between the school entities and its students. These assets are attributed from the acquisition of operating schools NTC, APEC and UNC.

#### *Intellectual Property Rights*

As of December 31, 2023 and 2022, the Group performed impairment testing on intellectual property rights using the income approach (royalty relief method) wherein recoverable value is computed based on royalty savings. Key assumptions used are as follows:

- Revenue projections and long-term growth rate (3% for 2023 and 2022). Revenue projections based on financial budgets approved by management and the BOD. The long-term growth rate considers the expected growth rate in the education industry sector.
- Discount rates (14% to 16% for 2023 and 16% to 17% for 2022). The discount rate used for the computation of the net present value is the weighted average cost of capital and was determined by reference to comparable listed companies in the educational sector.
- Royalty rates (0.5% to 5% for 2023 and 1% to 5% for 2022). This is based on the publicly available information on franchising of educational institutions in the Philippines, with consideration on the operational risk of the involved entity.

The Group's impairment testing resulted to the recognition of ₱32.8 million and ₱32.2 million impairment loss on intellectual property rights of APEC in 2023 and 2022, respectively (nil in 2021). The carrying value of intellectual property rights as of December 31, 2023 and 2022 amounted to ₱458.1 million and ₱490.9 million, respectively (Note 24).

#### *Student Relationship*

The carrying value and movement of student relationship as of and for the year ended December 31 follows (amount in thousands):

	<b>2023</b>	2022
Cost from business combination	<b>₱116,009</b>	₱116,009
Accumulated amortization:		
Beginning balance	<b>(105,250)</b>	(72,248)
Amortization and impairment	<b>(4,727)</b>	(33,002)
Ending balance	<b>(109,977)</b>	(105,250)
Balance at end of the year	<b>₱6,032</b>	₱10,759

Amortization amounted to ₱4.7 million in 2023, ₱33.0 million in 2022 and ₱22.3 million 2021. In 2021, the Group recognized ₱12.8 million impairment loss on APEC student relationship because the remaining students from the time of the merger in 2019 significantly declined as of December 31, 2021 due to the impact of coronavirus pandemic.



## 24. Other Noncurrent Assets

This account consists of:

	2023	2022
Intellectual property rights (Note 23)	₱458,110,748	₱490,882,064
Deferred Input VAT	207,771,335	81,552,491
CWT – net of current portion	119,313,582	857,168,028
Miscellaneous deposit	88,608,854	40,721,209
Accrued rent income	43,986,195	–
Computer software	26,289,885	31,456,026
Student relationship	6,032,200	10,759,086
Loans receivable	–	1,200,000,000
Others	51,988,313	98,177,880
	<b>₱1,002,101,112</b>	<b>₱2,810,716,784</b>

Intellectual property rights and student relationship are the intangible assets acquired in May 2019 through the merger between IPO and AC Education, Inc. (AEI), the wholly owned education arm of Ayala Corporation (see Note 23).

In December 2022, the Group, thru EEI entered into an agreement with EEI-RFI granting a loan amounting to ₱1.20 billion to the latter. The loan is to be paid in 10 annual installments commencing in 2025 with annual interest rate of 5%.

Miscellaneous deposits include rental and security deposits.

Rollforward of computer software follows:

	2023	2022
<b>Cost</b>		
Balance at beginning of year	₱181,358,988	₱163,955,660
Additions	13,519,989	17,403,328
Effect of deconsolidation of a subsidiary	(37,793,403)	–
Balance at end of year	157,085,574	181,358,988
<b>Accumulated Amortization</b>		
Balance at beginning of year	149,902,962	136,618,746
Amortization	13,992,941	13,284,216
Effect of deconsolidation of a subsidiary	(33,100,214)	
Balance at end of year	130,795,689	149,902,962
<b>Net Book Value</b>	<b>₱26,289,885</b>	<b>₱31,456,026</b>



## 25. Accounts Payable and Other Current Liabilities

This account consists of:

	2023	2022
Accounts payable	₱2,270,094,120	₱5,669,425,919
Output tax payable	1,191,321,223	597,387,161
Commission payable	1,141,072,692	-
Accrued expenses	1,058,458,191	256,799,240
Withholding taxes and others	781,976,568	174,456,359
Installment payable - current portion (Note 19)	669,152,694	-
Customer's deposit	191,136,923	-
Provisions	169,749,510	168,717,150
Reserve for guards	58,260,486	-
Chattel mortgage payable	21,806,979	8,986,234
SSS and other contributions	13,580,558	57,141,763
Dividends payable	2,749,371	26,153,938
Payable to land transportation office	2,999,917	4,180,525
Miscellaneous payables	77,492,844	60,361,462
	<b>₱7,649,852,076</b>	<b>₱7,023,609,751</b>

Accounts payable pertains to the Group's obligation to local suppliers. The normal trade credit terms of accounts payable and accrued expenses of the Group are expected to be settled within the next twelve (12) months.

Accrued expenses consist of:

	2023	2022
Salaries and wages	₱418,169,860	₱51,251,570
Utilities expenses	187,125,732	7,777,006
Payable to suppliers	125,963,000	67,117,000
Interest	74,516,146	17,352,492
Accrued insurance	46,343,086	4,855,724
Security services	17,477,734	8,505,172
Professional fees	8,837,560	16,648,558
Others	180,025,073	83,291,718
	<b>₱1,058,458,191</b>	<b>₱256,799,240</b>

Other accrued expenses mainly consist of accrual for professional fees, outside services, utilities and other expenses that are expected to be settled within one year.

Provisions were provided for claims by third parties in the ordinary course of business. As allowed by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, only a general description is provided as the disclosure of additional details beyond the present disclosures may prejudice the Group's position and negotiation strategies with respect to these matters.



## 26. Loans Payable

The Group availed loans from local banks. These loans are uncollateralized and short-term in nature. These loans have terms up to 1 year and bears interest ranging from 5.50% to 7.65%.

Movements in loans payable during the years ended December 31 follow:

	2023	2022
Balance at beginning of year	<b>₱8,217,000,000</b>	₱5,706,469,178
Availments	<b>3,175,000,000</b>	16,510,806,863
Payments	<b>(4,020,857,979)</b>	(14,000,276,041)
Effect of deconsolidation of a subsidiary	<b>(3,400,000,000)</b>	-
Balance at end of year	<b>₱3,971,142,021</b>	₱8,217,000,000

Interest expense incurred on these loans follows:

	2023	2022	2021
Continued operation	<b>₱218,596,013</b>	₱100,419,626	₱79,721,123
Deconsolidated operation	<b>101,267,748</b>	85,919,895	239,754,068
	<b>₱319,863,761</b>	₱186,339,521	₱319,475,191

## 27. Long-term Debt

Movements in the account follow:

	2023	2022
Balance at beginning of year	<b>₱9,031,523,279</b>	₱10,137,862,990
Availments	-	2,433,686,361
Payments	<b>(1,532,573,600)</b>	(3,540,026,072)
Effect of deconsolidation of a subsidiary	<b>(4,766,185,810)</b>	-
Transaction costs	<b>9,047,381</b>	-
Balance at end of year	<b>2,741,811,250</b>	9,031,523,279
Less current portion	<b>(32,573,600)</b>	(4,714,765,059)
	<b>₱2,709,237,650</b>	₱4,316,758,220

The Group through IPO has secured loans amounting to ₱1,497.02 million as of December 31, 2022 (nil in 2023).

### IPO

#### *Unsecured*

The Group, through NTC, entered into a 10-year unsecured term loan facility with a third-party local bank for ₱650.0 million to finance its building refurbishment and/or expansion (see Note 10). The principal payments will be made in 28 quarterly payments starting May 2022. As of December 31, 2020, total drawdown from the long-term loan facility amounted to ₱380 million. As of December 31, 2023 and 2022, the loan is subject to 5.5% fixed rate.

The loan is subject to certain covenants including maintaining a maximum debt-to-equity structure ratio (D:E ratio) of 3:1. As of December 31, 2023 and 2022, NTC has complied with its covenant obligations, including maintaining the required D:E ratio.



*Secured*

In 2019, the Group, through MMCM, entered into a ten-year secured long-term loan agreement with a local bank for ₱1,500.0 million to refinance the construction of MMCM's school buildings and facilities that were initially funded by short-term loans. MMCM made partial drawdowns against this agreement amounting to ₱680.0 million, ₱350.0 million and ₱470.0 million in January, June, and July 2019, respectively. The loans were subject to prevailing borrower's rate, plus a minimum spread of 0.50% per annum, but in no case lower than 4% per annum, subject to quarterly repricing. MMCM shall repay the loan in 20 equal quarterly installments to start at the end of 21<sup>st</sup> quarter from the initial drawdown date. The loans were secured by the land and related improvements owned by MCMI with carrying value of ₱2,385.0 million as of December 31, 2022, and suretyship of MESI (Note 10).

The loans were subject to certain positive and negative covenants such as the requirement for MCMI to maintain its debt service cover ratio of at least 1.0 at all times and maximum D:E ratio of 75:25 starting on the third year of the loan (January 2022) reckoned from initial drawdown date of January 2019.

In April 2022, MMCM obtained a waiver from the bank to waive the compliance in D:E ratio requirement in 2022. In February 2023, the bank confirmed in writing the approval of the non-declaration of MMCM in default for not meeting the required financial covenant for D:E ratio for as long as MMCM continues to follow the existing payment term/schedule and other terms and conditions stipulated in the loan agreement.

As of December 31, 2022, the D:E ratio of 77:23 did not meet the required D:E ratio. Hence, MMCM classified the loan from bank amounting to ₱1.5 billion as current liability. The loans were reclassified from noncurrent to current because the letter from the bank was issued after December 31, 2022. Although the loans are classified as current as of December 31, 2022, it will remain long-term based on the terms of the loan agreement. The reclassification was done to comply with PFRS.

MMCM incurred debt issue cost amounting to ₱11.2 million which is being amortized over the loan term of 10 years using the effective interest method. The amortization of debt issue cost amounting to ₱2.98 million in 2023 and ₱2.4 million in 2022 and 2021 were recorded as part of interest expense.

In July 2023, the long-term loan amounting to ₱1.5 billion was fully paid.

ATYC

On September 29, 2022, ATYC received ₱2.4 billion proceeds from the issuance of promissory note to RCBC that bears annual interest of 6.04%. The promissory note matures within three (3) years from the date of issuance.

Interest expense incurred on these loans follows:

	2023	2022	2021
Continued operation	₱266,394,401	₱125,569,272	₱84,870,456
Deconsolidated operation	132,276,354	272,965,660	188,685,870
	<b>₱398,670,755</b>	<b>₱398,534,932</b>	<b>₱273,556,326</b>

The aforementioned loans require the Group to maintain certain financial ratios such as debt to equity ratio, current ratio and debt service coverage ratio calculated based on stipulation with the lender banks. As of December 31, 2023 and 2022, the Group was in compliance with all other loan covenants.



## 28. Insurance Contract Liabilities

This account consists of:

	2023	2022
Claims reported and IBNR	₱23,658,454,852	₱-
Legal policy reserves - net	13,405,176,560	-
Provision for unearned premiums	7,070,743,214	-
Insurance payables	5,079,139,199	-
Policy and contract claims payable	1,476,003,441	-
Premium deposit fund	445,561,530	-
Policyholders' dividends	313,648,287	-
Total insurance contract liabilities	51,448,727,082	-
Current contract liabilities	37,422,659,896	-
Noncurrent contract liabilities	₱14,026,067,186	₱-

### *Claims reported and IBNR*

This account consists of:

	2023	2022
Provision for claims reported and loss adjustment	₱15,460,759,076	₱-
Provision for IBNR	8,197,695,776	-
Total claims reported and IBNR	23,658,454,852	-

### *Provision for unearned premiums*

This pertains to the proportion of deferred written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired as of the period ended.

### *Legal policy reserves - net*

This account consists of:

	2023			2022		
	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net	Insurance Contract Liabilities	Reinsurers' Share of Liabilities	Net
Ordinary life	₱13,278,815,031	₱5,347,455	₱13,273,467,575	₱-	₱-	₱-
Group life	461,367,788	1,819,879	459,547,910	-	-	-
Accident and health	88,403,212	-	88,403,212	-	-	-
Variable life	(410,317,674)	5,924,463	(416,242,137)	-	-	-
	₱13,418,268,357	₱13,091,797	₱13,405,176,560	₱-	₱-	₱-



*Policy and contract claims payable*

This account consists of:

	2023	2022
Claims payable	₱934,880,095	₱-
Maturities and surrenders payable	541,123,346	-
	<b>₱1,476,003,441</b>	<b>₱-</b>

Claims payable pertain to approved but unpaid claims which are due and demandable. This account also includes incurred but not reported (IBNR) claims that already occurred but notice still has not been received by the Group. The Group estimates reasonable unreported claims based on historical experience.

Maturities and surrenders payable represent claims on matured and surrendered policies which are due and unpaid as at reporting date.

*Policyholders' dividends*

Policyholders' dividends pertain to due and unpaid dividends on participating policies which are in-force for three (3) or more years. Policyholders are given an option to deposit the dividends with the Group to accumulate and earn interest.

*Premium deposit fund*

This account pertains to funds held for policyholders which bear interest at annual rates.

*Insurance payables*

	2023	2022
Life insurance deposits	₱249,805,427	₱-
Funds held for reinsurers	1,458,324,090	-
Subscriptions to variable unit-linked funds	8,011,328	-
Due to reinsurers	3,362,998,354	-
	<b>₱5,079,139,199</b>	<b>₱-</b>

Life insurance deposits pertain to premiums collected in advance and are not yet credited to premium income until these become due.

Subscriptions to variable unit-linked funds pertain to unremitted contributions to the segregated funds relating to variable unit-linked policies.

Due to reinsurers represents premiums due and unpaid on treaty and facultative reinsurance agreements entered into by the Group.

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## 29. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control or the party is an associate or a joint venture. Related parties may be individuals or corporate entities.



Related parties include entities under common control, which pertains to other subsidiaries of PMMIC, which is the Group's ultimate parent company.

The year-end balances and transactions with respect to related parties included in the consolidated financial statements are as follows (amounts in thousands):

		<b>2023</b>			
<b>Category</b>		<b>Amount/ Volume</b>	<b>Outstanding Balance Receivable (Payable)</b>	<b>Terms</b>	<b>Conditions</b>
<b>Parent Company - PMMIC</b>					
a. Miscellaneous expenses incurred	<b>2023</b>	<b>1,566</b>	<b>(48)</b>	Non-interest bearing	Unsecured, unimpaired
	2022	2,400	-		
Dividends paid	<b>2023</b>	<b>14,738</b>	-	Non-interest bearing	Unsecured, unimpaired
	2022	-	-		
Clinic procedures	<b>2023</b>	<b>155</b>	-	Non-interest bearing	Unsecured, unimpaired
	2022	-	-		
Accounts payable	<b>2023</b>	-	-	Non-interest bearing	Unsecured, unimpaired
	2022	<b>2,389</b>	<b>(61)</b>		
<b>Associates</b>					
b. Management and audit fee income	<b>2023</b>	<b>4,323</b>	<b>5,269</b>	Non-interest bearing	Unsecured, unimpaired
	2022	2,897	-		
c. Dividends earned / receivable	<b>2023</b>	<b>97,460</b>	<b>27,515</b>	Non-interest bearing	Unsecured, unimpaired
	2022	41,590	-		
d. Rendering of service	<b>2023</b>	-	-	Non-interest bearing	Unsecured, unimpaired
	2022	-	125,528		
e. Advances	<b>2023</b>	-	-	Non-interest bearing	Unsecured, unimpaired
	2022	-	<b>(1,562)</b>		
<b>Entities under common control</b>					
f. Rental income	<b>2023</b>	-	<b>21,827</b>	Non-interest bearing	Unsecured
	2022	2,000	18,986		
g. Rendering of janitorial services	<b>2023</b>	-	-	Non-interest bearing	Unsecured
	2022	763,774	49,415		
h. Sale of vehicle units	<b>2023</b>	<b>337,509</b>	<b>38,702</b>	Non-interest bearing	Unsecured
	2022	-	-		
i. Management and audit fee income	<b>2023</b>	<b>2,173</b>	<b>6,504</b>	Non-interest bearing	Unsecured
	2022	2,400	864		
j. Clinic procedures	<b>2023</b>	<b>8,504</b>	<b>1,053</b>	Non-interest bearing	Unsecured
	2022	-	-		
k. Dividends earned / receivables	<b>2023</b>	<b>30,484</b>	-	Non-interest bearing	Unsecured
	2022	1	-		



		<b>2023</b>				
l.	Construction-related payments	<b>2023</b>	–	<b>(45,207)</b>	Non-interest bearing	Unsecured
		2022	–	–		
m.	Insurance expense	<b>2023</b>	<b>21,839</b>	–	Non-interest bearing	Unsecured
		2022	14,927	–		
n.	Rental of office space	<b>2023</b>	–	–	Non-interest bearing	Unsecured
		2022	–	(970,620)		
o.	Cash and cash equivalents	<b>2023</b>	–	<b>3,627,995</b>	Non-interest bearing	Unsecured
		2022	26,714	1,607,063		
p.	Interest income	<b>2023</b>	<b>29,386</b>	–	Non-interest bearing	Unsecured
		2022	1,684	–		
q.	Financial assets at FVPL	<b>2023</b>	–	<b>10</b>	Non-interest bearing	Unsecured
		2022	–	–		
r.	Short-term investments	<b>2023</b>	–	<b>59</b>	Non-interest bearing	Unsecured
		2022	–	–		
s.	Loan payables	<b>2023</b>	<b>(119,000)</b>	<b>51,000</b>	Non-interest bearing	Unsecured
		2022	–	–		
t.	Interest expense	<b>2023</b>	<b>27,584</b>	–	Non-interest bearing	Unsecured
		2022	–	–		
u.	Retirement fund	<b>2023</b>	<b>25,318</b>	<b>10,899</b>	Non-interest bearing	Unsecured
		2022	–	–		
<b>Other affiliates</b>						
v.	Management fee	<b>2023</b>	<b>391,352</b>	<b>(44,123)</b>	Non-interest bearing	Unsecured
		2022	9	–		
w.	Management and audit fee income	<b>2023</b>	<b>483</b>	–	Non-interest bearing	Unsecured
		2022	–	–		
x.	Rendering of construction service	<b>2023</b>	–	–	Non-interest bearing	Unsecured
		2022	–	1,387		
Receivable from related parties		<b>2023</b>	<b>17,279</b>			
		2022	178,008			
Due to related parties		<b>2023</b>	<b>(89,379)</b>			
		2022	(2,532)			

**Parent Company - PMMIC**

- a. Accounts payable to PMMIC pertains to unpaid expenses on shared costs such as legal expenses which are included under “Miscellaneous expense”. Accounts payable to PMMIC as at December 31, 2023 and 2022 amounted to ₱0.6 million and ₱1.1 million, respectively.



#### Associates

- b. In 2022 and 2021, dividend income earned from associates amounted to ₱41.6 million and ₱124.6 million, respectively. Outstanding dividends receivable from associates as at December 31, 2023 and 2022 amounted to ₱7.5 million and ₱10.4 million, respectively.
- c. Receivable from related parties arises from services rendered by the Parent Company and EEI to its associates. These services include management consultancy, internal audit fees and extension of advances. As at December 31, 2023 and 2022, the Group has an outstanding receivable from its associates amounting ₱126.3 million and ₱32.5 million, respectively. Management fee income charged to associates is fixed per month while audit fee income depends on the audit engagement letter agreed by both parties.
- d. Due to related parties pertains to advances extended by EEI Limited to ARCC. As at December 31, 2023 and 2022, the Group has an outstanding payable to its associates amounting nil.
- e. Outstanding subscription payable to an associate amounted to nil and ₱9.4 million as at December 31, 2023 and 2022, respectively.

#### Other affiliates

- f. Starting January 2007, EEI and EEI-RFI entered into operating lease agreements for lease of land and improvements. The terms are for one year and renewable every year with 5% increase effective January 1, 2014.

In 2013, the receivable from the EEI-RFI amounting to ₱390.0 million was restructured and reclassified to other noncurrent assets with fixed 5% interest rate per annum. In 2016, the Parent Company and the Fund agreed to extend the term of the payment until April 30, 2021.

Outstanding receivables amounted to nil and ₱38.0 million as of December 31, 2023 and 2022 respectively. Interest income earned from receivable from EEI-RFI amounted to nil, ₱0.3 million and ₱3.2 million for the years ended December 31, 2022, 2021 and 2020, respectively.

In December 2022, EEI entered into a sale and leaseback transaction with EEI-RFI, a trustee of the Parent Company employees retirement fund (the Fund) for parcels of land sold located in Bauan, Batangas. The related lease is for a term of 5 years, with an annual escalation rate of 5%.

In December 2022, EEI extended a loan to EEI-RFI amounting to ₱1.2 billion payable in 10 annual installments commencing in 2025. The loan bears an annual interest of 5%.

#### Entities under common control of PMMIC

- g. The Group maintains cash and cash equivalents with RCBC, an entity under common control. As at December 31, 2023 and 2022, cash and cash equivalents with RCBC amounted to ₱2,612.2 million and ₱3,303.8 million, respectively. The related deposits earn interest at the prevailing bank deposit rates. Interest income earned from cash and cash equivalents amounted to ₱21.7 million, ₱12.1 million and ₱18.7 million in 2023, 2022 and 2021, respectively.
- h. The Group generates income by providing security services at a 20% mark-up to entities under common control. In 2023, 2022 and 2021, the Group's agency fee income is attributable to security services provided to majority of RCBC branches in the country. As at December 31, 2023 and 2022, the Group's accounts receivable from RCBC amounted to ₱47.2 million and ₱52.8 million, respectively. Agency fees amounted to ₱81.2 million, ₱50.8 million and ₱53.3 million in 2023, 2022 and 2021, respectively.



The Group sold vehicle units to various entities under common control of PMMIC with terms ranging from 30-60 days. The outstanding receivable from the sale amounted to ₱47.1 million and ₱29.0 million as at December 31, 2023 and 2022 respectively. Revenues from motor vehicle sales amounted to ₱52.1 million, ₱113.3 million and ₱77.5 million in 2023, 2022 and 2021, respectively.

- i. Dividend income earned in 2023, 2022 and 2021 from entities under common control of PMMIC amounted to nil, ₱0.55 million and ₱0.31 million, respectively. Dividends were all collected in 2022 and 2021.
- j. Receivable from related parties arises mainly from janitorial services rendered by EEI (GAMSI) to the Group's affiliates. The service revenue earned from janitorial serviced rendered in 2023, 2022 and 2021 amounted to ₱381.9 million, ₱351.0 million and ₱225.9 million, respectively.
- k. One of the subsidiaries entered into various agreements with entities under common control to perform property and project management services. Receivable from this transaction is accounted under "Management fee receivable". The Group's outstanding receivable from property and project management fees amounted to ₱44.1 million and 59.6 million as at December 31, 2023 and 2022, respectively. Services fees amounted to ₱197.5 million, ₱160.1 million and ₱104.6 million in 2023, 2022 and 2021, respectively.
- l. Payable to an entity under common control pertains to rental of office space and share in the utilities expense of the Group amounting to ₱0.6 million and ₱0.1 million as at December 31, 2023 and 2022, respectively.
- m. IPO and EEI obtains property and personnel insurance from its affiliated insurance company, Malayan Insurance Company, Inc. (MICO). Insurance contract coverage pertains to Group's fire, accident, group and other insurance policies.

The Group maintains its retirement fund with RCBC trust division. As at December 31, 2023 and 2022, the fair values of the plan assets of the retirement fund amounted to ₱1,629.7 million and ₱1,749.4 million, respectively (Note 32). Trust fees amounting to ₱0.5 million, ₱6.5 million and ₱6.2 million were recognized by the retirement plan arising from its transactions with RCBC for the years ended December 31, 2023, 2022 and 2021, respectively.

*Remuneration of key management personnel*

The remuneration of directors and other members of key management of the Group are as follows:

	2023	2022	2021
Compensation and short-term benefits	<b>₱517,037,183</b>	₱517,037,183	₱538,722,773
Post-employment benefits	<b>24,827,707</b>	24,827,707	37,690,202
	<b>₱541,864,890</b>	₱541,864,890	₱576,412,975

*Terms and conditions of transactions with related parties*

Outstanding balances at year-end are unsecured and settlement occurs in cash. There have been no guarantees provided or received for any related party receivables or payables. These mainly consist of advances and reimbursement of expenses. The Group has not recognized any impairment on amounts due from related parties for the years ended December 31, 2023 and 2022. This assessment is undertaken each financial year through a review of the financial position of the related party and the market in which the related party operates.



*Identification, review and approval of related party transactions*

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (12)-month period with the same related party, amounting to ten percent (10%) or higher of the Group's total consolidated assets based on its latest audited financial statements.

All material related party transactions shall be reviewed by the Group's Corporate Governance Committee and approved by the BOD with at least 2/3 votes of BOD, with at least a majority vote of the independent directors. In case that the vote of a majority of the independent directors is not secured, the material related party transactions may be ratified by the vote of the stockholders representing at least 2/3 of the outstanding capital stock.

### 30. Revenue from Contracts with Customers

Set out below is the disaggregation of the Group's revenue from contracts with customers for the years ended December 31:

	2023	2022	2021
Revenue from sale of goods	<b>₱4,561,727,510</b>	₱4,221,006,804	₱3,180,798,597
Revenue from sale of services	<b>2,041,058,483</b>	1,312,727,027	962,313,340
Revenue from school and related operations	<b>4,491,425,637</b>	3,944,946,283	3,351,067,231
	<b>₱11,094,211,630</b>	₱9,478,680,114	₱7,494,179,168

*Disaggregation of Revenue from sale of goods:*

	2023	2022	2021
Merchandise sales			
Vehicle units	<b>₱4,534,024,207</b>	₱3,962,455,165	₱2,994,187,788
Parts and Accessories	<b>7,648,805</b>	247,395,206	183,462,516
Food and Beverage	<b>20,054,498</b>	11,156,433	3,148,293
	<b>₱4,561,727,510</b>	₱4,221,006,804	₱3,180,798,597

*Disaggregation of Revenue from sale of services:*

	2023	2022	2021
Automotive services	<b>₱767,776,317</b>	₱599,157,343	₱548,105,600
Leasing services	<b>781,195,919</b>	181,781,496	960,000
Death care services	<b>152,524,092</b>	139,570,728	98,084,866
Security services	<b>56,647,000</b>	52,830,040	54,839,081
Admin and management services	<b>282,915,155</b>	339,387,420	260,323,793
	<b>₱2,041,058,483</b>	₱1,312,727,027	₱962,313,340

*Disaggregation of Revenue from school and related operations:*

	2023	2022	2021
Tuition and other matriculation fees	<b>₱4,220,006,288</b>	₱3,646,100,244	₱3,281,270,686
Other student-related income	<b>271,419,349</b>	298,846,039	69,796,545
	<b>₱4,491,425,637</b>	₱3,944,946,283	₱3,351,067,231



### 31. Cost of Sales and Services

This account consists of:

	2023	2022	2021
Cost of merchandise sold	4,399,400,290	4,016,697,418	2,998,526,200
Cost of services	814,281,045	597,370,024	486,823,366
Cost of school and related operations	2,759,847,601	2,259,171,742	1,914,579,015
	<b>₱7,973,528,936</b>	<b>₱6,873,239,184</b>	<b>₱5,399,928,581</b>

*Disaggregation of Costs from sale of merchandise:*

	2023	2022	2021
Inventory, beginning	₱418,870,257	₱420,729,352	₱1,657,262,683
Purchases	4,513,157,676	4,007,509,412	1,761,992,869
Total goods available for sale	4,932,027,933	4,428,238,764	3,419,255,552
Less: Inventory, ending	532,627,643	418,870,257	420,729,352
Cost of inventory sold	4,399,400,290	4,009,368,507	2,998,526,200
Others	–	7,328,911	–
	<b>₱4,399,400,290</b>	<b>₱4,016,697,418</b>	<b>₱2,998,526,200</b>

*Disaggregation of Costs from sale of services:*

	2023	2022	2021
Personnel expenses	₱170,061,084	₱96,558,811	₱139,923,518
Materials, parts and accessories	247,648,823	313,816,738	224,318,637
Depreciation and amortization	106,488,876	32,231,047	14,455,928
Others	290,082,262	154,763,428	108,125,283
	<b>₱814,281,045</b>	<b>₱597,370,024</b>	<b>₱486,823,366</b>

*Disaggregation of Costs from school and related operations:*

	2023	2022	2021
Personnel expenses	₱1,218,803,054	₱1,086,584,504	₱1,032,944,491
Depreciation and amortization	401,620,078	338,314,735	344,365,937
Student-related expenses	200,928,997	158,724,908	70,926,030
Management and other professional fees	174,886,153	142,905,192	91,715,625
Periodicals	165,340,990	139,507,039	94,060,084
IT expense - software license	155,356,754	98,622,799	79,619,671
Utilities	126,975,594	82,589,418	50,130,961
Advertising	67,640,408	45,019,490	30,388,180
Accreditation cost	40,130,081	31,267,549	23,077,466
Repairs and maintenance	49,134,820	34,443,423	24,628,924
Tools and library books	40,494,558	27,907,252	15,991,777
Research and development fund	38,288,718	20,403,120	19,870,435
Insurance	21,034,591	13,886,139	10,325,336
Seminar	12,614,002	11,179,819	7,620,601
Taxes and licenses	9,212,725	7,296,766	7,978,310
Transportation and travel	6,925,881	4,134,122	1,150,313
Office supplies	7,293,677	3,756,042	2,432,053
Rent	6,871,644	2,687,795	265,209

(Forward)



	2023	2022	2021
Entertainment, amusement and recreation	<b>₱1,576,256</b>	₱1,775,372	₱1,124,314
Provision for impairment of receivables	<b>1,761,109</b>	–	–
Miscellaneous	<b>12,957,511</b>	8,166,258	5,963,298
	<b>₱2,759,847,601</b>	₱2,259,171,742	₱1,914,579,015

### 32. Other Income - Net

This account consists of:

	2023	2022	2021
Interest income	<b>₱115,450,699</b>	₱76,202,805	₱10,783,331
Rental income	<b>23,713,862</b>	7,124,612	4,691,721
Space and car rental	<b>7,031,779</b>	12,198,673	18,346,346
Gain on sale of assets	<b>5,030,534</b>	40,353,759	15,483,517
Foreign exchange gain (loss)	<b>(3,458,049)</b>	18,554,291	3,082,685
Dividend income (Note 11)	<b>816,700</b>	6,609,469	5,744,844
Miscellaneous	<b>94,896,659</b>	150,956,047	40,729,300
	<b>₱243,482,184</b>	₱311,999,656	₱98,861,744

Gain on sale of assets arose from the sale of the following assets:

	2023	2022	2021
Property and equipment (Note 20)	<b>₱5,030,534</b>	₱38,301,459	₱15,468,767
Investment properties (Note 19)	–	2,052,300	14,750
	<b>₱5,030,534</b>	₱40,353,759	₱15,483,517

In 2022, certain payables that were long-outstanding amounting to ₱119.81 million were written-off and recognized as other income. Based on management's assessment, the settlement of these payables is remote.

Interest income consists of income from:

	2023	2022	2021
Cash and cash equivalents (Note 8)	<b>₱114,552,290</b>	₱75,782,063	₱10,552,161
Others	<b>898,409</b>	420,742	231,170
	<b>₱115,450,699</b>	₱76,202,805	₱10,783,331

Miscellaneous include income from sale of sludge and used oil, rebate from purchase of fuel, commission income, income from reversal of impairment, among others.



### 33. General and Administrative Expenses

This account consists of:

	2023	2022	2021
Personnel expenses	P547,925,826	P506,417,529	P470,121,298
Advertising and promotions	219,767,682	110,184,082	100,477,491
Taxes, licenses and fees	176,038,636	179,843,119	83,322,111
Depreciation and amortization	172,858,051	212,720,172	191,525,079
Management and other fees	148,999,149	77,825,641	66,354,650
Rent, light and water	66,899,749	60,536,342	47,662,242
Security, janitorial and utilities	42,985,999	33,706,260	31,421,054
Provision for impairment of intellectual property rights	32,771,071	-	-
Commission	48,420,017	41,410,612	28,627,187
Provision for probable losses	41,741,885	138,847,708	122,176,169
Transportation and travel	26,685,504	18,547,951	19,548,500
Repairs and maintenance	25,920,437	26,882,357	26,344,281
Entertainment, amusement and recreation	23,728,462	21,891,655	16,981,879
Insurance expense	22,990,946	14,616,881	19,418,990
Office expense	40,236,252	34,483,570	12,140,767
Professional fees	34,982,295	11,848,527	7,514,811
Direct selling expenses	17,459,269	28,949,524	5,899,498
Seminars	8,311,768	3,122,536	3,876,650
Donations and charitable contribution	5,680,236	-	8,728
Provision for inventory obsolescence	651,221	-	6,035,242
Recovery of provision for impairment of inventories	(24,097,236)	-	-
Miscellaneous	93,910,268	48,959,977	37,451,111
	<b>P1,774,867,486</b>	<b>P1,570,794,443</b>	<b>P1,296,907,738</b>

Miscellaneous expense includes dues and subscriptions, periodicals, training and seminar, bank charges, legal and notarial services and other admin charges.

### 34. Depreciation and Amortization

This account consists of depreciation and amortization from continued operation as follows:

	2023	2022	2021
Cost of sales and services (Note 31)			
Manpower and other services	P106,488,876	P32,231,047	P14,455,928
School and related operations	401,620,078	338,314,735	344,365,937
	<b>508,108,954</b>	<b>370,545,782</b>	<b>358,821,865</b>
General and administrative expenses (Note 33)	172,858,051	212,720,172	191,525,079
	<b>P680,967,005</b>	<b>P583,265,954</b>	<b>P550,346,944</b>



Depreciation and amortization from continued operation for the different assets follow:

	2023	2022	2021
Property and equipment (Note 20)	<b>₱476,222,622</b>	₱487,151,018	₱448,700,372
Right-of-use asset (Note 22)	<b>90,289,014</b>	25,894,692	60,866,411
Investment property (Note 19)	<b>95,735,543</b>	23,933,886	–
Computer software (Note 24)	<b>13,992,941</b>	13,284,216	5,716,532
Student relationship	<b>4,726,885</b>	33,002,142	35,063,629
	<b>₱680,967,005</b>	₱583,265,954	₱550,346,944

### 35. Interest and Finance Charges

The Group's interest and finance charges consist of interest on the following:

	2023	2022	2021
Long-term debt (Note 27)	<b>₱266,394,401</b>	₱125,569,272	₱84,870,456
Loans payable (short-term) (Note 26)	<b>218,596,013</b>	100,419,626	79,721,123
Lease liabilities (Note 22)	<b>40,779,802</b>	37,330,637	56,581,989
Advances to affiliates and other finance charges	<b>8,900</b>	8,256,885	17,713,138
	<b>₱525,779,116</b>	₱271,576,420	₱238,886,706

### 36. Retirement Plan

The Group has funded, noncontributory retirement plans (the Plans) for all of its regular employees, in compliance with RA No. 7641, The New Retirement Pay Law. The Plans provide for normal, early retirement, death, and disability benefits. The most recent actuarial valuation was made for the Group's retirement plans as of December 31, 2023.

The following tables summarize the components of the benefit expense recognized in the consolidated statements of comprehensive income and amounts recognized in the consolidated statements of financial position for the retirement plans.

	2023	2022
Retirement liabilities	<b>₱684,971,030</b>	₱200,096,343
Retirement assets	<b>21,302,255</b>	93,338,840
Net retirement liabilities	<b>₱663,668,775</b>	₱106,757,503
Net retirement expenses	<b>₱111,572,812</b>	₱170,945,496



The net retirement expenses recognized by the Group (included in personnel expense in the consolidated statements of comprehensive income) are as follows:

	2023	2022	2021
Current service cost	<b>₱47,642,825</b>	₱165,107,134	₱217,307,806
Net interest cost	<b>63,929,987</b>	5,838,362	24,883,272
Past service cost	–	–	(3,497,005)
Actuarial gain on settlement	–	–	(239,428)
	<b>₱111,572,812</b>	₱170,945,496	₱238,454,645

The amounts recognized in the consolidated statements of financial position follow:

<i>Net retirement liabilities</i>	2023	2022
Present value of defined benefit obligation	<b>₱1,534,984,486</b>	₱1,612,418,233
Fair value of plan assets	<b>(850,013,456)</b>	(1,412,321,890)
	<b>₱684,971,030</b>	₱200,096,343

<i>Net retirement assets</i>	2023	2022
Present value of defined benefit obligation	<b>₱40,096,456</b>	₱89,939,839
Fair value of plan assets	<b>(72,036,770)</b>	(188,964,404)
Effect of asset ceiling	<b>10,638,059</b>	5,685,725
	<b>(₱21,302,255)</b>	(₱93,338,840)

The movements in the net retirement liability follow:

	2023	2022
Balance at beginning of year	<b>₱106,757,503</b>	₱204,896,842
Net retirement expense	<b>111,572,812</b>	170,945,496
Adjustment to defined benefit obligation	–	25,371,284
Derecognition/ transfer	<b>483,939,688</b>	–
Benefit paid	<b>(16,631,000)</b>	(894,155)
Contributions	<b>(44,657,829)</b>	(35,470,349)
Remeasurement gain	<b>43,989,855</b>	(258,091,615)
Balance at end of year	<b>₱684,971,029</b>	₱106,757,503

The movements in the present value of defined obligation follow:

	2023	2022
Balance at beginning of year	<b>₱1,736,418,737</b>	₱1,954,270,323
Current service cost	<b>53,422,357</b>	165,107,134
Interest cost on obligation	<b>42,691,913</b>	92,883,321
Derecognition/transfer	<b>(222,699,789)</b>	–
Benefits paid	<b>(48,945,841)</b>	(143,972,262)
Remeasurement gain	<b>27,856,821</b>	(331,869,779)
Balance at end of year	<b>₱1,588,764,821</b>	₱1,736,418,737



The movements in the fair value of plan assets follow:

	2023	2022
Balance at beginning of year	₱1,629,661,234	₱1,749,373,481
Contributions	17,235,709	35,470,349
Derecognition/transfer	(709,404,593)	-
Asset return in net interest cost	32,596,678	87,044,959
Adjustments to plan assets	(5,019,000)	(25,371,284)
Remeasurement loss	96,030	(73,778,164)
Benefits paid	(42,383,091)	(143,078,107)
<b>Balance at end of year</b>	<b>₱922,782,967</b>	<b>₱1,629,661,234</b>

The major categories of plan assets and its fair value are as follows:

	2023	2022
Cash	₱240,012,089	₱388,797,594
Investment in government securities	223,084,094	923,017,305
Investments in shares of stock	299,846,502	281,657,933
Investments in other securities and debt instruments	154,860,560	18,445,031
Interest receivables and other receivables	13,128,423	19,876,541
Accrued trust fees and other payables	(8,148,701)	(2,133,170)
<b>Total</b>	<b>₱922,782,967</b>	<b>₱1,629,661,234</b>

The Group expects to contribute ₱112.12 million to its defined benefit retirement plans in 2023.

The Retirement fund (Fund) of the Group is being maintained and managed, in trust, by RCBC Trust and Investment Group (TIG), an affiliate financial institution. Investment in shares of stocks comprised of investments in shares within the Group that are traded in the Philippine Stock Exchange.

Trust fees paid in 2023, 2022 and 2021 amounted ₱0.69 million, ₱4.84 million and ₱6.57 million, respectively.

The composition of the fair value of the trust fund includes:

*Investment in government securities* - include investment in Philippine Retail Treasury Bonds (RTBs) and Fixed Rate Treasury Notes (FXTNs).

*Cash* - include savings and time deposit with affiliated bank and special deposit account with Bangko Sentral ng Pilipinas (BSP SDA).

*Investment in equity securities* - include investment in common and preferred shares traded in the Philippine Stock Exchange.

*Investment in debt and other securities* - include investment in long-term debt notes and retail bonds.



*Interest and other receivables* - pertain to interest and dividends receivable on the investments in the fund.

In 2023, the Fund has investment in equity securities of related parties with fair values and accumulated loss of ₱159.96 million and ₱3.6 million, respectively.

In 2022, the Fund has investment in equity securities of related parties with fair values and accumulated loss of ₱86.42 million and ₱0.69 million, respectively.

The voting rights of the above equity securities were assigned to RCBC TIG, being the investment manager who manages and administers the investments and reinvestments of the fund.

The principal actuarial assumptions used in determining retirement expense are as follows:

	2023	2022
Discount rate		
Beginning	<b>4.00%-7.60%</b>	3.42%-5.17%
End	<b>4.20%-6.25%</b>	7.02%-8.03%
Future salary increases		
Beginning	<b>3.98%-7.11%</b>	3.31%-6.50%
End	<b>4.04%-6.06%</b>	2.95%-6.00%

The sensitivity analysis that follows has been determined based on reasonably possible changes of each significant assumption on the retirement benefit obligation as of the end of financial reporting date, assuming all other assumptions were held constant.

	2023		2022	
	Increase (decrease)	Effect on defined benefit obligation	Increase (decrease)	Effect on defined benefit obligation
Discount rates	<b>+50bps to +100bps</b>	<b>(₱329,165,418)</b>	+50bps to +100bps	(₱299,244,307)
	<b>-50bps to -100bps</b>	<b>374,264,185</b>	-50bps to -100bps	348,428,787
Salary increase rates	<b>+50bps to +100bps</b>	<b>405,426,069</b>	+50bps to +100bps	361,456,243
	<b>-50bps to -100bps</b>	<b>(252,915,092)</b>	-50bps to -100bps	(221,086,835)

Shown below is the maturity analysis of the undiscounted benefit payments:

	2023	2022
Less than one year	<b>₱122,759,976</b>	₱247,470,711
More than one to five years	<b>289,557,604</b>	378,128,511
More than five years	<b>6,920,384,611</b>	11,182,480,141

The average duration of the defined benefit obligation ranges from 15-24 years and 16-24 years as of December 31, 2023 and 2022, respectively.



### Income Taxes

The reconciliation between the statutory and effective income tax rates follows:

	2023	2022	2021
Statutory income tax rate	<b>25.00%</b>	25.00%	25.00%
Add (deduct) reconciling items:			
Movement of deferred income tax assets not recognized	<b>0.21</b>	1.31	(1.00)
Impact of CREATE	-	-	10.29
Equity in net earnings of associates and joint venture	<b>(9.89)</b>	(33.06)	(45.67)
Income subject to final taxes and lower rates	<b>(9.78)</b>	(4.75)	(0.93)
Others	<b>6.18</b>	8.49	13.45
<b>Effective income tax rate</b>	<b>(11.72%)</b>	(3.01%)	1.14%

All companies in the Group are subject to the RCIT rate of 25%, except for MESI, MHSSI, MCLI, MCMI, UNC, NTC and APEC which are subject to a lower tax rate of 1% as provided by CREATE that special tax rate is to be applied to proprietary educational institutions and hospitals.

The Group's net deferred tax assets and liabilities consist of the following:

	2023	2022
Net deferred tax assets on a per subsidiary level:		
Contract deposits	<b>₱-</b>	₱1,200,855,490
NOLCO	<b>17,566,444</b>	113,637,664
Allowance for ECL, inventory, obsolescence and other expenses	<b>352,952,645</b>	95,723,667
Leases	<b>20,094,368</b>	32,362,049
MCIT	<b>6,348,069</b>	23,587,499
Deferred income	<b>24,900,524</b>	-
Retirement	<b>179,964,825</b>	-
Others	<b>235,399,740</b>	(44,939,981)
	<b>₱837,226,633</b>	₱1,421,226,338
Net deferred tax liabilities on a per subsidiary level:		
Revaluation increment on land	<b>₱2,166,514,848</b>	₱1,201,404,707
Right-of-use asset	<b>5,550,644</b>	8,787,672
Accrued expenses	<b>(15,739,000)</b>	(16,479,000)
Retirement	<b>(15,469,000)</b>	(10,622,430)
Others	<b>(145,102,551)</b>	(129,491,674)
	<b>₱1,995,754,941</b>	₱1,053,599,275



The reconciliation of the Group's net deferred tax liabilities (assets) follow:

	2023	2022
Balance at beginning of year	<b>(P367,203,536)</b>	(P367,203,536)
Tax expense (income) recognized in:		
Other comprehensive income (loss)	<b>1,145,218,992</b>	252,584,074
Other adjustments	<b>490,184,001</b>	-
Profit and loss	<b>(109,671,130)</b>	(253,007,651)
	<b>1,158,528,327</b>	(P367,627,113)

The Group did not recognize deferred tax assets on the following temporary differences because the Group believes that it may not be probable that sufficient taxable income will be available in the near foreseeable future against which the tax benefit can be realized.

	2023	2022
NOLCO	<b>P34,684,739</b>	P327,675,164
Allowance for inventory obsolescence	<b>24,097,263</b>	283,478,560
Estimated credit losses on receivables	<b>94,715,978</b>	-
MCIT	<b>1,356,311</b>	871,742
Accrued retirement expense	<b>2,149,165</b>	3,883,620

On September 30, 2020, the Bureau of Internal Revenue (BIR) issued Revenue Regulations (RR) No. 25-2020 implementing Section 4 (bbbb) of "Bayanihan to Recover As One Act" which states that the NOLCO incurred for taxable years 2020 and 2021 can be carried over and claimed as a deduction from gross income for the next five (5) consecutive taxable years immediately following the year of such loss.

As of December 31, 2022, the amount of NOLCO incurred before taxable year 2022 which can be claimed as deduction from the regular taxable income for the next three (3) consecutive taxable years:

Year incurred	Amount	Applied/Expired	Adjustments	Balance	Expiry Year
2023	P66,307,938	P-	P-	P66,307,938	2026
2022	60,541,134	1,037,000	(141,828,960)	59,504,134	2025
	<b>P126,849,072</b>	<b>P1,037,000</b>	<b>(P141,828,960)</b>	<b>P125,812,072</b>	

As of December 31, 2022, the Group has incurred NOLCO in taxable years 2021 and 2020 which can be claimed as deduction from the regular taxable income for the next five (5) consecutive taxable years pursuant to the Bayanihan to Recover As One Act, as follows:

Year incurred	Amount	Applied/Expired	Adjustments	Balance	Expiry Year
2021	P229,200,542	P118,811,090	(P321,204,614)	P110,389,452	2026
2020	256,381,702	3,604,406	(4,327,645,492)	252,777,296	2025
	<b>P485,582,244</b>	<b>P122,415,496</b>	<b>(P4,648,850,106)</b>	<b>P363,166,748</b>	



As of December 31, 2022, the amounts of MCIT still allowable as tax credit consist of:

Year incurred	Amount	Applied/Expired	Adjustments	Balance	Expiry Year
2023	₱2,860,229	₱—	₱—	₱2,860,229	2026
2022	1,310,353	37,334	(2,151,924)	1,273,019	2025
2021	7,277,110	5,897,971	(1,630,337)	1,379,139	2024
2020	10,971,187	10,971,187	(1,583,938)	—	2023
	₱22,418,879	₱16,906,492	(₱5,366,199)	₱5,512,387	

RA No. 11534 otherwise known as the Corporate Recovery and Tax Incentives for Enterprises Act or CREATE

President Rodrigo Duterte signed into law on March 26, 2021 the Corporate Recovery and Tax Incentives for Enterprises (CREATE) Act to attract more investments and maintain fiscal prudence and stability in the Philippines. RA No. 11534 or the CREATE Act introduces reforms to the corporate income tax and incentives systems. It takes effect 15 days after its complete publication in the Official Gazette or in a newspaper of general circulation or April 11, 2021.

The following are the key changes to the Philippine tax law pursuant to the CREATE Act which have an impact on the Group:

- Effective July 1, 2020, RCIT rate is reduced from 30% to 25% for domestic and resident foreign corporations. For domestic corporations with net taxable income not exceeding ₱5 million and with total assets not exceeding ₱100 million (excluding land on which the business entity's office, plant and equipment are situated) during the taxable year, the RCIT rate is reduced to 20%.
- MCIT rate reduced from 2% to 1% of gross income effective July 1, 2020 to June 30, 2023.
- Imposition of improperly accumulated earnings tax is repealed.

As clarified by the Philippine Financial Reporting Standards Council in its Philippine Interpretations Committee Q&A No. 2020-07, the CREATE Act was not considered substantively enacted as of December 31, 2020 even though some of the provisions have retroactive effect to July 1, 2020. The passage of the CREATE Act into law on March 26, 2021 is considered as a non-adjusting subsequent event. Accordingly, current and deferred taxes as of and for the year ended December 31, 2020 continued to be computed and measured using the applicable income tax rates as of December 31, 2020 (i.e., 30% RCIT / 2% MCIT) for financial reporting purposes. Current and deferred taxes as of and for the year ended December 31, 2021 were computed and measured using the new tax rates in 2021.

The effect of CREATE Act in 2020 of a lower provision for current income tax for the year ended December 31, 2020 and lower income tax payable as of December 31, 2020, which was reflected in the Group's 2020 annual income tax return was only recognized for financial reporting purposes in the 2021 consolidated financial statements. Also, the effect in 2020 of a lower deferred tax assets and liabilities as of December 31, 2020 and provision for deferred tax for the year then ended of ₱259.25 million were recognized for financial reporting purposes only in the 2021 consolidated financial statements.



### 37. Earnings Per Share

Basic and diluted earnings (loss) per share amounts attributable to equity holders of the Group are computed as follows:

*Basic earnings (loss) per share*

	2023	2022	2021
Net income attributable to equity holders of parent company	<b>₱440,794,487</b>	₱1,174,088,374	₱1,073,009,638
Less dividends attributable to preferred shares	–	299,050,374	–
Net income applicable to common shares	<b>440,794,487</b>	875,038,000	1,073,009,638
Divided by the weighted average number of common shares	<b>1,469,302,230</b>	776,465,281	776,465,281
Basic earnings per share	<b>₱0.3000</b>	₱1.1270	₱1.3819

*Diluted earnings (loss) per share*

	2023	2022	2021
Net income applicable to common share for basic earnings per share	<b>₱440,794,487</b>	₱875,038,000	₱1,073,009,638
Net income applicable to common stockholders for diluted earnings per share	<b>₱440,794,487</b>	₱875,038,000	1,073,009,638
Weighted average number of shares of common stock	<b>1,469,302,230</b>	776,465,281	776,465,281
Weighted average number of shares of common stock for diluted earnings per share	<b>1,469,302,230</b>	776,465,281	776,465,281
Diluted earnings per share	<b>₱0.3000</b>	₱1.1270	₱1.3819

The weighted average number of shares of common stock is computed as follows:

	2023	2022	2021
Number of shares of common stock issued	<b>776,765,281</b>	776,765,281	776,765,281
Less treasury shares	<b>300,000</b>	300,000	300,000
		776,465,281	776,465,281



### 38. Capital Stock

#### Preferred stock

The authorized preferred stock is 2,500,000,000 shares at ₱0.40 par value. There are no preferred shares outstanding as at December 31, 2023 and 2022.

#### Common stock

The authorized common stock is 1,250,000,000 shares at ₱1.50 par value.

A reconciliation of the number of common shares outstanding as at December 31, 2023, 2022 and 2021 follows:

	2023		2022		2021	
	Amount	Shares	Amount	Shares	Amount	Shares
Balance at beginning of year	₱1,165,147,926	776,765,281	₱1,165,147,926	776,765,281	₱1,165,147,926	776,765,281
Issuance of new shares	1,039,255,421	692,836,949	-	-	-	-
Balance at end of year	2,204,403,350	1,469,602,230	1,165,147,926	776,765,281	1,165,147,926	776,765,281
Treasury stock	(2,607,600)	(300,000)	(2,607,600)	(300,000)	(2,607,600)	(300,000)
	₱2,201,795,746	1,469,302,230	₱1,162,540,326	776,465,281	₱1,162,540,326	776,465,281

On April 25, 2023, the BOD of the Parent Company approved the resolution to increase the authorized capital stock of the Parent Company from ₱2,875 million divided into 1,250,000,000 common shares with par value of ₱1.50 per share and 2,500,000,000 preferred shares with par value of ₱0.40 per share to ₱3,205 million divided into 1,470,000,000 common shares with par value of ₱1.50 per share and 2,500,000,000 preferred shares with par value of ₱0.40 per share.

On December 29, 2023, the Securities and Exchange Commission (SEC) approved the amendment of the Parent Company's Articles of Incorporation for the increase in its authorized capital stock relative to the share swap agreement between the Parent Company and GPL Holdings, Inc. (GPLHI) and PMMIC. Under the share swap agreement with GPLHI, the Parent Company issued 221,716,590 common shares to GPLHI in exchange for the acquisition of GPLH's 51% ownership over SunLife Grepa Financial, Inc. (SGFI) and 73,416,558 common shares in exchange for the acquisition of Grepa Realty Holdings Corporation (GRHC's) 51% ownership. Under the share swap agreement with PMMIC, the Parent Company issued 397,703,801 common shares to PMMIC in exchange for the acquisition of PMMIC's 77.33% ownership over MICO Equities, Inc. (MEI). As a result of the share swap agreements, the Parent Company recorded an increase in "Common Stock" and "Additional Paid-in Capital" amounting to ₱1.04 billion and ₱14.70 billion, respectively. The share swaps were accounted as noncash investing activities in the 2023 parent company statement of cash flows.

The following are summarized net assets of the following new subsidiaries:

Account	MEI	SLGFI
Cash and cash equivalents	2,699,665,724	1,468,469,409
Receivables	8,749,984,821	537,136,247
Reinsurance assets	24,230,398,085	-
FVOCI	7,473,695,109	15,077,443,196
Other assets	8,236,718,299	44,210,988,068
Accounts payable and other current liabilities	(4,074,248,961)	(569,362,754)
Long-term notes and loans payable	(35,379,435,131)	-
Retirement liability	(352,662,099)	(77,765,400)
Other liabilities	(278,154,424)	(53,542,114,672)
Net assets	11,305,961,423	7,104,794,094



On May 24, 2013, the Parent Company repurchased 300,000 shares held as treasury stock at ₱8.69 per share for ₱2.61 million.

SEC approved the registration of the Parent Company's authorized capital stock before its listing date with the PSE, which was on July 2, 1962. The actual number of shares initially listed were 584,085 shares at an offer price of ₱10.0 per share. Total number of common shareholders was 371 and 377 as of December 31, 2023 and 2022, respectively.

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### 39. Retained Earnings

On July 21, 2023, the Company declared dividends of ₱38.82 million or ₱0.05 per share to ordinary shareholders on record as at August 4, 2023 and was subsequently paid on September 1, 2023.

On November 24, 2023 and April 12, 2023, the Parent Company's BOD approved additional appropriation of retained earnings amounting to ₱1,705.0 billion and ₱0.5 billion, for planned investments and business expansion that the Parent Company intends to carry out for the next three (3) years, respectively.

On December 31, 2021, the Parent Company's BOD approved appropriation of retained earnings amounting to ₱3.5 billion, for planned investments and business expansion that the Parent Company intends to carry out for the next 2-3 years. On the same date, the Parent Company approved the reversal of ₱2.5 billion appropriations made in 2019 and 2018 following the completion of its previous planned investment and business expansion.

On March 30, 2020, the BOD approved the declaration of cash dividends of ₱0.00516 per share with a total amount of ₱0.09 million to the stockholders of the Parent Company's preferred shares on record as of April 27, 2020, payable on May 20, 2020.

On December 31, 2019, the Company's BOD approved additional appropriation of retained earnings amounting to ₱400 million for planned investments and business expansion that the Parent Company intends to carry out for 2-3 years.

On December 31, 2018, the Company's BOD approved additional appropriation of retained earnings amounting to ₱2,100 million for planned investments and business expansion that the Parent Company intends to carry out for 2-3 years.

Retained earnings include ₱6,034.3 million and ₱4,831.3 million as of December 31, 2023 and 2022, respectively, representing treasury shares, appropriated retained earnings and deferred tax assets that are not available for dividend declaration. After reconciling items, the retained earnings of the Parent Company that are available for dividend declaration amounted to ₱\_\_\_\_\_ million and ₱1,560.75 million as of December 31, 2023 and 2022, respectively.

Under the Tax Code, publicly-held Corporations are allowed to accumulate retained earnings in excess of capital stock and are exempt from improperly accumulated earnings tax.

#### Restrictions

The Group's retained earnings include accumulated earnings of subsidiaries, associate and joint venture amounting to ₱6,334.50 million and ₱7,365.54 million as of December 31, 2023 and 2022, respectively, not declared as dividends to the Group. Accordingly, these are not available for dividend declaration.



#### 40. Non-controlling Interests

The summarized financial information attributable to non-controlling interests for significant subsidiaries as of and for the years ended December 31, 2023, 2022 and 2021 are as shown below:

	IPO <sup>(a)</sup>			EEI <sup>(b)</sup>			SLRIHSI <sup>(c)</sup>			MICO Equities Corporation, Inc. and Subsidiaries <sup>(d)</sup>			Sunlife Grepa Financial Inc. and Subsidiaries <sup>(e)</sup>			RCBC Trust Corporation <sup>(f)</sup>		
	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021
<b>Assets</b>																		
Current assets	3,805	3,614	3,063	–	3,614	3,063	22	1,430	–	38,889	–	–	45,618	–	–	–	–	–
Noncurrent assets	16,159	14,088	13,065	–	14,088	13,065	3,801	2,279	–	12,501	–	–	15,676	–	–	–	–	–
	19,964	17,702	16,128	–	17,702	16,128	3,823	3,709	–	51,390	–	–	61,294	–	–	–	–	–
<b>Liabilities and Equity</b>																		
Current liabilities	3,257	3,516	2,183	–	3,516	2,183	97	8	–	39,454	–	–	40,076	–	–	–	–	–
Noncurrent liabilities	1,623	1,445	2,826	–	1,445	2,826	–	–	–	631	–	–	14,113	–	–	–	–	–
	4,880	4,961	5,009	–	4,961	5,009	97	8	–	40,085	–	–	54,189	–	–	–	–	–
Revenue	4,491	3,945	3,351	–	3,945	3,351	–	–	–	–	–	–	–	–	–	–	–	–
Net income (loss)	662	782	664	–	782	664	25	27	–	–	–	–	–	–	–	–	–	–
<b>Total comprehensive income (loss)</b>	2,543	1,813	940	–	1,813	940	25	27	–	–	–	–	–	–	–	–	–	–
Share of NCI in net assets	7,117	5,472	4,655	–	5,472	4,655	2,525	1,480	–	4,593	–	–	3,868	–	–	60	–	–
Share of NCI in net income (loss)	351	399	341	–	399	341	10	11	–	–	–	–	–	–	–	–	–	–
Dividends paid	103	87	162	–	87	162	–	–	–	–	–	–	–	–	–	–	–	–
Operating	1,114	1,231	848	–	1,231	848	(137)	(58)	–	(529)	–	–	1,548	–	–	–	–	–
Investing	(436)	(214)	(193)	–	(214)	(193)	(1,274)	(374)	–	190	–	–	(1,472)	–	–	–	–	–
Financing	(832)	(659)	(370)	–	(659)	(370)	10	1,851	–	(32)	–	–	(350)	–	–	100	–	–

- (a) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 51.82%  
(b) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 0% and 44.66%, respectively  
(c) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 40.00% and 0.00%, respectively  
(d) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 49.00% and 0.00%, respectively  
(e) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 22.670% and 0.00%, respectively  
(f) Proportion of ownership owned by non-controlling interests as of December 31, 2023 and 2022: 60.00% and 0.00%, respectively



### *Material Partly-Owned Subsidiaries*

#### MEI

On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with Pan Malayan Management & Investment Corporation (PMMIC), whereby HI will issue 397,703,801 common shares to PMMIC in exchange for the acquisition of 100% of PMMIC's outstanding shareholdings in MICO Equities, Inc (MEI which is equivalent to 77.33% of MEI.

#### SLGFI

On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with GPL Holdings, Inc, whereby HI will issue 295,133,148 common shares to GPLH in exchange for the acquisition of 100% of GPLH's outstanding shareholdings in Sunlife Grepa Financial Inc. (SLGFI) and Grepa Realty Holdings Corporation (GRHC). As of this date GPL directly owns 51% of SLGFI and 49% of GRHC. SLGFI also owns 51% of GRHC, thus GPL's effective ownership in GRHC is 75%.

#### RTC

In 2023, the Parent company invested ₱40.0 million for a 40% stake in RCBC Trust Corporation.

#### SLRHSI

In February 2022, the Parent Company sold 1,612,759 common shares representing 14.64% ownership of SLRHSI to Sojitz Corporation. Further, on November 15, 2022, Sojitz Corporation subscribed and paid for additional authorized capital stock applied for by SLRHSI. Accordingly, the ownership stake of the Parent Company decreased from 100% to 60%.

#### IPO

In May 2019, the Parent Company sold the 281,642 shares of MESI to IPO, which represents 7% ownership in MESI. With this acquisition, MESI became 100% indirectly-owned subsidiary of the Parent Company through IPO. Subsequently, IPO issued 295,329,976 common shares from its unissued capital stock to AC, the parent company of AEI, in exchange for the merger of IPO and AEI, with IPO being the surviving corporation. Upon merger, the Parent Company's ownership interest over IPO was reduced from 67.34% to 48.18%. The non-controlling interest increased from 32.66% to 51.82% or an increase of ₱2.52 billion.

#### EEI

On April 26, 2023, the Parent Company sold 207,256,297 common shares, representing 20% of the outstanding shares of EEI Corporation (EEI) for a consideration of ₱1.25 billion. The sale has reduced the holdings of the Parent Company in EEI from 55.34% to 35.34% which signified loss of control over the subsidiary. This transaction resulted to deconsolidation of EEI and its subsidiaries. On May 22, 2023, the Parent Company sold 148,664,942 common shares representing 14.34% of the outstanding shares of EEI which further reduced the holdings of the Parent Company to 21%. The sale is accounted as disposal of investment in an associate.

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## 41. Operating Segment Information

For management purposes, the Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

Segment financial information is reported on the basis that it is used internally for evaluating segment performance and allocating resources to segments.



The Group derives its revenue from the following reportable segments:

Property and Property services - represents property and project management services of the Group.

Education - primarily consists of revenues from IPO and subsidiaries in education and other related support services.

Automotive - represents automotive dealerships of the Group.

Financial services - consists of non-life and life insurance arm of the Group.

Other Services - represent support services which cannot be directly identified with any of the reportable segments mentioned above. These include sale of pharmaceutical products, trading of consumer goods and rendering various services to the consumers.

Segment assets and liabilities exclude deferred income tax assets and liabilities. Inter-segment income arises from transactions that were made on terms equivalent to those that prevail in an arms-length transactions.

Management monitors construction revenue and segment net income for the purpose of making decisions about resource allocation. Segment performance is evaluated based on net income and construction revenue.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.



(Amounts in Millions)

	Construction			Automotive			Education			Property and Service			Financial Services			Other Services			Eliminations			Consolidation		
	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021
<b>Revenue</b>	<b>5,327</b>	14,652	16,150	<b>5,309</b>	4,855	3,726	<b>4,491</b>	3,945	3,351	<b>1,079</b>	458	231	-	-	-	<b>682</b>	390	691	<b>(395)</b>	(550)	(424)	<b>11,904</b>	23,905	23,599
<b>Net Income (loss) attributable to share of parent</b>	<b>(257)</b>	209	490	<b>(59)</b>	30	61	<b>662</b>	769	659	<b>327</b>	120	200	-	-	-	<b>1,503</b>	844	664	<b>(798)</b>	(1,000)	897	<b>441</b>	1,174	1,073
<b>Other Information</b>																								
Segment assets	-	28,974	32,215	<b>3,969</b>	11,135	2,566	<b>19,964</b>	17,701	16,129	<b>13,429</b>	10,538	2,287	<b>112,785</b>	-	-	<b>25,352</b>	7,874	7,402	<b>(10,995)</b>	(3,405)	(2,792)	<b>159,964</b>	65,227	57,194
Deferred tax assets	-	(1,289)	(1,112)	<b>(22)</b>	59	(26)	<b>(49)</b>	(38)	(38)	<b>(26)</b>	(29)	(4)	<b>(676)</b>	-	-	<b>(58)</b>	(84)	(3)	<b>(31)</b>	39	32	<b>(832)</b>	(1,412)	(1,223)
Net segment assets	-	27,685	31,103	<b>3,947</b>	11,194	2,540	<b>19,915</b>	17,663	16,091	<b>13,403</b>	10,509	2,283	<b>112,109</b>	-	-	<b>25,294</b>	7,790	7,399	<b>(11,026)</b>	(3,444)	(2,760)	<b>159,132</b>	63,815	56,500
Segment liabilities	-	15,557	18,874	<b>1,740</b>	9,453	1,507	<b>4,880</b>	4,961	5,009	<b>6,689</b>	5,741	307	<b>94,274</b>	-	-	<b>1,630</b>	2,040	1,782	<b>(8,390)</b>	(401)	(189)	<b>109,750</b>	29,362	27,078
Income tax payable	-	(6)	(16)	-	-	(7)	<b>(20)</b>	(5)	(2)	<b>(9)</b>	(1)	(1)	<b>(4)</b>	-	-	<b>(8)</b>	(6)	(1)	-	-	-	<b>(40)</b>	(18)	(27)
Deferred tax liabilities	-	(128)	(128)	<b>(341)</b>	(237)	(192)	<b>(795)</b>	(590)	(489)	-	(2)	-	-	-	-	-	-	(46)	<b>(88)</b>	(116)	(141)	<b>(1,990)</b>	(1,045)	(856)
Net segment liabilities	-	15,423	18,730	<b>1,399</b>	9,216	1,308	<b>4,065</b>	4,366	4,518	<b>6,680</b>	5,738	306	<b>94,270</b>	-	-	<b>1,622</b>	2,034	1,735	<b>(8,477)</b>	(285)	(331)	<b>107,720</b>	28,299	26,724
Investments in associates and joint ventures	-	3,190	3,260	-	-	-	-	-	-	7	7	7	-	-	-	<b>22,394</b>	7,134	6,399	<b>(2,028)</b>	(1,831)	(871)	<b>6,020</b>	8,303	7,834
Equity in net earnings (losses) of associates	<b>(366)</b>	(106)	925	<b>(96)</b>	42	55	-	-	-	<b>94</b>	105	139	-	-	-	<b>119</b>	384	311	-	-	388	<b>117</b>	425	1,430
Cash flows arising from:																								
Operating activities	-	(543)	(1,578)	<b>16</b>	397	397	<b>1,114</b>	1,231	849	<b>38</b>	78	78	<b>1,019</b>	-	-	<b>(287)</b>	(495)	(495)	<b>(991)</b>	(1,926)	538	<b>1,309</b>	(323)	(1,299)
Investing activities	-	(210)	583	<b>(2)</b>	170	170	<b>(436)</b>	(214)	(194)	<b>(4,011)</b>	-	-	<b>(1,282)</b>	-	-	<b>(5,986)</b>	1,373	1,373	<b>(7,089)</b>	4,075	(3,536)	<b>(7,729)</b>	(5,970)	279
Financing activities	-	(3,820)	(6,789)	<b>(39)</b>	(290)	(290)	<b>(832)</b>	(659)	(370)	<b>1,710</b>	53	53	<b>(382)</b>	-	-	<b>(3,799)</b>	5,634	5,634	<b>2,909</b>	(4,357)	459	<b>6,429</b>	3,827	6,778
Capital expenditures	-	(171)	(171)	-	(73)	(73)	-	(184)	(184)	<b>3,947</b>	6,156	-	-	-	-	-	53	53	<b>1,248</b>	(2,042)	(2,781)	<b>4,524</b>	7,029	652
Interest income	<b>24</b>	35	8	<b>1</b>	1	0	<b>64</b>	20	6	<b>40</b>	27	1	-	-	-	<b>40</b>	26	3	<b>(1)</b>	(7,407)	(5,928)	<b>115</b>	108	19
Interest expense	<b>(214)</b>	(398)	413	<b>(54)</b>	(24)	15	<b>(149)</b>	(113)	137	<b>(284)</b>	(77)	1	-	-	-	<b>(68)</b>	(58)	85	-	47	1	<b>(526)</b>	(670)	708
Provision/ (Benefit) for income tax	<b>(47)</b>	(70)	305	<b>(22)</b>	(16)	1	<b>(45)</b>	5	(30)	<b>(61)</b>	(22)	14	-	-	-	<b>(28)</b>	(15)	2	-	-	-	<b>(138)</b>	(118)	292
Earnings (loss) before income tax	<b>(210)</b>	270	784	<b>(37)</b>	57	(17)	<b>707</b>	777	633	<b>388</b>	142	75	-	-	-	<b>1,530</b>	848	444	<b>(251)</b>	-	(59)	<b>1,180</b>	1,843	1,919
Earnings before income tax and depreciation and amortization	<b>(210)</b>	817	959	<b>31</b>	128	2	<b>1,214</b>	1,252	746	<b>490</b>	163	77	-	-	-	<b>1,550</b>	858	615	<b>(263)</b>	(668)	(51)	<b>1,861</b>	2,955	3,067
Noncash items:																								
Additional revaluation increment on land	-	129	-	<b>1,038</b>	614	37	<b>4,517</b>	1,005	201	-	-	-	<b>329</b>	-	-	-	-	-	<b>(385)</b>	96	(659)	<b>3,290</b>	1,363	334
Depreciation and amortization	-	547	176	<b>68</b>	70	19	<b>507</b>	475	112	<b>102</b>	21	2	-	-	-	<b>20</b>	44	171	<b>(11)</b>	(668)	9	<b>681</b>	1,146	1,148



## 42. Financial Instruments and Financial Risk Management Objectives and Policies

### Financial Risk Management Objectives and Policies

The main purpose of the Group's financial instruments is to raise finances for the Group's operations.

The main risks arising from the Group's financial instruments are liquidity risk, market risk, and credit risk. The BOD reviews and agrees on the policies for managing these risks, as well as approving and authorizing risk limits set by management, summarized below. There were no changes in the policies for managing these risks.

#### a. *Liquidity risk*

Liquidity risk is the risk that the Group will be unable to meet its payment obligations as they fall due. The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and service maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and funding requirements, the Group intends to use internally generated funds and available short-term and long-term credit facilities.

The maturity groupings are based on the remaining period from the end of the reporting period to the contractual maturity date.

The tables below summarize the maturity profile of the Parent Company's financial liabilities as of December 31 based on contractual undiscounted payments.

	2023				Total
	On demand	Less than 6 months	6 months to 1 year	More than 1 year	
Accounts payable and other current liabilities:					
Accounts payable, accrued expenses and others*	<b>₱484,508,665</b>	₱ –	₱ –	₱ –	₱484,508,665
Accrued interest	2,774,712	–	–	–	2,774,712
Due to related parties	87,897,408	–	–	–	87,897,408
Loans payable	1,456,642,021	–	–	–	1,456,642,021
Lease liabilities	–	–	33,917,745	72,060,463	105,978,208
	<b>₱2,031,822,806</b>	₱ –	₱ 33,917,745	₱72,060,463	₱2,031,822,806

\*Excludes statutory liabilities

	2022				Total
	On demand	Less than 6 months	6 months to 1 year	More than 1 year	
Accounts payable and other current liabilities:					
Accounts payable, accrued expenses and others*	₱441,434,303	₱–	₱–	₱–	₱441,434,303
Accrued interest	–	2,590,631	–	–	2,590,631
Due to related parties	10,935,754	–	–	–	10,935,754
Loans payable	–	1,852,000,000	–	–	1,852,000,000
Lease liabilities	–	3,853,820	3,853,820	157,597,107	165,304,747
	<b>₱452,370,057</b>	<b>₱1,858,444,451</b>	<b>₱3,853,820</b>	<b>₱157,597,107</b>	<b>₱2,472,265,435</b>

\*Excludes statutory liabilities



The tables below summarize the maturity profile of the Parent Company's financial assets used to manage liquidity risk.

	2023		
	On demand	Less than 1 year	Total
Cash and cash equivalents	₱178,474,820	₱-	₱178,474,820
Receivables			
Trade	166,935,483	215,868,166	382,803,649
Due from related parties	124,332,282	-	124,332,282
Receivables from plant	29,810,947	13,598,602	43,409,549
Accrued referral incentive	18,575,090	-	18,575,090
Others	82,433,028	-	82,433,028
Dividends receivable	-	86,715,000	86,715,000
Equity investments at FVOCI	-	1,261,334,015	1,261,334,015
	<b>₱600,561,650</b>	<b>₱225,758,128</b>	<b>₱899,307,113</b>

	2022		
	On demand	Less than 1 year	Total
Cash and cash equivalents	₱ 154,506,222	₱-	₱154,506,222
Receivables			
Trade	223,382,915	64,906,062	288,288,977
Due from related parties	165,858,926	-	165,858,926
Receivables from plant	11,040,734	-	11,040,734
Accrued referral incentive	12,684,253	-	12,684,253
Others	106,179,310	-	106,179,310
Dividends receivable	-	55,500,918	55,500,918
Equity investments at FVOCI	-	105,351,148	105,351,148
	<b>₱673,548,985</b>	<b>₱225,758,128</b>	<b>₱899,307,113</b>

The tables below analyze financial assets and financial liabilities of Malayan Insurance Company, Inc. (MICO) into their relevant maturity groups based on the remaining period at the reporting date to their contractual maturities or expected repayment dates.

	2023			
	Up to a year*	1-3 years	More than 3 years	Total
Cash and cash equivalents	₱2,588,984,230	₱-	₱-	₱2,588,984,230
Short-term cash investments	2,570,978	-	-	2,570,978
Insurance receivables	8,645,622,127	-	-	8,645,622,127
Financial assets at FVTPL	90,661,398	214,662,673	49,173,347	354,497,418
Financial assets at FVOCI	1,042,595,844	1,179,010,114	980,336,120	3,201,942,077
Investment securities at amortized cost	100,177,378	82,259,931	2,897,049,785	3,079,487,093
Long-term commercial papers	277,326,639	548,608,342	258,002,918	1,083,937,899
Loans and receivables	123,214,735	-	-	123,214,735
Accrued income	86,631,925	-	-	86,631,925
Reinsurers' share of liabilities	20,059,867,836	-	-	20,059,867,836
<b>Total financial assets</b>	<b>₱33,017,653,090</b>	<b>₱2,024,541,060</b>	<b>₱4,184,562,170</b>	<b>₱39,226,756,318</b>
Insurance contract liabilities	₱23,636,788,796	₱-	₱-	₱23,636,788,796
Insurance payables	4,747,026,858	-	-	4,747,026,858
Accounts payable, accrued expenses and other liabilities**	2,346,461,228	-	-	2,346,461,228
Lease contract liabilities	32,002,022	-	-	32,002,022
<b>Total financial liabilities</b>	<b>₱30,762,278,904</b>	<b>₱-</b>	<b>₱-</b>	<b>₱30,762,278,904</b>

\*Up to a year are all commitments which are either due within one year or are payable on demand.

\*\*Excluding statutory payables.



The table below analyzes nonfinancial assets and liabilities of the Company into amounts expected to be recovered/settled within 12 months (current) and beyond 12 months (noncurrent).

	2023	
	Current	Noncurrent
Deferred acquisition costs	₱484,882,750	₱-
Deferred reinsurance premiums	4,200,880,711	-
Investment properties – net	-	26,563,988
Property and equipment – net	-	775,152,525
Right-of-use assets	-	29,425,520
Deferred tax assets – net	-	560,589,060
Other assets – net	113,109,743	883,942,886
<b>Total nonfinancial assets</b>	<b>₱4,798,873,204</b>	<b>₱2,275,673,979</b>
Provision for unearned premiums	₱6,968,079,251	₱-
Accounts payable, accrued expenses and other liabilities	1,719,759,023	-
Deferred reinsurance commissions	246,152,402	
Pension liability – net	-	352,662,099
<b>Total nonfinancial liabilities</b>	<b>₱8,933,990,676</b>	<b>₱352,662,099</b>

It is unusual for a Company primarily transacting insurance business to predict the requirements of funding with absolute certainty as theory of probability is applied on insurance contracts to ascertain the likely provision and the time period when such liabilities will require settlement. The amounts and maturities in respect of insurance liabilities are, thus, based on management's best estimate based on statistical techniques and past experience.



The tables below summarize the maturity profile of financial assets and liabilities of Sun Life Grepa Financial Inc. and its Subsidiaries (SLGFI Group) using undiscounted contractual maturities based on remaining contractual obligations.

	2023				Total
	Up to a year*	1 - 5 years	Over 5 years	No Maturity Date	
<b>Financial assets:</b>					
<b>Cash and cash equivalents</b>	₱1,468,469,409	₱-	₱-	₱-	₱1,468,469,409
<b>Insurance receivables</b>					
Premiums due and uncollected	167,272,832	-	-	-	167,272,832
Reinsurance recoverable on paid losses	232,670	-	-	-	232,670
<b>Financial assets at FVTPL</b>					
Debt securities	-	-	4,725,088,555	-	4,725,088,555
Seed capital in segregated funds	-	-	-	501,065,822	501,065,822
Mutual fund	-	-	-	100,792,453	100,792,453
<b>Financial assets at FVOCI</b>					
Equity securities	78,405,548	1,109,363,530	12,804,083,444	-	13,991,852,522
Debt securities	-	-	-	1,085,590,674	1,085,590,674
<b>Financial assets at amortized costs</b>	-	233,289,210	-	-	233,289,210
<b>Loans and receivables</b>					
Due from related parties and GEM trust	13,373,470	-	-	-	13,373,470
Due from agents	3,102,079	-	-	-	3,102,079
Policy loans	560,415,719	-	-	-	560,415,719
Held for trust	25,226,387	-	-	-	25,226,387
Others	80,746,198	16,181,302	-	-	96,927,500
<b>Accrued income</b>	347,522,733	-	-	-	347,522,733
<b>Other assets – refundable deposits</b>	-	43,638,852	-	-	43,638,852
<b>Total financial assets</b>	<b>₱2,744,767,045</b>	<b>₱1,358,834,042</b>	<b>₱17,529,172,000</b>	<b>₱1,687,448,949</b>	<b>₱23,363,860,888</b>
<b>Financial liabilities:</b>					
Policy and contract claims	₱541,123,346	₱692,210,021	₱242,670,074	₱-	₱1,476,003,441
Premium deposit fund	445,561,530	-	-	-	445,561,530
Insurance payables	263,710,270	-	-	-	263,710,270
Policyholders' dividend	313,648,287	-	-	-	313,648,287
Lease liabilities	10,615,431	9,516,581	-	-	20,132,012
Accounts payable and accrued expenses	450,336,948	-	-	-	450,336,948
Other liabilities	105,579,126	(12,431,504)	-	-	93,147,622
<b>Total financial liabilities</b>	<b>₱2,130,574,938</b>	<b>₱689,295,098</b>	<b>₱242,670,074</b>	<b>₱-</b>	<b>₱3,062,540,110</b>

\*Maturities up to a year are all commitments which are either due within the time frame or are payable on demand.



The Group manages its liquid assets and investment positions to meet its obligations arising from its insurance contracts and other financial liabilities. In addition, the Group is required to maintain a certain margin of solvency under IC regulations. The estimated timing of net cash outflows for legal policy reserves included in the insurance contract liabilities are mostly expected to be settled beyond one year.

The Group has an Asset Liability Committee (“ALCO”), which is composed of the CEO, CFO, Chief Actuary, CIO and ALM Director, and has ultimate responsibility for the ALM operations of SLGFI. It is accountable for the regular reporting and monitoring of ALM performance, and the development of ALM tactics and strategies. The functions of the SLGFI ALCO include the review of the annual investment plan, review of the asset and liability segmentation, and annual review of the Portfolio Policies and Parameters for each segment. SLGFI ALCO monitors ALM matching positions and overall compliance with the specific portfolio policies and limits as well as other policies and limits applicable to SLGFI. The compliance results are summarized and provided to the SLF Asia Chief Risk Officer on a quarterly basis.

Entities within the Sun Life Financial Group are required to have appropriate liquidity. This means having sufficient liquidity to be able to meet all obligations promptly under foreseeable adverse circumstances, whilst not having excessive liquidity that entails an opportunity cost in terms of product competitiveness and asset yields.

The tables below summarize the maturity profile of iPeople Group financial assets held for liquidity purposes. The maturity groupings are based on the remaining period from the end of the financial reporting date to the contractual maturity date.

	2023			Total
	On demand	Less than 1 year	More than 1 year	
<b>Financial assets at amortized cost</b>				
Cash	₱711,829	₱–	₱–	₱711,829
Cash equivalents	1,092,009	–	–	1,092,009
Receivables*	464,630	730,763	143,729	1,339,122
Receivables from related parties	1,643	–	–	1,643
Short-term investments	208,887	–	–	208,887
Financial assets at FVTPL	9,767	–	–	9,767
Deposits	–	–	26,359	26,359
	<b>₱2,488,765</b>	<b>₱730,763</b>	<b>₱170,088</b>	<b>₱3,389,616</b>

\*excluding advances to officers and employees

	2022			Total
	On demand	Less than 1 year	More than 1 year	
<b>Financial assets at amortized cost</b>				
Cash	₱544,228	₱–	₱–	₱544,228
Cash equivalents	1,414,100	–	–	1,414,100
Receivables*	366,030	765,456	–	1,131,486
Receivables from related parties	1,825	–	–	1,825
Short-term investments	120,962	–	–	120,962
Financial assets at FVTPL	9,332	–	–	9,332
Deposits	–	–	26,404	26,404
	<b>₱2,456,477</b>	<b>₱765,456</b>	<b>₱26,404</b>	<b>₱3,248,337</b>

\*excluding advances to officers and employees



The tables below summarize the maturity profile of the Group's other financial liabilities as at December 31 based on contractual undiscounted payments and contractual remaining maturities.

	2023			Total
	On demand	Less than 1 year	More than 1 year	
Accounts payable and accrued expenses*	₱579,212	₱146,083	₱-	₱725,295
Payables to related parties	8,706	-	-	8,706
Dividends payable	924	-	-	924
Lease liabilities	-	37,047	354,549	391,597
Current portion of the long-term loans	-	32,574	-	32,574
Long-term loans	-	-	293,851	293,851
Short-term loans	-	1,000,000	-	1,000,000
	<b>₱588,842</b>	<b>₱1,215,704</b>	<b>₱648,401</b>	<b>₱2,452,947</b>

\*excluding payables to regulatory bodies, funds payable and provisions

	2022			Total
	On demand	Less than 1 year	More than 1 year	
Accounts payable and accrued expenses*	₱559,892	₱113,220	₱-	₱673,112
Payables to related parties	16,797	-	-	16,797
Dividends payable	26,154	-	-	26,154
Lease liabilities	-	74,235	483,509	557,744
Current portion of the long-term loans	-	24,430	1,497,018	1,521,448
Long-term loans	-	-	334,568	334,568
	<b>₱602,843</b>	<b>₱211,885</b>	<b>₱2,315,095</b>	<b>₱3,129,823</b>

\*excluding payables to regulatory bodies, funds payable and provisions

*b. Market risk*

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in equity prices, foreign currency exchange rates and interest rates.

*c. Equity price risk*

The Group's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity securities classified as available-for-sale securities.

Quoted available-for-sale securities assets are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments; diversification plan; and limits on investment in each industry or sector.

The Parent Company's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity investments at FVOCI.

Equity investments at FVOCI are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market.



The analysis below is performed for reasonably possible movements in the market index with all other variables held constant, showing the impact on equity.

Market Index	2023		2022	
	Change in variable	Effect on equity	Change in variable	Effect on equity
PSE	<b>18.28%</b> <b>(18.28%)</b>	<b>4,069,020</b> <b>(4,069,020)</b>	23.15% (23.15%)	6,107,555 (6,107,555)
Others	<b>20.51%</b> <b>(20.51%)</b>	<b>1,948,004</b> <b>(1,948,004)</b>	35.18% (35.18%)	2,392,586 (2,392,586)

The percentage of increase and decrease in market price is based on the movement in the PSE Index and other market index from beginning to end of the year.

The following table shows the impact of reasonably possible change of Philippine Stock Exchange index (PSEi) and Dow Jones STOXX (DJ STOXX) Euro and SCX5E Index on equity of MICO:

	Impact on equity increase (decrease)		Impact on equity increase (decrease)	
	Change in equity prices	PSEi	Change in equity prices	DJ STOXX
<b>December 31, 2023</b>	15%	<b>₱236,804,358</b>	+15%	<b>₱65,182,874</b>
	-15%	<b>(236,804,358)</b>	-15%	<b>(65,182,874)</b>
December 31, 2022	+15%	₱316,893,698	+15%	₱91,823,935
	-15%	(316,893,698)	-15%	(91,823,935)

The analysis below is performed by Sun Life Financial Group for reasonably possible movements in key variables with all other variables held constant, showing the impact on other comprehensive income (that reflects changes in fair value of financial assets at FVOCI).

	Change in variable	Impact on OCI
	<b>2023</b>	+2 bps -2 bps
2022	+2 bps -2 bps	₱33,270,118 (33,270,118)

The Group determined the reasonably possible change in equity pricing using percentage changes in the Philippine Stock Exchange (PSE) composite index for the past three years. The sensitivity analysis includes the Group's stock portfolio with amounts adjusted by the specific beta for these investments as at reporting date.

The Group measures the sensitivity of its investments in mutual funds through fluctuations in the net asset value per share (NAVPS). Since the Group's investments in mutual funds is limited only to seed capital in VUL segregated funds and SLAMCI mutual funds as of December 31, 2021, the sensitivity analysis on the reasonably possible movements of NAVPS and its impact to the net income is not material to the financial statements.



d. *Credit risk*

The Parent Company's exposure to credit risk on its receivables relates primarily to the inability of the debtors to pay and fully settle the unpaid balance of receivables owed to the Parent Company. The Parent Company manages its credit risk in accordance with its credit risk policies which requires the evaluation of the creditworthiness of the debtors. The Parent Company's exposure to credit risk on its other receivables from debtors and related parties is managed through close account monitoring and setting limits.

Concentrations arise when a number of counterparties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. The Parent Company does not have any significant exposure to any individual customer or counterparty. With respect to credit risk arising from receivables, the Parent Company's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of this financial asset.

An impairment analysis is performed at each reporting date using a provision matrix to measure ECL. The provision rates are based on days past due for various customer segments. With similar loss patterns. The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The table below shows the credit quality of the Parent Company's financial assets as of December 31:

	<b>2023</b>		
	<b>Neither past due nor impaired</b>		
	<b>High Grade</b>	<b>Standard Grade</b>	<b>Total</b>
Cash and cash equivalents			
Cash in banks	<b>₱93,399,017</b>	<b>₱—</b>	<b>₱93,399,017</b>
Short-term investments	<b>83,611,922</b>	<b>—</b>	<b>83,611,922</b>
Accounts receivable:			
Receivables from:			
Trade	<b>382,803,649</b>	<b>—</b>	<b>382,803,649</b>
Due from related parties	<b>124,332,282</b>	<b>—</b>	<b>124,332,282</b>
Advances to officers and employees	<b>5,898,781</b>	<b>—</b>	<b>5,898,781</b>
Advances to suppliers	<b>88,406,030</b>	<b>—</b>	<b>88,406,030</b>
Insurance receivable	<b>3,815,311</b>	<b>—</b>	<b>3,815,311</b>
Other receivables:	<b>59,500,994</b>	<b>—</b>	<b>59,500,994</b>
Dividend receivable	<b>86,715,000</b>	<b>—</b>	<b>86,715,000</b>
	<b>₱ 928,482,986</b>	<b>₱—</b>	<b>₱ 928,482,986</b>



	2022		
	Neither past due nor impaired		
	High Grade	Standard Grade	Total
Cash and cash equivalents			
Cash in banks	P75,376,592	P-	P75,376,592
Short-term investments	78,827,432	-	78,827,432
Accounts receivable:			
Receivables from:			
Trade	288,288,977	-	288,288,977
Due from related parties	165,858,926	-	165,858,926
Advances to officers and employees	37,874,416	-	37,874,416
Advances to suppliers	28,523,043	-	28,523,043
Accrued referral incentive	12,684,253	-	12,684,253
Insurance receivable	3,282,389	-	3,282,389
Other receivables:	36,499,462	-	36,499,462
Dividend receivable	55,500,918	-	55,500,918
	<b>P782,716,408</b>	<b>P-</b>	<b>P782,716,408</b>

Neither past due nor impaired accounts receivables, other receivables are classified into ‘high grade’ and ‘standard grade’. The Parent Company sets financial assets as ‘high grade’ based on the Company’s positive collection experience. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits. On the other hand, ‘standard grade’ are those which have credit history of default in payments.

Past due and impaired financial assets are those outstanding balances which are historically collected after due dates. Impairment is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of customer segments with similar loss patterns (i.e., type of customers). The calculation reflects the probability-weighted outcome and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The table below shows the credit risk exposure on iPeople Group’s financial assets as at December 31, 2023:

	<b>Gross carrying amount at default</b>	<b>Expected credit loss (Impaired)</b>
Cash in banks	<b>P711,829</b>	<b>P-</b>
Cash equivalents	<b>1,092,009</b>	<b>-</b>
Receivables from:		
Tuition and other fees	<b>1,634,740</b>	<b>375,312</b>
Related parties	<b>1,643</b>	<b>-</b>
Others	<b>129,464</b>	<b>9,258</b>
Short-term investments	<b>208,887</b>	<b>-</b>
Financial assets at FVTPL	<b>9,767</b>	<b>-</b>
Deposits	<b>26,359</b>	<b>-</b>
	<b>P3,814,698</b>	<b>P384,570</b>



December 31, 2022:

	Gross carrying amount at default	Expected credit loss (Impaired)
Cash in banks	₱544,228	₱-
Cash equivalents	1,414,100	-
Receivables from:		
Tuition and other fees	1,429,781	337,619
Related parties	1,825	-
Others	62,966	8,770
Short-term investments	120,962	-
Financial assets at FVTPL	9,332	-
Deposits	26,404	-
	₱3,609,598	₱346,389

The Group recognizes an allowance for ECLs for all debt instruments not held at fair value. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

An impairment analysis is performed at each reporting date using a provision matrix to measure ECL. The mechanics of the ECL calculations and the key elements are, as follows:

- Probability of default (PD)* is an estimate of the likelihood of default over a given time horizon.
- Exposure at default (EAD)* is an estimate of the exposure at a future default date taking into account expected changes in the exposure after the reporting date.
- Loss given default (LGD)* is an estimate of the loss arising in the case where a default occurs at a given time.

The Group's debt instruments at amortized cost comprise of cash and cash equivalents, short-term investments, and refundable deposits that are considered to have low credit risk. Hence, it is the Group's policy to measure ECL on such instrument on a 12-month basis applying the low credit risk simplification and based on the PD which is publicly available. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses external credit ratings both to determine whether the debt instrument has significantly increased in credit risk and to estimate ECL.

For tuition and other fees receivables, the Group applies a simplified approach in calculating ECL. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECL at each reporting date. The Group generally uses a provision matrix to calculate ECL. The provision rates are based on days past due for groupings based on school term. The provision matrix is initially based on the Group's historical observed default rates. The Group will then consider directly relevant forward-looking information. At every reporting date, the



historical observed default rates are updated and changes in the forward-looking estimates are considered.

The Group may consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

The aging of tuition and other fees (current and past due accounts) and the ECL as at December 31 follows:

	2023					ECL	Total
	Current	Past Due					
		< 1 quarter	1 – 2 quarters	> 2 quarters			
Tuition and other fees	<b>₱921,968</b>	<b>₱51,614</b>	<b>₱304,641</b>	<b>₱356,567</b>	<b>(₱375,312)</b>	<b>₱1,259,478</b>	

	2022					ECL	Total
	Current	Past Due					
		< 1 quarter	1 – 2 quarters	> 2 quarters			
Tuition and other fees	₱684,401	₱22,651	₱355,466	₱367,263	(₱337,619)	₱1,092,162	

The table below shows the maximum exposure to credit risk of the components of MICO's statements of financial position, net of impairment losses.

	2023	2022
<b>Financial assets at FVTPL</b>		
Listed equity securities:		
Common shares	<b>190,557,221</b>	₱236,110,261
Funds	<b>352,953,664</b>	434,215,709
Private debt securities	<b>354,497,418</b>	389,247,188
<b>Financial assets at FVOCI</b>		
Listed equity securities:		
Common shares	<b>2,558,547,229</b>	3,195,207,229
Preferred shares	<b>92,440</b>	92,440
Unlisted equity securities:		
Common shares	<b>492,489,493</b>	402,798,481
Preferred shares	<b>17,540</b>	17,540
Government debt securities:		
Local currency	<b>898,280,725</b>	692,210,460
Foreign currency	<b>306,005,077</b>	184,349,970
Private debt securities	<b>1,997,656,275</b>	1,313,814,520
<b>Investments securities at amortized cost</b>		
Government debt securities:		
Local currency	<b>2,728,174,415</b>	2,715,365,369
Foreign currency	<b>273,643,653</b>	124,282,199
Private debt securities-net	77,669,485	312,818,547
Cash and cash equivalents	2,588,984,230	2,839,762,280
Short-term investments	2,570,978	3,042,926

(Forward)



	2023	2022
<b>Loans and receivables:</b>		
Long-term commercial papers	₱1,083,937,899	₱1,064,692,674
Accounts receivable	108,501,810	96,249,059
Notes receivable	11,564,438	5,084,603
Security fund	1,279,554	909,737
Cash advances	909,737	1,279,554
<b>Insurance receivables:</b>		
Due from policyholders, agents and brokers	6,370,782,100	6,766,034,190
Due from ceding companies:		
Treaty	884,377,027	840,038,005
Facultative	117,551,909	87,646,155
Funds held by ceding companies – treaty	566,050,157	578,045,132
Reinsurance recoverable on paid losses	671,444,341	628,644,560
<b>Accrued income:</b>		
Accrued interest income:		
Investment securities at amortized cost	41,415,101	36,596,599
Financial assets at FVOCI	32,623,534	21,029,422
Financial assets at FVTPL	5,493,112	7,074,405
Long-term commercial papers	5,832,915	5,148,718
Funds held by ceding companies – treaty	654,176	780,924
Cash and cash equivalents	225,109	432,835
Security fund	145,853	145,853
Accrued dividend income	242,125	768,005
	<b>₱22,725,170,740</b>	<b>₱22,983,935,549</b>

The following table provides information regarding the credit risk exposure of MICO by classifying gross carrying amounts of financial assets according to credit ratings of the counterparties:

	2023				Total
	Neither past due nor impaired		Past due but not impaired	Past due or impaired	
	High Grade	Medium Grade			
<b>Financial assets at FVTPL</b>					
Listed equity securities:					
Common shares	₱190,557,221	₱–	₱–	₱–	190,557,221
Private debt securities	265,714,318	88,783,100	–	–	354,497,418
Funds	352,953,664	–	–	–	352,953,664
<b>Financial assets at FVOCI</b>					
Listed equity securities:					
Common shares	2,558,547,229	–	–	–	2,558,547,229
Preferred shares	92,440	–	–	–	92,440
Unlisted equity securities:					
Common shares	–	492,489,493	–	–	492,489,493
Preferred shares	–	17,540	–	–	17,540
Government debt securities:					
Local currency	898,280,725	–	–	–	898,280,725
Foreign currency	306,005,077	–	–	–	306,005,077
Private debt securities	1,825,554,952	172,101,324	–	–	1,997,656,275
<i>(forward)</i>					
<b>Investments securities at amortized cost</b>					
Government debt securities:					
Local currency	₱2,728,174,008	₱–	₱–	₱–	₱2,728,174,008
Foreign currency	273,643,635	–	–	–	273,643,635
Private debt securities-net	77,669,450	–	–	–	77,669,450
<b>Cash and cash equivalents</b>	2,588,984,230	–	–	–	2,591,555,622
<b>Short-term investments</b>	2,570,978	–	–	–	2,570,978
<b>Loans and receivables</b>					
Long-term commercial papers	1,040,635,282	43,303,431	–	–	1,083,938,713
Notes receivable	11,564,438	–	–	1,097,877	12,662,315



	2023					Total
	Neither past due nor impaired		Past due but not impaired	Past due or impaired		
	High Grade	Medium Grade				
Accounts receivable	108,501,810	–	–	2,050,610	110,552,420	
Cash advances	978,396	–	–	–	978,396	
Security fund	909,737	–	–	–	909,737	
<b>Insurance receivables:</b>	<b>1,672,517,827</b>	<b>1,765,547,835</b>	<b>3,028,777,510</b>	<b>9,939,525</b>	<b>6,476,782,697</b>	
Due from policyholders, agents and brokers						
Due from ceding companies:						
Treaty	810,121	23,860,981	861,205,924	–	885,877,026	
Facultative	10,816,674	31,869,148	79,238,023	–	121,923,845	
Funds held by ceding companies – treaty	86,217	198,173,286	367,790,654	–	566,050,157	
Reinsurance recoverable on paid losses	20,756,118	99,728,484	567,396,934	–	687,881,536	
<b>Accrued income:</b>						
Accrued interest:						
Financial assets at FVTPL	5,493,112	–	–	–	5,493,112	
Financial assets at FVOCI	32,623,534	–	–	–	32,623,534	
Investment securities at amortized cost	41,415,101	–	–	–	41,415,101	
Long-term commercial papers	5,832,915	–	–	–	5,832,915	
Funds held by ceding companies – treaty	654,176	–	–	–	654,176	
Cash and cash equivalents	225,109	–	–	–	225,109	
Security fund	145,853	–	–	–	145,853	
Dividend income	242,125	–	–	–	242,125	
	<b>₱15,022,956,472</b>	<b>₱2,915,874,622</b>	<b>₱4,904,409,045</b>	<b>₱13,088,012</b>	<b>₱22,856,328,150</b>	

The credit rating is based on the following:

- a) *Cash and cash equivalents, short-term investments and related accrued income*  
High grade pertains to those deposited, placed or invested in foreign and local banks belonging to the top banks in the Philippines in terms of resources and profitability, while medium grade pertains to those deposited, placed or invested in thrift banks and rural banks in the Philippines.
- b) *Insurance receivables, loans and receivables and accrued rent income*  
For insurance receivables, loans and receivables and accrued rent income except due from ceding companies, funds held by ceding companies and long-term commercial papers, the Company uses a credit rating concept based on the borrowers and counterparties' overall creditworthiness. High grade is given to borrowers and counterparties who possess strong to very strong capacity to meet its obligations. Standard grade is given to borrowers and counterparties who possess above average capacity to meet its obligations. These counterparties are somewhat susceptible to adverse changes in business and economic conditions.

For due from ceding companies and funds held by ceding companies from local sources, the Company uses a credit rating concept based on the debt-to-equity ratios of the borrowers and counterparties. High grade is given to borrowers and counterparties with debt-to-equity ratio of less than or equal to 2:1, while medium grade is given to borrowers and counterparties with debt-to-equity ratio of more than 2:1.

For due from ceding companies and funds held by ceding companies from foreign sources, the Company uses Standard & Poor's (S&P) and A.M. Best's credit rating of insurance companies. High grade pertains to insurance companies rated by S&P and A.M. Best as higher than BB+, which means that the insurance company has good to strong financial security characteristics, but may be affected by adverse business conditions. Medium grade pertains to insurance companies that are ungraded and rated by S&P and A.M. Best as lower than BB+, which means that the insurance company has marginal financial security characteristics. Positive attributes exist, but adverse business conditions could lead to insufficient ability to meet financial commitments.



In compliance with PFRS 9, MICO developed ECL parameters and methodologies for each portfolio, using historical data as well as forward-looking inputs and assumptions.

c) *Equity securities and related accrued income*

Listed equity securities are classified as high grade. Unlisted equity securities are classified as medium grade.

d) *Debt securities, long-term commercial papers and related accrued income*

These are based on the credit ratings by the international rating agency and by Philippine Ratings Services Corporation (Philratings), the only domestic credit rating services in the Philippines accredited by Bangko Sentral ng Pilipinas (BSP) and SEC, in cases where the international rating agency's rating is not available. High grade pertains to investments rated by the rating agency as BBB- and higher, which means that the counterparties have extremely strong to adequate capacity of paying interest and repaying principal, as well as investments in securities issued by the Philippine Government. Medium grade pertains to investments rated as Baa and higher by Philratings, as well as investments rated by the rating agency as BB+ to B- (except Philippine Government Securities). The Company's holdings under this category are rated either BB- by the rating agency (due to sovereign credit rating ceiling) or Aaa by Philratings which is defined by Philratings to mean that the obligor's capacity to meet its financial commitment on the obligation is extremely strong.

e) *Notes receivables*

Receivables from related entities are considered as high grade.

The following tables show the aging analysis of insurance receivables that were past due but not impaired.

	2023			Total Past Due but not Impaired
	<60 days	61 to 120 days	More than 120 days	
Due from ceding companies	₱19,206,514	₱319,021,948	₱602,215,485	₱940,443,947
Funds held by ceding companies	124,067,008	101,182,094	142,541,552	367,790,654
Reinsurance recoverable for paid losses	29,778,220	(20,439,964)	558,058,678	567,396,934
	<b>₱173,051,742</b>	<b>₱399,764,078</b>	<b>₱1,302,815,715</b>	<b>₱1,875,631,535</b>

Past due but not impaired balances have an aging of more than ninety (90) days but less than one year.

The credit quality of insurance receivables and investment securities, gross of allowance for credit losses, as of December 31 follows:

	2023		Total
	Individual	Collective	
<b>Financial Assets at FVTPL</b>			
High Grade	₱-	₱809,225,203	₱809,225,203
Standard Grade	-	88,783,100	88,783,100
	<b>₱-</b>	<b>₱898,008,303</b>	<b>₱898,008,303</b>
<b>Financial Assets at FVOCI</b>			
High Grade	₱-	₱5,588,480,423	₱5,588,480,423
Standard Grade	-	664,608,357	664,608,357
	<b>₱-</b>	<b>₱6,253,088,779</b>	<b>₱ 6,253,088,779</b>



	2023		
	Individual	Collective	Total
<b>Investment Securities at Amortized Cost</b>			
High Grade	P-	₱3,079,487,553	₱3,079,487,553
Standard Grade	-	-	-
	<b>P-</b>	<b>₱ 3,079,487,553</b>	<b>₱3,079,487,553</b>
<b>Insurance Receivables</b>			
High Grade	P-	₱1,704,986,957	₱1,704,986,957
Standard Grade	-	2,119,179,734	2,119,179,734
Past due but not impaired	-	4,904,409,045	4,904,409,045
Impaired	-	9,939,525	9,939,525
	<b>P-</b>	<b>₱8,738,515,261</b>	<b>₱8,738,515,261</b>

Movements of insurance receivables and investment securities are as follows:

	2023		
	Individual	Collective	Total
<b>Financial Assets at FVTPL</b>			
Balance as of January 1, 2023	P-	₱1,059,573,158	₱1,059,573,158
New assets originated	-	353,363,380	353,363,380
Assets derecognized or repaid	-	(486,926,564)	(486,926,564)
Foreign exchange movement	-	(28,001,672)	(28,001,672)
<b>Balance at December 31, 2023</b>	<b>P-</b>	<b>₱898,008,303</b>	<b>₱898,008,303</b>
<b>Financial Assets at FVOCI</b>			
Balance as of January 1, 2023	P-	₱5,788,490,640	₱5,788,490,640
New assets originated	-	2,089,568,372	2,089,568,372
Assets derecognized or repaid	-	(1,568,724,747)	(1,568,724,747)
Amortization and foreign exchange movement	-	(56,245,486)	(56,245,486)
<b>Balance at December 31, 2023</b>	<b>P-</b>	<b>₱6,253,088,779</b>	<b>₱6,253,088,779</b>
<b>Investment Securities at Amortized Cost</b>			
Balance as of January 1, 2023	P-	₱3,152,466,575	₱3,152,466,575
New assets originated	-	1,036,677,999	1,036,677,999
Assets derecognized or repaid	-	(1,100,039,545)	(1,100,039,545)
Amortization	-	(9,617,476)	(9,617,476)
<b>Balance at December 31, 2023</b>	<b>P-</b>	<b>₱3,079,487,553</b>	<b>₱3,079,487,553</b>
<b>Insurance Receivables</b>			
Balance as of January 1, 2023	P-	P-	P-
New assets originated	-	-	-
Assets derecognized or repaid	-	-	-
<b>Balance at December 31, 2023</b>	<b>P-</b>	<b>P-</b>	<b>P-</b>



Movements of the allowance for credit losses on insurance receivables and investment securities during the year are as follows:

	2023		Total
	Individual	Collective	
<b>Financial Assets at FVOCI</b>			
Balance as of January 1, 2023	₱-	₱31,944,246	₱ 31,944,246
New assets originated	-	-	-
Assets derecognized or repaid	-	(101,969)	(101,969)
<b>Balance at December 31, 2023</b>	<b>₱-</b>	<b>₱31,842,277</b>	<b>₱31,842,277</b>
<b>Investment Securities at Amortized Cost</b>			
Balance as of January 1, 2023	₱-	₱460	₱460
New assets originated	-	-	-
Assets derecognized or repaid	-	-	-
<b>Balance at December 31, 2023</b>	<b>₱-</b>	<b>₱460</b>	<b>₱460</b>
<b>Insurance Receivables</b>			
Balance as of January 1, 2023	₱-	₱128,309,728	₱128,309,728
New assets originated	-	44,118,290	44,118,290
Assets derecognized or repaid	-	-	-
Amounts written off	-	(79,534,884)	(79,534,884)
<b>Balance at December 31, 2023</b>	<b>₱-</b>	<b>₱92,893,134</b>	<b>₱92,893,134</b>

As of December 31, 2023 and 2022, the carrying values of the SLGFI Group's financial instruments represent maximum exposure to credit risk as of reporting date. In 2023 and 2022, all financial assets of the Group are classified as Stage 1 and there were no transfers between stages during the year.



The table below provides information regarding the credit risk exposure of the Group by classifying financial assets according to the Group's credit ratings of counterparties:

	2023			
	Investment Grade	Non-investment grade - Satisfactory	Past due and impaired	Total
Cash and cash equivalents	₱1,467,105,709	₱1,363,700	₱-	₱1,468,469,409
Insurance receivables				
Premiums due and uncollected	-	167,272,832	-	167,272,832
Reinsurance recoverable on paid losses	-	232,670	-	232,670
Financial assets at FVTPL				
Debt securities	4,725,088,555	-	-	4,725,088,555
Seed capital in segregated funds	501,065,822	-	-	501,065,822
Mutual Fund	100,792,453	-	-	100,792,453
Financial assets at FVOCI				
Debt securities	13,991,852,522	-	-	13,991,852,522
Equity securities	1,084,375,674	1,215,000	-	1,085,590,674
Financial assets at amortized cost	233,289,210	-	-	233,289,210
Segregated fund assets				
Cash and cash equivalents	1,229,541,027	-	-	1,229,541,027
Government debt securities	3,346,746,746	-	-	3,346,746,746
Loans and receivables	241,516,054	-	-	241,516,054
Equity securities	26,148,373,959	-	-	26,148,373,959
Structured notes	7,034,108,784	-	-	7,034,108,784
Private peso bonds	2,212,183	-	-	2,212,183
Subscription receivable	-	5,893,515	-	5,893,515
Investment receivable	-	77,396,462	-	77,396,462
Accrued income	87,906,051	-	-	87,906,051
Loans and receivables				
Due from related parties and GEM trust	2,474,625	8,914,403	1,984,442	13,373,470
Due from agents	-	3,102,079	-	3,102,079
Policy loans	560,415,719	-	-	560,415,719
Held in trust	25,226,387	-	-	25,226,387
Others	70,345,990	21,545,095	3,051,973	94,943,058
Accrued income	347,522,733	-	-	347,522,733
Other assets – refundable deposits	-	43,638,852	-	43,638,852
	<b>₱61,199,960,203</b>	<b>₱330,574,608</b>	<b>₱5,036,415</b>	<b>₱61,535,571,226</b>



Investment grade financial assets are assets which have strong capacity to meet the Group's financial commitments and are unsusceptible to adverse effects of changes in economic conditions.

Non-investment grade financial assets are assets which are vulnerable to impairment due to the assets' significant speculative characteristics. Adverse economic conditions will likely impair non-investment grade financial assets.

Cash and cash equivalents are substantially deposited to a related party commercial bank in good financial standing and covered by the standard deposit insurance. As part of Group policy, bank deposits are only maintained with reputable financial institutions.

Financial assets at FVTPL consist of unquoted debt securities, investments in seed capital and mutual funds. Financial assets at FVOCI consist mostly of government bonds while others are private local corporations issued debt and equity securities.

Loans and receivables are composed significantly of loan to policyholders which are 100% secured by earned cash values, net of outstanding premiums and due from cedants.

The Group structures the levels of credit risk it accepts by placing limits on its exposure to a single counterparty or Group of counterparty, and to geographical and line of risk segments. The policy of the Group is to deal only with creditworthy counterparties.

The Group has allowance for impairment losses for its loans receivables which are already past due amounting to ₱5.04 million and ₱6.04 million as of December 31, 2023 and 2022, respectively.

The Group conducts a periodic review of allowance for impairment losses based on the corresponding age of past due accounts, payment behaviour, credit capacity and length of relationship with the counterparty.

The Group did not have any significant concentration of credit risk with a single counterparty or group of counterparties, geographical and industry segments as of December 31, 2023 and 2022.

#### *f. Currency Risk*

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

MICO's principal transactions are carried out in Philippine Peso and its exposure to foreign exchange risk arises primarily with respect to US Dollar and Euro. In addition, MICO enters into non-deliverable forward contracts to hedge its exposure on foreign currency exchange risks.



The tables below summarize the Company's exposure to foreign currency exchange rate risks by categorizing financial assets and liabilities by major currencies.

	2023				
	Philippine Peso	US Dollar	Euro	Others	Total
<b>Financial assets at FVTPL</b>					
Listed equity securities:					
Common shares	₱11,608,050	₱178,949,171	₱-	₱-	₱190,557,221
Private debt securities		326,942,434		27,554,984	354,497,418
Funds	183,708,301	136,166,662	6,866,806	26,211,895	352,953,664
<b>Financial assets at FVOCI</b>					
Listed equity securities:					
Common shares	2,407,151,002	113,873,853	4,917,997	32,604,377	2,558,547,229
Preferred shares	92,440	-	-	-	92,440
Unlisted equity securities:					
Common shares	492,489,493	-	-	-	492,489,493
Preferred shares	17,540	-	-	-	17,540
Government debt securities:					
Local currency	898,280,725	-	-	-	898,280,725
Foreign currency	-	306,005,077	-	-	306,005,077
Private debt securities	-	1,997,656,275	-	-	1,997,656,275
<b>Investments securities at amortized cost</b>					
Government debt securities:					
Local currency	2,728,174,008	-	-	-	2,728,174,008
Foreign currency	-	273,643,635	-	-	273,643,635
Private debt securities-net	-	77,669,450	-	-	77,669,450
Cash and cash equivalents	1,611,806,197	962,950,116		14,227,917	2,588,984,230
Short-term investments	2,570,978	-	-	-	2,570,978
Insurance receivables – net	6,002,071,737	2,620,357,851	3,267,580	-	19,924,959
Loans and receivables	1,611,806,197	962,950,116		14,227,917	2,588,984,230
Long-term commercial papers	1,083,937,899	-	-	-	1,083,937,899
Accounts receivable	108,501,810	-	-	-	108,501,810
Notes receivable	11,564,438	-	-	-	11,564,438
Cash advances	978,396	-	-	-	978,396
Security fund	909,737	-	-	-	909,737
Accrued interest:					
Financial assets at FVTPL	-	4,864,516	-	628,596	5,493,112
Financial assets at FVOCI	3,294,683	29,328,851	-	-	32,623,534
Investment securities at amortized cost	36,811,020	4,604,081	-	-	41,415,101
Long-term commercial papers	5,832,915	-	-	-	5,832,915
Funds held by ceding companies – treaty	3,896	650,280	-	-	654,176
Cash and cash equivalents	179,333	45,776	-	-	225,109
Security fund	145,853	-	-	-	145,853
Accrued dividend income	242,125	-	-	-	242,125
<b>Total Financial Assets</b>	<b>15,590,372,576</b>	<b>7,033,708,028</b>	<b>15,052,383</b>	<b>101,227,769</b>	<b>14,134,363,438</b>
Insurance payables:					
Due to reinsurers and ceding companies	1,900,233,413	1,415,695,743	-	35,311,888	3,351,241,044
Funds held for reinsurers	1,395,785,814	-	-	-	1,395,785,814
Accounts payable, accrued expenses and other liabilities:					
Accounts payable	896,717,399	-	-	-	896,717,399
Commissions payable	1,118,775,995	-	-	-	1,118,775,995
Accrued expenses	145,829,471	-	-	-	145,829,471
Surety deposits	147,840,753	-	-	-	147,840,753
Others	37,297,610	-	-	-	37,297,610
Lease contract liabilities	32,002,022	-	-	-	32,002,022
<b>Total Financial Liabilities</b>	<b>₱5,674,482,477</b>	<b>₱1,415,695,743</b>	<b>₱-</b>	<b>₱35,311,888</b>	<b>₱7,125,490,108</b>



The following table demonstrates the sensitivity to a reasonably possible change in the US Dollar, euro and other currency exchange rates, with all other variables held constant, of the Company's profit before tax (due to changes in the foreign exchange rate).

Currency	Change in rate	Impact on income before tax increase (decrease)		Change in rate	Impact on income before tax increase (decrease)	
		2023			2022	
US Dollar	+5%	<b>₱186,258,858</b>		+5%	₱204,671,198	
	-5%	<b>(186,258,858)</b>		-5%	(204,671,198)	
Euro	+5%	<b>734,925</b>		+5%	694,129	
	-5%	<b>(734,925)</b>		-5%	(694,129)	
Others*	+5%	<b>4,331,503</b>		+5%	3,817,901	
	-5%	<b>(4,331,503)</b>		-5%	(3,817,901)	

\*Others include Australian dollar, Canadian dollar, Japanese yen, Hong Kong dollar, British pound, Swiss franc, Indonesian rupiah, Singaporean dollar, Swedish krona, Norwegian krone, Danish krone, and New Zealand dollar

The following table shows the details of the SLGFI Group's foreign currency denominated monetary assets and liabilities and their Philippine Peso equivalents.

	2023*	
	US\$	PHP
<b>Assets</b>		
Cash and cash equivalents	<b>\$3,973,547</b>	<b>₱220,015,308</b>
Financial assets	<b>41,843,318</b>	<b>2,316,864,518</b>
Accrued income	<b>918,365</b>	<b>50,849,870</b>
	<b>46,735,230</b>	<b>2,587,729,696</b>
<b>Liabilities</b>		
Legal policy reserves	<b>19,210,273</b>	<b>1,063,672,816</b>
Premium deposit fund	<b>3,959,670</b>	<b>219,246,928</b>
	<b>23,169,943</b>	<b>1,282,919,744</b>
	<b>\$23,565,287</b>	<b>₱1,304,809,952</b>

\* The exchange rate used in 2023 was ₱55.37 to US\$1.

The analysis below is performed for reasonably possible movements in key variables with all other variables held constant, showing the impact on income before income tax (due to changes in fair value of currency sensitive monetary assets and liabilities). There is no other impact on the Group's equity other than those already affecting the statement of income.

	Currency	Change in variable	Impact on income before income tax
2023	USD	+4.42%	<b>(57,711,388)</b>
	USD	-4.42%	<b>57,711,388</b>
2022	USD	+3.06	<b>(₱36,850,262)</b>
	USD	-3.06	<b>36,850,262</b>



Reasonably possible movements in foreign exchange rates are computed based on average percentage changes in the PDEX closing rate for the past 3 years.

#### 43. Changes in Liabilities Arising from Financing Activities

##### 2023

	January 1, 2022	Net cash flows	Non-cash movement	December 31, 2023
Loans payable (Note 19)	₱8,217,000,000	(₱845,857,979)	(₱3,400,000,000)	₱3,971,142,021
Long-term debt (Note 20)	9,031,523,279	615,007,701	(4,766,185,810)	4,880,345,170
Lease liabilities (Note 14)	1,378,830,278	(149,706,182)	(621,140,794)	607,983,302
	<b>₱18,627,353,557</b>	<b>(₱380,556,460)</b>	<b>(₱8,787,326,604)</b>	<b>₱9,459,470,493</b>

##### 2022

	January 1, 2022	Net cash flows	Non-cash movement	December 31, 2022
Loans payable (Note 19)	₱5,706,469,178	₱2,510,530,822	₱-	₱8,217,000,000
Long-term debt (Note 20)	10,137,862,990	(1,106,339,711)	-	9,031,523,279
Lease liabilities (Note 14)	1,115,360,254	(38,966,647)	302,436,671	1,378,830,278
	<b>₱16,959,692,422</b>	<b>₱1,365,224,464</b>	<b>₱302,436,671</b>	<b>₱18,627,353,557</b>



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON**  
**REVISED SRC RULE 68**  
**DECEMBER 31, 2022**

Philippine Securities and Exchange Commission (SEC) issued the Revised Securities Regulation Code (SRC) Rule 68 which consolidates the two separate rules and labeled in the amendment as “Part I” and “Part II”, respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by Revised SRC Rule 68 that are relevant to the Group. This information is presented for the purpose of filing with the SEC and is not required part of the basic financial statements.

Schedule A. Financial Assets in Equity Securities

The Group is not required to disclose the financial assets in equity securities as the equity investments at fair value through other comprehensive income (FVOCI) amounting ₱650.64 million do not constitute 5% or more of the total noncurrent assets of the Group as at December 31, 2022.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

As at December 31, 2022, the Group has no receivable above ₱1 million or 1% of the total assets, whichever is lower from directors, officers, employees, and principal stockholders (other than related parties).

Schedule C. Amounts Receivable from Related Parties which are eliminated during the Consolidation of Financial Statements

Below is the schedule of receivables with subsidiaries, which are eliminated in the consolidated financial statements as at December 31, 2022:

Name and designation of debtor	Balance at beginning of year	Additions	Amounts collected	Amounts written off	Balance at end of year
<i>Landev Corporation</i>					
Due from affiliates	₱3,571,667	₱4,307,691	(₱3,571,667)	₱-	₱4,307,691
Dividends receivable	49,999,850	47,999,940	(49,999,850)	-	47,999,940
	53,571,517	52,307,631	(53,571,517)	-	52,307,631
<i>Greyhounds Security and Investigation Agency Corporation</i>					
Due from affiliates	765,532	5,759,404	(4,808,432)	-	1,716,504
Dividends receivable	17,999,064	-	(17,999,064)	-	-
	18,764,596	5,759,404	(22,807,496)	-	1,716,504
<i>Investment Managers, Inc.</i>					
Due from affiliates	4,894,281	171,932	-	-	5,066,213
<i>iPeople, inc. and subsidiaries</i>					
Due from affiliates	13,488,728	100,014,084	(89,370,564)	-	24,132,248
Dividends receivable	-	80,310,571	(80,310,571)	-	-
	13,488,728	180,324,655	(89,370,564)	-	24,132,248
<i>EEl Corporation and subsidiaries</i>					
Due from affiliates	2,400,000	10,500,437	(11,002,696)	-	1,897,741
<i>La Funeraria Paz Sucat, Inc</i>					
Due from affiliates	433,328	6,699,794	(5,389,703)	-	1,743,419
Dividends receivable	-	10,000,000	(10,000,000)	-	-
	433,328	16,699,794	(15,389,703)	-	1,743,419
<i>Zambo Wood Realty and Development Corp</i>					
Due from affiliates	15,743	2,158	(17,901)	-	-
Dividends receivable	277,098	-	(277,098)	-	-
	4,342	288,499	-	-	-
<i>Xamdu Motors, Inc.</i>					
Due from affiliates	15,328	905	(16,233)	-	-
<i>Zamboanga Carriers, Inc</i>					
Due from affiliates	18,630	2,179	(17,916)	-	2,893
Dividends receivable	-	-	-	-	-
	18,630	2,179	(17,916)	-	2,893

(Forward)



Name and designation of debtor	Balance at beginning of year	Additions	Amounts collected	Amounts written off	Balance at end of year
<i>Hexagon Lounge, Inc.</i>					
Due from affiliates	₱55,370	₱-	(₱55,370)	₱-	₱-
<i>San Lorenzo Ruiz Investment Holdings and Services, Inc.</i>					
Due from affiliates	1,472,602	6,006,856	(6,683,422)	-	796,036
<i>Secon Professional</i>					
Due from affiliates	89,911	43,999	(90,697)	-	43,213
<i>ATYC, Inc.</i>					
Due from affiliates	-	6,892,921	(853,561)	-	6,039,360
<i>HI Cars, Inc. (formerly Honda Cars Kalookan Inc.)</i>					
Due from affiliates	1,016,415	818,070	(749,482)	-	1,085,003
	₱96,225,048	₱279,817,282	(₱200,608,657)	₱-	₱94,830,261

These receivables are non-interest bearing and are expected to be settled within the next twelve (12) months.

#### Schedule D. Intangible Asset - Other Noncurrent Assets

As at December 31, 2022, the Group's intangible assets consist of goodwill and computer software. Goodwill in the Group's consolidated statements of financial position arose from the acquisition of EEI, IPO and MESI. Details of the Group's intangible assets are as follows:

Description	Balance at beginning of year	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Balance at end of year
Goodwill	₱484,829,719	₱-	₱-	₱-	₱-	₱484,829,719
Intellectual property rights	523,103,000	-	(32,220,936)	-	-	490,882,064
Student relationship	43,761,227	-	(33,002,141)	-	-	10,759,086
Computer software	27,336,914	17,403,328	(13,284,216)	-	-	31,456,026
	₱1,079,030,860	₱17,403,328	(₱78,507,293)	₱-	₱-	₱1,017,926,895

#### Schedule E. Long-term Debt

Below is the schedule of long-term debt of the Group:

Type of Obligation	Amount	Current	Noncurrent
<i>MCM</i>			
Peso-denominated ten (10) year term loan, payable in 20 equal quarterly payments which will start at the end of 21 <sup>st</sup> quarter from the initial drawdown date. Interest is subject to quarterly repricing	₱1,497,017,619	₱1,497,017,619	₱-
<i>NTC</i>			
Peso-denominated seven (10) year term loan, payable in 28 quarterly payments starting May 2022 with interest subject to annual repricing based on higher of 5.5% or prevailing 1-year rate plus interest spread	358,998,600	24,430,200	334,568,400
<i>EEI</i>			
Floating-rate corporate promissory notes with effective interest of 3.5000%, 3.2500% and 3.4200% per annum for three years (3) years	4,607,632,881	3,153,445,912	1,454,186,969
<i>BIOTECH JP</i>			
Yen-denominated five (5) year, four and half (4.5) year term and ten (10) year term loan, with interest rate of 0.05% per annum, 0.30% per annum and 2.975% per annum, respectively	₱158,552,929	₱39,871,329	₱118,681,600
<i>ATYC</i>			
Peso-denominated promissory note payable on or before September 30, 2025 together with annual interest of 6.04% due every anniversary of the note starting September 30, 2023 until the note is fully paid.	2,409,321,250	-	2,409,321,250
	₱9,031,523,279	₱4,714,765,060	₱4,316,758,219



Schedule F. Indebtedness to Related Parties (Long-term Loans from Related Companies)

As at December 31, 2022, the Group has Peso-denominated promissory note with a related party amounting to ₱2.4 billion that is payable on or before September 30, 2025 together with annual interest of 6.04% due every anniversary of the note starting September 30, 2023 until the note is fully paid.

Schedule G. Guarantees of Securities of Other Issuers

There are no guarantees of securities of other issuing entities by the Group as at December 31, 2022.

Schedule H. Capital Stock

<b>Title of issue</b>	<b>Number of shares authorized</b>	<b>Number of shares issued and outstanding as shown under related statement of financial position caption</b>	<b>Number of shares held by related parties</b>	<b>Directors, Officers and Employees</b>	<b>Others</b>
Common shares	1,250,000,000	776,465,281	574,655,552	2,368,580	199,441,149
Preferred shares	2,500,000,000	—	—	—	—



## **INDEPENDENT AUDITOR'S REPORT ON COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS**

The Board of Directors and the Stockholders  
House of Investments, Inc.  
9th Floor, Grepalife Building  
221 Sen. Gil J. Puyat Avenue  
Makati City, Metro Manila

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of House of Investments, Inc. and its Subsidiaries (the Group) as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023, and have issued our report thereon dated April 29, 2024. Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's consolidated financial statements as at December 31, 2023 and 2022 and for each of the three years in the period ended December 31, 2023 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

  
Lloyd Kenneth S. Chua

Partner

CPA Certificate No. 109688

Tax Identification No. 223-270-891

BOA/PRC Reg. No. 0001, April 16, 2024, valid until August 23, 2026

BIR Accreditation No. 08-001998-115-2022, January 20, 2022, valid until January 19, 2025

PTR No. 10079919, January 5, 2024, Makati City

April 29, 2024



**HOUSE OF INVESTMENTS, INC.****RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION**

	Amount
<b>Unappropriated retained earnings, beginning</b>	₱1,419,741,924
<b>Add (Category A): Items that are directly credited to unappropriated retained earnings</b>	—
Reversal of Retained Earnings appropriation/s	—
Effect of restatements of prior-period adjustments	—
Others (sale of FVOCI shares)	37,772,927
	1,457,514,851
<b>Less (Category B): Items that are directly debited to unappropriated retained earnings</b>	
Dividend declaration during the reporting period	(38,823,264)
Retained Earnings appropriated during the period	(1,700,000,000)
Effect of restatements of prior-period adjustments	—
Others (describe nature)	—
Unappropriated retained earnings as adjusted, beginning	(281,308,413)
Net income for the year	1,426,905,278
<b>Less (Category C.1): Unrealized income recognized in the profit or loss during the reporting period (net of tax)</b>	
Equity in net income of associate/joint venture, net of dividends declared	—
Unrealized foreign exchange gain, except those attributable to cash and cash equivalents	—
Unrealized fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	—
Unrealized fair value gain of investment property	—
Other unrealized gain or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	—
Subtotal	—
<b>Add (Category C.2): Unrealized income recognized in the profit or loss during the reporting period (net of tax)</b>	

	Amount
Realized foreign exchange gain, except those attributable to cash and cash equivalents	—
Realized fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	—
Realized fair value gain on investment property	—
Other realized gain or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	—
Subtotal	—
<b>Add (Category C.3): Unrealized income recognized in prior periods but reversed in the current reporting period (net of tax)</b>	
Reversal of previously recorded foreign exchange gain, except those attributable to cash and cash equivalents	—
Reversal of previously recorded fair value adjustment (mark-to-market gains) of financial instruments at fair value through profit or loss (FVTPL)	—
Reversal of previously recorded fair value gain on investment property	—
Reversal of other unrealized gain or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS, previously recorded	—
Subtotal	—
<b>Adjusted Net Income/Loss</b>	<b>1,145,596,865</b>
<b>Add (Category D): Non-actual losses recognized in the profit or loss during the reporting period (net of tax)</b>	
Depreciation on revaluation increment (after tax)	—
Subtotal	—
<b>Add/Less (Category E): Adjustments related to relief granted by the SEC and BSP</b>	
Amortization of the effect of the reporting relief	—
Total amount of reporting relief granted during the year	—
Others (describe nature)	—
Subtotal	—



	Amount
<b>Add/Less (Category F): Other items that should be excluded from the determination of the amount of available for dividends distribution</b>	
Net movement of treasury shares (except for reacquisition of redeemable shares)	-
Net movement of deferred tax asset and deferred tax liabilities related to same transaction	(103,492)
Adjustment due to deviation from PFRS/GAAP - gain (loss)	-
Others	-
Subtotal	(103,492)
<b>Total Retained Earnings, end of the reporting period available for dividend</b>	<b>₱1,145,493,373</b>



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS AS OF**  
**DECEMBER 31, 2023 AND 2022**

*Financial Soundness Indicator*

Below are the financial ratios that are relevant to the Group for the years ended December 31, 2023 and 2022:

<b>Financial ratios</b>		<b>2023</b>	<b>2022</b>
Current ratio	$\frac{\text{Current assets}}{\text{Current liabilities}}$	0.92:1	0.92:1
Solvency ratio	$\frac{\text{Net income plus depreciation}}{\text{Total liabilities}}$	0.10:1	0.10:1
Debt to equity ratio	$\frac{\text{Total liabilities}}{\text{Total equity}}$	0.82:1	0.82:1
Asset-to-equity ratio	$\frac{\text{Total assets}}{\text{Total equity}}$	1.82:1	1.82:1
Interest rate coverage	$\frac{\text{EBIT*}}{\text{Interest expense}}$	3.75:1	3.75:1
Return on assets	$\frac{\text{Net income}}{\text{Average total assets}}$	2.82%	2.82%
Return on equity	$\frac{\text{Net income}}{\text{Average total equity}}$	5.23%	5.23%

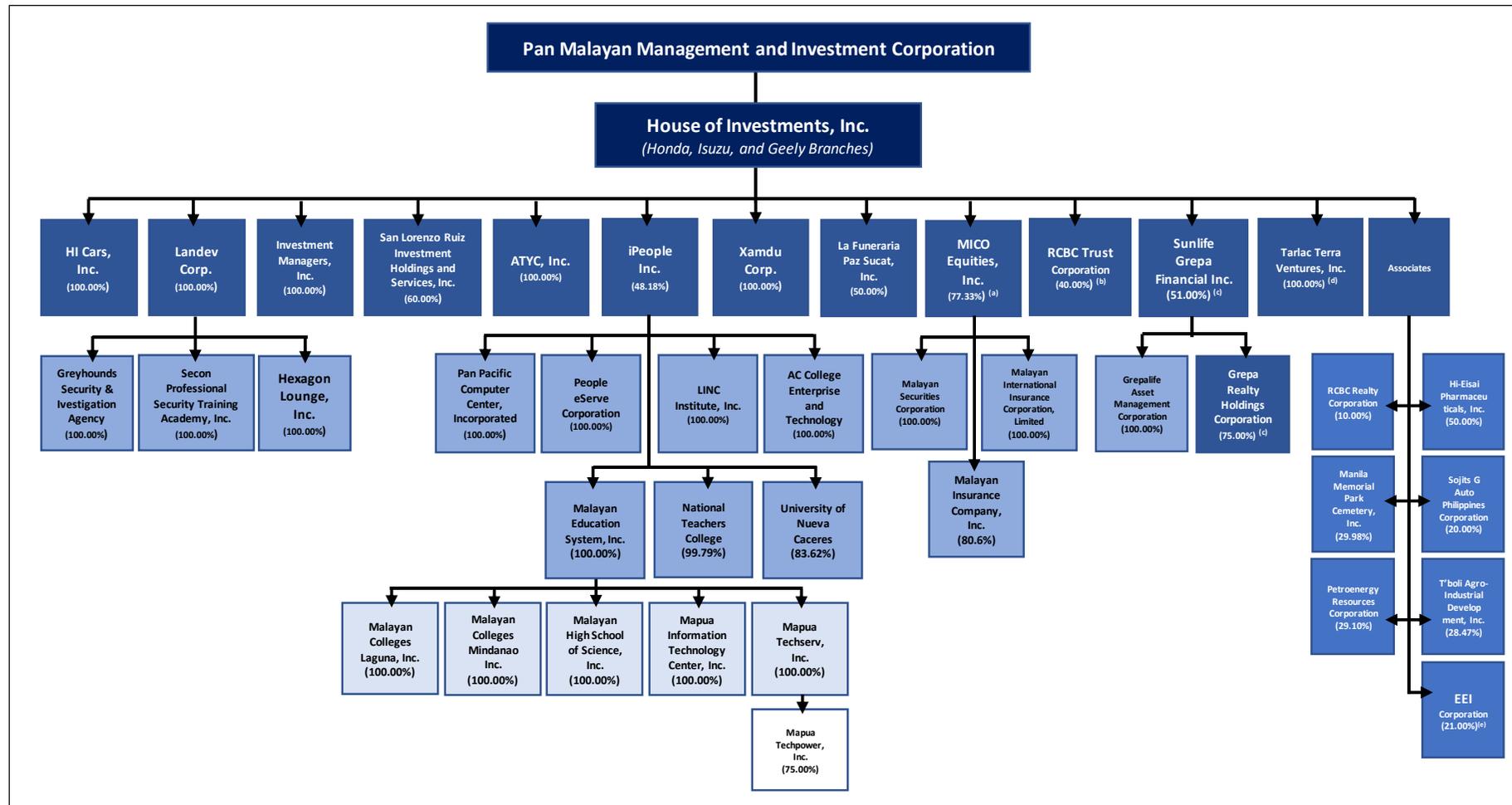
*\*Earnings before interest and taxes (EBIT)*

# HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

## MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP

### Group Structure

Below is a map showing the relationship between and among the Group and its ultimate parent company, subsidiaries, and associates as of December 31, 2023:



**HOUSE OF INVESTMENTS, INC.  
AND SUBSIDIARIES**

**CONSOLIDATED FINANCIAL STATEMENTS  
OF MARCH 31, 2024 AND DECEMBER 31, 2023 AND  
THREE MONTHS ENDED MARCH 31, 2024, 2023, AND 2022**

# COVER SHEET

SEC Registration Number

1	5	3	9	3															
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COMPANY NAME

H	O	U	S	E		O	F		I	N	V	E	S	T	M	E	N	T	S	,		I	N	C	.		A	N	D	
	S	U	B	S	I	D	I	A	R	I	E	S																		

PRINCIPAL OFFICE ( No. / Street / Barangay / City / Town / Province )

9	t	h		F	l	o	o	r	,		G	r	e	p	a	l	i	f	e		B	u	i	l	d	i	n	g	,	
	2	2	1		S	e	n	.		G	i	l		J	.	P	u	y	a	t		A	v	e	n	u	e	,		
	M	a	k	a	t	i		C	i	t	y	,		M	e	t	r	o		M	a	n	i	l	a					

Form Type

1	7	-	Q
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Department requiring the report

C	R	M	D
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Secondary License Type, If Applicable

N	/	A	
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COMPANY INFORMATION

Company's Email Address	Company's Telephone Number	Mobile Number
<a href="mailto:compliance@hoi.com.ph">compliance@hoi.com.ph</a>	8815-9636 to 38	N/A
No. of Stockholders	Annual Meeting (Month / Day)	Fiscal Year (Month / Day)
369	August 9	December 31

CONTACT PERSON INFORMATION

The designated contact person **MUST** be an Officer of the Corporation

Name of Contact Person	Email Address	Telephone Number/s	Mobile Number
Maria Teresa T. Bautista	mtbautista@hoi.com.ph	8815-9636	N/A

CONTACT PERSON'S ADDRESS

<b>9th Floor, Grepalife Building, 221 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila</b>
---

**NOTE 1 :** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

**2 :** All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

**Re: HOUSE OF INVESTMENTS, INC.\_SEC Form 17-Q1 Report (March 31, 2024)**

ICTD Submission &lt;ictdsubmission+canned.response@sec.gov.ph&gt;

Tue 5/14/2024 6:56 PM

To: Sharon Fabi &lt;sofabi@hoi.com.ph&gt;

Thank you for reaching out to ictdsubmission@sec.gov.ph!

Your submission is subject for Verification and Review of the Quality of the Attached Document only for Secondary Reports. The Official Copy of the submitted document/report with Barcode Page (Confirmation Receipt) will be made available after 7 working days via order through the SEC Express at <https://secexpress.ph/>. For further clarifications, please call (02) 8737-8888.

----- NOTICE TO  
COMPANIES -----

Please be informed of the reports that shall be filed only through ictdsubmission@sec.gov.ph.

Pursuant to SEC MC Circular No. 3 s 2021, scanned copies of the printed reports with wet signature and proper notarization shall be filed in PORTABLE DOCUMENT FORMAT (pdf) through email at ictdsubmission@sec.gov.ph such as the following SECONDARY REPORTS:

1. 17-A 6. ICA-QR 11. IHAR 16. 39-AR 21. Monthly Reports
2. 17-C 7. 23-A 12. AMLA-CF 17. 36-AR 22. Quarterly Reports
3. 17-L 8. 23-B 13. NPM 18. PNFS 23. Letters
4. 17-Q 9. GIS-G 14. NPAM 19. MCG 24. OPC (Alternate Nominee)
5. ICASR 10. 52-AR 15. BP-FCLC 20. S10/SEC-NTCE-EXEMPT

Further, effective 01 July 2023, the following reports shall be submitted through <https://efast.sec.gov.ph/user/login>.

1. FORM MC 18 7. Completion Report
2. FORM 1 - MC 19 8. Certificate-SEC Form MCG- 2009
3. FORM 2- MC 19 9. Certificate-SEC Form MCG- 2002, 2020 ETC.
4. ACGR 10. Certification of Attendance in Corporate Governance
5. I-ACGR 11. Secretary's Certificate Meeting of Board Directors (Appointment)
6. MRPT

Please be informed that the submission of the abovementioned eleven (11) reports through the ictdsubmission@sec.gov.ph shall no longer be accepted. For further information, please access this link Notice for guidance on the filing of reports:

Likewise, the following reports shall be filed through the Electronic

Filing and Submission Tool (eFAST) at

<https://efast.sec.gov.ph/user/login> :

1. AFS 7. IHFS 13. SSF
2. GIS 8. LCFS 14. AFS with Affidavit of No Operation
3. BDFS 9. LCIF 15. AFS with NSPO Form 1,2, and 3
4. FCFS 10. OPC\_AO 16. AFS with NSPO Form 1,2,3 and 4,5,6
5. FCIF 11. PHFS 17. FS - Parent
6. GFFS 12. SFFS 18. FS – Consolidated

For the submission and processing of compliance in the filing of Memorandum Circular No. 28 Series of 2020, please visit this link –

<https://apps010.sec.gov.ph/>

For your information and guidance.

Thank you.

**SECURITIES AND EXCHANGE COMMISSION**

**SEC FORM 17 – Q**

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION  
CODE  
AND SRC RULE 17(2)-(B) THEREUNDER

1. For the quarterly period ended March 31, 2024
2. SEC Identification Number 15393
3. BIR Tax Identification No. 000-463-069-000
4. Exact name of registrant as specified in its charter: HOUSE OF INVESTMENTS, INC.
5. Makati City, Philippines  
Province, Country or other jurisdiction  
of incorporation or organization
6.          /          / (SEC Use Only)  
Industry Classification Code:
7. 9th Floor, Grepalife Building, 221 Sen. Gil J. Puyat Avenue, Makati City  
Address of principal office 1200  
Postal Code
- +63 (2) 8940320; +63 (2) 8134537  
Issuer's telephone number, including area code
9. Not Applicable  
Former name, or former address, if changed.

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Section 4 and 8 of RSA

<u>Title of Each Class</u>	<u>Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding</u>
Common Stock, P1.50 par value	1,469,302,230 shares of common stock
Preferred Stock, P0.40 par value	0 shares of preferred stock

Amount of debt as of March 31, 2024    No debt registered pursuant to Section 4 and 8 of the RSA

11. Are any or all of these securities listed on the Stock Exchange.

Yes (X)                      No ( )  
Only the common stock is listed in the Philippine Stock Exchange

12. Check whether the registrant:

(a) has filled all reports required to be filed by Section 17 of the SRC and SRC Rule 17.1 thereunder or Section 11 of the RSA and RSA 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports):

Yes (X)                      No ( )

(b) has been subject to such filing requirements for the past 90 days.

Yes (X)                      No ( )

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## PART I – FINANCIAL INFORMATION

### Item 1. Financial Statements

The interim consolidated financial statements of House of Investments, Inc. and Subsidiaries as of March 31, 2024 with comparative figures for the periods ended December 31, 2023 and March 31, 2023 and Schedule of Aging of Accounts Receivable are incorporated by reference as **Exhibit 1**.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(i) Any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.

Are there any known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the registrant's liquidity increasing or decreasing in any material way.	None
Does the registrant currently have, or anticipates having within the next twelve (12) months, any cash flow or liquidity problems?	No
Is the registrant in default or breach of any note, loan, lease or other indebtedness or financing arrangement requiring it to make payments?	No
Has there been a significant amount of the registrant's trade payables have not been paid within the stated trade terms?	None
Describe internal and external sources of liquidity, and briefly discuss any sources of liquid assets used.	The Group depends on both internal and external sources of funds.

(ii) Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

None.

(iii) Any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

None.

(iv) Any material commitments for capital expenditures, the general purpose of such commitments, and the expected sources of funds for such expenditures should be described;

San Lorenzo Ruiz Investment Holdings and Services, Inc. is redeveloping a property along Sen. Gil J. Puyat Avenue in Makati into a mix-use commercial complex through a joint venture with Sojitz Corporation of Japan. The estimated development cost is P9.3 billion.

Except for SLR's development project, there are no other material commitment on capital expenditures other than those performed in ordinary course of business.

(v) Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations should be described. If the registrant knows of events that will cause material change in the relationship between costs and revenues (such as known future increases in cost of labor or materials or price increases or inventory adjustments), the change in the relationship shall be disclosed.

None.

(vi) Any significant elements of income or loss that did not arise from the registrant's continuing operations;

The disposal of investment in the construction sector in 2023 has resulted to a net loss of P405.45 million. Please refer to the Exhibit 1, Notes to Financial Statements for the details.

(vii) The causes for any material change from period to period which shall include vertical and horizontal analyses of any material item; The term "material" in this section shall refer to changes or items amounting to five percent (5%) of the relevant accounts or such lower amount, which the registrant deems material on the basis of other factors.

## Results of Operations

	January 1 to March 31			
	2024	2023	% Change	% to Revenues
<i>Continuing Operations</i>				
<b>REVENUES</b>				
Sales of services	5,701,944,601	495,618,191	1,050.5%	69.2%
Sales of goods	1,257,379,126	1,309,926,663	(4.0)%	15.3%
School and related operations	1,275,725,238	1,073,364,032	18.9%	15.5%
<b>TOTAL REVENUES</b>	<b>8,235,048,965</b>	<b>2,878,908,886</b>	<b>186.0%</b>	<b>100.0%</b>
<b>COSTS OF SALES AND SERVICES</b>				
Cost of services	4,665,908,193	211,092,301	2,110.4%	56.7%
Cost of goods sold	1,231,764,754	1,249,891,592	(1.5)%	15.0%
School and related operations	733,156,267	575,797,412	27.3%	8.9%
<b>TOTAL COSTS OF SALES AND SERVICES</b>	<b>6,630,829,214</b>	<b>2,036,781,305</b>	<b>225.6%</b>	<b>80.5%</b>
<b>GROSS PROFIT</b>	<b>1,604,219,751</b>	<b>842,127,581</b>	<b>90.5%</b>	<b>19.5%</b>
GENERAL AND ADMINISTRATIVE EXPENSE	(1,070,122,379)	(416,563,972)	156.9%	(13.0)%
OTHER INCOME	486,904,099	50,148,935	870.9%	5.9%
EQUITY IN NET EARNINGS OF ASSOCIATES	(19,805,754)	113,170,372	(117.5)%	(0.2)%
INTEREST AND FINANCE CHARGES	(123,570,982)	(151,199,725)	(18.3)%	(1.5)%
<b>INCOME BEFORE INCOME TAX FROM CONTINUING</b>	<b>877,624,735</b>	<b>437,683,191</b>	<b>100.5%</b>	<b>10.7%</b>
PROVISION FOR INCOME TAX	(201,063,794)	(21,473,630)	836.3%	(2.4)%
<b>NET INCOME (LOSS) FROM CONTINUING OPERATIO</b>	<b>676,560,941</b>	<b>416,209,561</b>	<b>62.6%</b>	<b>8.2%</b>
<i>Deconsolidated Operations</i>				
NET INCOME (LOSS) FROM DECONSOLIDATED OPERAT	-	(482,157,045)	(100.0)%	0.0%
<b>NET INCOME (LOSS)</b>	<b>676,560,941</b>	<b>(65,947,484)</b>	<b>(1,125.9)%</b>	<b>8.2%</b>

Consolidated revenues of P8,235.1 million is significantly higher compared to previous year's P2,878.9 million as a result of Effect of common control business combination, which contributed total revenue from services of P5,201.4 million. Likewise, the education sector showed an 18.9% growth compared to last year due to higher enrollment.

Consolidated cost of sales and services, and general and administrative expenses (GAE) significantly increased this year attributable to cost and expenses of new subsidiaries amounting to P661.1 million.

Other income pertains mainly to interests from short-term time deposits and fair value gains from the investments of the financial services sector.

Equity in net earnings of associates is lower, at P19.8 million net loss this year compared to P113.2 million net gain for same period last year, primarily due to lower results from affiliates under the automotive sector.

Interest and finance charges decreased from P151.2 million to P123.6 million, due lower level of debt of the Group.

As a result, the Group closed the quarter with a net income of P657.9 million.

## Financial Position

	Mar-24	Dec-23	% Change	% to Total Assets
<b>ASSETS</b>				
<b>Current Assets</b>				
Cash and cash equivalents	4,929,779,008	6,633,047,805	-25.7%	3.1%
Receivables	12,125,103,375	11,685,674,611	3.8%	7.5%
Segregated fund assets	39,941,716,944	37,569,985,225	6.3%	24.8%
Reinsurance Assets	22,918,816,346	24,230,398,085	-5.4%	14.2%
Inventories	504,611,762	496,661,387	1.6%	0.3%
Loans receivable	1,918,199,531	1,865,811,107	2.8%	1.2%
Financial assets at fair value through profit or loss (FVTPL)	7,380,132,570	6,422,981,790	14.9%	4.6%
Receivable from related parties	1,862,260	17,279,419	-89.2%	0.0%
Assets Held for Sale	71,441,198	408,819,217	-82.5%	0.0%
Prepaid expenses and other current assets	2,375,243,928	2,060,908,494	15.3%	1.5%
<b>Total Current Assets</b>	<b>92,166,906,922</b>	<b>91,391,567,140</b>	<b>0.8%</b>	<b>57.3%</b>
<b>Non-Current Assets</b>				
Financial assets at fair value through other comprehensive income	23,798,985,505	22,847,990,404	4.2%	14.8%
Investment securities at amortized cost	3,502,478,084	3,312,776,303	5.7%	2.2%
Investments in associates and joint ventures	4,704,406,280	6,019,840,170	-21.9%	2.9%
Property and Equipment				
At revalued amount	15,469,825,819	15,469,825,819	0.0%	9.6%
At cost	7,219,598,029	7,073,528,753	2.1%	4.5%
Investment properties	10,799,672,493	10,824,388,905	-0.2%	6.7%
Deferred tax assets - net	1,043,040,708	831,675,971	25.4%	0.6%
Right of use assets	492,796,090	486,018,030	1.4%	0.3%
Goodwill	183,970,413	183,970,413	0.0%	0.1%
Retirement Asset	23,608,365	21,302,255	10.8%	0.0%
Deferred acquisition costs	478,983,738	499,447,146	-4.1%	0.3%
Other noncurrent assets - net	1,022,507,767	1,002,101,112	2.0%	0.6%
<b>Total Noncurrent Assets</b>	<b>68,739,873,291</b>	<b>68,572,865,281</b>	<b>0.2%</b>	<b>42.7%</b>
	<b>160,906,780,213</b>	<b>159,964,432,421</b>	<b>0.6%</b>	<b>100.0%</b>

	Mar-24	Dec-23	% Change	% to Total Assets
<b>LIABILITIES and EQUITY</b>				
<b>Current Liabilities</b>				
Accounts payable and other current liabilities	7,573,713,628	7,649,852,076	-1.0%	4.7%
Loans payable	3,576,000,000	3,971,142,021	-10.0%	2.2%
Segregated fund liabilities	39,941,716,944	37,569,985,225	6.3%	24.8%
Current portion of long term debt	24,430,200	32,573,600	-25.0%	0.0%
Current portion of contract liabilities	836,184,283	1,147,189,447	-27.1%	0.5%
Insurance contract liabilities	34,980,975,197	37,422,659,896	-6.5%	21.7%
Current portion of lease liability	92,465,844	97,874,024	-5.5%	0.1%
Income tax payable	126,880,676	39,956,012	217.6%	0.1%
Due to related parties	145,991,634	89,378,588	63.3%	0.1%
<b>Total Current Liabilities</b>	<b>87,298,358,406</b>	<b>88,020,610,889</b>	<b>-0.8%</b>	<b>54.3%</b>
<b>Noncurrent Liabilities</b>				
Long-term debt - net of current portion	2,710,753,900	2,709,237,650	0.1%	1.7%
Contract liabilities - net of current portion	124,586,182	124,339,470	0.2%	0.1%
Insurance contract liabilities - net of current portion	15,410,131,809	14,026,067,186	9.9%	9.6%
Lease Liability	520,359,637	510,109,278	2.0%	0.3%
Deferred tax liabilities	2,190,263,687	1,990,204,297	10.1%	1.4%
Accrued retirement liability	700,921,939	684,971,030	2.3%	0.4%
Deferred reinsurance commissions	207,201,392	198,267,206	4.5%	0.1%
Other noncurrent liabilities	1,484,120,346	1,486,005,501	-0.1%	0.9%
<b>Total Noncurrent Liabilities</b>	<b>23,348,338,892</b>	<b>21,729,201,618</b>	<b>7.5%</b>	<b>14.5%</b>
<b>Total Liabilities</b>	<b>110,646,697,298</b>	<b>109,749,812,507</b>	<b>0.8%</b>	<b>68.8%</b>
<b>Equity</b>				
Capital stock	2,201,795,746	2,201,795,746	0.0%	1.4%
Additional paid in capital	14,808,241,606	14,808,241,606	0.0%	9.2%
Equity reserve on acquisition of noncontrolling interest	(868,077,101)	(868,077,101)	0.0%	-0.5%
Revaluation increment on land	3,214,715,549	3,289,823,486	-2.3%	2.0%
Cumulative translation adjustment	38,571,771	46,376,718	-16.8%	0.0%
Changes in fair value of equity investments carried at FVOCI	(171,092,608)	(47,667,218)	258.9%	-0.1%
Remeasurement losses on net retirement liability	(12,095,411)	(18,380,971)	-34.2%	0.0%
Remeasurement on legal policy reserves	7,992,699	-	N/A	0.0%
Retained Earnings	12,437,815,935	12,590,657,134	-1.2%	7.7%
Unappropriated	7,237,815,935	7,390,657,134	-2.1%	4.5%
Appropriated	5,200,000,000	5,200,000,000	0.0%	3.2%
	31,657,868,186	32,002,769,400	-1.1%	19.7%
Noncontrolling interest	18,602,214,729	18,211,850,514	2.1%	11.6%
<b>Total Equity</b>	<b>50,260,082,915</b>	<b>50,214,619,914</b>	<b>0.1%</b>	<b>31.2%</b>
	<b>160,906,780,213</b>	<b>159,964,432,421</b>	<b>0.6%</b>	<b>100.0%</b>

Total consolidated assets of the Group stood at P160.91 billion.

Total current assets went up to P92.10 billion from P90.98 billion. Cash and cash equivalents decreased mainly due to payments to reinsurers. Segregated fund assets also increased, which pertain to the surrender value of the unit-linked policies of SLGFI. Financial assets at FVTPL increased mainly due to new investments as of the period. Asset held for Sale decreased due to disposal of investment in EEI. Prepaid expenses and other current assets increased primarily due to additional tax certificates received by the Group.

Total noncurrent assets increased from P68.57 billion to P68.74 billion. Increase in investment securities at amortized cost is due to new investments of SLGFI and MEI. Investments in associates and joint ventures declined due to reclassification of the remaining investment in EEI as financial asset at FVOCI. Deferred tax asset increased due to MEI's recognition related to unearned premiums as of the period. Increase in retirement assets is attributable to contributions paid by IPO and LFPS as of the period.

Total liabilities increased from P109.75 billion to P110.65 billion.

Total current liabilities decreased from P88.02 billion to P87.30 billion. Loans were reduced to manage the Group's interest cost. Contract liabilities pertain to unearned tuition fees and unearned lease revenue, which are reduced as the corresponding revenue is recognized as of the period. Increase in due to related parties pertains to liability of RTrust to an affiliate. Insurance contract liabilities consists of unearned insurance premiums, provision for claims payable, legal policy reserves and other insurance payables of MEI and SLGFI. Net decrease is due to settlement of payables to reinsurers. Net movement in lease liabilities pertain to amortization.

Total noncurrent liabilities increased to P23.35 billion from P21.73 billion. Insurance contract liabilities net of current portion pertains to insurance contract liabilities of SLGFI which are expected to be settled beyond one year after the balance sheet date. Deferred tax liabilities increased due to recognitions related to provisions for claims payable of MEI.

Consolidated equity increased to P50.26 billion from P50.21 billion, while consolidated retained earnings dropped from P12.59 billion to P12.44 billion due to declaration of cash dividends as of the period.

*(viii) Any seasonal aspects that had a material effect on the financial condition or results of operations.*

During summer period, the school operations undergo a material change. For the purposes of this discussion, the summer period occurs two months from May to June or June to July of every year depending on each school's academic year.

During the summer term, student enrollment drops significantly because majority of matriculating students go on break. Therefore, there is a seasonal shift in revenues as enrolment drops in the summer term. Despite the lower revenue during the summer term, the schools continue to carry the same periodic fixed costs resulting to lower net profits during the school summer period.

### Financial Soundness Indicators

The company's top 11 key performance indicators as of the end of March 31, 2024 compared to March 31, 2023 and to December 31, 2023 are as follows:

Financial ratios		Unaudited 31-Mar-24	Unaudited 31-Mar-23	Audited 31-Dec-23
Current ratio Indicates the Group's ability to pay short-term obligations	Current Assets <hr/> Current Liabilities	<b>1.06:1</b>	0.99:1	1.04:1
Solvency Ratio Shows how likely a company will be to continue meeting its debt obligations	Net Income + Depreciation <hr/> Total Liabilities	<b>0.01:1</b>	0.005:1	0.01:1
Debt-to-equity ratio Measures the Group's leverage	Total Debt <hr/> Equity	<b>2.20:1</b>	0.86:1	2.19:1

Asset to Equity Ratio Shows how the company's leverage (debt) was used to finance the firm	$\frac{\text{Total Assets}}{\text{Equity}}$	<b>3.20:1</b>	1.86:1	3.19:1
Interest Rate Coverage Shows how easily a company can pay interest on outstanding debt	$\frac{\text{EBIT}}{\text{Interest Expense}}$	<b>8.10:1</b>	0.73:1	2.31:1
Return on Average Stockholders' Equity Reflects how much the Group's has earned on the funds invested by the stockholders	$\frac{\text{Net Income}}{\text{Average Equity}}$	<b>1.35%</b>	-0.20%	1.43%
Return on Assets Measure the ability to utilize the Group's assets to create profits	$\frac{\text{Net Income}}{\text{Total Assets}}$	<b>0.42%</b>	-0.11%	0.55%
Net Profit Margin Shows how much profit is made for every peso of revenue	$\frac{\text{Net Income}}{\text{Total Revenues}}$	<b>8.22%</b>	-2.29%	5.55%
Asset Turnover Shows efficiency of asset used in operations	$\frac{\text{Total Revenues}}{\text{Total Assets}}$	<b>0.05</b>	0.04	0.07

- Current ratio is higher at 1.06 as of the March 2024 compared with 0.99 as of March 2023. This is attributable to new assets of the new subsidiaries consolidated.
- Solvency ratio is higher at 0.01 as of March 2024 compared to 0.005 as of March 2023 due to higher earnings posted by the Group as of the period.
- Debt-to-equity ratio increased from 1.86 in March 2023 to 3.20 as of March 2024 as a result of higher debts attributable to new subsidiaries.
- Asset to equity ratio went up from 0.86 in March 2023 to 2.20 in March 2024 mainly attributable to assets contributed by the new subsidiaries.
- Interest rate coverage ratio is higher at 8.10 times compared to 0.73 as of March 2023 due to higher earnings this year compared to same period last year.
- Return on average stockholders' equity is higher at 1.35% compared to -0.20% last year due to net income registered by the group compared to net loss position on the same period last year.
- Return on assets (ROA) increased from -0.11% last March 2023 to 0.42% this quarter. This is attributable to the net income registered by the Group.

- Net profit margin is higher at 8.22% against -2.29% last year due to net income registered by the Group, against net loss position on the same period last year.
- Asset turnover is higher at 0.05 times compared to 0.04 times as of March 2023 because of higher revenues posted by the Group this year compared to same period last year.

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**The above-mentioned ratios are applicable to the Group (Parent Company and its subsidiaries) as a whole.**

**PART II – OTHER INFORMATION**

There is no significant information on the company which requires disclosure herein and/or were not included in SEC Form 17-C.

**EXHIBIT 1**

**HOUSE OF INVESTMENTS, INC. and  
SUBSIDIARIES**

**Interim Condensed  
Unaudited Consolidated Financial Statements**

**March 31, 2024 and 2023 (Unaudited)  
and  
December 31, 2023 (Audited)**

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**

	Unaudited Mar-2024	Audited Dec-2023
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents (Note 8)	<b>₱4,929,779,008</b>	₱6,633,047,805
Receivables (Note 9)	<b>12,125,103,375</b>	11,685,674,611
Segregated fund assets (Note 10)	<b>39,941,716,944</b>	37,569,985,225
Reinsurance assets (Note 11)	<b>22,918,816,346</b>	24,230,398,085
Inventories (Note 12)	<b>504,611,762</b>	496,661,387
Loans receivable (Note 13)	<b>1,918,199,531</b>	1,865,811,107
Financial assets at fair value through profit or loss (FVTPL) (Note 15)	<b>7,380,132,570</b>	6,422,981,790
Receivables from related parties	<b>1,862,260</b>	17,279,419
Assets held for sale (Note 16)	<b>71,441,198</b>	408,819,217
Prepaid expenses and other current assets (Note 14)	<b>2,375,243,928</b>	2,060,908,494
<b>Total Current Assets</b>	<b>92,166,906,922</b>	91,391,567,140
<b>Noncurrent Assets</b>		
Equity investments at fair value through other comprehensive income (FVOCI) (Note 15)	<b>23,798,985,505</b>	22,847,990,404
Investment securities at amortized cost (Note 15)	<b>3,502,478,084</b>	3,312,776,303
Investments in associates and joint ventures (Note 17)	<b>4,704,406,280</b>	6,019,840,170
Property and equipment (Note 19)		
At revalued amount	<b>15,469,825,819</b>	15,469,825,819
At cost	<b>7,219,598,029</b>	7,073,528,753
Investment properties (Note 18)	<b>10,799,672,493</b>	10,824,388,905
Deferred tax assets – net	<b>1,043,040,708</b>	831,675,971
Right-of-use assets	<b>492,796,090</b>	486,018,030
Goodwill (Note 21)	<b>183,970,413</b>	183,970,413
Retirement assets	<b>23,608,365</b>	21,302,255
Deferred acquisition costs (Note 20)	<b>478,983,738</b>	499,447,146
Other noncurrent assets (Note 22)	<b>1,022,507,767</b>	1,002,101,112
<b>Total Noncurrent Assets</b>	<b>68,739,873,291</b>	68,572,865,281
<b>Total Assets</b>	<b>₱160,906,780,213</b>	₱159,964,432,421

**LIABILITIES AND EQUITY**

**Current Liabilities**

Accounts payable and other current liabilities (Note 23)	<b>₱7,573,713,628</b>	₱7,649,852,076
Loans payable (Note 24)	<b>3,576,000,000</b>	3,971,142,021
Segregated fund liabilities (Note 10)	<b>39,941,716,944</b>	37,569,985,225
Current portion of long-term debt (Note 25)	<b>24,430,200</b>	32,573,600
Current portion of contract liabilities (Note 26)	<b>836,184,283</b>	1,147,189,447
Insurance contract liabilities - current portion (Note 27)	<b>34,980,975,197</b>	37,422,659,896
Current portion of lease liabilities	<b>92,465,844</b>	97,874,024
Income tax payable	<b>126,880,676</b>	39,956,012
Due to related parties	<b>145,991,634</b>	89,378,588
<b>Total Current Liabilities</b>	<b>87,298,358,406</b>	88,020,610,889

**Noncurrent Liabilities**

	Unaudited Mar-2024	Audited Dec-2023
Long-term debt - net of current portion (Note 25)	2,710,753,900	2,709,237,650
Contract liabilities - net of current portion (Note 26)	124,586,182	124,339,470
Insurance contract liabilities - net of current portion (Note 27)	15,410,131,809	14,026,067,186
Lease liabilities - net of current portion	520,359,637	510,109,278
Deferred tax liabilities – net	2,190,263,687	1,990,204,297
Retirement liabilities	700,921,939	684,971,030
Deferred reinsurance commissions (Note 20)	207,201,392	198,267,206
Other noncurrent liabilities	1,484,120,346	1,486,005,501
<b>Total Noncurrent Liabilities</b>	<b>23,348,338,892</b>	<b>21,729,201,618</b>
<b>Total Liabilities</b>	<b>₱110,646,697,298</b>	<b>₱109,749,812,507</b>
<b>Equity</b>		
Attributable to equity holders of the Parent Company		
Preferred stock (Note 35)	–	–
Common stock (Note 35)	2,201,795,746	2,201,795,746
Additional paid-in capital	14,808,241,606	14,808,241,606
Equity reserve on acquisition of non-controlling interest	(868,077,102)	(868,077,102)
Revaluation increment on land - net (Note 19)	3,214,715,549	3,289,823,486
Cumulative translation adjustments	38,571,771	46,376,718
Fair value reserve of equity investments at FVOCI (Note 15)	(171,092,608)	(47,667,218)
Remeasurement loss on retirement obligation	(12,095,411)	(18,380,970)
Retained earnings (Note 36)		
Unappropriated	7,237,815,935	7,390,657,134
Appropriated	5,200,000,000	5,200,000,000
	<b>31,657,868,186</b>	<b>32,002,769,400</b>
Non-controlling interests (Note 37)	18,602,214,729	18,211,850,514
<b>Total Equity</b>	<b>50,260,082,915</b>	<b>50,214,619,914</b>
	<b>₱160,906,780,213</b>	<b>₱159,964,432,421</b>

*See accompanying Notes to Consolidated Financial Statements.*

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

	<b>January 1 to March 31</b>		
	<b>2024</b>	<b>2023</b>	<b>2022</b>
<b>REVENUE</b> (Note 28)	<b>₱8,235,048,965</b>	₱2,878,908,886	₱2,129,301,325
<b>COSTS OF SALES AND SERVICES</b> (Note 29)	<b>6,630,829,214</b>	2,036,781,305	1,549,565,514
<b>GROSS PROFIT</b>	<b>1,604,219,751</b>	842,127,581	579,735,811
<b>GENERAL AND ADMINISTRATIVE EXPENSES</b> (Note 31)	<b>(1,070,122,379)</b>	(416,563,972)	(326,349,463)
<b>EQUITY IN NET EARNINGS OF ASSOCIATES AND JOINT VENTURES</b> (Note 17)	<b>(19,805,754)</b>	113,170,372	143,657,394
<b>INTEREST AND FINANCE CHARGES</b> (Note 33)	<b>(123,570,982)</b>	(151,199,725)	(44,722,487)
<b>OTHER INCOME - Net</b> (Note 30)	<b>486,904,099</b>	50,148,935	16,828,101
<b>INCOME BEFORE INCOME TAX</b>	<b>877,624,735</b>	437,683,191	369,149,356
<b>PROVISION FOR (BENEFIT FROM) INCOME TAX</b>	<b>201,063,794</b>	21,473,630	8,773,575
<b>NET INCOME FROM CONTINUING OPERATIONS</b>	<b>676,560,941</b>	416,209,561	360,375,781
<b>NET INCOME (LOSS) FROM DECONSOLIDATED OPERATIONS</b> (Notes 6 and 7)	<b>-</b>	(482,157,045)	212,214,429
<b>NET INCOME</b>	<b>₱676,560,941</b>	(₱65,947,484)	₱570,590,210
Net income attributable to:			
Equity holders of the Parent Company	<b>₱245,565,537</b>	(₱8,018,156)	₱373,883,268
Non-controlling interests	<b>430,995,404</b>	(57,929,328)	198,706,942
	<b>₱676,560,941</b>	(₱65,947,484)	₱570,590,210
<b>EARNINGS PER SHARE</b> (Note 34)			
<b>Basic</b>	<b>₱0.1671</b>	(₱0.1387)	₱0.3531
<b>Diluted</b>	<b>₱0.1671</b>	(₱0.1387)	₱0.3531

*See accompanying Notes to Consolidated Financial Statements.*

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	January 1 to March 31		
	2024	2023	2022
<b>NET INCOME</b>	<b>₱676,560,941</b>	<b>(₱65,947,484)</b>	<b>₱570,590,210</b>
<b>OTHER COMPREHENSIVE INCOME (LOSS)</b>			
<i>Items to be reclassified to profit or loss in subsequent periods:</i>			
Share in other comprehensive gain (loss) of an associate (Note 17)	(4,231,674)	38,528,464	-
Cumulative translation adjustments	6,507,080	(30,096,620)	42,230,719
<i>Items not to be reclassified to profit or loss in subsequent periods:</i>			
Changes in fair value of equity investments carried at FVOCI (Note 15)	(322,936,788)	4,842,646	8,450,862
Revaluation increment on land (Note 19)	-	-	40,690,467
Remeasurement on legal policy reserves	18,437,599	-	-
Remeasurement gain (loss) on net retirement	(451,693)	(68,990,466)	1,454,734
Income tax effect	45,787,802	16,521,220	(11,803,930)
	(256,887,674)	(39,194,756)	81,022,852
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>₱419,673,267</b>	<b>(₱105,142,240)</b>	<b>₱653,613,062</b>
Total comprehensive income attributable to:			
Equity holders of the Parent Company	₱29,309,053	(₱34,141,302)	₱433,781,975
Non-controlling interests	390,364,214	(71,000,939)	219,831,087
	<b>₱419,673,267</b>	<b>(₱105,142,240)</b>	<b>₱653,613,062</b>

See accompanying Notes to Consolidated Financial Statements.

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**

**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY  
FOR THE YEARS ENDED MARCH 31, 2024 AND 2023**

	Attributable to Equity Holders of the Parent Company													
	Capital stock (Note 35)	Additional paid-in capital	Equity reserve on acquisition of non-controlling interest	Revaluation increment on land - net (Note 19)	Cumulative translation adjustments (Notes 17)	Fair Value reserve of equity investments at FVOCI (Note 15)	Remeasurement on legal policy reserves	Remeasurement loss on retirement	Deposit for Future Subscription	Unappropriated Retained Earnings	Appropriated Retained Earnings	Subtotal	Non-controlling interests (Note 39)	Total
<b>BALANCES AT JAN 1, 2024</b>	<b>P2,201,795,746</b>	<b>P14,808,241,606</b>	<b>(P868,077,102)</b>	<b>P3,289,823,486</b>	<b>P46,376,718</b>	<b>(P47,667,218)</b>		<b>(P18,380,972)</b>		<b>P7,390,657,134</b>	<b>P5,200,000,000</b>	<b>P32,002,769,398</b>	<b>18,211,850,514</b>	<b>P50,214,619,914</b>
Net income	-	-	-	-	-	-	-	-	-	245,565,537	-	245,565,537	430,995,404	676,560,941
Other comprehensive income	-	-	-	-	5,252,364	(203,583,509)	7,992,699	(25,918,038)	-	-	-	(216,256,484)	(40,631,190)	(256,887,674)
Total comprehensive income	-	-	-	-	5,252,364	(203,583,509)	7,992,699	(25,918,038)	-	245,565,537	-	29,309,053	390,364,214	419,673,267
Reclassification of investment in associates to FVOCI	-	-	-	(75,107,937)	(13,057,311)	80,158,119	-	32,203,598	-	(24,196,469)	-	-	-	-
Sale of FVOCI Investments	-	-	-	-	-	-	-	-	-	41,589,733	-	41,589,733	-	41,589,733
Declaration of dividend by subsidiary	-	-	-	-	-	-	-	-	-	(415,800,000)	-	(415,800,000)	-	(415,800,000)
<b>BALANCES AT MAR 31, 2024</b>	<b>P2,201,795,746</b>	<b>P14,808,241,606</b>	<b>(P868,077,102)</b>	<b>P3,214,715,549</b>	<b>P38,571,771</b>	<b>(P171,092,608)</b>	<b>P7,992,699</b>	<b>(P12,095,411)</b>		<b>P7,237,815,935</b>	<b>P5,200,000,000</b>	<b>P31,657,868,186</b>	<b>18,602,214,729</b>	<b>P50,260,082,915</b>
<b>BALANCES AT JAN 1, 2023</b>	<b>1,162,540,326</b>	<b>154,578,328</b>	<b>1,932,007,449</b>	<b>2,218,473,182</b>	<b>352,101,517</b>	<b>111,000,523</b>		<b>(14,062,367)</b>		<b>4,944,402,862</b>	<b>7,505,355,000</b>	<b>18,366,396,820</b>	<b>17,497,986,435</b>	<b>35,864,383,255</b>
Net income	-	-	-	-	-	-	-	-	-	(8,018,156)	-	(8,018,156)	(57,929,328)	(65,947,484)
Other comprehensive income	-	-	-	-	(16,655,470)	4,375,336	-	(13,843,012)	-	-	-	(26,123,145)	(13,071,610)	(39,194,756)
Total comprehensive income	-	-	-	-	(16,655,470)	4,375,336	-	(13,843,012)	-	(8,018,156)	-	(34,141,301)	(71,000,938)	(105,142,240)
Declaration of dividend by subsidiary	-	-	-	-	-	-	-	-	-	-	-	-	(202,499,695)	(202,499,695)
<b>BALANCES AT MAR 31, 2023</b>	<b>P1,162,540,326</b>	<b>P154,578,328</b>	<b>P1,932,007,449</b>	<b>P2,218,473,182</b>	<b>P335,446,047</b>	<b>P115,375,859</b>	<b>P-</b>	<b>(P27,905,379)</b>		<b>P4,936,384,706</b>	<b>P7,505,355,000</b>	<b>P18,332,255,519</b>	<b>P17,224,485,802</b>	<b>P35,556,741,321</b>
<b>BALANCES AT JAN 1, 2022</b>	<b>P1,162,540,326</b>	<b>P154,578,328</b>	<b>P1,598,421,700</b>	<b>P1,445,367,746</b>	<b>P271,303,940</b>	<b>P67,330,660</b>		<b>(P101,768,611)</b>		<b>P3,599,734,356</b>	<b>P-</b>	<b>P15,673,788,477</b>	<b>P14,441,764,107</b>	<b>P30,115,552,584</b>
Net income	-	-	-	-	-	-	-	-	-	704,683,157	-	704,683,157	198,706,942	903,390,099
Other comprehensive income	-	-	-	30,056,573	23,370,480	5,380,603	-	1,091,051	-	-	-	59,898,708	21,124,146	81,022,853
Total comprehensive income	-	-	-	30,056,574	23,370,480	5,380,603	-	1,091,051	-	704,683,157	-	764,581,865	219,831,088	984,412,952
Deposit for future stock subscription	-	-	-	-	-	-	-	-	486,402,476	-	-	486,402,476	-	486,402,476
Disposal of noncontrolling interest	-	-	(4,291,058)	-	-	-	-	-	-	-	-	(4,291,058)	189,650,728	185,359,670
<b>BALANCES AT MAR 31, 2021</b>	<b>P1,162,540,326</b>	<b>P154,578,328</b>	<b>1,594,130,642</b>	<b>P1,475,424,319</b>	<b>294,674,420</b>	<b>72,711,263</b>	<b>P-</b>	<b>(P100,677,560)</b>	<b>P486,402,476</b>	<b>P4,275,342,545</b>	<b>P7,505,355,000</b>	<b>16,920,481,760</b>	<b>14,851,245,923</b>	<b>P31,771,727,682</b>

See accompanying Notes to Consolidated Financial Statements.

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	<b>January 1 to March 31</b>		
	<b>2024</b>	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Income before income tax from continuing operations	<b>₱877,624,735</b>	₱437,683,191	₱369,149,356
Income (loss) before income tax from deconsolidated operations	–	(524,069,511)	222,625,741
Income before income tax	<b>877,624,735</b>	(86,386,320)	591,775,097
Adjustments for:			
Depreciation, amortization and impairment	<b>208,107,004</b>	285,508,318	263,223,326
Interest and finance charges	<b>123,570,982</b>	325,664,526	156,354,108
Movements in net retirement liabilities	<b>19,930,359</b>	19,291,706	24,222,196
Unrealized foreign exchange loss (gain)	<b>(90,316,040)</b>	2,234,429	(501,314)
Provision (Recovery) of probable losses	<b>35,647,720</b>	–	–
Loss from reclassification of equity investments	<b>245,052,123</b>	–	–
Market gain on financial asset at fair value through profit or loss (FVTPL)	<b>(116,094,022)</b>	–	–
Dividend income	<b>(40,869,381)</b>	(51,700)	–
Interest income	<b>(455,087,272)</b>	(35,437,934)	(1,540,742)
Gain on sale of:			
Property and equipment	<b>(6,092,241)</b>	–	–
Equity in net earnings of associates and joint venture	<b>19,805,754</b>	(113,170,372)	(143,657,394)
Operating income before working capital changes	<b>802,645,906</b>	403,253,362	902,154,609
Changes in operating assets and liabilities:			
Decrease (increase) in:			
Accounts receivables	<b>(94,325,503)</b>	(479,978,782)	(551,868,787)
Contract assets	–	(167,037,291)	533,281,690
Inventories	<b>(7,950,375)</b>	(219,207,697)	(56,303,543)
Prepaid expenses and other current assets	<b>(314,335,434)</b>	(216,596,374)	(150,460,712)
Increase (decrease) in:			
Accounts payable and other current liabilities	<b>(84,198,352)</b>	632,475,825	(36,682,699)
Contract liabilities	<b>(310,758,452)</b>	269,811,879	(504,803,745)
Insurance contracts	<b>(953,854,868)</b>	–	–
Other noncurrent liabilities	<b>198,174,235</b>	24,643,879	(42,693,682)
Net cash generated from operations	<b>(764,602,843)</b>	247,364,801	92,623,131
Interest received	<b>57,595,586</b>	17,073,183	1,511,810
Income tax paid, including creditable withholding taxes	<b>(227,235,936)</b>	(31,322,579)	(40,126,484)
Interest and finance charges paid	<b>(115,511,079)</b>	(289,263,601)	(156,354,108)
Net cash flows used in operating activities	<b>(1,049,754,272)</b>	(56,148,197)	(102,345,650)

(Forward)

January 1 to March 31

	2024	2023	2022
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Changes in other noncurrent assets	<b>₱141,121,853</b>	(₱1,346,424,085)	(₱68,799,819)
Proceeds from deposit for future subscription	–	–	486,402,476
Proceeds from sale of:			
Property and equipment	<b>106,574,440</b>	–	395,799,064
Investment properties	–	–	4,777,667
Sale of investment in associates (held for sale)	<b>337,378,019</b>	–	–
Sale of Equity investments at FVOCI	<b>112,459,337</b>	759,087	–
Dividends received	<b>9,065,942</b>	76,767,869	328,509,161
Acquisitions of:			
Computer software	<b>(8,085,744)</b>	(9,574,436)	(7,696,841)
Investments in associates and joint ventures	<b>(21,367,280)</b>	–	–
Financial assets at FVTPL, FVOCI and Amortized costs	<b>(1,135,459,081)</b>	–	–
Property and equipment	<b>(350,426,679)</b>	(605,370,773)	–
Investments properties	<b>(558,800)</b>	(50,544,994)	–
Net cash flows provided by (used in) investing activities	<b>(809,297,993)</b>	(1,933,628,246)	1,069,188,869
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Changes in non-controlling interests	<b>390,364,215</b>	(273,500,634)	409,481,816
Movements in finance lease	<b>4,842,179</b>	(42,630,867)	(16,954,117)
Receipts (disbursements) from related party transactions	<b>72,030,205</b>	16,127,620	59,132,872
Proceeds from:			
Loans payable	<b>203,000,000</b>	3,431,408,437	1,900,030,822
Long-term debt – net of transaction cost	<b>1,516,250</b>	6,764,944	4,116,345
Payments of:			
Loans payable	<b>(598,142,021)</b>	(1,566,408,437)	(3,311,500,000)
Long-term debt	<b>(8,143,400)</b>	(802,713,770)	(875,000,000)
Net cash flows provided by financing activities	<b>65,467,428</b>	769,047,292	(1,830,692,262)
<b>EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>			
	<b>90,316,040</b>	(2,234,429)	501,314
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>			
	<b>(1,703,268,797)</b>	(1,222,963,580)	(863,347,729)
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>			
	<b>6,633,047,805</b>	6,630,467,357	9,056,486,073
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR</b>			
	<b>₱4,929,779,008</b>	₱5,407,503,777	₱8,193,138,344

See accompanying Notes to Consolidated Financial Statements.

## **HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**

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### **NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

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#### **1. Corporate Information and Authorization for Issuance of Consolidated Financial Statements**

##### Corporate Information

House of Investments, Inc. (the Parent Company) is a stock corporation incorporated under the laws of the Republic of the Philippines on May 21, 1959. As per Section 11 of Revised Corporation Code (RCC) enacted in 2020, a corporation shall have perpetual existence unless its articles of incorporation provide otherwise. Further explained in Securities and Exchange Commission (SEC) Memorandum Circular No. 22 Series of 2020, “the corporate term of a corporation with certificate of incorporation issued prior to the effectivity of the RCC and which continue to exist, shall be deemed perpetual upon the effectivity of the RCC, without any action on the part of the corporation.” Thus, there is no need to amend or extend Parent Company’s corporate life as it already enjoys perpetual existence.

The Parent Company undertook a portfolio realignment with a bias for recurring income and growth in 2023. As a result, the core business focus of the Company is organized into four segments, namely: Financial Services, Property and Property Services, Education and Automotive. The Company’s portfolio investments are in, Energy, Healthcare, Deathcare and Construction.

The Parent Company’s common stock was listed with the Philippine Stock Exchange (PSE) on July 2, 1962, the Parent Company’s initial public offering. The Parent Company’s shares of stock are currently traded at the PSE. The ultimate parent company of the Group is Pan Malayan Management and Investment Corporation (PMMIC), a domestic corporation.

The registered office address and principal place of business of the Parent Company is at 9th Floor, Grepalife Building, 221 Sen. Gil J. Puyat Avenue, Makati City, Metro Manila.

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#### **2. Basis of Preparation and Statement of Compliance**

##### Basis of Preparation

The consolidated financial statements of the Group have been prepared under the historical cost basis, except for land, which is carried at revalued amount and financial assets at FVTPL, included as part of “Prepaid expenses and other current assets,” and FVOCI which are measured at fair value. The accompanying consolidated financial statements are presented in Philippine Peso (Php, ₱), which is also the Parent Company’s functional currency. Except as indicated, all amounts are rounded off to the nearest peso.

##### Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

##### Basis of Consolidation

The consolidated financial statements include the Parent Company and the following companies that it controls:

	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership			
				2024		2023	
				Direct	Indirect	Direct	Indirect
		Insurance agent, financing, trading and real estate	Philippine Peso	100.00	–	100.00	–
Investment Managers, Inc. (IMI)	Philippines		Philippine Peso	100.00	–	100.00	–
Landev Corporation	Philippines	Property management	Philippine Peso	100.00	–	100.00	–
San Lorenzo Ruiz Investment Holdings and Services Inc. (SLRHSI) <sup>(a)</sup>	Philippines	Holding company	Philippine Peso	60.00	–	60.00	–
ATYC, Inc. (ATYC) <sup>(b)</sup>	Philippines	Property leasing	Philippine Peso	100.00	–	100.00	–
Xamdu Motors, Inc. (XMI)	Philippines	Car dealership	Philippine Peso	100.00	–	100.00	–
Zamboanga Carriers, Inc. (ZCI)	Philippines	Transportation	Philippine Peso	100.00	–	100.00	–
Zambowood Realty and Development Corporation (ZRDC)	Philippines	Real estate	Philippine Peso	100.00	–	100.00	–
Greyhounds Security and Investigation Agency Corp.	Philippines	Security agency	Philippine Peso	–	100.00	–	100.00
Hexagon Lounge, Inc.	Philippines	Restaurant	Philippine Peso	–	100.00	–	100.00
Secon Professional Security Training Academy Inc.	Philippines	Training service provider	Philippine Peso	–	100.00	–	100.00
HI Cars, Inc. (HCI) <sup>(c)</sup>	Philippines	Car dealership	Philippine Peso	100.00	–	100.00	–
La Funeraria Paz Sucat, Inc. (LFPSI)	Philippines	Memorial services	Philippine Peso	50.00	13.00	50.00	13.00
iPeople, inc. (IPO)	Philippines	Education and Information Technology	Philippine Peso	48.18	–	48.18	–
Malayan Education System, Inc. (MESI) (Operating Under the Name of Mapua University)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Malayan Colleges Laguna, Inc., A Mapua School (MCLI)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Malayan Colleges Mindanao (A Mapua School), Inc. (MCMI)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Malayan High School of Science, Inc. (MHSSI)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Mapua Information Technology Center, Inc. (MITC)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Mapua Techserv, Inc. (MTI)	Philippines	Consultancy	Philippine Peso	–	100.00	–	100.00
Mapua Techpower Inc.	Philippines	Consultancy	Philippine Peso	–	75.00	–	75.00
People eServe Corporation	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Pan Pacific Computer Center, Incorporated (PPCCI)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
Affordable Private Education Center, Inc doing business under the name of APEC Schools (APEC)	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
National Teachers College doing business under the name/s and style/s of The National Teachers College	Philippines	Education and Information Technology	Philippine Peso	–	99.79	–	99.79
University of Nueva Caceres	Philippines	Education and Information Technology	Philippine Peso	–	83.62	–	83.62
AC College of Enterprise and Technology, Inc	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
LINC Institute, Inc doing business under the Name and Style of LINC Academy	Philippines	Education and Information Technology	Philippine Peso	–	100.00	–	100.00
MICO Equities, Inc. <sup>(a)</sup>	Philippines	Insurance	Philippine Peso	77.33	–	77.33	–
Sunlife Grepa Financial Inc. <sup>(b)</sup>	Philippines	Insurance	Philippine Peso	51.00	–	51.00	–
Grepa Realty Holdings Corp.	Philippines	Real estate	Philippine Peso	49.00	26.01	49.00	26.01
Tarlac Terra Ventures, Inc. <sup>(c)</sup>	Philippines	Real estate	Philippine Peso	100.00	–	100.00	–
RCBC Trust Corporation <sup>(d)</sup>	Philippines	Financial Services	Philippine Peso	40.00	–	40.00	–

- (a) On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with Pan Malayan Management & Investment Corporation (PMMIC), whereby HI will issue 397,703,801 common shares to PMMIC in exchange for the acquisition of 100% of PMMIC's outstanding shareholdings in MICO Equities, Inc (MEI). As of this date PMMIC owns 77.33% of MEI.
- (b) On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with GPL Holdings, Inc, whereby HI will issue 295,133,148 common shares common shares to GPLH in exchange for the acquisition of 100% of GPLH's outstanding shareholdings in Sunlife Grepa Financial Inc. (SLGFI) and Grepa Realty Holdings Corporation (GRHC). As of this date GPL directly owns 51% of SLGFI and 49% of GRHC. SLGFI also owns 51% of GRHC, thus GPL's effective ownership in GRHC is 75%.
- (c) On Dec 29, 2023, the Parent Company invested P800.0 million for a 100% stake in Tarlac Terra Ventures, Inc.
- (d) The Parent company invested P40.0 million for a 40% stake in RCBC Trust Corporation.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All significant intercompany balances and transactions, including income, expenses, and dividends are eliminated in full. Profits and losses resulting from intercompany transactions that are recognized in assets are eliminated in full.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies.

Control is achieved when the Parent Company is exposed or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Specifically, the Parent Company controls an investee if and only if the Parent Company has:

- a. power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect its returns.

When the Parent Company has less than a majority of the voting or similar rights of an investee, the Parent Company considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- the contractual arrangement with the other vote holders of the investee;
- rights arising from other contractual arrangements; and
- the Parent Company's voting rights and potential voting rights.

The Parent Company re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Parent Company obtains control over the subsidiary and ceases when the Parent Company loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statements of income and consolidated statements of comprehensive income from the date the Parent Company gains control until the date the Parent Company ceases to control the subsidiary.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Parent Company obtains control, and continue to be consolidated until the date when such control ceases.

Losses within a subsidiary are attributed to the non-controlling interest until the balance is reduced to nil. A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Parent Company loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Reclassifies to profit or loss, or transfer directly to retained earnings if required by other PFRSs, the amounts recognized in other comprehensive income in relation to the subsidiary; and recognizes any resulting difference as a gain or loss in profit or loss attributable to the Parent Company

Non-controlling interests (NCI) represent the portion of equity not attributable to the Parent Company. Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the non-controlling interests, even if this results

in the non-controlling interests having a deficit balance. Non-controlling interests are presented separately in the consolidated statements of comprehensive income and within the equity section of the consolidated statements of financial position and consolidated statements of changes in equity, separately from the equity attributable to equity holders of the Parent Company.

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### 3. Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards effective in 2024. The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective.

Unless otherwise indicated, adoption of these new standards did not have an impact on the financial statements of the Company.

- Amendments to PAS 1, *Classification of Liabilities as Current or Non-current*

The amendments clarify:

- o That only covenants with which an entity must comply on or before reporting date will affect a liability's classification as current or non-current.
- o That classification is unaffected by the likelihood that an entity will exercise its deferral right.
- o That only if an embedded derivative in a convertible liability is itself an equity instrument would the terms of a liability not impact its classification.

- Amendments to PFRS 16, *Lease Liability in a Sale and Leaseback*

The amendments specify how a seller-lessee measures the lease liability arising in a sale and leaseback transaction in a way that it does not recognize any amount of the gain or loss that relates to the right of use retained.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024 and must be applied retrospectively. Earlier adoption is permitted and that fact must be disclosed.

- Amendments to PAS 7 and PFRS 7, *Disclosures: Supplier Finance Arrangements*

The amendments specify disclosure requirements to enhance the current requirements, which are intended to assist users of financial statements in understanding the effects of supplier finance arrangements on an entity's liabilities, cash flows and exposure to liquidity risk.

The amendments are effective for annual reporting periods beginning on or after January 1, 2024. Earlier adoption is permitted and that fact must be disclosed.

The above amendments do not have a material impact on the Group.

#### Standards Issued But Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

*Effective beginning on or after January 1, 2025*

- PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation, and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance, and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

The overall objective of PFRS 17 is to provide an accounting model for insurance contracts that is more useful and consistent for insurers. In contrast to the requirements in PFRS 4, which are largely based on grandfathering previous local accounting policies, PFRS 17 provides a comprehensive model for insurance contracts, covering all relevant accounting aspects. The core of PFRS 17 is the general model, supplemented by:

- o A specific adaptation for contracts with direct participation features (the variable fee approach)
- o A simplified approach (the premium allocation approach) mainly for short-duration contracts

On December 15, 2021, the FSRSC amended the mandatory effective date of PFRS 17 from January 1, 2023 to January 1, 2025. This is consistent with Circular Letter No. 2020-62 issued by the Insurance Commission which deferred the implementation of PFRS 17 by two (2) years after its effective date as decided by the IASB.

PFRS 17 is effective for reporting periods beginning on or after January 1, 2025, with comparative figures required. Early application is permitted.

The amendments do not have a material impact on the Group.

- Amendments to PAS 21, *Lack of exchangeability*

The amendments specify how an entity should assess whether a currency is exchangeable and how it should determine a spot exchange rate when exchangeability is lacking.

The amendments are effective for annual reporting periods beginning on or after January 1, 2025. Earlier adoption is permitted and that fact must be disclosed. When applying the amendments, an entity cannot restate comparative information.

The amendments do not have a material impact on the Group.

*Deferred effectivity*

- Amendments to PFRS 10, *Consolidated Financial Statements*, and PAS 28, *Sale or Contribution of Assets between an Investor and its Associate or Joint Venture*

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial and Sustainability Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the IASB completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The amendments do not have a material impact on the Group.

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#### 4. Summary of Significant Accounting Policies

##### Leases

The Group assesses at contract inception whether a contract is, or contains, a lease. That is, if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

##### *Group as a lessee*

The Group applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### *Right-of-use assets*

The Group recognizes right-of-use assets at the commencement date of the lease. Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date less incentives received.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives (EUL) of the assets.

Right-of-use assets are subject to impairment. Refer to the accounting policies in section impairment of non-financial assets.

##### *Lease liabilities*

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

Lease liabilities that are expected to be settled for no more than 12 months after reporting period are classified as current liabilities presented as current portion of lease liabilities. Otherwise, these are classified as noncurrent liabilities.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease

liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### *Short-term leases and leases of low-value assets*

The Group applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). Lease payments on short-term leases are recognized as expense on a straight-line basis over the lease term.

#### *Group as a lessor*

Leases in which the Group does not transfer substantially all the risks and rewards incidental to ownership of an asset are classified as operating leases. Rental income arising is accounted for on a straight-line basis over the lease terms and is included in revenue in the statement of profit or loss due to its operating nature. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

### **Revenue Recognition**

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, because it typically controls the goods or services before transferring them to the customer.

#### *Revenue from sale of goods*

Revenue from sale of goods is recognized at a point in time when control of the asset is transferred to the customer, generally on delivery and acceptance of the inventory item.

#### *Revenue from schools and related operations*

Revenue from tuition fees and other matriculation fees are recognized over time as revenue over the corresponding school term using the output method (i.e., time lapsed over the service period such as semester or school year, depending on the curriculum registered). Upon enrollment, students have the option to pay the tuition and other matriculation fees in full or installment.

Admission, examination and other fees are recognized as income when examination has been granted by the school and related services have been provided to the students (at point in time).

#### *Revenue from manpower services*

Under the Group's service agreements with its customers, the Group is required to provide manpower services. As provision of these services constitutes a series of distinct good or services that are substantially the same and have the same pattern of transfer to the customer (i.e., the good or service would be recognized over time using the same measure of progress), this was treated by the Group as a single performance obligation. Because the services are simultaneously provided and consumed by the customer, the Group's performance obligation to render such services qualifies for revenue recognition over time by applying par. 35(a) of PFRS 15. The Group recognizes revenue from manpower supply services by applying the "right to invoice" practical expedient since the Group's right to payment is for an amount that corresponds directly with the value to the customer of the Group's performance to date.

#### *Premiums Revenue*

Gross insurance written premiums comprise the total premiums receivable for the whole period of cover provided by contracts entered into during the accounting period and are recognized on

the date on which the policy incepts. Premiums include any adjustments arising in the accounting period for premiums receivable in respect of business written in prior periods.

Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The portion of the premiums written that relate to the unexpired periods of the policies at end of the reporting period are accounted for as “Provision for unearned premiums” as part of “Insurance contract liabilities” and presented in the liabilities section of the statements of financial position. The related reinsurance premiums ceded that pertains to the unexpired periods at end of the reporting period are accounted for as “Deferred reinsurance premiums” and shown as part of reinsurance assets in the statements of financial position. The net changes in these accounts between each end of reporting periods are recognized in profit or loss.

#### *Reinsurance Commissions*

Commissions earned from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The portion of the commissions that relates to the unexpired periods of the policies at end of the reporting period are accounted for as “Deferred reinsurance commissions” and presented in the liabilities section of the statement of financial position.

#### *Onerous contracts*

If the Group has a contract that is onerous, the present obligation under the contract is recognized and measured as a provision. However, before a separate provision for an onerous contract is established, the Group recognizes any impairment loss that has occurred on assets dedicated to that contract.

An onerous contract is a contract under which the unavoidable costs (i.e., the costs that the Group cannot avoid because it has the contract) of meeting the obligations under the contract exceed the economic benefits expected to be received under it. The unavoidable costs under a contract reflect the least net cost of exiting from the contract, which is the lower of the cost of fulfilling it and any compensation or penalties arising from failure to fulfil it. The cost of fulfilling a contract comprises the costs that relate directly to the contract (i.e., both incremental costs and an allocation of costs directly related to contract activities).

#### *Contract balances arising from revenue with customer contracts*

##### *Receivables*

A receivable represents the Group’s right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

##### *Contract liabilities*

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The Group presents each contract with customer in the consolidated statement of financial position either as a contract asset or a contract liability.

#### Expenses

Expenses are recognized in the consolidated statement of income when decrease in future economic benefits related to a decrease in an asset or an increase of a liability has arisen that can be measured reliably.

*Cost of sales and services*

Cost of sales is recognized as an expense when the related goods are sold. Cost of services include all direct materials and labor costs and those indirect costs related to contract performance which are recognized as incurred.

*General and administrative expenses*

Administrative expenses constitute costs of administering the business and are expensed as incurred.

Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### *'Day 1' difference*

Where the transaction price in a non-active market is different to the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a 'Day 1' difference) in profit or loss, unless it qualifies for recognition as some other type of asset. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

#### Financial Instruments

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. The Group follows the settlement date accounting where an asset to be received and liability to be paid are recognized on the settlement date and derecognition of an asset that is sold and the recognition of a receivable from the buyer are recognized on the settlement date.

#### **Financial Instruments - Initial Recognition and Subsequent Measurement**

##### *Initial recognition and measurement*

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or fair value through OCI, it needs to give rise to cash flows that are 'solely payments of principal and interest (SPPI)' on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date.

##### *Subsequent measurement*

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments)
- Financial assets at fair value through profit or loss

*Financial assets at amortized cost (debt instruments)*

The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding

Financial assets at amortized cost are subsequently measured using the effective interest (EIR) method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group's financial assets at amortized cost includes Cash and cash equivalents, Receivables, Receivables from related parties and Loan receivable under Other noncurrent asset account.

*Financial assets at fair value through profit or loss*

A financial asset shall be measured at fair value through profit or loss unless it is measured at amortized cost or at fair value through other comprehensive income (OCI). However, an entity may make an irrevocable election at initial recognition for particular investments in equity instruments that would otherwise be measured at fair value through profit or loss to present subsequent changes in fair value in OCI.

The Group may, at initial recognition, irrevocably designate a financial asset as measured at fair value through profit or loss if doing so eliminates or significantly reduces a measurement or recognition inconsistency (sometimes referred to as an 'accounting mismatch') that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on them on different bases.

*Financial assets designated at fair value through OCI (equity instruments)*

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under

PAS 32, *Financial Instruments: Presentation*, and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the consolidated statement of income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably all equity investments other than those classified to fair value through profit or loss under this category.

*Impairment of financial assets*

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not held at fair value through profit or loss. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit

exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For trade receivables and contract assets, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The loss allowance was adjusted for forward-looking factors specific to the debtors and the economic environment.

For other debt financial assets, the ECL is based on the 12-month ECL. The 12-month ECL is the portion of lifetime ECLs that results from default events on a financial instrument that are possible within 12 months after the reporting date. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL.

The Group generally considers a financial asset in default when contractual payments are 90 days past due. For a financial asset that arises from long-term construction contracts, the Group considers the asset to be in default if contractual payments are not settled within 30 days from the completion of the construction project. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Financial Liabilities

The Group initially measures a financial liability at its fair value plus, in the case of a financial liability not at fair value through profit or loss, transaction costs. The Group has no financial liabilities at FVPL.

Subsequent to initial recognition, the Group's financial liabilities are carried at amortized cost. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of income. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

This category generally applies to the Group's Accounts payable and other current liabilities, Loans payable, Long-term debt, Due to related parties and Lease liabilities.

#### Derecognition of Financial Instruments

##### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when: (a) the rights to receive cash flows from the asset have expired; or  
(b) the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either (i) has transferred substantially all the risks and rewards of the asset, or (ii) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

#### Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the selling price in the ordinary course of business, less the estimated costs necessary to sell.

Cost includes purchase price and other costs directly attributable to its acquisition such as non-refundable taxes, handling and transportation cost.

Cost of inventories is generally determined using the specific identification method.

#### Prepaid Expenses

These are recorded as asset before they are utilized and apportioned over the period covered by the payment and charged to the appropriate account in the consolidated statement of income when incurred.

#### *Advance to Suppliers and Subcontractors*

Advance to suppliers and subcontractors represents advance payment for the purchase of various construction materials and down payment to subcontractors for the contract work to be performed.

#### *Creditable Withholding Tax (CWT)*

CWT pertains to the tax withheld source by the Group's customers and lessees and is creditable against its income tax liability.

#### *Value-Added Tax (VAT)*

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable.

When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position up to the extent of the recoverable amount.

#### *Short-term Investments*

Short-term investment pertains to interest bearing time deposits with terms of not more than one year and held for investment purposes.

#### Other Current Assets

Other current assets pertain to other resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group within the reporting period.

#### Investments in Associates and Joint Ventures

An associate is an entity in which the Group has significant influence. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the arrangement.

Investments in associates and joint venture are accounted for using the equity method of accounting. Under this method, the investment amount is increased or decreased to recognize the Group's share in the profit or loss of the investee after the date of acquisition. Dividends received from the investee reduces the carrying amount of the investment. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the investee arising from changes in the investee's other comprehensive income.

Gains and losses resulting from 'upstream' and 'downstream' transactions between the Group and its associate or joint venture are recognized in the consolidated financial statements only to the extent of unrelated investors' interests in the associate or joint venture.

The reporting dates and the accounting policies of the associates and joint venture conform to those used by the Group for like transactions and events in similar circumstances.

The Group discontinues applying the equity method when their investment in investee company is reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the investee company. When the investee company subsequently reports net income, the Group will resume applying the equity method but only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

The reporting dates of the investee company and the Group are identical and the investee companies' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investment in its associates and joint venture. The Group determines at each reporting date whether there is any objective evidence that the investment in the associates and joint venture is impaired. If this is the case the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and recognizes the impairment loss in the consolidated statement of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the associates or joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in the consolidated statement of income.

The Group's associates and joint venture accounted for using the equity method as of March 31 follows:

	Place of Incorporation	Nature of Business	Functional Currency	Percentage of Ownership	
				2024	2023
<b>Associates:</b>					
Hi-Eisai Pharmaceutical, Inc. (HEPI)	Philippines	Pharmaceutical	Philippine peso	<b>50.00</b>	50.00
Petroenergy Resources Corporation (PERC) <sup>(a)</sup>	Philippines	Renewable energy	Philippine peso	<b>29.95</b>	29.10
Manila Memorial Park Cemetery, Inc. (MMPC)	Philippines	Funeral service	Philippine peso	<b>25.98</b>	25.98
Sojitz G Auto Philippines Corporation (SGAPC)	Philippines	Automotive distributor	Philippine peso	<b>20.00</b>	20.00
RCBC Realty Corporation (RRC)	Philippines	Realty	Philippine peso	<b>10.00</b>	10.00
EEl Corporation <sup>(b)</sup>	Philippines	Construction	Philippine peso	<b>15.00</b>	21.00

(a) In 2024, the Parent Company purchased additional shares in PERC.

(b) On Jan 5, 2024, the Parent Company sold 4.5% shares of EEl Corporation (EEl) reducing the holdings of the Parent Company to 16.5%. On Feb 2024, the Parent Company sold 1.5%, reducing further its holdings to 15%.

## Property and Equipment

Property and equipment, except for land, are stated at cost, less accumulated depreciation, amortization, and impairment loss, if any. The initial cost of property and equipment consists of its purchase price, including import duties, taxes, and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the assets have been put into operation, such as repairs and maintenance, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment. When assets are retired or otherwise disposed of, the cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected as part of current operations.

Depreciation is computed using the straight-line method over the following average EUL:

	Years
Buildings and improvements	5 to 40
Machinery, tools, and construction equipment	2 to 20
Transportation and service equipment	5
Furniture, fixtures and office equipment	3 to 10

Amortization of improvements is computed over the EUL of the improvement or term of the lease, whichever is shorter.

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase, and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.

Construction in progress represents property and equipment under construction and is stated at cost. This includes cost of construction, plant and equipment and other direct costs. Construction in progress is not depreciated until such time that the relevant assets are completed and put into operational use.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of income in the year the asset is derecognized.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation and amortization are credited to or charged against current operations.

Land is carried at its revalued amount. The appraised values used for revaluation were determined by an independent firm of appraisers.

The initial cost of land consists of its purchase price and directly attributable costs of bringing the asset to its working condition and location for its intended use.

The appraisal increment (net of deferred tax) resulting from the revaluation is credited to OCI and accumulated in equity under “revaluation increment on land - net” account. Decreases in valuation is charged to profit or loss, except to the extent that it reverses the existing accumulated revaluation increment on the same asset and therefore such decrease is recognized in OCI. The decrease recognized in OCI reduces the revaluation increment on land - net account in equity. In case a subsequent revaluation increase of an asset reverses a revaluation decrease previously recognized in profit or loss, such increase is credited to income in profit or loss.

The same rules apply to impairment losses. An impairment loss on a revalued asset is first used to reduce the revaluation increment for that asset. Only when the impairment loss exceeds the amount in the revaluation increment for that same asset is any further impairment loss recognized in profit or loss.

Upon disposal of land, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

#### Investment Properties

Investment properties are measured at cost less impairment loss, if any, including transaction costs. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Except for land, depreciation is computed using the straight-line method over the following average EUL:

	Years
Building	32.5
Other equipment	12.5

The useful lives and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from items of property and equipment.

Minor repairs and maintenance costs are charged to consolidated statement of income as incurred; significant renewals and betterments are capitalized. When assets are retired or otherwise disposed of, the cost or revalued amount, appraisal increase, and related accumulated depreciation and amortization are removed from the accounts and any resulting gains or losses are reflected in the consolidated statement of income.

Investment properties are derecognized when they either have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statement of income in the year of retirement or disposal.

Transfers are made to investment property when there is a change in use, evidenced by ending of owner-occupation and commencement of an operating lease to another party. Transfers are made from investment property when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale.

For a transfer from owner-occupied property to investment property, the deemed cost for subsequent accounting is the fair value at the date of change in use. Upon transfer of an asset accounted for under revaluation model to asset accounted for under cost model, any revaluation reserve relating to such particular asset is transferred to retained earnings.

### Impairment of Nonfinancial Assets

For Investments in associate and joint venture, Property and equipment, Right-of-use asset and Investment properties, the Group assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income.

Impairment losses are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset, except for property previously revalued where the revaluation was taken to equity. In this case, the impairment is also recognized in equity up to the amount of any previous revaluation.

### Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss. Before recognizing a gain on a bargain purchase, the Group assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed, and recognize any additional assets or liabilities that are identified in that review.

Following initial recognition, goodwill is measured at cost less any accumulated impairment loss. Goodwill is reviewed for impairment, annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's CGUs, or groups of CGUs, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not be larger than an operating segment determined in accordance with PFRS 8, *Operating Segments*

Impairment is determined by assessing the recoverable amount of the CGU (or group of CGUs), to which the goodwill relates. Where the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a CGU (or group of CGUs) and part of the operation within that unit is disposed of, the goodwill

associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in these circumstances is measured based on the relative values of the operation disposed of and the portion of the CGU retained. If the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the acquirer shall recognize immediately in the consolidated statement of income any excess remaining after reassessment.

**Combination of Entities under Common Control**

In 2023, the Group accounted for its share swap transaction as combination of entities under common control accounted for by applying the pooling-of-interests method. The pooling-of-interests method generally involved the following:

- The assets and liabilities of the combining entities are reflected in the consolidated financial statements at their carrying amounts. No adjustments are made to reflect fair value or recognize any new assets or liabilities at the date of combination. The only adjustments that are made are those adjustments to harmonize the accounting policies.
- No new goodwill is recognized as a result of the combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the entity acquired is reflected within equity.
- The consolidated statement of income, comprehensive income and cash flows reflect the result of the combining entities in full, irrespective of when the combination takes place.
- Comparative financial information are presented as if the entities had always been combined, or on date the common control existed on the combining entities, whichever comes earlier.
- The effects of any intercompany transactions are eliminated to the extent possible.

**Intangible Assets Other Than Goodwill**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is the fair value as at the date of acquisition. Subsequently, intangible assets are measured at cost less accumulated amortization and provision for impairment loss, if any. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in the consolidated statement of income in the year in which the expenditure is incurred.

The estimated useful life of intangible assets is assessed as either finite or indefinite. The estimated useful lives of intangible assets are as follows:

	Number of Years
Intellectual property rights	Indefinite
Student relationship	5-7

The estimated useful lives of intangible assets with finite lives are assessed at the individual asset level. Intangible assets with finite lives are amortized over their estimated useful lives on a straight- line basis. Periods and method of amortization for intangible assets with finite useful lives are reviewed annually or earlier when an indicator of impairment exists.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the consolidated statement of comprehensive income in the expense category consistent with the function of the intangible assets.

Intangible assets with indefinite useful lives are not amortized, but are tested for impairment annually, either individually or at the CGU level. The assessment of indefinite useful life is

reviewed annually to determine whether the indefinite useful life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the intangible assets and is recognized in the consolidated statement of comprehensive income when the intangible asset is derecognized.

### Insurance Contract Liabilities

#### *Life insurance contract liabilities*

Life insurance contract liabilities are recognized when the contracts are entered into and the premiums are recognized. The provision for life insurance contracts is calculated on the basis of a stringent prospective actuarial valuation method where the assumptions used depend on the circumstances prevailing at the inception of the contract. Assumptions and actuarial valuation methods are also subject to provisions of the Insurance Code (the Code) and guidelines set by the IC.

Subsequently, new estimates are developed at each reporting date to determine whether the liabilities reflect the current experience using the gross premium valuation which considers assumptions on mortality, morbidity, lapse and/or persistency, expenses, non-guaranteed benefits, discount rate and margin for adverse deviation. The initial assumptions could not be altered if the Group deems the current assumptions to still be reflective of their experience. As a result, the effect of changes in the underlying variables on insurance liabilities and related assets is not symmetrical. Improvements and significant deteriorations in estimates have an impact on the value of the liabilities and related assets.

Movements in legal policy reserves attributable to changes in discount rate are recorded under "Remeasurement on legal policy reserves" in other comprehensive income.

#### *Insurance contracts with fixed and guaranteed terms*

Premiums are recognized as revenue when they become due from the policyholders which for single premium business, is the date on which the policy becomes effective.

Benefits are recorded as an expense when they are incurred and are accrued as a liability.

An increase in liability for contractual benefits that are expected to be incurred in the future is recorded under 'Change in legal policy reserves' in the Group statements of income when the premiums are recognized. The liability is determined as the sum of the present value of future benefits and expenses, less the present value of the future gross premiums arising from the policy contract discounted at the appropriate risk-free discount rate. The expected future cash flows is determined using the best estimate assumptions with due regard to significant recent experience and appropriate margin for adverse deviation from the expected experience.

The liability is based on actuarial assumptions such as mortality and morbidity, maintenance expenses, and lapse and/or persistency rates that are established at the time the contract is issued. A margin for adverse deviation (MfAD) is also included in the assumptions. For group life insurance and accident and health insurance, reserves are computed by calculating the unearned portion of the written premiums for the year.

Provision is also made for the cost of claims incurred but not reported (IBNR) as of the reporting date based on the Group's experience. Differences between the provision for outstanding claims at the reporting date and subsequent revisions and settlements are included in the statement of income in later years. Policy and contract claims payable forms part of the insurance contract liability section of the statement of financial position.

*Unit-linked insurance contracts*

The Group issues unit-linked insurance contracts. In addition to providing life insurance coverage, a unit-linked contract links payments to insurance investment funds set-up by the Parent Company with consideration received from the policyholders. As allowed by PFRS 4, the Parent Company chose not to unbundle the investment portion of its unit-linked products. Premiums received (including premium load and bid-offer spread) from the issuance of unit-linked insurance contracts are recognized as premium revenue. Consideration received from policyholders that are transferred to the segregated funds is recognized as part of gross change in legal policy reserves in the statements of income.

The Group withdraws the cost of insurance and administrative charges from the consideration received from the policyholders in accordance with the provisions of the unit-linked insurance contracts. After deduction of these charges, the remaining amounts in fund assets are equal to the surrender value of the unit-linked policies, and are withdrawable anytime.

The investment returns on the insurance investment funds belong to policyholders and the Group does not bear the risk associated with these assets (outside of guarantees offered). Accordingly, investment income earned and expenses incurred by these funds and payments to policyholders have the same corresponding change in the reserve for unit-linked liabilities. Management fee income earned by the Parent Company for managing the insurance investment funds and the monthly load and cost of insurance charges are included in fee income.

Insurance investment funds primarily include investments in debt securities, equities, short-term investments and cash and cash equivalents. The methodology applied to determine the fair value of the investments held in these funds is consistent with that applied to investments held by general fund. Segregated fund liabilities is measured based on the value of the insurance investment funds attributable to the policyholders.

The equity of each unit-linked policyholder in the fund is monitored through the designation of outstanding units for each policy. Hence, the equity of each unit-linked insurance contract in the fund is equal to its total number of outstanding units multiplied by the net asset value per unit (NAVPU). The NAVPU is the market value of the fund divided by its total number of outstanding units.

*Policy and contract claims payable*

Claims payable includes the sum of the individual amounts that are due and have already been approved for payment but have not actually been paid as of the end of the reporting period. This also includes accrual of reported claims that are not yet approved for payment. This is recognized when due and measured on initial recognition at fair value. Subsequent to initial recognition, this is measured at amortized cost using the EIR method. This also includes provision for incurred but not reported losses.

*Provision for Claims Reported and Incurred But Not Reported (IBNR) Losses*

Provision for claims reported and IBNR losses are based on the estimated ultimate cost of all claims incurred but not settled at the end of the reporting period, whether reported or not, together with related claims handling costs and reduction for the expected value of salvage and other recoveries. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of which cannot be known with certainty at the reporting date. The IBNR is calculated based on standard actuarial projection techniques or combination of such techniques, such as but not limited to the chain ladder method, the expected loss ratio approach, the Bornhuetter - Ferguson method. At each reporting date, prior year claims estimates are reassessed for adequacy and changes made are charged to provision.

*Provision for Unearned Premiums*

The proportion of written premiums, gross of commissions payable to intermediaries, attributable to subsequent periods or to risks that have not yet expired is deferred as provision for unearned premiums. This is accounted for as “Provision for unearned premiums” as part of “Insurance contract liabilities” and presented in the liabilities section of the statement of financial position. Premiums from short-duration insurance contracts are recognized as revenue over the period of the contracts using the 24th method. The change in the provision for unearned premiums is taken to profit or loss in order that revenue is recognized over the period of risk. Further provisions are made to cover claims under unexpired insurance contracts which may exceed the unearned premiums and the premiums due in respect of these contracts.

*Other insurance contract liabilities*

Other insurance contract liabilities include advanced or excess collections and unpaid policy related disbursements.

Reinsurance

The Group cedes insurance risk in the normal course of business. Reinsurance assets represent balances due from reinsurance companies for its share on the unpaid losses incurred by the Group. Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract. Reinsurance recoverable on paid losses are included as part of “Insurance receivables”.

Reinsurance assets are reviewed for impairment at each end of the reporting period or more frequently when an indication of impairment arises during the reporting period. Impairment occurs when objective evidence exists that the Group may not recover outstanding amounts under the terms of the contract and when the impact on the amounts that the Group will receive from the reinsurer can be measured reliably. The impairment loss is recorded in the statement of income.

Ceded reinsurance arrangements do not relieve the Group from its obligations to policyholders.

The Group also assumes reinsurance risk in the normal course of business for insurance contracts. Premiums and claims on assumed reinsurance are recognized in profit or loss as income and expenses in the same manner as they would be if the reinsurance were considered direct business, taking into account the product classification of the reinsured business. Reinsurance liabilities represent balances due to reinsurance companies. Amounts payable are estimated in a manner consistent with the associated reinsurance contract.

Premiums and claims are presented on a gross basis for both ceded and assumed reinsurance.

Reinsurance assets or liabilities are derecognized when the contractual rights are extinguished or expired or when the contract is transferred to another party.

When the Group enters into a proportional treaty reinsurance agreement for ceding out its insurance business, the Group initially recognizes a liability at transaction price. Subsequent to initial recognition, the portion of the amount initially recognized as a liability which is presented as “Insurance payables” in the liabilities section of the statement of financial position will be withheld and recognized as “Funds held for reinsurers” and included as part of the “Insurance payables” in the liabilities section of the consolidated statement of financial position. The amount withheld is generally released after a year.

#### Deferred Acquisition Costs (DAC)

Commissions and other acquisition costs incurred during the financial period that vary with and are related to securing new insurance contracts and or renewing existing insurance contracts, but which relates to subsequent financial periods, are deferred to the extent that they are recoverable out of future revenue margins. All other acquisition costs are recognized as expense when incurred.

Subsequent to initial recognition, these costs are amortized using the 24th method over the life of the contract. Amortization is charged against the profit or loss. The unamortized acquisition costs are shown as “Deferred acquisition costs” in the assets section of the statement of financial position.

An impairment review is performed at each end of the reporting period or more frequently when an indication of impairment arises. The carrying value is written down to the recoverable amount. The impairment loss is charged to profit or loss. DAC is also considered in the liability adequacy test for each end of the reporting period.

#### Foreign Currency-denominated Transaction and Translation

The consolidated financial statements are presented in Philippine Peso. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate at the reporting date. All differences are taken to consolidated statement of income. Non-monetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rates as at the dates of initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

As at reporting date, the assets and liabilities of subsidiaries whose functional currency is not the Philippines Peso are translated into the presentation currency of the Parent Company (the Philippine Peso) at the closing rate as at the reporting date, and the consolidated statement of income accounts are translated at monthly weighted average exchange rate. Likewise, the financials of the Group’s associate whose functional currency is not the Philippine Peso that is accounted for under equity method are translated to the presentation currency of the Parent Company in a similar manner. The exchange differences arising on the *translation* are taken directly to a separate component of equity under “Cumulative translation adjustments” account. Upon disposal of a foreign subsidiary, the deferred cumulative amount recognized in other comprehensive income relating to that particular foreign operation is recognized in the consolidated statement of income.

#### Retirement Cost

##### *Defined benefit plan*

The defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, if any, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reduction in the future contributions to the plan.

Defined benefit costs on the Group’s defined benefit retirement plan are actuarially computed using the projected unit credit (PUC) valuation method. Under this method, the current service cost is the present value of retirement benefits payable in the future with respect to the services rendered in the current period.

Defined benefit costs comprise the following:

- (a) service cost;
- (b) net interest on the net defined benefit liability or asset; and
- (c) remeasurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

### Income Tax

#### *Current tax*

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and the tax laws used to compute the amount are those that are enacted or substantially enacted by the end of the financial reporting date.

#### *Deferred tax*

Deferred tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred income tax assets are recognized for all deductible temporary differences, carryforward of unused tax credits from excess minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), net operating loss carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and carryforward of unused MCIT and NOLCO can be utilized.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries, associate and interest in joint venture. With respect to investments in foreign subsidiaries, associate and interest in joint venture, deferred tax liabilities

are recognized except where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed by the end of each financial reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be used. Unrecognized deferred tax assets are reassessed at the end of each financial reporting date and are recognized to the extent that it has become probable that future taxable profit will be available to allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantially enacted by the end of the financial reporting date.

Deferred tax relating to items recognized outside profit or loss are recognized in correlation to the underlying transactions either in other comprehensive income or directly in equity.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current income tax assets against current income tax liabilities and deferred income taxes relate to the same entity and the same taxation authority.

#### Basic and Diluted Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the year attributable to equity holders of the Parent Company adjusted for the after-tax amounts of dividends on preferred stock by the weighted average number of common stock outstanding during the year, after giving retroactive effect for any stock dividends, stock splits or reverse stock splits.

Diluted EPS is computed by adjusting the net income attributable to ordinary equity holders of the Parent Company to reflect any changes from dilutive potential shares divided by the weighted average number of common stock outstanding during the year after giving retroactive effect for any stock dividends, stock splits or reverse stock splits and adjusted for the effects of all dilutive potential common stock.

The calculation of diluted EPS does not assume conversion, redemption, exercise, or other issue of potential ordinary shares that would have an antidilutive effect on earnings per share. Potential ordinary shares are antidilutive when their conversion to ordinary shares would increase earnings per share or decrease loss per share. As there are no potential dilutive ordinary shares, basic and diluted EPS are stated at the same amount.

#### Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of a past event; (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

### Segment Reporting

The Group's operating business are organized and managed separately according to the nature of services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on business segments is presented in Note 38.

### Capital Stock

The Group records common stocks at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity shares. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

### Treasury Shares

When the Group purchases the Group's capital stock (treasury shares), the consideration paid, including any attributable incremental costs, is deducted from equity attributable to the Group's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related tax effects is included in equity (Note 35).

### Equity Reserve

Equity reserve consist of equity transactions other than capital contributions, such as equity transactions arising from transactions with NCI and difference between considerations paid or transferred and the net assets of the entity acquired through business combinations involving entities under common control.

### Retained Earnings

Retained earnings represent accumulated earnings of the Group and any adjustment arising from application of new accounting standards, policies or corrections of errors applied retroactively less dividends declared. It includes the accumulated equity in undistributed earnings of consolidated subsidiaries which are not available for dividends until declared by subsidiaries. Appropriated retained earnings are those that are restricted for planned investments and business expansion. Unappropriated retained earnings are those that can be allocated for specific purposes and can be distributed as dividend. Retained earnings are further restricted for the payment of dividends to the extent of the cost of treasury shares (Note 36).

### Events After the Financial Reporting Date

Post year-end events that provide additional information about the Group's position at the end of the financial reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.

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## **5. Significant Accounting Judgments and Estimates**

The preparation of the consolidated financial statements in compliance with PFRSs requires the Group to make judgments, estimates and assumptions that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ for such estimates.

### Judgment

#### *Determining control over an entity in which Parent Company holds less than majority of voting rights*

The Parent Company has determined that with 48.18% equity interest in IPO, it continues to have control over IPO by virtue of its power to nominate majority of the members of the BOD of IPO thereby exercising control and supervision on IPO's operations as well as on its financing activities. Accordingly, the Parent Company assessed that IPO continues to be a subsidiary even though it owns less than 50% equity interest over IPO after the merger.

#### *Determination of functional currency*

PAS 21, *The Effects of Changes in Foreign Exchange Rates*, requires management to use its judgment to determine the entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, the following were considered:

- The currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
- The currency in which funds from financing activities are generated; and
- The currency in which receipts from operating activities are usually retained.

The functional currency is Philippine peso as disclosed in Note 2.

#### *Determination of lease term of contracts with renewal and termination options - Group as a lessee*

The Group has several lease contracts that include extension and termination options. The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customization to the leased asset).

The Group included the renewal period as part of the lease term for leases with shorter non-cancellable period (i.e., three to ten years). The Group typically exercises its option to renew for these leases because there will be a significant negative effect on production if a replacement asset is not readily available. The renewal periods for leases of land and office spaces with longer non-cancellable periods are not included as part of the lease term as these are not reasonably certain to be exercised.

#### *Recognition of schools and related operations fees over time*

The Group determined that schools and related operations fees are to be recognized over time using the output method on the basis of time lapsed over the service period since it provides a faithful depiction of the Group's performance in transferring control of the services to the students. The fact that another entity would not need to re-perform the service that the Group has provided to date demonstrates that the customer or the student simultaneously receives and consumes the benefits of the Group's performance as it performs (Note 28).

#### *Determination of significant influence on investment in an associate if ownership is less than 20%*

Holding of less than 20% of voting rights is presumed not to give rise to significant influence unless it can be clearly demonstrated that there is in fact significant influence. The Parent Company is able to exercise significant influence for ownership less than 20% because it has an active participation in the policy-making process including operating decisions of the investee.

As of March 31, 2024 and December 31, 2023, the Parent Company holds 10% of interest in RRC. The Parent Company exercises significant influence in RRC since the Parent Company's President is the concurrent president of RRC. The president is also a member of the BOD. As such, the president of the Parent Company effectively has a participation in the policy-making process of RRC. Hence, the Parent Company is able to exercise significant influence even if ownership is less than 20%.

#### *Combination of Entities under Common Control*

A combination involving entities or businesses under common control is 'a business combination in which all of the combining entities or businesses are ultimately controlled by the same party or parties both before and after the business combination, and that control is not transitory'. This will include transactions such as the transfer of subsidiaries or businesses between entities within a group.

The share swap transaction entered into by the Parent Company with PMMIC and GPLH for acquisition of insurance business were determined to be common control business combinations

#### Estimates

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group based its assumptions and estimates on parameters available when the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising that are beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### *Leases - Estimating the incremental borrowing rate*

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use asset in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available or when they need to be adjusted to reflect the terms and conditions of the lease. The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Group's lease liabilities amounted to ₱612.84 million and ₱607.98 million as of March 31, 2024 and December 31, 2023.

#### *Fair value measurement of unquoted equity investments at FVOCI*

The Group uses valuation techniques such as dividend discount model, adjusted net asset method, and others to estimate the fair value of unquoted investment. These valuation techniques require significant unobservable inputs to calculate the fair value of the Group's unquoted equity investments at FVOCI. These inputs include appraised value of real properties, discount rates, among others. Changes in assumptions relating to these factors could affect the reported fair value of these unquoted equity financial instruments.

The fair value of unquoted equity investments amounted to ₱8.09 million as of March 31, 2024 and December 31, 2023 (see Note 15).

#### *Provision for expected credit losses of trade receivables and contract assets*

The Group uses the simplified approach in calculating the ECL of its trade receivables and contract assets wherein the Group does not track changes in credit risk, but instead recognizes a loss

allowance based on lifetime ECLs at each reporting date. The model is based on the Group's historical default rates and adjusted to include forward looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

#### *Valuation of land under revaluation basis*

The Group's parcels of land are carried at revalued amounts. The valuations of these parcels of land were performed by SEC accredited independent appraisers and were determined using the market approach. Significant adjustments to inputs used in determining the fair value of land such as location and utility could affect the appraised value of the assets.

Land carried under revaluation basis amounted to ₱15.47 billion as of March 31, 2024 and December 31, 2023, respectively.

#### *Impairment of nonfinancial assets*

The Group assesses impairment on its nonfinancial assets other than goodwill and intellectual property rights whenever events or changes in circumstances indicate that the carrying amount of these assets may not be recoverable. The factors that the Group considers important which could trigger an impairment review include significant underperformance relative to expected historical or projected future operating results, significant changes in the manner of use of the acquired assets or the strategy for overall business, and significant negative industry or economic trends.

Impairment of Goodwill and Intellectual property rights are assessed at least on an annual basis. In assessing the impairment, the Group determines the recoverable amount using value in use with detailed disclosures made in Notes 21 and 22.

An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less cost to sell and value in use. The fair value is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to arise from continuing use of an asset and from its disposal at the end of its useful life. Recoverable amounts are estimated for individual assets or, if it is not possible, for the cash-generating unit to which the asset belongs.

As to the Group's property and equipment, right-of-use asset and goodwill, no impairment loss was recognized for the period ended March 31, 2024 and December 31, 2023.

Impairment of Student relationship and Intellectual property rights are assessed at least on an annual basis. In assessing the impairment, the Group determines the recoverable amount using value in use with detailed disclosures made in Note 21 and 22.

#### *Estimation of retirement benefits*

The determination of the obligation and cost of retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates which were disclosed in Note 35. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the retirement and other obligations.

Retirement assets amounted to ₱23.61 million and ₱21.30 million as of March 31, 2024 and December 31, 2023, respectively whereas retirement liabilities amounted to ₱700.92 million and ₱684.97 million as of March 31, 2024 and December 31, 2023.

*Realizability of deferred tax assets*

The Group reviews the carrying amounts of deferred income taxes at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. Where there is no absolute assurance that each legal entity in the Group will generate sufficient taxable profit to allow all or part of its deferred tax assets to be utilized, deferred tax assets are not recognized.

*Classification of CWT*

The Group classify its CWT as current when it is expected to be realized (e.g., will be used as tax credit against income taxes due) for at least twelve months after the reporting period. The portion of CWT that is expected to be realized after twelve months after the reporting period is classified as noncurrent.

CWT recognized by the Group are disclosed in Notes 14 and 22 to the consolidated financial statements.

*Provisions and contingencies*

The Group is currently involved in various proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the Group's defense in these matters and is based upon an analysis of potential results. The Management does not believe that these proceedings will have a material adverse effect on the Group's financial statement because management and its legal counsels believe that the Group has substantial legal and factual bases for its position.

## 6. Deconsolidation of a Subsidiary Arising from Loss of Control

On April 26, 2023, the Parent Company sold 207,256,297 common shares, representing 20% investment in EEI Corporation (“EEI”) for a total consideration of ₱1.25 billion. Total holdings after the sale were reduced from 55.34% to 35.34% which resulted to loss of control over EEI. The Group recognized loss on loss of control amounting to ₱945.35 million

With 35.34% retained interest, the Group assessed that it has retained significant influence over EEI with its representation in the board of directors of EEI. Accordingly, the retained interest was accounted as investment in associate. The Group measured the retained interest at fair value based on provisional purchase price allocation. The Group recognized gain on bargain purchase amounting to ₱1,087.24 million arising from the difference between the fair value of the investment recognized and the share in the fair value of the net assets of EEI as of transaction date as follows:

Fair value of retained investment		₱2,209,143,065
Fair value of acquired net assets of EEI		
Contract assets	₱10,312,311,714	
Accounts receivable	3,289,253,141	
Cash and cash equivalents	2,480,007,964	
Property and equipment	3,445,476,205	
Other assets	13,838,548,131	
Loans payable	(4,600,000,000)	
Long-term debt	(5,508,339,253)	
Accounts payable and other expenses	(5,391,045,595)	
Other liabilities	(2,453,580,975)	
Fair value of net assets	15,412,631,332	
Less: Share of other shareholders	(12,116,252,849)	3,296,378,483
<b>Gain on bargain purchase</b>		<b>₱1,087,235,418</b>

The fair value of the identifiable assets and liabilities of EEI as at April 26, 2023, the acquisition date, were based on the assessment of fair based on internal and independent valuation of the net assets of EEI. If new information obtained within one year of the transaction date about facts and circumstances that existed at the transaction date identifies adjustments to the above amounts, or any additional provisions that existed at the transaction date, then the fair value of the net assets of EEI will be updated.

The net loss on the disposal of investments is as follows:

Loss from Deconsolidation	(₱945,354,003)
Gain on bargain purchase	1,087,235,418
<b>Net Loss on Disposal of Investment</b>	<b>₱141,881,415</b>

## 7. Deconsolidated Operations

On April 26, 2023, the Parent Company sold a controlling interest over EEI resulting to a loss of control (see Note 6).

PFRS 5 requires income and expenses from disposal groups to be presented separately from continuing operations, down to the level of profit after taxes. The resulting profit or loss (after taxes) is reported separately in the consolidated statements of income. Accordingly, the consolidated statements of income for the period ended March 31, 2023 and 2022 have been restated to present the results of operations of EEI as 'Net income (loss) from deconsolidated operations' in the consolidated statements of income.

	<b>2024</b>	2023	2022
<i>Deconsolidated Operations</i>			
Revenue	<b>P-</b> P3,828,673,817	P3,152,024,762	P3,152,024,762
Costs of sales and services	-	3,520,484,543	2,717,029,606
Gross profit	-	308,189,274	434,995,156
General and administrative expenses	-	(321,712,457)	(353,195,733)
Equity in net earnings (loss) of associates and joint ventures	-	(357,679,435)	224,359,909
Interest and finance charges	-	(174,464,801)	(111,631,621)
Other income	-	21,597,908	28,098,030
Income (loss) from deconsolidated operations before income tax	-	(524,069,511)	222,625,741
Provision for income tax	-	41,912,466	(10,411,312)
Net income (loss) from deconsolidated operations	<b>P-</b> (P482,157,045)	P212,214,429	P212,214,429

## 8. Cash and Cash Equivalents

This account consists of:

	2024	2023
Cash on hand and in banks	<b>₱2,086,840,570</b>	₱4,088,226,039
Cash equivalents	<b>2,842,938,853</b>	2,544,822,180
	<b>4,929,779,422</b>	6,633,048,219
Less: allowance for impairment loss	<b>414</b>	414
	<b>₱4,929,779,008</b>	₱6,633,047,805

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents have terms with varying periods of up to three (3) months depending on the immediate cash requirements of the Group and earns annual interest at the respective rates.

Interest income from cash in banks and short-term investments amounted to ₱455.1 million, ₱35.4 million, and ₱1.54 million for the period ended March 31, 2024, 2023 and 2022, respectively (see Note 30).

The rollforward analysis of allowance for impairment losses on cash and cash equivalents follows:

	2024	2023
Balance at beginning of period	<b>₱-</b>	₱-
Effect of common control business combination	<b>414</b>	414
Balance at end of period	<b>₱414</b>	₱414

## 9. Receivables

This account consists of:

	2024	2023
Trade		
Insurance	<b>₱9,448,673,867</b>	₱8,963,874,319
Education	<b>1,568,240,459</b>	1,666,380,234
Car dealership	<b>484,875,089</b>	467,109,694
Other services	<b>398,445,347</b>	224,105,184
Other receivables		
Accrued interest receivable	<b>416,637,422</b>	440,916,539
Dividends receivable	<b>60,018,712</b>	28,215,273
Advances to officers and employees	<b>58,611,637</b>	67,317,730
Receivables from car plant	<b>52,713,533</b>	49,813,875
Accrued referral incentives	<b>26,099,985</b>	5,027,224
Receivable from customers	<b>18,220,277</b>	6,493,760
Advances to suppliers and contractors	<b>3,309,618</b>	71,921,327
Others	<b>87,897,413</b>	170,334,245
	<b>12,623,743,359</b>	12,161,509,404
Less allowance for impairment	<b>498,639,985</b>	475,834,793
	<b>₱12,125,103,375</b>	₱11,685,674,611

### Trade receivables

The trade receivables are noninterest-bearing and collectible within one (1) year which consists of the following:

*Insurance receivables*

Insurance receivables consists of premiums due and uncollected premiums on in-force policies which are collectible within the Group’s grace period, as well as premiums receivable for assumed business from other insurance and reinsurance companies.

*Receivables from education*

Receivables from education represent amounts arising from tuition and other matriculation fees which are normally collected at end of every school term before the students can proceed to the next term. This also includes receivable from Department of Education amounting to ₱272.94 million and ₱319.80 million as at March 31, 2024 and December 31, 2023, respectively, arising from the Senior High School (SHS) Voucher Program wherein qualified SHS students are given assistance on tuition fees. These receivables are noninterest-bearing and are generally collectible within one year.

*Receivables from car dealership / automotive*

Receivables from car dealership represent amounts arising from the sale of car, parts and accessories and services collectible within 30 days.

*Receivables from other services*

Receivables from other services represent amounts arising from management and consultancy services provided by the Group generally collectible within 30 days.

No trade receivables were used as collaterals to secure obligations as of March 31, 2024 and December 31, 2023.

Other receivables

*Advances to officers and employees* are interest-bearing and repaid on a monthly basis through salary deductions.

*Receivable from customers*

In 2017, certain trade receivables were reclassified as interest-bearing trade receivables after the Group and the customers agreed to extend the credit terms. These receivables bear interest of 5% per annum and will be repaid in five (5) years’ time.

Receivables classified as “Others” consist of interest, commissions, and various receivables.

**10. Segregated funds**

Segregated fund assets

The group issues unit-linked insurance contracts. Premiums received from issuance of unit-linked insurance contracts are recognized as premium revenue. The consideration received from policyholders that are transferred to the segregated funds is recognized as part of the gross change in legal policy reserves in the statement of income. Cost of insurance and administrative charges are withdrawn from the consideration received from policyholders in accordance with the provisions of the unit-linked insurance contracts. After deduction of these charges, the remaining amounts in the fund assets are equal to the surrender value of unit-linked policies and are withdrawable anytime.

This account consists of the following:

	<b>2024</b>	2023
Variable-unit linked fund	<b>₱39,869,764,183</b>	₱37,498,338,513
GEM trust fund	<b>71,952,761</b>	71,646,712
	<b>₱39,941,716,944</b>	₱37,569,985,225

Subscriptions allocated to unit-linked funds represent the investment portion of variable unit-linked policies issued by the Group which were subsequently invested to unit-linked funds at the discretion of the policyholder.

The Group issues variable unit-linked insurance contracts where payments to policyholders are linked to internal investment funds set up.

## 11. Reinsurance Assets

This account consists of:

	2024	2023
Reinsurance recoverable on unpaid losses	<b>₱26,224,651,262</b>	₱27,625,857,042
Deferred reinsurance premiums	<b>(3,305,834,916)</b>	(3,395,458,957)
	<b>₱22,918,816,346</b>	₱24,230,398,085

Reinsurance recoverable on unpaid losses represents balances due from reinsurance companies.

Recoverable amounts are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contract.

## 12. Inventories

This account consists of:

	2024	2023
Merchandise:		
Automotive units	<b>₱422,217,590</b>	₱420,960,715
Parts, service materials and accessories	<b>119,104,795</b>	110,973,384
Others	<b>655,633</b>	693,543
Subtotal	<b>541,978,018</b>	532,627,643
Less: Allowance for inventory obsolescence	<b>37,366,256</b>	35,966,256
	<b>₱504,611,762</b>	₱496,661,387

Merchandise includes automotive units, parts and accessories, food and beverages, bookstore inventory, among others.

The Group recognizes inventory write-down whenever the NRV of the existing inventories is lower than its cost.

The rollforward of allowance for inventory obsolescence is as follows:

	2024	2023
Balance at beginning of year	<b>₱35,966,256</b>	₱43,656,744
Provision (Recoveries) (Note 33)	<b>1,400,001</b>	651,220
Write-off	-	-
Impairment balance	<b>37,366,256</b>	44,307,964
Effect of deconsolidated operations	-	(8,341,709)
Balance at end of year	<b>₱37,366,256</b>	₱35,966,256

No inventories were pledged as security to obligations as of March 31, 2024 and December 31, 2023.

### 13. Loans receivable

This account consists of:

	2024	2023
Policy loans	<b>₱567,567,423</b>	₱670,968,139
Due from:		
Held for trust	<b>1,282,890,211</b>	1,109,164,285
Agents	<b>5,286,980</b>	4,080,475
GEM trust fund	<b>2,705,883</b>	2,474,625
Others	<b>66,217,904</b>	85,324,043
	<b>1,924,399,992</b>	1,872,011,567
Less: Allowance for impairment	<b>6,468,870</b>	6,200,460
	<b>₱1,918,199,531</b>	₱1,865,811,107

The rollforward of allowance for impairment of loans receivable is as follows:

	2024	2023
Balance at beginning of year	<b>₱6,200,460</b>	₱-
Provisions (Recovery)	<b>268,410</b>	-
Effect of common control business combination	-	6,200,460
Balance at end of year	<b>₱6,468,870</b>	₱6,200,460

### 14. Prepaid Expenses and Other Current Assets

This account consists of:

	2024	2023
CWTs	<b>₱1,241,671,348</b>	₱1,151,877,069
Prepaid expenses	<b>447,298,096</b>	344,013,281
Input VAT	<b>183,970,591</b>	68,071,124
Short-term investments	<b>181,638,505</b>	279,406,974
Prepaid taxes	<b>179,626,370</b>	117,987,103
Miscellaneous deposits	<b>32,508,781</b>	28,779,489
Unused supplies	<b>28,558,074</b>	18,480,867
Others	<b>135,367,360</b>	107,687,784
Subtotal	<b>2,430,639,125</b>	2,116,303,691
Less allowance for impairment	<b>55,395,197</b>	55,395,197
	<b>₱2,375,243,928</b>	₱2,060,908,494

CWTs pertain to unutilized creditable withholding tax which will be used as tax credit against income taxes due. CWTs were classified as current in 2023 are assessed to be utilized in 2024.

Prepaid expenses mainly include prepayments for membership fees, subscriptions, rentals and insurance, among others.

Short-term investments earn interest at the prevailing investment rates and have maturity of less than one year. These include investments held for government and private entities for the purpose of undertaking socio-economic studies and development projects.

Miscellaneous deposits mainly represent the Group's refundable rental, utilities and guarantee deposits on various machinery and equipment items.

Advances to suppliers and contractors represent down payment to subcontractors for the contract work to be performed and advance payment for the purchase of various construction materials.

Others include various deposits and other supplies, among others.

## 15. Financial Assets

### Financial assets at fair value through profit or loss (FVTPL)

This account consists of:

	2024	2023
General Fund	<b>₱6,666,436,072</b>	₱5,741,112,076
Seed capital in variable unit-linked segregated funds	<b>527,417,327</b>	501,065,822
Mutual funds	<b>101,569,213</b>	100,792,453
Investment in government securities	<b>84,709,958</b>	80,011,439
	<b>₱7,380,132,570</b>	₱6,422,981,790

The calculated range of fair values are based on the following combination of inputs/ methodologies:

- Underlying index's volatility
- Reference entity's credit risk
- Discount rate

### Financial assets at fair value through other comprehensive income (FVOCI)

This account consists of:

	2024	2023
Quoted shares	<b>₱23,790,895,103</b>	₱22,839,900,002
Unquoted shares	<b>8,090,402</b>	8,090,402
	<b>₱23,798,985,505</b>	₱22,847,990,404

Movement in the fair value reserve recognized in other comprehensive income (net of tax effect) are follows:

	2024	2023
Attributable to equity holders of the parent:		
Balance at beginning of year	<b>₱(47,667,218)</b>	₱111,000,523
Income (loss) recognized in OCI	<b>(203,583,509)</b>	(58,487,673)
Reclassification	-	(37,772,927)
Disposal	<b>80,158,119</b>	-
Effect of deconsolidation of a subsidiary	-	(62,407,141)
Balance at end of year	<b>(171,092,608)</b>	(47,667,218)
Non-controlling interests:		
Balance at beginning of year	<b>323,604,683</b>	324,284,048
Income recognized in OCI	<b>(70,424,554)</b>	(679,365)
Balance at end of year	<b>253,180,129</b>	323,604,683
	<b>₱82,087,521</b>	₱275,937,465

Dividend earned from equity investments at FVOCI amounted to ₱40.87 million, ₱0.51 million and nil in period ending March 31, 2024, 2023, and 2022, respectively (Note 30).

No equity investments at FVOCI were pledged as security to obligations as of March 31, 2024 and December 31, 2023.

Investment securities at amortized cost

Investment securities at amortized cost consists of private debt securities amounting to ₱3,502.48 million and ₱3,312.78 million as of March 31, 2024 and December 31, 2023, respectively.

No financial assets (FVTPL, FVOCI, Amortized cost) were pledged as security to obligations as of March 31, 2024 and December 31, 2023.

**16. Assets Held for Sale**

This account consists of:

	2024	2023
Investment in EEI	₱–	₱337,378,019
Real estate property for sale	<b>71,441,198</b>	71,441,198
	<b>₱71,441,198</b>	₱408,819,217

As of December 31, 2023, the Group classified 4.5% interest in EEI as “Asset Held for Sale” and remeasured at fair value less cost of disposal of ₱337.38 million. The transaction was accounted as noncash investing activity in the 2023 Parent Company statement of cash flows. The asset was subsequently sold on January 5, 2024.

Real estate properties for sale consist of condominium units and memorial lots.

**17. Investments in Associates and Joint Ventures**

The rollforward analysis of this account follows:

	2024	2023
<i>Acquisition cost:</i>		
Balance at beginning of year	<b>₱4,281,066,470</b>	₱4,283,885,786
Additions	<b>21,367,280</b>	3,296,378,483
Disposal	–	(1,686,664,911)
Reclassification to FVOCI	<b>(1,974,025,902)</b>	–
Effect of deconsolidation of a subsidiary	–	(1,612,532,888)
Balance at end of year	<b>2,328,407,848</b>	4,281,066,470
Accumulated impairment loss	–	(364,312,330)
<i>Accumulated equity in net earnings:</i>		
Balance at beginning of year	<b>2,092,762,160</b>	3,622,376,692
Equity in net earnings	<b>(19,805,754)</b>	116,716,080
Dividend received	–	(97,429,815)
Reclassification to FVOCI	<b>271,780,979</b>	–
Effect of deconsolidation of a subsidiary	–	(1,548,900,797)
Balance at end of year	<b>2,344,737,385</b>	2,092,762,160
<i>Share in other comprehensive gain (loss) of an associate:</i>		
Cumulative translation adjustments	<b>34,291,788</b>	46,376,718
Remeasurement gain (loss) on retirement liability	<b>(3,518,947)</b>	(32,203,598)
Revaluation increment	–	75,107,937
Changes in fair value of investments carried at FVOCI	<b>488,206</b>	(78,957,186)
	<b>31,261,047</b>	10,323,871
	<b>₱4,704,406,280</b>	₱6,019,840,170

Holding of less than 20% voting rights is presumed not to give rise to significant influence. As such, the carrying value of the remaining investment has to be remeasured at fair value. Any difference is recognized as gain or loss.

On January 5, 2024, the Parent Company sold 4.5% of its investment in EEI, thus reducing its overall holdings to 16.5%. The remaining investment which has a carrying value of ₱1,313.74 million, was remeasured based on its market price as of the time of sale. The difference between the carrying value and fair value, amounting to ₱245.05 million, was recognized as remeasurement loss as of March 31, 2024.

As of March 31, 2024 and December 31, 2023 and 2022, no investments in associates were pledged as security to obligations.

## 18. Investment Properties

The rollforward analysis of this account follows:

	2024	2023
<i>Cost:</i>		
Balance at beginning of year	<b>₱11,010,049,133</b>	₱8,137,011,850
Additions	<b>558,800</b>	2,737,129,912
Effect of common control business combination	-	150,403,582
Effect of deconsolidation of a subsidiary	-	(14,496,211)
Disposals	-	-
<b>Balance at year end</b>	<b>11,010,607,933</b>	11,010,049,133
<i>Accumulated depreciation:</i>		
Balance at beginning of year	<b>185,660,228</b>	27,849,023
Depreciation	<b>25,275,212</b>	95,735,543
Effect of common control business combination	-	62,276,162
Deconsolidation	-	(200,500)
<b>Balance at year end</b>	<b>210,935,440</b>	185,660,228
	<b>₱10,799,672,493</b>	₱10,824,388,905

Properties classified as investment properties include the following:

- Parcel of land located in Makati owned by SLRHSI with the carrying value of ₱1,961.07 million.
- Heritage lots held for capital appreciation of the Parent Company amounted to ₱1.7 million.
- Parcel of land, building, building improvements and machinery and equipment situated in Taguig City owned by ATYC with carrying value of ₱6,132.04 million.
- Parcel of land located in Tarlac with carrying value of ₱2,673.17 million acquired by the Group in 2023. The acquisition includes cash paid in 2023 amounting to ₱534.63 million and the balance for installment payment and is treated as noncash investing activity in the 2023 consolidated statement of cashflow. As of December 31, the installment payable consist of the following:

	2024	2023
Current	<b>₱669,152,694</b>	₱669,152,694
Noncurrent	<b>1,469,381,226</b>	1,469,381,226
	<b>₱2,138,533,920</b>	₱2,138,533,920

As of March 31, 2024 and December 31, 2023, the aggregate fair values of land amounted to ₱15.06 billion, which was determined based on valuation performed by an independent SEC accredited appraiser in 2023. The fair value of the land was determined using the market approach which is a valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable assets and adjusted to reflect differences on size, and shape (Level 3 – Significant unobservable inputs).

Rental income derived from the investment properties amounted to ₱181.25 million, ₱183.76 million, and ₱0.3 million in 2024, 2023 and 2022, respectively. Total direct expenses incurred in relation to these investment properties amounted to ₱68.15 million, ₱70.91 million and nil in 2024, 2023 and 2022, respectively.

None of the investment properties were pledged as a security to obligations as of March 31, 2024 and December 31, 2023.

## 19. Property and Equipment

### *Property and equipment at revalued amount*

Movements in the revalued land are as follows:

	2024	2023
Balance at beginning of year	<b>₱15,469,825,819</b>	₱9,875,430,377
Change in revaluation increment	–	2,264,799,250
Transfer to retained earnings	–	(18,948,731)
Effect of common control business combination	–	4,194,991,649
Effect of deconsolidation of a subsidiary	–	(846,446,726)
<b>Balance at end of year</b>	<b>₱15,469,825,819</b>	<b>₱15,469,825,819</b>

Land at revalued amounts consists of owner-occupied property wherein the school buildings, car dealership showroom, and other facilities are located.

### *Property and equipment at cost:*

The rollforward analysis of this account follows:

	2024	2023
<i>Cost</i>		
Land, Buildings and Improvements	<b>₱7,595,631,377</b>	₱7,655,283,987
Furniture, Fixtures & Office Equipment	<b>4,831,762,808</b>	4,625,124,913
Transportation & Service Equipment	<b>668,001,900</b>	641,410,846
Machinery, Tools & Construction Equipment	<b>5,538,096</b>	21,738,017
	<b>13,100,934,181</b>	12,943,557,762
Less: Accumulated Depreciation	<b>(7,839,858,956)</b>	(7,694,596,350)
	<b>5,261,075,225</b>	5,248,961,412
Construction in Progress	<b>1,958,522,803</b>	1,824,567,341
<b>Net book value</b>	<b>₱7,219,598,029</b>	<b>₱7,073,528,753</b>

None of the property and equipment were pledged as a security to obligations as of March 31, 2024 and December 31, 2023.

## 20. Deferred Acquisition Costs - net

As of December 31, 2023, details of deferred acquisition costs net of deferred reinsurance commissions follow:

	2024	2023
Deferred acquisition costs	<b>₱478,983,738</b>	₱499,447,146
Deferred reinsurance commissions	<b>(207,201,392)</b>	(198,267,206)
	<b>₱271,782,346</b>	₱301,179,940

## 21. Goodwill

The carrying amount of goodwill allocated to each of the CGUs follows:

	2024	2023
IPO	<b>₱32,644,808</b>	₱32,644,808
MESI	<b>137,583,345</b>	137,583,345
Business combination of IPO and AEI	<b>13,742,260</b>	13,742,260
	<b>₱183,970,413</b>	₱183,970,413

### Goodwill of IPO

In 2022, the Group performed impairment testing on goodwill arising from acquisition of IPO. For purposes of impairment testing, EEI and IPO are considered as the CGUs.

Management determined that the recoverable amount of the goodwill balance of IPO were fair values less costs of disposal wherein the fair values are the quoted prices of the shares of stocks of IPO in the Philippine Stock Exchange as of March 31, 2024 and December 31, 2023 and incorporated control premium in the said fair values (Level 3 – Significant unobservable inputs). Management assessed that the costs of disposal, which mainly consist of the stock transaction tax, brokers' commission and transaction fee with the stock exchange to be insignificant.

In 2024 and 2023, management assessed that the recoverable amount of the goodwill balances exceeds their carrying values, thus, no impairment loss should be recognized.

### *Sensitivity to changes in assumptions*

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of CGU to which the goodwill was attributed to materially exceed its recoverable amount.

### Goodwill of MESI

The goodwill recognized in the consolidated statement of financial position amounting ₱137.85 million as of March 31, 2024 and December 31, 2023 pertains to the excess of the acquisition cost over the fair values of the net assets of MESI acquired by the Group through IPO in 1999.

In 2024 and 2023, Management assessed that the recoverable amount of the goodwill balances exceeds their carrying values, thus, no impairment loss should be recognized.

### *Key assumptions used in the value in use (VIU) calculation*

The Group performed impairment testing on goodwill arising from acquisition of MESI wherein MESI was considered as the CGU. No impairment testing was done on the goodwill from business combination of IPO and AEI amounting to ₱13.5 million goodwill as the Group assessed it as not

material to the consolidated financial statements. In 2024, 2023 and 2022, management assessed that no impairment loss should be recognized.

*Key assumptions used in the value in use (VIU) calculation*

As of March 31, 2024 and December 31, 2023, the recoverable amount of the CGU has been determined based on a VIU calculation using five-year cash flow projections. Key assumptions in the VIU calculation of the CGU are most sensitive to the following:

- Future revenues and revenue growth rates. Cash flow projections based on financial budgets approved by management and the BOD covering a five-year period.
- Long-term growth rates (4.66% for 2024 and 2023). The long-term growth rate considers the historical growth rate of MESI and the long-term growth rate for the education industry sector.
- Discount rate (11.4% for 2024 and 2023). The discount rate used for the computation of the net present value is the weighted average cost of capital and was determined by reference to comparable listed companies in the educational sector.

*Sensitivity to changes in assumptions*

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of goodwill to materially exceed its recoverable amount.

Goodwill arising from Business Combination

With the effectivity of the merger on May 2, 2019 between IPO and AC Education, Inc. (AEI), the wholly owned education arm of Ayala Corporation (AC), IPO became 48.18% owned by HI and 33.5% owned by AC.

As a result of the merger, IPO issued to AC an aggregate of 295,329,976 shares with par value of ₱1.0 per share for a total fair value of ₱3,591.21 million based on IPO's quoted closing rate per share as of May 2, 2019 in exchange for the transfer of the net assets of AEI. The excess of the fair value of shares issued over the par value was recognized as additional paid-in capital.

The IPO Group recognized the following intangible assets in 2019 as a result of the merger (amount in thousands):

Intellectual property rights	₱523,103
Student relationship	116,009
Goodwill	13,472
	₱652,584

Intellectual property rights have infinite life and the student relationship have an estimated useful life of 5 years to 7 years based on the contractual relationship between the school entities and its students. These assets are attributed from the acquisition of operating schools NTC, APEC and UNC.

*Intellectual Property Rights*

As of March 31, 2024 and December 31, 2023, the Group performed impairment testing on intellectual property rights using the income approach (royalty relief method) wherein recoverable value is computed based on royalty savings. Key assumptions used are as follows:

- Revenue projections and long-term growth rate (3% for 2024 and 2023). Revenue projections based on financial budgets approved by management and the BOD. The long-term growth rate considers the expected growth rate in the education industry sector.
- Discount rates (14% to 16% for 2024 and 2023). The discount rate used for the computation of the net present value is the weighted average cost of capital and was determined by reference to comparable listed companies in the educational sector.

- Royalty rates (0.5% to 5% for 2024 and 2023). This is based on the publicly available information on franchising of educational institutions in the Philippines, with consideration on the operational risk of the involved entity.

The Group's impairment testing resulted to the recognition of ₱32.8 million and ₱32.2 million impairment loss on intellectual property rights of APEC in 2023 and 2022, respectively (nil in 2021). The carrying value of intellectual property rights as of December 31, 2023 and 2022 amounted to ₱458.1 million and ₱490.9 million, respectively (Note 22).

#### *Student Relationship*

The carrying value and movement of student relationship as of March 31, 2024 and for the year ended December 31 follows (amount in thousands):

	2024	2023
Cost from business combination	<b>₱116,009</b>	₱116,009
Accumulated amortization:		
Beginning balance	(109,977)	(105,250)
Amortization and impairment	(765)	(4,727)
Ending balance	(110,742)	(109,977)
Balance at end of the year	<b>₱5,267</b>	₱6,032

Amortization amounted to ₱0.77 million in 2024 and ₱4.73 million in 2023.

## 22. Other Noncurrent Assets

This account consists of:

	2024	2023
Intellectual property rights (Note 21)	<b>₱458,110,748</b>	₱458,110,748
Deferred Input VAT	<b>227,406,602</b>	207,771,335
CWT – net of current portion	<b>190,775,857</b>	119,313,582
Miscellaneous deposit	<b>59,745,514</b>	88,608,854
Accrued rent income	<b>43,986,195</b>	43,986,195
Computer software	<b>32,556,098</b>	26,289,885
Student relationship	<b>5,266,912</b>	6,032,200
Others	<b>4,659,840</b>	51,988,313
	<b>₱1,022,507,767</b>	₱1,002,101,112

Intellectual property rights and student relationship are the intangible assets acquired in May 2019 through the merger between IPO and AC Education, Inc. (AEI), the wholly owned education arm of Ayala Corporation (see Note 21).

Miscellaneous deposits include rental and security deposits.

Rollforward of computer software follows:

	2024	2023
<b>Cost</b>		
Balance at beginning of year	<b>₱157,085,574</b>	₱181,358,988
Additions	<b>8,085,744</b>	13,519,989
Effect of deconsolidation of a subsidiary	–	(37,793,403)
Balance at end of year	<b>165,171,318</b>	157,085,574

<b>Accumulated Amortization</b>		
Balance at beginning of year	<b>130,795,689</b>	149,902,962
Amortization	<b>1,819,530</b>	13,992,941
Effect of deconsolidation of a subsidiary	–	(33,100,214)
Balance at end of year	<b>132,615,220</b>	130,795,689
<b>Net Book Value</b>	<b>₱32,556,098</b>	₱26,289,885

### 23. Accounts Payable and Other Current Liabilities

This account consists of:

	2024	2023
Accounts payable	<b>₱2,009,923,899</b>	₱2,270,094,120
Output tax payable	<b>1,144,319,951</b>	1,191,321,223
Commission payable	<b>1,130,047,290</b>	1,141,072,692
Accrued expenses	<b>1,351,874,294</b>	1,058,458,191
Installment payable - current portion (Note 19)	<b>669,152,694</b>	669,152,694
Withholding taxes and others	<b>471,179,496</b>	781,976,568
Customer's deposit	<b>420,775,310</b>	191,136,923
Provisions	<b>169,749,510</b>	169,749,510
Reserve for guards	<b>110,876,245</b>	58,260,486
Chattel mortgage payable	<b>22,330,021</b>	21,806,979
SSS and other contributions	<b>16,033,544</b>	13,580,558
Dividends payable	<b>9,647,730</b>	2,749,371
Payable to land transportation office	<b>2,752,606</b>	2,999,917
Miscellaneous payables	<b>45,051,039</b>	77,492,844
	<b>₱7,573,713,628</b>	₱7,649,852,076

Accounts payable pertains to the Group's obligation to local suppliers. The normal trade credit terms of accounts payable and accrued expenses of the Group are expected to be settled within the next twelve (12) months.

Accrued expenses consist of:

	2024	2023
Salaries and wages	<b>₱568,651,420</b>	₱418,169,860
Utilities expenses	<b>189,255,537</b>	187,125,732
Payable to suppliers	<b>137,870,922</b>	125,963,000
Interest	<b>112,279,065</b>	74,516,146
Accrued insurance	<b>36,430,789</b>	46,343,086
Security services	<b>24,100,519</b>	17,477,734
Professional fees	<b>31,646,490</b>	8,837,560
Others	<b>251,639,553</b>	180,025,073
	<b>₱1,351,874,294</b>	₱1,058,458,191

Other accrued expenses mainly consist of accrual for professional fees, outside services, utilities and other expenses that are expected to be settled within one year.

Provisions were provided for claims by third parties in the ordinary course of business. As allowed by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, only a general description is provided as the disclosure of additional details beyond the present disclosures may prejudice the Group's position and negotiation strategies with respect to these matters.

## 24. Loans Payable

The Group availed loans from local banks. These loans are uncollateralized and short-term in nature. These loans have terms up to 1 year and bears interest ranging from 5.50% to 7.65%.

Movements in loans payable during the period ended follow:

	2024	2023
Balance at beginning of year	<b>₱3,971,142,021</b>	₱8,217,000,000
Availments	<b>203,000,000</b>	3,175,000,000
Payments	<b>(598,142,021)</b>	(4,020,857,979)
Effect of deconsolidation of a subsidiary	-	(3,400,000,000)
Balance at end of year	<b>₱3,576,000,000</b>	₱3,971,142,021

## 25. Long-term Debt

Movements in the account follow:

	2024	2023
Balance at beginning of year	<b>₱2,741,811,250</b>	₱9,031,523,279
Payments	<b>(8,143,400)</b>	(1,532,573,600)
Effect of deconsolidation of a subsidiary	-	(4,766,185,810)
Transaction costs	<b>1,516,250</b>	9,047,381
Balance at end of year	<b>2,735,184,100</b>	2,741,811,250
Less current portion	<b>(24,430,200)</b>	(32,573,600)
	<b>₱2,710,753,900</b>	₱2,709,237,650

### IPO

#### *Unsecured*

The Group, through NTC, entered into a 10-year unsecured term loan facility with a third-party local bank for ₱650.0 million to finance its building refurbishment and/or expansion (see Note 10). The principal payments will be made in 28 quarterly payments starting May 2022. As of December 31, 2020, total drawdown from the long-term loan facility amounted to ₱380 million. As of March 31, 2024 and December 31, 2023, the loan is subject to 5.5% fixed rate.

The loan is subject to certain covenants including maintaining a maximum debt-to-equity structure ratio (D:E ratio) of 3:1. As of March 31, 2024 and December 31, 2023, NTC has complied with its covenant obligations, including maintaining the required D:E ratio.

### ATYC

On September 29, 2022, ATYC received ₱2.4 billion proceeds from the issuance of promissory note to RCBC that bears annual interest of 6.04%. The promissory note matures within three (3) years from the date of issuance.

The aforementioned loans require the Group to maintain certain financial ratios such as debt to equity ratio, current ratio and debt service coverage ratio calculated based on stipulation with the lender banks. As of March 31, 2024 and December 31, 2023, the Group was in compliance with all other loan covenants.

## 26. Contract Liabilities

Details of the Group's contract liabilities as of March 31, 2024 and December 31, 2023 are shown below.

	2024	2023
<i>Current</i>		
Education	<b>P655,901,062</b>	P978,261,397
Leasing	<b>180,283,221</b>	168,928,051
Total current contract liabilities	<b>P836,184,283</b>	P1,147,189,447
<i>Noncurrent</i>		
Leasing	<b>P124,339,470</b>	P124,339,470
Total noncurrent contract liabilities	<b>124,339,470</b>	124,339,470
Total contract liabilities	<b>P960,770,466</b>	P1,271,528,917

Contract liabilities from construction and infrastructure segment consist of down payments received in relation to construction contracts that will be recognized as revenue in the future as the Group satisfies its performance obligations.

Contract liabilities from education segment represent the unearned tuition fees and will be recognized as revenue when the related educational services are rendered. Contract liabilities related to the remaining performance obligations of the education segment are generally recognizable within one (1) year.

## 27. Insurance Contract Liabilities

This account consists of:

	2024	2023
Claims reported and IBNR	<b>P23,241,280,977</b>	P23,658,454,852
Legal policy reserves - net	<b>14,886,416,219</b>	13,405,176,560
Provision for unearned premiums	<b>6,022,712,522</b>	7,070,743,214
Insurance payables	<b>3,884,446,531</b>	5,079,139,199
Policy and contract claims payable	<b>1,544,865,241</b>	1,476,003,441
Premium deposit fund	<b>452,191,784</b>	445,561,530
Policyholders' dividends	<b>359,193,732</b>	313,648,287
Total insurance contract liabilities	<b>50,391,107,006</b>	51,448,727,082
Current contract liabilities	<b>34,980,975,197</b>	37,422,659,896
Noncurrent contract liabilities	<b>P15,410,131,809</b>	P14,026,067,186

## 28. Revenue from Contracts with Customers

Set out below is the disaggregation of the Group's revenue from contracts with customers for the period ended March 31:

	2024	2023	2022
Revenue from sale of goods	<b>P1,257,379,126</b>	P1,309,926,663	P1,014,200,406
Revenue from sale of services	<b>5,701,944,601</b>	495,618,191	244,598,958
Revenue from school and related operations	<b>1,275,725,238</b>	1,073,364,032	870,501,961
	<b>P11,094,211,630</b>	P9,478,680,114	P7,494,179,168

## 29. Cost of Sales and Services

This account consists of:

	2024	2023	2022
Cost of merchandise sold	1,231,764,754	1,249,891,592	956,581,239
Cost of services	4,665,908,193	211,092,301	116,309,399
Cost of school and related operations	733,156,267	575,797,412	476,674,876
	<b>₱7,973,528,936</b>	<b>₱6,873,239,184</b>	<b>₱5,399,928,581</b>

## 30. Other Income - Net

This account consists of:

	2024	2023	2022
Interest income	₱455,087,272	₱35,437,934	₱1,540,742
Dividend income	40,869,381	51,700	-
Foreign exchange gain (loss)	90,316,040	(2,234,429)	501,314
Rental income	6,168,401	4,411,296	-
Gain on sale of assets	6,092,241	-	6,688,195
Space and car rental	3,788,841	4,365,013	-
Remeasurement gain (loss)	(245,052,123)	-	-
Miscellaneous	13,540,026	7,882,921	8,097,849
	<b>₱486,904,099</b>	<b>₱50,148,935</b>	<b>₱16,828,101</b>

## 31. General and Administrative Expenses

This account consists of:

	2024	2023	2022
Personnel Expenses	₱461,096,026	₱132,172,500	₱111,711,706
Management and other fees	120,946,250	24,027,291	23,886,270
Depreciation and amortization	82,387,189	50,267,133	43,653,696
Taxes and licenses	63,849,647	40,062,817	24,859,630
Advertising and promotions	61,135,052	31,539,260	27,338,377
Repairs and maintenance	42,633,352	6,179,625	4,580,473
Rent, light and water	27,362,715	15,951,732	17,225,393
Office expenses	27,023,157	17,405,551	1,252,586
Securities and utilities	23,293,054	8,535,525	8,590,512
Transportation and travel	21,328,001	5,087,194	4,202,611
Professional Fees	19,956,816	2,513,314	(188,695)
Provision for (recovery of) probable losses on receivables	15,613,903	5,600,709	16,950,928
Commissions	10,912,058	10,649,074	10,243,559
Insurance	9,514,985	4,503,542	4,032,364
Entertainment, amusement and recreation	7,639,783	4,327,336	4,016,522
Direct expenses	7,595,416	4,547,744	2,232,124
Donations and contributions	3,635,178	-	15,000
Seminars	2,418,804	1,123,025	1,444,688
Provision (recovery) for inventory obsolescence	1,400,000	-	-
Miscellaneous expenses	60,380,991	52,070,598	20,301,718
	<b>₱1,070,122,379</b>	<b>₱416,563,972</b>	<b>₱326,349,463</b>

Miscellaneous expense includes dues and subscriptions, periodicals, training and seminar, bank charges, legal and notarial services and other admin charges.

### 32. Depreciation and Amortization

This account consists of depreciation and amortization from continued operation as follows:

	2024	2023	2022
Cost of sales and services			
Manpower and other services	<b>₱26,824,947</b>	₱25,678,741	₱832,670
School and related operations	<b>98,894,868</b>	87,364,312	81,895,458
	<b>125,719,815</b>	113,043,053	82,728,129
General and administrative expenses	<b>82,387,189</b>	50,267,133	43,653,696a
	<b>₱208,107,004</b>	₱163,310,186	₱126,381,825

### 33. Interest and Finance Charges

The Group's interest and finance charges consist of interest on the following:

	2024	2023	2022
Loans payable (short-term)	<b>₱74,310,447</b>	₱77,402,748	₱41,618,841
Long-term debt	<b>38,048,487</b>	64,090,322	-
Lease liabilities	<b>11,212,049</b>	9,706,655	3,103,646
	<b>₱123,570,982</b>	₱151,199,725	₱44,722,487

### 34. Earnings Per Share

Basic and diluted earnings (loss) per share amounts attributable to equity holders of the Group are computed as follows:

<i>Basic earnings (loss) per share</i>	2024	2023	2022
Net income attributable to equity holders of parent company	<b>₱245,565,537</b>	(₱8,018,156)	₱373,883,268
Less dividends attributable to preferred shares	-	99,683,625	99,683,625
Net income applicable to common shares	<b>245,565,537</b>	(107,701,781)	274,199,643
Divided by the weighted average number of common shares	<b>1,469,302,230</b>	776,465,281	776,465,281
Basic earnings per share	<b>₱0.1671</b>	(₱0.1387)	₱0.3531

<i>Diluted earnings (loss) per share</i>	2023	2022	2021
Net income applicable to common share for basic earnings per share	<b>245,565,537</b>	(107,701,781)	274,199,643
Net income applicable to common shares for diluted earnings per share	<b>245,565,537</b>	(107,701,781)	274,199,643
Weighted average number of shares of common stock	<b>1,469,302,230</b>	776,465,281	776,465,281
Weighted average number of shares of common stock for diluted earnings per share	<b>1,469,302,230</b>	776,465,281	776,465,281
Diluted earnings per share	<b>₱0.1671</b>	(₱0.1387)	₱0.3531

### 35. Capital Stock

#### Preferred stock

The authorized preferred stock is 2,500,000,000 shares at ₱0.40 par value. There are no preferred shares outstanding as of March 31, 2024 and December 31, 2023.

#### Common stock

The authorized common stock is 1,470,000,000 shares at ₱1.50 par value.

A reconciliation of the number of common shares outstanding as at March 31, 2024, December 31, 2023 and 2022 follows:

	2024		2023		2022	
	Amount	Shares	Amount	Shares	Amount	Shares
Balance at beginning of year	₱1,165,147,926	776,765,281	₱1,165,147,926	776,765,281	₱1,165,147,926	776,765,281
Issuance of new shares	1,039,255,421	692,836,949	1,039,255,421	692,836,949	-	-
Balance at end of year	2,204,403,350	1,469,602,230	2,204,403,350	1,469,602,230	1,165,147,926	776,765,281
Treasury stock*	(2,607,600)	(300,000)	(2,607,600)	(300,000)	(2,607,600)	(300,000)
	<b>₱2,201,795,746</b>	<b>1,469,302,230</b>	<b>₱2,201,795,746</b>	<b>1,469,302,230</b>	<b>₱1,162,540,326</b>	<b>776,465,281</b>

\*On May 24, 2013, the Parent Company repurchased 300,000 shares held as treasury stock at ₱8.69 per share for ₱2.61 million.

On April 25, 2023, the BOD of the Parent Company approved the resolution to increase the authorized capital stock of the Parent Company from ₱2,875 million divided into 1,250,000,000 common shares with par value of ₱1.50 per share and 2,500,000,000 preferred shares with par value of ₱0.40 per share to ₱3,205 million divided into 1,470,000,000 common shares with par value of ₱1.50 per share and 2,500,000,000 preferred shares with par value of ₱0.40 per share.

On December 29, 2023, the Securities and Exchange Commission (SEC) approved the amendment of the Parent Company's Articles of Incorporation for the increase in its authorized capital stock relative to the share swap agreement between the Parent Company and GPL Holdings, Inc. (GPLHI) and PMMIC. Under the share swap agreement with GPLHI, the Parent Company issued 221,716,590 common shares to GPLHI in exchange for the acquisition of GPLH's 51% ownership over SunLife Grepa Financial, Inc. (SGFI) and 73,416,558 common shares in exchange for the acquisition of Grepa Realty Holdings Corporation (GRHC's) 51% ownership. Under the share swap agreement with PMMIC, the Parent Company issued 397,703,801 common shares to PMMIC in exchange for the acquisition of PMMIC's 77.33% ownership over MICO Equities, Inc. (MEI). As a result of the share swap agreements, the Parent Company recorded an increase in "Common Stock" and "Additional Paid-in Capital" amounting to ₱1.04 billion and ₱14.70 billion, respectively. The share swaps were accounted as noncash investing activities in the 2023 parent company statement of cash flows.

SEC approved the registration of the Parent Company's authorized capital stock before its listing date with the PSE, which was on July 2, 1962. The actual number of shares initially listed were 584,085 shares at an offer price of ₱10.0 per share. Total number of common shareholders was 369 and 371 as of March 31, 2024 and December 31, 2023, respectively.

### 36. Retained Earnings

On July 21, 2023, the Company declared dividends of ₱38.82 million or ₱0.05 per share to ordinary shareholders on record as at August 4, 2023 and was subsequently paid on September 1, 2023.

On November 24, 2023 and April 12, 2023, the Parent Company's BOD approved additional appropriation of retained earnings amounting to ₱1,705.0 billion and ₱0.5 billion, for planned

investments and business expansion that the Parent Company intends to carry out for the next three (3) years, respectively.

On December 31, 2021, the Parent Company's BOD approved appropriation of retained earnings amounting to ₱3.5 billion, for planned investments and business expansion that the Parent Company intends to carry out for the next 2-3 years. On the same date, the Parent Company approved the reversal of ₱2.5 billion appropriations made in 2019 and 2018 following the completion of its previous planned investment and business expansion.

On March 30, 2020, the BOD approved the declaration of cash dividends of ₱0.00516 per share with a total amount of ₱0.09 million to the stockholders of the Parent Company's preferred shares on record as of April 27, 2020, payable on May 20, 2020.

On December 31, 2019, the Company's BOD approved additional appropriation of retained earnings amounting to ₱400 million for planned investments and business expansion that the Parent Company intends to carry out for 2-3 years.

On December 31, 2018, the Company's BOD approved additional appropriation of retained earnings amounting to ₱2,100 million for planned investments and business expansion that the Parent Company intends to carry out for 2-3 years.

Retained earnings include ₱6,245.65 million and ₱6,034.28 million as of March 31, 2024 and December 31, 2023, respectively, representing treasury shares, appropriated retained earnings and deferred tax assets that are not available for dividend declaration.

Under the Tax Code, publicly-held Corporations are allowed to accumulate retained earnings in excess of capital stock and are exempt from improperly accumulated earnings tax.

#### Restrictions

The Group's retained earnings include accumulated earnings of subsidiaries, associate and joint venture amounting to ₱2,334.50 million and ₱2,092.76 million as of March 31, 2024 and December 31, 2023, respectively, not declared as dividends to the Group. Accordingly, these are not available for dividend declaration.

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### 37. **Non-controlling Interests**

#### MEI

On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with Pan Malayan Management & Investment Corporation (PMMIC), whereby HI will issue 397,703,801 common shares to PMMIC in exchange for the acquisition of 100% of PMMIC's outstanding shareholdings in MICO Equities, Inc (MEI which is equivalent to 77.33% of MEI).

#### SLGFI

On April 25, 2023, the Board of House of Investments Inc. approved the authority to enter in a Share Swap Agreement with GPL Holdings, Inc, whereby HI will issue 295,133,148 common shares to GPLH in exchange for the acquisition of 100% of GPLH's outstanding shareholdings in Sunlife Grepa Financial Inc. (SLGFI) and Grepa Realty Holdings Corporation (GRHC). As of this date GPL directly owns 51% of SLGFI and 49% of GRHC. SLGFI also owns 51% of GRHC, thus GPL's effective ownership in GRHC is 75%.

#### RTC

In 2023, the Parent company invested ₱40.0 million for a 40% stake in RCBC Trust Corporation.

#### SLRHSI

In February 2022, the Parent Company sold 1,612,759 common shares representing 14.64% ownership of SLRHSI to Sojitz Corporation. Further, on November 15, 2022, Sojitz Corporation subscribed and paid for additional authorized capital stock applied for by SLRHSI. Accordingly, the ownership stake of the Parent Company decreased from 100% to 60%.

### IPO

In May 2019, the Parent Company sold the 281,642 shares of MESI to IPO, which represents 7% ownership in MESI. With this acquisition, MESI became 100% indirectly-owned subsidiary of the Parent Company through IPO. Subsequently, IPO issued 295,329,976 common shares from its unissued capital stock to AC, the parent company of AEI, in exchange for the merger of IPO and AEI, with IPO being the surviving corporation. Upon merger, the Parent Company's ownership interest over IPO was reduced from 67.34% to 48.18%. The non-controlling interest increased from 32.66% to 51.82% or an increase of ₱2.52 billion.

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## 38. Operating Segment Information

For management purposes, the Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

Segment financial information is reported on the basis that it is used internally for evaluating segment performance and allocating resources to segments.

The Group derives its revenue from the following reportable segments:

Property and Property services - represents property and project management services of the Group.

Education - primarily consists of revenues from IPO and subsidiaries in education and other related support services.

Automotive - represents automotive dealerships of the Group.

Financial services - consists of non-life and life insurance arm, and financial services of the Group.

Other Services - represent support services which cannot be directly identified with any of the reportable segments mentioned above. These include sale of pharmaceutical products, trading of consumer goods and rendering various services to the consumers.

Segment assets and liabilities exclude deferred income tax assets and liabilities. Inter-segment income arises from transactions that were made on terms equivalent to those that prevail in an arms-length transactions.

Management monitors construction revenue and segment net income for the purpose of making decisions about resource allocation. Segment performance is evaluated based on net income and construction revenue.

Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

The tables below set out the Operating Segment Information as of March 31, 2024 and 2023, and December 31, 2023:

For the period ended, March 31, 2024							
PHP in '000s	Automotive	Education	Property & property services	Financial services	Other services	Conso Adj	Consolidated
Revenue	1,467,974	1,275,725	262,496	5,201,392	100,961	(73,499)	8,235,049
Net Income (Loss)	(124,108)	292,151	68,654	617,021	267,768	(444,925)	676,561
Segment Assets	3,863,884	19,925,607	13,599,732	114,475,573	24,589,582	(15,547,598)	160,906,780
Segment Liabilities	2,129,592	4,548,928	6,808,828	95,840,960	532,825	785,564	110,646,697
Investments in associates	-	-	6,750	-	21,847,996	(17,150,340)	4,704,406
Investment properties	-	-	10,513,360	86,786	1,760	197,766	10,799,673
For the period ended, March 31, 2023 and December 31, 2023							
PHP in '000s	Automotive	Education	Property & property services	Financial services	Other services	Conso Adj	Consolidated
Revenue	1,485,583	1,073,364	257,728	-	211,015	(148,781)	2,878,909
Net Income (Loss)	(15,528)	247,790	75,592	-	217,805	(591,606)	(65,948)
Segment Assets	3,404,970	19,964,307	13,429,343	112,784,844	24,423,229	(14,042,260)	159,964,432
Segment Liabilities	1,675,873	4,879,779	6,689,479	94,273,973	941,357	1,289,351	109,749,812
Investments in associates	-	-	6,750	-	22,394,368	(16,381,278)	6,019,840
Investment properties	-	-	10,536,735	88,127	1,760	197,766	10,824,389

### 39. Financial Instruments and Financial Risk Management Objectives and Policies

#### Financial Risk Management Objectives and Policies

The main purpose of the Group's financial instruments is to raise finances for the Group's operations.

The main risks arising from the Group's financial instruments are liquidity risk, market risk, and credit risk. The BOD reviews and agrees on the policies for managing these risks, as well as approving and authorizing risk limits set by management, summarized below. There were no changes in the policies for managing these risks.

#### *a. Insurance Risk*

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The tables below set out the concentration of the claim's liabilities by type of contract:

	2024			2023		
	Gross	Reinsurers' Share	Net	Gross	Reinsurers' Share	Net
Fire	16,660,647,357	14,561,762,211	2,098,885,146	16,944,169,435	14,893,555,397	2,050,614,038
Marine and aviation	2,230,885,017	2,047,879,148	183,005,869	2,268,849,038	2,094,540,557	174,308,481
Engineering	1,749,775,423	1,424,559,588	325,215,835	1,779,552,175	1,457,018,514	322,533,661
Motor	1,896,462,578	1,220,882,715	675,579,863	1,928,735,575	1,248,700,816	680,034,759
Miscellaneous casualty	471,613,472	322,486,442	149,127,029	479,639,140	329,834,372	149,804,768
Personal accident	198,218,279	25,658,563	172,559,717	201,591,453	26,243,199	175,348,254
Surety	33,678,851	9,752,762	23,926,089	34,251,980	9,974,981	24,276,999
	<b>23,241,280,977</b>	<b>19,612,981,429</b>	<b>3,628,299,548</b>	<b>23,636,788,796</b>	<b>20,059,867,836</b>	<b>3,576,920,960</b>

	2024		2023	
	Number of Policies	Amount of Insurance	Number of Policies	Amount of Insurance
Group life	1,173	290,119,573,806	1,070	277,137,900,884
Whole life	46,355	24,055,753,846	45,931	23,450,354,659
Endowment	9,914	10,082,798,952	8,998	8,800,000,144
Term	15,476	19,158,346,438	15,265	17,999,644,588
Accident and health	507	205,142,973,195	442	197,884,828,483
Variable unit-linked	110,855	127,416,804,753	110,233	125,236,717,763
	<b>184,280</b>	<b>675,976,250,990</b>	<b>181,939</b>	<b>650,509,446,522</b>

#### *b. Credit risk*

Credit risk is a risk due to uncertainty in a counterparty's (also called an obligor) ability to meet its obligation. Prior to extending credit, the Company manages its credit risk by assessing credit quality of its counterparty. The Company has a credit policy group that reviews all information about the counterparty which may include its statements of financial position, statements of income and other market information.

Credit risk limit is also used to manage credit exposure which specifies exposure credit limit for each intermediary depending on the size of its portfolio and its ability to meet its obligation based on past experience.

The following table provides information regarding the credit risk exposure of the Company by classifying gross carrying amounts of financial assets according to credit ratings of the counterparties:

	2024				Total
	Neither past due nor impaired		Past Due but not impaired	Past Due or Impaired	
	High Grade	Medium Grade			
<b>Financial assets at FVTPL</b>					
Listed equity securities:					
Common shares	323,622,113				323,622,113
Private debt securities	5,909,710,977	104,073,380			6,013,784,357
Funds	1,042,726,100				1,042,726,100
<b>Financial assets at FVOCI</b>					
Listed equity securities:					
Common shares	5,205,700,189	1,215,000			5,206,915,189
Preferred shares	92,440				92,440
Unlisted equity securities:					
Common shares		569,715,671			569,715,671
Preferred shares		17,540			17,540
Government debt securities:					
Local currency	1,039,138,120				1,039,138,120
Foreign currency	353,989,050				353,989,050
Private debt securities	16,430,029,348	199,088,147			16,629,117,496
<b>Investments securities at amortized cost</b>					
Government debt securities:					
Local currency	2,905,919,361				2,905,919,361
Foreign currency	291,471,977				291,471,977
Private debt securities-net	305,086,746				305,086,746
<b>Cash and cash equivalents</b>	4,928,357,307	1,421,700			4,929,779,007
<b>Loans and receivables</b>					
Long-term commercial papers	1,022,188,835	42,535,828			1,064,724,663
Notes receivable	36,547,326			1,338,812	37,886,138
Policy loans	567,567,423				567,567,423
Accounts receivable	175,599,421	55,948,815		7,570,473	239,118,708
Cash advances	4,643,012	3,349,851			7,992,863
Security fund	909,737				909,737
<b>Receivables</b>					
Trade Receivables					
Insurance					
Due from policyholders, agents and brokers	1,915,838,977	1,309,632,489	2,818,907,954	9,939,525	6,054,318,945
Due from ceding companies:					
Treaty	765,321	22,541,459	813,580,888		836,887,668
Facultative	9,868,803	29,076,438	72,294,354		111,239,596
Funds held by ceding companies – treaty	81,553	187,192,467	347,896,630		535,170,651
Reinsurance recoverable on paid losses	900,379,321	277,078,930	733,598,756		1,911,057,008
Automotive	460,962,755			23,912,334	484,875,089
Education	1,172,045,051			396,195,408	1,568,240,459
Other Services	385,997,116			12,448,230	398,445,347
Other Receivables	667,364,110			56,144,487	723,508,597
<b>Segregated fund assets</b>	39,858,426,967	83,289,977			39,941,716,944
<b>Reinsurance Assets</b>	22,918,816,346				22,918,816,346
	<b>108,833,845,802</b>	<b>2,886,177,693</b>	<b>4,786,278,583</b>	<b>507,549,269</b>	<b>117,013,851,346</b>

	2023				Total
	Neither past due nor impaired		Past Due but not impaired	Past Due or Impaired	
	High Grade	Medium Grade			
<b>Financial assets at FVTPL</b>					
Listed equity securities:					
Common shares	190,557,221				190,557,221
Private debt securities	5,188,829,530	88,783,100			5,277,612,630
Funds	954,811,939				954,811,939
<b>Financial assets at FVOCI</b>					
Listed equity securities:					
Common shares	3,642,922,903	1,215,000			3,644,137,903
Preferred shares	92,440				92,440
Unlisted equity securities:					
Common shares		492,489,493			492,489,493
Preferred shares		17,540			17,540
Government debt securities:					
Local currency	898,280,725				898,280,725
Foreign currency	306,005,077				306,005,077
Private debt securities	17,334,865,902	172,101,324			17,506,967,226
<b>Investments securities at amortized cost</b>					
Government debt securities:					
Local currency	2,728,174,008				2,728,174,008
Foreign currency	273,643,635				273,643,635
Private debt securities-net	310,958,660				310,958,660
Cash and cash equivalents	6,633,047,805				6,633,047,805
<b>Loans and receivables</b>					
Long-term commercial papers	5,546,160,333	43,303,431			5,589,463,764
Notes receivable	36,790,825			1,097,877	37,888,702
Policy loans	560,415,719				560,415,719
Accounts receivable	181,322,425	30,459,498		7,087,025	218,868,948
Cash advances	3,453,021	9,997,457	1,984,442		15,434,920
Security fund	909,737				909,737
<b>Receivables</b>					
<b>Trade Receivables</b>					
<b>Insurance</b>					
Due from policyholders, agents and brokers	1,599,920,230	1,932,820,667	3,028,777,510	9,939,525	6,571,457,932
Due from ceding companies:					
Treaty	810,121	23,860,981	861,205,924		885,877,026
Facultative	10,816,674	31,869,148	79,238,023		121,923,845
Funds held by ceding companies – treaty	86,217	198,173,286	367,790,654		566,050,157
Reinsurance recoverable on paid losses	20,756,118	99,961,154	567,396,934		688,114,206
Automotive	443,197,360			23,912,334	467,109,694
Education	1,286,675,451			384,570,389	1,671,245,840
Other Services	337,242,502			12,448,230	349,690,732
Other Receivables	309,301,340			54,903,840	364,205,180
Segregated fund assets	37,486,695,248	83,289,977			37,569,985,225
Reinsurance Assets	24,230,398,085				24,230,398,085
	110,517,141,250	3,208,342,056	4,906,393,487	493,959,220	119,125,836,013

**c. Liquidity Risk**

Liquidity risk is the risk that the Group will be unable to meet its payment obligations as they fall due. The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and service maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and funding requirements, the Group intends to use internally generated funds and available short-term and long-term credit facilities.

The maturity groupings are based on the remaining period from the end of the reporting period to the contractual maturity date.

The tables below analyze financial assets and financial liabilities of the Company into their relevant maturity groups based on the remaining period at the reporting date to their contractual maturities or expected repayment dates.

	2024			Total
	Up to a year*	1 - 3 Years	More than 3 years	
Accounts payable, accrued expenses and other liabilities **	7,573,713,628			7,573,713,628
Segregated fund liabilities	39,941,716,944			39,941,716,944
Contract liabilities	960,770,465			960,770,465
Insurance contract liabilities	49,437,272,373	702,064,431	251,770,202	50,391,107,006
Lease contract liabilities	605,400,137	7,425,344		612,825,481
<b>Total financial liabilities</b>	<b>98,518,873,547</b>	<b>709,489,775</b>	<b>251,770,202</b>	<b>99,480,133,524</b>
Cash and cash equivalents	4,929,779,008			4,929,779,008
Receivables	12,125,103,375			12,125,103,375
Loans and receivables	1,107,992,118	556,777,701	253,429,712	1,918,199,531
Segregated fund assets	39,941,716,944			39,941,716,944
Reinsurance Assets	22,918,816,346			22,918,816,346
Financial assets at FVTPL	998,448,419	637,430,973	5,744,253,178	7,380,132,570
Financial assets at FVOCI	4,840,056,432	3,680,315,370	15,278,613,704	23,798,985,505
Investment securities at amortized cost	106,704,111	309,976,279	3,085,797,694	3,502,478,084
<b>Total financial assets</b>	<b>86,968,616,752</b>	<b>5,184,500,322</b>	<b>24,362,094,288</b>	<b>116,515,211,363</b>

	2023			Total
	Up to a year*	1 - 3 Years	More than 3 years	
Accounts payable, accrued expenses and other liabilities **	7,649,852,076			7,649,852,076
Segregated fund liabilities	37,569,985,225			37,569,985,225
Contract liabilities	1,271,528,917			1,271,528,917
Insurance contract liabilities	50,513,846,987	692,210,021	242,670,074	51,448,727,082
Lease contract liabilities	598,466,721	9,516,581		607,983,302
<b>Total financial liabilities</b>	<b>97,603,679,926</b>	<b>701,726,602</b>	<b>242,670,074</b>	<b>98,548,076,602</b>
Cash and cash equivalents	6,633,047,805			6,633,047,805
Receivables	11,685,674,611			11,685,674,611
Loans and receivables	1,043,018,545	564,789,644	258,002,918	1,865,811,107
Segregated fund assets	37,569,985,225			37,569,985,225
Reinsurance Assets	24,230,398,085			24,230,398,085
Financial assets at FVTPL	1,434,057,215	214,662,673	4,774,261,902	6,422,981,790
Financial assets at FVOCI	6,775,197,196	2,288,373,644	13,784,419,564	22,847,990,404
Investment securities at amortized cost	100,177,377	315,549,141	2,897,049,785	3,312,776,303
<b>Total financial assets</b>	<b>89,471,556,058</b>	<b>3,383,375,102</b>	<b>21,713,734,170</b>	<b>114,568,665,330</b>

**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**  
**SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON**  
**REVISED SRC RULE 68**  
**MARCH 31, 2024**

Philippine Securities and Exchange Commission (SEC) issued the Revised Securities Regulation Code (SRC) Rule 68 which consolidates the two separate rules and labeled in the amendment as “Part I” and “Part II”, respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by Revised SRC Rule 68 that are relevant to the Group. This information is presented for the purpose of filing with the SEC and is not required part of the basic financial statements.

Schedule A. Financial Assets

Below is the schedule of Financial Assets of the Group as of March 31, 2024:

	Financial assets at FVTPL	Financial assets at FVOCI	Financial assets at amortized cost
<b>Listed equity securities:</b>			
Common shares	323,622,113	5,206,915,189	-
Preferred shares	-	92,440	-
<b>Unlisted equity securities:</b>			
Common shares	-	569,715,671	-
Preferred shares	-	17,540	-
<b>Government debt securities:</b>			
Local currency	-	1,039,138,120	2,905,919,361
Foreign currency	-	353,989,050	291,471,977
<b>Private debt securities</b>	<b>6,013,784,357</b>	<b>16,629,117,496</b>	<b>-</b>
<b>Funds</b>	<b>1,042,726,100</b>	<b>-</b>	<b>305,086,746</b>
<b>Total</b>	<b>7,380,132,570</b>	<b>23,798,985,505</b>	<b>3,502,478,084</b>

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

As of March 31, 2024, the Group has no receivable above ₱1 million or 1% of the total assets, whichever is lower from directors, officers, employees, and principal stockholders (other than related parties).

Schedule C. Amounts Receivable from Related Parties which are eliminated during the Consolidation of Financial Statements

Below is the schedule of receivables with subsidiaries, which are eliminated in the consolidated financial statements as at March 31, 2024:

<b>Name and Designation of debtor</b>	<b>Balance at beginning of</b>	<b>Additions</b>	<b>Amounts collected</b>	<b>Amounts written-off</b>	<b>Balance at end of year</b>
<b><i>Honda Cars, Inc.</i></b>					
Due from affiliates	103,560,253	-	(103,497,282)		62,970
	103,560,253	-	(103,497,282)	-	62,970
<b><i>Landev Corporation</i></b>					
Due from affiliates	1,718,655	960,000	(2,648,379)		30,276
Dividends receivable	54,999,931		-		54,999,931
	56,718,587	960,000	(2,648,379)	-	55,030,207
<b><i>La Funeraria Paz Sucat, Inc.</i></b>					
Due from affiliates	482,466	588,036	(869,500)		201,001
	482,466	588,036	(869,500)	-	201,001
<b><i>Greyhounds Security and Investigation Agency Corporation</i></b>					
Due from affiliates	2,700,983	30,000	(29,447)		2,701,536
	2,700,983	30,000	(29,447)	-	2,701,536
<b><i>Hexagon Lounge, Inc.</i></b>					
Due from affiliates	100	-	-		100
	100	-	-	-	100
<b><i>Secon Professional</i></b>					
Due from affiliates	40,741	-	(40,641)		100
	40,741	-	(40,641)	-	100
<b><i>Investment Managers, Inc.</i></b>					
Due from affiliates	581,040	495,536	(711,055)		365,521
Dividend receivable	4,199,966	-	(4,199,966)		-
	4,781,006	495,536	(4,911,021)	-	365,521
<b><i>ATYC, Inc.</i></b>					
Due from affiliates	289,885	2,678,571	197,852		3,166,308
	289,885	2,678,571	197,852	-	3,166,308
<b><i>San Lorenzo Ruiz Investment Holdings and Services, Inc.</i></b>					
Due from affiliates	3,848	2,142,857	257,952		2,404,657
	3,848	2,142,857	257,952	-	2,404,657
<b><i>iPeople, inc. and subsidiaries</i></b>					
Due from affiliates	8,216,934	28,445,909	(20,746,868)		15,915,975
	8,216,934	28,445,909	(20,746,868)	-	15,915,975
<b><i>MICO Equities, Inc. and subsidiaries</i></b>					
Due from affiliates	800,000	535,714	(585,714)		750,000
	800,000	535,714	(585,714)	-	750,000
<b><i>RCBC Trust Corporation</i></b>					
Due from affiliates	-	720,000	680,000		1,400,000
	-	720,000	680,000	-	1,400,000

These receivables are non-interest bearing and are expected to be settled within the next twelve months.

Schedule D. Intangible Asset - Other Noncurrent Assets

As at March 31, 2024, the Group's intangible assets consist of goodwill and computer software. Goodwill in the Group's consolidated statements of financial position arose from the acquisition of IPO and MESI. Details of the Group's intangible assets are as follows:

Description	Balance at beginning of year	Additions at cost	Charged to cost and expenses	Other changes additions (deductions)	Balance at end of year
Goodwill	183,970,413				183,970,413
Intellectual property rights	458,110,748				458,110,748
Student relationship	6,032,200		(765,288)		5,266,912
Computer software	26,289,884	8,085,744	(1,819,530)		32,556,098
	<b>674,403,246</b>	<b>8,085,744</b>	<b>(2,584,818)</b>	<b>-</b>	<b>679,904,171</b>

Schedule E. Long-term Debt

Below is the schedule of long-term debt of the Group:

Type of Obligation	Amount	Current	Non-current
<b>ATYC</b>			
Peso-denominated promissory note payable on or before September 30, 2025 together with annual interest of 6.04% due every anniversary of the note starting on September 30, 2023 until the note is fully paid	2,416,902,500	-	2,416,902,500
<b>NTC</b>			
Peso-denominated seven (10) year term loan, payable in 28 quarterly payments starting May 2022 with interest subject to annual repricing based on higher of 5.5% or prevailing 1-year rate plus interest spread	293,851,400	24,430,200	2,710,753,900
	<b>2,710,753,900</b>	<b>24,430,200</b>	<b>5,127,656,400</b>

Schedule F. Indebtedness to Related Parties (Long-term Loans from Related Companies)

As at March 31, 2024, the Group has Peso-denominated promissory note with a related party amounting to ₱2.4 billion that is payable on or before September 30, 2025 together with the annual interest of 6.04% due every anniversary of the note starting September 30, 2023 until the note is fully paid.

Schedule G. Guarantees of Securities of Other Issuers

There are no guarantees of securities of other issuing entities by the Group as at March 31, 2024.

Schedule H. Capital Stock

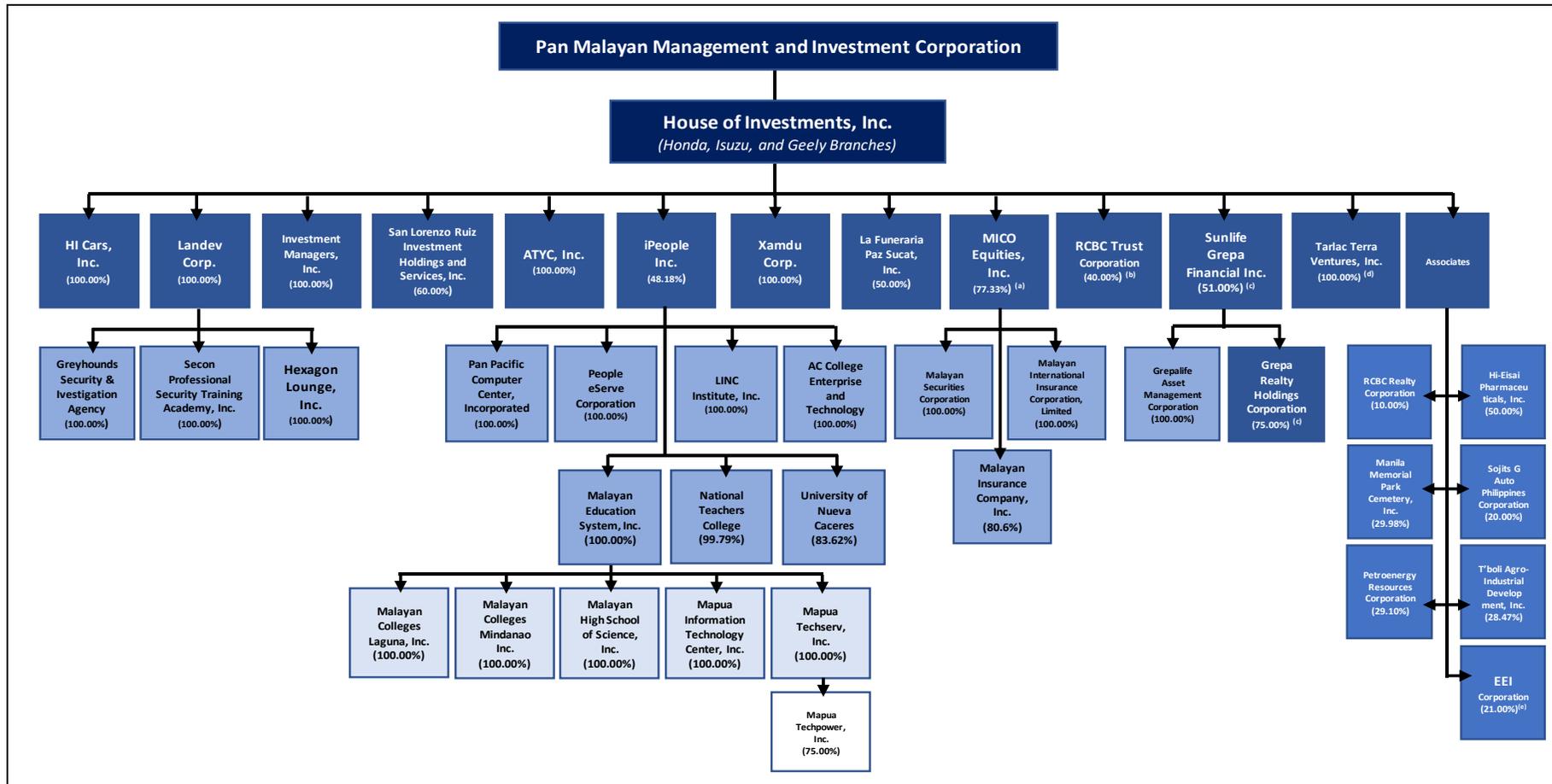
<b>Title of issue</b>	<b>Number of shares authorized</b>	<b>Number of shares issued and outstanding as shown under related statement of financial position caption</b>	<b>Number of shares held by related parties</b>	<b>Directors, Officers and Employees</b>	<b>Others</b>
Common shares	1,470,000,000	1,469,302,230	1,267,492,501	2,853,400	198,956,329
Preferred shares	2,500,000,000	—	—	—	—

## HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES

### MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP

#### Group Structure

Below is a map showing the relationship between and among the Group and its ultimate parent company, subsidiaries, and associates as of March 31, 2024:



**HOUSE OF INVESTMENTS, INC. AND SUBSIDIARIES**

**AGING OF ACCOUNTS RECEIVABLE  
FOR THE QUARTER ENDED MARCH 31, 2024**

	Total	No. of days due		
		0 - 30 days	31 - 60 days	over 60 days
Insurance	<b>₱9,448,673,867</b>	6,069,620,991	990,133,059	2,388,919,817
Education	<b>1,568,240,459</b>	1,053,707,427	57,273,396	457,259,636
Automotive	<b>484,875,089</b>	265,169,000	157,874,000	61,832,089
Other services	<b>398,445,347</b>	255,952,557	41,753,363	100,739,426
Other receivables	<b>723,508,597</b>	535,267,771	75,816,965	112,423,861
<b>Total</b>	<b>12,623,743,359</b>	8,179,717,746	1,322,850,783	3,121,174,830
Less: Allowance for doubtful accounts	<b>(498,639,985)</b>	(34,328,770)	(13,449,073)	(450,862,142)
	<b>₱12,125,103,375</b>	₱8,145,388,976	₱1,309,401,710	₱2,670,312,688

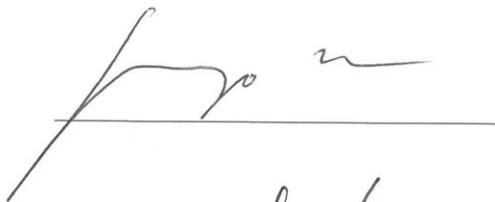
**SIGNATURES**

Pursuant to the requirements of Section 17 of the Securities Regulation Code and the Revised Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereto duly authorized, in the City of Makati on 14 MAY 2024, 2024.

14 MAY 2024 IN WITNESS WHEREOF, we have hereunto affixed our signatures and the seal of the Corporation this \_\_\_\_\_, 2024 at Makati City.

By:

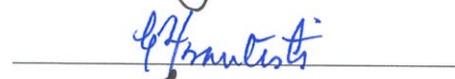
**Lorenzo V. Tan**  
President & CEO



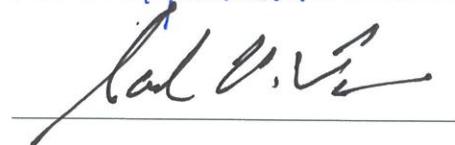
**Gema O. Cheng**  
EVP- COO, CFO & Treasurer



**Maria Teresa T. Bautista**  
VP –Controller



**Atty. Samuel V. Torres**  
Corporate Secretary



14 MAY 2024 **MAKATI CITY**

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_ day of \_\_\_\_\_ 2024, at \_\_\_\_\_.  
Affiant exhibited to me their Residence Certificate Numbers indicated below each name.

Names	Document No.	Date & Place of Issue/Expiration
Lorenzo V. Tan	P9150965B	03-10-2022 Manila / 03-09-2032
Gema O. Cheng	DL#N06-84-036923	12-08-2022 Mandaluyong / 12-08-2032
Maria Teresa T. Bautista	DL#06-92-094899	11-23-2012 Makati / 11-23-2032
Atty. Samuel V. Torres	P2022842C	10-14-2022 Manila / 10-13-2032

Doc. No. 93;  
Page No. 13;  
Book No. 48;  
Series of 2024.

**ATTY. JOSELINO N. SUCION CPA**  
NOTARY PUBLIC FOR MAKATI CITY  
UNTIL DECEMBER 31, 2025  
U-203 CARREON BLDG.  
2746 ZENAIDA ST., POBLACION, MAKATI CITY  
IBP NO. 384449/01/01/2024  
PTR NO. 10072076/01/02/2024  
MCLE COMPLAINT NO. VII-0013028/04-14-2025  
ROLE NO. 50799  
APPOINTMENT NO. M-018